

NATIONAL ASSOCIATIONS OF THE  
UNITED STATES








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# National Associations of the United States

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OFFICE OF DOMESTIC COMMERCE

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U. S. DEPARTMENT OF COMMERCE

*Washington : 1949*

U. S. DEPARTMENT OF COMMERCE

Charles Sawyer, Secretary

OFFICE OF DOMESTIC COMMERCE

H. B. McCoy, Director

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## *Foreword*

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THE Department of Commerce has long recognized the importance of trade associations and related groups to the individual businessman and to the national economy. To strengthen and promote the relationship between businessmen and cooperative nonprofit organizations, the Department in 1913 initiated a series of directories, handbooks, and other publications on trade associations and allied organizations.

The present handbook is the thirteenth in the series. It consists of a directory and a review of the services and accomplishments of trade associations, professional societies, labor unions, farm cooperatives, chambers of commerce, better business bureaus, and other organizations which play a prominent part in American life. Also included are summarized economic data, with references to standard sources.

This publication was prepared in the Trade Association Division by Jay Judkins, Chief of the Division, and Helen E. Wells. Assistance of various kinds was furnished by the American Trade Association Executives, Chamber of Commerce of the United States, National Association of Manufacturers, National Research Council, and other centers of information described in the book.

H. B. McCox, *Director,*  
*Office of Domestic Commerce.*





**A**SSOCIATIONS flourish in a democratic country and are highly regarded by the public and by Government. This handbook is designed to assist the thousands of associations of businessmen in the United States and all persons dealing with these cooperative, nonprofit organizations.

In his January 1949 annual State of the Union Message, President Truman made the following statements:

The Government must work with industry, labor and the farmers in keeping our economy running at full speed.

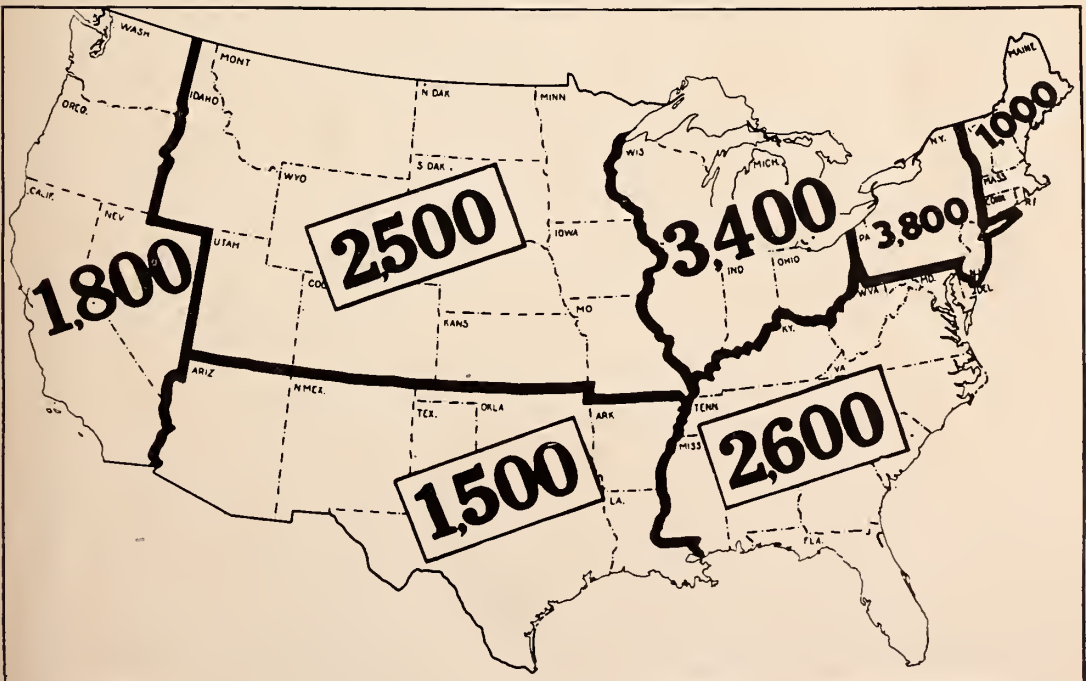
Since the boom year of 1929, while our population has increased by only 20 percent, our agricultural production has increased by 45 percent, and our industrial production has increased by 75 percent.

The business cycle is man-made; and men of goodwill, working together, can smooth it out. So far as business is concerned, it should plan for steady, vigorous expansion—seeking always to increase its output, lower its prices, and avoid the vices of monopoly and restriction. So long as business does this, it will be contributing to continued prosperity, and it will have the help and encouragement of the Government.

### *Cooperative organizations*

The cooperative efforts of business along the lines outlined by President Truman, find expression through trade associations and related organizations. This handbook, National Associations of the United States, gives detailed information on approximately 4,000 trade, professional, civic, and

*Location of 16,600 Organizations of Businessmen.*



other associations, the majority of which are national in scope, and it also includes other material useful in carrying out its purpose. A feature of the handbook is information on the job-furnishing aspects of each field of American business.

All types of nonprofit, voluntarily-joined cooperative associations—including those for employers, employees, farmers, consumers, and professionals—have reached high levels of membership and financial support. Including locals and branch chapters, there are today 12,000 trade associations, 4,000 chambers of commerce, 70,000 labor unions, 100,000 women's organizations, and 15,000 civic service groups, luncheon clubs and similar organizations of business and professional men and women.

A trade association may be defined as a nonprofit, cooperative, voluntarily-joined, organization of business competitors designed to assist its members and its industry in dealing with mutual business problems in several of the following areas: accounting practices, business ethics, commercial and industrial research, standardization, statistics, trade promotion, and relations with Government, employees, and the general public.

### *Historical development*

With a few exceptions, national trade associations were first formed after the Civil War. Two notable local organizations of business men were founded before 1800—the present Chamber of Commerce of the State of New York in 1768, and the New York Stock Exchange, which is national in scope, in 1792. Among the larger groups launched in the 1850-65 period are the American Bureau of Shipping, American Iron and Steel Institute, National Association of Cotton Manufacturers, National Association of Wool Manufacturers, United States Brewers Association, and Writing Paper Manufacturers Association, some first organized as local groups.

In the 1865-75 decade, national associ-

ations were formed in the insurance, stove, silk, chemical, flour milling, and jewelry industries, and the present American Bankers Association was organized. By 1900 there were approximately 100 national and interstate trade associations. In 1920 the number had increased to more than 1,000, and in 1949 to 2,000.

Today (1949) there are approximately 1,500 national trade associations and an additional 300 national associations either consisting of businessmen organized for special purposes or having a large proportion of businessmen as members. The 1,500 trade associations have a paid staff of approximately 16,000 persons and a gross membership of over 1,000,000 business firms.

The 4,000 organizations described and listed in this handbook are distributed among the various fields of economic activity approximately as follows:

<i>Field covered:</i>	<i>Number of associations</i>
Manufacturers . . . . .	800
Distributors (wholesalers and retailers) . .	300
Transportation, finance, insurance, etc . .	400
Other national associations of businessmen.	300
Professional and semiprofessional persons.	500
Labor unions . . . . .	200
Women . . . . .	100
Veterans and military . . . . .	60
Commodity exchanges . . . . .	60
Farmers . . . . .	55
Negroes . . . . .	50
Public officials . . . . .	50
Fraternal . . . . .	25
Sports and recreation . . . . .	100
All other fields . . . . .	1,000

The geographical distribution of the 16,600 national and local organizations is shown by areas on the map—10,800 are located in the States east of the Mississippi River, and 5,800 west of the Mississippi.

### *Association names*

A few full-purpose national trade associations use the words "Bureau," "Guild," "Institute," or "Conference," as part of the association name. In other cases, however, such words imply a more or less single-purpose type of organization, or one with

a set-up somewhat different from that of the usual trade association. Some of the Webb associations use the word "Company," (an example is the Douglas Fir Export Co.), despite the fact that the association is a nonprofit organization. Private companies, on the other hand, sometimes attach the words "Bureau" or "Institute" to the company name, and because of this fact are sometimes mistaken for associations. Among well-known privately-owned firms or services are the Bureau of National Affairs, Research Institute of America, Latin American Institute, National Research Bureau, Book League of America, and American Technical Society. Subscribers to the services of such companies are sometimes called "members."

### *Membership, staff, dues, and revenue*

The majority of national trade associations have a membership of less than 200 firms each, a staff of 3 persons or less, and annual receipts of less than \$40,000; yet many are able to carry on programs of considerable scope through the aid of active committees of members.

The increase in size of staff and membership from 1942 to 1948 was especially marked in the case of the approximately 120 national trade associations with 15 or more employees, each. These leaders gained 1,500 employees during this period, an increase of 27 percent, and their membership increased to a total of over 450,000 firms, a 30 percent increase. In 1949, of the 1,510 national trade associations, 210 had a staff of 15 and over, 330 had 6 to 14, 290 had 3-5, and 680 had under 3.

*Membership.*—In general, national trade association membership varies from as few as 20 to thousands of companies. Membership figures, however, do not indicate the importance of an association to its industry. Some fields of manufacturing have a comparatively small number of firms, all or most of which usually belong to the

industry association. Associations of retailers, on the other hand, may have very large memberships and yet not be as representative of the industry's total number of firms as a manufacturing association with a few dozen members. A well-established national association is usually made up of firms responsible for at least two-thirds of the annual dollar volume of its industry's business.

Association membership is usually open to any firm in the industry, or particular part of the industry, represented. Very large firms, manufacturing many different types of commodities, frequently hold membership in a number of national associations, as well as in interstate, State, and local groups. The majority of the firms holding membership in national associations, however, are in the "small business" class—that is, they are small or medium in size as to capital investment, number of employees, and annual volume of business. Such firms also comprise the bulk of the membership of the Nation's 2,000 State and 8,000 local trade associations. Most business men are also active in social, fraternal, religious, political, and racial organizations.

*Staffs.*—Most national associations have small staffs. Usually, the headquarters staff of a national association is much smaller than the total for the industry's local associations directly or indirectly affiliated with the national. The majority have three or less employees, although this figure increases to over 100 for some of the larger organizations. In most cases, size of staff is indicative of the amount of annual revenue. A relatively small number of national associations provide 15 or more types of services for their members through a headquarters and field staff of 20 or more persons, under the guidance of an efficient secretary with an annual salary of \$20,000 or more. At the other extreme are some national, and many local, trade and professional associations which employ only a part-time secretary.



**Dues.**—Annual dues range from \$10 for some retail groups with several thousand members, to over \$1,000 for some associations of manufacturers with a small number of members. Annual revenues range from under \$20,000 to over \$1,000,000. In addition to membership dues, some associations obtain revenue from industrial exhibitions or trade shows, and a small number from magazine advertisements. Almost one-half of 900 national and interstate trade associations reporting on revenue in a prewar survey by the Department of Commerce stated that at least 40 percent of their annual income was received from the four largest contributors. Despite this statement, most association constitutions provide that each member will have but one vote, regardless of size.

### Budgets

Although the annual receipts of trade associations vary, the average is comparatively small. The figures given below, based on a sample survey of associations which have annual revenues ranging from \$35,000 to \$60,000, show the average expenditures of associations of manufacturers in this group.

In individual association budgets the relationship of separate items to the total budget often varies to a greater extent than is shown above. Some associations spend as little as 40 percent on regular staff salaries, because large trade promotion or other specialized campaigns are carried on by outside agencies. In such

cases, the expenditures are routed through the association office to the advertising agency, research bureau, or other outside office which is carrying on the particular program. At other times, an affiliated bureau is set up for a special need and is separately financed by members of the parent association, as well as by non-members and companies which sell materials to the industry. The following chart depicts the figures given in the table, with a slightly wider range.

<p style="text-align: center;"><b>SALARIES</b> to carry on the various association services described on following pages 40 to 65 percent</p>	
<p style="text-align: center;"><b>PRINTING</b> of various types of association bulletins, and postage and office supplies 10 to 20 percent</p>	
<p style="text-align: center;"><b>MEETINGS AND CONVENTIONS</b> 10 to 15 percent</p>	
<p style="text-align: center;">RENT and allied expenses About 5 percent</p>	
<p style="text-align: center;">All other expenditures 5 to 20 percent</p>	

### Activities

The extent and variety of an association's activities are naturally dependent upon the needs of the industry, the size of the association budget, and its staff. Detailed

Salary of chief executive. . . . .	\$10,000	to	\$18,000 and more.
Salary of assistant executive. . . . .	6,000	to	9,000 and more.
Salary of two clerical assistants . . . . .	5,000	to	6,000 and more.
<hr/>			
Total salaries . . . . .	21,000 (60%)		33,000 (55%) and more.
Bulletins and other publications . . . . .	4,000 (11%)		8,000 (13%) and more.
Meetings, conventions, etc. . . . .	4,000 (11%)		6,000 (10%) and more.
Rent and allied expenses . . . . .	2,000 ( 6%)		3,000 ( 5%) and more.
All other expenditures, including outside legal, accounting, and miscellaneous services. . . . .	4,000 (11%)		10,000 (17%) and more.
<hr/>			
	\$35,000		\$60,000

information on activities for each association was given in the trade association handbook issued by the Department of Commerce in 1942, *Trade and Professional Associations of the United States* (320 pp., \$1.50). Since these activities are approximately unchanged, this detailed treatment has been omitted in the present handbook.

A constantly increasing share of association budgets is being expended on social and economic research, with emphasis on long range studies designed to overcome sharp fluctuations in production and employment. Another major activity of trade associations is cooperation with government, as indicated by the fact that many of the statistical and economic reports issued by the Department of Commerce are prepared in cooperation with trade and professional associations.

Most associations advocate a national economy free of monopolistic practices and restraints of trade. Each year the Department of Justice and the Federal Trade Commission prosecute a comparatively few associations which have violated the antitrust laws by controlling production, prices, sales channels, or sales areas. Such association practices are against the public welfare, and are condemned by associations operated under progressive leadership.

Some associations are ruled by small, self-perpetuating cliques, and others have forgotten their obligations to the general public welfare. In some instances, associations are operating under handicaps of unskilled management, and inadequate

membership support and funds. This handbook endeavors to summarize the best features of cooperative effort in the United States, rather than to stress its shortcomings.

### *Services of manufacturers associations*

A sample survey made during 1948 by the Trade Association Division of the Department of Commerce indicates that national associations of manufacturers plan to aid their members during the next few years in the following fields of service:

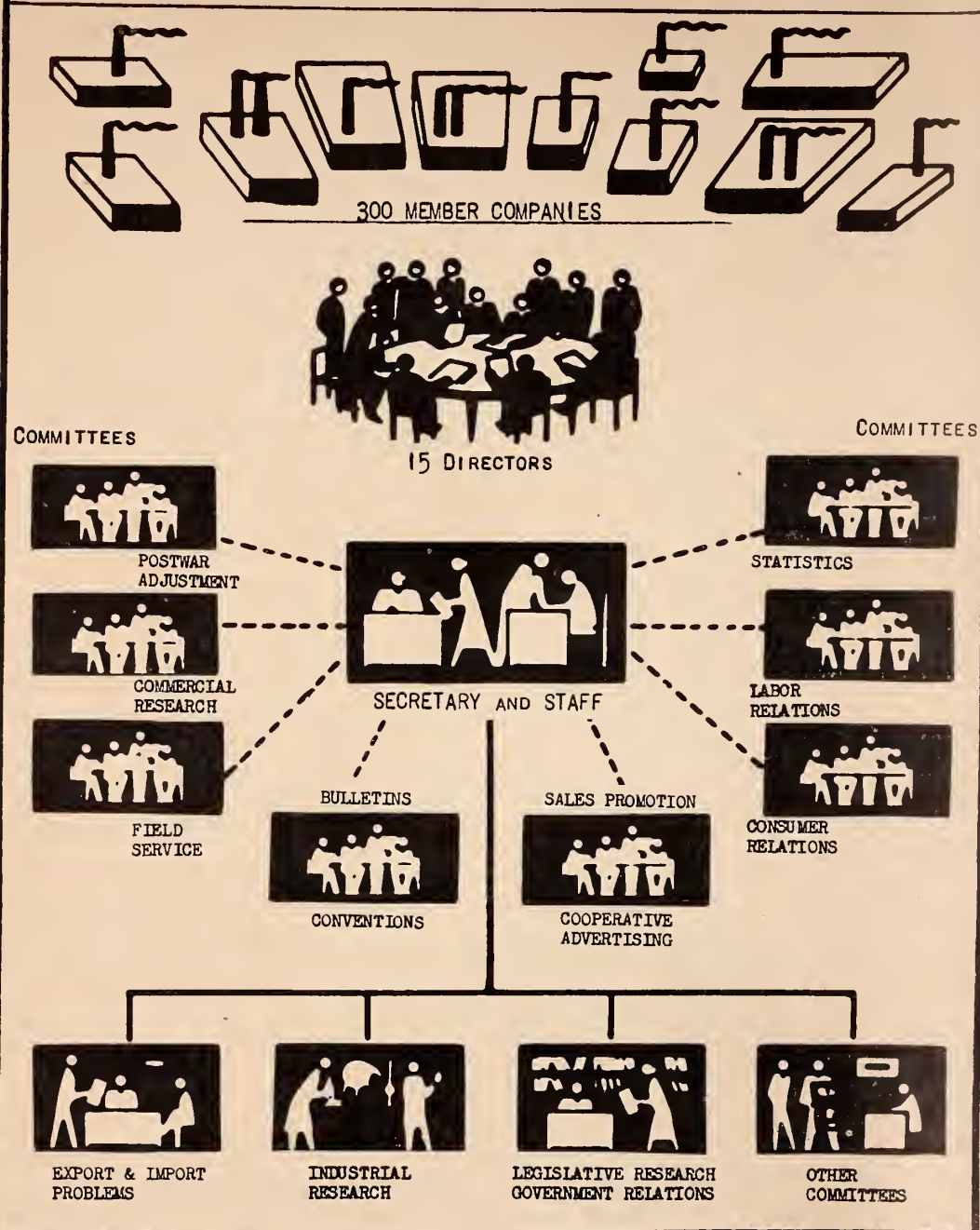
*All of the associations will:* Act as the Nation's center of general information not only on their own industries, but to some extent on related industries or groups—such as suppliers of raw products, distributors, and service trades connected with manufacturing.

Issue bulletins, usually several each month. These often consist of "Business trends" or "statistical" bulletins, a "legislative" bulletin, and other special types. Bulletins are usually for members only; a small number of associations have a "trade journal" type of magazine, which carries advertising and is sold to the public.

Arrange frequent conferences on current industry problems.

*From 70 to 100 percent* are planning activities in the fields of Government relations, trade promotion, trade practices, public relations, annual conventions, cooperation with other organizations, and information services.

## A "TYPICAL" ASSOCIATION OF MANUFACTURERS





### 1. *Government relations*

Analyze proposed laws and regulations affecting the industry and related fields of business.

Bring together and digest existing laws pertaining to the industry.

Appear before legislative and regulatory agencies with factual data (such as information showing the possible effects of proposed new taxes, tariffs, etc.).

Oppose Government competition with private business.

Draft model laws.

Cooperate with Government statistical and technical bureaus.

Make taxation studies.

### 2. *Trade promotion*

Search for new markets in the United States and abroad, new uses of present products, and sponsor improved products to increase sales volume.

Prepare exhibitions of industry products.

Carry on cooperative advertising campaigns.

Coordinate the advertising and publicity procedures of individual members.

Arrange for awards and contests to further sales promotion and to stimulate industry advancement.

Promote campaigns in cooperation with related industries and professional fields.

Study the best use of the many types of advertising media, and of the results of the research activities of associations and of member firms. (See Marketing Research in opposite column.)

### 3. *Trade practices*

Business ethics, unfair competition, and business standards: Endeavor to eliminate unethical practices in advertising and distribution—such as defamation of competitors, imitation of trade marks, style piracy, interference with contractual relations, repudiation of contracts, blacklists, rebates, unwarranted return of goods, fake fire sales, and bankruptcy frauds.

Hold trade practice conferences between the industry's manufacturers and government agencies such as the Federal Trade Commission, or without government assistance; arrange trade practice agreements between producers and distributors.

### 4. *Public relations*

Take action designed to win and hold a friendly public attitude toward the industry, its firms, and its products; and toward the industry's trade and professional associations.

Prepare articles and photographs for newspapers, trade journals, textbooks, lectures, slogans, educational pamphlets, house organs, employers' bulletin boards, motion picture films, etc.

### 5. *Annual conventions, regional area and other meetings*

Hold meetings to discuss industry or trade association problems.

Arrange meetings for the whole industry; for personnel, technical, etc., committees; for local associations.

Arrange joint meetings with other associations. (Also see Trade shows, p. xiv.)

### 6. *Cooperation with other organizations*

Maintain close liaison with the leaders of organizations in the same and related industries, such as trade associations; professional, labor, and educational associations; colleges and research foundations; Federal, State and local Government agencies; and trade and professional associations in Canada, England, and other countries.

### 7. *Information services*

Act as the general center of information on the problems of the industry. Make arrangements to secure necessary data from all possible sources. Issue frequent bulletins summarizing latest trends and developments. Publish technical reports, annuals, etc.

*From 40 to 70 percent will be active in the fields of statistics, marketing or commercial research, labor relations, and standardization.*

#### 1. *Statistics (secondary)*

Provide current statistics from secondary sources on such items as production, orders, shipments, sales, inventories, commodity prices, exports, imports, employment trends, and rate of turnover. (Also see Statistics, original, p. xiv.)

Make occasional surveys on the above subjects, and on taxes, insurance, and annual statements.

#### 2. *Marketing or commercial research*

Sponsor surveys of distribution channels, consumer preferences, and other factors as a basis for promotional activities.

Study facts which influence the sales of the industry's products and of competitive products, and the purchase of products used by the industry.

Encourage sales forecasting.

Prepare economic surveys.

Assemble data on trade inquiries.

Coordinate the marketing research and similar activities of member firms.

#### 3. *Labor relations*

Supply information and aid on all forms of employer-employee problems confronting the association's members.

Promote wage and hour studies.

Survey methods of hiring, training, promoting, and pensioning.

Sponsor group insurance research.

Promote accident prevention research.

Promote recreation facilities research.

Maintain placement service for the industry.

Promote educational manuals and house organs, annual financial reports to employees.

Survey profit-sharing programs.

Promote contacts with labor unions and employment agencies.

Supply collective bargaining assistance (chiefly in the clothing, printing, maritime, and construction industries). Only a small number of national associations act as the industry's collective bargaining agency.

#### 4. *Standardization*

Sponsor uniform standards of quality and performance among member firms.

Encourage uniformity of sizes, interchangeability of parts, and time-saving business forms.

Carry on related activities, such as simplification (reducing unnecessary variety in sizes, types, etc.), and grading and certification of quality products.

*25 to 40 percent* will be active in the fields of statistics (original), cost surveys and cost accounting, technical research, trade shows, trade directories, and legal advisory service.

##### 1. *Statistics (original)*

Secure from association members (and nonmembers) monthly, etc., figures on each company's current trends in sales, production, orders, shipments, inventories, etc.

Compile and return the composite picture showing the current business situation, without disclosing the facts on any one company.

##### 2. *Cost surveys and cost accounting*

Set up uniform systems for general accounts as an inducement to firms in the industry to study their true costs as an aid to better production and distribution practices. Make occasional studies of financial balance sheets, operating ratio surveys, etc.

##### 3. *Technical research*

A few associations have their own laboratories, some have fellowships, many have advisory services.

##### 4. *Trade shows or exhibitions*

Exhibit products made by the industry (or materials, machinery, and equipment used by it) at

conventions of the associations, or at separate trade shows.

##### 5. *Trade directories*

Prepare catalogs, trade lists, etc.

##### 6. *Legal advisory services*

Give service of staff attorney or a lawyer retained by the association on broad industry problems (not on the personal business problems of members).

*Less than 25 percent* are active in commercial arbitration, credit reporting services, traffic, packaging and other surveys, insurance advisory service, cooperative buying, cooperative selling, price and bid information, used machinery exchange, collection of business debts.

##### 1. *Commercial arbitration*

Deal with controversies between members, or between members and customers.

Cooperate with other associations and with the American Arbitration Association. (Also see Labor relations, p. xiii.)

##### 2. *Credit reporting services*

Maintain credit reports on industry's customers (current files, special reports, credit directories).

Maintain collection services.

Prepare studies of the industry's financial practices (cash discounts, allowances, etc.).

##### 3. *Traffic, packaging surveys*

Make surveys and compile freight rate books covering railroad, airplane, ship, auto truck, etc., shipments.

##### 4. *Insurance advisory service*

Equitable rates and adequate coverage, fire prevention programs, etc.

##### 5. *Cooperative buying*

Raw materials, supplies, and services.

##### 6. *Cooperative selling*

Products and services.

##### 7. *Price and bid information*

Sometimes customary among building contractors, etc.

##### 8. *Used machinery exchange*

Exchange or resale of excess equipment and supplies.

##### 9. *Collection of business debts*

Seldom engaged in by national associations.



### *Services of retail and service trades associations*

The program of the National Retail Hardware Association is summarized below as an example of the services provided by national associations in the retail and service trades fields.

*Merchandising calendar.*—This calendar outlines window trim and advertising activities for each week of the year. The calendar for each month lists a number of hardware items which have proven themselves to be excellent traffic builders. Each year a committee of successful hardware retailers from various sections of the United States meets at the association headquarters in Indianapolis to help develop a monthly merchandise calendar for the succeeding year. Attractively bound, and covering suggested merchandising activities for a full year, the Calendar is sold to members at a low price. Distribution is confined to association members.

*Advertising service.*—This time-saving service provides ready-to-use mats of complete advertising copy. These follow the schedule set up in the Merchandise Calendar, thus providing the average hardware dealer with a professionally planned and produced advertising campaign for a whole year. Abundant supplementary material, in addition to the complete ad-mats, enables large stores to prepare full-page ads or direct-by-mail circulars. Pennants and banners, coordinated in design and copy, are included in the service for use in store windows.

*Store planning assistance.*—The national association and State association office staffs are equipped to prepare floor plans showing the most efficient and modern arrangement of fixtures.

*Store front bulletins.*—Available for dealers interested in new store fronts is a series of 12 sheets showing designs for store fronts. These designs have been

worked out especially for hardware stores by leading store front designers, working in conjunction with the association's store arrangement engineers.

*Trade journal.*—The monthly publication of the association is the Hardware Retailer, which contains information helpful to the 30,000 hardware store members of the NRHA in the management of their business. Each issue includes suggested window trims to be used by the hardware dealer in the month following. These window trims are timed to follow the Merchandise Calendar and the Advertising Service.

*Trade directory.*—Each July issue of the Hardware Retailer is a Directory Issue which gives information regarding sources of supply for hardware and kindred items. The Directory is divided into two general sections, Brand Names and Product Names. If a dealer wants to contact the manufacturer of a product and knows only its brand name, he refers to the Brand Names Section. There he will find approximately 20,000 brand names of products sold by hardware dealers, together with the names and addresses of the manufacturers. A typical issue of the Directory contains the names of more than 10,000 products and 60,000 manufacturers.

*Store fixture and lighting bulletins.*—The association supplies bulletins showing the latest developments in association-recommended fixtures for hardware stores, with special emphasis on store lighting.

*Accounting service.*—The association has devised a complete accounting system especially adapted to retail hardware stores, which is used by thousands of such stores. It can be used by a business of any size, and yet the records required are carried in just two ledger binders. Complete outfits, replacement supplies, and numerous miscellaneous forms are sold at cost to members only.

*Cost-of-doing-business surveys.*—This is

a most valuable study for the member who wishes to improve his business operations. Each year the association tabulates the business experiences of its members for the preceding year, and publishes a record of its findings in the Hardware Retailer. To each member who supplies data for the report, the association sends a special tabulation showing a comparison of the member's figures on sales, margins, profits, and itemized expenses with the average experience of the business group in which the member belongs.

*Investigation of fake concerns.*—Members save thousands of dollars each year by following warnings issued by the association regarding concerns which offer various kinds of fake schemes. Many members ask the association to investigate various kinds of "money - back - if - not - satisfied" propositions.

*Annual convention.*—In addition to the exceedingly helpful annual congress or convention of the national association, each State association holds an annual convention. These meetings give dealers an opportunity to exchange views, as well as to listen to outstanding speakers discuss pertinent business topics.

*Washington representation.*—The association maintains a resident representative in Washington, D. C., to look after the interests of hardware dealers in legislation and in orders from Government agencies.

*Consultation service.*—A member may obtain from the association advice on any problem which concerns the conduct of his business.

*Miscellaneous bulletins.*—The association periodically prepares and distributes to the entire membership, through affiliated State or regional associations, bulletins on matters pertaining to hardware store operation.

### *Organization of the handbook*

This handbook consists of three major parts: Part I, Industry Sections, Part II,

Miscellaneous Sections, and Part III, Other Types of Organizations. Sections in the first two parts contain introductory notes on the fields covered and listings of organizations in these fields, with data on each organization. Part III contains expository material on the organizations covered, but no detailed listings of organizations. In addition to these three parts there is an index, with page references to all the organizations listed in the handbook, seven appendices, and a statistical supplement.

### *Reference material*

Instead of a formal bibliography of publications of value to trade associations, reference is made throughout the handbook to informational material pertinent to each field covered. Attention is also called to publications issued by the United Nations. Among the UN agencies which issue material of special value to businessmen and associations of businessmen are: The Economic and Social Council, with commissions on transport and communications, statistics, economic and employment problems, and human rights; International Labor Organization; International Bank for Reconstruction and Development; Food and Agriculture Organization; World Health Organization; and United Nations Educational, Scientific, and Cultural Organization.

### *Suggestions and corrections invited*

The Trade Association Division, Department of Commerce, serves as a center and clearing house for information on business and allied organizations. It has compiled the Federal Government's only comprehensive directories of such organizations during the past 35 years. The Division can best serve the public, the business community, and trade associations by maintaining accurate and up-to-date records. To this end, it invites suggestions for additions to the listings in this handbook and corrections of any inaccurate data.

THIS index includes all the organizations described or listed in the three parts and the appendices of this handbook. A special effort has been made to design an index which will enable the user to readily find any organization in a given industry or field.

The reader may use any of three methods to find an association:

1. *Look for the exact association name.*

For example, the American Bankers Association appears in its regular alphabetical sequence. The page number in the right-hand column refers to the Section where all associations in the banking and related fields are brought to-

gether and to the page on which the American Bankers Association is listed in full detail.

2. *Look for the "key word" in the association name.*

The American Bankers Association, for example, appears as "Bankers Association, *American*," in addition to its regular listing. Italics indicate first word in association name.

3. *Look for the general field or industry represented by the Association.*

If, for example, the association is in the financial field, turn to the word "Finance" where page reference to the Finance Associations Section is given.

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## Part I

# INDUSTRY SECTIONS

Part I, Sections 1 through 15, covers trade, professional, and other organizations arranged by broad industry groups.

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# Metal Products Associations

THE metal products industries hold first place among the Nation's industrial groups in number of workers, in volume of materials purchased, and in dollar volume of sales. In 1948, manufacturers' sales totaled \$72 billion, according to the Office of Business Economics (see Statistical Supplement). These products comprised 33 percent of the sales of all factory products. The industries' 50,200 firms provided employment to almost 6.5 million persons. Approximately 450 national trade associations, representing all branches of the metal industries, are described on following pages; also listed are 100 professional and other organizations related to the metals group.

Some Leading Factory Employment States in the Metal Products Industries.



## Manufacturers' sales

The relative importance of manufacturers' sales in the six metal products industries is shown in the following table.

Metal Products Industries. Manufacturers' Sales in 1939, 1947, and 1948; and Number of National Trade Associations in 1948

[Dollar figures are in billions]

Industry	Manufacturers sales						Number of national trade associations
	1948		1947		1939		
	Value	Percent	Value	Percent	Value	Percent	
Metal products industries. . . . .	72.0	100	62.1	100	17.8	100	450
Iron and steel . . . . .	22.0	30.6	19.0	30.6	6.1	34.3	170
Machinery (except electrical) . . . . .	12.9	17.9	11.7	18.8	3.6	20.2	120
Electrical machinery . . . . .	8.6	11.9	7.3	11.8	1.9	10.7	30
Automobiles. . . . .	16.3	22.6	13.3	21.4	3.6	20.2	20
Transportation equipment, except automobiles . . . . .	4.6	6.4	4.0	6.4	0.9	5.0	30
Nonferrous metals . . . . .	7.6	10.6	6.8	11.0	1.7	9.6	80

Source: Office of Business Economics, U. S. Department of Commerce.



## Employment and Leading States

For the six metal products industries as a whole, Michigan, Ohio, and Pennsylvania have usually led in postwar employment, with 12 to 13 percent, each. These three States are closely followed by Illinois, with

about 11 percent; and by New York, Indiana, New Jersey, California, Connecticut, Massachusetts, and Wisconsin, in descending order. The following table gives January 1949 employment figures and the 5 leading States for each metal products group.

*Metal Products Industries. Employment<sup>1</sup> January 1949<sup>2</sup> and Leading States, By Industry Groups*

Industry	Employment	Leading States in employment <sup>3</sup>						
		Pa.	Ohio	Ill.	N.Y.	Mich.	Ind.	
Iron and steel . . . . .	2,000,000	Pa. . . .	Ohio . .	Ill. . . .	N.Y. . . .	Mich. . .	Ind. . . .	
Machinery (except electrical) . . . . .	1,600,000	Ohio . .	Ill. . . .	N.Y. . . .	Mich. . .	Pa. . . .	Wis. . . .	
Electrical machinery . . . . .	750,000	Ill. . . .	N.Y. . . .	N.J. . . .	Pa. . . .	Ohio. . .	Mass. . .	
Automobiles . . . . .	1,000,000	Mich. . .	Ohio . .	Ind. . . .	N.Y. . . .	Wis. . . .	Pa. . . .	
Transportation equipment, except automobiles . . . . .	600,000	Calif. . .	N.Y. . . .	Pa. . . .	N.J. . . .	Ill. . . .	Conn. . .	
Nonferrous metals . . . . .	500,000	N.Y. . . .	Ill. . . .	Conn. . .	Ohio . .	Pa. . . .	N. J. . .	

Source: Based on reports of the U. S. Department of Labor, Bureau of Labor Statistics, and the U. S. Department of Commerce, Office of Business Economics.

<sup>1</sup> Wage and salary workers.

<sup>2</sup> Latest data available.

<sup>3</sup> Average postwar year.

## Iron and steel and their products

Approximately 170 national trade associations represent the 13,000 companies in the iron and steel industry and the wholesale and retail distributors of their prod-

ucts. As shown in the preceding table, it is the largest of the six metal products groups in employment, with about 2 million wage and salary workers in early 1949.

The following table presents October

*Iron and Steel Manufacturing. Employment and Pay Rolls October<sup>1</sup> 1948 Compared with 1939 Monthly Average*

Rank in employment	Industry	Employment		Pay rolls
		Number October 1948	Percent increase over 1939	
	Iron and steel and their products . . . . .	1,657,000	67	276
1	Blast furnaces, steel works and rolling mills . . . . .	535,000	38	205
2	Stamped and enameled ware and galvanizing . . . . .	117,000	97	383
3	Gray-iron and semisteel castings . . . . .	116,000	86	338
4	Stoves, oil burners, and heating equipment, n. e. c . . . . .	93,000	90	351
5	Steel castings . . . . .	75,000	134	422
6	Steam and hot-water heating apparatus and steam fittings . . . . .	66,000	106	375
7	Fabricated structural and ornamental metalwork . . . . .	66,000	87	309
8	Hardware . . . . .	54,000	51	260
9	Tin cans and other tinware . . . . .	49,000	53	252
10	Plumbers' supplies . . . . .	42,000	62	282
11	Wire work . . . . .	42,000	39	236
12	Malleable-iron castings . . . . .	39,000	100	412
13	Forgings, iron and steel . . . . .	37,000	128	426
14	Screw-machine products and wood screws . . . . .	36,000	97	353
15	Cast-iron pipe and fittings . . . . .	29,000	66	346
16	Wire drawn from purchased rods . . . . .	29,000	32	174
17	Bolts, nuts, washers, and rivets . . . . .	28,000	86	328
18	Tools (except edge tools, machine tools, files, and saws) . . . . .	25,000	61	276
19	Cutlery and edge tools . . . . .	24,000	58	292
20	Firearms . . . . .	22,000	315	899
21	Wrought pipe, welded and heavy-riveted . . . . .	20,000	122	404
22	Metal doors, sash, frames, molding, and trim . . . . .	11,000	44	240
23	Steel barrels, kegs, and drums . . . . .	8,000	22	226

<sup>1</sup> Latest data available.

Source: Bureau of Labor Statistics, U. S. Department of Labor.

1948 figures showing factory employment (wage earners only) in 23 of the industries in the iron and steel group, together with percentage increases over 1939 in employment and pay rolls. It will be seen that 8 of the industries are starting 1949 with at least twice the job-furnishing capacity they had in 1939; almost one-half of the employment is centered in the first three industries.

### *Machinery*

Second in employment among the six metal products groups is machinery (except electrical), with 1,600,000 wage and salary workers in early 1949. This figure combined with electrical machinery's 750,000 workers makes the machinery field the largest employer in the metals group. Of the 21,000 machinery establishments in early 1948, 17,000 were in the non-electrical field, and 4,000 in the electrical.

Manufacturers' sales in 1948 exceeded \$21 billion: \$12.9 billion for non-electrical machinery and \$8.6 for electrical. Approximately 150 national trade associations of machinery manufacturers and distributors are described on following pages—120 representing machinery, and 30 representing electrical machinery industries.

Machinery products are sold to both consumer and industrial markets. New inventions create constant changes. Among present-day electrical machinery industry contributions to the American housewife are automatic clothes and dish washers and driers, refrigerators and food-freezing units, electric blankets and sheets, pop-up toasters, electric ranges, garbage disposal units, fans and air conditioners, vacuum cleaners, food mixers, automatic irons, and so on. This industry's industrial products are countless in number, ranging from giant electric power motors and installations to delicate, electrically-operated dental and surgical instruments.

Scores of small-staffed national associations in the industry represent a single

type of product. Examples include the Electric Hoist Manufacturers Association, Hand Chain Hoist Institute, Electric Overhead Crane Institute, Chain Institute and Association of Sprocket Chain Manufacturers.

In contrast, members of the National Electrical Manufacturers Association (NEMA; with a staff of 90), and the Motor and Equipment Manufacturers Association (with a staff of 60) cover a wide variety of products. NEMA's president announced in December 1948 that its members had sales totaling \$3 billion during the year, compared with only \$400 million in the depression year 1934. The largest firm in the machinery field had over 150,000 employees in 1948; two others had approximately 100,000 workers.

### *Machinery employment and pay rolls*

The table on page 6 shows the largest fields of factory employment (wage earners) in October 1948, and contrasts the sharp increases since 1939 in number of workers and pay rolls.

### *Transportation equipment including automobiles*

Approximately 50 national associations of employers act as national spokesmen for the over 4,000 manufacturing firms in the transportation equipment groups and the wholesale and retail distributors of their products. Manufacturers' sales in 1948 totaled approximately \$21 billion: \$16.3 billion by automotive industry firms, and \$4.6 billion by other transportation equipment companies.

According to the Department of Labor, the transportation equipment industry was providing manufacturing employment to almost 1.6 million persons at the start of 1949. Almost 1 million workers were employed in the automobile industry, and 600,000 in aircraft, shipbuilding, locomotive, railroad and street car, motorcycle, and other transportation equipment-pro-

*Machinery Manufacturing. Employment and Pay Rolls October<sup>1</sup> 1948 Compared with 1939 Monthly Average*

Rank in employment	Industry	Employment		Pay rolls
		Number October 1948	Percent increase over 1939	—Percent increase over 1939
	Machinery, except electrical . . . . .	1,209,000	129	392
	Electrical machinery . . . . .	553,000	113	374
1	Machinery and machine shop products . . . . .	507,000	144	432
2	Electrical equipment . . . . .	367,000	101	346
3	Radios and phonographs . . . . .	93,000	112	409
4	Communication equipment . . . . .	92,000	185	492
5	Refrigerators and refrigeration equipment . . . . .	81,000	131	407
6	Agricultural machinery, excluding tractors . . . . .	76,000	166	498
7	Pumps and pumping equipment . . . . .	69,000	177	520
8	Tractors . . . . .	60,000	91	264
9	Machine-tool accessories . . . . .	55,000	112	290
10	Engines and turbines . . . . .	53,000	183	520
11	Machine tools . . . . .	48,000	30	150
12	Cash registers; adding, and calculating machines . . . . .	44,000	125	381
13	Textile-machinery . . . . .	42,000	90	358
14	Typewriters . . . . .	21,000	27	155
15	Washing machines, wringers, and driers, domestic . . . . .	16,000	111	384
16	Sewing machines, domestic and industrial . . . . .	15,000	89	399

<sup>1</sup> Latest data available.

Source: Bureau of Labor Statistics, U. S. Department of Labor.

ducing factories. Two of the larger firms employ over 100,000 workers, each.

Michigan is the production center of the automotive branch of transportation equipment; California leads in the aviation branch. In early 1948, the leading States by number of workers for the industry as a whole were: Michigan (452,000), California (109,000), Ohio (101,000), Indiana (84,000), and New York (80,000), according to State Unemployment Commission reports to the Social Security Administration.

*Transportation equipment employment and pay rolls*

The table below shows factory employment (wage earners) in the automotive group, and in major parts of the transportation equipment (except automobiles) group.

The largest-staffed association of employers in the automotive field is the Automobile Manufacturers Association, organized in 1900 as the National Automobile Chamber of Commerce. In that pioneer year, the industry produced 4,200 motor

*Transportation Equipment (including automobiles) Manufacturing. Employment and Pay Rolls October<sup>1</sup> 1948 Compared with 1939 Monthly Average*

Industry	Employment		Pay rolls
	Number October 1948	Percent increase over 1939	—Percent increase over 1939
Automobiles . . . . .	773,000	92	331
Transportation equipment (except automobiles) . . . . .	449,000	183	513
Aircraft and parts . . . . .	145,000	266	695
Aircraft engines . . . . .	28,000	209	500
Ship and boat building . . . . .	97,000	41	191
Cars (electric and railroad) . . . . .	55,000	124	431
Locomotives . . . . .	27,000	311	809
Motorcycles and bicycles . . . . .	14,000	97	374

<sup>1</sup> Latest data available.

Source: Bureau of Labor Statistics, U. S. Department of Labor.



cars. In 1949, according to the AMA, production may reach 6 million motor vehicles. In 1948, 3.9 million passenger cars and 1.4 million trucks and buses were produced. The industry claims 8.9 million persons directly and indirectly employed, including 5.4 million truck and bus drivers, and 1.3 million sales and service employees. The AMA is one of the comparatively few associations which issues an annual book of statistics, covering its own and related industries. Close contact is maintained with scores of associations of material producers because of the industry's large purchases of steel, copper, lead, zinc, glass, cotton, rubber, petroleum products, glass, and paint.

### *Nonferrous metals and products*

Most of the 12,000 companies in this group are small firms in the jewelry, metal engraving, sheet-metal work, lighting fixtures, and allied fields. On the other hand, there are some very large firms of primary producers in the aluminum, copper, lead, zinc, gold, silver, magnesium, tin, and the other nonferrous metals industries. Several of the large corporations had from 25,000 to 50,000 employees, each, in 1948. Such firms usually make a variety of products and hold membership in several national associations. Approximately 80 associations of manufacturers and distributors are described on following pages.

One of the most active associations in research and trade promotion is the Copper and Brass Research Association. One of the oldest, formed about 60 years ago, is the New England Manufacturing Jewelers and Silversmiths Association, national in scope despite its name.

### *Nonferrous metals employment and pay rolls*

The table below shows factory employment (wage earners) in major parts of this industry group.

#### *Association activities*

Many prizes have been won by associations of metal product manufacturers and distributors in contests sponsored by the American Trade Association Executives for "outstanding association activities." (The Secretary of Commerce has served as chairman of the Jury of Awards in each of the 13 contests held thus far.) The following extracts from 7 of these awards indicate the wide scope of service furnished by well-managed trade associations:

**NATIONAL SCREW MACHINE PRODUCTS ASSOCIATION.**—"Especially for its reconversion program involving this industry's more than 800 'smaller business' companies throughout the country which manufacture custom-made metal parts on automatic screw machines. Few of these firms have more than 100 employees. NSMPA members, located in 93 cities, serve the needs of

*Nonferrous Metals Manufacturing. Employment and Pay Rolls October<sup>1</sup> 1948  
Compared with 1939 Monthly Average*

Rank in employ- ment	Industry	Employment		Pay rolls
		Number October 1948	Percent increase over 1939	—Percent increase over 1939
	Nonferrous metals and their products . . . . .	403,000	76	294
1	Alloying, and rolling and drawing of nonferrous metals, except aluminum . . . . .	55,000	41	208
2	Smelting and refining, primary, or nonferrous metals . . . . .	41,000	49	245
3	Aluminum manufactures . . . . .	40,000	71	253
4	Sheet-metal work, not elsewhere classified . . . . .	37,000	99	365
5	Lighting equipment . . . . .	32,000	56	240
6	Clocks and watches . . . . .	29,000	42	252
7	Silverware and plated ware . . . . .	28,000	132	465
8	Jewelry (precious metals) and jewelers' findings . . . . .	28,000	91	297

<sup>1</sup> Latest data available. Wage earners only.

Source: Bureau of Labor Statistics, U. S. Department of Labor.

manufacturers of automobiles, radios, airplanes, washing machines, and almost all mechanical devices. Its reconversion activities involved aggressive work by its staff and many working committees in the fields of contract termination, surplus materials, employee relations, cost accounting, sales promotion, government relations, and so on."

#### MAGNESIUM ASSOCIATION OF AMERICA.—

"Especially for its recent work in industrial research and sales promotion. It was found that too many industrial engineers and designers looked upon this 'new' light metal (annual production rose from 6 million pounds to 500 million pounds during the war years) as a comparatively untried and unproved metal for post-war industrial and consumer needs. Sound progress, it seems, has now been made in needed industrial research—and this has been followed by educational promotion to convince light metal users of magnesium's safety, durability, and strength when properly used."

#### NATIONAL ELECTRICAL MANUFACTURERS ASSOCIATION.—

"For its leadership in insuring a maximum flow of regular and special electrical equipment for the war program, through an efficient program of Business-Government cooperation. Electrical goods production, largely for war needs, has been increased almost five-fold above the prewar national output of approximately two billion dollars."

#### CAN MANUFACTURERS INSTITUTE.—

"For its key part in the campaign to conserve tin cans throughout the Nation, and for spear-heading its industry's development of hundreds of new types and uses of metal containers for Armed

Forces foods and munitions, packaged for the special needs of all battle areas."

**AUTOMOTIVE SAFETY FOUNDATION.**—"For its very thorough campaign to encourage the safe and efficient use of motor vehicles on streets and highways. This includes highway development, accident records, safety education, research at universities, uniform laws and administration, traffic engineering, etc."

#### AMERICAN INSTITUTE OF STEEL CONSTRUCTION.—

"Coordination of the technical and promotional efforts of the industry to increase the use of structural steel in the construction of factories, shipyards, aviation fields, prefabricated structures, etc., also including a survey of the effect of bombs upon various types of building in Great Britain."

#### INSTITUTE OF BOILER AND RADIATOR MANUFACTURERS.—

"For its achievement in developing common standards of performance of boilers used in residential heating and reliable methods of selecting proper sizes and types for heating comfort. These were based on exhaustive laboratory tests in which not only all member firms but also non-members participated."

### *Largest and oldest associations*

Trade associations operating entirely in the metals field had staffs totaling 3,400 persons in 1948. Their aggregate membership was 177,000 firms. The ten largest associations, by size of staff and number of members, and the ten oldest are listed below.

Staff	Largest in staff	Members	Largest in membership	Date	Oldest
100	Automobile Manufacturers Association.	32,000	National Automobile Dealers Association.	1855	American Iron and Steel Institute.
90	National Electrical Manufacturers Association.	20,500	National Retail Hardware Association.	1880	New England Manufacturing Jewelers and Silversmiths Association.
65	Association of Manufacturers of Chilled Car Wheels.	16,400	National Retail Farm Equipment Association.	1882	American Dental Trade Association.
65	National Metal Trades Association.	13,000	National Association of Master Plumbers		
60	Motor and Equipment Manufacturers Assn.	6,500	American National Retail Jewelers Association.	1882 1883	American Transit Assn. Jewelers Security Alliance of the U. S.
55	American Iron and Steel Institute.	5,000	Jewelers Security Alliance of the U. S.	1883	National Assn. of Master Plumbers.
55	Aircraft Industries Association of America.	5,000	National Electrical Retailers Assn.	1884	Jewelers Board of Trade.
50	National Automobile Dealers Association.	2,600	National Used Car Dealers Assn.	1888	American Boiler Mfrs. Assn. and Affiliated Industries.
40	American Institute of Steel Construction.	2,500	Prospectors and Mine Owners Assn.	1889	Heating, Piping, and Air Conditioning Contractors National Assn.
40	Automotive Safety Foundation.	2,350	American Iron and Steel Institute.	1890	Canning Machinery and Supplies Assn.

## 450 Trade Associations in the Metal Products Industry

[Iron and steel, nonferrous metals, machinery, automotive and other transportation equipment.]

*THE membership of these 450 associations is composed entirely or primarily of business firms. Included below are key word references which bring together associations in related groups. The words "Air conditioning," for example, refer to six associations in this particular field.*

*A list of 100 professional, etc., associations follows the trade association list.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
Abrasives. See Metal Abrasive Council; Grinding Wheel Institute; etc.			
Acetylene Equipment. See International Acetylene Association.			
Aeronautical Training Society. Wayne M. Weishaar, secretary. For further details, see Transportation, etc., Associations Section.	—	—	1025 Connecticut Ave., WASHINGTON 6, D. C.
Aeronautical Chamber of Congress. See new name, Aircraft Industries Association of America.			
Aeronautics. See above, also Aviation.			
Air Conditioning and Refrigerating Machinery Association. Wm. B. Henderson, executive vice president. Manufacturers of complete industrial and home installations, air washer fans, humidifiers, blowers, etc.	8-10 (1903)	20-25	Southern Bldg., WASHINGTON 5, D. C.
Air Conditioning. See above, also: Air Distribution Institute. Air Filter Institute. Gas Appliance Manufacturers Association. Heating, Piping, and Air Conditioning Contractors National Association. National Warm Air Heating and Air Conditioning Association. Also see Heating, Refrigeration.			
Aircraft Electric Council. (part of National Electrical Manufacturers Association.)			
Aircraft Industries Association of America (formerly, Aeronautical Chamber of Commerce). DeWitt C. Ramsey, President. Manufacturers of airplanes and parts.	50-55 (1921)	110 (60 manufacturers)	Shoreham Bldg., WASHINGTON 5, D. C.
Aircraft instruments. See National Electrical Manufacturers Association.			
Aircraft. See above, also Manufacturers Aircraft Association; Aviation.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Air Distribution Institute.</b> D. S. Hunter, Commissioner. Manufacturers of pipe, ducts, and fittings for warm air heating and air conditioning systems. (The following associations are also in this office: Domestic Water Tank Manufacturers Council. Enameled Utensil Manufacturers Council. Galvanized Ware Manufacturers Council. Milk Bottle Crate Manufacturers Council. Rain Pipe and Trough Manufacturers Council. Rosin Oil Institute (see Chemical Associations Section). Milk and Ice Cream Can Institute (with W. B. Thomas as Commissioner).	7-9 (for all associations) (1945)	Under 20	Keith Bldg., CLEVELAND 15, Ohio
Air drills. See Compressed Air and Gas Institute			
<b>Air Filter Institute</b> (formerly, National Association of Air Filter Manufacturers). J. R. McConnell, Secretary. Manufacturers of filters used in ventilation and air conditioning systems.	None (1933)	Under 20	215 Central Ave., LOUISVILLE 8, Ky.
Air Force Association. See professional list following.			
<b>Air Transport Association of America.</b> Emory S. Land, president. Commercial air line companies. ATA activities range from development of safety to study of legislation; from economic surveys to analysis of operating costs; from development of better air terminals to the full promotion of air transportation.	Over 100 (1936)	30-40	1107 16th St., WASHINGTON 6, D. C.
<b>Allied Railway Supply Association.</b> C. F. Weil, Secretary. Manufacturers; activities devoted chiefly to exhibitions.	None (1931)	150-200	P. O. Box 5522, CHICAGO 80, Ill.
<b>Allied Trades of the Baking Industry.</b> Claude A. Bascombe, secretary. Representatives of bakery supply and equipment companies. Association's chief activity is an annual convention.	Under 3 (1920)	1,000	595 Madison Ave., NEW YORK 22, N. Y.
<b>Alloy Casting Institute.</b> E. A. Schoefer, executive secretary. Manufacturers of heat and corrosion resistant castings (For nonferrous eastings, see American Die Casting Institute.)	3-5 (1933)	25-30	39 Broadway, NEW YORK 6, N. Y.
<b>Alloy Tank Manufacturers Council.</b> Harry A. Sieck, commissioner. Manufacturers of metal storage and truck tanks used chiefly by dairy industry. (The Batch Pasteurizer Manufacturers Council is also in this office.)	Under 3 (1932)	Under 20	Keith Bldg., CLEVELAND 15, Ohio

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Aluminum Association.</b> Donald M. White, secretary. Producers, refiners, and manufacturers of semi-finished and finished aluminum products.	Under 3 (1933)	35-40	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Aluminum Research Institute.</b> Carl H. Burton, secretary. Manufacturers of secondary aluminum and alloys.	3-5 (1929)	Under 20	20 N. Wacker Drive, CHICAGO 6, Ill.
<b>Aluminum Roofing Institute</b> (manufacturers). O. J. Condon, secretary. (The following associations are also in this office: Aluminum Window Manufacturers Association; National Association of Miscellaneous and Ornamental Iron Manufacturers; National Association of Ornamental Metal Manufacturers; National Association of Ornamental Non-Ferrous Metal Manufacturers; National Memorial Bronze Manufacturers Association.) (Note: The Aluminum Roofing Institute became inactive in early 1949.)	6-8 (for all associations) (1947)	20-30	209 Cedar Ave., WASHINGTON 12, D. C.
<b>Aluminum Wares Association.</b> Stuart J. Swenson, secretary. Manufacturers of aluminum cooking utensils, etc. (The American Hot Dip Galvanizers Association and the Open Steel Flooring Institute are also in this office.)	3-5 (for 3 associations) (1922)	25-30	First National Bank Bldg., PITTSBURGH 22, Pa.
<b>Aluminum Window Manufacturers Association.</b> O. J. Condon, secretary. (See Aluminum Roofing Institute for other associations in this office.)	6-8 (for all associations) (1936)	Under 20	209 Cedar Ave., WASHINGTON 12, D. C.
<b>American Association of Engineers.</b> See professional list following.			
<b>American Association of Oilwell Drilling Contractors.</b> Brad Mills, executive vice president. For further details, see Petroleum, etc., Associations Section.			Gulf States Bldg., DALLAS 1, Tex.
<b>American Boiler and Affiliated Industries</b> (formerly, American Boiler Manufacturers Association, Fair Practice Committee.) Henry E. Aldrich, Manager. Manufacturers of steel steam boilers for stationary and marine use; water-cooled furnaces, super heaters, steam power generating equipment, air heaters, large mechanical stokers, pulverized fuel equipment, soot blowers, etc. Specializes in technical standards. (Also see following entry.)	3-5 (1933)	80-100	15 Park Row, NEW YORK 7, N. Y.
<b>American Boiler Manufacturers Association and Affiliated Industries.</b> A. C. Baker, secretary. Same industry coverage as preceding association; largely overlapping membership, but activities differ somewhat.	Under 3 (1888)	80-90	264 Rockefeller Bldg., CLEVELAND 13, Ohio.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Bureau of Metal Statistics.</b> R. R. Eckert, director. The Bureau's chief activity is the collection and publication of statistics covering the principal nonferrous metals. (The Copper Institute and the United States Copper Association are also in this office.)	6-8 (1920)	Under 20	33 Rector St., NEW YORK 6, N. Y.
<b>American Button Mould Manufacturers Association.</b> Samuel Luloff, secretary. Manufacturers of metal moulds used for cloth-covered buttons and buckles.	Under 3 (1936)	Under 20	274 Madison Ave., NEW YORK 16, N. Y.
<b>American Dental Trade Association.</b> Wilmoth C. Mack, secretary. Manufacturers and distributors of dental office equipment and supplies: instruments, office furnishings, dental gold, artificial teeth, etc.	6-8 (1882)	250-300	1010 Vermont Ave., WASHINGTON 5, D. C.
<b>American Die Casting Institute.</b> W. J. Parker, secretary. Manufacturers of zinc and aluminum castings, etc. for radios, auto parts, etc. (The following associations are also in this office: Automotive Lift Association. Bakery Equipment Mfrs. Assn. Bank and Security Vault Manufacturers Association. Clock Manufacturers Association. Forging Manufacturers Association. Industrial Safety Equipment Association. Kaolin Clay Producers Association (see Stone Associations Section). National Association of Lace Curtain Manufacturers (see Textile Associations Section). Safe Manufacturers National Association. Sun Glass Institute (see Stone Associations Section). Tubular Exchanger Manufacturers Association.)	Under 3 (1929)	70-80	366 Madison Ave., NEW YORK 17, N. Y.
<b>American Electroplaters Society.</b> See professional list following. <b>American Foundrymen's Association.</b> See professional list following.			
<b>American Gas Association.</b> H. Carl Wolf, managing director. Companies engaged in producing and supplying manufactured or natural gas for light, heat or power; and companies engaged in the manufacture of gas apparatus, appliances and supplies (also see Gas Appliance Manufacturers Association). More than one-half of the association staff are employed at its research laboratories in Cleveland and Los Angeles.	Over 200 (1919)	5,700	420 Lexington Ave., NEW YORK 17, N. Y.
<b>American Gear Manufacturers Association.</b> Newbold C. Goin, executive secretary. Gears of all types: aircraft, machine tool, railway, automotive, industrial, worm units, marine and turbine drives, etc.	6-8 (1917)	150-160	Empire Bldg., PITTSBURGH 22, Pa.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Hardware Manufacturers Association.</b> Arthur Faubel, secretary. Manufacturers of a great variety of products whose common interest is distribution through wholesale hardware dealers (see National Wholesale Hardware Association). Chief activities are government relations, trade practices, conventions, etc.	Under 3 (1901)	350-400	342 Madison Ave., NEW YORK 17, N. Y.
<b>American Hearing Aid Association</b> (manufacturers). L. A. Watson, secretary.	None (1943)	Under 20	21 North 3d St., MINNEAPOLIS 1, Minn.
<b>American Home Lighting Institute</b> (formerly, American Lighting Equipment Association). John W. Milford, secretary. Manufacturers of residential lighting equipment, fixtures, etc.	Under 3 (1939)	20-30	55 West 42d St., NEW YORK 18, N.Y.
<b>American Hot Dip Galvanizers Association</b> (manufacturers). Stuart J. Swenson, secretary. Firms engaged in the zinc coating of iron and steel. (The Aluminum Wares Association and the Open Steel Flooring Institute are also in this office.)	3-5 (for 3 associations) (1935)	30-40	First National Bank Bldg., PITTSBURGH 22, Pa.
American Institute of Architects. See professional list following.			
<b>American Institute of Bolt, Nut, and Rivet Manufacturers.</b> Herman H. Lind, president. (Name changed in 1949 to Industrial Fasteners Institute.)	10-12 (1931)	55-65	Hanna Bldg., CLEVELAND 15, Ohio.
American Institute of Chemical Engineers. See professional list following.			
American Institute of Consulting Engineers. See professional list following.			
American Institute of Electrical Engineers. See professional list following.			
American Institute of Mining and Metallurgical Engineers. See professional list following.			
American Institute of Refrigeration. See professional list following.			
<b>American Institute of Steel Construction.</b> L. Abbett Post, executive vice president. Structural steel fabricators, and erectors of steel buildings, bridges, etc.	35-40 (1921)	220-250	101 Park Ave., NEW YORK 17, N. Y.
<b>American Institute of Tack Manufacturers.</b> Ray A. Stevens, director.	Under 3 (1933)	Under 20	80 Federal St., BOSTON 10, Mass.
American Institute of Weights and Measures. See professional list following.			
<b>American Institute of Wholesale Plumbing and Heating Supply Associations.</b> E. L. Pugh, secretary.	Under 3 (1938)	8 regional associations	208 Peachtree Arcade, ATLANTA 3, Ga.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Iron and Steel Institute.</b> Walter S. Tower, president. The basic association of manufacturers in the steel industry: steel mills, blast furnaces, finishing mills, etc. (many of the companies also operate their own iron mines). Products include pig iron, steel ingots, sheets, plates, bars, shapes, strips, tin plate; as well as nails, pipe, railroad rails, tubular products, wire and wrought iron products, etc.	50-55 (1855)	2,350	350 5th Ave., NEW YORK 1, N. Y.
<b>American Jeweled Watch Manufacturers Association.</b> C. M. Kendig, president.	None (1933)	Under 20	c/o Hamilton Watch Co., LANCASTER, Pa.
<b>American Jewelers Protective Association.</b> See new name, Jewelers Vigilance Committee.			
<b>American Leather Belting Association.</b> E. R. Rath, executive vice president. For further details, see Textile, etc., Associations Section.	—	—	41 Park Row, NEW YORK 7, N. Y.
<b>American Lighting Equipment Association.</b> See new name, American Home Lighting Institute.			
<b>American Machine and Parts Association.</b> D. H. Reynolds, secretary. Manufacturers of miscellaneous machinery and parts not covered by other members of the Machinery and Allied Products Institute; see MAPI.	Under 3 (1933)	40-50	910 17th St., WASHINGTON 6, D. C.
<b>American Machine Tool Distributors Association</b> (wholesalers; formerly, Associated Machine Tool Dealers of America). Thomas A. Fernley, Jr., executive secretary. (The National Association of Sheet Metal Distributors, and the National Wholesale Jewelers Association are also in this office. See Aviation Distributors and Manufacturers Association for other associations under the management of George A. Fernley and Associates.)	3-5 (1925)	140-150	505 Arch St., PHILADELPHIA 6, Pa.
<b>Amtea Corporation</b> (American Machine Tool Export Associates). Ralph W. Burk, secretary. Manufacturers of machine tools and related machinery and equipment; a Webb-Pomerene Act export Association.	14-16 (1945)	Under 20	30 Church St., NEW YORK 7, N. Y.
<b>American Manganese Producers Association.</b> J. C. Adkerson, president. Mining, smelting, and development of manganese ores for use in the manufacture of steel, dry cell batteries, chemicals, etc. (The Raw Materials National Council is also in this office.)	Under 3 (1927)	100-125	National Press Bldg., WASHINGTON 4, D. C.
<b>American Merchant Marine Institute.</b> Frank J. Taylor, president. For further details, see Transportation, etc., Associations Section.	—	—	11 Broadway, NEW YORK 4, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Mining Congress.</b> Julian D. Conover, secretary. Mining companies and individuals. The AMC fosters the coordination of coal and metal mining interests as to government relations, technical modernization practices, holding of coal and metal exhibitions, etc.	20-25 (1897)	1,000	1200 18th St., WASHINGTON 6, D. C.
<b>American National Retail Jewelers Association.</b> Charles T. Evans, secretary.	6-8 (1906)	6,500	551 5th Ave., NEW YORK 17, N. Y.
<b>American Office Supply Exporters Association.</b> David Manley, secretary. Chiefly manufacturers.	None (1940)	30-40	250 5th Ave., NEW YORK 1, N. Y.
<b>American Ordnance Association.</b> See professional list following.			
<b>American Petroleum Institute.</b> W. R. Boyd, president. For further details, see Petroleum, e'c., Associations Section.	—	—	50 West 50th St., NEW YORK 20, N. Y.
<b>American Photo-Engravers Association.</b> Frank J. Schreiber, executive secretary. For further details, see Printing, etc., Associations Section.	—	—	175 West Jackson Blvd., CHICAGO 4, Ill.
<b>American Public Works Association.</b> See professional list following.			
<b>American Railway Bridge and Building Association.</b> See professional list following.			
<b>American Railway Car Institute.</b> W. C. Tabbert, secretary. Manufacturers and distributors of steam and electric railway cars and trolley cars (passenger, freight, etc.); including parts and accessories.	9-11 (1915)	Under 20	19 Rector St., NEW YORK 6, N. Y.
<b>American Railway Engineering Association.</b> See professional list following.			
<b>American Recreational Equipment Association</b> (manufacturers). R. S. Uzzell, Executive Secretary.	Under 3 (1927)	50-75	85-12 165th St., JAMAICA, LONG ISLAND, 3, N. Y.
<b>American Road Builders Association.</b> Charles M. Upham, engineer-director. Highway contractors, manufacturers of highway equipment, engineers, highway officials, etc.	25-30 (1902)	10,000	1319 F St., WASHINGTON 4, D. C.
<b>American Rocket Society.</b> See professional list following.			
<b>American Society of Agricultural Engineers.</b> See professional list following.			
<b>American Society of Architectural Hardware Consultants.</b> See professional list following.			
<b>American Society of Bakery Engineers.</b> See professional list following.			
<b>American Society of Body Engineers.</b> See professional list following.			
<b>American Society of Civil Engineers.</b> See professional list following.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>American Society for Engineering Education. See professional list following.</p> <p>American Society of Heating and Ventilating Engineers. See professional list following.</p> <p>American Society of Landscape Architects. See professional list following.</p> <p>American Society of Lubricating Engineers. See professional list following.</p> <p>American Society of Mechanical Engineers. See professional list following.</p> <p>American Society for Metals. See professional list following.</p> <p>American Society of Naval Engineers. See professional list following.</p> <p>American Society of Refrigerating Engineers. See professional list following.</p> <p>American Society of Safety Engineers. See professional list following.</p> <p>American Society of Sanitary Engineering. See professional list following.</p> <p>American Society for Testing Materials. See professional list following.</p> <p>American Society of Tool Engineers. See professional list following.</p> <p>American Specification Institute. See professional list following.</p>			
<p>American Spring Manufacturers Export Association. C. R. Ould, secretary. Manufacturers of railroad springs; a Webb-Pomerene Act export association. (The Railway and Industrial Spring Association is also in this office.).</p>	Under 3 (1923)	Under 20	50 Church St., NEW YORK 7, N. Y.
<p>American Standards Association. See professional list following.</p>			
<p>American Steel Tire Manufacturers Association. See American Tire Manufacturers Export Association.</p>			
<p>American Steel Warehouse Association. Walter S. Doxey, president. Wholesale distributors of steel mill products, such as heavy hardware, mill supplies, merchant bars, structural steel, bolts and nuts, wire, boiler tubes, etc. Some sheet metal shops are members.</p>	4-6 (1909)	550-600	Terminal Tower, CLEVELAND 13, Ohio.
<p>American Supply and Machinery Manufacturers Association. R. Kennedy Hanson, secretary. Manufacturers of a wide variety of mill and industrial supplies: abrasives, belting, hoists, saws, tools, etc. (The Electric Tool Institute; Fire Extinguisher Manufacturers Association; Material Handling Institute; Pipe Fabrication Institute; and Pneumatic Automotive Equipment Association are also in this office.)</p>	Under 3 (1908)	300	Clark Bldg., PITTSBURGH 22, Pa.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Surgical Trade Association.</b> Fred B. Hovey, secretary. Manufacturers and distributors of surgical instruments, hospital furniture and supplies, laboratory equipment, medical books, surgical dressings, X-ray apparatus, etc.	6-8 (1902)	350-400	111 West Washington St., CHICAGO 2, Ill.
<b>American Tin Trade Association.</b> Ethel M. Foley, secretary. Importers and tin-consuming manufacturing companies.	Under 3 (1928)	30-40	75 West St., NEW YORK 6, N. Y.
<b>American Tire Manufacturers Export Association.</b> Wm. J. Thomson, secretary. Railroad steel tire manufacturers; a Webb-Pomerene Act export association. (The American Steel Tire Manufacturers Association is also in this office.)	Under 3 (1922)	Under 20	30 Church St., NEW YORK 7, N. Y.
<b>American Toy Institute.</b> See Toy Manufacturers of the U. S. A.			
<b>American Transit Association.</b> Guy C. Hecker, executive manager. Local public transportation agencies, including street car lines and motor buses.	55-60 (1882)	700	292 Madison Ave., NEW YORK 17, N. Y.
<b>American Trucking Associations.</b> John V. Lawrence, managing director. For further details, see Transportation, etc., Associations Section.	—	—	1424 16th St., WASHINGTON 6, D. C.
<b>American Uniform Boiler Law Society.</b> See professional list following.			
<b>American Washer and Ironer Manufacturers Association.</b> A. H. Noelke, executive secretary.	4-6 (1916)	65-75	38 South Dearborn St., CHICAGO 3, Ill.
<b>American Watch Assemblers Association.</b> Wm. H. Fox, executive secretary. Importers and manufacturers.	Under 3 (1933)	90-100	2 Broadway, NEW YORK 4, N. Y.
<b>American Water Works Association.</b> See professional list following.			
<b>American Welding Society.</b> See professional list following.			
<b>American Weldment Manufacturers Association.</b> Byrne Marcellus, president. (See Canned Chop Suey Foods Institute in Food Associations Section for other associations in this office.)	—	—	332 South Michigan Ave., CHICAGO 4, Ill.
<b>American Zinc Institute.</b> Ernest V. Gent, secretary. Mining, refining, and manufacturers of semi-finished and finished zinc products.	6-10 (1918)	150-200	60 East 42d St., NEW YORK 17, N. Y.
<b>Ammunition.</b> See Sporting Arms and Ammunition Manufacturers Institute; Institute of Makers of Explosives (Chemical Section); Armed Forces Industrial associations.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Amusement devices. See Automatic Phonograph Manufacturers Association; Coin Machine Industries; Music Guild of America; Recreational equipment. (For associations in the amusement field, such as motion pictures, etc., see Amusement Associations Section.)			
<b>Anti-Friction Bearing Manufacturers Association.</b> H. O. Smith, secretary-manager. Manufacturers of ball or roller bearings and parts.	3 (1933)	30-40	60 East 42d St., NEW YORK 17, N. Y.
Antique silver. See Society of Antique Silver Dealers.			
Apparel (metal). See Metal Wearing Apparel Institute.			
<b>Appliance Parts Jobbers Association.</b> Wilfrid L. Cloutier, secretary. Wholesalers of washing machine, etc., parts.	Under 3 (1939)	40-50	Dime Bldg., DETROIT 26, Mich.
Architects. See professional list following.			
Armed Forces-industrial associations. See professional list following.			
Armored car. See National Armored Car Association.			
Armored Cavalry Association. See professional list following.			
Army Transportation Association. See professional list following.			
Artificial limb. See Orthopedic Appliance and Limb Manufacturers Association.			
Artillery. See Armed-Forces industrial associations in professional list following.			
<b>Associated Equipment Distributors.</b> F. G. Knight, executive secretary. Construction machinery wholesalers.	5-7 (1919)	1,000	360 North Michigan Ave., CHICAGO 1, Ill.
<b>Associated Fishing Tackle Manufacturers.</b> John M. Holmes, secretary.	Under 3 (1926)	Over 100	430 Bond Bldg., WASHINGTON 5, D. C.
<b>Associated General Contractors of America.</b> Herbert E. Foreman, managing director. Contractors who contract to perform construction work in its entirety (not subcontractors) in three main fields: Highways, buildings, and heavy construction (bridges, dams, railroads, etc.).	40-45 (1919)	5,000 (over 100 local chapters)	Munsey Bldg., WASHINGTON 4, D. C.
<b>Associated Machine Tool Dealers of America.</b> See new name, American Machine Tool Distributors Association.			
<b>Associated Manufacturers of Saddlery Accessories of the United States.</b> Wayne Dinsmore, secretary. (The Saddlery Manufacturers Association is also in this office, see Textile, etc., Associations Section.) (Above assn. inactive in early 1949.)	Under 3 (1903)	40-50	407 South Dearborn St., CHICAGO 5, Ill.
Associated Pot and Kettle Clubs. See professional list following.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Association of American Battery Manufacturers.</b> V. L. Smithers, commissioner. Manufacturers of storage batteries and parts.	Under 3 (1924)	175-185	First National Tower Bldg., AKRON 8, Ohio.
<b>Association of American Railroads.</b> Wm. T. Faricy, president. Operators of the Class I (over 100 miles of track) railroads of the United States. Members also include terminal switching, etc., companies. The association has the largest staff of any "trade association" in the USA. It has divisions or committees on railroad operation and maintenance, statistics, cooperative advertising, freight and passenger problems and rates, telegraph and telephone, construction, signals, motor transport, containers, public relations, legislative research, car exchange rules, repair shops, accounting procedures, etc. Also maintains the Bureau of Railway Economics and Bureau of Explosives, listed separately; and cooperates with the National Association of Shippers Advisory Boards, Transportation Association of America, etc.	625 (1891)	350-400	Transportation Bldg., WASHINGTON 6, D. C.
<b>Association of American Ship Owners.</b> George W. Morgan, president. For further details, see Transportation, etc., Associations Section.	—	—	90 Broad St., NEW YORK 4, N. Y.
<b>Association of Consulting Chemists and Chemical Engineers.</b> See professional list following.			
<b>Association of Consulting Management Engineers.</b> Nathaniel W. Barnes, executive secretary. Companies which specialize in management consulting services for the betterment of factory and other business organization and administration.	4-6 (1929)	30-35	347 Madison Ave., NEW YORK 17, N. Y.
<b>Association of Edison Illuminating Companies.</b> F. V. Magalhaes, secretary. For further details, see Transportation, etc., Associations Section.	—	—	40 West 40th St., NEW YORK 18, N. Y.
<b>Association of Electronic Parts and Equipment Manufacturers.</b> Kenneth C. Prince, executive secretary. Sales managers and manufacturers of radio, etc., equipment.	Under 3 (1942)	85-95	33 North La Salle St., CHICAGO 2, Ill.
<b>Association of Federal Architects.</b> See professional list following.			
<b>Association of Gas Appliance and Equipment Manufacturers.</b> See new name, Gas Appliance Manufacturers Association.			
<b>Association of Iron and Steel Engineers.</b> See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p><b>Association of Lift Truck and Portable Elevator Manufacturers.</b> Joel A. Goldthwait, executive secretary. Manufacturers of skid platforms, storage racks, power lift trucks, etc.</p> <p>Association of Limb Manufacturers of America. See new name, Orthopedic Appliance and Limb Manufacturers Association.</p>	Under 3 (1920)	Under 20	P. O. Box 66, MEDFIELD, Mass.
<p><b>Association of Manufacturers of Chilled Car Wheels.</b> C. M. Stoner, executive vice president. Manufacturers of railroad car wheels.</p>	60-65 (1908)	Under 20	445 North Sacramento Blvd., CHICAGO 12, Ill.
<p><b>Association of Manufacturers of Wood-working Machinery.</b> Fred A. Collinge, president. Manufacturers of logging, sawmill, veneer-making, planing, etc., machinery. (The Beater, Jordan &amp; Allied Equipment Manufacturers Association and the Machine Knife Association are also in this office.)</p>	Under 3 (1899)	20-30	WABASH, Ind.
<p>*Association of Mutual Fire Insurance Engineers. See professional list following.</p>			
<p><b>Association of Roller and Silent Chain Manufacturers.</b> Richard J. Howison, secretary. Manufacturers of silent, inverted tooth, block, etc., sprocket chain for power transmission. (Also see Machinery and Allied Products Institute.)</p>	None (1933)	Under 20	7601 Central Ave., c/o Morse Chain Co., DETROIT 8, Mich.
<p><b>Association of Sprocket Chain Manufacturers.</b> Mark L. Patterson, executive secretary. Manufacturers of conveying and power transmission chain: roller, link, etc. (The Malleable Chain Manufacturers Institute is also in this office; also see Machinery and Allied Products Institute.)</p>	Under 3 (1933)	20-30	11 South La Salle St., CHICAGO, 3, Ill.
<p><b>Association of Steel Distributors</b> (wholesalers). Morris Rosoff, general counsel. (The National Association of Steel Exporters is also in this office.)</p>	Under 3 (1943)	65-70	150 Broadway, NEW YORK 7, N. Y.
<p>Astronomical equipment. See Scientific Apparatus Makers of America.</p> <p>Atlantic Seaboard Used Steel Drum Association. See new name, National Barrel and Drum Association.</p> <p>Auto wreckers. See National Auto Wreckers Association.</p> <p>Automatic merchandising. See National Automatic Merchandising Association.</p>			
<p><b>Automatic Phonograph Manufacturers Association.</b> Loren P. Meyer, secretary. Manufacturers of coin-operated music boxes, etc.</p>	3-5 (1939)	Under 20	1603 Orrington Ave., EVANSTON, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Automobile Manufacturers Association.</b> William J. Cronin, managing director. Manufactures of automobiles, busses, trucks, tractors, fire apparatus, etc.	90-100 (1900)	30-40	New Center Bldg., DETROIT 2, Mich.
Automobile. See above, also National Automobile Dealers Association; National Used Car Dealers Association; National Congress of Petroleum Retailers; Trailers. Also see Automotive, below.			
<b>Automotive and Aviation Parts Manufacturers</b> (formerly, Automotive Parts and Equipment Manufacturers). Frank Rising, general manager.	10-15 (1933)	375-400	800 Michigan Bldg., DETROIT 26, Mich.
<b>Automotive Electric Association.</b> S. W. Potter, executive secretary. Manufacturers and distributors of original starting, lighting, and ignition equipment; carburetors, magnetos, etc.	6-8 (1917)	500	Michigan Bldg., DETROIT 26, Mich.
<b>Automotive Engine Rebuilders Association.</b> R. G. Patterson, executive vice president. Operators of machine shops for rebuilding automotive engines, air compressors, etc.	Under 3 (1922)	950	419 North Capital Ave., INDIANAPOLIS 4, Ind.
<b>Automotive Lift Institute</b> (manufacturers). W. J. Parker, secretary. (See American Die Casting Institute for other associations in this office.)	Under 3 (1945)	20-30	366 Madison Ave., NEW YORK 17, N. Y.
Automotive Parts and Equipment Manufacturers. See new name, Automotive and Aviation Parts Manufacturers.			
<b>Automotive Parts Rebuilders Association.</b> George W. Marquardt, temporary secretary.	Under 3 (1941)	100-150	1619 North Hoyne Ave., CHICAGO 47, Ill.
<b>Automotive Safety Foundation.</b> Pyke Johnson, president. Membership includes individuals or corporations connected with the manufacture of automobiles and parts, automobile finance and discount companies, etc. The object of the Foundation is to "promote the mutual interests of the public and the automotive industries by stimulating research into the causes of street and highway accidents, and by disseminating information on the safe use of motor vehicles, on effective methods of preventing accidents, on ways and means of relieving congestion and facilitating traffic with safety, and other matters affecting the motor vehicle and its use."	35-40 (1937)	200-250	Hill Bldg., WASHINGTON 6, D. C.
<b>Automotive Trade Association Managers.</b> Edward L. Cleary, secretary. Associations of automobile retailers.	Under 3 (1924)	35 State and 21 local associations	35 East Wacker Drive, CHICAGO 1, Ill.
Automotive. See above associations, also: Chain Institute.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Automotive (<i>continued</i>)  Leaf Spring Institute.  Motor and Equipment Manufacturers Association.  Motor and Equipment Wholesalers Association.  National Auto Wreckers Association.  National Automotive Parts Association.  National Standard Parts Association.  National Truck Body Manufacturers Association.  National Wheel and Rim Association.  Overseas Automotive Club.  Pneumatic Automotive Equipment Association.  Society of Automotive Engineers.  Tire and Rim Association.  Also see Automobiles.</p>			
<p>Aviation Distributors and Manufacturers Association. H. Donald Richards, executive secretary. Wholesalers and manufacturers of aviation parts, supplies, and equipment. The following associations are also under the management of George A. Fernley and Associates:  National Piano Manufacturers Assn., National Wholesale Hardware Assn., and Resistance Welder Manufacturers Assn., G. A. Fernley, chief executive.  American Machine Tool Distributors Assn., National Assn. of Sheet Metal Distributors, and National Wholesale Jewelers Assn., Thomas A. Fernley, chief executive.  National Welding Supply Assn., Robert C. Fernley, chief executive.  National Supply and Machinery Distributors Assn. and American Brush Manufacturers Assn., Henry R. Rinehart, chief executive.  Aviation Distributors and Manufacturers Assn., United Saw Service Assn., and Watch Material Distributors Assn., H. Donald Richards, chief executive.</p>	<p>3-5 (1943)</p>	<p>85-95</p>	<p>505 Arch St., PHILADELPHIA 6, Pa.</p>
<p>Aviation. See above, also:  Air Transport Association.  Aeronautical Training Society.  Automotive and Aviation Parts Manufacturers.  National Aviation Trades Association.  Society of Aeronautical Weight Engineers.  Tire and Rim Association.  Also see Aircraft.  Baby carriages. See Toy Manufacturers Association.  Badge. See Marking Device Association; Stampings.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Bakery Equipment Manufacturers Association.</b> W. J. Parker, secretary. (See American Die Casting Institute.)	Under 3 (1918)	20-30	366 Madison Ave., NEW YORK 17, N. Y.
Bakery equipment. See above, also Allied Trades of the Baking Industry; American Society of Bakery Engineers.			
Band instruments. See National Association of Band Instrument Manufacturers; also Musical instruments.			
<b>Bank and Security Vault Manufacturers Association.</b> W. J. Parker, secretary. (See American Die Casting Institute for other associations in this office.)	Under 3 (1933)	Under 20	366 Madison Ave., NEW YORK 17, N. Y.
Barber supply. See Beauty and Barber Supply Institute; National Beauty and Barber Manufacturers Association.			
<b>Barn Equipment Association</b> (formerly, Dairy Barn Equipment Association). W. Floyd Keepers, secretary. Manufacturers of cow stalls, water bowls, hay carriers, forks, feed trucks, steel barn windows, hog and horse equipment, roof ventilators, etc. (Also see Dairy equipment.)	3-5 (1945)	Under 20	Board of Trade Bldg., CHICAGO 4, Ill.
Barrels. See National Barrel and Drum Association; Steel Shipping Container Institute; Containers.			
<b>Batch Pasteurizer Manufacturers Council</b> (dairy equipment). Harry A. Sieck, commissioner. (The Alloy Tank Manufacturers Council is also in this office.)	Under 3 (1938)	Under 20	Keith Bldg., CLEVELAND 15, Ohio.
Battelle Memorial Institute. See professional list following.			
Batteries (storage). See American Battery Manufacturers; etc.			
Batteries. (dry). See National Electrical Manufacturers Association.			
Bearings. See Anti-Friction Bearing Manufacturers Association; etc.			
<b>Beater, Jordan and Allied Equipment Manufacturers Association.</b> Fred A. Collinge, executive secretary. Manufacturers of pulp mill equipment. (The Association of Manufacturers of Wood Working Machinery and the Machine Knife Association are also in this office.)	Under 3 (1933)	Under 20	WABASH, Ind.
<b>Beauty and Barber Supply Institute.</b> Joseph Byrne, secretary. Wholesalers, etc., of equipment and supplies.	1-6 (1904)	650	19 West 44th St., NEW YORK 18, N. Y.
Beauty equipment. See above, also National Beauty and Barber Manufacturers Association.			
Bedsprings. See National Association of Bedding Manufacturers, etc.			
Belting. See American Leather Belting Association; Multiple V-Belt Drive Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Better Light. Better Sight Bureau.</b> G. R. Trumbull, manager. Electrical, etc., manufacturers. (Is in the same office as Edison Electric Institute.)	Under 3 (1934)	Sponsored by 12-15 national associations	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Beverage Machinery Manufacturers Association.</b> Paul E. Hadlick, counsel. Machinery used by soft drink and brewing industries.	Under 3 (1941)	30-40	Builders Exchange Bldg., MINNEAPOLIS 2, Minn.
<b>Bicycle Institute of America</b> (formerly, Cycle Trades of America). John Auerbach, executive secretary. (The Bicycle Manufacturers Association of America, Cycle Parts and Accessories Association, and Cycle Jobbers Association are member organizations of the BIA.)	3-5 (1904)	150-175	122 E. 42d St., NEW YORK 17, N. Y.
<b>Bicycle Manufacturers Association.</b> See Bicycle Institute of America.			
<b>Blinds.</b> See Venetian Blind Association.			
<b>Boat.</b> See National Association of Engine and Boat Manufacturers; Outboard Boat Manufacturers Association; Motors; Shipbuilders.			
<b>Bobbin Manufacturers Association.</b> Campbell Bosson, secretary. Textile machinery equipment. (The National Leather Fibre Conference is also in this office, see Textile, etc., Associations Section.)	Under 3 (1932)	Under 20	30 State St., BOSTON 9, Mass.
<b>Boiler.</b> See American Boiler and Affiliated Industries; American Boiler Manufacturers Association; Institute of Boiler and Radiator Manufacturers; Steel Boiler Institute; Tanks; Heating. Also see professional list following.			
<b>Bolt.</b> See American Institute of Bolt, Nut, and Rivet Manufacturers; Hardware.			
<b>Bottle caps.</b> See Crown Manufacturers Association.			
<b>Brake Lining Manufacturers Association.</b> Harriet G. Duschek, secretary. For further details, see Stone, etc., Associations Section.	—	—	370 Lexington Ave., NEW YORK 17, N. Y.
Brake lining. See above, also Friction Materials Export Association.			
<b>Brass and Bronze Ingot Institute</b> (formerly, Non-Ferrous Ingot Metal Institute). Isadore Glueck, secretary-manager. Manufacturers of "copper base alloys in ingot form."	3-5 (1928)	Under 20	308 West Washington St., CHICAGO 6, Ill.
<b>Brass Forging Association.</b> T. E. Veltfort, secretary. Manufacturers of hammered or die pressed forgings, including the special dies, tools, and fixtures used in their manufacture. (The Copper and Brass Research Association is also in this office.)	Under 3 (1933)	Under 20	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Brass.</b> See above, also Copper and Brass Research Association: Metals.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Bridge and Building Supply Men's Association.</b> E. C. Gunther, secretary. Railroad material and equipment supply companies.	None (1891)	40-50	122 South Michigan Ave., c/o Duff Norton Manufacturing Co., CHICAGO 3, Ill.
<b>Bridges.</b> See American Institute of Steel Construction; Associated General Contractors of America; etc.			
<b>Bright Wire Goods Manufacturers Service Bureau.</b> George P. Byrne, secretary. Manufacturers of screw hooks and eyes, etc., hardware. The following associations are also in this office: Carbon Wrench Statistical Service. Electric Fuse Manufacturers Guild. Service Tools Institute. Sheet Metal Screw Statistical Service. Socket Screw Products Bureau. Tubular Split Rivet Council. U. S. Cap Screw Service Bureau. U. S. Machine Screw Service Bureau. U. S. Wood Screw Service Bureau.	3-5 (1917)	Under 20	53 Park Pl., NEW YORK 7, N. Y.
<b>Broaching Tool Institute.</b> Montgomery S. Blake, secretary. Manufacturers of finishing and cutting tools. Mr. Blake is also chief executive of: Electric Overhead Crane Institute. Hair Pin and Bob Pin Manufacturers Institute. Transportation Metal Sash Institute. These four associations are under the management of the Organization Service Corporation of which Herbert S. Blake, Jr., is president. Also under OSC management, but with different secretaries, are: Herbert S. Blake, Jr., secretary: Coach Lace Institute (see Textile Associations Section). Felt Association (see Textile Associations Section). Power Crane and Shovel Association. Spring Washer Institute. Ralph W. Bacon, secretary: Hardware Cloth and Poultry Netting Institute. Industrial Wire Cloth Institute. Insect Wire Screening Bureau. Robert S. Booth, secretary: Metal Wearing Apparel Institute. Saddlery Hardware Manufacturers Institute. Tubular Plumbing Goods Institute. Charles F. Jordan, secretary: Pin, Clip and Fastener Association.	3-5 (1940)	Under 20	74 Trinity Pl., NEW YORK 6, N. Y.
<b>Broadcasting equipment.</b> See Radio Manufacturers Association; National Electrical Manufacturers Association. (For associations of broadcasting stations see Amusements, etc., Associations Section.)			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Bronze. See Brass and Bronze Ingot Institute; National Memorial Bronze Manufacturers Association; Metals.</p> <p>Buckles. See Metal Wearing Apparel Institute.</p> <p><b>Building Products Institute.</b> Douglas Whitlock, chairman. Manufacturers of building materials, etc. The Institute specializes in economic and legislative research. (Also see Producers Council.)</p> <p>Building products. See above, also Construction.</p> <p>Bulbs (electric). See National Electrical Manufacturers Association.</p> <p>Burglar alarms. See National Electrical Manufacturers Association.</p> <p>Burner. See Distillate Burner Manufacturers Association; Heating.</p> <p>Bus. See Automobile Manufacturers Association; National Association of Motor Bus Operators.</p> <p>Business machines. See Office Equipment Manufacturers Institute.</p> <p>Button mould. See American Button Mould Manufacturers Association.</p> <p>Cabinet. See Steel Kitchen Cabinet Institute; etc.</p> <p>Cable. See Insulated Power Cable Engineers Association; National Electrical Manufacturers Association; Wire Rope Institute.</p> <p><b>Can Manufacturers Institute.</b> H. Ferris White, executive vice president. Manufacturers of cans, containers, and packages made wholly or in part from tin plate or similar sheet metal.</p> <p>Can. See above, also Galvanized Ware Manufacturers Council; Milk and Ice Cream Can Institute; Containers.</p> <p><b>Canning Machinery and Supplies Association</b> (manufacturers). S. G. Gorsline, secretary.</p> <p><b>Carbon Wrench Statistical Service</b> (manufacturers). George P. Byrne, secretary. (See Bright Wire Goods Manufacturers Service Bureau for other associations in this office.)</p> <p><b>Card Clothing Manufacturers Association.</b> Forbes Rockwell, secretary. Textile machinery equipment.</p> <p>Car. See American Railway Car Institute; also Railway equipment.</p> <p>Cartridge. See Sporting Arms and Ammunition Manufacturers Institute.</p> <p><b>Casket Manufacturers Association of America.</b> John M. Byrne, commissioner. For further details, see Lumber, etc., Associations Section.</p>	<p>3-5 (1946)</p> <p>8-10 (1939)</p> <p>3 (1890)</p> <p>3-5 (1937)</p> <p>Under 3 (1934)</p> <p>—</p>	<p>20-30</p> <p>50-60</p> <p>190-200</p> <p>Under 20</p> <p>Under 20</p> <p>—</p>	<p>Shoreham Bldg., WASHINGTON 5, D. C.</p> <p>Shoreham Bldg., WASHINGTON 5, D. C.</p> <p>Lock Box 430, BATTLE CREEK, Mich.</p> <p>53 Park Pl., NEW YORK 7, N. Y.</p> <p>Lock Drawer E, NORTH ANDOVER, Mass.</p> <p>628 Sycamore St., CINCINNATI 2, Ohio.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Cast Iron Pipe Research Association.</b> Thomas P. Wolfe, research engineer. Manufacturers of pressure pipe for water works, gas pipe lines, etc.; also pipe fittings. Association's main activities are technical research and sales promotion; also see next association below.	3-5 (1915)	Under 20	122 South Michigan Ave., CHICAGO 3, Ill.
<b>Cast Iron Pressure Pipe Institute</b> (manufacturers). S. E. Linderman, executive vice chairman. Overlapping membership with above association. The CIPPI specializes in government relations, credit services, etc.	Under 3 (1934)	Under 20	Warner Bldg., WASHINGTON 4, D. C.
<b>Caster and Floor Truck Manufacturers Association.</b> Harry P. Dolan, executive secretary. Manufacturers of casters (furniture, etc.) hand propelled floor trucks; etc. (The Multiple V-Belt and Mechanical Power Transmission Association is also in this office; also see Machinery and Allied Products Institute.)	Under 3 (1933)	40-50	7 West Madison St., CHICAGO 2, Ill.
<b>Castings.</b> See Alloy Casting Institute; American Die Casting Institute; also Foundry.			
<b>Chain Institute.</b> D. A. Merriman, managing director. Manufacturers of automobile and industrial chains. (The Hand Chain Hoist Institute is also in this office.)	3-5 (1933)	Under 20	208 South La Salle St., CHICAGO 4, Ill.
<b>Chain.</b> See above, also Association of Roller and Silent Chain Manufacturers; Association of Sprocket Chain Manufacturers; Malleable Chain Manufacturers Institute; etc.			
<b>Chemical Fire Extinguisher Manufacturers Association.</b> See new name, Fire Extinguisher Manufacturers Association.			
<b>Clay Machinery Manufacturers Association.</b> F. T. Buzard, secretary. (Name changed in early 1949 to Ceramic Equipment Producers Assn.)	None (1928)	Under 20	c/o The Fate-Root-Heath Co., PLYMOUTH, Ohio.
<b>Cleaners machinery.</b> See Laundry and Dry Cleaners Machinery Manufacturers Association.			
<b>Clip.</b> See Pin, Clip, and Fastener Association; etc.			
<b>Clock Manufacturers Association of America.</b> W. J. Parker, secretary. Manufacturers of clocks, timing mechanisms, lower-priced watches, etc; also see Watches. (See American Die Casting Institute for other associations in this office.)	Under 3 (1926)	Under 20	366 Madison Ave., NEW YORK 17, N. Y.
<b>Coin Machine Industries, Inc.</b> Harry Williams, president. Manufacturers of coin-operated amusement devices. (Name changed in 1949 to Coin Machine Institute.)	6-8 (1933)	900-1,000	134 No. La Salle St., CHICAGO 2, Ill.
<b>Coin machines.</b> See above; also Vending machines.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Collapsible Tube Manufacturers Association.</b> Lester B. Platt, secretary. Manufacturers of metal tubes used for toothpaste and other pharmaceutical preparations. (The Twisted Jute Packing and Oakum Institute is also in this office, see Textile, etc., Associations Section.)	Under 3 (1933)	Under 20	19 West 44th St., NEW YORK 18, N. Y.
<b>Commercial Refrigerator Manufacturers Association.</b> Paul H. Sullivan, executive secretary. Manufacturers of refrigerated store display cases and counters; insulated rooms and cabinets; etc.	Under 3 (1912)	30-40	111 West Washington St., CHICAGO 2, Ill.
<b>Committee of Ten Coal and Heating Industries.</b> Marc G. Bluth, executive secretary. Members include associations of coal producers and distributors, heating equipment manufacturers and contractors, etc. (The Stoker Manufacturers Association is also in this office.)	3-5 (1930)	7 national, etc. associations	307 North Michigan Ave., CHICAGO 1, Ill.
<b>Compressed Air and Gas Institute</b> (formerly, Compressed Air Institute). C. C. Rohrbach, secretary. Manufacturers of pneumatic drills, compressors, etc. (The following associations are also in this office: Diamond Core Drill Manufacturers Association; Heat Exchange Institute; and Hydraulic Institute, also the Crucible Manufacturers Association and Special Refractories Association, see Stone, etc., Associations Section. Also see Machinery and Allied Products Institute.)	Under 3 (1915)	20-30	90 West St., NEW YORK 6, N. Y.
<b>Compressed Gas Manufacturers Association.</b> F. R. Fetherston, secretary. For further details, see Chemical, etc., Associations Section.	—	—	11 West 42d St., NEW YORK 18, N. Y.
<b>Compressor.</b> See above, also Pneumatic Automotive Equipment Association.			
<b>Concrete Reinforcing Steel Institute.</b> H. C. Delzell, managing director. Wholesalers and fabricators of steel bars, etc., for reinforced concrete construction.	Under 3 (1924)	100-125	38 South Dearborn St., CHICAGO 3, Ill.
<b>Concrete reinforcement bars.</b> See above, also Rail Steel Bar Association.			
<b>Condenser.</b> See Heat Exchange Institute; Tubular Exchanger Manufacturers Association.			
<b>Conduit.</b> See National Electrical Manufacturers Association.			
<b>Conference of State Sanitary Engineers and Conference of State Utility Commission Engineers.</b> See professional list following.			
<b>Connector.</b> See Electrical Solderless Service Connector Institute.			
<b>Construction Industries Association.</b> Harold F. Hess, executive secretary. Mfrs. of construction equipment, etc. Construction machinery. See above, also Associated Equipment Distributors.	— (1949)	—	135 S. La Salle St., CHICAGO 3, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Construction Surveyors Institute. See professional list following.</p> <p>Construction. See Appendix 1 for list of 245 associations in the construction industry.</p> <p>Containers:</p> <p>Aluminum Wares Association.</p> <p>Can Manufacturers Institute.</p> <p>Collapsible Tube Manufacturers Council.</p> <p>Enameled Utensil Manufacturers Council.</p> <p>Galvanized Ware Manufacturers Council.</p> <p>Milk Bottle Crate Manufacturers Council.</p> <p>Milk and Ice Cream Can Association.</p> <p>National Barrel and Drum Association.</p> <p>Steel Shipping Container Institute.</p> <p>Also see Boilers; Tanks. For related industries, see Compressed Gas Manufacturers Association; Crown Manufacturers Association; National Canners Association (in Food Associations Section); Packaging Institute; Packaging Machinery Manufacturers Association; Industrial Packaging Engineers Association.</p> <p>For associations in the textile, lumber, and glass fields, see Sections 3, 4, and 7.</p>			
<p>Contractors Pump Bureau. C. S. Embrey, secretary. Manufacturers; is affiliated with the Associated General Contractors of America. (The Mixer Manufacturers Bureau is also in this office.)</p>	Under 3 (1930)	Under 20	Munsey Bldg., WASHINGTON 4, D. C.
<p>Contractors. See above, also:</p> <p>American Association of Oilwell Drilling Contractors.</p> <p>Associated General Contractors of America.</p> <p>General Contractors Association.</p> <p>Heating, Piping, and Air Conditioning Contractors National Association.</p> <p>National Association of Building Trades Employers.</p> <p>National Association of Master Plumbers.</p> <p>National Association of Refrigeration Contractors.</p> <p>National Electrical Contractors Association.</p> <p>Sheet Metal Contractors National Association.</p> <p>United Roofing Contractors Association.</p> <p>Also see Construction.</p>			
<p>Convactor Manufacturers Association. E. A. Cline, president. A type of heat radiator.</p>	Under 3 (1933)	Under 20	c/o Trane Co., LA CROSSE, Wis.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Conveyor Association. See new name, Conveyor Equipment Manufacturers Association.			
<b>Conveyor Equipment Manufacturers Association</b> (formerly, Conveyor Association). R. C. Sollenberger, executive secretary. Stationary or portable equipment for conveying, elevating, or otherwise handling or transporting bulk or packaged materials. (Also see Machinery and Allied Products Institute.)	Under 3 (1933)	30-40	1129 Vermont Ave., WASHINGTON 5, D. C.
Cooking and heating appliances. See Institute of Cooking and Heating Appliances; Distillate Burner Manufacturers Association; Gas Appliance Manufacturers Association; National Electrical Manufacturers Association; etc. Also see Heating; Kitchenware.			
<b>Copper and Brass Research Association.</b> T. E. Veltfort, manager. Manufacturers of mill products, including sheets, wire, pipe, tube, and shapes. (The Brass Forging Association is also in this office.)	11-20 (1921)	40-50	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Copper Institute.</b> R. R. Eckert, secretary. Companies engaged in copper mining, smelting, refining, etc. The Institute compiles worldwide copper statistics. (The American Bureau of Metal Statistics and U. S. Copper Association are also in this office.)	Under 3 (1927)	30-40	50 Broadway, NEW YORK 4, N. Y.
<b>Copper Wire Engineering Association</b> (manufacturers). Dewey J. DeBoer, executive manager.	16-18 (1936)	Under 20	1401 K St., WASHINGTON 5, D. C.
Copper. See above; also United States Copper Association; Metals.			
<b>Counter Freczer Association.</b> Vernon G. Wahlberg, executive secretary. Manufacturers of electric counter-type ice cream freezer systems and parts. (Inactive in early 1949.)	3-5 (1933)	Under 20	35 East Wacker Dr., CHICAGO 1, Ill.
Counter top. See Sink and Counter Top Manufacturers Association; etc.			
Crane. See Electric Overhead Crane Institute; Power Crane and Shovel Association; also Hoists; and Material handling.			
<b>Crown Manufacturers Association of America.</b> George P. Lamb, executive secretary. Metal and cork bottle caps for soft drinks, beer, etc. (The Wire Rope Institute is also in this office.)	Under 3 (1925)	Under 20	Shoreham Bldg., WASHINGTON 5, D. C.
Culvert. See Toncan Culvert Manufacturers Association; etc.			
<b>Cutting Die Institute</b> (manufacturers). M. R. Liles, executive secretary.	3-5 (1946)	40-50	1643 National Bank Bldg., DETROIT 26, Mich.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Cutting Tool Manufacturers Association.</b> Harry J. Merrick, executive secretary.  Cutting tools. See above; also Metal Cutting Tool Institute; Tools. Cycle Jobbers Association. See Bicycle Institute of America. Cycle Parts and Accessories Association. See Bicycle Institute of America. Cycle Trades of America. See new name, Bicycle Institute of America. Daily Barn Equipment Association. See new name, Barn Equipment Association.	Under 3 (1943)	50-60	777 Penobscot Bldg., DETROIT 26, Mich.
<b>Dairy Industries Supply Association.</b> Robert S. Everett, executive vice president. Manufacturers and distributors of machinery, equipment, and supplies.  Dairy equipment. See above; also Alloy Tank Manufacturers Council; Batch Pasteurizer Manufacturers Council; Milk and Ice Cream Can Institute; National Association of Dairy Equipment Manufacturers.	10-15 (1919)	325	1426 G St., WASHINGTON 5, D. C.
<b>Decorative Lighting Guild of America.</b> Don M. Julien, secretary. Manufacturers of lighting equipment for Christmas trees and other festive occasions; association's chief activity is trade promotion.	Under 3 (1940)	Under 20	c/o Foster and Davies, Keith Bldg., CLEVELAND 15, Ohio.
<b>Dental Dealers of America.</b> Benjamin Weinrach, executive secretary. Wholesale dealers in dental supplies. (The Dental Manufacturers of America is also in this office.)	1-4 (1945)	160-170	312 South Broad St., PHILADELPHIA 2, Pa.
<b>Dental Laboratories Institute of America.</b> Evelyn Reed, executive secretary. For further details, see Stone, etc., Associations Section.	—	—	7 South Dearborn St., CHICAGO 3, Ill.
<b>Dental Manufacturers of America.</b> Benjamin Weinrach, executive secretary. Manufacturers of dental equipment and supplies. (The Dental Dealers of America; and the Dental Laboratories Conference, engaged chiefly in labor relations; are also in this office.)	Under 4 (1932)	30-40	312 South Broad St., PHILADELPHIA 2, Pa.
Dental trade. See above, also American Dental Trade Association.			
<b>Diamond Core Drill Manufacturers Association.</b> C. C. Rohrbach, secretary. Manufacturers of drilling machines and equipment; bits, rods, fittings; used in mining, etc. (See Compressed Air and Gas Institute for other associations in this office.)	Under 3 (1929)	Under 20	90 West St., NEW YORK 6, N. Y.
<b>Dies.</b> See American Die Casting Institute; Cutting Die Institute; National Tool and Die Manufacturers Association; Foundry.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Diesel Engine Manufacturers Association.</b> Harvey T. Hill, executive director. Manufacturers of internal combustion engines in which the fuel is ignited by compression heat. (Also see Machinery and Allied Products Institute.)	5-7 (1928)	20-30	1 North La Salle St., CHICAGO 2, Ill.
<b>Distillate Burner Manufacturers Association.</b> Walter F. Muhlbach, secretary. Sleeve-type range oil burners for cooking and heating purposes.	Under 3 (1931)	Under 20	c/o Florence Stove Co., GARDNER, Mass.
<b>Domestic Water Tank Manufacturers Council.</b> D. S. Hunter, commissioner. Manufacturers of range boilers as well as water tanks. See Air Distribution Institute for other associations in this office.)	7-9 (for all associations) (1945)	Under 20	Keith Bldg., CLEVELAND 15, Ohio.
<b>Doors:</b> Hollow Metal Door and Buck Association. Insect Wire Screening Bureau. Metal Door Manufacturers Association. National Association of Ornamental Metal Manufacturers. Rolling Door Association. Windows. Drainage. See Plumbing and Drainage Manufacturers; also see Plumbing. Drill. See Diamond Core Drill Manufacturers Association; Compressed Air and Gas Institute; etc. Drinking fountain. See Water Cooler and Drinking Fountain Manufacturers Association; etc.			
<b>Drop Forging Association.</b> Raymond M. Seabury, secretary. Manufacturers of commercial forgings made in closed dies.	5-7 (1921)	115-125	Hanna Bldg., CLEVELAND 15, Ohio.
<b>Drum.</b> See National Barrel and Drum Association; also Containers. <b>Dry cleaning machinery.</b> See Laundry and Dry Cleaners Machinery Manufacturers Association; etc. <b>Drydocks.</b> See Shipbuilders Council, etc. <b>Duplicating equipment.</b> See National Stationers Association; etc. <b>Duster.</b> See National Sprayer and Duster Association; etc.			
<b>Edison Electric Institute.</b> H. S. Ben- nion, managing director. For further details, see Transportation, etc., Asso- ciations Section.	—	—	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Educational Jewelry Manufacturers Association.</b> I. E. Rosa, secretary. Class rings, pins, medals, awards, etc. Chief activity, annual meeting.	None (1942)	20-30	c/o The Josten Co., 134 East Broadway, OWATONNA, Minn.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Electric bulb. See Incandescent Lamp Manufacturers Association; National Electrical Manufacturers Association.			
<b>Electric Fuse Manufacturers Guild.</b> George P. Byrne, secretary. Manufacturers of electric fuses and fuse links. (See Bright Wire Goods Manufacturers Service Bureau for other associations in this office.)	5-7 (1935)	Under 20	53 Park Pl., NEW YORK 7, N. Y.
<b>Electric Hoist Manufacturers Association.</b> E. Donald Tolles, secretary. Manufacturers of material handling equipment; hoists, cranes, etc. (The Monorail Manufacturers Association is also in this office.)	Under 3 (1917)	Under 20	71 West 35th St., NEW YORK 1, N. Y.
<b>Electric Industrial Truck Association</b> (formerly, Industrial Truck Statistical Association). Charles F. Kells, managing director. Manufacturers of factory and warehouse trucks to handle products loaded on skids or pallets for unit-load material handling procedures.	3-5 (1928)	Under 20	29-28 41st Ave., Queens Plaza, LONG ISLAND 1, N. Y.
<b>Electric Overhead Crane Institute</b> (manufacturers). Montgomery S. Blake, secretary. (See Broaching Tool Institute for Mr. Blake's other associations, and for those managed by the Organization Service Corporation. Also see Machinery and Allied Products Institute.)	Under 3 (1927)	Under 20	74 Trinity Place, NEW YORK 6, N. Y.
Electric razor. See National Beauty and Barber Manufacturers Association; etc. Electric sign. See National Electric Sign Association; etc.			
<b>Electric Tool Institute.</b> R. Kennedy Hanson, secretary. Manufacturers of all types of electric-powered tools, including sanders, grinders, screw drivers, etc. (See American Supply & Machinery Manufacturers Association for other associations in this office.)	Under 3 (1938)	20-30	Clark Bldg., PITTSBURGH 22, Pa.
Electric truck. See Electric Industrial Truck Association; Material Handling Institute; etc.			
<b>Electrical Export Corporation.</b> C. W. Pomeroy, secretary. Manufacturers of electrical apparatus and supplies, including those for electrification projects; a Webb-Pomerene Act export association.	Under 3 (1940)	Under 20	122 East 51st St., NEW YORK 22, N. Y.
<b>Electrical Manufacturers Export Association.</b> Merritt C. Barrell, executive secretary. Manufacturers of electrical apparatus; a Webb-Pomerene Act export association.	Under 3 (1931; reorg. in 1947)	Under 20	70 Pine St., NEW YORK 5, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p><b>Electrical Solderless Service Connector Institute.</b> Frank H. Baxter, executive director. Manufacturers of devices for joining electric wires without the use of solder. (The Tag Manufacturers Institute is also in this office, see Lumber, etc., Associations Section.)</p> <p>Electrical. See above associations, also: Association of Edison Illuminating Companies. Automotive Electric Association. Edison Electric Institute. International Association of Electrical Leagues. National Appliance and Radio Dealers Association. National Electrical Contractors Association. National Electrical Manufacturers Association. (see list of its some 20 different types of electrical products.). National Electrical Wholesalers Association. Railway Electric Supply Manufacturers Association Also see Air conditioning; Batteries; Electronics; Lighting equipment; Machinery; Motors; Radios; Refrigeration; Transportation Equipment; Vacuum cleaners; Washing machines; and professional list following.</p> <p>Electrochemical Society. See professional list following.</p> <p>Electrode. See Resistance Welder Manufacturers Association, etc.</p> <p>Electronic. See Association of Electronic Parts and Equipment Manufacturers; National Electrical Manufacturers Association; National Electronic Distributors Association; Radio Manufacturers Association; also professional list following.</p> <p>Electroplaters. See American Electroplaters Society; National Association of Metal Finishers.</p> <p>Elevator. See Association of Lift Truck and Portable Elevator Manufacturers; National Elevator Manufacturing Industry; etc.</p>	3-5 (1938)	Under 20	370 Lexington Ave., NEW YORK 17, N. Y.
<p><b>Enameled Cast Iron Plumbing Fixtures Association</b> (formerly, Sanitary Cast Iron Enameled Ware Association; manufacturers). I. J. Fairchild, secretary. (The Vitreous China Plumbing Fixtures Association is also in this office.)</p>	Under 3 (1928)	Under 20	1709 M St., WASHINGTON 6, D. C.
<p><b>Enameled Utensil Manufacturers Council.</b> D. S. Hunter, commissioner. Manufacturers of kitchenware, etc. (See Air Distribution Institute for other associations in this office.)</p>	7-9 (for all associations) (1938)	Under 20	Keith Bldg., CLEVELAND 15, Ohio.
<p><b>Enameling.</b> See above, also Porcelain Enamel Institute; National Association of Metal Finishers.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Engineers. See professional list following.</p> <p>Engines. See Automotive Engine Rebuilders Association; Diesel Engine Manufacturers Association; Internal Combustion Engine Institute; National Association of Engine and Boat Manufacturers; Steam Engine Manufacturers Association; Motors.</p> <p>Erectors. See National Erectors Association; Construction.</p> <p>Escalator. See National Elevator Manufacturing Industry.</p> <p>Exchanger. See Heat Exchange Institute; Tubular Exchanger Manufacturers Association; etc.</p>			
<p><b>Exhibit Producers and Designers Association.</b> Don D. Canfield, secretary. For further details, see Advertising, etc., Associations Section.</p>	—	—	475 5th Ave., NEW YORK 17, N. Y.
<p><b>Exhibitors Advisory Council.</b> O'Enone D. Negley, executive secretary. For further details, see Advertising, etc., Associations Section.</p>	—	—	120 Greenwich St., NEW YORK 6, N. Y.
<p>Exhibitions. See above; also National Association of Exhibit Managers.</p>			
<p><b>Export Screw Association of the United States.</b> C. O. Drayton, secretary. Manufacturers of metal screws used in wood products; a Webb-Pomerene Act export association.</p>	Under 3 (1926)	Under 20	21 Stevens St., PROVIDENCE 1, R. I.
<p>Exporters. See above, also:</p> <p>American Machine Tool Export Associates.</p> <p>American Office Supply Exporters Association.</p> <p>American Spring Manufacturers Export Association.</p> <p>American Tire Manufacturers Export Association.</p> <p>Electrical Export Corp.</p> <p>Electrical Manufacturers Export Association.</p> <p>Machinery Metals Export Club.</p> <p>Metal Lath Export Association.</p> <p>National Association of Steel Exporters.</p> <p>Overseas Automotive Club.</p> <p>Pipe Fittings and Valve Export Association.</p> <p>Railway Car Export Corp.</p> <p>Steam Locomotive Export Association.</p> <p>Typewriter Manufacturers Export Association.</p> <p>U. S. Scientific Export Association.</p> <p>Wire Rope Export Association.</p> <p><i>Note:</i> A list of associations of exporters in all commodity fields is given in the Foreign Trade Section.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Fan. See National Association of Fan Manufacturers; Propeller Fan Manufacturers Association; National Electrical Manufacturers Association.			
<b>Farm Equipment Institute.</b> Robert A. Jones, executive secretary. Manufacturers of practically all types of agricultural implements, machinery, and other farm operating equipment.	8-10 (1894)	200-250	608 South Dearborn St., CHICAGO 5, Ill.
<b>Farm Equipment Wholesalers Association.</b> C. E. Woodward, executive secretary.	Under 3 (1945)	35-45	1011 Lumber Exchange, MINNEAPOLIS 1, Minn.
<b>Farm equipment.</b> See above associations, also: Automobile Manufacturers Association. Barn Equipment Association. Farm and Home Freezer Manufacturers Association. National Association of Domestic and Farm Pumping Equipment and Allied Products Manufacturers. National Retail Farm Equipment Association. Also see Dairy equipment.			
<b>Fasteners.</b> See Pin, Clip and Fastener Association; Slide Fastener Manufacturers Association of America; etc.			
<b>Fence.</b> See Hardware Cloth and Poultry Netting Institute; National Association of Ornamental Metal Manufacturers; Woven Wire Products Association; etc.			
<b>Federal Sewage Research Association.</b> See professional list following.			
<b>Federation of Sewage Works Associations.</b> See professional list following.			
<b>Filling station.</b> See National Congress of Petroleum Retailers; also Gasoline Pump Manufacturers Association.			
<b>Filter.</b> See Air Filter Institute; Water Softener and Filter Institute; etc.			
<b>Fine and Specialty Wire Manufacturers Association</b> (formerly, Fine Wire Manufacturers Association.). Wm. A. Penrose, executive secretary. Manufacturers of wire for such products as bobby pins, safety pins, paper clips, small springs, etc. (The Paper Mill Wire Cloth Manufacturers Association is also in this office; also Clothespin Manufacturers of America, and Flat Veneer Products Association, see Lumber, etc., Associations Section.)	Under 3 (1937)	Under 20	839 17th St., WASHINGTON 6, D. C.
<b>Fire apparatus.</b> See Automobile Manufacturers Association; etc.			
<b>Firearms.</b> See Sporting Arms and Ammunition Manufacturers Institute.			
<b>Fire escapes.</b> See National Association of Ornamental Metal Manufacturers; etc.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Fire Extinguisher Manufacturers Association.</b> (formerly, Chemical Fire Extinguisher Association). R. Kennedy Hanson, secretary. (See American Supply and Machinery Manufacturers Association for other associations in this office.)	Under 3 (1913)	Under 20	Clark Bldg., PITTSBURGH 22, Pa.
Fire extinguisher. See above, also National Automatic Sprinkler and Fire Control Association.			
Fishing tackle. See Associated Fishing Tackle Manufacturers.			
Fittings. See Furnace Fittings Institute; Pipe Fittings Manufacturers Association; Plumbing.			
Flashlights. See National Electrical Manufacturers Association.			
<b>Floor Machinery Manufacturers Association.</b> E. D. Bevirt, executive secretary. Manufacturers of floor scrubbing and polishing machinery, etc.	Under 3 (1934)	20-30	714 Maple Ave., TAKOMA PARK 12, Md.
Flooring. See Open Steel Flooring Institute; etc.			
<b>Fluorescent Lighting Association.</b> Robert T. Cutler, secretary.	Under 3 (1941)	150-160	14 Reade St., NEW YORK 7, N. Y.
<b>Food Service Equipment Industry, Inc.</b> J. V. Hirlhey, executive secretary. Wholesalers of food service equipment used in hotels, restaurants, etc.: kitchen utensils, cutlery, chinaware, glassware, tables, stoves, dishwashing machines; etc.	Under 3 (1933)	170-180	624 S. Michigan Ave., CHICAGO 5, Ill.
<b>Forged Tool Society.</b> G. D. Shrum, executive secretary. Manufacturers of picks, sledges, heavy hammers, anvil tools, etc. (The Foundry Supply Manufacturers Association is also in this office.)	Under 3 (1918)	Under 20	Law and Finance Bldg., PITTSBURGH 19, Pa.
<b>Forging Manufacturers Association.</b> W. J. Parker, secretary. Manufacturers of heavy iron and steel forgings pressed or hammered on open dies, other than drop forgings. (See American Die Casting Institute for other associations in this office.)	6-10 (1928)	Under 20	366 Madison Ave., NEW YORK 17, N. Y.
Forging. See above, also Aluminum Association; Brass Forging Association; Drop Forging Association; Foundry.			
<b>Formed Steel Tube Institute.</b> N. Myles Brown, executive secretary. Manufacturers of welded steel tubes used by electrical, transportation equipment, etc., manufacturers.	Under 3 (1933)	Under 20	Keith Bldg., CLEVELAND 15, Ohio.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Foundry Equipment Manufacturers Association.</b> Arthur J. Tuscany, executive director. Products include molding machines, dust and fume control equipment, blast cleaning and tumbling products, etc. (The Metal Abrasive Council is also in this office.)	Under 3 (1918)	60-70	Engineers Bldg., CLEVELAND 14, Ohio.
<b>Foundry Supply Manufacturers Association.</b> G. D. Shrum, executive secretary. Manufacturers of foundry facings and supplies, not including equipment. (The Forged Tool Society is also in this office.) (FSMA changed name in 1949 to Foundry Facings Manufacturers Assn.)	Under 3 (1925)	Under 20	1508 Law and Finance Bldg., PITTSBURGH 19, Pa.
<b>Foundry.</b> See above associations, also: American Foundrymen's Association. Gray Iron Founders Society. Malleable Founders Society National Founders Association. Non-Ferrous Founders Society. Steel Founders Society of America. Also see Castings; Dies; Forging.			
<b>Fountain Pen and Mechanical Pencil Manufacturers Association.</b> H. L. Moody, secretary.	Under 3 (1942)	85-95	19 West 44th St., NEW YORK 18, N. Y.
<b>Fountain.</b> See Soda Fountain Manufacturers Association; Water Cooler and Drinking Fountain Manufacturers Association.			
<b>Friction Materials Export Association.</b> B. J. Asper, vice president. For further details, see Stone, etc., Associations Section. (Inactive in early 1949.)	—	—	22 East 40th St., NEW YORK 16, N. Y.
<b>Friction.</b> See above; also Brake Lining Manufacturers Association.			
<b>Frozen Food Locker Institute</b> (formerly, Frozen Food Locker Manufacturers and Suppliers Association). R. R. Farquhar, executive director. Wholesalers and manufacturers of food locker equipment.	Under 3 (1943)	200	Insurance Bldg., OMAHA 2, Nebr.
<b>Furnace.</b> See Industrial Furnace Manufacturers Association; also Boilers; Heating; Stokers; etc.			
<b>Furniture</b> (including metal). See National Association of Furniture Manufacturers; National Office Furniture Association; National Retail Furniture Association; National Wholesale Furniture Association; Southern Furniture Manufacturers Association; also American Surgical Trade Association; National Stationers Association; Seating.			
<b>Fuse.</b> See Electric Fuse Manufacturers Guild; etc.			
<b>Galvanized Ware Manufacturers Council.</b> D. S. Hunter, commissioner. Manufacturers of pails, tubs, garbage cans, oil and gasoline cans, etc. (See Air Distribution Institute for other associations in this office.)	7-9 (for all associations) (1932)	Under 20	Keith Bldg., CLEVELAND 15, Ohio.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Galvanizers. See American Hot Dip Galvanizers Association; etc.			
Games. See Toys.			
Garages. There is at present no national association of automobile garages. However, some of the members of the National Automobile Dealers Association operate their own automobile repair shops and garages.			
Garden tools. See Farm Equipment Institute.			
<b>Gas Appliance Manufacturers Association</b> (formerly, Association of Gas Appliance and Equipment Manufacturers). H. L. Whitelaw, managing director. Manufacturers of gas appliances, accessories and equipment: stoves, ranges, water heaters, house heating and air conditioning units, refrigerators.	16-18 (1935)	500	60 East 42d St., NEW YORK 17, N. Y.
Gas. See above, also American Gas Association; Compressed Air and Gas Institute; Compressed Gas Manufacturers Association.			
Gasoline filling station. See National Congress of Petroleum Retailers.			
<b>Gasoline Pump Manufacturers Association.</b> G. Denny Moore, managing director. Manufacturers of gasoline service station equipment.	3-5 (1933)	Under 20	420 Lexington Ave., NEW YORK 17, N. Y.
Gasoline equipment. See above, also Natural Gasoline Supply Men's Association.			
Gears. See American Gear Manufacturers Association; etc.			
<b>General Contractors Association.</b> Edward L. Stanton, general manager. Contractors engaged in heavy construction, such as tunnels, waterworks, etc; located largely on the East Coast.	3-5 (1908)	100-150	341 Madison Ave., NEW YORK 17, N. Y.
<b>Gold Mining Association of America.</b> Claude M. Chaplin, manager.	No report received		251 Kearney St., SAN FRANCISCO 8, Calif.
Golf clubs. See National Association of Golf Club Manufacturers.			
Grating. See Open Steel Flooring Institute; Woven Wire Products Association; etc.			
<b>Gray Iron Founders Society.</b> R. L. Collier, executive vice president. Manufacturers of ferrous castings, except steel and malleable.	7-9 (1928)	570	210 National City—E. 6th Bldg., CLEVELAND 14, Ohio.
<b>Grinding Wheel Institute.</b> Harry B. Lindsay, executive secretary. For further details, see Stone, etc., Associations Section.	—	—	27 Elm St., WORCESTER, Mass.
Guns. See Sporting Arms and Ammunition Manufacturers.			
<b>Gymnasium Seating Council</b> (manufacturers). R. P. Dryer, chairman.	3 (1944)	Under 20	737 Guardian Bldg., CLEVELAND 14, Ohio.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Hack Saw Manufacturers Association of America.</b> Wm. P. Jeffery, secretary. (The Manufacturers of Hard Edge, Flexible Back, Metal Cutting Band Saws is also in this office.)	Under 3 (1928)	Under 20	50 Broadway, NEW YORK 4, N. Y.
Hair dryer, etc. See National Beauty and Barber Manufacturers Association; etc.			
<b>Hair Pin and Bob Pin Manufacturers Institute.</b> Montgomery S. Blake, secretary. (See Broaching Tool Institute for Mr. Blake's other associations, and for those managed by the Organization Service Corporation.)	Under 3 (1947)	Under 20	74 Trinity Pl., NEW YORK 6, N. Y.
<b>Hand Chain Hoist Institute.</b> D. A. Merriman, managing director. Manufacturers of hoists and trolleys, overhead material handling devices. (The Chain Institute is also in this office.)	3-5 (1933)	Under 20	208 South La Salle St., CHICAGO 4, Ill.
<b>Hardware Cloth and Poultry Netting Institute.</b> Ralph W. Bacon, secretary. Manufacturers of galvanized, etc., wire screen and netting for partitions, fences etc. (The Industrial Wire Cloth Institute and Insect Wire Screening Bureau are also in this office. See Broaching Tool Institute for other associations managed by the Organization Service Corporation.)	3-5 (1941)	Under 20	74 Trinity Pl., NEW YORK 6, N. Y.
<b>Hardware Manufacturers Statistical Association.</b>	No report received		205 Church St., NEW HAVEN 6, Conn.
Hardware. See above, also: American Hardware Manufacturers Association. American Steel Warehouse Association. Bright Wire Goods Manufacturers Service Bureau. National Contract Hardware Association. National Retail Hardware Association. National Wholesale Hardware Association. Saddlery Hardware Manufacturers Institute. Also see Screws; Tools; etc.; and professional list following.			
Harness buckles. See Saddlery Hardware Manufacturers Institute.			
Hearing aid. See American Hearing Aid Association.			
Hearse. See Automobile Manufacturers Association.			
<b>Heat Exchange Institute.</b> C. C. Rohrbach, secretary. Manufacturers of steam condensers, etc. (See Compressed Air and Gas Institute for other associations in this office; also see Machinery and Allied Products Institute.)	Under 3 (1933)	Under 20	90 West St., NEW YORK 6, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Heat exchanger. See above; also Tubular Exchanger Manufacturers Association; Heating.			
<b>Heating, Piping and Air Conditioning Contractors National Association.</b> Joseph C. Fitts, secretary	4-6 (1889)	1,000 (27 local, 3 State associations)	1250 Avenue of the Americas, NEW YORK 20, N. Y.
<b>Heating.</b> See above, also: American Institute of Wholesale Plumbing and Heating Supply Associations. American Society of Heating and Ventilating Engineers. Committee of Ten Coal and Heating Industries. Convectector Manufacturers Association. Distillate Burner Manufacturers Association. Gas Appliance Manufacturers Association. Industrial Unit Heater Association. Institute of Boiler and Radiator Manufacturers. Institute of Cooking and Heating Appliance Manufacturers. Kiln, Cooler, and Dryer Manufacturers Association. National District Heating Association. National Electrical Manufacturers Association. National Heating Wholesalers Association. National Supply Association. National Warm Air Heating and Air Conditioning Association. National Warm Air Register Manufacturers Institute. Oil Heat Institute. Plumbing and Heating Industries Bureau. Railway Electric Supply Manufacturers Association. Steam Heating Equipment Manufacturers Association. Tubular Exchanger Manufacturers Association. Also see Air conditioning; Boilers; Fans; Furnace; Pipe; Plumbing; Tanks; Valves.			
Highway equipment. See American Road-builders Association.			
Hoist Builders Association. See Machinery and Allied Products Institute.			
Hoists. See Electric Hoist Manufacturers Association; Hand Chain Hoist Institute; also Cranes; Material handling.			
<b>Hollow Metal Door and Buck Association.</b> Sidney O. Raphael, executive secretary. Manufacturers of metal doors, bucks, frames, elevator doors, kalamein doors and windows, etc., in the building and housing construction industry.	3-5 (1923)	Under 20	7 East 42d St., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Hooks and eyes. See Pin, Clip, and Fastener Association; Notions.</p> <p>Horological Institute of America. See professional list following.</p> <p>Hospital equipment. See American Surgical Trade Association; etc.</p> <p>Household appliances. See Cooking and heating appliances; Kitchenware; etc.</p> <p>Housewares. See National Houseware Manufacturers Association; also Household appliances.</p>			
<p><b>Hydraulic Institute.</b> C. C. Rohrbach, secretary. Manufacturers of hydraulic pumps; single steam, centrifugal, rotary, deep well turbine, etc.; also pump supplies. (See Compressed Air and Gas Institute for other associations in this office; also see Machinery and Allied Products Institute.)</p>	Under 3 (1917)	30-40	90 West St., NEW YORK 6, N. Y.
<p><b>Hydraulic Machinery Manufacturers Association.</b> E. R. Russell, president. (See Machinery and Allied Products Institute.)</p>	— (1928)	—	1072 Public Ledger Bldg., PHILDELPHIA 5, Pa.
<p>Ice cream can. See Milk and Ice Cream Can Institute.</p> <p>Ice refrigerator. See National Association of Ice Refrigerator Manufacturers.</p> <p>Illuminating Engineering Society. See professional list following.</p> <p>Importers. A list of associations of importers in all commodity fields is given in the Foreign Trade Section. See professional list following.</p>			
<p><b>Incandescent Lamp Manufacturers Association.</b> Louis Klein, secretary. Manufacturers of large tungsten filament electric bulbs, commercially known as standard lamps; also of materials and equipment used in manufacture of such lamps.</p>	Under 3 (1933)	Under 20	45 East 17th St., NEW YORK 3, N. Y.
<p><b>Industrial Furnace Manufacturers Association.</b> Stewart N. Clarkson, executive vice president. Manufacturers of furnaces for metal melting, heat treating and processing, etc. (The Metal Treating Institute is also in this office; also the Mica Fabricators Association and the Wet Ground Mica Association, see Stone, etc., Associations Section; and the Varnished Tubing Association, see Lumber, etc., Associations Section.)</p>	Under 3 (1929)	40-50	420 Lexington Ave., NEW YORK 17, N. Y.
<p><b>Industrial Packaging Engineers Association of America.</b> See professional list following.</p>			
<p><b>Industrial Safety Equipment Association.</b> W. J. Parker, secretary. Manufacturers of gas masks, guards, belts, etc. (See American Die Casting Institute for other associations in this office.)</p>	Under 3 (1933)	40-50	366 Madison Ave., NEW YORK 17, N. Y.
<p><b>Industrial Truck Statistical Association.</b> See new name, Electric Industrial Truck Association.</p>			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Industrial Unit Heater Association.</b> Lewis O. Monroe, secretary. Manufacturers of steam heaters, etc., for commercial and industrial buildings. (The National Association of Fan Manufacturers and Propeller Fan Manufacturers Association are also in this office.)	3-5 (1926)	20-30	5-208 General Motors Bldg., DETROIT 2, Mich.
<b>Industrial Wire Cloth Institute.</b> Ralph W. Bacon, secretary. Manufacturers of woven wire cloth or screen (except paper mill wire cloth, insect screen, wire fence and poultry netting and wire lath). (The Hardware Cloth and Poultry Netting Institute and Insect Wire Screening Bureau are also in this office. See Broaching Tool Institute for other associations managed by the Organization Service Corporation.)	3-5 (1933)	Under 20	74 Trinity Pl., NEW YORK 6, N. Y.
<b>Ingot.</b> See Brass and Bronze Ingot Institute; American Iron & Steel Institute; etc.			
<b>Insect Wire Screening Bureau.</b> Ralph W. Bacon, secretary. Manufacturers of window, door, etc., screen. (The Hardware Cloth and Poultry Netting Institute and Industrial Wire Cloth Institute are also in this office. See Broaching Tool Institute for other associations managed by the Organization Service Corporation.)	3-5 (1941)	Under 20	74 Trinity Pl., NEW YORK 6, N. Y.
<b>Institute of Boiler and Radiator Manufacturers.</b> R. E. Ferry, general manager. Manufacturers of radiators and low pressure cast iron heating and hot water supply boilers.	3-5 (1915)	30-40	60 East 42d St., NEW YORK 17, N. Y.
<b>Institute of Cooking and Heating Appliance Manufacturers.</b> Samuel Dunkel, managing director. Manufacturers of stoves, ranges, etc., of all types: electric, gas, oil, wood, coal.	10-12 (1933)	170-180	Shoreham Hotel, WASHINGTON 8, D. C.
<b>Institute of Radio Engineers.</b> See professional list following.			
<b>Institute of Scrap Iron and Steel</b> (wholesalers). Edwin C. Barringer, executive vice president.	5-7 (1928)	900-1,000	1346 Connecticut Ave., WASHINGTON 6, D. C.
<b>Institute of Traffic Engineers.</b> See professional list following.			
<b>Instruments:</b> American Dental Trade Association. American Surgical Trade Association. Instrument Society of America. Scientific Apparatus Makers of America. U. S. Scientific Export Association.			
<b>Insulated Power Cable Engineers Association.</b> See professional list following.			
<b>Internal Combustion Engine Institute.</b> Charles G. Spice, executive secretary. Manufacturers of engines using petroleum products for fuel, including diesel engines.	Under 3 (1933)	Under 20	201 North Wells St., CHICAGO 6, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>International Association of Electrical Leagues.</b> O. C. Small, secretary. Electric utilities, manufacturers, distributors, etc. Chief activity of association is to promote the use of electricity.	Under 3 (1936)	Over 40 local leagues	155 East 44th St., NEW YORK 17, N. Y.
<b>International Powercycle Association.</b> Karl S. Green, secretary. Manufacturers of two or three wheel, motor-driven vehicles for individual transportation.	3-5 (1945)	Under 20	20 North Wacker Dr., CHICAGO 6, Ill.
<b>Iron:</b> American Iron and Steel Institute. Association of Iron and Steel Engineers. Institute of Scrap Iron and Steel. Lake Superior Iron Ore Association. National Association of Miscellaneous and Ornamental Iron Manufacturers. Also see Metals.			
<b>Ironer.</b> See American Washer and Ironer Manufacturers Association; etc.			
<b>Jewelers Board of Trade.</b> Horace M. Peck, secretary. Manufacturers, wholesalers, and importers. Chief activity of association is credit reporting.	130 (1884)	2,300	Turks Head Bldg., PROVIDENCE 2, R. I.
<b>Jewelers Security Alliance of the United States.</b> Richard C. Murphy, executive secretary. Manufacturers and distributors; chief activity is burglary protection.	7-9 (1883)	5,000	535 5th Ave., NEW YORK 17, N. Y.
<b>Jewelers Vigilance Committee</b> (formerly, American Jewelers Protective Association). P. Irving Grinberg, executive vice chairman. Manufacturers and distributors; activities include maintenance of trade standards, combatting smuggling, etc.	3-5 (1912)	Over 1,000 contributors	17 West 45th St., NEW YORK 19, N. Y.
<b>Jewelry Crafts Association.</b> Henry L. Sperling, executive secretary. Manufacturers of gold, platinum, and diamond jewelry; activities confined chiefly to labor relations.	Under 3 (1919)	70-80	20 West 47th St., NEW YORK 19, N. Y.
<b>Jewelry Industry Council</b> (successor to Jewelry Industry Publicity Board). Albert E. Haase, executive director. Manufacturers and distributors; activities largely educational and promotional.	9-11 (1947)	3,500	366 5th Ave., NEW YORK 1, N. Y.
<b>Jewelry.</b> See above associations, also: American National Retail Jewelers Association. Educational Jewelry Manufacturers Association. National Association of Credit Jewelers. National Wholesale Jewelers Association. New England Manufacturing Jewelers Association. Watches. Also see Stone Associations Section for diamonds, etc.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Jewelry parts. See Metal Findings Manufacturers.</p> <p>Joist. See Steel Joist Institute.</p> <p>Keys. See American Hardware Manufacturers Association.</p> <p>Kiln, Cooler, and Dryer Manufacturers Association. See Machinery and Allied Products Institute.</p> <p>Kitchen cabinet. See Steel Kitchen Cabinet Institute.</p> <p>Kitchen Guild of America. W. M. Jennings, executive secretary. Manufacturers of kitchen products, equipment, etc., and specialty dealers.</p> <p>Kitchenware:</p> <p>Aluminum Wares Association.</p> <p>Enameled Utensil Manufacturers Council.</p> <p>Food Service Equipment Industry.</p> <p>Galvanized Ware Manufacturers Council.</p> <p>Metal Stamping Research Institute.</p> <p>National Houseware Manufacturers Association.</p> <p>Porcelain Enamel Institute.</p> <p>Sink and Counter Top Manufacturers Institute.</p> <p>Knitting Machine Manufacturers Association of the United States. H. S. Horrocks, secretary. Manufacturers of machinery for making hosiery and other knitted products; chief activity is government relations.</p> <p>Knives and forks. See Machine Knife Association; Sterling Silversmiths Guild; Society of Antique Silver Dealers; etc.</p> <p>Laboratory apparatus. See American Surgical Trade Association; Scientific Apparatus Makers of America; etc.</p> <p>Lake Superior Iron Ore Association. M. D. Harbaugh, vice president. Mining, etc., companies; regional in scope, but most U. S. A. iron ore is from this area.</p> <p>Lamp and Shade Institute of America. (manufacturers). James O. White, president.</p> <p>Lamp. See above; also Lighting equipment.</p> <p>Lath. See Metal Lath Manufacturers Association; Metal Lath Export Association; etc.</p> <p>Lathe. See Rolling Mill Machinery and Equipment Association; etc.</p> <p>Laundry and Cleaners Allied Trades Association. Rodger R. Jackson, managing director. Manufacturers and distributors of machinery, supplies, and affiliated lines. (The Laundry and Dry Cleaners Machinery Manufacturers Association is also in this office.)</p>	<p>— (1949)</p> <p>None (1918)</p> <p>4-6 (1895)</p> <p>1-4 (1944)</p> <p>6-8 (1930)</p>	<p>—</p> <p>Under 20</p> <p>Under 20</p> <p>4 local associations</p> <p>500-525</p>	<p>Merchandise Mart, CHICAGO 54, Ill.</p> <p>3700 Kensington Ave., PHILADELPHIA 24, Pa.</p> <p>Hanna Bldg., CLEVELAND 15, Ohio.</p> <p>Merchandise Mart, CHICAGO 54, Ill.</p> <p>95 Liberty St., NEW YORK 6, N. Y.</p>



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Laundry and Dry Cleaners Machinery Manufacturers Association.</b> Rodger R. Jackson, secretary. (The Laundry and Cleaners Allied Trades Association is also in this office.)	6-8 (1929)	100-110	95 Liberty St., NEW YORK 6, N. Y.
Lawn mowers. See Farm Equipment Institute.			
<b>Lead Industries Association.</b> Robert L. Ziegfeld, secretary. Mining, smelting, refining, and manufacturing. (The Metal Powder Association is also in this office.)	15-17 (1928)	70-80	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Leaf Spring Institute.</b> J. H. Shoemaker, executive secretary. Manufacturers of automobile, etc., springs.	3-5 (1933)	Under 20	3105 East Grand Blvd., DETROIT 2, Mich.
License plates. See Marking Device Association; Stampings.			
Lift and floor trucks: Association of Lift Truck and Portable Elevator Manufacturers. Automotive Lift Institute. Caster and Floor Truck Manufacturers Association. Electric Industrial Truck Association. Also see Material handling.			
Lighting equipment: American Home Lighting Institute. Better Light, Better Sight Bureau. Decorative Lighting Guild. Fluorescent Lighting Association. Illuminating Engineering Society. Incandescent Lamp Manufacturers Association. Lamp and Shade Institute. National Electric Sign Association. National Electrical Manufacturers Association. National Lighting Fixture Guild. RLM Standards Institute. Also see Electrical.			
Lightning arresters. See National Electrical Manufacturers Association.			
Limb. See Orthopedic Appliance and Limb Manufacturers.			
Locker. See Frozen Food Locker Institute; etc.			
Locks. See American Hardware Manufacturers Association.			
Locksmiths. See National Locksmiths Association.			
<b>Locomotive Institute.</b> Carl A. Sundberg, secretary. Manufacturers of railroad locomotives. (The Steam Locomotive Export Association is also in this office.)	9-11 (1933)	Under 20	30 Church St., NEW YORK 7, N. Y.
Locomotives. See above, also National Electrical Manufacturers Association; Railway equipment.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p><b>Machine Knife Association.</b> Fred A. Collinge, secretary. Manufacturers of knives and blades used in power and hand machines; for cutting leather, paper, cloth, meat, etc. (The Beater, Jordan and Allied Equipment Manufacturers Association and the Association of Manufacturers of Woodworking Machinery are also in this office.)</p> <p>Machine screws. See U. S. Machine Screw Service Bureau; also Screws.</p> <p>Machine tools. See American Machine Tool Distributors Association; American Machine Tool Export Associates; National Machine Tool Builders Association; Machinery.</p>	Under 3 (1933)	Under 20	WABASH, Ind.
<p><b>Machinery and Allied Products Institute (MAPI).</b> W. J. Kelly, president. MAPI is a federation of trade associations in the industrial machinery and equipment field. Among its activities are long-range economic research directed to the specific problems and opportunities of the capital goods industries, policy leadership, government relations, and bulletin services. Of its 30 association members, 21 have separate staffs and offices, and carry on individual trade association activities. (See list of 150 machinery associations in Appendix I.) The 21 MAPI associations maintaining separate offices are as follows:</p> <p>American Steel Tire Manufacturers Association.</p> <p>Association of Roller and Silent Chain Manufacturers.</p> <p>Association of Sprocket Chain Manufacturers.</p> <p>Caster and Floor Truck Manufacturers Association.</p> <p>Compressed Air and Gas Institute.</p> <p>Conveyor Equipment Manufacturers Association.</p> <p>Diesel Engine Manufacturers Association.</p> <p>Electric Overhead Crane Institute.</p> <p>Heat Exchange Institute.</p> <p>Hydraulic Institute.</p> <p>Hydraulic Machinery Manufacturers Association.</p> <p>Locomotive Institute.</p> <p>Mechanical Press Builders Association.</p> <p>Metal Cutting Tool Institute.</p> <p>Multiple V-Belt Drive and Mechanical Transmission Association.</p> <p>National Machine Tool Builders Association.</p> <p>Pulp and Paper Machinery Association.</p> <p>Railway Appliance Manufacturers Association.</p> <p>Railway and Industrial Spring Association.</p>	12-14 (1933)	30 national associations	120 South La Salle St., CHICAGO 3, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Machinery and Allied Products Institute (MAPI) (continued)</b> The 21 MAPI associations maintaining separate offices (continued) Rolling Mill Machinery and Equipment Association. Wire Machinery Builders Association. The nine groups using MAPI as secretarial headquarters are: American Machine and Parts Association. Hoist Builders Association. Kiln Cooler and Dryer Manufacturers Association. Mechanical Lubricator Association. Pulverizing Machinery and Equipment Association. Rock and Ore Crusher Association. Saw Mill Machinery Manufacturers Association. Steam Engine Manufacturers Association. Water Softener and Filter Institute.			
<b>Machinery Dealers National Association.</b> Randolph K. Vinson, executive director. Rebuilders and dealers in used metal working machine tools and industrial equipment.	Under 3 (1941)	150-175	20 North Wacker Dr., CHICAGO 6, Ill.
<b>Machinery-Metals Export Club</b> (export trade executives). F. J. Muller, secretary.	Under 3 (1936)	125-135	330 West 42d St., NEW YORK 18, N. Y.
<b>Machinery</b> (except automotive and other transportation equipment). See Appendix 1 for a list of 150 machinery associations (including equipment and supplies). Also see Transportation equipment, this section.			
<b>Machinists Vise Association.</b> R. S. McConnell, secretary. Manufacturers of tool makers, vises, etc.	None (1933)	Under 20	c/o Desmond Stephan Manufacturers Co., URBANA, Ohio.
<b>Magnesium Association.</b> R. B. Brown, executive vice president. Producers, manufacturers, fabricators, etc.	4-6 (1943)	55-65	122 E. 42 St., NEW YORK 17, N. Y.
<b>Malleable Chain Manufacturers Institute.</b> Mark L. Patterson, executive secretary. Manufacturers of sprocket chains for conveying and power transmission. (The Association of Sprocket Chain Manufacturers is also in this office.)	Under 3 (1918)	Under 20	11 South La Salle St., CHICAGO 3, Ill.
<b>Malleable Founders Society.</b> Lowell D. Ryan, managing director. Manufacturers of malleable iron castings.	6-10 (1933)	60-70	1800 Union Commerce Bldg., CLEVELAND 14, Ohio.
<b>Manganese Track Society.</b> R. E. Einstein, secretary. Manufacturers of special railroad track and equipment: switches, frogs, guard rails, etc.	Under 3 (1913)	Under 20	301 South Main St., EAST ST. LOUIS, Ill.
<b>Manganese.</b> See above, also American Manganese Producers Association; Metals.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Manufacturers Aircraft Association.</b> John A. Sanborn, general manager. Main activity is "administration of a patent cross-license agreement between aircraft manufacturers in the U. S."	10-12 (1917)	30-40	30 Rockefeller Plaza, NEW YORK 20, N. Y.
<b>Manufacturers of Hard Edge, Flexible Back, Metal Cutting Band Saws.</b> W. P. Jeffery, secretary. (The Hack Saw Manufacturers Association of America is also in this office.)	Under 3 (1941)	Under 20	50 Broadway, NEW YORK 4, N. Y.
<b>Manufacturers Standardization Society of the Valve and Fittings Industry.</b> Lester W. Benoit, general secretary. The association's activities pertain largely to engineering standardization as it affects the valve and fittings industry. The industry's trade associations are the Valve Manufacturers Association and the Pipe Fittings Manufacturers Association.	3-5 (1908)	60-70	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Manufacturers Surgical Trade Association</b> (formerly, Wholesale Surgical Trade Association of America). H. Y. Grabau, secretary. Manufacturers and importers; activity is devoted chiefly to credit information service.	Under 3 (1904)	50-60	c/o Seamless Rubber Co., NEW HAVEN, Conn.
<b>MAPI.</b> See Machinery and Allied Products Institute.			
<b>Marking Device Association.</b> Elmer F. Way, general manager. Manufacturers of marking devices, rubber and metal stamps, name and license plates, badges, pressed metal signs, metal seals, hand numbering machines, etc.	3-5 (1910)	350	134 North La Salle St., CHICAGO 2, Ill.
<b>Master Boiler Makers Association.</b> See professional list following.			
<b>Material Handling Institute.</b> R. Kennedy Hanson, secretary. Manufacturers of electric and gasoline powered lift trucks. (See American Supply and Machinery Manufacturers Association for other associations in this office.)	Under 3 (1944)	60-70	Clark Bldg., PITTSBURGH 22, Pa.
<b>Material handling:</b> Association of Lift Truck and Portable Elevator Manufacturers. Automotive Lift Institute. Caster and Floor Truck Manufacturers Association. Conveyor Equipment Manufacturers Association. Electric Hoist Manufacturers Association. Electric Industrial Truck Association. Electric Overhead Crane Institute. Hand Chain Hoist Institute. Industrial Packaging Engineers Association of America. Material Handling Institute. Monorail Manufacturers Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Material Handling ( <i>continued</i> ) National Wooden Pallet Manufacturers Association (see Lumber Associations Section). Packaging Institute. Power Crane and Shovel Association.			
<b>Meat Machinery Manufacturers Institute.</b> E. G. Vail, secretary. Manufacturers of all types of meat processing equipment: rendering, sausage making, packing house operation, butchers' supplies, etc. (The National Association of Ice Refrigerator Manufacturers is also in this office.)	Under 3 (1938)	Under 20	1706 L St., WASHINGTON 6, D. C.
Mechanical Lubricator Association. See Machinery and Allied Products Institute.			
<b>Mechanical Press Builders Association.</b> George R. Kinney, executive secretary. Manufacturers of power-driven machines for stamping, embossing, forming, etc., metal. (Also see Machinery and Allied Products Institute.)	None (1933)	Under 20	425 Ellicott Square Bldg., BUFFALO 3, N. Y.
Memorial bronze. See National Memorial Bronze Manufacturers Association.			
<b>Metal Abrasive Council.</b> Arthur J. Tuscany, executive secretary. Manufacturers of "sandblasting" machinery and material for cleaning metal parts, etc. (The Foundry Equipment Manufacturers Association is also in this office.)	Under 3 (1946)	Under 20	Engineers Bldg., CLEVELAND 14, Ohio.
<b>Metal Cutting Tool Institute.</b> Mason Britton, president. Manufacturers of drills, reamers, taps and dies, etc. (Also see Machinery and Allied Products Institute.)	3-5 (1932)	35-45	405 Lexington Ave., NEW YORK 17, N. Y.
<b>Metal Door Manufacturers Association.</b> Max M. Goldhaber, counsel. Manufacturers of metal doors "used in buildings in accordance with municipal laws and fire underwriters requirements." (The National Metal Spinners Association is also in this office.)	None (1948)	20-25	186 Joralemon St., BROOKLYN 2, N. Y.
<b>Metal Finding Manufacturers Association.</b> John T. Murray, secretary. Manufacturers of jewelry parts, etc.	Under 3 (1929)	25-35	151 Exchange St., PAWTUCKET, R. I.
<b>Metal Lath Export Association.</b> Hugh Gallaher, assistant secretary. Manufacturers; a Webb-Pomerene Act export Association.	Under 3 (1929)	Under 20	205 East 42d St., NEW YORK 17, N. Y.
<b>Metal Lath Manufacturers Association.</b> W. B. Turner, commissioner. Manufacturers of lath used in building construction, etc.	7-9 (1910)	Under 20	Engineers Bldg., CLEVELAND 14, Ohio.
Metal Paper Fastener Institute Succeeded by Pin, Clip and Fastener Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Metal Powder Association.</b> Robert L. Ziegfeld, acting secretary. Producers of metallurgical, chemical, and pyrotechnic powders, and metallic paint pigments. (The Lead Industries Association is also in this office.)	3-5 (1944)	Under 20	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Metal Stamping Research Institute.</b> Homer G. Klenc, executive director. Manufacturers of metal stampings, principally in the cooking and baking utensil field.	Under 3 (1947)	20-30	327 S. La Salle St., CHICAGO 4, Ill.
<b>Metal Treating Institute.</b> Stewart N. Clarkson, executive secretary. Firms engaged in "commercial heat treating" of metals. (See Industrial Furnace Manufacturers Association for other associations in this office.)	Under 3 (1933)	40-50	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Metal Wearing Apparel Institute.</b> Robert S. Booth, secretary. Manufacturers of belt, shoe, wrist watch buckles, etc. (The Saddlery Hardware Manufacturers Institute and Tubular Plumbing Goods Institute are also in this office. See Broaching Tool Institute for other associations managed by the Organization Service Corporation.)	Under 3 (1933)	Under 20	74 Trinity Pl., NEW YORK 6, N. Y.
<b>Metal Window Institute.</b> George Hingston, executive secretary. Manufacturers of steel windows, doors, screens, etc.	Under 3 (1929)	25-35	806 Rowland Rd., CHELTENHAM, Pa.
<b>Metal (general).</b> See 12 associations above, also: American Bureau of Metal Statistics. Machinery-Metals Export Club. National Association of Metal Finishers. National Association of Ornamental Metal Manufacturers. National Association of Sheet Metal Distributors. National Metal Congress. National Metal Spinners Association. National Metal Trades Association. Pressed Metal Institute. Sheet Metal Institute. Sheet Metal Contractors National Association. Sheet Metal Screw Statistical Service. Transportation Metal Sash Institute. Z-Metals Research Institute. Also see Aluminum; Brass; Bronze; Copper; Gold; Iron; Lead; Manganese; Silver; Steel; Tin; Zinc; Mining; and professional list following.			
<b>Milk Bottle Crate Manufacturers Council.</b> D. S. Hunter, commissioner. (See Air Distribution Institute for other associations in this office.)	7-9 (for all associations) (1946)	Under 20	Keith Bldg., CLEVELAND 15, Ohio.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Milk and Ice Cream Can Institute.</b> W. B. Thomas, commissioner. Manufacturers of tinned steel cans used for the transportation and dispensing of milk, cream, ice cream and other dairy products. (See Air Distribution Institute for other associations in the office of Hunter-Thomas, Associates.)	7-9 (for all associations) (1930)	Under 20	Keith Bldg., CLEVELAND 15, Ohio.
<b>Mill and industrial supplies.</b> See American Iron and Steel Institute; American Supply and Machinery Manufacturers Association; Rolling Mill Machinery Equipment Association; American Steel Warehouse Association; National Supply and Machinery Distributors Association, etc. <b>Mimeographing machinery.</b> See Office Mfrs. Institute. <b>Mine Inspectors Institute of America.</b> See professional list following.			
<b>Mine Tool Association.</b> G. D. Shrum, Secretary. Manufacturers of drills, track tools, etc.	— (1933)	—	Law and Finance Bldg., PITTSBURGH 19, Pa.
<b>Mineralogical Society of America.</b> See professional list following. <b>Mining and Metallurgical Society of America.</b> See professional list following. <b>Mining (metallic):</b> Aluminum Association. American Bureau of Metal Statistics. American Institute of Mining and Metallurgical Engineers. American Iron and Steel Institute. American Manganese Producers Association. American Mining Congress. American Zinc Institute. Copper Institute. Gold Mining Association of America. Lake Superior Iron Ore Association. Lead Industries Association. Magnesium Association. Mine Inspectors Institute of America. Mine Tool Association. Mining and Metallurgical Society of America. Prospectors and Mine Owners Association. U. S. Copper Association.			
<b>Mixer Manufacturers Bureau.</b> C. S. Embrey, secretary. Manufacturers of concrete mixers; is affiliated with the Associated General Contractors of America. (The Contractors Pump Bureau is also in this office.)	Under 3 (1914)	Under 20	Munsey Bldg., WASHINGTON 4, D. C.
<b>Model Industry Association.</b> R. L. Webber, president. Manufacturers, distributors, etc., of miniature airplanes, automobiles, etc.	Under 3 (1940)	350	82 W. Washington St., CHICAGO 2, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Modular Service Association.</b> M. W. Adams, secretary. Formed by the Producers Council and the American Institute of Architects to encourage greater standardization of materials in the building industry.	— (1938)	Under 20	110 Arlington St., BOSTON 16, Mass.
<b>Monorail Manufacturers Association.</b> E. Donald Tolles, secretary. Manufacturers of steel overhead track for hoists, carriers, cranes, etc.; overhead material handling systems. (The Electric Hoist Manufacturers Association is also in this office.)	Under 3 (1933)	Under 20	71 West 35th St., NEW YORK 1, N. Y.
Motion picture equipment. See Photographic equipment; Theatre equipment; Visual equipment.			
<b>Motor and Equipment Manufacturers Association.</b> Albert H. Eichholz, general manager. Manufacturers of automotive parts, accessories, shop equipment, service tools, chemicals; etc.	55-60 (1904)	700	250 West 57th St., NEW YORK 19, N. Y.
<b>Motor and Equipment Wholesalers Association.</b> B. W. Ruark, general manager. Wholesalers of automotive parts, accessories, and supplies, shop equipment, etc.	7-9 (1914)	800	309 West Jackson Blvd., CHICAGO 6, Ill.
Motor. See above associations, also National Electrical Manufacturers Association; National Industrial Service Association; Outboard Motor Manufacturers Association; Engines.			
<b>Motorcycle and Allied Trades Association</b> (manufacturers). E. C. Smith, secretary.	5-7 (1917)	20-30	106 Buttles Ave., P. O. Box 1049, COLUMBUS 8, Ohio.
<b>Multiple V-Belt Drive and Mechanical Power Transmission Association.</b> Harry P. Dolan, executive secretary. Manufacturers of V-belt power transmission units. (The Caster and Floor Truck Manufacturers Association is also in this office; also see Machinery and Allied Products Institute.)	Under 3 (1933)	Under 20	7 West Madison St., CHICAGO 2, Ill.
Music box. See Automatic Phonograph Manufacturers Association.			
<b>Music Guild of America.</b> Dave M. Steinberg, executive director. Automatic music machine distributors.	Under 3 (1946)	40-50	100 Astor St., NEWARK 5, N. J.
<b>Musical Instrument and Accessories Industry.</b> Fair Trade Practice Committee. Rexford C. Hyre, secretary. Chief objective is to put into effect, and secure observance to, trade practice rules for the industry. (The National Association of Musical Merchandise Wholesalers is also in this office.)	None (1945)	5 national, 1 State associations	Society for Savings Bldg., CLEVELAND 14, Ohio.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Musical merchandise. See above, also:  Automatic Phonograph Manufacturers Association.  National Association of Band Instrument Manufacturers.  National Association of Music Merchants.  National Association of Musical Merchandise Manufacturers.  National Association of Musical Merchandise Wholesalers.  National Piano Manufacturers Association.</p> <p>Nails. See American Iron and Steel Institute; Hardware; etc.</p> <p>National Adequate Wiring Bureau. See National Electrical Manufacturers Association.</p>			
<p><b>National Appliance and Radio Dealers Association.</b> (formerly, National Electrical Retailers Association). C. C. Simpson, managing director. Retailers of electrical apparatus of all kinds, from electric shavers to radios, television sets, washing machines, home freezers, etc.</p>	12-14 (1944)	5,000	Merchandise Mart Bldg., CHICAGO 54, Ill.
<p><b>National Armored Car Association.</b> Herbert Stolte, secretary. For further details, see Transportation Section.</p>	—	—	Andrews Bldg., DALLAS 2, Tex.
<p>National Association of Air Filter Manufacturers. See new name, Air Filter Institute.</p>			
<p><b>National Association of Band Instrument Manufacturers.</b> C. L. Bickel, secretary.</p>	None (1933)	Under 20	Box 337, ELKHART, Indiana.
<p><b>National Association of Bedding Manufacturers.</b> J. P. Fanning, general manager. For further details, see Textiles, etc., Associations Section.</p>	—	—	Merchandise Mart Plaza, CHICAGO 54, Ill.
<p><b>National Association of Building Trades Employers</b> (contractors). William G. Wheeler, executive secretary.</p>	Under 3 (1919)	3,500	2 Park Ave., NEW YORK 16, N. Y.
<p>National Association of Corrosion Engineers. See professional list following.</p>			
<p><b>National Association of Credit Jewelers</b> (retailers). William Wagner, executive secretary.</p>	3-5 (1927)	1,750	545 Fifth Ave., NEW YORK 17, N. Y.
<p><b>National Association of Dairy Equipment Manufacturers.</b> Charles M. Pistere, executive secretary.</p>	Under 3 (1946)	40-50	927 15th St., WASHINGTON 5, D. C.
<p><b>National Association of Domestic and Farm Pumping Equipment and Allied Products Manufacturers.</b> Herbert C. Angster, executive secretary. (Affiliated with the Farm Equipment Institute; the National Association of Water Conditioning Equipment Manufacturers is also in this office.) (Above assn. changed name in 1949 to National Assn. of Domestic and Farm Pump Manufacturers.)</p>	3-5 (1933)	40-50	39 South La Salle St., CHICAGO 3, Ill.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Engine and Boat Manufacturers.</b> Ira Hand, secretary. Manufacturers of power, sail, etc. boats used primarily for pleasure; marine engines, marine hardware and equipment.	5-7 (1904)	175-200	420 Lexington Ave., NEW YORK 17, N. Y.
<b>National Association of Exhibit Managers.</b> Chester L. Wells, secretary. For further details, see Advertising, etc., Associations Section.	—	—	7301 Euclid Ave., CLEVELAND 3, Ohio.
<b>National Association of Fan Manufacturers.</b> Lewis O. Monroe, secretary. Manufacturers of fans, blowers, etc., for heating, ventilating, cooling, drying, air conditioning, etc. (The Industrial Unit Heater Association and the Propeller Fan Manufacturers Association are also in this office.)	3-5 (1917)	Under 20	5-208 General Motors Bldg., DETROIT 2, Mich.
<b>National Association of Furniture Manufacturers.</b> J. C. McCarthy, secretary. For further details, see Lumber, etc., Associations Section.	—	—	666 Lake Shore Drive, CHICAGO 11, Ill.
<b>National Association of Golf Club Manufacturers.</b> F. J. Bowman, secretary.	Under 3 (1928)	Under 20	2037 North Campbell Ave., CHICAGO 47, Ill.
<b>National Association of Horological Schools.</b> See professional list following.			
<b>National Association of Ice Refrigerator Manufacturers.</b> E. G. Vail, secretary. Manufacturers of household ice refrigerators, water coolers, etc. (The Meat Machinery Manufacturers Institute is also in this office.)	Under 3 (1913)	Under 20	1706 L St., WASHINGTON 6, D. C.
<b>National Association of Master Plumbers</b> (contractors, etc.). W. F. Clucas, executive secretary.	20 (1883)	15,000 (550 State-local associations)	1105 K St., WASHINGTON 5, D. C.
<b>National Association of Metal Finishers.</b> Raymond M. Shock, executive secretary. Firms engaged in electroplating, hot dipping, polishing, enameling, rustproofing, decorating, etc. (The Plating Institute is also in this office.)	5-7 (1946)	275	Dime Bldg., DETROIT 26, Mich.
<b>National Association of Miscellaneous and Ornamental Iron Manufacturers.</b> O. J. Condon, secretary. (See Aluminum Roofing Institute for other associations in this office.)	6-8 (for all asso- ciations.) (1938)	70	209 Cedar Ave., WASHINGTON 12, D. C.
<b>National Association of Motor Bus Operators.</b> A. W. Koehler, secretary-manager. For further details, see Transportation, etc., Associations Section.	—	—	839 17th St., WASHINGTON 6, D. C.
<b>National Association of Music Merchants.</b> Wm. R. Gard, executive secretary. Retailers of musical instruments, etc.	7-9 (1901)	1,500	28 East Jackson Blvd., CHICAGO 4, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Musical Merchandise Manufacturers.</b> Al Frost, secretary. Manufacturers of instruments and accessories.	Under 3 (1924)	30-40	4700 West Walton St., CHICAGO 51, Ill.
<b>National Association of Musical Merchandise Wholesalers.</b> Rexford C. Hyre, secretary. (The Musical Instrument and Accessories Industry is also in this office.)	Under 3 (1933)	30-40	Society of Savings Bldg., CLEVELAND 14, Ohio.
<b>National Association of Ornamental Metal Manufacturers.</b> O. J. Condon, secretary. Manufacturers of architectural iron, steel, bronze, wire, aluminum, etc., products: doors, windows, balconies, fire escapes, stairs, gratings, grilles, guards, church fixtures, fences, etc. (See Aluminum Roofing Institute for other associations in this office.)	6-8 (for all associations) (1938)	80-90	209 Cedar Ave., WASHINGTON 12, D. C.
<b>National Association of Ornamental Non-Ferrous Metal Manufacturers.</b> O. J. Condon, secretary. (See Aluminum Roofing Institute for other associations in this office.)	6-8 (for all associations) (1938)	Under 20	209 Cedar Ave., WASHINGTON 12, D. C.
<b>National Association of Photographic Manufacturers.</b> W. C. Babbitt, managing director. Manufacturers of photographic equipment.	3-5 (1946)	80-90	10 Rockefeller Plaza, NEW YORK 20, N. Y.
<b>National Association of Pipe Nipple Manufacturers.</b> H. A. Long, Jr., secretary. Manufacturers of threaded pipe couplings, etc., for plumbing and wiring.	3-5 (1933)	30-40	501 Fifth Ave., NEW YORK 17, N. Y.
<b>National Association of Power Engineers.</b> See professional list following.			
<b>National Association of Practical Refrigerating Engineers.</b> See professional list following.			
<b>National Association of Printers Roller Manufacturers.</b> Edna L. Travers, secretary.	None (1918)	20-30	406 Pearl St., c/o Bingham Bros. Co. NEW YORK 7, N. Y.
<b>National Association of Refrigeration Contractors.</b> Edna Berggren, executive secretary. (Name changed in 1949 to Refrigeration and Air Conditioning Contractors Assn.)	Under 3 (1946)	950	228 N. La Salle St., CHICAGO 1, Ill.
<b>National Association of Scale Manufacturers.</b> Arthur Sanders, secretary. Manufacturers of counter, platform, etc., scales and weighers.	Under 3 (1945)	20-30	1129 Vermont Ave., WASHINGTON 5, D. C.
<b>National Association of Sheet Metal Distributors.</b> Thomas A. Fernley, Jr., executive secretary. Wholesalers of sheet metal, prepared roofing, eaves trough pipe, tin plate, etc. (The American Machine Tool Distributors Association and National Wholesale Jewelers Association are also in this office. See Aviation Distributors and Manufacturers Association for other associations under the management of George Fernley and Associates.)	3-5 (1894)	125	505 Arch St., PHILADELPHIA 6, Pa.

Association and chief paid official	Paid staff and year formed	Number of members	Address
National Association of Steam and Fluid Specialty Manufacturers. Succeeded by National Steam Specialty Club.			
National Association of Steel Exporters. Morris Rosoff, general counsel. (The Association of Steel Distributors is also in this office.)	Under 3 (1948)	45	150 Broadway, NEW YORK 7, N. Y.
National Association of Textile Machinery Manufacturers. Theodore Dewhurst, secretary. Manufacturers of machines for cotton, rayon and wool spinning, weaving, bleaching, dyeing, embroidering; also carpet, mattress, and cordage making equipment. Chief activity is government relations.	None (1933)	70-80	c/o Universal Winding Co., PROVIDENCE 1, R. I.
National Association of Vertical Turbine Pump Manufacturers. J. A. Walstrom, secretary.	Under 3 (1945)	Under 20	555 South Flower St., LOS ANGELES 13, Calif.
National Association of Visual Education Dealers. Don White, executive secretary. Industrial and home photographic equipment and supplies for educational films.	Under 3 (1940)	400	845 Chicago Ave., EVANSTON, Ill.
National Association of Waste Material Dealers. Clinton M. White, managing director. Wholesale dealers in scrap metal, waste paper, textile waste, scrap rubber; also smelters and refiners of secondary metals.	5-8 (1913)	600	1109 Times Bldg., NEW YORK 18, N. Y.
National Association of Water Conditioning Equipment Manufacturers. Herbert C. Angster, secretary. (The National Association of Domestic and Farm Pumping Equipment Manufacturers is also in this office.)	3-5 (1949)	20-30	39 South La Salle St., CHICAGO 3, Ill.
National Auto Wreckers Association. Burton W. Morris, executive secretary. Retailers of parts taken from used automobiles.	3-5 (1944)	600	624 South Michigan Ave., CHICAGO 5, Ill.
National Automatic Merchandising Association. Clinton S. Darling, executive director. Companies engaged in retailing merchandise and services through automatic vending machines; operators, manufacturers, and suppliers. Products sold include candy, beverage, gum, nuts, cigarettes, etc.; services include parcel checking, weighing, etc.	18-20 (1936)	850	7 S. Dearborn St., CHICAGO 3, Ill.
National Automatic Sprinkler and Fire Control Association (formerly, National Automatic Sprinkler Association). H. Hilton, executive director. Manufacturers of approved devices for automatic sprinkler systems.	Under 3 (1914)	Under 20	205 East 42d St., NEW YORK 17, N. Y.
National Automobile Dealers Association. Robert W. Kneebone, managing director. Cooperates with 420 local associations, some of which include parking lot and garage owners.	45-50 (1917)	32,000	1026 17th St., WASHINGTON 6, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Automotive Parts Association.</b> The NAPA states: "Ours is not a trade association, but a warehousing and distributing organization for some 30 automobile parts manufacturers."	—	—	Fox Bldg., DETROIT 1, Mich.
<b>National Aviation Trades Association.</b> Harry Meixell, executive director. Airport operation, including such service agencies as aircraft repair, wholesale and retail sale of parts and accessories, training schools, aerial photography, crop-dusting, etc.	3-5 (1941)	46 State associations	1346 Connecticut Ave., WASHINGTON 6, D. C.
<b>National Barrel and Drum Association</b> (wholesalers; formerly, Atlantic Seaboard Used Steel Drum Association). Lyman H. Frederick, executive secretary.	Under 3 (1941)	250	9 Clinton St., NEWARK 2, N. J.
<b>National Beauty and Barber Manufacturers Association.</b> Jacob Reck, executive vice president. Manufacturers of equipment and supplies, including permanent wave machines and preparations; hair dryers, dyes, nets, pins, soaps, tonics, cosmetics in bulk size, etc.	3-5 (1941)	175	National Press Bldg., WASHINGTON 4, D. C.
<b>National Board of Boiler and Pressure Vessel Inspectors.</b> See professional list following.			
<b>National Commercial Refrigerator Sales Association</b> (wholesalers). Geo. B. Herman, president.	Under 3 (1947)	—	116 North 7th St., MINNEAPOLIS 3, Minn.
<b>National Conference on Weights and Measures.</b> See professional list following.			
<b>National Congress of Petroleum Retailers.</b> Rankin P. Peck, president. For further details, see Petroleum, etc., Associations Section.	—	—	205 East Adams Ave., DETROIT 26, Mich.
<b>National Contract Hardware Association.</b> John R. Schoemer, managing director. Firms maintaining departments equipped to properly furnish hardware for building, generally under contract.	3-5 (1934)	450	420 Madison Ave., NEW YORK 17, N. Y.
<b>National Council of American Shipbuilders.</b> See new name, Shipbuilders Council of America.			
<b>National Council of Professional Industrial Engineers.</b> See professional list following.			
<b>National Council of State Boards of Engineering Examiners.</b> See professional list following.			
<b>National District Heating Association.</b> John F. Collins, secretary. Central heating plants, including municipal. Activities devoted chiefly to supplying technical information to the industry.	Under 3 (1909)	500	827 North Euclid Ave., PITTSBURGH 6, Pa.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Electric Sign Association.</b> Maurice R. Ely, executive secretary. Manufacturing, contracting, and servicing of specialty advertising signs, including neon.	Under 3 (1944)	120	224 South Michigan Ave., CHICAGO 4, Ill.
<b>National Electrical Contractors Association.</b> Paul M. Geary, executive vice president. The association covers "firms erecting, installing, altering, repairing, servicing, or maintaining electric wiring, devices, appliances, or equipment."	18-20 (1901)	3,000 (80 State-local associations)	1200 18th St., WASHINGTON 6, D. C.
<b>National Electrical Manufacturers Association.</b> W. J. Donald, managing director. Manufacturers of all classes of electrical machinery, apparatus and supplies, including motors, generators and lighting equipment. Items include aircraft instruments, burglar alarms, cable and cord, carbon brushes, conduit fittings, cooking and heating appliances, electronic items, fans, flashlights, fuses, insulating tubes, industrial heating units, lightning arresters, locomotives, mica-fabric paper and porcelain insulators, radio and radar equipment, ranges and roasters, refrigerators, signaling apparatus, soldering irons, switches, telephones, transformers, turbines, welders, wiring devices, X-ray equipment, etc. The association has several dozen commodity sections.	90-100 (1908)	500-550	155 East 44th St., NEW YORK 17, N. Y.
<b>National Electrical Retailers Association.</b> See new name, National Appliance and Radio Dealers Association.			
<b>National Electrical Wholesalers Association.</b> Charles G. Pyle, managing director. Wholesale distributors of most of the types of products listed above under the National Electrical Manufacturers Association.	8-10 (1908)	800-900	500 Fifth Ave., NEW YORK 18, N. Y.
<b>National Electronic Distributors Association</b> (wholesalers; formerly, National Radio Parts Distributors Association). Louis B. Calamaras, executive secretary.	4-6 (1929)	450-460	221 North La Salle St., CHICAGO 1, Ill.
<b>National Elevator Manufacturing Industry.</b> John McArdle, commissioner. Manufacturers of passenger and freight elevators, escalators, etc.	3-5 (1933)	50-60	101 Park Ave., NEW YORK 17, N. Y.
<b>National Erectors Association.</b> Walter Drew, commissioner. Fabricators and erectors of structural iron and steel. Association's chief activity is labor relations.	Under 3 (1903)	20-40	33 West 42d St., NEW YORK 18, N. Y.
<b>National Federation of American Shipping.</b> Frazer A. Bailey, president. For further details, see Transportation, etc., Associations Section.	—	—	1809 G St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Founders Association.</b> Leroy E. Roark, executive vice president. Manufacturers of iron, brass, etc., castings; association's chief activity is labor relations. (Name changed in 1949 to National Foundry Assn.)	6-10 (1898)	250-300	120 South La Salle St., CHICAGO 3, Ill.
<b>National Frozen Food Locker Association.</b> S. T. Warrington, executive secretary. Cooperative refrigeration by consumers at central plants.	Under 3 (1939)	40 State, etc. associations	308 W. Washington Blvd., CHICAGO 6, Ill.
<b>National Guard Association.</b> See professional list following.			
<b>National Heating Wholesalers Association.</b> Richard M. Colegrove, executive secretary. Wholesalers of heating and air conditioning equipment and supplies.	4-6 (1947)	100-125	239 Water St., PITTSBURGH 22, Pa.
<b>National Housewares Manufacturers Association</b> (formerly, Housewares Manufacturers Association). A. W. Buddenberg, executive secretary. Activities confined chiefly to holding of trade shows.	Under 3 (1939)	150	1140 Merchandise Mart, CHICAGO 54, Ill.
<b>National Industrial Service Association.</b> Fred B. Wipperman, executive secretary. Electric motor repair shops.	3-5 (1933)	850-900	818 Olive St., ST. LOUIS 1, Mo.
<b>National Leather and Shoe Finders Association.</b> W. L. Wardell, executive vice president. Wholesalers of shoe repairing supplies and equipment, including shoe repairing machinery.	11-13 (1904)	350-375	222 West Adams St., CHICAGO 6, Ill.
<b>National Lighting Fixture Guild</b> (wholesalers and retailers). Harold Z. Carpenter, president.	Under 3 (1938)	100-150	82 Martine Ave., WHITE PLAINS, N. Y.
<b>National Locksmiths Association.</b> S. A. McLean, president. Locksmith shops and mechanics.	Under 3 (1929)	750-800	Box 4148, S. DENVER STATION 9, Colo.
<b>National Machine Tool Builders Association.</b> Tell Berna, general manager. Manufacturers of power driven metal-working machines. (Also see Machinery and Allied Products Institute.)	15-18 (1902)	180-200	10525 Carnegie Ave., CLEVELAND 6, Ohio
<b>National Memorial Bronze Manufacturers Association.</b> O. J. Condon, secretary. (See Aluminum Roofing Institute for other associations in this office.)	5-7 (for all associations) (1938)	Under 20	209 Cedar Ave., WASHINGTON 12, D. C.
<b>National Metal Congress.</b> W. H. Eisenman, managing director. The association sponsors national trade shows for the American Society for Metals (also in this office) and other metal products trade and professional associations.	Under 3 (1918)	4 national associations	7301 Euclid Ave., CLEVELAND 3, Ohio
<b>National Metal Spinners Association.</b> Max M. Goldhaber, secretary. Manufacturers of metal stampings; activities are confined chiefly to collective bargaining. (The Metal Door Manufacturers Association is also in this office.)	Under 3 (1933)	20-30	186 Joralemon St., BROOKLYN 2, N. Y.



Association and chief aid official	Paid staff and year formed	Number of members	Address
<b>National Metal Trades Association.</b> Homer D. Sayre, commissioner. The association's chief activity is labor relations coordination. Its members are manufacturers in the automobile, machinery, etc. industries who also belong to the regular full-purpose trade associations in their own commodity fields.	30-35 (1899)	1,100	122 South Michigan Ave., CHICAGO 3, Ill.
<b>National Microfilm Association.</b> Vernon D. Tate, executive secretary. Firms making microfilm copies of records, and manufacturers of equipment and supplies.	Under 3 (1946)	Under 20	19 Lafayette Ave., Hingham, Mass.
<b>National Notion Association.</b> Arthur I. Mellin, secretary. For further details, see Textile, etc., Associations Section.	—	—	1170 Broadway, NEW YORK 1, N. Y.
<b>National Office Furniture Association.</b> Moe Turman, president. For further details, see Lumber, etc., Associations Section.	—	—	64 West 23rd St., NEW YORK 10, N. Y.
<b>National Office Machine Dealers Association</b> (retailers; formerly, National Typewriter and Office Machine Dealers Association). Harold Mann, Jr., executive secretary.	4-6 (1925)	1,400-1,500	1267 N. Wilton Place, LOS ANGELES 38, Calif.
<b>National Paper Box Supplies Association.</b> Harry E. Roden, secretary. A single-purpose group of manufacturers and jobbers of machinery and supplies used in the manufacture of set-up paper boxes. Assists at convention of National Paper Box Manufacturers Association.	None (1919)	125-135	210 Fifth Ave., NEW YORK 10, N. Y.
<b>National Piano Manufacturers Association.</b> George A. Fernley, executive secretary. For further details, see Lumber, etc., Associations Section.	—	—	505 Arch St., PHILADELPHIA 6, Pa.
<b>National Printing Equipment Association.</b> James E. Bennet, secretary. Manufacturers and distributors of machinery and equipment used by newspaper and magazine publishers and commercial printers.	Under 3 (1933)	60-70	140 Nassau St., NEW YORK 7, N. Y.
<b>National Radio Parts Distributors Association.</b> See new name, National Electronic Distributors Association.			
<b>National Railway Appliances Association.</b> C. H. White, secretary. Holds educational exhibit at annual meeting of American Railway Engineering Association.	Under 3 (1908)	—	208 South La Salle St., CHICAGO 4, Ill.
<b>National Refrigeration Supply Jobbers Association.</b> See new name, Refrigeration Equipment Wholesalers Association.			
<b>National Retail Farm Equipment Association.</b> Paul M. Mulliken, managing director. Retailers of farm implements and hardware, tractors, etc.	17-20 (1900)	19,000 (25 State and 11 regional associations)	Hotel Desoto, ST. LOUIS 1, Mo.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Retail Furniture Association.</b> Roscoe R. Rau, executive vice president. For further details, see Lumber, etc., Associations Section.	—	—	666 Lake Shore Drive, CHICAGO 11, Ill.
<b>National Retail Hardware Association.</b> Rivers Peterson, managing director.	27-30 (1901)	20,500 (37 State and regional associations)	333 North Pennsylvania St., INDIANAPOLIS, Ind.
National Scale Men's Association. See professional list following.			
<b>National Screw Machine Products Association.</b> Orrin B. Werntz, executive secretary. Manufacturers of a wide variety of special custom-made parts for machinery, etc., which are made from metal bars on "automatic screw machines" (multiple spindle automatic lathes). As the association states, "The products of these machines or lathes represent thousands of differently engineered items." (The Pressed Metal Institute is also in this office.)	8-10 (1924)	225-235	13210 Shaker Square, CLEVELAND 20, Ohio
National Society of In-Plant Feeding Engineers. See professional list following.			
National Society of Professional Engineers. See professional list following.			
<b>National Spray Painting and Finishing Association.</b> Frank R. Pitt, secretary. Manufacturers of equipment.	Under 3 (1924)	Under 20	300 Phillips Ave., TOLEDO 12, Ohio
<b>National Sprayer and Duster Association.</b> Earl D. Anderson, secretary. Manufacturers of hand and small powered machines for insect and weed control.	3-5 (1945)	Under 20	141 West Jackson Blvd. CHICAGO 4, Ill.
<b>National Standard Parts Association.</b> J. L. Wiggins, executive vice president. Manufacturers and wholesalers of automotive "after market" parts, tools, equipment, supplies, etc.	12-15 (1924)	1,250-1,300	8 South Michigan Ave., CHICAGO 3, Ill.
<b>National Stationers Association.</b> Paul E. Burbank, general manager. Retailers, wholesalers, manufacturers (and their representatives), of stationery, office equipment, and office supplies: chairs, desks, desk accessories, filing cabinets, paper, pencils and pens, safes, writing and duplicating equipment, etc.	6-8 (1904)	1,900	740 Investment Bldg., WASHINGTON 5, D. C.
<b>National Steam Specialty Club.</b> F. H. Jones, secretary. Manufacturers of steam valves, etc.	None (1941)	100-110	2527 North Bodine St., PHILADELPHIA 33, Pa.
<b>National Supply Association of America.</b> Theo. Feinstein, executive secretary. Wholesalers of plumbing and heating equipment and supplies.	Under 3 (1933)	200-250	185 Devonshire St., BOSTON 10, Mass.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Supply and Machinery Distributors Association.</b> Henry R. Rinehart, secretary. Wholesalers of industrial equipment and supplies. (The American Brush Manufacturers Association is also in this office, see Lumber, etc., Associations Section. See Aviation Distributors and Manufacturers Association for other associations under the management of George Fernley and Associates.)	4-6 (1905)	475-485	505 Arch St., PHILADELPHIA 6, Pa.
<b>National Tool and Die Manufacturers Association.</b> George S. Eaton, executive secretary. Specially-designed tools, dies, molds, gauges, jigs, fixtures, and special-purpose machines used in mass production processes.	4-6 (1943)	450-460	Union Commerce Bldg., CLEVELAND 14, Ohio
<b>National Toy Wholesalers Association.</b> Harold C. Whittemore, secretary. (The Wholesale Stationers Association of the U. S. is also in this office, see Paper, etc., Associations Section.)	3-5 (1930)	75-80	250 Fifth Ave., NEW YORK 1, N. Y.
<b>National Truck Body Manufacturers and Distributors.</b> Shipley D. Burton, secretary-manager. Activities include steel procurement and government relations.	Under 3 (1948)	100-120	1222 Dupont Circle Bldg., WASHINGTON 6, D. C.
<b>National Truck Tank and Trailer Tank Institute.</b> Allan R. Smith, executive secretary. Manufacturers of vehicle tanks. (The Steel Tank Institute is also in this office.)	Under 3 (1935)	30-40	120 South La Salle St., CHICAGO 3, Ill.
<b>National Typewriter and Office Machine Dealers Association.</b> See new name, National Office Machine Dealers Association.			
<b>National Used Car Dealers Association.</b> Carl Marker, secretary. Retailers of used automobiles, etc.	3-5 (1946)	2,600	Penobscot Bldg., DETROIT, Mich.
<b>National Warm Air Heating and Air Conditioning Association.</b> George Boeddener, managing director. Manufacturers of warm air furnaces and parts.	5-7 (1914)	450-460	145 Public Square, CLEVELAND 14, Ohio
<b>National Warm Air Register Manufacturers Institute.</b> Allen W. Williams, secretary. Manufacturers of metal ventilators, gratings, etc.	Under 3 (1933)	Under 20	5 East Long St., COLUMBUS 15, Ohio
<b>National Welding Supply Association.</b> Robert C. Fernley, secretary. Manufacturers and wholesalers of welding and allied industrial supplies. (See Aviation Distributors and Manufacturers Association for other associations under the management of George Fernley and Associates.)	3-5 (1945)	100-110	505 Arch St., PHILADELPHIA 6, Pa.
<b>National Wheel and Rim Association.</b> Joseph Glover, executive secretary. Wholesalers of automotive wheels and parts.	Under 3 (1924)	40-50	208 West St. Clair Ave., CLEVELAND 13, Ohio



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Wholesale Furniture Association.</b> Clark B. Kelsey, managing director. For further details see Lumber, etc., Associations Section.	—	—	666 Lake Shore Dr., CHICAGO 11, Ill.
<b>National Wholesale Hardware Association.</b> George A. Fernley, managing director. (See Aviation Distributors and Manufacturers Association for other associations in this office.)	3-5 (1894)	390-400	505 Arch St., PHILADELPHIA 6, Pa.
<b>National Wholesale Jewelers Association.</b> Thomas A. Fernley, secretary. (The American Machine Tool Distributors Association and National Association of Sheet Metal Distributors are also in this office. See Aviation Distributors and Manufacturers Association for other associations under the management of George Fernley and Associates.)	3-5 (1907)	350-375	505 Arch St., PHILADELPHIA 6, Pa.
<b>Natural Gasoline Supply Men's Association.</b> William E. Lowe, secretary. Manufacturers and jobbers of supplies and equipment necessary to the oil and gasoline industry. (The Natural Gasoline Association of America is also in this office, see Petroleum, etc., Associations Section.)	3-5 (1928)	100-150	Kennedy Bldg., TULSA 3, Okla.
Navy Industrial Association. See professional list following. Needles. See National Notion Association. Neon sign. See National Electric Sign Association. Netting. See Wire.			
<b>New England Manufacturing Jewelers and Silversmiths Association.</b> George Richard Frankovich, executive secretary. Association is national in scope.	5-8 (1880)	275-300	Sheraton Biltmore Hotel, PROVIDENCE, R. I.
<b>Nipple.</b> See National Association of Pipe Nipple Manufacturers.			
<b>Non-Ferrous Founders Society.</b> J. W. Wolfe, executive secretary. Manufacturers of brass, bronze, and aluminum castings.	Under 3 (1941)	325-350	127 North Dearborn St., CHICAGO 2, Ill.
<b>Non-Ferrous Ingot Metal Institute.</b> See new name, Brass and Bronze Ingot Institute.			
Notions. See National Notion Association.			
Numbering machine. See Marking Device Association; etc.			
<b>Nut.</b> See American Institute of Bolt, Nut, and Rivet Manufacturers; Hardware; etc.			
<b>Office Equipment Manufacturers Institute.</b> E. D. Taylor, executive secretary. Manufacturers of business machines, such as calculators, typewriters, etc.	5-8 (1916)	40-50	1903 N. St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Office equipment. See above; also American Dental Trade Association; American Office Supply Exporters Association; National Office Machine Dealers Association; National Stationers Association; Typewriter Manufacturers Export Association; also Furniture.			
Oil Burner Institute. See new name, Oil Heat Institute of America.			
Oil Heat Institute of America (formerly, Oil Burner Institute). A. E. Hess, managing director. Manufacturers of domestic, industrial and distillate burners and winter air conditioning equipment. Membership includes some 1,700 dealers as associate members.	8-10 (1923)	1,800	6 East 39th St., NEW YORK 16, N. Y.
Oil Mill Machinery Manufacturers and Supply Association. A. G. Falk, secretary. Manufacturers of cotton gin machinery and cotton seed oil mill supplies. Chief activity is an annual convention.	None (1909)	80-100	P. O. Box 900, c/o Magnolia Petroleum Co., DALLAS 1, Tex.
Oilwell drilling. See American Association of Oilwell Drilling Contractors.			
Open Steel Flooring Institute. Stuart J. Swensson, secretary. Manufacturers of grating and kindred products. (The Aluminum Wares Association and American Hot Dip Galvanizers Association are also in this office.)	3-5 (1928)	Under 20	1611 First National Bank Bldg., PITTSBURGH 22, Pa.
Ordnance. See Armed-Forces industrial associations in professional list following.			
Ornamental metal. See National Association of Ornamental Metal Manufacturers; also Metals.			
Orthopedic Appliance and Limb Manufacturers Association (formerly, Association of Limb Manufacturers of America). Glenn E. Jackson, executive director.	3-5 (1917)	200-250	336 Washington Bldg., WASHINGTON 5, D. C.
Outboard Boat Manufacturers Association. Arnon N. Benson, executive director (also see association below).	10-12 (for all associations) (1945)	Under 20	307 North Michigan Ave., CHICAGO 1, Ill.
Outboard Motor Manufacturers Association. Arnon N. Benson, executive director (also see association above).	10-12 (for all associations) (1945)	Under 20	307 North Michigan Ave., CHICAGO 1, Ill.
Overseas Automotive Club. George E. Quisenberry, secretary. Manufacturers and exporters of automotive parts. The association's activities are devoted solely to foreign trade problems.	None (1923)	200	330 West 42d St., NEW YORK 18, N. Y.
Packaging Institute. Laurence V. Burton, executive director. Machinery manufacturers, suppliers, production managers, engineers.	3-5 (1939)	300-400	342 Madison Ave., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Packaging Machinery Manufacturers Institute.</b> Helen L. Stratton, secretary. Manufacturers of dry and liquid filling, sealing, lining, cartoning, wrapping, capping, labeling, can casing, paper box, wire stitching, corrugated and fibre box, etc., machinery.  Packaging. See above, also Industrial. Packaging Engineers Association of America; Containers. Painting equipment. See National Spray Painting and Finishing Association; etc. Paper clip. See Pin, Clip and Fastener Association. Paper and paper box machinery. See Pulp and Paper Machinery Association; National Paper Box Supplies Association.	Under 3 (1933)	55-60	342 Madison Ave., NEW YORK 17, N. Y.
<b>Paper Mill Wire Cloth Manufacturers Association</b> (formerly, Wire Cloth Manufacturers Association). Wm. A. Penrose, secretary. Manufacturers of wire screen or mesh used to drain off water in pulp drying processes in paper making factories. (See Fine and Specialty Wire Manufacturers Association for other associations in this office.)  Pasteurizer. See Batch Pasteurizer Manufacturers Council; etc.; also Dairy equipment. Pens and pencils. See Fountain Pen and Mechanical Pencil Manufacturers Association; also National Stationers Association. Permanent wave machines. See Beauty equipment.	3-5 (1924)	Under 20	839 17th St., WASHINGTON 6, D. C.
<b>Petroleum Equipment Suppliers Association.</b> H. R. Safford, executive secretary. Manufacturers of oil producing tools, oil field supply houses, and oil field servicing firms.  Phonograph. See Automatic Phonograph Manufacturers Association; Radio Manufacturers Association; etc. Phonograph records. See Radio Manufacturers Association. Photo-engravers. See American Photo-Engravers Association.	3-5 (1933)	140-150	428 Esperson Bldg., HOUSTON 2, Tex.
<b>Photographic Merchandising and Distributing Association.</b> Wilfred L. Knighton, secretary. (The Allied Non-Theatrical Film Association is also in this office.)  Photographic equipment. See above; also National Association of Photographic Manufacturers; National Microfilm Association; Visual equipment.	3-5 (1940)	150-160	303 Lexington Ave., NEW YORK 16, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Pin, Clip, and Fastener Association</b> (formerly, Pin Manufacturers Institute). Charles F. Jordan, secretary. Manufacturers of straight and safety pins, hooks and eyes, paper clips, etc. (See Broaching Tool Institute for other associations managed by the Organization Service Corporation.)  Pin Manufacturers Institute. See new name, Pin, Clip and Fastener Association. Pins. See above, also Hair Pin and Bob Pin Manufacturers Institute; National Notion Association, etc.	Under 3 (1933)	Under 20	74 Trinity Pl., NEW YORK 6, N. Y.
<b>Pipe Fabrication Institute.</b> R. Kennedy Hanson, secretary. Manufacturers of high pressure pipe made of carbon steel, etc., such as is used in oil refining, etc. (See American Supply and Machinery Manufacturers Association for other associations in this office.)	Under 3 (1913)	20-30	Clark Bldg., PITTSBURGH 22, Pa.
<b>Pipe Fittings Manufacturers Association.</b> J. L. Giacomino, secretary. Manufacturers of pipe fittings, flanges, unions, etc., used to join pipe.	3-5 (1938)	30-40	60 East 42d St., NEW YORK 17, N. Y.
<b>Pipe Fittings and Valve Export Association.</b> Edgar O. Curtiss, assistant general manager. Manufacturers; a Webb-Pomerene Act export association. (Inactive in early 1949.)	Under 3 (1919)	Under 20	347 Madison Ave., NEW YORK 17, N. Y.
Pipe. See above, also: Air Distribution Institute. American Iron and Steel Institute. Heating, Piping, and Air Conditioning Contractors National Association. Cast Iron Pipe Research Association. Cast Iron Pressure Pipe Institute. National Association of Pipe Nipple Manufacturers. Rain Pipe and Trough Manufacturers Council. Toncan Culvert Manufacturers Association. Air conditioning; Heating; Plumbing.			
<b>Piston and Pin Standardization Group</b> (manufacturers). Frank M. Speaker, executive manager (also see association below).	Under 3 (1947)	Under 20	Civic Opera Bldg., CHICAGO 6, Ill.
<b>Piston Ring Manufacturers Group.</b> Frank M. Speaker, executive manager (also see association above).	Under 3 (1944)	Under 20	Civic Opera Bldg., CHICAGO 6, Ill.
Plate. See Steel Plate Fabricators Association; American Iron and Steel Institute; Metals.			
Plating Institute. See National Association of Metal Finishers.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Plumbing and Drainage Manufacturers Association.</b> Elmo G. Liddle, executive secretary. Manufacturers of iron plumbing specialties. (Name changed in 1949 to Plumbing and Drainage Institute.)	Under 3 (1928)	Under 20	18925 Grand River Ave., DETROIT 23, Mich.
<b>Plumbing and Heating Industries Bureau.</b> Norman J. Radder, secretary. A public relations bureau for 25 associations of manufacturers, wholesalers, and contractors.	3-5 (1919)	25 national, etc., associations.	35 East Wacker Dr., CHICAGO 1, Ill.
Plumbing. See above, also: American Institute of Wholesale Plumbing and Heating Supply Associations Enameled Cast Iron Plumbing Fixtures Association National Association of Master Plumbers National Supply Association Porcelain Enamel Institute (Steel plumbing fixtures division) Tubular Plumbing Goods Institute Vitreous China Plumbing Fixtures Association Also see Heating	—	—	Clark Bldg., PITTSBURGH 22, Pa.
<b>Pneumatic Automotive Equipment Association.</b> R. Kennedy Hanson, secretary. Manufacturers of pneumatic machinery, compressors, tools, etc. (See American Supply and Machinery Manufacturers Association for other associations in this office.)	—	—	Clark Bldg., PITTSBURGH 22, Pa.
Pneumatic equipment. See above; also Compressed Air and Gas Institute.	—	—	—
<b>Porcelain Enamel Institute.</b> Edward Mackasek, managing director. Manufacturers of porcelain products and a wide variety of vitreous-enameled surfaced articles: metal signs, table tops, store fronts, parts for stoves, refrigerators, reflectors, etc. Also has a steel plumbing fixtures division.	3-5 (1930)	50-60	1010 Vermont Ave., WASHINGTON 5, D. C.
Poultry netting. See Hardware Cloth and Poultry Netting Institute; also Wire and wire screen.	—	—	—
Powder. See Metal Powder Association.	—	—	—
Powercycle. See International Powercycle Association.	—	—	—
<b>Power Crane and Shovel Association</b> (manufacturers). Herbert S. Blake, Jr., secretary. (The Spring Washer Institute is in this office; also the Coach Lace Institute and the Felt Association, see Textile, etc., Associations Section. See Broaching Tool Institute for a complete list of associations managed by the Organization Service Corporation.)	Under 3 (1945)	Under 20	74 Trinity Pl., NEW YORK 6, N. Y.
Power Transmission Association. See Multiple V-Belt Drive and Mechanical Power Transmission Association.	—	—	—

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Power Transmission Council.</b> E. R. Rath, vice president. Power equipment manufacturers. Association's activities are devoted primarily to the advancement of the technology of industrial power transmission. (The American Leather Belting Association is also in this office, see Textile, etc., Associations Section.)	5-7 (1932)	90-100	41 Park Row, NEW YORK 7, N. Y.
<b>Prefabricated Home Manufacturers Institute.</b> Harry H. Steidle, managing director. For further details, see Lumber, etc., Associations Section.	—	—	908 20th St., WASHINGTON 6, D. C.
<b>Pressed Metal Institute.</b> Orrin B. Wernitz, executive secretary. Manufacturers of metal stampings of all kinds. (The National Screw Machine Products Association is also in this office.)	4-6 (1943)	200	13210 Shaker Sq., CLEVELAND 20, Ohio
<b>Presses.</b> See Mechanical Press Builders Association; National Printing Equipment Association; etc.			
<b>Printing machinery, etc.</b> See National Association of Printers Roller Manufacturers; National Printing Equipment Association.			
<b>Producers Council.</b> Charles M. Mortensen, executive secretary. Manufacturers of building materials and equipment; specializes in technical research and trade promotion. (Also see Building Products Institute.)	3-5 (1921)	100 companies 22 national associations	815 15th St., WASHINGTON 5, D. C.
<b>Professional Associations.</b> See professional list following.			
<b>Propeller Fan Manufacturers Association.</b> Lewis O. Monroe, secretary. Manufacturers of fans used for ventilating, etc. (The Industrial Unit Heater Association and the National Association of Fan Manufacturers are also in this office.)	3-5 (1939)	Under 20	General Motors Bldg., DETROIT 2, Mich.
<b>Prospectors and Mine Owners Association</b> (metal mining). Frank Lilly, executive secretary.	Under 3 (1934)	2,500 (50 local chapters)	Radio Central Bldg., SPOKANE, Wash.
<b>Public Seating Industry.</b> Wm. W. Irwin, chairman. Manufacturers of seating for theatres, schools, stores, churches, ball parks, etc.; of wood or metal, upholstered and nonupholstered; also portable folding chairs.	Under 3 (1929)	30-40	1480 Buchanan Ave., GRAND RAPIDS 2, Mich.
<b>Public utilities.</b> See Air Transport Association; American Merchant Marine Institute; American Transit Association; Association of American Railroads; Association of American Ship Owners; American Gas Association; Association of Edison Illuminating Companies; National Association of Motor Bus Operators; etc. For complete list, see Transportation, etc., Associations Section.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
Public works. See American Public Works Association in professional list following.			
<b>Pulp and Paper Machinery Association</b> (manufacturers). John Cornell, secretary. (Also see Machinery and Allied Products Institute.)	None (1933)	Under 20	1440 Broadway, NEW YORK 18, N. Y.
Pulp mill equipment. See above, also Beater, Jordan and Allied Equipment Manufacturers Association			
Pulverizing Machinery and Equipment Association. See Machinery and Allied Products Institute.			
Pump. See Contractors Pump Bureau; Gasoline Pump Manufacturers Association; Hydraulic Institute; National Association of Vertical Turbine Pump Manufacturers; National Association of Domestic and Farm Pumping Equipment; etc.			
Quartermaster Association. See professional list following.			
Radar. See National Electrical Manufacturers Association; Radio Manufacturers Association; etc.			
Radiator. See Institute of Boiler and Radiator Manufacturers; also Convector Manufacturers Association; Heating.			
<b>Radio Manufacturers Association.</b> Bond Geddes, executive vice president. Has divisions on sets, tubes, parts, sound equipment, television, radar and electronic equipment, phonographs, etc.	9-11 (1924)	350	1317 F St., WASHINGTON 4, D. C.
Radio. See above, also: Association of Electronic Parts and Equipment Manufacturers. Institute of Radio Engineers. National Appliance and Radio Dealers Association. National Electrical Manufacturers Association. National Electronic Distributors Association. Electrical.			
Railroads. See Assn. of American Railroads.			
<b>Rail Steel Bar Association.</b> W. H. Jacobs, secretary. Manufacturers of "rail steel" concrete reinforcement bars and merchant bars, flats and tubing; also mine and industrial railway accessories (rails, switches, etc.).	3-5 (1911)	Under 20	38 South Dearborn St., CHICAGO 3, Ill.
<b>Railway Appliance Manufacturers Association.</b> J. F. Marquitz, secretary. Manufacturers of hand and motor-powered cars, safety crossing gates, track movers, car stops, derails, etc. (Also see Machinery and Allied Products Institute.)	Under 3 (1933)	Under 20	600 South Michigan Ave., CHICAGO 5, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Railway Business Association.</b> P. Harvey Middleton, president. Manufacturers of railway equipment and supplies; association's chief activity is public and government relations, including education against public ownership of railroads.	8-10 (1908)	400	38 South Dearborn St., CHICAGO 3, Ill.
<b>Railway Car Appliances Association.</b> W. H. Winslow, secretary. Manufacturers of construction and repair equipment (except wheels, springs, castings, break beams, etc.).	None (1933)	Under 20	1700 Borland Bldg., CHICAGO 3, Ill.
<b>Railway Car Export Corporation of America.</b> Robert E. Schooley, secretary. Manufacturers and exporters of freight cars, equipment, and accessories; a Webb-Pomerene Act export association.	Under 3 (1946)	Under 20	1025 Connecticut Ave., WASHINGTON 6, D. C.
<b>Railway Electric Supply Manufacturers Association.</b> John McC. Price, secretary. Manufacturers of batteries, car heating equipment, wire, and other electric equipment.	3-5 (1909)	50-100	445 N. La Salle St., CHICAGO 10, Ill.
<b>Railway Fuel and Traveling Engineers Association.</b> See professional list following.			
<b>Railway and Industrial Spring Association</b> (manufacturers). C. R. Ould, secretary. (The American Spring Manufacturers Export Association is also in this office; also see Machinery and Allied Products Institute.)	Under 3 (1933)	Under 20	50 Church St., NEW YORK 7, N. Y.
<b>Railway Supply Manufacturers Association.</b> A. W. Brown, secretary. Chief activity is holding exhibitions of railway equipment and supplies.	Under 3 (1900)	400-450	60 East 42nd St., NEW YORK 17, N. Y.
<b>Railway Telegraph and Telephone Appliance Association</b> (manufacturers). G. A. Nelson, secretary. (The Signal Appliance Association is also in this office.)	Under 3 (1910)	40-50	30 Church St., NEW YORK 7, N. Y.
<b>Railway.</b> See American Transit Association; Association of American Railroads.			
<b>Railway equipment.</b> See 10 associations above, also: Allied Railway Supply Association American Iron and Steel Institute (rails) American Railway Bridge and Building Association American Railway Car Institute American Railway Engineering Association American Spring Manufacturers Export Association American Steel Tire Manufacturers Association			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Railway equipment (continued)</b> American Tire Manufacturers Export Association Association of Manufacturers of Chilled Car Wheels Bridge and Building Supply Men's Association Locomotive Institute Manganese Track Society National Railway Appliances Association Signal Appliance Association Steam Engine Manufacturers Association Steam Locomotive Export Association Track Supply Association Transportation Metal Sash Institute			
<b>Rain Pipe and Trough Manufacturers Council.</b> D. S. Hunter, commissioner. (See Air Distribution Institute for other associations in this office.)	7-9 (for all associations) (1947)	Under 20	Keith Bldg., CLEVELAND 15, Ohio.
<b>Raw Materials National Council.</b> See American Manganese Producers Association.			
<b>Razor.</b> See Barber equipment.			
<b>Rebuilders.</b> See Repair shops.			
<b>Recreational equipment:</b> American Recreational Equipment Association Associated Fishing Tackle Manufacturers Bicycle Institute Coin Machine Industries International Powercycle Association Motorcycle and Allied Trades Association National Association of Golf Club Manufacturers Radio Manufacturers Association Sporting Arms and Ammunition Manufacturers Institute Also see Automobiles; Boats; Toys; Trailers; Musical merchandise. And see recreational equipment associations in the Lumber, Textile, and Rubber Sections.			
<b>Reflector Lamp Manufacturers Institute.</b> See new name, RLM Standards Institute.			
<b>Refrigeration Equipment Manufacturers Association.</b> Vernon Brumbaugh, executive secretary. Manufacturers of supplies and parts; valves, coils, tubes, chemicals, etc.; also water coolers and drinking fountains.	5-7 (1935)	120-130	1346 Connecticut Ave., WASHINGTON 6, D. C.
<b>Refrigeration Equipment Wholesalers Association</b> (formerly, National Refrigeration Supply Jobbers Association). H. S. McCloud, executive secretary. Wholesalers of refrigeration and air conditioning equipment.	Under 3 (1935)	180	3402 Burnet Ave. CINCINNATI 29, Ohio



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Refrigeration Service Engineers Society. See professional list following.</p> <p>Refrigeration. See above associations, also:</p> <p>Air Conditioning and Refrigerating Machinery Association.</p> <p>American Institute of Refrigeration</p> <p>American Society of Refrigerating Engineers</p> <p>Commercial Refrigerator Manufacturers Association</p> <p>Frozen Food Locker Institute</p> <p>Gas Appliance Manufacturers Association</p> <p>National Association of Ice Refrigerator Manufacturers</p> <p>National Association of Practical Refrigerating Engineers</p> <p>National Association of Refrigeration Contractors</p> <p>National Commercial Refrigerator Sales Association</p> <p>National Electrical Manufacturers Association</p> <p>National Frozen Food Locker Association</p> <p>Soda Fountain Manufacturers Association</p> <p>Register. See National Warm Air Register Manufacturers Institute; also Heating.</p> <p>Repair shops. See Aeronautical Training Society; Automotive Engine Rebuilders Association; Automotive Parts Rebuilders Association; National Industrial Service Association; Garages; etc.</p> <p>Resistance Welders Manufacturers Association. George A. Fernley, executive secretary. Manufacturers of resistance welder machines and electrodes. (See Aviation Distributors and Manufacturers Association for other associations in this office.)</p> <p>Representatives of Radio Parts Manufacturers, Inc. See professional list following.</p> <p>Retailers. A list of associations of retailers in all commodity fields is given in the Wholesale-Retail Section.</p> <p>Rifle. See Sporting Arms and Ammunition Manufacturers Institute; etc.</p> <p>Rim. See National Wheel and Rim Association; Tire and Rim Association; also Automotive.</p> <p>Ring Traveler Manufacturers Association. Wm. J. Matthews, counselor. Textile machinery equipment.</p> <p>Rivet. See American Institute of Bolt, Nut and Rivet; Tubular and Split Rivet Council; Hardware.</p>	<p>3-5* (1931)</p> <p>None (1920)</p>	<p>25-30</p> <p>Under 20</p>	<p>505 Arch St., PHILADELPHIA 6, Pa.</p> <p>2603 Broadway, EVANSTON, Ill.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>RLM Standards Institute</b> (formerly, Reflector Lamp Manufacturers Institute). Rudolf W. Staud, president. Manufacturers of industrial lighting equipment.	Under 3 (1936)	Under 20	DES PLAINES, Ill.
Road Builders. See American Road Builders Association.			
Rock and Ore Crusher Association. See Machinery and Allied Products Institute.			
<b>Rolling Door Association.</b> Guy G. Mills, executive secretary. Manufacturers of rolling metal doors or curtains, operated by hand or electric power.	Under 3 (1946)	Under 20	212 S. Allen St., STATE COLLEGE, Pa.
<b>Rolling Mill Machinery and Equipment Association.</b> George F. Tegan, secretary. Manufacturers of rolls, stands, lathes, shears, tube mill parts, etc. (Also see Machinery and Allied Products Institute.)	Under 3 (1933)	Under 20	1419 Farmers Bank Bldg., PITTSBURGH 22, Pa.
Roofing. See Aluminum Roofing Institute; National Association of Sheet Metal Distributors; United Roofing Contractors Association; etc.			
Rope. See Wire Rope Export Trade Assn.; Wire Rope Institute; etc.			
Rustproofing. See National Association of Metal finishers.			
<b>Saddlery Hardware Manufacturers Institute.</b> Robert S. Booth, secretary. Manufacturers of harness buckles, etc. (The Metal Wearing Apparel Institute and Tubular Plumbing Goods Institute are also in this office. See Broaching Tool Institute for other associations managed by the Organization Service Corporation.)	Under 3 (1930)	Under 20	74 Trinity Pl., NEW YORK 6, N. Y.
Saddlery. See above; also Associated Manufacturers of Saddlery Accessories; etc.			
<b>Safe Manufacturers National Association.</b> W. J. Parker, secretary. Manufacturers of fire and burglary resistive safes, insulated filing cabinets, etc. (See American Die Casting Institute for other associations in this office.)	Under 3 (1933)	Under 20	366 Madison Ave., NEW YORK 17, N. Y.
Safety equipment, etc.: See American Society of Safety Engineers; Automotive Safety Foundation; Industrial Safety Equipment Association; Railway Appliance Manufacturers Association.			
Sanitary Cast Iron Enameled Ware Association. See new name, Enameled Cast Iron Plumbing Fixtures Association.			
Sash. See Transportation Metal Sash Institute.			
Saw Mill Machinery Manufacturers Association. See Machinery and Allied Products Institute.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p><b>Saws:</b>  Hack Saw Manufacturers Association of America  Manufacturers of Hard Edge, Flexible Back, Metal Cutting Band Saws  Saw Mill Machinery Manufacturers Association  United Saw Service Association.</p> <p><b>Scale:</b>  National Association of Scale Manufacturers  National Automatic Merchandising Association  National Scale Men's Association  Scientific Apparatus Makers of America  Also see Weights and measures in professional list following.</p> <p><b>Scientific Apparatus Makers of America.</b> Kenneth Anderson, president. Manufacturers of scientific instruments and laboratory apparatus: flow meters, field glasses, small scales, surveying and astronomical equipment, thermometers, etc., used by chemists, metallurgists, and other scientists; also industrial process control equipment.</p> <p><b>Scientific apparatus.</b> See above, also U. S. Scientific Export Association.</p> <p><b>Scooter (motor).</b> See International Powercycle Association.</p> <p><b>Scrap.</b> See Institute of Scrap Iron and Steel; National Association of Waste Material Dealers.</p> <p><b>Screen.</b> See Insect Wire Screening Bureau; also Wire and wire screen.</p> <p><b>Screw machine products.</b> See National Screw Machine Products Association; Machinery.</p> <p><b>Screws:</b>  Export Screw Association  Sheet Metal Screw Statistical Service.  Socket Screw Products Bureau.  U. S. Cap Screw Service Bureau.  U. S. Machine Screw Service Bureau.  U. S. Wood Screw Service Bureau.  (All except the Export Association are in the same office.)</p> <p><b>Seal.</b> See Marking Device Association; etc.</p>	<p>7-9 (1919)</p>	<p>200</p>	<p>20 North Wacker Dr., CHICAGO 6, Ill.</p>
<p><b>Seamless Steel Tube Institute.</b> C. G. Macdonald, secretary. Manufacturers of steel tubes used in the aircraft, automotive, boiler, etc., industries. (Became inactive January 1949.)</p> <p><b>Searchlight.</b> See National Electrical Manufacturers Association.</p> <p><b>Seating.</b> See Gymnasium Seating Council; Public Seating Industry; Furniture.</p>	<p>Under 3 (1938)</p>	<p>Under 20</p>	<p>1115 Gulf Bldg., PITTSBURGH 19, Pa.</p>



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Secondary Metal Institute. (A division of the National Association of Waste Material Dealers.)</p> <p>Service station equipment. See Gasoline Pump Manufacturers Association; National Congress of Petroleum Retailers.</p> <p><b>Service Tools Institute.</b> George P. Byrne, secretary. Manufacturers of chisels, pliers, wrenches, etc. (See Bright Wire Goods Manufacturers Service Bureau for other associations in this office.)</p> <p>Sewage works:  American Public Works Association.  American Society of Sanitary Engineering.  Federal Sewage Research Association.  Federation of Sewage Works Association.  Water and Sewage Works Manufacturers Association.</p> <p><b>Sewing Machine Trade Association</b> (manufacturers). A. G. Osborne, secretary. Manufacturers and distributors of machines, parts, attachments, etc.</p> <p>Shade. See Lamp and Shade Institute of America.</p> <p><b>Sheet Metal Contractors National Association.</b> J. D. Wilder, executive secretary.</p> <p><b>Sheet Metal Screw Statistical Service</b> (manufacturers). George P. Byrne, managing director. (See Bright Wire Goods Manufacturers Service Bureau for other associations in this office.)</p> <p>Sheet metal. See above, also National Association of Sheet Metal Distributors; American Iron and Steel Institute; American Steel Warehouse Association; Metals.</p> <p><b>Shipbuilders Council of America</b> (formerly, National Council of American Shipbuilders). H. G. Smith, president. Shipbuilders and drydock companies.</p> <p>Shipping. See American Merchant Marine Institute; Association of American Ship Owners; National Federation of American Shipping. For a complete list of associations of shipowners, see Transportation, etc., Associations Section.</p> <p>Shoe machinery. See National Leather and Shoe Finders Association.</p> <p>Shovel. See Power Crane and Shovel Association; etc.</p>	<p>5-7 (1939)</p> <p>Under 3 (1933)</p> <p>3-5 (1943)</p> <p>5-7 (1936)</p> <p>10-12 (1921)</p>	<p>50-60</p> <p>20-30</p> <p>1,100</p> <p>Under 20</p> <p>50-60</p>	<p>53 Park Pl., NEW YORK 7, N. Y.</p> <p>140 Broadway, NEW YORK 6, N. Y.</p> <p>170 Division St., ELGIN, Ill.</p> <p>53 Park Pl., NEW YORK 7, N. Y.</p> <p>21 West St., NEW YORK 6, N. Y.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Signal Appliance Association.</b> G. A. Nelson, secretary. Manufacturers of railroad signals, etc. (The Railway Telegraph and Telephone Appliance Association is also in this office.)	Under 3 (1906)	40-50	30 Church St., NEW YORK 7, N. Y.
Signal apparatus. See above, also National Electrical Manufacturers Association.			
Sign. See National Electric Sign Association; Porcelain Enamel Institute; also Stampings.			
<b>Silver Users Association.</b> Donald J. Ramsey, treasurer. Manufacturers: industrial users of silver, including the sterling silverware, photographic, pharmaceutical, jewelry, electrical, dental, etc., industries.	Under 3 (1946)	30-35	1612 Eye St., WASHINGTON 6, D. C.
Silver. See above, also: New England Manufacturing Jewelers and Silversmiths Association. Society of Antique Silver Dealers of America. Sterling Silversmiths Guild of America Etc.			
<b>Sink and Counter Top Manufacturers Institute.</b> Robert L. Davison, secretary. Manufacturers of factory built kitchen work surfaces of plastic or linoleum over steel or wood cores.	3-5 (1947)	Under 20	514 Park Bldg., CLEVELAND 14, Ohio.
Skates. See National Sporting Goods Association in Textile Association Section.			
<b>Slide Fastener Manufacturers Association of America.</b> Mrs. H. Axthelm, secretary. Manufacturers of zippers, etc.	None (1933)	20-25	c/o Waldes Kohinoor, LONG ISLAND CITY, N. Y.
Society of Aeronautical Weight Engineers. See professional list following.			
Society of American Military Engineers. See professional list following.			
<b>Society of Antique Silver Dealers of America.</b> Alfred Costigan, secretary. Retailers of antique tableware, household ornaments, etc.	Under 3 (1938)	Under 20	716 Fifth Ave., NEW YORK 19, N. Y.
Society of Automotive Engineers. See professional list following.			
Society of Motion Picture Engineers. See professional list following.			
Society of Naval Architects and Marine Engineers. See professional list following.			
Society of Plastics Engineers. See professional list following.			
Society of Terminal Engineers. See professional list following.			
<b>Socket Screw Products Bureau</b> (manufacturers). George P. Byrne, secretary. (See Bright Wire Goods Manufacturers Service Bureau for other associations in this office.)	5-7 (1933)	Under 20	53 Park Pl., NEW YORK 7, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Soda Fountain Manufacturers Association.</b> Carl J. Palmer, executive secretary. Members also manufacture refrigerated store display cases and counters.	Under 3 (1945)	20-30	111 West Washington St., CHICAGO 2, Ill.
Soldering irons. See National Electrical Manufacturers Association; etc.			
Sound equipment. See Radio Manufacturers Association; National Electrical Manufacturers Association; etc.			
<b>Southern Furniture Manufacturers Association.</b> J. T. Ryan, executive vice president. For further details, see Lumber, etc., Associations Section.	—	—	209 South Main St., HIGH POINT, N. C.
Specifications. See American Specification Institute.			
Spinners. See National Metal Spinners Association; also Stampings.			
<b>Sporting Arms and Ammunition Manufacturers Institute.</b> C. Stewart Comeaux, secretary. Manufacturers of rifles, shotguns, cartridges, etc. (The Institute of Makers of Explosives and Pyroxylin and Resin Coaters Institute are also in this office, see Chemicals, etc., Associations Section.)	6-10 (1926)	Under 20	343 Lexington Ave., NEW YORK 16, N. Y.
Sports equipment. See Recreational equipment.			
Spraying equipment. See National Spray Painting and Finishing Association; National Sprayer and Duster Association.			
<b>Spring Manufacturers Association.</b> J. J. Hammel, secretary. Manufacturers of precision mechanical springs used in clocks, guns, instruments, etc.	Under 3 (1933)	40-50	249 Main St., BRISTOL, Conn.
Spring. See above, also American Spring Manufacturers Export Association; Leaf Spring Institute; Railway and Industrial Spring Association; National Association of Bedding Manufacturers; etc.			
<b>Spring Washer Institute.</b> Herbert S. Blake, Jr., secretary. Manufacturers of metal spring or lock washers (for bolt and nut fastening). (The Power Crane and Shovel Association is also in this office; also the Coach Lace Institute and Felt Association, see Textiles, etc., Associations Section. See Broaching Tool Institute for a complete list of associations managed by the Organization Service Corporation.)	Under 3 (1924)	Under 20	74 Trinity Pl., NEW YORK 6, N. Y.
Sprinkler. See National Automatic Sprinkler and Fire Control Association.			
Stampings: Marking Device Association. Mechanical Press Builders Association. Metal Stamping Research Institute. National Metal Spinners Association. Pressed Metal Institute.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
Standards Engineers Society. See professional list following.			
Standards. See above, also Modular Service Association, and professional list following.			
Stationers and office outfitters. See National Stationers Association; Office equipment.			
Steam Engine Manufacturers Association. See Machinery and Allied Products Institute.			
Steam Heating Equipment Manufacturers Association. R. L. Burton, secretary.	Under 3 (1945)	Under 20	1621 Euclid Ave., CLEVELAND 15, Ohio.
Steam Locomotive Export Association. Carl A. Sundberg, secretary. Manufacturers; a Webb-Pomerene Act export association. (The Locomotive Institute is also in this office.)	7-9 (1944)	Under 20	30 Church St., NEW YORK 7, N. Y.
Steam specialties. See National Steam Specialty Club; also Valves.			
Steel barrel. See National Barrel and Drum Association; Steel Shipping Container Institute; Containers.			
Steel Boiler Institute (formerly, Steel Heating Boiler Institute). R. A. Locke, president. Manufacturers of steel tubular and fire box boilers, including Scotch, vertical, and tubeless boilers.	Under 3 (1929)	30-40	Land Title Bldg., PHILADELPHIA 10, Pa.
Steel Founders Society of America. F. Kermit Donaldson, executive vice president. Manufacturers of steel castings.	9-11 (1902)	200	920 Midland Bldg., CLEVELAND 15, Ohio.
Steel Heating Boiler Institute. See new name, Steel Boiler Institute.			
Steel Joist Institute. C. H. Luedeman, managing director. Manufacturers of structural steel beams, etc.	Under 3 (1928)	Under 20	1346 Connecticut Ave., WASHINGTON 6, D. C.
Steel Kitchen Cabinet Institute (manufacturers). S. S. Keeney, executive secretary.	— (1936)	—	140 Public Square, CLEVELAND 14, Ohio.
Steel mills. See American Iron and Steel Institute; etc.			
Steel Plate Fabricators Association. J. Dwight Evans, secretary. Manufacturers of plate for storage tanks, blast furnaces, barges, etc.	3-5 (1933)	30-40	37 West Van Buren St., CHICAGO 5, Ill.
Steel Products Warehouse Association. Clayton Grandy, president. Wholesalers of secondary steel sheets and other warehoused steel products.	5-7 (1943)	50-60	Union Commerce Bldg., CLEVELAND 14, Ohio.
Steel Shipping Container Institute. L. B. Keplinger, president. Manufacturers of steel barrels, etc.	None (1944)	20-30	570 Lexington Ave., NEW YORK 22, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Steel Tank Institute.</b> Allan R. Smith, executive secretary. Manufacturers of underground and aboveground storage tanks; septic, farm storage, hot water, etc., tanks. (The National Truck Tank and Trailer Tank Institute is also in this office.)	Under 3 (1935)	25-35	120 South La Salle St., CHICAGO 3, Ill.
<b>Steel.</b> See above associations, also: American Institute of Steel Construction. American Iron and Steel Institute. American Steel Warehouse Association. Association of Iron and Steel Engineers. Association of Steel Distributors. Concrete Reinforcing Steel Institute. Institute of Scrap Iron and Steel. National Association of Steel Exporters. Open Steel Flooring Institute. Rail Steel Bar Association. Seamless Steel Tube Institute. Also see Metals.			
<b>Sterling Silversmiths Guild of America.</b> Sinclair Weeks, president. Manufacturers of sterling tableware, tea sets, dresser ware, etc.; largely a statistical bureau.	Under 3 (1917)	Under 20	Statler Bldg., BOSTON, Mass.
<b>Stoker Manufacturers Association.</b> Marc G. Bluth, executive secretary. Automatic furnace-fueling machine manufacturers. (The Committee of Ten Coal and Heating Industries is also in this office.)	3-5 (1918)	40-50	307 North Michigan Ave., CHICAGO 1, Ill.
<b>Stoker.</b> See above, also American Boiler and Affiliated Industries; etc. <b>Store fixtures.</b> See Furniture; Electrical; Office equipment; Refrigeration; etc. <b>Stove.</b> See Institute of Cooking and Heating Appliance Manufacturers; Distillate Burner Manufacturers Association; also Cooking and heating appliances. <b>Street cars.</b> See Railway equipment. <b>Surgical.</b> See American Surgical Trade Association; Manufacturers Surgical Trade Association; etc. <b>Surveying instruments.</b> See Scientific Apparatus Makers of America; etc. <b>Switches.</b> See National Electrical Manufacturers Association, etc. <b>Tableware.</b> See Sterling Silversmiths Guild of America; Society of Antique Silver Dealers of America; etc. <b>Tacks.</b> See American Institute of Tack Manufacturers; Hardware.			
<b>Tanks:</b> Alloy Tank Manufacturers Council. Domestic Water Tank Manufacturers Council.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Tanks ( <i>continued</i> )			
National Truck Tank and Trailer Tank Institute.			
Steel Tank Institute.			
Also see Boilers.			
Telegraph and telephone. See Railway Telegraph and Telephone Appliance Association; National Electrical Manufacturers Association; etc.			
Television. See Radio. Also see Amusement Associations Section for the Television Broadcasters Association.			
Testing materials. See American Society for Testing Materials in professional list following.			
Textile machinery. See National Association of Textile Machinery Manufacturers; Card Clothing Manufacturers Association, Ring Traveler Manufacturers Association.			
Theater Equipment Dealers Protective Association (wholesalers). R. G. Colvin, president. (Name changed in 1949 to Theater Equipment Dealers Assn.)	Under 3 (1940)	80-90	310 Leonard St., ST. LOUIS 3, Mo.
Theater Equipment and Supply Manufacturers Association. Roy Boomer, secretary.	Under 3 (1933)	Over 100	1938 Hillhurst Ave., HOLLYWOOD 27, Calif.
Theater equipment. See above, also Motion picture equipment.			
Tin. See American Tin Trade Association; Metals.			
Tire and Rim Association. C. G. Hoover, executive vice president. Manufacturers of tires, rims, wheels, axles, etc.; activities confined largely to standardization of tires and rims for ground vehicles and aircraft.	13-15 (1913)	50-60	First National Tower, AKRON 8, Ohio.
Tire (steel). See American Tire Manufacturers Export Association; also Railway equipment.			
Toncan Culvert Manufacturers Association. Hubert E. Snyder, managing director. Manufacturers of corrugated metal pipe of Toncan steel.	5-7 (1920)	20-30	1151 Terminal Tower, CLEVELAND 13, Ohio.
Tool makers. See Machinists Vise Association.			
Tools:			
American Society of Tool Engineers.			
Broaching Tool Institute.			
Carbon Wrench Statistical Service.			
Compressed Air and Gas Institute.			
Cutting Tool Manufacturers Association.			
Electric Tool Institute.			
Forged Tool Society.			
Hack Saw Manufacturers Association.			
Manufacturers of Hard Edge, Flexible Back, Metal Cutting Band Saws.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Tools</b> ( <i>continued</i> ) Metal Cutting Tool Institute. Mine Tool Association. National Standard Parts Association. National Tool and Die Manufacturers Association. Petroleum Equipment Suppliers Association. Pneumatic Automotive Equipment Association. Service Tools Institute. Also see Machine tools; Automotive; Aviation; Hardware.			
<b>Toy Manufacturers of the U. S. A.</b> H. D. Clark, secretary. Manufacturers of all types of toys and allied products: wood, metal, fabric, etc. The association has recently formed the American Toy Institute to serve as its research division.	6-8 (1916)	250	200 Fifth Ave., NEW YORK 10, N. Y.
<b>Toy.</b> See above, also National Toy Wholesalers Association.			
<b>Track Supply Association.</b> L. Thomas, secretary. Manufacturers of railway track equipment, etc.	Under 3 (1891)	100	59 East Van Buren St., CHICAGO 5, Ill.
<b>Track.</b> See above, also Manganese Track Society; etc.			
<b>Tractor.</b> See Automobile Manufacturers Association; Farm Equipment Institute; etc.			
<b>Traffic signal.</b> See National Electrical Manufacturers Association; Signal Appliance Association.			
<b>Trailercoach Dealers National Association</b> (retailers; formerly, Trailer Dealers National Association). R. J. O'Donnell, executive secretary.	5-7 (1940)	400-425	39 S. La Salle St., CHICAGO 3, Ill.
<b>Trailer Coach Manufacturers Association.</b> Edward L. Wilson, managing director. Manufacturers of house trailers.	10-12 (1938)	40-50	20 North Wacker Drive, CHICAGO 6, Ill.
<b>Trailer Dealers National Association.</b> See new name, Trailercoach Dealers National Association.			
<b>Trailer.</b> See above, also Truck Trailer Manufacturers Association; National Truck Tank and Trailer Tank Institute; Automobiles.			
<b>Transformers.</b> See National Electrical Manufacturers Association; etc.			
<b>Transportation:</b> Air Transport Association of America. American Merchant Marine Institute. American Transit Association. American Trucking Associations. Association of American Railroads. Association of American Ship Owners. National Association of Motor Bus Operators.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Transportation (<i>continued</i>)  National Federation of American Shipping.  (For a full list, see Transportation, etc., Associations Section.)</p> <p>Transportation equipment. See Automobile; Aviation; Bicycle; Boat; Motorcycle; Powercycle; Railway equipment; Shipbuilders.</p> <p>Transportation Metal Sash Institute. Montgomery S. Blake, secretary. Manufacturers of metal window sashes for railway cars, etc. (See Broaching Tool Institute for Mr. Blake's other associations, and for those managed by the Organization Service Corporation.)</p> <p>Trough. See Rain Pipe and Trough Manufacturers Council.</p> <p>Truck Trailer Manufacturers Association. John B. Hulse, secretary-manager.</p> <p>Truck tank. See National Truck Tank and Trailer Tank Institute; etc.</p> <p>Truck. See above, also: Automobile Manufacturers Association; National Truck Body Manufacturers and Distributors; National Truck Tank and Trailer Tank Institute; Automobile.</p> <p>Truck. See Lift and floor trucks.</p> <p>Trucking. See American Trucking Associations.</p> <p>Tube. See Collapsible Tube Manufacturers Association; Formed Steel Tube Institute; Seamless Steel Tube Institute; etc.</p> <p>Tubing. See Varnished Tubing Association.</p> <p>Tubular Exchanger Manufacturers Association. W. J. Parker, secretary. Manufacturers of heat exchangers, oil vapor condensers, etc. (See American Die Casting Institute for other associations in this office.)</p> <p>Tubular Plumbing Goods Institute. Robert S. Booth, secretary. Manufacturers of supply and waste fittings for tubs, showers, sinks, lavatories, etc. (The Metal Wearing Apparel Institute and the Saddlery Hardware Manufacturers Institute are also in this office. See Broaching Tool Institute for other associations managed by the Organization Service Corporation.)</p> <p>Tubular and Split Rivet Council (manufacturers). George P. Byrne, commissioner. (See Bright Wire Goods Manufacturers Service Bureau for other associations in this office.)</p>	<p>Under 3 (1937)</p> <p>3-5 (1942)</p> <p>Under 3 (1939)</p> <p>Under 3 (1927)</p> <p>5-7 (1937)</p>	<p>Under 20</p> <p>80-90</p> <p>Under 20</p> <p>Under 20</p> <p>Under 20</p>	<p>74 Trinity Pl., NEW YORK 6, N. Y.</p> <p>National Press Bldg., WASHINGTON 4, D. C.</p> <p>366 Madison Ave., NEW YORK 17, N. Y.</p> <p>74 Trinity Pl., NEW YORK 6, N. Y.</p> <p>53 Park Pl., NEW YORK 7, N. Y.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
Turbine. See National Electrical Manufacturers Association; etc.			
<b>Typewriter Manufacturers Export Association.</b> Eric T. King, secretary. A Webb-Pomerene Act export association.	Under 3 (1941)	Under 20	1611 44th St., WASHINGTON 7, D. C.
Typewriter. See above, also National Office Machine Dealers Association; Office Equipment Manufacturers Institute; etc.			
United Engineering Trustees. See professional list following.			
United Horological Association of America. See professional list following.			
<b>United Roofing Contractors Association.</b> James McCawley, secretary. For further details, see Lumber, etc., Associations Section.	—	—	315 W. Madison St., CHICAGO 6, Ill.
<b>United Saw Service Association.</b> H. Donald Richards, executive secretary. Leasing of butcher saws, knives, and grinder plates. (See Aviation Distributors and Manufacturers Association for other associations in this office.)	3-5 (1938)	Under 20	505 Arch St., PHILADELPHIA 6, Pa.
<b>United States Cap Screw Service Bureau</b> (manufacturers). George P. Byrne, managing director. (See Bright Wire Goods Manufacturers Service Bureau for other associations in this office.)	6-8 (1929)	20-30	53 Park Pl., NEW YORK 7, N. Y.
United States Coast Artillery Association. See professional list following.			
<b>United States Copper Association.</b> R. R. Eckert, secretary. Companies engaged in copper mining, smelting, refining, etc. The association compiles USA copper statistics. (The American Bureau of Metal Statistics and the Copper Institute are also in this office.)	3-5 (1934)	Under 20	50 Broadway, NEW YORK 4, N. Y.
United States Field Artillery Association. See professional list following.			
United States Infantry Association. See professional list following.			
<b>United States Machine Screw Service Bureau</b> (manufacturers). George P. Byrne, managing director. (See Bright Wire Goods Manufacturers Service Bureau for other associations in this office.)	6-8 (1928)	20-30	53 Park Pl., NEW YORK 7, N. Y.
<b>United States Scientific Export Association.</b> W. R. Turner, secretary. Manufacturers of scientific apparatus; a Webb-Pomerene Act export association.	8-10 (1946)	Under 20	50 Broadway, NEW YORK 4, N. Y.
<b>United States Wood Screw Service Bureau</b> (manufacturers). George P. Byrne, managing director. (See Bright Wire Goods Manufacturers Service Bureau for other associations in this office.)	6-8 (1928)	Under 20	53 Park Pl., NEW YORK 7, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
Used cars. See National Used Car Dealers Association; National Auto Wreckers Association.			
Used machinery. See Machinery Dealers National Association.			
Used steel drum. See National Barrel and Drum Association.			
Utensil. See Enameled Utensil Manufacturers Council; Kitchenware.			
Vacuum Cleaner Manufacturers Association. C. G. Frantz, secretary.	Under 3 (1913)	Under 20	1070 East 152nd St., CLEVELAND 10, Ohio.
Valve Manufacturers Association. George A. Cooper, secretary. Manufacturers of iron, brass, and steel high pressure valves, etc.	4-6 (1938)	30-40	60 East 42nd St., NEW YORK 17, N. Y.
Valves. See above, also National Steam Specialty Club; Pipe Fittings and Valve Export Association; Manufacturers Standardization Society; Heating.			
Varnished Tubing Association. Stewart N. Clarkson, secretary. For further details, see Lumber, etc., Associations Section. (In 1949 the VTA will become a division of the National Electrical Manufacturers Association.)	—	—	420 Lexington Ave., NEW YORK 17, N. Y.
Vault. See Bank and Security Vault Manufacturers Association; etc.			
V-Belt. See Multiple V-Belt Drive Association.			
Vending machine. Automatic Phonograph Manufacturers Association. Coin Machine Industries. Music Guild of America. National Automatic Merchandising Association.			
Venetian Blind Association of America (manufacturers). Minita Westcott, managing director. (The Mirror Manufacturers Association is also in this office.)	4-6 (1941)	450-500	435 North Michigan Ave., CHICAGO 11, Ill.
Vise. See Machinists Vise Association; also see Tools.			
Visual Equipment Manufacturers Council. O. K. Coelin, executive secretary. Manufacturers of motion picture equipment, home and industrial.	None (1942)	Under 20	812 North Dearborn St., CHICAGO 10, Ill.
Visual equipment. See above, also National Association of Visual Education Dealers; Photographic equipment.			
Vitreous China Plumbing Fixtures Association. I. J. Fairchild, secretary. Manufacturers. (The Enameled Cast Iron Plumbing Fixtures Association is also in this office.)	Under 3 (1932)	Under 20	1709 M. St., WASHINGTON 6, D. C.
Warehouse (steel products wholesalers). See American Steel Warehouse Association; Steel Products Warehouse Association; etc.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Warm air. See National Warm Air Heating and Air Conditioning Association; National Warm Air Register Manufacturers Institute; also Heating.</p> <p>Washer. See Spring Washer Institute; etc.</p> <p>Washing machine. See American Washer and Ironer Manufacturers Association; Appliance Parts Jobbers Association.</p> <p>Waste material. See Institute of Scrap Iron and Steel; National Association of Waste Material Dealers.</p> <p><b>Watch Material Distributors Association.</b> H. Donaldson Richards, executive secretary. Wholesalers and importers.</p> <p>Watches. See above, also American Jeweled Watch Manufacturers Association; American Watch Assemblers Association; Clock Manufacturers Association; Jewelry; and Watch repairmen in professional list following.</p> <p>Water conditioning equipment. See National Association of Water Conditioning Equipment Manufacturers.</p> <p>Water Cooler and Drinking Fountain Manufacturers Association. (A product section of the Refrigeration Equipment Manufacturers Association.)</p> <p>Water cooler. See above, also National Association of Ice Refrigerator Manufacturers.</p>	<p>3-5 (1947)</p>	<p>135</p>	<p>505 Arch St., PHILADELPHIA 6, Pa.</p>
<p><b>Water and Sewage Works Manufacturers Association</b> (formerly, Water Works Manufacturers Association). Arthur T. Clark, secretary-manager. Manufacturers of water works supplies; also contractors, engineers, etc. Association's chief activity is handling exhibitions. (Also see Pipe; Pumps; Valves; etc.)</p> <p>Water and sewage works. See above, also Sewage works.</p>	<p>Under 3 (1908)</p>	<p>200</p>	<p>170 Broadway, NEW YORK 7, N. Y.</p>
<p><b>Water Softener and Filter Institute.</b> D. H. Reynolds, secretarial agent. Manufacturers of industrial and household equipment for water softening and filtration. (Also see Machinery and Allied Products Institute.)</p> <p><b>Water Works Manufacturers Association.</b> See new name, Water and Sewage Works Manufacturers Association.</p>	<p>Under 3 (1933)</p>	<p>30-40</p>	<p>910 17th St., Barr Bldg., WASHINGTON 6, D. C.</p>
<p><b>Webb-Pomerene Act export associations:</b> AMTEA Corporation (American Machine Tool Export Association). American Spring Manufacturers Export Association.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Webb-Pomerene Act export associations (continued)</p> <p>American Tire Manufacturers Export Association.</p> <p>Electrical Export Corporation.</p> <p>Electrical Manufacturers Export Association.</p> <p>Export Screw Association of the U. S.</p> <p>Metal Lath Export Association.</p> <p>Pipe Fittings and Valve Export Association.</p> <p>Railway Car Export Corp.</p> <p>Steam Locomotive Export Association.</p> <p>Typewriter Manufacturers Export Association.</p> <p>U. S. Scientific Export Association.</p> <p>Wire Rope Export Trade Association.</p> <p>NOTE.—Webb-Pomerene Act export associations in all commodity fields are included in the list of foreign trade associations, Appendix 1.</p> <p>Weighing machines. See Scales.</p> <p>Weights and measures. See professional list following.</p> <p>Welding. See American Welding Society; American Weldment Manufacturers Association; National Welding Supply Association; Resistance Welder Manufacturers Association.</p> <p>Wheel. See Association of Manufacturers of Chilled Car Wheels; Buff and Polishing Wheel Manufacturers Association; Grinding Wheel Institute; National Wheel and Rim Association; etc.</p> <p>Wholesale Surgical Trade Association. See new name, Manufacturers Surgical Trade Association.</p> <p>Wholesalers. A list of associations of wholesalers in all commodity fields is given in the Wholesale-Retail Section.</p> <p>Window:</p> <p>Aluminum Window Manufacturers Association.</p> <p>Metal Window Institute.</p> <p>National Association of Ornamental Metal Manufacturers.</p> <p>Also see Doors.</p> <p>Wire Association. Richard E. Brown, executive secretary. Not a trade association; a technical and management research organization of wire mill executives, superintendents, foremen, engineers, etc., in mills producing cold drawn bars, rods, wire, finished wire products, insulated wire and cable, etc.</p> <p>Wire Cloth Manufacturers Association. See new name, Paper Mill Wire Cloth Manufacturers Association.</p>	<p>3-5 (1931)</p>	<p>650-675</p>	<p>300 Main St., STAMFORD, Conn.</p>



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Wire Machinery Builders Association.</b> P. M. Morgan, president. (Also see Machinery and Allied Products Institute.)	None (1933)	Under 20	15 Belmont St., WORCESTER 5, Mass.
<b>Wire Reinforcement Institute.</b> Frank B. Brown, managing director. Manufacturers of wire used in concrete reinforcing, etc.	Under 3 (1930)	Under 20	National Press Bldg., WASHINGTON 4, D. C.
<b>Wire Rope Export Trade Association.</b> W. P. Laseter, chairman. Manufacturers. A Webb-Pomerene Act export Association.	— (1942)	Under 20	19 Rector St., NEW YORK 6, N. Y.
<b>Wire Rope Institute</b> (manufacturers; formerly, Wire Rope and Strand Manufacturers Association). George P. Lamb, counsel. (The Crown Manufacturers Association of America is also in this office.)	Under 3 (1933)	Under 20	Shoreham Bldg., WASHINGTON 5, D. C.
<b>Wire and wire screen.</b> See above associations, also: Bright Wire Goods Manufacturers Service Bureau. Copper Wire Engineering Association. Fine and Specialty Wire Manufacturers Association. Hardware Cloth and Poultry Netting Institute. Industrial Wire Cloth Institute. Insect Wire Screening Bureau. National Electrical Manufacturers Association. Paper Mill Wire Cloth Manufacturers Association. Woven Wire Products Association.			
<b>Woodworking machinery.</b> See Association of Manufacturers of Woodworking Machinery.			
<b>Woven Wire Products Association.</b> Oscar M. Diezel, secretary. Manufacturers of door and window guards, grilles, gratings, cashiers' cages, lockers, fences, partitions, etc.	Under 3 (1935)	40-50	1721 West School St., CHICAGO 13, Ill.
<b>Wrecking.</b> See National Auto Wreckers Association.			
<b>Wrench.</b> See Carbon Wrench Statistical Service; also Tools.			
<b>Wrought iron products</b> (water pipe, tank plates, rivets, etc.). See American Iron and Steel Institute; Metals.			
<b>X-ray apparatus.</b> See National Electrical Manufacturers Association; also Surgical.			
<b>Zinc.</b> See American Zinc Institute; etc.			
<b>Zipper.</b> See Slide Fastener Manufacturers Association; etc.			
<b>Z-Metals Research Institute.</b> C. R. Wiggins, secretary. Metallurgical research and trade promotion.	Under 3 (1945)	Under 20	1060 Broad St., NEWARK 2, N. J.

## 100 Professional and Other Associations in the Metal Products Industry

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Air Force Association.</b> C. R. Smith, president. Professional society of the U. S. Air Force; has 185 local chartered squadrons.	15-18 (1946)	80,000	1616 K St., WASHINGTON 6, D. C.
<b>American Association of Engineers.</b> (Miss) M. E. McIver, secretary. Engineers in all branches of the profession.	6-10 (1915)	5,200	8 South Michigan Blvd., CHICAGO 3, Ill.
<b>American Electroplaters Society.</b> A. Kenneth Graham, secretary. "An educational society for the advancement of the science of electro-plating."	6-9 (1909)	5,000	P. O. Box 168, JENKINTOWN, Pa.
<b>American Foundrymen's Association.</b> W. W. Maloney, secretary. A technical society organized "to promote the arts and sciences applicable to metal casting manufacture and to improve methods of production and the quality of castings."	30-35 (1896)	10,000	222 West Adams St., CHICAGO 6, Ill.
<b>American Institute of Architects.</b> Edmund R. Purves, executive director. The "national organization of the architectural profession."	24-28 (1857)	8,000	1741 New York Ave., WASHINGTON 6, D. C.
<b>American Institute of Chemical Engineers.</b> Stephen L. Tyler, executive secretary. (The Engineers Joint Council is also in this office.)	20-25 (1908)	8,500	120 East 41st St., NEW YORK 17, N. Y.
<b>American Institute of Consulting Engineers.</b> R. E. Bakenhus, secretary. Civic, mechanical, electrical, etc., engineers.	Under 3 (1905)	100-150	75 West St., NEW YORK 6, N. Y.
<b>American Institute of Electrical Engineers.</b> H. H. Henline, secretary. Engineers in all branches of electrical engineering: electric lighting, railway, telephone, radio, power, etc.	45-50 (1884)	28,000	33 West 39th St., NEW YORK 18, N. Y.
<b>American Institute of Mining &amp; Metallurgical Engineers.</b> Edward H. Robie, secretary.	40-45 (1871)	18,000	29 West 39th St., NEW YORK 18, N. Y.
<b>American Institute of Refrigeration.</b> H. T. McDermott, general secretary. Promotes research in the development and use of refrigeration.	3-5 (1909)	150-200	433 North Waller Ave., CHICAGO 44, Ill.
<b>American Institute of Weights and Measures.</b> W. R. Ingalls, president.	— (1916)	—	33 Rector St., NEW YORK 6, N. Y.
<b>American Ordnance Association</b> (formerly, Army Ordnance Association). L. A. Codd, executive vice president. Engineers, scientists, manufacturers, military personnel, etc.; furthers the principles of national defense, publishes the Ordnance Journal, etc.	15-18 (1919)	38,000	Mills Bldg., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Public Works Association.</b> Donald F. Herrick, executive director. Members include directors of public works, engineers, state and local water and sanitary service departments; also manufacturers of public works machinery and equipment. Has committees on water works, street paving, refuse and sewage disposal, public lighting, airports, etc.	4-6 (1894)	1,400	1313 East 60th St., CHICAGO 37, Ill.
<b>American Railway Bridge and Building Association.</b> E. LaChance, secretary. Railway construction officials, etc. (The American Association of Railroad Superintendents; and Roadmasters and Maintenance of Way Association are also in this office.)	Under 3 (1891)	750	431 South Dearborn St., CHICAGO 5, Ill.
<b>American Railway Engineering Association.</b> Walter S. Lacher, secretary. Railway maintenance officials and engineers.	5-7 (1899)	3,000	59 East Van Buren St., CHICAGO 5, Ill.
<b>American Rocket Society.</b> A. C. Slade, secretary. Rocket and jet propulsion engineers.	Under 3 (1930)	1,100 (3 local chapters)	29 West 39th St., NEW YORK 18, N. Y.
<b>American Society of Agricultural Engineers.</b> Raymond Olney, secretary.	5-7 (1907)	2,500	Box 229, ST. JOSEPH, Mich.
<b>American Society of Architectural Hardware Consultants</b> (technicians). John R. Schoemer, executive secretary. (The National Contract Hardware Association is also in this office.)	Uses staff of NCHIA (1940)	550	420 Madison Ave., NEW YORK 17, N. Y.
<b>American Society of Bakery Engineers.</b> Victor E. Marx, secretary.	3-5 (1924)	2,400	121 West Wacker Drive, CHICAGO 1, Ill.
<b>American Society of Body Engineers</b> (automobile, etc.). H. V. Atnip, secretary.	None (1945)	210-220	100 Farnsworth Ave., DETROIT 2, Mich.
<b>American Society of Civil Engineers.</b> W. N. Carey, executive secretary.	75-80 (1852)	24,000	33 West 39th St., NEW YORK 18, N. Y.
<b>American Society for Engineering Education.</b> A. B. Bronwell, secretary.	4-6 (1893)	5,000 (17 local chapters)	Northwestern University, EVANSTON, Ill.
<b>American Society of Heating and Ventilating Engineers.</b> A. V. Hutchinson, secretary.	14-16 (1894)	6,800 (over 40 local chapters)	51 Madison Ave., NEW YORK 10, N. Y.
<b>American Society of Landscape Architects.</b> Bradford Williams, secretary. Design, supervision, and development of housing projects, industrial developments, institution grounds, parks, gardens, playgrounds, cemeteries, etc.	Under 3 (1899)	350-400	9 Park St., BOSTON 8, Mass.
<b>American Society of Lubricating Engineers.</b> W. F. Leonard, secretary. Technicians dealing with matters of lubricating materials, equipment, systems, etc.	3-5 (1944)	1,500 (14 local chapters)	343 South Dearborn St., CHICAGO 4, Ill.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Society of Mechanical Engineers.</b> C. E. Davics, secretary. Membership includes 123 student branches.	100 (1880)	25,000 (75 local sections)	29 West 39th St., NEW YORK 18, N. Y.
<b>American Society for Metals.</b> W. H. Eisenman, secretary. Promotes research connected with the manufacture and treatment of metals. (The National Metal Congress is also in this office.)	25-30 (1920)	20,000	7301 Euclid Ave., CLEVELAND 3, Ohio.
<b>American Society of Naval Engineers.</b> J. E. Hamilton, secretary. Objectives include "the advancement of naval engineering, including motive, hull, ordnance, navigational, and aeronautical; and naval architecture."	3-5 (1888)	3,000	Bureau of Ships, Navy Department, WASHINGTON 25, D. C.
<b>American Society of Refrigerating Engineers.</b> M. Curry Turpin, secretary.	20-25 (1904)	5,300	40 West 40th St., NEW YORK 18, N. Y.
<b>American Society of Safety Engineers.</b> Albert Caddell, secretary. Affiliated with National Safety Council.	10-15 (1942)	6,500	20 North Wacker Drive, CHICAGO 6, Ill.
<b>American Society of Sanitary Engineering.</b> T. M. Dugan, secretary. Water supply and sewage engineers.	2-4 (1906)	1,550 (14 local chapters)	1308 Freemont St., McKEESPORT, Pa.
<b>American Society for Testing Materials.</b> C. L. Warwick, executive secretary. Sponsors research in properties of engineering materials, develops standard specifications and test methods, etc. Membership includes 4,800 engineers, technologists, etc., and 1,800 companies, associations, laboratories.	45-50 (1898)	6,600	1916 Race St., PHILADELPHIA 3, Pa.
<b>American Society of Tool Engineers.</b> Harry E. Conrad, executive secretary.	30-35 (1932)	17,500-18,000	10700 Puritan Ave., DETROIT 21, Mich.
<b>American Specification Institute.</b> Gerald L. Palmer, Executive secretary. Purpose is to increase knowledge concerning and improve methods of writing specifications for buildings, engineering structures, and all works in which materials of construction are used, including the materials and equipment.	— (1922)	250-275	134 North La Salle St., CHICAGO 2, Ill.
<b>American Standards Association.</b> George F. Hussey, secretary. Develops nationally accepted standards in many engineering and industrial fields; also industrial safety codes. Over 50 national trade associations and technical societies, are represented on its Standards Council.	90-100 (1918)	2,100	70 East 45th St., NEW YORK 17, N. Y.
<b>American Uniform Boiler Law Society.</b> Wm. Ferguson, chairman. Organized to formulate and maintain rules governing the "construction of steam boilers and other pressure vessels."	Under 3 (1916)	100-125	95 Liberty St., NEW YORK 6, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Water Works Association.</b> Harry E. Jordan, secretary. Superintendents of municipal and private water works, engineers, chemists, water boards, boards of health, and others interested in water supply.	10-12 (1881)	7,000	500 Fifth Ave., NEW YORK 18, N. Y.
<b>American Welding Society</b> (technical research, etc.). J. G. Magrath, executive secretary.	20-25 (1919)	8,000 (50 local sections)	29 West 39th St., NEW YORK 18, N. Y.
Architects. See American Institute of Architects; American Society of Landscape Architects; Association of Federal Architects; Society of Naval Architects and Marine Engineers; also American Society of Architectural Hardware Consultants.			
<b>Armed Forces Communication Association</b> (formerly, Army Signal Association). S. H. Sherrill, executive secretary. Furthers the principles of national defense, publishes the Signals Journal.	5-7 (1946)	8,500	1624 Eye St., WASHINGTON 6, D. C.
Armed Forces—Industrial associations. Air Force Association. American Ordnance Association. American Society of Naval Engineers. Armed Forces Communication Association. Armored Cavalry Association. Army Transportation Association. National Guard Association. Navy Industrial Association. Quartermaster Association. Society of American Military Engineers. U. S. Coast Artillery Association. U. S. Field Artillery Association. U. S. Infantry. NOTE.—A list of 60 associations in the military and allied fields is given in Section 26.			
<b>Armored Cavalry Association</b> (formerly, U. S. Cavalry Association). Claude O. Burch, secretary. Furthers the principles of national defense, publishes the Armored Cavalry Journal.	3-5 (1885)	3,000	1719 K St., WASHINGTON 6, D. C.
Army Ordnance Association. See new name, American Ordnance Association. Army Signal Association. See new name, Armed Forces Communication Association.			
<b>Army Transportation Association.</b> Lois Casavant, secretary. Furthers the principles of national defense; publishes the Army Transportation Journal.	8-12 (1944)	5,800	930 F St., WASHINGTON 4, D. C.
Artillery. See Armed-Forces industrial associations.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Associated Pot and Kettle Clubs.</b> Allen Meyers, secretary. A federation of local social-acquaintanceship clubs of manufacturers, distributors, etc., of housewares such as cooking utensils, dishes, and electrical appliances.	None (1930)	700 (7 local clubs)	1355 Market St., SAN FRANCISCO 3, Calif.
<b>Association of Consulting Chemists and Chemical Engineers.</b> Robert T. Baldwin, executive secretary.	Under 3 (1927)	125-150	50 East 41st St., NEW YORK 17, N. Y.
<b>Association of Consulting Management Engineers.</b> See preceding list.			
<b>Association of Federal Architects.</b> C. R. Johnson, president.	None (1927)	200	3901 North Fifth St., ARLINGTON, Va.
<b>Association of Iron and Steel Engineers.</b> T. J. Ess, managing director.	10-12 (1907)	3,500-3,800	1010 Empire Bldg., PITTSBURGH 22, Pa.
<b>Association of Mutual Fire Insurance Engineers.</b> R. D. McDaniel, secretary.	None (1932)	80-100	1740 North Meridian St., INDIANAPOLIS 7, Ind.
<b>Automotive.</b> See Society of Automotive Engineers.			
<b>Aviation.</b> See Society of Aeronautical Weight Engineers.			
<b>Battelle Memorial Institute.</b> Clyde Williams, director. An endowed institution for scientific research in chemistry, metallurgy, fuels, engineering, and allied fields.	1,000 (1923)	Foundation	505 King Ave., COLUMBUS, Ohio.
<b>Boilers.</b> See American Uniform Boiler Law Society; Master Boiler Makers Association; National Board of Boiler and Pressure Vessel Inspectors.			
<b>Conference of State Sanitary Engineers.</b> L. M. Fisher, secretary.	Under 3 (1920)	150	c/o U. S. Public Health Service, WASHINGTON 25, D. C.
<b>Conference of State Utility Commission Engineers.</b> R. L. Lloyd, secretary.	Under 3 (1923)	—	National Bureau of Standards, WASHINGTON 25, D. C.
<b>Construction Surveyors Institute.</b> G. Szmak, secretary.	Under 3 (1936)	40-50	101 Park Ave., NEW YORK 17, N. Y.
<b>Electrical appliances.</b> See Associated Pot and Kettle Clubs.			
<b>Electrochemical Society.</b> R. M. Burns, secretary. Advances the theory and practice of electrochemistry, electro-metallurgy, electronics, and allied subjects. Membership includes chemists, metallurgists, physicists, engineers, etc.	4-6 (1902)	2,500 (10 local chapters)	235 West 102d St., NEW YORK 25, N. Y.
<b>Electronic.</b> See Electrochemical Society; also American Institute of Electrical Engineers.			
<b>Electroplaters.</b> See American Electroplaters Society.			
<b>Engineering Foundation</b> (a department of the United Engineering Trustees, Inc.).			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Engineers Council for Professional Development.</b> S. L. Tyler, secretary. Member associations include the American Institute of Chemical Engineers, American Institute of Electrical Engineers, American Institute of Mining and Metallurgical Engineers, American Society of Civil Engineers, American Society for Engineering Education, American Society of Mechanical Engineers, National Council of State Boards of Engineering Examiners, Engineering Institute of Canada, etc.	Under 3 (1932)	8 national associations	29 West 39th St., NEW YORK 18, N. Y.
<b>Engineers Joint Council.</b> Stephen L. Tyler, secretary. Coordinates activities of its constituent societies in matters of mutual interest. (The American Institute of Chemical Engineers is also in this office.) Members include: American Institute of Chemical Engineers. American Institute of Electrical Engineers. American Institute of Mining and Metallurgical Engineers. American Society of Civil Engineers. American Society of Mechanical Engineers.	Under 3 (1941)	5 national associations	120 East 41st St., NEW YORK 17, N. Y.
<b>Engineers.</b> The names of the associations listed below have been transposed, where necessary, in order that the word denoting the particular field of engineering may appear first: Aeronautical Weight Engineers, Society of Agricultural Engineers, American Society of Automotive Engineers, Society of Bakery Engineers, American Society of Body Engineers, American Society of Cable Engineers Association, Insulated Power Chemical Engineers, American Institute of Chemical Engineers, Association of Consulting Chemists and Civil Engineers, American Society of Consulting Engineers, American Institute of Corrosion Engineers, National Association of Education, American Society for Engineering Electrical Engineers, American Institute of Engineering Foundation Engineering Trustees, United Engineers, American Association of Engineers Joint Council Examiners, National Council of State Boards of Engineering Feeding Engineers, National Society of In-Plant			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Engineers (<i>continued</i>)</p> <p>Heating and Ventilating Engineers, American Society of</p> <p>Illuminating Engineering Society</p> <p>Industrial Engineers, National Council of Professional</p> <p>Instrument Society of America</p> <p>Insurance Engineers, Association of Mutual Fire</p> <p>Iron and Steel Engineers, Association of</p> <p>Lubricating Engineers, American Society of</p> <p>Management Engineers, Association of Consulting</p> <p>Marine Engineers, Society of Naval Architects and</p> <p>Mechanical Engineers, American Society of</p> <p>Military Engineers, Society of American</p> <p>Mining and Metallurgical Engineers, American Institute of</p> <p>Motion Picture Engineers, Society of</p> <p>Naval Engineers, American Society of</p> <p>Packaging Engineers Association of America, Industrial</p> <p>Plastics Engineers, Society of</p> <p>Power Engineers, National Association of</p> <p>Professional Development, Engineers Council for</p> <p>Professional Engineers, National Society of</p> <p>Radio Engineers, Institute of</p> <p>Railway Engineering Association, American</p> <p>Railway Fuel and Traveling Engineers Association</p> <p>Refrigerating Engineers, American Society of</p> <p>Refrigerating Engineers, National Association of Practical</p> <p>Refrigeration Service Engineers Society</p> <p>Rocket Society, American</p> <p>Safety Engineers, American Society of</p> <p>Sanitary Engineering, American Society of</p> <p>Sanitary Engineers, Conference of State</p> <p>Standards Engineers Society</p> <p>Terminal Engineers, Society of</p> <p>Tool Engineers, American Society of</p> <p>Traffic Engineers, Institute of</p> <p>Utility Commission Engineers, Conference of State</p>			
<p>Federal Sewage Research Association. Carl E. Schwab, secretary. Fosters knowledge concerning collection, disposal, etc., of sewage and industrial wastes, and the design, construction and operation of works for the treatment of these wastes.</p>	<p>Under 3 (1930)</p>	<p>50-60</p>	<p>Social Security Bldg., WASHINGTON 25, D. C.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Federation of Sewage Works Associations.</b> W. H. Wisely, secretary. Membership includes 28 State and regional associations of sewage works officials.	4-6 (1928)	4,400	Illinois Bldg., CHAMPAIGN, Ill.
<b>Foundrymen.</b> See American Foundrymen's Association.			
<b>Hardware.</b> See American Society of Architectural Hardware Consultants; Associated Pot and Kettle Clubs; etc.			
<b>Heating.</b> See American Society of Heating and Ventilating Engineers.			
<b>Horological Institute of America.</b> R. E. Gould, secretary. Scientific and educational research in watch repairing. (See Watch repairmen.)	3-5 (1921)	4,000	National Bureau of Standards, WASHINGTON 25, D. C.
<b>Illuminating Engineering Society.</b> A. Dexter Hinckley, executive secretary. Has committees on aviation lighting; farm buildings; public conveyances (interior); residence; school; recreation areas; store; street and highway; etc.	16-18 (1906)	7,000	51 Madison Ave., NEW YORK 10, N. Y.
<b>Industrial Packaging Engineers Association of America.</b> C. J. Carney, Jr., managing director. Promotes recognition of packaging and materials handling professions. (Name changed in 1949 to Society of Industrial Packaging and Materials Handling Engineers.)	3-5 (1945)	800 (9 local chapters)	20 West Jackson Blvd., CHICAGO 4, Ill.
<b>Institute of Radio Engineers.</b> George W. Bailey, executive secretary.	50-55 (1912)	22,000	1 East 79th St., NEW YORK 21, N. Y.
<b>Institute of Traffic Engineers.</b> Robert S. Holmes, executive secretary. Professional traffic engineers, largely publicly employed.	3-5 (1930)	400-425	Strathcona Hall, NEW HAVEN 11, Conn.
<b>Instrument Society of America</b> (formerly, American Society of Instrument Engineers). Richard Rimbach, secretary. Promotes research connected with the design, manufacture, and use of instruments and devices used for measurement, inspection, testing, and control.	3-5 (1946)	3,000 (34 local chapters)	921 Ridge Ave., PITTSBURGH 12, Pa.
<b>Insulated Power Cable Engineers Association.</b> G. M. Haskell, secretary.	Under 3 (1925)	65-70	283 Valley Road, MONTCLAIR, N. J.
<b>Lighting.</b> See Illuminating Engineering Society.			
<b>Master Boiler Makers Association.</b> Albert F. Stiglmeier, secretary. Master boiler makers of railroads, interested in the "development of the locomotive boiler."	11-20 (1902)	465-500	29 Parkwood St., ALBANY 3, N. Y.
<b>Metals.</b> See American Society for Metals; Battelle Memorial Institute; Mining and Metallurgical Society of America; National Metal Congress; also Engineers.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Mine Inspectors Institute of America.</b> C. A. McDowell, secretary. Inspectors commissioned by Federal, State, etc., authorities, and persons engaged in mine safety work.	None (1908)	500-525	427 Park St., CALIFORNIA, Pa.
<b>Mineralogical Society of America.</b> C. S. Hurlbut, secretary. Promotes research in mineralogy, petrography, crystallography, and allied sciences.	3-5 (1920)	750-800	Harvard University, CAMBRIDGE 38, Mass.
<b>Mining and Metallurgical Society of America.</b> Donald M. Liddell, secretary. Primary purpose is to "discuss and act upon broad principles and questions which affect the mining industry."	Under 3 (1908)	375-400	11 Broadway, NEW YORK 4, N. Y.
<b>Mining.</b> See above; also American Institute of Mining and Metallurgical Engineers.			
<b>National Association of Corrosion Engineers.</b> A. B. Campbell, executive secretary.	4-6 (1943)	1,950	Southern Standard Bldg., HOUSTON 2, Texas.
<b>National Association of Horological Schools</b> (watch repairing). Orville R. Hagans, Executive Secretary. (The United Horological Association of America is also in this office.)	— (1946)	8,000 students	1549 Lawrence St., DENVER 2, Colo.
<b>National Association of Power Engineers.</b> A. F. Thompson, secretary. Power plant operators and executives.	Under 3 (1882)	14,000 (182 chapters)	176 West Adams St., CHICAGO 3, Ill.
<b>National Association of Practical Refrigerating Engineers.</b> Emerson Brandt, secretary.	3-5 (1910)	1,900-2,000	433 North Waller Ave., CHICAGO 44, Ill.
<b>National Board of Boiler and Pressure Vessel Inspectors.</b> C. O. Myers, secretary. Boiler inspectors of states and cities having boiler and unfired pressure vessel inspection laws.	8-10 (1919)	40-50	145 North High St., COLUMBUS, Ohio.
<b>National Conference on Weights and Measures.</b> Ralph W. Smith, secretary.	— (1905)	—	National Bureau of Standards, WASHINGTON 25, D. C.
<b>National Council of Professional Industrial Engineers.</b> Derso Shybekay, executive vice president.	4-6 (1944)	3,800 (6 local chapters)	703 Third Ave., S., MINNEAPOLIS 2, Minn.
<b>National Council of State Boards of Engineering Examiners.</b> T. Keith Legare, executive secretary.	3-5 (1920)	51 State, etc., boards	P. O. Drawer 1404, COLUMBIA, S. C.
<b>National Guard Association.</b> George Morey, executive assistant. Promotes military preparedness, cooperates with War Department; membership consists of commissioned officers of National Guard units in the various States. (Its journal has a circulation of approximately 60,000.)	4-6 (1878)	50 State, etc., units; 15,000 members.	400 Sixth St., WASHINGTON 1, D. C.
<b>National Metal Congress.</b> See preceding list.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Scale Men's Association.</b> H. M. Roeser, secretary. Public, railroad, and other weighing inspectors; service men, scale manufacturers, etc.	Under 3 (1914)	420-430 (11 local chapters)	5837 North Winthrop St., CHICAGO 40, Ill.
<b>National Society of In-Plant Feeding Engineers.</b> Earle P. Dickey, president. Ralph S. McFarland, executive secretary. "A non-profit organization of industrial food analysts and engineers." (Inactive in early 1949.)	5-10 (1947)	20-30	134 North La Salle St., CHICAGO 2, Ill.
<b>National Society of Professional Engineers.</b> Paul H. Robbins, executive director. Engineers in all branches of the profession.	11-15 (1934)	21,000	1121 15th St., WASHINGTON 5, D. C.
<b>Navy Industrial Association.</b> J. K. Richards, executive director. Organized to establish closer liaison between manufacturing companies and bureaus of the U. S. Navy Department. Note: Name changed in 1949 to National Security Industrial Association.	12-15 (1944)	500	110 William St., NEW YORK 7, N. Y.
Public works. See American Public Works Association; Sewage works.			
<b>Quartermaster Association.</b> Walter A. Pashley, secretary. Furthers the principles of national defense; publishes the Quartermaster Review; acts as liaison between the Army and industrial firms, etc.	5-7 (1921)	8,500	1026 17th St., WASHINGTON 6, D. C.
Radio. See Institute of Radio Engineers; Representatives of Radio Parts Manufacturers, Inc.			
<b>Railway Fuel and Traveling Engineers Association.</b> T. Duff Smith, secretary. Railroad officials in charge of inspection and purchase of fuel.	Under 3 (1895)	700	327 South La Salle St., CHICAGO 4, Ill.
Railways. See above, also American Railway Bridge and Building Association; American Railway Engineering Association.			
<b>Refrigeration Service Engineers Society.</b> H. T. McDermott, secretary.	Under 3 (1933)	8,600 (135 local chapters)	433 North Waller Ave., CHICAGO 44, Ill.
Refrigeration. See above, also American Institute of Refrigeration; American Society of Refrigerating Engineers; National Association of Practical Refrigerating Engineers.			
<b>Representatives of Radio Parts Manufacturers, Inc.</b> Jane Drucker, Public Relations Counsel.	None	380-400	1 North La Salle St., CHICAGO 2, Ill.
Rockets. See American Rocket Society Safety. See American Society of Safety Engineers.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Scales. See National Scale Men's Association; Weights and measures.</p> <p>Sewage works:</p> <p>American Public Works Association</p> <p>American Society of Sanitary Engineering</p> <p>Federal Sewage Research Association</p> <p>Federation of Sewage Works Associations</p>			
<p>Society of Aeronautical Weight Engineers. C. R. McWhorter, secretary. Fosters weight control procedures as to plane materials and equipment.</p>	None (1939)	130-150 (6 local chapters)	143 North Brand Blvd., GLENDALE 3, Calif.
<p>Society of American Military Engineers. F. H. Kohloss, secretary. Further the principles of national defense, publishes the Military Engineer; etc. Includes in its membership civilian engineers and engineers in other arms of the military service.</p>	15-18 (1920)	20,000 (76 local chapters)	Mills Bldg., WASHINGTON 6, D. C.
<p>Society of Automotive Engineers. John A. C. Warner, secretary.</p>	85-90 (1904)	15,500 (38 local chapters)	29 West 39th St., NEW YORK 18, N. Y.
<p>Society of Motion Picture Engineers. Boyce Nemaec, executive secretary.</p>	8-10 (1916)	2,700 (3 local chapters)	342 Madison Ave., NEW YORK 17, N. Y.
<p>Society of Naval Architects and Marine Engineers. W. N. Landers, secretary. Promotes the art and science of shipbuilding, both governmental and commercial.</p>	6-8 (1893)	5,000 (7 local sections)	29 West 39th St., NEW YORK 18, N. Y.
<p>Society of Plastics Engineers. J. H. Du Bois, national president.</p>	4-6 (1941)	2,000 (25 local chapters)	160 Coit St., IRVINGTON N. J.
<p>Society of Terminal Engineers. Conrad Hibbeler, secretary. Engineers and companies in port terminals interested in advancing the handling of freight and materials. (Is affiliated with the American Association of Port Authorities.)</p>	4-6 (1917)	20-30	117 Liberty St., NEW YORK 6, N. Y.
<p>Specifications. See American Specification Institute.</p>			
<p>Standards Engineers Society. H. R. Terhune, secretary.</p>	None (1948)	100-150	274 Kings Highway, E. HADDONFIELD, N. J.
<p>Standards. See above, also American Standards Association; American Society for Testing Materials; American Specification Institute</p>			
<p>Testing materials. See American Society for Testing Materials.</p>			
<p>Tools. See American Society of Tool Engineers.</p>			
<p>Traffic. See Institute of Traffic Engineers.</p>			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>United Engineering Trustees, Inc.</b> John H. R. Arms, secretary. Promotes research, operates joint library, etc. for its 4 sponsoring organizations: American Society of Civil Engineers; American Institute of Electrical Engineers; American Institute of Mining and Metallurgical Engineers; American Society of Mechanical Engineers.	30-40 (1904)	4 national associations	29 West 39th St., NEW YORK 18, N. Y.
<b>United Horological Association of America.</b> Orville R. Hagans, executive secretary. (The National Association of Horological Schools is also in this office.)	Under 3 (1934)	3,000	1549 Lawrence St., DENVER 2, Colo.
<b>U. S. Cavalry Association.</b> See new name, Armored Cavalry Association.			
<b>United States Coast Artillery Association.</b> W. I. Brady, secretary. Furtheres the principles of national defense; publishes the Coast Artillery Journal.	Under 3 (1893)	3,500-4,000	631 Pennsylvania Ave., WASHINGTON 4, D. C.
<b>United States Field Artillery Association.</b> Lenna Pedigo, business manager. Furtheres the principles of national defense; publishes the Field Artillery Journal.	Under 3 (1910)	4,000	1218 Connecticut Ave., WASHINGTON 6, D. C.
<b>United States Infantry Association.</b> Joseph I. Greene, secretary. Furtheres the principles of national defense; publishes the Infantry Journal.	60-70 (1892)	25,000	1115 17th St., WASHINGTON 6, D. C.
Watch repairmen. See Horological Institute of America; National Association of Horological Schools ;United Horological Association of America.			
Water works. See American Water Works Association; Sewage works.			
Weights and measures: American Institute of Weights and Measures National Conference on Weights and Measures National Scale Men's Association Society of Aeronautical Weight Engineers			
<b>Wire Association.</b> Richard E. Brown, executive secretary. Not a trade association; a technical and management research organization of wire mill executives, superintendents, foremen, engineers, etc., in mills producing cold drawn bars, rods, wire, finished wire products, insulated wire and cable, etc.	3-5 (1931)	650	300 Main St., STAMFORD, Conn.

## Food and Tobacco Associations

THE food industry is the largest of all fields of American business as to number of establishments. In early 1949, there were approximately 57,000 food manufacturing units, according to the Office of Business Economics (see Statistical Supplement). Only 60 percent, however, were employing firms, since the industry has an unusually large number of units which are operated by the proprietor and his family. Approximately one million wholesale and retail establishments are distributors of food products. The industry's 250 national trade associations are described on following pages; most of the over 1,000 local associations are affiliated with these national groups. Also listed in this Section are 60 professional and other national organizations allied to the food industry; farm associations are covered in Section 18.

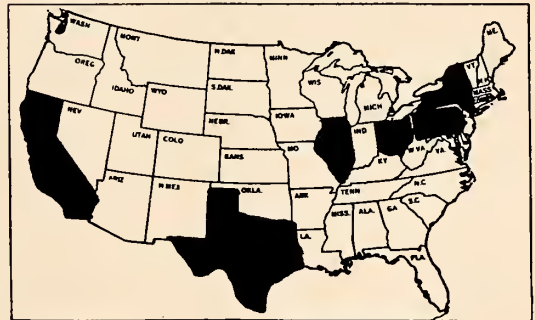
Manufacturers' sales in 1948 totaled \$42 billion. The physical production of manufactured foods in late 1948 was approximately 60 percent above the 1935-39 level, according to Federal Reserve System reports. Prices of manufactured foods in late 1948, at wholesale, were 100 percent above the 1939 level, compared with 190 percent for farm products and 115 percent for all commodities.

### *Employment and pay rolls*

More than 1.9 million wage and salary workers were employed in food manufacturing at the beginning of 1949. Data in

the table on page 102, covering 1.4 million wage earners in late 1948, show that more than 50 percent of employment was in the canning, baking, and meat packing branches, and that employment in several fields is now double, or almost double, that in 1939.

*Some Leading Factory Employment States in the Food Industry.*



### *Large and small firms*

Reports issued in January 1949 by the Office of Domestic Commerce, containing Social Security Administration statistics on all employing firms for early 1947, disclose 35,800 such firms in the food industry. Of these, only 327 had 500 or more employees, each.

2,350 had 100 to 500;  
2,600 had 50 to 99;  
5,760 had 20 to 49;  
8,600 had 8 to 19;  
7,300 had 4 to 7;  
8,700 had 1 to 3.

In 1948, the two largest food manufac-

*Food Manufacturing. Wage Earner Employment and Pay Rolls,  
October 1948<sup>1</sup>, Compared with 1939 Monthly Average*

Rank in employ- ment	Industry	Employment		Pay rolls
		Number October 1948	Percent increase over 1939	Percent increase over 1939
	Food group. . . . .	1,400,000	64	258
1	Canning and preserving (fruits, vegetables, etc.) . . . . .	292,000	94	444
2	Baking. . . . .	258,000	36	187
3	Meats: slaughtering and meat packing. . . . .	198,000	46	205
4	Confectionery. . . . .	88,000	57	277
5	Malt liquors. . . . .	82,000	102	274
6	Beverages, nonalcoholic. . . . .	43,000	81	200
7	Flour. . . . .	41,000	48	261
8	Butter. . . . .	36,000	76	285
9	Feeds, prepared. . . . .	29,000	69	303
10	Ice cream. . . . .	26,000	49	191
11	Sugar, beet. . . . .	24,000	109	353
12	Sugar, cane. . . . .	22,000	41	186
13	Milk, condensed and evaporated. . . . .	20,000	86	336
14	Cereals. . . . .	13,000	58	242

<sup>1</sup> Latest data available.

Source: Bureau of Labor Statistics, U. S. Department of Labor.

turing firms had more than 60,000 employees, each.

### *Leading States*

In 1948, Illinois was the leading State

in food processing employment. The following table shows the number of employees and establishments in 14 leading States, ranked in order of 1948 employment.

*Food Manufacturing. 1948 Employment<sup>1</sup> and 1947 Establishments and  
Employment, by Leading States*

Rank in 1948 employ- ment	State	1948 employment		1947		
		Number	Percent	Establishments		Employment
				Total	With over 100 employees	Number
	United States total. . . . .	1,371,000	100	35,761	2,680	1,353,000
1	Illinois. . . . .	147,000	11	2,145	246	143,000
2	New York. . . . .	139,000	10	3,063	278	138,000
3	Pennsylvania. . . . .	99,000	7	2,192	193	90,000
4	California. . . . .	97,000	7	2,430	237	97,000
5	Ohio. . . . .	66,000	5	1,605	152	61,000
6	Texas. . . . .	55,000	4	1,832	112	55,000
7	Missouri. . . . .	49,000	4	1,042	97	52,000
8	Wisconsin. . . . .	47,000	3	1,933	80	48,000
9	Iowa. . . . .	46,000	3	1,026	58	46,000
10	Minnesota. . . . .	45,000	3	1,287	69	41,000
11	Michigan. . . . .	45,000	3	1,227	85	43,000
12	New Jersey. . . . .	44,000	3	863	79	43,000
13	Indiana. . . . .	41,000	3	1,061	74	43,000
14	Massachusetts. . . . .	40,000	3	990	87	38,000
		960,000	70	22,696	1,847	938,000

<sup>1</sup> Wage and salary workers.

Sources: 1947 data: Business Establishments, Employment, and Taxable Pay Rolls, Department of Commerce; 1948 data: State Unemployment Commission reports to the Social Security Administration.



### Current statistics

Periodic reports are issued by the Office of Domestic Commerce on several food processing fields: "Canned Fruits and Vegetables," "Sugar," "Fats and Oils," and "Coffee, Tea, Cocoa and Spices." Many trade associations cooperate in the preparation of these business-guidance publications; also in monthly reports of the Bureau of the Census, such as "Flour Milling Products," "Cottonseed Products" and

"Confectionery Products," of the Facts for Industry series.

### Largest and oldest associations

Listed below are the 15 (or more) largest and oldest associations in the food industry, including commodity exchanges. The largest trade association in the United States in number of members is the National Association of Retail Grocers, formed in 1892.

Staff	Largest in staff	Members	Largest in membership	Date	Oldest
200	Chicago Board of Trade.	73,000	National Association of	1848	Chicago Board of Trade.
190	New York Produce Exchange.	50,000	Retail Grocers.	1861	New York Produce Exchange.
140	United States Brewers Foundation.	25,000	Retail Tobacco Dealers of America.	1862	U. S. Brewers Foundation.
100	American Meat Institute.		Cooperative Food Distributors of America.	1873	New York Mercantile Exchange.
90	Quality Bakers of America Cooperative, Inc.	18,000	National Retail Liquor Package Stores Association.	1882	New York Coffee and Sugar Exchange.
80	Independent Grocers Alliance of America.	15,000	National Association of Retail Meat Dealers.	1883	American Seed Trade Association.
70	National Canners Association.	14,000	Associated Tavern Owners of America.	1884	National Confectioners Association.
60	Wine Institute.	11,000	National Voluntary Groups Institute.	1885	National Livestock Exchange.
60	National Dairy Council.	8,000	American Sugar Cane League.	1885	National Association of Retail Meat Dealers.
60	National Live Stock and Meat Board.	7,000	National Restaurant Association.	1890	National-American Wholesale Grocers Association.
35	Evaporated Milk Association.	6,000	American Soy Bean Association.	1892	National Association of Retail Grocers.
30	Farmers and Manufacturers Beet Sugar Association.	5,300	International Baby Chick Association.	1893	National Hay Association
30	Distilled Spirits Institute.	4,300	Poultry and Egg National Board.	1893	National League of Wholesale Fresh Fruit and Vegetable Distributors.
25	American Bakers Association.	4,000	American Bottlers of Carbonated Beverages.	1893	National Pickle Packers Association.
25	American Bottlers of Carbonated Beverages.	2,500	National Association of Ice Industries.	1895	International Apple Association.
		2,200	United Fresh Fruit and Vegetable Association.	1896	American Bakers Association.

### Association activities

Services rendered by food industry trade associations to their members, their industry, and the general public are indicated by the following quotations from awards made by the American Trade Association Executives for "outstanding association achievements."

**NATIONAL RESTAURANT ASSOCIATION**—"For securing the cooperation of restaurant owners and local associations of restaurant men throughout the country for a united program of cooperation with the American Red Cross to

take over mass feeding operations in the event of war or other disasters and for its training of restaurant employees program."

**AMERICAN MEAT INSTITUTE**—"For its achievement in conducting an extensive research and educational program on the nutritive value of meat, its economy, and methods of preparation. The campaign was aimed to benefit the producers of live stock, meat packers and distributors, related industries, and the consuming public. Specifically, the program has made definite progress in correcting misconceptions about meat. The meat industry believes that doing an accurate, painstaking and vigorous job of bringing the factors about meat to the public is its responsibility,

and, according to the Institute, apparently the first year of the program was considered worth while by the participants. Another fund of approximately \$2,000,000 has been underwritten by meat packing companies for a second year of advertising."

**AMERICAN HONEY INSTITUTE**—"Especially for its postwar sales promotion program of its producer, processor, and distributor members. It involved cooperation with the Cereal Institute and many associations, firms, and health officials. Its research, education, and publicity campaign is aimed to better acquaint the public with the healthfulness, tastefulness, and availability of this packaged, quality product of the food industry."

### *Association magazines*

Some associations of food retailers derive a considerable part of their revenue from the publication of trade journals which carry advertising. Among these publications are:

Cooperative Merchandiser (started in 1936, \$2 a year, 24,000 circulation; National Retailer-Owned Grocers, Inc., and Cooperative Food Distributors of America).

Independent Grocergram (1927, \$2; 10,000 circulation; Independent Grocers Alliance).

Macaroni Journal (1903; \$1.50; 1,000; National Macaroni Manufacturers Association).

National Food Distributors Journal (started in 1927; \$5; National Food Distributors Association).

National Grocers Bulletin (1914; \$1; 56,000; National Association of Retail Grocers).

Popcorn Merchandiser (1946; \$2; 1,000; National Association of Popcorn Manufacturers).

Sugar Beet Journal (1935; \$1; 19,000; Farmers and Manufacturers Beet Sugar Association).

Sugar Bulletin (1922; 50 cents; 6,000; American Sugar Cane League).

Voluntary and Cooperative Groups Magazine (1931; controlled circulation 11,000; affiliate of National Voluntary Groups Institute).

Yearbook (1895; controlled; 3,000; Association of Operative Millers).

## TOBACCO

Manufacturers' sales of tobacco products in 1948 was \$3.2 billion (see Statistical Supplement). Physical production was 70 percent above the 1935-39 level for the industry as a whole, but cigarette production increased 130 percent. The industry has approximately 1,100 factory establishments (employing firms).

Cigarette manufacturing, the largest branch of the tobacco industry in sales volume, is one of the few major industries in the United States which has no national trade association representing the bulk of production. There is, however, the Associated Tobacco Manufacturers, Inc., formed in 1944 by smaller cigarette and other to-

*Tobacco Manufacturing. Employment and Pay Rolls, October<sup>1</sup> 1948 Compared with 1939 Monthly Average*

Rank in employment	Industry	Employment		Pay rolls —Percent change over 1939
		Number October 1948	Percent change over 1939	
	Tobacco group . . . . .	90,000	-4	+124
1	Cigars . . . . .	47,000	-17	+ 97
2	Cigarettes . . . . .	35,000	+28	+179
3	Tobacco (chewing and smoking) and snuff . . . . .	8,000	-21	+ 81

<sup>1</sup> Latest data available.

Source: Bureau of Labor Statistics, U. S. Department of Labor.

bacco products manufacturers. Among the industry's other associations, the Tobacco Merchants Association has a unique membership—manufacturers, wholesale and retail distributors, box and label producers, etc. The Retail Tobacco Dealers of America claims to be the national spokesman for some 50,000 tobacco stores.

### *Employment and pay rolls*

In early 1949, there were approximately

100,000 wage and salary workers in tobacco factories. As shown in the preceding table, the number of wage earners in October 1948 was slightly under the 1939 level, but pay rolls were more than double.

### *Leading States*

North Carolina and Pennsylvania are the leading tobacco factory States in number of employees. Data covering employing firms by number and size are given below.

*Tobacco Manufacturing. 1948 Employment<sup>1</sup> and 1947 Establishments and Employment, by Leading States*

State	1948 Employment		1947		
			Establishments		Employment
	Number	Percent	Total	With over 100 employees	Number
United States total . . . . .	96,000	100	1,126	154	102,000
North Carolina . . . . .	23,000	24	17	11	21,000
Pennsylvania . . . . .	20,000	21	278	37	21,000
Virginia . . . . .	11,000	11	20	12	13,000
Florida . . . . .	9,000	9	94	11	8,000
Kentucky . . . . .	6,000	6	28	12	10,000
New Jersey . . . . .	5,000	5	34	16	5,000
Ohio . . . . .	3,000	3	56	8	3,000
New York . . . . .	3,000	3	207	12	4,000
	80,000	82	734	119	85,000

<sup>1</sup> Wage and salary workers.

Sources: 1947 data: Business Establishments, Employment, and Taxable Pay Rolls, Department of Commerce; 1948 data: State Unemployment Commission reports to the Social Security Administration.

### *Large and small firms*

Of the 1,126 employing firms in the tobacco group—

47 had 500 employees and over

107 had 100 to 499

64 had 50 to 99

101 had 20 to 49

166 had 8 to 19

182 had 4 to 7

459 had 1 to 3



## 250 Trade Associations in the Food and Tobacco Industries

*THE membership of each of these 250 organizations is composed entirely or primarily of business firms.*

*Included in the alphabetical list below are key word references which bring together associations in related groups. The word Beverage, for example, refers to 26 associations in the alcoholic beverage field and two in the nonalcoholic field.*

*A list of 60 professional associations follows the trade association list.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
Alaska Salmon Industry (formerly, Canned Salmon Industry). W. C. Arnold, managing director.	6-8 (1935)	50-60	200 Colman Bldg., SEATTLE 4, Wash.
Alcoholic beverage. See Beverage.			
Alfalfa. See American Dehydrators Association; National Hay Association; etc.			
Allied Trades of the Baking Industry. Claude A. Bascombe, secretary. For further details, see Metal Associations Section.	—	—	595 Madison Ave., NEW YORK 22, N. Y.
American Association of Cereal Chemists. See professional list following.			
American Association of Medical Milk Commissions. See professional list following.			
American Bakers Association. Tom Smith, secretary. Manufacturers and wholesale distributors of bread, cakes, and allied products.	20-25 (1897)	1,800 plants	20 North Wacker Dr., CHICAGO 6, Ill.
American Bottlers of Carbonated Beverages. John J. Riley, secretary. Bottlers of soft drinks.	20-25 (1919)	4,000 (has 45 State associations)	1128 16th St., WASHINGTON 6, D. C.
American Butter Institute (manufacturers). Russell Fifer, executive secretary.	7-9 (1908)	150-200	110 North Franklin St., CHICAGO 6, Ill.
American Champagne Guild. J. Howard Proper, general counsel. Manufacturers of bottle-fermented champagne.	Under 3 (1936)	Under 20	SCHOHARIE, N. Y.
American Corn Millers Federation. Harry Hunter, executive secretary. Manufacturers of grits, meal, flakes, flour, hominy feed, corn bran, etc.	Under 3 (1915)	125	105 West Adams St., CHICAGO 3, Ill.
American Culinary Federation. See professional list following.			
American Dairy Association. Owen M. Richards, general manager. Dairy producers, etc. Provides advertising, merchandising, and market research services for the dairy industry as a whole.	8-10 (1940)	8 national associations and 36 State and regional units.	20 North Wacker Drive Bldg., CHICAGO 6, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
American Dairy Science Association. See professional list following.			
American Dehydrators Association. Lloyd S. Larson, executive secretary. Manufacturers of alfalfa meal, etc.	3-5 (1946)	185-200	53 West Jackson Blvd., CHICAGO 4, Ill.
American Dietetic Association. See professional list following.			
American Dog Feed Institute. Elliot Balestier, executive secretary. Manufacturers of canned dog feed.	Under 3 (1936)	Under 20	1 Park Ave., NEW YORK 16, N. Y.
American Dry Milk Institute (manufacturers). B. W. Fairbanks, director.	35-40 (1925)	200	221 North La Salle St., CHICAGO 1, Ill.
American Farm Economic Association. See professional list following.			
American Federation of Retail Kosher Butchers (N. Y. C. area). Wm. Garelick, executive secretary.	3-5 (1937)	4 local associations	853 Broadway, NEW YORK 3, N. Y.
American Feed Manufacturers Association. W. E. Glennon, secretary. Producers of manufactured or mixed feeds for domestic animals or poultry.	10-12 (1908)	700	53 West Jackson Blvd., CHICAGO 4, Ill.
American Fisheries Society. See professional list following.			
American Fishermen's Tunaboat Association. See new name, American Tunaboat Association.			
American Home Economics Association. See professional list following.			
American Honey Institute. Harriett M. Grace, director. Honey producers and distributors.	5-7 (1928)	1,500	Commercial Bank Bldg., MADISON 3, Wis.
American Horticultural Society. See professional list following.			
American Institute of Baking. Franklin C. Bing, director. The scientific and educational organization of the baking industry; is affiliated with the American Bakers Association.	40-45 (1919)	325-350	1135 Fullerton Ave., CHICAGO 14, Ill.
American Institute of Food Distribution. Gordon C. Corbaley, president. "A cooperatively maintained central information service for the food trades." Issues weekly statistical and analytical digests on food distribution, food canning, etc.	18-20 (1928)	3,200	420 Lexington Ave., NEW YORK 17, N. Y.
American Institute of Nutrition. See professional list following.			
American Macaroni Export Institute. Peter S. Viviano, chairman.	None (1948)	75-85	381 Fourth Ave., NEW YORK 16, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Meat Institute.</b> Wesley Hardenbergh, president. Meat packers (manufacturers of all types of meat products). Principal activities include technical research, public relations, statistics, packing house management, merchandising research, etc.	90-100 (1906)	700	59 East Van Buren St., CHICAGO 5, Ill.
<b>American Plant Food Council.</b> C. A. Woodrum, president. For further details see Chemical Associations Section.	—	—	910 17th St., WASHINGTON 6, D. C.
<b>American Provisions Export Company.</b> G. A. Kemp, secretary. Manufacturers of packing house products; a Webb-Pomerene Act export association. (Inactive in early 1949.)	Under 3 (1919)	Under 20	c/o Armour & Co., Union Stock Yards, CHICAGO 9, Ill.
<b>American Seed Trade Association.</b> William Heckendorn, executive secretary. Growers, wholesalers, and retailers of farm, grass, vegetable and flower seeds.	4-6 (1883)	700-800	30 North La Salle St., CHICAGO 2, Ill.
<b>American Society of Agricultural Engineers.</b> See professional list following.			
<b>American Society of Agricultural Science.</b> See professional list following.			
<b>American Society of Agronomy.</b> See professional list following.			
<b>American Society of Animal Production.</b> See professional list following.			
<b>American Society of Bakery Engineers.</b> See professional list following.			
<b>American Society of Brewing Chemists.</b> See professional list following.			
<b>American Society for Horticultural Science.</b> See professional list following.			
<b>American Society of Sugar Beet Technologists.</b> See professional list following.			
<b>American Soy Bean Association.</b> George M. Strayer, secretary. Growers and processors.	5-7 (1920)	6,000	HUDSON, Iowa.
<b>American Spice Trade Association.</b> Ernest H. Winter, executive secretary. Grinders, importers, dealers, etc.	4-6 (1907)	215-225	82 Wall St., NEW YORK 5, N. Y.
<b>American Stockyards Association.</b> A. Z. Baker, president.	3 (1933)	75-100	Terminal Tower, CLEVELAND 13, Ohio.
<b>American Sugar Cane League.</b> Marcel J. Voorhies, general manager. Growers and processors; chiefly in Gulf Coast area.	3-5 (1922)	8,000	Whitney Bldg., NEW ORLEANS 12, La.
<b>American Tunaboat Association</b> (formerly, American Fishermen's Tunaboat Association). Harold F. Cary, general manager. An association of fishing boat owners; members sell tuna to canners, etc.	5-7 (1930)	135	Fishermens Wharf, SAN DIEGO, Calif.
<b>Animal Poultry Foundation of America.</b> See new name, National Mineral Feeds Association.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Apples:</p> <p>International Apple Association. National Apple Dryers Association. Washington Evaporated Apple Export Association. Also see Fruit.</p> <p>Associated Grocery Manufacturers of America. See new name, Grocery Manufacturers of America.</p>			
<p>Associated Retail Bakers of America. Frank G. Jungewaelter, secretary. Bakery shops manufacturing bread, cake, etc., for their own shops (does not include wholesale bakers; see American Bakers Association). Membership also includes 3,500 by group affiliation in 55 State, local, and regional associations.</p>	8-10 (1918)	2,000 (see description)	735 West Sheridan Road, CHICAGO 13, Ill.
<p>Associated Retail Confectioners of the U. S. Wm. D. Blatner, secretary. Candy stores, most of which manufacture their own products.</p>	Under 3 (1916)	200 (1,500 stores)	35 East Wacker Dr., CHICAGO 1, Ill.
<p>Associated Tavern Owners of America. Paul E. Jorgensen, coordinator. Retailers of alcoholic beverages consumed on the premises.</p>	4-6 (1946)	14,000	420 Seventh St., RACINE, Wis.
<p>Associated Tobacco Manufacturers (an independent division of the Grocery Manufacturers of America). Edward F. Ragland, executive secretary. Manufacturers of cigarettes, pipe tobacco, etc. (The three largest cigarette manufacturers are not members of any national trade association.)</p>	Under 4 (1944)	25-30	Willard Hotel, WASHINGTON 4, D. C.
<p>Associates of the Food and Container Institute. R. A. Isker, secretary. Organized in cooperation with the Quartermaster Food and Container Institute for the Armed Forces to foster food and container research and development in industry, the Armed Forces, and educational institutions.</p>	Under 3 (1947)	220	1849 West Pershing Road, CHICAGO 9, Ill.
<p>Association of American Feed Control Officials. See professional list following.</p>			
<p>Association of American Importers of Green Olives. DeWitt C. Reed, executive secretary. Importers and bottlers. (The Date Industries Association and the Maraschino Cherry and Glace Fruit Association are also in this office.)</p>	Under 3 (1914)	20-30	105 Hudson St., NEW YORK 13, N. Y.
<p>Association of American Producers of Domestic Inedible Fats. See new name, National Renderers Association.</p>			
<p>Association of Cocoa and Chocolate Manufacturers of the U. S. Gordon P. Peyton, secretary.</p>	Under 3 (1923)	20-30	Dupont Circle Bldg., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Association of Food Distributors.</b> T. R. Schoonmaker, executive secretary. Importers, import agents, wholesalers, brokers, of canned foods, dried fruits and nuts, etc. (The Brazil Nut Association is also in this office.)  <b>Association of Food and Drug Officials of the U. S.</b> See professional list following. <b>Association of Official Agricultural Chemists.</b> See professional list following. <b>Association of Official Seed Analysts.</b> See professional list following. <b>Association of Operative Millers.</b> See professional list following.	Under 3 (1906)	400-450	100 Hudson St., NEW YORK 13, N. Y.
<b>Association of Pacific Fisheries</b> (salmon cannery). E. D. Clark, secretary.	Under 3 (1914)	50-60	Colman Bldg., SEATTLE 4, Wash.
<b>Association of Sugar Producers of Puerto Rico.</b> Dudley Smith, director. Growers and processors.	5-7 (1909)	30-40	Shoreham Bldg., WASHINGTON 5, D. C.
<b>Association of Vitamin Chemists.</b> See professional list following. <b>Automatic merchandising.</b> See National Automatic Merchandising Association. <b>Bakers:</b> American Bakers Association. American Institute of Baking. Associated Retail Bakers of America. National Bakers Supply House Association. National Pretzel Bakers Institute. Quality Bakers of America Cooperative. Specialty Bakery Owners of America. Also see Biscuits and crackers, etc.			
<b>Bakery Equipment Manufacturers Association.</b> W. J. Parker, secretary. For further details, see Metal Associations Section.	—	—	366 Madison Ave., NEW YORK 17, N. Y.
<b>Bakery equipment, etc.</b> See above, also: Allied Trades of the Baking Industry American Society of Bakery Engineers Laminated Bakery Package Research Council			
<b>Barley and Malt Institute.</b> A. H. Dyer, general manager. Manufacturers of malt, barley, artificially germinated and dried; used for making beer, etc.	5-7 (1946)	Under 20	11 S. La Salle St., CHICAGO 3, Ill.
<b>Barn Equipment Association</b> (formerly, Dairy Barn Equipment Association). W. Floyd Keepers, secretary. For further details, see Metal Associations Section.	—	—	Board of Trade Bldg., CHICAGO 4, Ill.
<b>Batch Pasteurizer Manufacturers Council.</b> Harry A. Sieck, commissioner (The National Association of Dairy Equipment Manufacturers is also in this office). For further details see Metal Associations Section.	—	—	Keith Bldg., CLEVELAND 15, Ohio.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Beans. See Vanilla Bean Association of America; Vegetables.			
<b>Bee Industries Association of America.</b> R. H. Dadant, secretary. Manufacturers of beekeeping equipment, etc.	None (1942)	20-30	HAMILTON, Ill.
Beer. See Brewers.			
Beets: American Society of Sugar Beet Technologists. Farmers and Manufacturers Beet Sugar Association.			
<b>Beverage Machinery Manufacturers Association.</b> Paul E. Hadlick, counsel. For further details see Metal Associations Section.	—	—	Builders Exchange Bldg., MINNEAPOLIS 2, Minn.
<b>Beverage (alcoholic):</b> American Champagne Guild. American Society of Brewing Chemists. Associated Tavern Owners. Barley and Malt Institute. Brewers Hop Research Institute. Brewers Yeast Council. Cordial Guild of America. Distilled Spirits Institute. League of Distilled Spirits Rectifiers. Licensed Beverage Industries. Master Brewers Association. National Alcoholic Beverage Control Association. National Association of Alcoholic Beverage Importers. National Beer Wholesalers Association. National Conference of State Liquor Administrators. National Retail Liquor Package Stores Association. National Tavern Association. National Wine Association. Puerto Rico Rum Institute. Small Brewers Association. Sweet Wine Producers Association. United States Brewers Foundation. Wine and Brandy Export Association. Wine Institute. Wine and Spirits Wholesalers.			
<b>Beverage (non-alcoholic):</b> American Bottlers of Carbonated Beverages. National Brands Soft Drink Institute.			
<b>Biscuit and Cracker Distributors Association (wholesalers).</b> Harold H. Moss, secretary. (The National Pretzel Bakers Institute is also in this office.)	Under 3 (1943)	100	8617 Germantown Ave., PHILADELPHIA 18, Pa.
<b>Biscuit and Cracker Manufacturers Association of America.</b> R. T. Stokes, secretary. Firms engaged in large-scale nation-wide manufacture of machine-made crackers, cookies and kindred products; nationally distributed.	Under 3 (1901)	50-60	233 Broadway, NEW YORK 7, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
Biscuit and cracker. See above associations, also Bakers. Brandy. See Wine and Brandy Export Association; Beverages.			
<b>Brazil Nut Association.</b> T. R. Schoonmaker, executive secretary. Importers, import agents, steamship lines, etc. (The Association of Food Distributors is also in this office.)	Under 3 (1934)	50-75	100 Hudson St., NEW YORK 13, N. Y.
<b>Brewers Hop Research Institute.</b> See professional list following.			
<b>Brewers Yeast Council.</b> J. S. McCourtney, president. Yeast processors, processing and non-processing brewers, etc.	3-5 (1944)	Under 20	1821 Boatmen's Bank Bldg., ST. LOUIS 2, Mo.
<b>Brewers, etc.:</b> American Society of Brewing Chemists. Barley and Malt Institute. Brewers Hop Research Institute. Master Brewers Association. National Beer Wholesalers Association. Small Brewers Association. United States Brewers Foundation.			
<b>Bureau of Raw Materials for American Vegetable Oils and Fats Industries.</b> John B. Gordon, secretary. Manufacturers, users, importers, brokers, crushers, of vegetable oils and oilseeds.	3-5 (1921)	150-175	National Press Bldg., WASHINGTON 4, D. C.
<b>Burley Leaf Tobacco Dealers Association.</b> J. E. Bohannon, president. Wholesalers, exporters, etc.	Under 3 (1943)	50-60	BOWLING GREEN, Ky.
<b>Butchers.</b> See American Federation of Retail Kosher Butchers; National Association of Retail Meat Dealers; Meat.			
<b>Butter.</b> See American Butter Institute; National Poultry, Butter and Egg Association; Peanut Butter Manufacturers Association; Dairy products.			
<b>Cafeteria.</b> See Restaurant.			
<b>California Dried Fruit Export Association.</b> H. C. Dunlap, secretary. Packers, etc. A Webb-Pomerene Act export association. (For products handled, see Dried Fruit Association of California, also in this office.)	Under 3 (1925)	25-30	1 Drumm St., SAN FRANCISCO, 11, Calif.
<b>California Olive Association (canners).</b> Erline Hevel, secretary.	Under 3 (1915)	30	461 Market St., SAN FRANCISCO 5, Calif.
<b>California Rice Exporters.</b> Harry M. Creech, chairman. A Webb-Pomerene Act Export Association.	1-3 (1947)	Under 20	351 California St., SAN FRANCISCO 4, Calif.
<b>Candy.</b> See Confectioners.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Canned Chop Suey Foods Industry.</b> Byrne Marcellus, secretary. (The Canned Pea Association; Garden Seed Association; National Red Cherry Institute; and National Split Pea Association are also in this office.)	10-12 (for all associations) (1947)	Under 20	332 South Michigan Ave., CHICAGO 4, Ill.
<b>Canned Pea Association.</b> Byrne Marcellus, secretary. (See Canned Chop Suey Foods Industry for other associations in this office.)	10-12 (for all associations) (1948)	75-85	332 South Michigan Ave., CHICAGO 4, Ill.
<b>Canned Salmon Industry.</b> See new name, Alaska Salmon Industry.			
<b>Canners League of California.</b> M. A. Clevenger, executive vice president. Canners of fruit and vegetables.	12-15 (1905)	60-70	64 Pine St., SAN FRANCISCO 11, Calif.
<b>Canners, bottlers, etc.</b> See above associations, also: American Bulk Condensed Milk Association. California Olive Association. Canned Chop Suey Foods Industry. Evaporated Milk Association. Mayonnaise and Salad Dressing Manufacturers Association. National Canners Association. National Kraut Packers Association. National Meat Canners Association. National Pickle Packers Association. National Preservers Association. National Shrimp Canners Association. National Red Cherry Institute. Olive Oil Association of America. Peanut Butter Manufacturers Association. Pickle Manufacturers Society. Also see Fisheries; Frozen food; etc.			
<b>Canning Machinery and Supplies Association</b> (manufacturers). S. G. Gorsline, secretary.	—	—	Lock Box 430, BATTLE CREEK, Mich.
<b>Carbonated beverage.</b> See Beverage. <b>Caterers.</b> See professional list following.			
<b>Cereal Institute.</b> Andrew Duncan, managing director. Manufacturers of breakfast cereals.	10-12 (1943)	Under 20	135 S. La Salle St., CHICAGO 3, Ill.
<b>Cereal.</b> See above, also American Association of Cereal Chemists.			
<b>Certified Milk Producers of America.</b> Luther A. Kohr, executive secretary. Producers, processors, etc. (The American Association of Medical Milk Commissions is also in this office.)	3-5 (1907)	1,400	1265 Broadway, NEW YORK 1, N. Y.
<b>Chain stores:</b> Associated Retail Confectioners of the U. S. Independent Grocers Alliance of America.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Chain Stores ( <i>continued</i> ) National Association of Food Chains. National Voluntary Groups Institute. Super Market Institute.			
Champagne. See American Champagne Guild; Beverages.			
Cheese. See National Cheese Institute; Dairy Products.			
Chefs. See professional list following.			
Chemists. See professional list following.			
Chemurgy. See National Farm Chemurgic Council.			
Cherries. See Maraschino Cherry and Glace Fruit Association; National Red Cherry Institute; Fruit.			
Chewing gum. See National Association of Chewing Gum Manufacturers.			
Chicago Board of Trade. Everette B. Harris, secretary. The nation's largest commodity exchange in the handling of food products. Products include grain, soybeans, cotton, lard, cottonseed oil; also securities.	200 (1848)	1,400	141 West Jackson Blvd., CHICAGO 4, Ill.
Chocolate. See Association of Cocoa and Chocolate Manufacturers of the U. S.			
Chop suey. See Canned Chop Suey Food Industry.			
Churns. See Dairy equipment.			
Cigar Institute of America (manufacturers). Howard S. Cullman, president. Activities devoted chiefly to trade promotion program.	8-10 (1940)	45-50	185 Madison Ave., NEW YORK 16, N. Y.
Cigar Manufacturers Association of America. Samuel Blumberg, general counsel.	8-10 (1937)	85-90	350 Fifth Ave., NEW YORK 1, N. Y.
Cigarettes. See Tobacco.			
Citrus Corporation of America. Archibald Updike, president. Exporters of citrus fruits; a Webb-Pomerene Act export association.	Under 3 (1947)	Under 20	LAKE WALES, Fla.
Cocoa Merchants Association of America. F. J. Brennan, secretary. Importers of cocoa beans.	Under 3 (1924)	30-40	82-92 Beaver St., NEW YORK 5, N. Y.
Cocoa. See above, also: Association of Cocoa and Chocolate Manufacturers. Cocoa Merchants Association. New York Cocoa Exchange.			
Coffee: National Coffee Association. National Retail Tea and Coffee Merchants Association. New York Coffee and Sugar Exchange. Pan American Coffee Bureau, etc.			
Cold Storage Door Manufacturers Council. Ralph P. Stoddard, secretary. For further details see Lumber, etc., Associations Section.	—	—	Leader Bldg., CLEVELAND 14, Ohio.



Association and chief paid official	Paid staff and year formed	Number of members	Address
Cold storage. See Refrigeration.			
<b>Commercial Refrigerator Manufacturers Association.</b> Paul H. Sullivan, executive secretary. For further details see Metal Associations Section.	—	—	111 West Washington St., CHICAGO 2, Ill.
Commodity exchanges. See Exchanges.			
Confectioners: Associated Retail Confectioners of the U. S. National Confectioners Association. National Candy Wholesalers Association. National Confectionery Salesmen's Association, etc.			
Conference of Alcoholic Beverage Industries, Inc. See new name, Licensed Beverage Industries, Inc.			
Containers. This list does not include the many associations in the glass, metal, and paper container industries closely allied to the food field, such as the Can Manufacturers Institute, Glass Container Manufacturers Institute, Paraffined Carton Association. A list of more than 30 such associations is included in Sections 1, 3, 4, and 7.			
Contractors. See National Association of Refrigeration Contractors.			
Cooking utensils. See Metal Associations Section.			
<b>Cooperative Food Distributors of America.</b> J. C. Harline, executive secretary. Retail grocery stores. (The National Retailer-Owned Grocers, the buying agency for the CFD'S 25,000 independently-owned stores, is also in this office.)	3-5 (1927)	25,000	1933 Troost Ave., KANSAS CITY, Mo.
<b>Cordial Guild of America.</b> Louis E. Kanne, executive director. Manufacturers of special alcoholic beverages.	Under 3 (1945)	20-30	105 West Adams St., CHICAGO 3, Ill.
<b>Corn Industries Research Foundation.</b> Pendleton Dudley, executive secretary. Manufacturers of starches, syrups, sugars, and other corn wet-milling products.	11-13 (1931)	Under 20	3 East 45th St., NEW YORK 17, N. Y.
Corn. See above, also American Corn Millers Federation; National Association of Popcorn Manufacturers; Popcorn Processors Association; Grain.			
Cottonseed products. See National Cottonseed Products Association; Fats and oils.			
Crackers. See Biscuit and Cracker Manufacturers Association; Biscuit and Cracker Distributors Association; Bakers.			
Cranberries. See Section 18.			
Creameries. See National Creameries Association; Dairy products.			
Crop Protection Institute. See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Cultivated Mushroom Institute of America.</b> Walter W. Maule, secretary. Growers, packers, etc., Chief activity is trade promotion program. (The Mushroom Growers Cooperative Association is also in this office.)	Under 3 (1939)	Under 20	KENNETT SQUARE, Pa.
<b>Dairy Industries Society, International.</b> Roberts Everett, managing director. Equipment manufacturers, processors, farmers, educators, etc.	3-5 (1947)	150 (in 30 countries)	1426 G St., WASHINGTON 5, D. C.
<b>Dairy Industries Supply Association.</b> Roberts Everett, executive vice president. For further details, see Metal Associations Section.	—	—	1426 G St., WASHINGTON 5, D. C.
<b>Dairy Industry Committee.</b> M. H. Brightman, executive secretary. Formed by national associations in the butter, cheese, milk, ice cream, etc., industries. Activities devoted largely to government relations and trade promotion.	Under 3 (1933)	6 national associations	Barr Bldg., WASHINGTON 6, D. C.
<b>Dairy industry equipment.</b> See above, also: Barn Equipment Association. Batch Pasteurizer Manufacturers Council. Dairy Industries Society. Dairy Industries Supply Association. Milk Bottle Crate Manufacturers Council. Milk Cap Statistical Bureau. Milk and Ice Cream Can Institute. National Association of Dairy Equipment Manufacturers. National Association of Milk Bottle Exchanges. National Association of Sanitary Milk Bottle Closure Manufacturers.			
<b>Dairy Products Improvement Institute.</b> Carl W. Larson, managing director. Dairy companies; activities devoted largely to research and trade promotion.	1-4 (1947)	25-30	Liberty Bank Bldg., BUFFALO 2, N. Y.
<b>Dairy products, etc.:</b> American Association of Medical Milk Commissions. American Bulk Condensed Milk Association. American Dairy Association. American Dairy Science Association. American Dry Milk Institute. Evaporated Milk Association. Certified Milk Producers of America. Dairy Industry Committee. Dairy Products Improvement Institute. General Milk Sales, Inc. Ice Cream Merchandising Institute. International Association of Ice Cream Manufacturers. International Association of Milk Control Agencies.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Dairy products, etc. (<i>continued</i>)</b> International Association of Milk and Food Sanitarians. Milk Industry Foundation. Milk Sugar Institute. National Acidophilus Milk Co-operative Association. National Association of Retail Ice Cream Manufacturers. National Cheese Institute. National Creameries Association. National Dairy Council. National Poultry, Butter and Egg Association. Universal Dairy Products Company.	—	—	105 Hudson St., NEW YORK 13, N. Y.
<b>Date Industries Association.</b> DeWitt C. Reed, executive secretary. (See Association of American Importers of Green Olives.)	—	—	
<b>Dehydrators:</b> American Dehydrators Association. American Dry Milk Institute. National Dehydrators Association. National Egg Products Association. National Soup Mix Association. Also see Dried fruit.			
<b>Dietetics.</b> See American Dietetic Association.			
<b>Direct selling.</b> See National Assn. of Direct Selling Companies, National Retail Tea and Coffee Merchants Association.			
<b>Delicatessen.</b> See National Association of Retail Grocers, etc.			
<b>Distilled Spirits Institute.</b> Howard T. Jones, executive secretary. Distillers engaged in the production of whiskey, brandy, gin, rum, and alcohol for beverage purposes.	25-30 (1933)	80-90	National Press Bldg., WASHINGTON 4, D. C.
<b>Dog feed.</b> See American Dog Feed Institute; etc.			
<b>Domestic Conference for Fats and Oils.</b> Merged with National Renderers Association.			
<b>Dried Fruit Association of California.</b> H. C. Dunlap, secretary. Processors, packers, wholesalers, etc., including co-operative associations of growers. Products handled include apricots, prunes, apples, figs, raisins, etc. Most members belong to the California Dried Fruit Export Association, also in this office.	15-20 (1908)	30-50	1 Drumm St., SAN FRANCISCO 11, Calif.
<b>Dried fruit.</b> See above, also: California Dried Fruit Export Association. National Apple Dryers Association. Washington Evaporated Apple Export Association. Also see Fruit.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Edible Gelatin Manufacturers Research Society of America.</b> W. B. Sweatt, secretary. (Name changed in early 1949 to Gelatin Research Society of America.)  Educational. See American Institute of Baking; also see professional list following. Eggs. See National Egg Products Association; National Poultry, Butter and Egg Association; Poultry and Egg National Board; Poultry. Engineers. See professional list following.	Under 3 (1922)	Under 20	55 West 42d St., NEW YORK 18, N. Y.
<b>Essential Oil Association of the United States.</b> Ray Schlotterer, managing director. Importers, processors, and wholesalers of aromatic products obtained from plants, roots, barks, etc. of natural origin; as well as products and mixtures obtained by synthesis; used primarily in the flavoring, cosmetic, pharmaceutical, insecticide, and tobacco industries for their odor and taste value. (Essential oils are sometimes defined to include such varieties as orange, lemon, cinnamon, sandalwood, mustard, bitter almond, rose, turpentine, and other oils. (The Vanilla Bean Association of the U. S., is also in this office; also the Federal Wholesale Druggists Association and National Drug Trade Conference, see Chemical Associations Section.)	Under 3 (1927)	45-55	220 5th Ave., NEW YORK 1, N. Y.
<b>Evaporated Milk Association.</b> Frank E. Rice, executive secretary. Manufacturers of evaporated cows' milk.	30-35 (1916)	45-50	307 North Michigan Ave., CHICAGO 1, Ill.
Exchanges: Chicago Board of Trade. National Association of Milk Bottle Exchanges. National Federation of Women's Exchanges. National Grain Trade Council. National Live Stock Exchange. New York Cocoa Exchange. New York Coffee and Sugar Exchange. New York Mercantile Exchange. New York Produce Exchange.			
Exporters: American Macaroni Export Institute. American Provisions Export Co. California Sardine Packers Export Association. California Rice Exporters. Citrus Corporation of America. Flour Millers Export Association. General Milk Sales, Inc. Leaf Tobacco Exporters Association. Maine Sardine Packers Export Association. North American Export Grain Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Exporters (<i>continued</i>)</b> Pacific Fresh Fruit Export Association. Rice Export Association. Texas Rice Export Association. Tobacco Associates, Inc. Universal Dairy Products Co. Washington Evaporated Apple Export Association. Wine and Brandy Export Association, etc.			
<b>Extract.</b> See Flavoring Extract Manufacturers Association; Flavors.			
<b>Farm Equipment Institute.</b> Robert A. Jones, executive secretary. For further details, see Metal Associations Section.	—	—	608 South Dearborn St., CHICAGO 5, Ill.
<b>Farm Equipment Wholesalers Association.</b> C. E. Woodward, executive secretary. For further details, see Metal Associations Section.	—	—	1011 Lumber Exchange, MINNEAPOLIS 1, Minn.
<b>Farm equipment.</b> See above, also: Barn Equipment Association. Bee Industries Association of America. Farm and Home Freezer Manufacturers Association. National Association of Silo Manufacturers. National Retail Farm Equipment Association. Also see Dairy equipment.			
<b>Farmers and Manufacturers Beet Sugar Association.</b> Arthur A. Schupp, executive secretary. Growers and refiners in the beet sugar industry.	28-30 (1932)	30-40	Second National Bldg., SAGINAW 5, Mich.
<b>Farmers associations.</b> See Section 18.			
<b>Fats and oils:</b> American Butter Institute. American Soybean Association. Bureau of Raw Materials for American Vegetable Oils and Fats Industries. Essential Oil Association. Institute of Shortening and Edible Oils. National Association of Margarine Manufacturers. National Cottonseed Products Association. National Fats and Oils Brokers Association. National Institute of Oil Seed Products. National Soybean Processors Association. Oil Trades Association. Olive Oil Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Federation of Cash Grain Commission Merchants Associations.</b> Dan Southwell, secretary.	None (1939)	Under 20	c/o Southwell Grain Corp., BUFFALO N. Y.
<b>Feed Institute.</b> M. E. Narramore, managing director. Manufacturers and distributors.	Under 3 (1942)	300	Des Moines Bldg., DES MOINES 9, Iowa.
<b>Feed.</b> See above, also: American Dehydrators Association. American Feed Manufacturers Association. American Dog Feed Institute. Grain and Feed Dealers National Association. National Mineral Feeds Association. National Grain Trade Council. National Hay Association.			
<b>Fertilizer:</b> American Plant Food Council. National Agricultural Limestone Association. National Crushed Stone Association (Agricultural Limestone Division.) National Fertilizer Association. Also see Chemical Associations Section.			
<b>Figs.</b> See Dried Fruit Association of California; Fruit.			
<b>Fish Distributors Cooperative Association.</b> Charles W. Triggs, executive secretary. Wholesalers; membership is located largely in midwestern States.	Under 3 (1943)	20-30	308 West Washington St., CHICAGO 6, Ill.
<b>Fishery Council.</b> E. Irwin, supervisor. Producers, distributors, etc., located largely in eastern States.	4-6 (1939)	150-175	204 Water St., NEW YORK 7, N. Y.
<b>Fisheries.</b> See above associations, also: Alaska Salmon Industry. American Fisheries Society. American Tunaboat Association. Association of Pacific Fisheries. International Association of Game, Fish, and Conservation Commissioners. Maine Sardine Packers Export Association. National Cannery Association. National Fisheries Institute. National Shellfisheries Association. National Shrimp Cannery Association. Oyster Growers and Dealers Association. Oyster Institute. (See Textile Associations Section for Sponge Institute.)			
<b>Flavoring Extract Manufacturers Association of the U. S.</b> John Hall, executive secretary. Manufacturers of flavoring extracts for culinary and other purposes. (The Fruit and Syrup Manufacturers Association and National Manufacturers of Soda Water Flavors are also in this office.)	6-10 (1909)	175-200	First National Bank Bldg., CHICAGO 3, Ill.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Flavors. See above, also:  Essential Oil Association.  Fruit and Syrup Manufacturers Association.  National Manufacturers of Soda Water Flavors, etc.</p>			
<p>Flour Millers Export Association.  Martin F. Smith, general manager.  Flour mills exporting wheat flour and other grain products; a Webb-Pomerene Act export association.</p>	<p>3-5  (1942)</p>	<p>50-60</p>	<p>National Press Bldg.,  WASHINGTON 4, D. C.</p>
<p>Flour. See above, also:  National Association of Flour Distributors.  Self-Rising Flour Institute.  Soy Flour Association.  Wheat Flour Institute.  Also see Millers, etc.</p>			
<p>Food (general):  American Institute of Food Distribution.  Association of Food Distributors.  Association of Food and Drug Officials.  Associates of the Food and Container Institute.  Cooperative Food Distributors of America.  Food Research Institute.  Independent Food Distributors Council.  Institute of Food Technologists.  International Association of Milk and Food Sanitarians.  National Association of Direct Selling Companies.  National Association of Food Chains.  National Automatic Merchandising Association.  National Bakers Supply House Association.  National Cannery Association.  National Dietary Foods Association.  National Food Brokers Association.  National Food Distributors Association.  Also see Cannery; Frozen Food; Grocers; Restaurants; and individual food items.</p>			
<p>Food machinery, equipment, and supplies:  Allied Trades of the Baking Industry.  Bakery Equipment Manufacturers Association.  Batch Pasteurizer Manufacturers Council.  Beverage Machinery Manufacturers Association.  Canning Machinery and Supplies Association.  Food Service Equipment Industry.  Food Tray Association.  Laminated Bakery Package Research Council.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Food Machinery, etc. (<i>continued</i>)</p> <p>Meat Machinery Manufacturers Institute.</p> <p>Milk Bottle Crate Manufacturers Council.</p> <p>Milk and Ice Cream Can Institute.</p> <p>National Automatic Merchandising Association.</p> <p>Also see Farm equipment; Refrigeration.</p> <p>Food Research Institute. See professional list following.</p> <p>Food Service Equipment Industry, Inc. J. V. Hirlehey, executive secretary. Wholesalers of food service equipment used in hotels, restaurants, etc., kitchen utensils, cutlery, chinaware, glassware, tables, stoves, dishwashing machines, etc.</p> <p>Food Tray Association. Mark H. Lund, secretary. Manufacturers of trays of paperboard, molded wood pulp, and wood, used for prepacking grocery store, etc., products; also as containers for moist and semi-moist foods, and in in-plant feeding. (The Paper Plate Association is also in this office.)</p> <p>Four-H Clubs. See professional list following.</p> <p>Frozen Food Foundation, Inc. Gerald A. Fitzgerald, director. Organized to engage in research and service in all aspects of production, distribution, and retailing of frozen food products; product testing, package design, nutritional research, storage preparation, use by consumers, etc.</p> <p>Frozen Food Institute. G. Hodges Bryant, chairman. Formed by department store chains, etc., to carry on research as to the processing, distribution, and use of frozen foods.</p> <p>Frozen food. See above associations, also: National Association of Frozen Food Packers.</p> <p>National Wholesale Frozen Food Distributors.</p> <p>Also see Freezer; and Frozen food locker.</p> <p>Frozen Food Locker Institute (formerly, Frozen Food Locker Manufacturers and Suppliers Association). R. R. Farquhar, executive director. Wholesalers and manufacturers of food locker equipment. Association's chief activity is trade promotion.</p> <p>Frozen food locker. See above, also National Frozen Food Locker Association.</p>	<p>Under 3 (1933)</p> <p>Under 3 (1944)</p> <p>15 (1945)</p> <p>None (1928)</p> <p>Under 3 (1943)</p>	<p>170-180</p> <p>11-20</p> <p>55-65</p> <p>650-700</p> <p>200</p>	<p>624 South Michigan Ave., CHICAGO 5, Ill.</p> <p>122 East 42d St., NEW YORK 17, N. Y.</p> <p>600 West Genesee St., SYRACUSE 4, N. Y.</p> <p>90 West Broadway, NEW YORK 7, N. Y.</p> <p>Insurance Bldg., OMAHA 2, Nebr.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Fruit and Syrup Manufacturers Assn.</b> (formerly, National Association of Manufacturers of Fruit and Flavoring Syrups). John S. Hall, secretary. Manufacturers of bottlers flavors used in still and carbonated beverages. (The Flavoring Extract Manufacturers Association and National Manufacturers of Soda Water Flavors are also in this office.)  <b>Fruit:</b> California Dried Fruit Export Association. California Olive Association. Canners League of California. Citrus Corporation of America. Date Industries Association. Dried Fruit Association of California. International Apple Association. Maraschino Cherry and Glace Fruit Association. National Apple Dryers Association. National Canners Association. National Dehydrators Association. National League of Wholesale Fresh Fruit and Vegetable Distributors. National Red Cherry Institute. Pacific Fresh Fruit Export Association. United Fresh Fruit and Vegetable Association. Washington Evaporated Apple Export Association. Future Farmers of America. See professional list following. Future Home Makers of America. See professional list following. Game. See International Association of Game, Fish and Conservation Commissioners.	3-5 (1917)	40-50	1251 First National Bank Bldg., CHICAGO 3, Ill.
<b>Garden Seed Association</b> (distributors). Byrne Marcellus, secretary. (See Canned Chop Suey Foods Industry for other associations in this office.)  Garden tools. See Farm Equipment Institute. Gelatin. See Edible Gelatin Manufacturers Research Society of America; etc.	10-12 (for all associations) (1940)	Under 20	332 South Michigan Ave., CHICAGO 4, Ill.
<b>General Milk Sales, Inc.</b> S. A. Halgren, secretary. Manufacturers of canned milk; a Webb-Pomerene Act export association.	(1919; reorganized in 1948)	Under 20	19 Rector St., NEW YORK 6, N. Y.
Government officials. See professional list following.			
<b>Grain and Feed Dealers National Association.</b> R. B. Bowden, executive vice president. Wholesalers and retailers.	3-5 (1896)	1,300 (42 State and regional associations)	Merchants Exchange Bldg., ST. LOUIS, Mo.
<b>Grain.</b> See above, also: American Corn Millers Federation. California Rice Exporters. Cereal Institute.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Grain (<i>continued</i>)</b> Chicago Board of Trade. Corn Industries Research Foundation. Farmers National Grain Dealers Association. Federation of Cash Grain Commission Merchants Association. National Grain Trade Council. North American Export Grain Association. Rice Export Association. Rice Millers Association. Society of Grain Elevator Superintendents. Terminal Elevator Grain Merchants Association. Texas Rice Export Association. Also see Feed; Millers; Popcorn; etc. Grape juice concentrates. See Wine Institute; etc.			
<b>Grocery Manufacturers of America</b> (formerly, Associated Grocery Manufacturers of America). Paul S. Willis, president. Manufacturers of nationally advertised food and grocery products.	30 (1910)	250-300	205 East 42d St., NEW YORK 17, N. Y.
<b>Grocers.</b> See above, also: Cooperative Food Distributors. Independent Food Distributors Council. Independent Grocers Alliance. National American Wholesale Grocers Association. National Association of Food Chains. National Association of Retail Grocers. National Industrial Stores Association. National Retail Grocers Secretaries Association. National Voluntary Groups Institute. Super Market Institute. U. S. Wholesale Grocers Association. Also see Food.			
<b>Hatcheries.</b> See International Baby Chick Association; Poultry.			
<b>Hawaiian Sugar Planters Association.</b> Ernest W. Greene, vice president. Growers and refiners.	285-290 (1895)	200	Investment Bldg., WASHINGTON 5, D. C.
<b>Hay.</b> See National Hay Association. <b>Health foods.</b> See National Dietary Foods Association; etc. <b>Home economics.</b> See professional list following. <b>Honey:</b> American Honey Institute. Bee Industries Association. National Federation of Beekeepers.			
<b>Hops.</b> See Brewers.			
<b>Hot house.</b> See National Association of Hot House Vegetable Growers; etc.			
<b>Hotel men.</b> See professional list following.			
<b>Ice.</b> See National Association of Ice Industries; National Association of Ice Refrigerator Manufacturers.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Ice Cream Merchandising Institute.</b> George W. Hennerich, managing director. (Part of International Association of Ice Cream Manufacturers.)	6-8 (1935)	—	1022 Barr Bldg., WASHINGTON 6, D. C.
Ice cream. See above, also: International Association of Ice Cream Manufacturers. National Association of Retail Ice Cream Manufacturers. National Ice Cream Mix Association.			
Ice cream equipment: Counter Freezer Association. Milk and Ice Cream Can Institute. Soda Fountain Manufacturers Association.			
Importers: Association of American Importers of Green Olives. National Association of Alcoholic Beverage Importers. National Council of American Importers. Also see Cocoa; Coffee; Essential oil; Oilseed; Olive oil; Spice; Tea; etc.			
Incubators. See Farm Equipment Institute; International Baby Chick Association.			
<b>Independent Food Distributors Council.</b> Rose M. Kiefer, secretary. Membership is composed of national associations of retail and wholesale grocers. (The National Association of Retail Grocers is also in this office.) The IFDC became inactive in 1949.	Under 3 (1936)	Under 20	360 North Michigan Ave., CHICAGO 1, Ill.
<b>Independent Grocers Alliance of America.</b> J. Frank Grimes, president. Composed of wholesale firms which service selected retail stores. Membership probably includes less than 100 wholesale companies, servicing about 5,000 retailers. Activities are devoted chiefly to cooperative buying, advertising, etc.	70-80 (1926)	About 100	131 S. Wabash Ave., CHICAGO 3, Ill.
Industrial stores. See National Industrial Stores Association.			
<b>Institute of American Poultry Industries.</b> Cliff D. Carpenter, president. Processors, packers, etc. of shell and frozen eggs, dressed and live poultry.	8-10 (1926)	275-300	110 North Franklin St., CHICAGO 6, Ill.
Institute of Food Technologists. See professional list following.			
<b>Institute of Shortening and Edible Oils, Inc.</b> (formerly, Institute of Shortening Manufacturers). E. W. Brockenbrough, president. Manufacturers of salad and cooking oils and shortenings, made from cottonseed oil and other products.	Under 3 (1932)	20-30	927 15th St., WASHINGTON 5, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>International Apple Association.</b> Samuel Fraser, secretary. Growers, packers, shippers, distributors, etc. serving the apple, pear, and other fresh fruit industries.	10-12 (1895)	1,500	154 East Ave., ROCHESTER 4, N. Y.
International Association of Game, Fish, and Conservation Commissioners. See professional list following.			
<b>International Association of Ice Cream Manufacturers.</b> Robert C. Hibben, executive secretary, Manufacturers of ice cream sold at wholesale.	10-12 (1900)	2,200 (40 State and regional associations)	Barr Bldg., WASHINGTON 6, D. C.
International Association of Milk Dealers. Merged in 1946 with the Milk Industry Foundation.			
International Association of Milk Control Agencies. See professional list following.			
International Association of Milk and Food Sanitarians. See professional list following.			
<b>International Baby Chick Association</b> (hatcheries, etc.). Don M. Turnbull, executive secretary.	8-10 (1916)	5,300	15 West 10th St., KANSAS CITY 6, Mo.
International Chefs Association. See professional list following.			
International Crop Improvement Association. See professional list following.			
International Culinaricians Association. See professional list following.			
International Geneva Association. See professional list following.			
International Institute of Milling Technology. See professional list following.			
International Stewards and Caterers Association. See professional list following.			
Jellies, etc. See National Preservers Association, etc.			
Kosher food. See American Federation of Retail Kosher Butchers; Specialty Bakery Owners; etc.			
Kraut. See National Kraut Packers Association.			
<b>Laminated Bakery Package Research Council.</b> Harvey H. Robbins, secretary. For further details, see Lumber, etc., Associations Section.	—	—	111 West Washington St., CHICAGO 2, Ill.
<b>Leaf Tobacco Exporters Association.</b> J. C. Lanier, general counsel. Leaf tobacco dealers.	Under 3 (1941)	80-90	GREENVILLE, N. C.
<b>League of Distilled Spirits Rectifiers.</b> Fred A. Caskey, general counsel. Distilled spirits products blending companies (blended whiskeys, cordials, liqueurs, gins, etc.).	Under 3 (1934)	40-50	1140 Woodward Bldg., WASHINGTON 5, D. C.
<b>Licensed Beverage Industries, Inc.</b> F. E. M. Whiting, president. A public relations organization for the alcoholic beverage industries. The LBI is a 1946 merger of the Allied Liquor Industries, Inc., and the Conference of Alcoholic Beverage Industries (org. in 1940.).	25-30 (1946)	450-500	10 East 40th St., NEW YORK 16, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
Liquor. See Beverage.			
Live stock: American Stockyards Association. National Live Stock Exchange. National Live Stock and Meat Board. Also see Section 18.			
Lockers. See Frozen Food Locker Institute; National Frozen Food Locker Association.			
Macaroni. See American Macaroni Export Institute; National Macaroni Manufacturers Association.			
Machinery. See Food machinery.			
Maine Sardine Packers Export Association. Donald G. Wilson, secretary. A Webb-Pomcresne Act export association.	1-3 (1946)	Under 20	EASTPORT, Maine.
Malt Research Institute. B. A. Burkhardt, secretary.	Under 3 (1939)	Trade associations, and companies	P. O. Box 2039, MADISON, Wis.
Malt. See above, also Barley and Malt Institute.			
Maraschino Cherry and Glace Fruit Association (formerly, Cherry and Glace Fruit Association). DeWitt C. Reed, executive secretary. Processors of bottled maraschino cherries and manufacturers of glace fruits. (The Association of American Importers of Green Olives and Date Industries Association are also in this office.)	Under 3 (1934)	25-30	105 Hudson St., NEW YORK 13, N. Y.
Margarine. See National Association of Margarine Manufacturers.			
Marketing. See National Association of Marketing Officials; also Grocers; etc.			
Master Brewers Association of America. See professional list following.			
Mayonnaise and Salad Dressing Manufacturers Association. Joseph B. Danzansky, executive secretary. (The National Association of Non-Slaughtering Meat Processors and Wholesalers is also in this office.)	3-5 (1942)	85-90	1406 G St., WASHINGTON 5, D. C.
Meat: American Meat Institute. American Provisions Export Co. National Association of Hotel and Restaurant Meat Purveyors. National Association of Non-Slaughtering Meat Processors and Wholesalers. National Association of Retail Meat Dealers. National Independent Meat Packers Association. National Live Stock and Meat Board. National Meat Canners Association. National Meat Industry Council. Natural Casing Institute. Also see Livestock.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Meat Machinery Manufacturers Institute.</b> E. G. Vail, secretary. For further details, see Metal Associations Section.	—	—	1706 L St., WASHINGTON 6, D. C.
<b>Milk Industry Foundation.</b> B. F. Castle, executive director. Milk distributors; includes membership of former International Association of Milk Dealers.	9-11 (1936)	1,000	1001 15th St., WASHINGTON 5, D. C.
<b>Milk:</b> American Association of Medical Milk Commissions. American Dry Milk Institute. Certified Milk Producers of America. Evaporated Milk Association. General Milk Sales, Inc. International Association of Milk Control Agencies. International Association of Milk and Food Sanitarians. Milk Industry Foundation. Milk Sugar Institute. National Acidophilus Milk Co-Operative Association. National Cooperative Milk Producers Federation. Also see Dairy products.			
<b>Milk Bottle Crate Manufacturers Council.</b> D. S. Hunter, commissioner. For further details, see Metal Associations Section.	—	—	Keith Bldg., CLEVELAND 15, Ohio.
<b>Milk bottle.</b> See above, also Milk Cap Statistical Bureau; National Association of Milk Bottle Exchanges; National Association of Sanitary Milk Bottle Closure Manufacturers.			
<b>Milk Cap Statistical Bureau.</b> George J. Lincoln, executive secretary. For further details, see Lumber, etc., Associations Section.	—	—	1532 Lincoln Liberty Bldg., PHILADELPHIA 7, Pa.
<b>Milk and Ice Cream Can Institute.</b> W. B. Thomas, commissioner. For further details, see Metal Associations Section.	—	—	Keith Bldg., CLEVELAND 15, Ohio.
<b>Milk Sugar Institute (manufacturers).</b> Robert T. Baldwin, secretary. Manufacturers of milk sugar from whey; used in pharmaceutical preparations, infant foods, etc.	Under 3 (1927)	Under 20	50 East 41st St., NEW YORK 17, N. Y.
<b>Millers National Federation.</b> Herman Steen, vice president. Herman Fakler, vice president. Flour milling companies. (The Wheat Flour Institute is the promotional agency of the MNF.)	30-35 (1902)	450-500	309 West Jackson Blvd., CHICAGO 6, Ill. National Press Bldg., WASHINGTON 4, D. C.
<b>Millers.</b> See above, also: American Corn Millers Federation. Association of Operative Millers. Flour Millers Export Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Millers (<i>continued</i>)</p> <p>International Institute of Milling Technology.</p> <p>National Soft Wheat Millers Association.</p> <p>Rice Millers Association.</p> <p>Also see Flour.</p> <p>Mushrooms. See Cultivated Mushroom Institute; also Section I8 for Mushroom Growers Cooperative Association.</p>			
National Acidophilus Milk Co-Operative Association. James Gillin, secretary. Milk fermented by bacteria and used in the treatment of some forms of illness.	Under 3 (1927)	Under 20	190 Tulip Ave., Floral Park, LONG ISLAND, N. Y.
National Alcoholic Beverage Control Association. See professional list following.			
National-American Wholesale Grocers Association. M. L. Toulme, executive vice president.	5-7 (1890)	1,800	60 Hudson St., NEW YORK 13, N. Y.
National Apple Dryers Association. John F. White, secretary.	Under 3 (1914)	45-50	336 Sherlock Bldg., PORTLAND 4, Oreg.
National Association of Alcoholic Beverage Importers. Harry L. Lourie, executive vice president. Importers of wines, whiskey, champagne, etc.	3-5 (1935)	125-150	700 National Press Bldg., WASHINGTON 4, D. C.
National Association of Chewing Gum Manufacturers. Carlton S. Drolsbaugh, secretary.	Under 3 (1918)	40-50	100 East 42d St., NEW YORK 17, N. Y.
National Association of Commissioners, Secretaries, and Directors of Agriculture. See professional list following.			
National Association of County Agricultural Agents. See professional list following.			
National Association of Dairy Equipment Manufacturers. Charles M. Fistere, executive secretary. For further details, see Metal Associations Section.	—	—	927 15th St., WASHINGTON 5, D. C.
National Association of Direct Selling Companies. J. M. George, general counsel. Manufacturers, etc.; house-to-house distribution to consumers of food products, apparel, drug store items, household articles, and other commodities.	3-5 (1914)	150-200	165 Center St., WINONA, Minn.
National Association of Flour Distributors (wholesalers). W. G. Martin, secretary.	None (1919)	450	23 Beaver St., NEW YORK 4, N. Y.
National Association of Food Chains. John A. Logan, president.	18-20 (1934)	170 (15,000 stores)	726 Jackson Place, WASHINGTON 6, D. C.
National Association of Frozen Food Packers. L. S. Martin, secretary-manager.	5-8 (1942)	90-100	1415 K St., WASHINGTON 5, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
National Association of Hot House Vegetable Growers. F. O. Colbrunn, Secretary. Wholesalers.	Under 3 (1937)	600	Public Square Bldg., CLEVELAND 13, Ohio.
National Association of Hotel and Restaurant Meat Purveyors. Harry L. Rudnick, Secretary. Wholesalers.	Under 3 (1942)	200	29 South La Salle St., CHICAGO 3, Ill.
National Association of Ice Industries. Mount Taylor, Executive Secretary. Manufacturers and distributors.	20-25 (1917)	2,500 (35-40 State, etc., associations)	1706 L St., WASHINGTON 6, D. C.
National Association of Ice Refrigerator Manufacturers. E. G. Vail, Secretary. For further details, see Metal Associations Section.	—	—	1706 L St., WASHINGTON 6, D. C.
National Association of Local Creameries. See new name, National Creameries Association.			
National Association of Manufacturers of Fruit and Flavoring Syrups. See new name, Fruit and Syrup Manufacturers Association.			
National Association of Margarine Manufacturers. Paul T. Truitt, President.	4-6 (1936)	Under 20	605 Munsey Bldg., WASHINGTON 4, D. C.
National Association of Marketing Officials. See professional list following.			
National Association of Milk Bottle Exchanges. T. H. Broughton, secretary. For further details, see Stone, etc., Associations Section.	—	—	429 Mack Ave., DETROIT 1, Mich.
National Association of Meat Processors and Wholesalers. Frank T. Heinemann, executive secretary. Processors of luncheon meats, etc. and wholesalers of fresh meats. (The Mayonnaise and Salad Dressing Manufacturers Association is also in this office.)	3-5 (1942)	100	1406 G St., WASHINGTON 5, D. C.
National Association of Plant Patent Owners. See professional list following.			
National Association of Popcorn Manufacturers. Thomas J. Sullivan, executive secretary. Packers of popcorn and popcorn products; also allied industry manufacturers, such as edible oils, etc.	Under 3 (1944)	250	110 North Franklin St., CHICAGO 6, Ill.
National Association of Produce Market Managers. See professional list following.			
National Association of Refrigerated Warehouses (a Division of the American Warehousemen's Association). William Dalton, executive vice president. Public warehouses engaged in the preservation of perishable agricultural and horticultural commodities and seafoods, including meats, poultry, game, fish, dairy products, fruits, vegetables, nuts, candy, etc.	7-9 (1891)	350-400	Tower Bldg., WASHINGTON 5, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Refrigeration Contractors.</b> Edna Berggren, executive secretary. For further details, see Metal Associations Section.	—	—	228 N. La Salle St., CHICAGO 1, Ill.
<b>National Association of Retail Grocers.</b> Mrs. Rose M. Kiefer, secretary-manager.	12-20 (1892)	73,000 stores in 42 States and 460 local associations	360 North Michigan Ave., CHICAGO 1, Ill.
<b>National Association of Retail Ice Cream Manufacturers.</b> E. M. Warder, executive secretary.	6-8 (1933)	600	310 South Clair St., TOLEDO 4, Ohio.
<b>National Association of Retail Meat Dealers.</b> George R. Dressler, executive secretary.	3-5 (1885)	15,000 (60 local associations)	176 West Adams St., CHICAGO 3, Ill.
<b>National Association of Sanitary Milk Bottle Closure Manufacturers.</b> George J. Lincoln, executive secretary. For further details, see Lumber, etc., Associations Section.	—	—	1532 Lincoln Liberty Bldg., PHILADELPHIA 7, Pa.
<b>National Association of Silo Manufacturers.</b> Z. W. Craine, secretary. For further details, see Stone, etc., Associations Section.	—	—	P. O. Box No. 30, NORWICH, N. Y.
<b>National Association of Tobacco Distributors.</b> Joseph Kolodny, managing director. Wholesalers of tobacco, cigarettes, cigars, pipes, confectionery, etc.	12-15 (1932)	1,750	200 Fifth Ave., NEW YORK 10, N. Y.
<b>National Automatic Merchandising Association.</b> Clinton S. Darling, executive director. Companies engaged in retailing merchandise and services through automatic vending machines; includes operators, manufacturers, and suppliers. Products sold include candy, gum, nuts, cigarettes, etc.; services include parcel checking, personal weighing, etc.	18-20 (1936)	850	7 S. Dearborn St., CHICAGO 3, Ill.
<b>National Bakers Supply House Association.</b> Waneta S. Blout, managing director. Wholesalers of raw and prepared foods, and supplies to the bakery industry.	3-5 (1917)	50-60	64 East Lake St., CHICAGO 1, Ill.
<b>National Beer Wholesalers Association.</b> Russell H. Hopkins, director.	5-7 (1933)	1,800	203 N. Wabash Ave., CHICAGO 1, Ill.
<b>National Brands Soft Drink Institute</b> (bottlers). E. W. Mehren, president.	Under 3 (1948)	Under 20	202 S. Hamilton Drive, BEVERLY HILLS, Calif.
<b>National Candy Wholesalers Association.</b> C. M. McMillan, executive secretary.	6-8 (1945)	1,700	1424 K St., WASHINGTON 5, D. C.
<b>National Canners Association.</b> Carlos E. Campbell, secretary. Food canning plants for fruits, vegetables, fish, etc. The NCA specializes in scientific laboratory research; also statistics.	100 (1907)	Over 1,000	1739 H St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Cheese Institute.</b> E. W. Gaumnitz, executive secretary. Manufacturers and wholesalers.	3-5 (1927)	130-140	110 North Franklin St., CHICAGO 6, Ill.
<b>National Coffee Association.</b> W. F. Williamson, secretary and manager. Importers, brokers, and roasters.	3-5 (1910)	359-400	120 Wall St., NEW YORK 5, N. Y.
<b>National Commercial Refrigerator Sales Association.</b> George B. Herman, president. For further details see Metal Associations Section.	—	—	116 North 7th St., MINNEAPOLIS 3, Minn.
<b>National Confectioners Association.</b> Philip P. Gott, president. Manufacturers of candy and confectionery. Recently the NCA has been especially active in trade promotion and related services.	20-24 (1884)	625-650	1 North La Salle St., CHICAGO 2, Ill.
<b>National Confectionery Salesmen's Association.</b> See professional list following. <b>National Conference of State Liquor Administrators.</b> See professional list following.			
<b>National Cottonseed Products Association.</b> T. H. Gregory, executive vice president. Crushers, refiners, brokers, dealers, etc. Products include salad oil, margarine, cooking fats, soap, industrial lubricants, etc. Cottonseed residue is sold as cottonseed meal for cattle feed and fertilizer.	16-18 (1897)	600-625	731 Sterick Bldg., MEMPHIS 3, Tenn.
<b>National Council of American Importers.</b> Harry S. Radcliffe, executive secretary. Manufacturers, distributors, selling agents, etc.; imports cover more than 100 commodity lines in the finished goods, raw materials, and foodstuffs fields.	6-8 (1921)	600	45 East 17th St., NEW YORK 3, N. Y.
<b>National Creameries Association</b> (formerly, National Association of Local Creameries). W. A. Gordon, secretary. Dairy products producers, etc., chiefly in Midwestern States.	Under 3 (1933)	800	New York Bldg., ST. PAUL 1, Minn.
<b>National Dairy Council.</b> Milton Hult, president. The educational and promotional organization of the dairy industry. Membership includes producers and distributors of dairy products, and manufacturers of dairy equipment and supplies.	50-60 (1918)	Over 50	111 North Canal St., CHICAGO 6, Ill.
<b>National Dehydrators Association.</b> Glenn G. Hoskins, managing director. Processors of fruits and vegetables into powder, flake, piece, etc. form. (The National Soup Mix Association is also in this office.)	3-5 (1942)	Under 20	520 North Michigan Ave., CHICAGO 11, Ill.
<b>National Dietary Foods Association.</b> S. N. Phillipp, executive secretary. Manufacturers, retailers, etc. of "health foods"; also lecturers.	1-3 (1939)	200-225	Station A, Box 85, CINCINNATI, Ohio.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Egg Products Association.</b> Eleanor Young, secretary. Egg breakers and driers; products include liquid frozen and dried eggs.	3-5 (1939)	90-100	110 North Franklin St., CHICAGO 6, Ill.
National Farm Chemurgic Council. See professional list following.			
<b>National Fats and Oils Brokers Association.</b> G. K. Dahlin, secretary.	None (1943)	30-40	327 South La Salle St., CHICAGO 4, Ill.
National Federation of Beekeepers Associations. See Section 18.			
<b>National Federation of Women's Exchanges.</b> Mary D. Payne, secretary. Articles sold through women's exchanges usually include home-made foodstuffs, infants' and children's wear, negligees and underwear, gifts of various kinds, etc.	None (1935)	27 exchanges	541 Madison Ave., NEW YORK 22, N. Y.
<b>National Fertilizer Association.</b> Russell Coleman, president. For further details, see Chemical, etc., Associations Section.	—	—	616 Investment Bldg., WASHINGTON 5, D. C.
<b>National Fisheries Institute.</b> Charles E. Jackson, general manager. Represents the commercial fishery industry; producers (boat owners), processors, wholesalers, brokers, cannerys.	10-12 (1945)	800	724 Ninth St., WASHINGTON 1, D. C.
<b>National Food Brokers Association.</b> Watson Rogers, president. Chiefly food wholesalers who do not take title to the goods sold, but find buyers through their specialized marketing information sources. They may represent a single client or group of clients (either buyers or sellers). Compensation is usually in the form of fees or commissions.	7-9 (1904)	1,400	Munsey Bldg., WASHINGTON 4, D. C.
<b>National Food Distributors Association.</b> E. J. Martin, secretary and manager. Wholesale distributors of food and grocery items by auto trucks.	Under 3 (1927)	2,550	110 North Franklin St., CHICAGO 6, Ill.
<b>National Frozen Food Locker Association.</b> S. T. Warrington, executive secretary. Cooperative refrigeration by consumers at central plants.	Under 3 (1939)	2,550	308 West Washington Blvd., CHICAGO 6, Ill.
<b>National Grain Trade Council.</b> William F. Brooks, executive secretary. An organization of grain exchanges, and national associations of grain and feed manufacturers and distributors.	3-5 (1930)	28 exchanges, 6 national associations	Hibbs Bldg., WASHINGTON 5, D. C.
<b>National Hay Association.</b> Fred K. Sale, secretary. Shippers and dealers; baled hay, straw, or allied products.	Under 3 (1893)	465	600 Board of Trade Bldg., INDIANAPOLIS 4, Ind.
National Health Foods Association. See new name, National Dietary Foods Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
National Home Demonstration Agents Association. See professional list following.			
National Ice Cream Mix Association (manufacturers). Edward L. Koepenick, executive secretary. (The National Wine Association is also in this office.)	Under 3 (1944)	125-150	1406 G St., WASHINGTON 5, D. C.
National Independent Meat Packers Association. C. B. Heinemann, executive secretary.	4-6 (1942)	750	740 11th St., WASHINGTON 1, D. C.
National Industrial Stores Association. Hull Bronson, executive secretary. Mining, textile, steel, etc., companies operating retail stores in towns which are largely company-owned. Products include food, groceries, and general merchandise.	3-5 (1927)	300-350	Southern Bldg., WASHINGTON 5, D. C.
National Institute of Oil Seed Products. J. L. Dirickx, secretary. Importers of oil bearing seeds (sesame oil, etc.) and nuts (coconut oil from copra) crushers; processors, brokers and wholesalers of vegetable oils, edible and inedible. These oils are used in the manufacture of mayonnaise, margarine, soap, etc. The institute specializes in services relating to trading rule standards.	Under 3 (1937)	20-30	P. O. Box 3500, Rincon Annex, SAN FRANCISCO, Calif.
National Kraut Packers Association. Roy Irons, secretary.	Under 3 (1907)	40-50	103½ South Main St., CLYDE, Ohio.
National League of Wholesale Fresh Fruit and Vegetable Distributors. John R. Van Arnum, secretary. Members located chiefly in States east of the Mississippi River.	7-9 (1893)	1,250	512 F St., WASHINGTON 1, D. C.
National Live Stock Exchange. H. R. Park, secretary. Membership is composed of local exchanges representing live stock commission men.	Under 3 (1885)	20-25	726 Exchange Bldg., Union Stock Yards, CHICAGO 9, Ill.
National Live Stock and Meat Board. R. C. Pollock, general manager. Activities devoted to research, education, and trade promotion for the live stock and meat industry.	50-60 (1923)	16 associations	407 South Dearborn St., CHICAGO 5, Ill.
National Macaroni Manufacturers Association. M. J. Donna, secretary.	3-5 (1904)	110-125	P. O. Drawer #1, BRAIDWOOD, Ill.
National Manufacturers of Soda Water Flavors. John S. Hall, secretary. Manufacturers of soda fountain fruit and flavoring syrups. (The Flavoring Extract Manufacturers Association and Fruit and Syrup Manufacturers Association are also in this office.)	Under 3 (1906)	40-50	1251 First National Bank Bldg., CHICAGO 3, Ill.
National Margarine Institute. Succeeded by National Association of Margarine Manufacturers.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Meat Canners Association.</b> J. H. Moninger, secretary. Cooperates with the American Meat Institute, Can Manufacturers Institute, etc.	None (1921)	30-40	59 East Van Buren St., CHICAGO 5, Ill.
<b>National Meat Industry Council.</b> Jack Kranis, president. Composed of American Federation of Retail Kosher Butchers and 15 local, etc., associations of retailers, wholesalers, and slaughterers.	Under 3 (1945)	25,000	25 Broad St., NEW YORK 4, N. Y.
<b>National Mineral Feeds Association</b> (formerly, Animal and Poultry Foundation of America). Peter W. Janss, executive secretary. Manufacturers of mixtures of minerals used in livestock and poultry rations.	Under 3 (1920)	90-100	1012 Des Moines Bldg., DES MOINES 9, Iowa.
<b>National Peanut Council.</b> William F. Seals, president. Membership includes representatives of principal interests of peanut industry; growers, processors, distributors, end-use manufacturers.	5-7 (1941)	250	Dupont Circle Bldg., WASHINGTON 6, D. C.
<b>National Pecan Shellers and Processors Association.</b> Perry A. Noble, president.	Under 3 (1943)	80-90	1515 Del Mar Blvd., ST. LOUIS 3, Mo.
<b>National Pickle Packers Association.</b> E. T. Miller, secretary. Manufacturers; members engaged in growing, salting, and packing of cucumbers for pickles.	Under 3 (1893)	100-150	1012 North Blvd., OAK PARK, Ill.
<b>National Potato Chip Institute</b> (manufacturers). Harvey F. Moss, executive secretary.	3-5 (1937)	250-300	Hanna Bldg., CLEVELAND 15, Ohio.
<b>National Poultry, Butter, and Egg Association.</b> Harrison F. Jones, executive secretary. Car lot concentrators, processors, shippers, etc.	5-7 (1906)	450	110 North Franklin St., CHICAGO 6, Ill.
<b>National Preservers Association.</b> W. L. Walde, managing director. Manufacturers of preserves, jellies, fruit butters, and related products. (The Peanut Butter Manufacturers Association is also in this office.)	3-5 (1918)	150-175	839 17th St., WASHINGTON 6, D. C.
<b>National Pretzel Bakers Institute.</b> Harold H. Moss, executive secretary. (The Biscuit and Cracker Distributors Association is also in this office.)	Under 3 (1941)	35-40	8617 Germantown Ave., PHILADELPHIA 18, Pa.
<b>National Red Cherry Institute.</b> Byrne Marcellus, secretary. (See Canned Chop Suey Foods Industry for other associations in this office.)	10-12 (for all associations) (1947)	2,500	332 South Michigan Ave., CHICAGO 4, Ill.
<b>National Renderers Association</b> (formerly, Association of American Producers of Domestic Inedible Fats). F. B. Wisc, secretary. For further details, see Chemical Associations Section.	—	—	1424 K St., WASHINGTON 5, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Restaurant Association.</b> Frank J. Wiffler, executive vice president.	15-20 (1919)	7,000	8 South Michigan Ave., CHICAGO 3, Ill.
<b>National Retail Farm Equipment Association.</b> Paul M. Mulliken, executive secretary. For further details, see Metal Associations Section.	—	—	Hotel Desoto, ST. LOUIS 1, Mo.
<b>National Retail Grocers Secretaries Association.</b> See professional list following.			
<b>National Retail Liquor Package Stores Association.</b> Benjamin Josephs, president. (Being reorganized in 1949.)	(1934)	—	11 Beacon St., BOSTON, MASS.
<b>National Retail Tea and Coffee Merchants Association.</b> Oliver J. Corbett, secretary. Retailers of tea, coffee, and other foods who sell their products through designated delivery routes and feature the premium method of advertising. One member reports a fleet of 1,600 motor trucks delivering food products to 900,000 customers living in 10,000 communities.	Under 3 (1913)	150-200	Merchandise Mart Plaza, CHICAGO 54, Ill.
<b>National Retailer-Owned Grocers, Inc.</b> See Cooperative Food Distributors of America.			
<b>National Sausage Casing Dealers Association.</b> See new name, Natural Casing Institute.			
<b>National Shellfisheries Association.</b> See professional list following.			
<b>National Shrimp Cannery Association</b> (formerly, Shrimp Cannery National Advertising Association). Leonora Deeuers, secretary. (The Seafood Statistical Bureau is also in this office.)	Under 3 (1940)	30-40	904 Hibernia Bank Bldg., NEW ORLEANS 12, La.
<b>National Society of In-Plant Feeding Engineers.</b> See professional list following.			
<b>National Soft Wheat Millers Association</b> (formerly, Soft Wheat Millers Association). Paul M. Marshall, vice president.	3-5 (1920)	100	309 West Jackson Blvd., CHICAGO 6, Ill.
<b>National Soup Mix Association.</b> Glenn G. Hoskins, managing director. Manufacturers of dehydrated soups. (The National Dehydrators Association is also in this office.)	3-5 (1943)	40-50	520 North Michigan Ave., CHICAGO 11, Ill.
<b>National Soybean Processors Association.</b> Robert G. Houghtlin, president. Principal products are soybean meal and soybean oil, the greater part of the meal going to livestock and poultry feeds and most of the oil into the edible oil field.	3-5 (1930)	70-80	Board of Trade Bldg., CHICAGO 4, Ill.
<b>National Split Pea Association</b> (processors). Byrne Marcellus, secretary. (See Canned Chop Suey Foods Industry for other associations in this office.)	10-12 (for all associations) (1943)	Under 20	332 South Michigan Ave., CHICAGO 4, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Sugar Brokers Association.</b> J. D. Hegeman, executive secretary. Brokers who place orders with cane and beet sugar refiners for industrial users of sugar, wholesale grocers, chain stores, etc.	Under 3 (1903)	400-450	129 Front St., NEW YORK 5, N. Y.
<b>National Tavern Association.</b> Robert S. Lufkin, president. Retailers of alcoholic beverages consumed on the premises	3-5 (1937)	17 state associations 27,000 members	18 East 41st St., NEW YORK 17, N. Y.
<b>National Tobacco Tax Association.</b> See professional list following.			
<b>National Vitamin Foundation.</b> Robert S. Goodhart, director. Organized by producers and distributors of vitamins and related products to study problems of nutrition.	Under 3 (1946)	20-30	150 Broadway, NEW YORK 7, N. Y.
<b>National Voluntary Groups Institute.</b> Gerard M. Ungaro, secretary. An association of "wholesaler-sponsored voluntary grocery chains;" wholesalers who sponsor the organization of independently-owned retail grocery stores which agree to buy most of their merchandise from such wholesalers in return for aid in retail management services, etc.	Under 3 (1933)	11,000	77 West Washington St., CHICAGO 2, Ill.
<b>National Wholesale Frozen Food Distributors, Inc.</b> Harry K. Schaufler, executive director.	Under 3 (1945)	120-130	60 East 42d St., NEW YORK 17, N. Y.
<b>National Wine Association.</b> Edward L. Koepenick, executive secretary. Wine producers outside the State of California. (The National Ice Cream Mix Association is also in this office.)	Under 3 (1944)	75	1406 G. St., WASHINGTON 5, D. C.
<b>Natural Casing Institute</b> (formerly, National Sausage Casing Dealers Association). Lawrence C. Stix, president. Importers and processors of sausage casing.	None (1927)	25-35	420 Lexington Ave., NEW YORK 17, N. Y.
<b>New Farmers of America.</b> See professional list following.			
<b>New Homemakers of America.</b> See professional list following.			
<b>New York Cocoa Exchange</b> (a commodity exchange). Robert Cross, secretary.	6-8 (1925)	150-200	92 Beaver St., NEW YORK 5, N. Y.
<b>New York Coffee and Sugar Exchange</b> (a commodity exchange). A. D. Corbett, executive secretary.	18-20 (1882)	350	112 Pearl St., NEW YORK 4, N. Y.
<b>New York Mercantile Exchange.</b> C. B. Rader, manager. A commodity exchange; including butter, eggs, potatoes, etc.	14-16 (1873)	350	6 Harrison St., NEW YORK 13, N. Y.
<b>New York Produce Exchange.</b> Laurel Duval, managing director. A commodity exchange; including grain, vegetable oils, feeds, packing house products, securities, etc.	180-190 (1861)	660	2 Broadway, NEW YORK 4, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>North American Export Grain Association.</b> W. C. Rossman, assistant secretary.	Under 4 (1920)	30-40	2 Broadway, NEW YORK 4, N. Y.
Nutrition Foundation. See professional list following.			
Nutrition. See above, also American Institute of Nutrition.			
Nuts:			
Brazil Nut Association.			
National Peanut Council.			
National Pecan Shellers and Processors Association.			
Also see Section 18.			
Oil seed products. See National Institute of Oil Seed Products; Fats and Oils.			
<b>Oil Trades Association of New York.</b> Joseph C. Smith, secretary. Wholesalers, refiners, importers, etc. of petroleum, vegetable, animal, and fish oil.	1-3 (1916)	250-300	15 Moore St., NEW YORK 4, N. Y.
Oils. See above, also Fats and oils.			
<b>Olive Oil Association of America.</b> Pasquale E. Mele, executive secretary. Importers, packers, distributors, etc.	Under 3 (1917)	110-120	51 Chambers St., NEW YORK 7, N. Y.
Olives. See Association of American Importers of Green Olives; California Olive Association.			
<b>Oyster Growers and Dealers Association of North America.</b> Lewis Radcliffe, executive secretary. Oyster growers, packers, wholesalers, etc. (The Oyster Institute of North America is also in this office.)	Under 3 (1906)	30-40	5600 32nd St., WASHINGTON 15, D. C.
<b>Oyster Institute of North America.</b> Lewis Radcliffe, director. Organized by the Oyster Growers and Dealers Association, above to "promote good public relations and function in respect to research, promotion, advertising, etc." (The Oyster Growers and Dealers Association of North America is also in this office.)	Under 3 (1935)	Over 100	5600 32nd St., WASHINGTON 15, D. C.
<b>Pacific Fresh Fruit Export Association.</b> J. T. Reed, vice president. A Webb-Pomerene Act export Association.	3-5 (1937)	Under 20	333 Pine St., SAN FRANCISCO 4, Calif.
<b>Pan-American Coffee Bureau.</b> G. R. Goelkel, secretary general. Representatives of 9 Latin-American coffee-producing countries.	18-20 (1937)	—	120 Wall St., NEW YORK 5, N. Y.
Pasteurizer. See Batch Pasteurizer Manufacturers Council.			
Patent. See National Association of Plant Patent Owners.			
<b>Peanut Butter Manufacturers Association.</b> W. L. Walde, technical adviser. (The National Preservers Association is also in this office.)	3-5 (1939)	100	839 17th St., WASHINGTON 6, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p><b>Peanuts.</b> See National Peanut Council; Peanut Butter Manufacturers Association.</p> <p><b>Peas.</b> See Canned Pea Association; National Split Pea Association.</p> <p><b>Pecans.</b> See National Pecan Shellers and Processors Association.</p>			
<b>Pickle Manufacturers Society.</b> J. E. Moore, secretary. (Inactive in early 1949.)	Under 3 (1928)	20-25	208 South La Salle St., CHICAGO 4, Ill.
<p><b>Pickles.</b> See above, also National Pickle Packers Association.</p> <p><b>Plant food.</b> See American Plant Food Council; Fertilizer.</p>			
<b>Popcorn Processors Association.</b> Francis H. Barnidge, president. Shellers and processors of raw popcorn.	None (1943)	40-45	620 North Second St., ST. LOUIS 2, Mo.
<p><b>Popcorn.</b> See above, also National Association of Popcorn Manufacturers.</p> <p><b>Potato chips.</b> See National Potato Chip Institute.</p>			
<b>Potatoes.</b> See Section 18.			
<b>Poultry and Egg National Board.</b> Homer Huntington, general manager. An educational and trade promotion organization of the poultry and egg industry; formed by associations of producers and distributors.	14-16 (1940)	4,300 (26 national and regional associations)	308 West Washington St., CHICAGO 6, Ill.
<b>Poultry Science Association.</b> See professional list following.			
<p><b>Poultry.</b> See above associations, also:</p> <p>Institute of American Poultry Industries.</p> <p>International Baby Chick Association.</p> <p>National Egg Products Association.</p> <p>National Poultry, Butter and Egg Association.</p> <p>Also see Section 18.</p>			
<b>Preserve Industry Council.</b> An educational organization, allied to the National Preservers Association.	—	—	7 South Dearborn St., CHICAGO 3, Ill.
<b>Preserves.</b> See above, also National Preservers Association.			
<b>Pretzels.</b> See National Pretzel Bakers Institute; also Bakers.			
<b>Puerto Rico Rum Institute</b> (distillers). M. W. Fillius, general counsel.	3-5 (1943)	30-40	National Press Bldg., WASHINGTON 4, D. C.
<b>Quality Bakers of America Cooperative, Inc.</b> E. E. Kelley, general manager. Independent bakers selling at wholesale.	85-90 (1922)	100-110	120 West 42d St., NEW YORK 18, N. Y.
<b>Refrigeration Equipment Manufacturers Association.</b> K. Kennedy Hanson, secretary. For further details, see Metal Associations Section.	—	—	Clark Bldg., PITTSBURGH 22, Pa.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Refrigeration Equipment Wholesalers Association</b> (formerly, National Refrigeration Supply Jobbers Association). H. S. McCloud, executive secretary. For further details, see Metal Associations Section.	—	—	920 East McMillan St., CINCINNATI 6, Ohio.
<b>Refrigeration and equipment.</b> See above, also: Cold Storage Door Manufacturers Council. Commercial Refrigerator Manufacturers Association. Frozen Food Locker Institute. National Association of Ice Refrigerator Manufacturers. National Association of Refrigerated Warehouses. National Association of Refrigeration Contractors. National Commercial Refrigerator Sales Association. National Frozen Food Locker Association. Soda Fountain Manufacturers Association. Also see Frozen food.			
<b>Renderers.</b> See National Renderers Association.			
<b>Restaurant.</b> See National Restaurant Association. Also see Restaurant men in professional list following.			
<b>Retail Tobacco Dealers of America, Inc.</b> Eric Calamia, president. Retailers of tobacco, cigarettes, cigars, pipes, confectionery, etc.	3-5 (1933)	50,000 45 State, etc., assns.	26 Platt St., NEW YORK 7, N. Y.
<b>Rice Export Association.</b> W. M. Reid, managing director. A Webb-Pomerene Act export association. (The Rice Millers Association is also in this office.)	Under 3 (1927)	30-40	1101 Queen and Crescent Bldg., NEW ORLEANS 12, La.
<b>Rice Millers Association.</b> W. M. Reid, executive vice president. (The Rice Export Association is also in this office.)	5-7 (1898)	40-50	1101 Queen and Crescent Bldg., NEW ORLEANS 12, La.
<b>Rice.</b> See above associations, also: California Rice Exporters. Texas Rice Export Association. Etc.			
<b>Rum.</b> See Puerto Rico Rum Institute; Beverage.			
<b>Salad dressing.</b> See Mayonnaise and Salad Dressing Manufacturers Assn.; also Fats and oils.			
<b>Salesmen.</b> See National Confectionery Salesmen's Assn.; Tobacco Salesmen's Assn.			
<b>Salmon.</b> See Alaska Salmon Industry; Association of Pacific Fisheries; Fisheries.			
<b>Salt Producers Association</b> (manufacturers). W. G. Wilcox, managing director.	3-5 (1914)	20-30	2137 Book Bldg., DETROIT 26, Mich.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Sardines. See Maine Sardine Packers Export Association; Fisheries. Sausage casings. See Natural Casing Institute; Meat.			
<b>Seafood Statistical Bureau.</b> Leonora Decuers, secretary. (The National Shrimp Cannery Association is also in this office.)	Under 3 (1936)	30-40	904 Hibernia Bank Bldg., NEW ORLEANS 12, La.
Seafood. See above, also Fisheries. Seed. See American Seed Trade Association; Association of Official Seed Analysts; International Crop Improvement Association.			
<b>Self-Rising Flour Institute</b> (manufacturers). Allen R. Cornelius, secretary.	Under 3 (1934)	50-60	1314 Nashville Trust Bldg., NASHVILLE 3, Tenn.
Shellfisheries. See National Shellfisheries Association. Shortening. See Institute of Shortening and Edible Oils, Inc.; Fats and oils. Shrimp. See National Shrimp Cannery Association; Fisheries. Silos. See National Association of Silo Manufacturers.			
<b>Small Brewers Association.</b> Wm. M. O'Shea, executive secretary.	5-8 (1942)	400	188 West Randolph St., CHICAGO 1, Ill.
Smoking pipes. See National Association of Tobacco Distributors; Retail Tobacco Dealers of America; Tobacco Merchants Association, etc. Society of Grain Elevator Superintendents. See professional list following.			
<b>Soda Fountain Manufacturers Association.</b> Carl J. Palmer, executive secretary. For further details, see Metal Associations Section.	—	—	111 West Washington St., CHICAGO 2, Ill.
Soda water flavors. See National Manufacturers of Soda Water Flavors. Soft drink. See Beverage. Soft Wheat Millers Association. See new name, National Soft Wheat Millers Association. Soil Conservation Society of America. See professional list following. Soil Science Society of America. See professional list following. Soup. See National Soup Mix Association; etc.			
<b>Soy Flour Association</b> (manufacturers). E. J. Dies, chairman.	3-5 (1936)	Under 20	327 South La Salle St., CHICAGO 4, Ill.
Soybean. See American Soy Bean Association; National Soybean Processors Association, etc. Spice. See American Spice Trade Association; etc.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Spirits:</b> Distilled Spirits Institute League of Distilled Spirits Rectifiers Wine and Spirits Wholesalers of America Also see Beverages.			
<b>Specialty Bakery Owners of America, Inc.</b> Jacob Walter, secretary-manager. Bakeries selling chiefly at retail, specializing in Jewish foods.	11-15 (1926)	1,500	320 Broadway, NEW YORK 7, N. Y.
<b>Starch.</b> See Corn Industries Research Foundation; etc. <b>Stewards.</b> See International Stewards and Caterers Association; Chefs. <b>Stockyards.</b> See American Stockyards Association; Livestock, Meat. <b>Sugar Research Foundation.</b> See professional list following.			
<b>Sugar:</b> American Sugar Cane League American Society of Sugar Beet Technologists Association of Sugar Producers of Puerto Rico Farmers and Manufacturers Beet Sugar Association. Hawaiian Sugar Planters Association Milk Sugar Institute National Sugar Brokers Association New York Coffee and Sugar Exchange Sugar Research Foundation United States Beet Sugar Association United States Cane Sugar Refiners Association United States Cuban Sugar Council.			
<b>Super Market Institute.</b> Don Parsons, executive director. Retail food and grocery stores, including some chain stores.	6-8 (1937)	360, representing 4,600 markets	108 Massachusetts Ave., BOSTON 15, Mass.
<b>Sweet Wine Producers Association of California.</b> B. F. Lewis, secretary.	Under 3 (1933)	20-30	Fulton-Fresno Bldg., FRESNO 1, Calif.
<b>Syrup:</b> Corn Industries Research Foundation Fruit and Syrup Manufacturers Association National Manufacturers of Soda Water Flavors Etc.			
<b>Tapioca Institute of America.</b> Kenyon Loomis, industry consultant. For further details, see Chemical, etc., Associations Section.	—	—	441 Lexington Ave., NEW YORK 17, N. Y.
<b>Taverns.</b> See Associated Tavern Owners of America; National Tavern Association; Beverages.			
<b>Tea Association of the United States.</b> Mrs. Dorothy F. Schneider, executive secretary. Importers, packers, wholesalers, etc.	Under 3 (1899)	120-130	82 Wall St., NEW YORK 5, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Tea Bureau.</b> Anthony Hyde, managing director. Producers of tea from India, Ceylon, Java-Sumatra, and British Africa.	15-17 (1937)	Under 20	500 Fifth Ave., NEW YORK 18, N. Y.
<b>Tea.</b> See above associations, also National Retail Tea and Coffee Merchants Association; etc.			
<b>Technologists.</b> See professional list following.			
<b>Terminal Elevator Grain Merchants Association</b> (wholesalers). H. M. Stratton, president.	Under 3 (1918)	60-75	741 North Milwaukee St., MILWAUKEE 2, Wis.
<b>Texas Rice Export Association.</b> R. L. Williams, secretary. A Webb-Pomerene Act export association.	None (1942)	Under 20	407 Jensen Drive, HOUSTON 10, Texas.
<b>Tobacco Associates, Inc.</b> J. B. Hutson, president. Growers, dealers, etc.; activities include development and maintenance of the export market for flue-cured tobacco.	5-7 (1947)	375	1424 K St., WASHINGTON 5, D. C.
<b>Tobacco Association of the United States.</b> N. M. Schaum, president. Buyers, packers, and marketers of leaf tobacco. Activities include regulating conditions of tobacco auctions.	Under 3 (1900)	150-175	GREENVILLE, N. C.
<b>Tobacco Merchants Association of the United States.</b> E. A. Gersbach, secretary. A "service organization for the tobacco industry as a whole." Maintains an extensive library, an information bureau, a trade-mark bureau, and other services. Membership includes manufacturers, jobbers, retailers, supply houses, covering tobacco and tobacco products.	7-9 (1915)	325-350	341 Madison Ave., NEW YORK 17, N. Y.
<b>Tobacco Salesmen's Association.</b> See professional list following.			
<b>Tobacco:</b> See 4 associations above, also: Associated Tobacco Manufacturers Burley Leaf Tobacco Dealers Association Cigar Institute of America Cigar Manufacturers Association Leaf Tobacco Exporters Association National Association of Tobacco Distributors National Automatic Merchandising Association Retail Tobacco Dealers of America Also see Section 18.			
<b>Tuna.</b> See American Tunaboat Association; Fisheries.			
<b>United Brewers Industrial Foundation.</b> See new name, U.S. Brewers Foundation.			
<b>United Fresh Fruit and Vegetable Association.</b> C. W. Kitchen, executive vice president. Wholesalers; membership is located chiefly in western and mid-western States.	11-13 (1904)	2,200	2017 S St., WASHINGTON 9, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>United States Beet Sugar Association</b> (manufacturers). Robert H. Shields, President.	4-6 (1914)	Under 20	Tower Bldg., WASHINGTON 5, D. C.
<b>United States Brewers Foundation.</b> Frank E. Mason, executive director. A 1944 merger of the U. S. Brewers Association (organized in 1862) and the former United Brewers Industrial Foundation (organized in 1936).	140-150 (1862)	465-475	21 East 40th St., NEW YORK 16, N. Y.
<b>United States Cane Sugar Refiners Association.</b> H. M. Baldrige, attorney.	3-5 (1936)	Under 20	115 Pearl St., NEW YORK 4, N. Y.
<b>United States Cuban Sugar Council.</b> John A. Gillespie, secretary. Growers and processors.	3-5 (1946)	Under 20	136 Front St., NEW YORK 5, N. Y.
<b>United States Wholesale Grocers Association.</b> Harold O. Smith, executive vice president.	6-8 (1933)	900	Investment Bldg., WASHINGTON 5, D. C.
<b>Universal Dairy Products Company.</b> L. E. Metzger, secretary. A Webb-Pomerene Act export association.	Under 3 (1945)	25-30	80 East Jackson Blvd., CHICAGO 4, Ill.
<b>Vanilla Bean Association of the U. S.</b> Ray C. Schlotterer, managing director. (See Essential Oil Association of the U. S. for other associations in this office.)	— (1948)	—	220 Fifth Ave., NEW YORK 1, N. Y.
Vegetables:			
Canned Pea Association.			
Canners League of California.			
Canned Chop Suey Foods Industry.			
Cultivated Mushroom Institute.			
National Association of Hot House Vegetable Growers.			
National Canners Association.			
National Dehydrators Association.			
National Kraut Packers Association.			
National League of Wholesale Fresh Fruit and Vegetable Distributors.			
National Split Pea Association.			
Potato Association.			
United Fresh Fruit and Vegetable Association.			
<b>Vegetable Parchment Manufacturers Association.</b> Thomas J. Burke, secretary. For further details, see Lumber, etc., Associations Section.	—	—	122 East 42d St., NEW YORK 17, N. Y.
Vending machines. See National Automatic Merchandising Association.			
Vitamins. See Association of Vitamin Chemists; National Vitamin Foundation.			
Voluntary Groups. See National Voluntary Groups Institute.			
Warehouses. See National Association of Refrigerated Warehouses.			
<b>Washington Evaporated Apple Export Association.</b> Ira D. Cardiff, president. A Webb-Pomerene Act export association.	— (1941)	Under 20	709 North First Ave., YAKIMA, Wash.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Webb Associations:</b> American Provisions Export Co. California Dried Fruit Export Association. California Rice Exporters. Citrus Corporation of America. Flour Millers Export Association. Maine Sardine Packers Export Association. Pacific Fresh Fruit Export Association. Texas Rice Export Association. Universal Dairy Products Co. Washington Evaporated Apple Export Association. Wine and Brandy Export Association. Wheat Flour Institute. See Millers National Federation. Wheat. See Flour. Whiskey. See Beverage.			
<b>Wine and Brandy Export Association.</b> H. A. Caddow, secretary. A Webb-Pomerene Act export association. (The Wine Institute is also in this office.)	— (1941)	—	717 Market St., SAN FRANCISCO 3, Calif.
<b>Wine Institute.</b> H. A. Caddow, secretary manager. California wine producers. Products also include champagne, brandy, and concentrated grape juice. (The Wine and Brandy Export Association is also in this office.)	55-60 (1932)	200-225	717 Market St., SAN FRANCISCO 3, Calif.
<b>Wine and Spirits Wholesalers of America.</b> Fred M. Switzer, executive vice president.	7-9 (1943)	485-500	Security Bldg., ST. LOUIS 2, Mo.
Wine. See above associations, also National Wine Association; Sweet Wine Producers Association; Beverage. Yeast. See Brewers Yeast Council.			

## 60 Professional and Other Associations in the Food and Tobacco Industry

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Agriculture:</b> American Society of Agricultural Engineers. American Society of Agricultural Sciences. Association of Official Agricultural Chemists. National Association of Commissioners, Secretaries, and Directors of Agriculture.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Agriculture (<i>continued</i>)</b>			
National Association of County Agricultural Agents. Also see Farm.			
<b>Agronomy.</b> See American Society of Agronomy.			
<b>American Association of Cereal Chemists.</b> F. R. Schwin, secretary.	1-3 (1915)	950 (15 local chapters)	M. A. R. Bldg., IVORYDALE, Ohio.
<b>American Association of Medical Milk Commissions.</b> Luther A Kohr, executive secretary. Formulates standards and methods for the production of certified milk. (The Certified Milk Producers of America is also in this office.)	3-5 (1907)	500-600	1265 Broadway, NEW YORK 1, N. Y.
<b>American Culinary Federation.</b> Ferdinand A. Berger, executive secretary. A federation of 16 national, State, and local fraternal organizations of chefs.	Under 3 (1932)	16 associations	349 West 48th St., NEW YORK 19, N. Y.
<b>American Dairy Science Association.</b> R. B. Stoltz, secretary. Professors, dairy scientists, etc.	Under 3 (1906)	1,700-1,800	c/o Ohio State University, COLUMBUS, Ohio.
<b>American Dietetic Association.</b> Gladys E. Hall, executive secretary. Dieticians in hospitals, school cafeterias, etc.; promotion of professional and educational standards.	6-10 (1917)	8,000	620 North Michigan Ave., CHICAGO 11, Ill.
<b>American Farm Economic Association.</b> L. J. Norton, secretary.	None (1918)	1,700	Mumford Hall, University of Illinois, URBANA, Ill.
<b>American Fisheries Society.</b> R. P. Hunter, secretary. Conservation officials, etc.	None (1870)	700	P. O. Box 1495, HARTFORD, Conn.
<b>American Home Economics Association.</b> Mildred Horton, executive secretary. Has divisions on art, home management, family relations and child development, food nutrition, housing, textiles and clothing, etc.	25-30 (1908)	18,000 50 State and 345 college clubs.	Victor Bldg., WASHINGTON 1, D. C.
<b>American Horticultural Society.</b> Charlotte Elliott, secretary.	None (1922)	2,500	Washington Loan and Trust Bldg., WASHINGTON 4, D. C.
<b>American Institute of Nutrition.</b> H. E. Carter, secretary. Composed of qualified investigators in the chemistry or physiology of nutrition. Holds annual meetings with the Federation of American Societies of Experimental Biology; American Physiological Society; American Society of Biological Chemists; American Society of Pharmacology and Experimental Therapeutics; and American Society of Experimental Pathology.	Under 3 (1928)	320-330 in over 100 universities in U. S. and Canada.	University of Illinois, URBANA, Ill.
<b>American Society of Agricultural Engineers.</b> Raymond Olney, secretary.	5-7 (1907)	2,100	Box 299, ST. JOSEPH, Mich.
<b>American Society of Agricultural Sciences.</b> J. L. Colom, secretary.	None (1940)	800	Pan American Bldg., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Society of Agronomy.</b> G. G. Pohlman, secretary. Agronomists, soil exports, chemists, etc.	3-5 (1908)	1,600	College of Agriculture, MORGANTOWN, W. Va.
<b>American Society of Animal Production.</b> Hilton M. Briggs, secretary. Teachers, industrial, government, etc., workers in the field of animal husbandry.	None (1908)	800 (3 local chapters)	Oklahoma A&M College, STILLWATER, Okla.
<b>American Society of Bakery Engineers.</b> Victor E. Marx, secretary.	3-5 (1924)	2,400	121 West Wacker Dr., CHICAGO 1, Ill.
<b>American Society of Brewing Chemists.</b> Mrs. Hilda Holmes, executive secretary.	Under 3 (1934)	500	Route 4, SAWYER, Wis.
<b>American Society for Horticultural Science.</b> Freeman S. Howlett, secretary. Promotes research in the growing of fruits, vegetables, and flowers. Membership includes professional and industrial research workers, teachers, etc.	Under 3 (1903)	1,200	Ohio Agricultural Experiment Station, WOOSTER, Ohio.
<b>American Society of Sugar Beet Technologists.</b> Harvey P. H. Johnson, secretary.	None (1937)	450	c/o Beet Sugar Development Foundation, FORT COLLINS, Ohio.
Animal production. See American Society of Animal Production, Livestock.			
<b>Association of American Feed Control Officials.</b> Leslie E. Bopst, secretary. Law enforcement officials, Secretary of Agriculture, etc.	Under 3 (1909)	47 State, etc., officials	COLLEGE PARK, Md.
<b>Association of Food and Drug Officials of the United States.</b> Evans Wright, secretary. Law enforcement officials.	None (1896)	300 (13 local chapters)	Kansas State Board of Health, TOPEKA, Kans.
<b>Association of Official Agricultural Chemists.</b> Henry A. Lepper, secretary. Chemists connected with governmental agencies interested in chemistry as related to agriculture.	Under 3 (1884)	5,000	P. O. Box 540, Ben Franklin Station, WASHINGTON 4, D. C.
<b>Association of Official Seed Analysts.</b> W. C. Pfaender, secretary. Analysts employed in governmental seed-testing laboratories.	None (1908)	60 laboratories, 250 individuals	Agricultural Research Center, BELTSVILLE, Md.
<b>Association of Operative Millers.</b> Donald S. Eber, secretary. Mill superintendents, etc.	1-3 (1895)	1,800 (12 local chapters)	Board of Trade Bldg., KANSAS CITY 6, Mo.
<b>Association of Vitamin Chemists.</b> C. F. Niven Jr., secretary	None (1943)	150	808 South Wood St., CHICAGO 12, Ill.
<b>Beets.</b> See American Society of Sugar Beet Technologists.			
<b>Beverages (alcoholic):</b> American Society of Brewing Chemists. Brewers Hop Research Institute. Master Brewers Association. National Alcoholic Beverage Control Association. National Conference of State Liquor Administrators.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Brewers Hop Research Institute.</b> H. Tracy Balcom, Jr., president. Composed of representatives from the U. S. Brewers Foundation, Master Brewers Association of America, and American Society of Brewing Chemists; furthers research in breeding, growing, grading, and standardizing of hops.	— (1940)	—	601 Columbia St., NEWPORT 8, Ky.
<b>Brewing.</b> See above, also American Society of Brewing Chemists; Master Brewers Association.			
<b>Cafeterias.</b> See National Society of In-Plant Feeding Engineers.			
<b>Caterers.</b> See International Stewards and Caterers Association; Chefs.			
<b>Cereal.</b> See American Association of Cereal Chemists.			
<b>Chefs de Cuisine Association of America.</b> Alfred G. Wagner, secretary. Chefs of leading hotels, clubs, and restaurants who have mastered the French language. Membership includes 24 nationalities.	Under 3 (1916)	300	132 West 48th St., NEW YORK 19, N. Y.
<b>Chefs:</b> American Culinary Federation. Chefs de Cuisine Association. International Chefs Association. International Culinarians Association. International Geneva Association. International Stewards and Caterers Association.			
<b>Chemists:</b> American Association of Cereal Chemists. American Society of Brewing Chemists. Association of Official Agricultural Chemists. Association of Vitamin Chemists. National Farm Chemurgic Council.			
<b>Chemurgy.</b> See National Farm Chemurgic Council.			
<b>Confectionery.</b> See National Confectionery Salesmen's Association.			
<b>Crop Protection Institute.</b> Herman Schwertner, secretary. Studies control of injurious insects, plant diseases, etc., and furthers cooperation between scientific workers and the producers of chemicals.	— (1920)	50	229 Quackenbos St., WASHINGTON 11, D. C.
<b>Crops.</b> See above, also International Crop Improvement Association; American Society of Agronomy; Soil.			
<b>Dietetics.</b> See American Dietetic Association; Nutrition; etc.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Educational:</b> Future Farmers of America. Future Homemakers of America. New Farmers of America. New Homemakers of America. Etc.			
<b>Engineers:</b> American Society of Agricultural Engineers. American Society of Bakery Engineers. National Society of In-Plant Feeding Engineers.			
<b>Farm:</b> American Farm Economic Association. Four-H Clubs. Future Farmers of America. National Farm Chemurgic Council. New Farmers of America. Also see Agriculture.			
<b>Farmers associations.</b> See Section 18. <b>Feed control.</b> See Association of American Feed Control Officials.			
<b>Fisheries:</b> American Fisheries Society. International Association of Game, Fish and Conservation Commissioners. National Shellfisheries Association.			
<b>Food Research Institute.</b> Merrill K. Bennett, executive director. (A department of Stanford University; established to promote understanding of food production, distribution, and consumption.)	25-30 (1921)	—	Stanford University, STANFORD Calif.
<b>Food and drug.</b> See Association of Food and Drug Officials.			
<b>Four-H Clubs.</b> Gertrude L. Warren, in charge. Farm boys and girls striving for greater efficiency in farming and home economics. "Four-H" signifies Head, Heart, Hands and Health. Organization is promoted by the U. S. Department of Agriculture and State agricultural colleges.	8-10 (1914)	1,700,000 (75,000 clubs)	U. S. Department of Agriculture, WASHINGTON 25, D. C.
<b>Future Farmers of America.</b> A. W. Tenney, executive secretary. Boys studying vocational agriculture in high schools under the provisions of the National Vocational Education Acts. Association fosters character development, agricultural leadership, cooperation, citizenship, etc. Has 6,600 local chapters in 47 States. (Also see New Farmers of America.)	3-5 (1928)	240,000	U. S. Office of Education, WASHINGTON 25, D. C.
<b>Future Homemakers of America.</b> Pauline Stout, national adviser. High school pupils studying homemaking. Has 6,000 local chapters. (The New Homemakers of America is also in this office.)	4-6 (1945)	225,000	U. S. Office of Education, WASHINGTON 25, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Game. See International Association of Game, Fish, and Conservation Commissioners.			
Government officials:			
Association of American Feed Control Officials.			
Association of Food and Drug Officials of the U. S.			
Association of Official Seed Analysts.			
International Association of Game, Fish, and Conservation Commissioners.			
International Association of Milk Control Agencies.			
International Association of Milk and Food Sanitarians.			
International Crop Improvement Association.			
National Alcoholic Beverage Control Association.			
National Association of Commissioners, Secretaries and Directors of Agriculture.			
National Association of County Agricultural Agents.			
National Association of Marketing Officials.			
National Conference of State Liquor Administrators.			
National Home Demonstration Agents Association.			
National Shellfishers Association.			
Grain. See Society of Grain Elevator Superintendents.			
Grocers. See National Retail Grocers Secretaries Association.			
Home economics. See American Home Economics Association; Future Homemakers of America; New Homemakers of America; National Home Demonstration Agents Association.			
Hops. See Brewers Hop Research Institute; Brewing.			
Horticulture. See American Horticultural Society; American Society for Horticultural Science.			
Hotel men. See Chefs.			
Institute of Food Technologists. C. R. Fellers, secretary. Research in manufacturing, processing, and handling of food.	1-3 (1938)	2,300 13 local chapters	University of Massachusetts, AMHERST, Mass.
International Association of Game, Fish, and Conservation Commissioners (government officials). V. E. Joslin, secretary.	Under 3 (1902)	50-75	State Capital, ST. PAUL 1, Minn.
International Association of Milk and Food Sanitarians. J. H. Shrader, secretary. Dairy and milk inspectors.	Under 3 (1911)	2,000	23 East Elm Ave., WOLLASTON, Mass.
International Association of Milk Control Agencies. Kenneth F. Fee, secretary. State, etc., control boards.	None (1935)	agencies in 15 States	State Office Bldg., ALBANY 1, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>International Chefs Association.</b> Otto Denzer, office manager. Organized to promote the professional welfare and prestige of its members.	Under 3 (1905)	275	128 West 52d St., NEW YORK 19, N. Y.
<b>International Crop Improvement Association.</b> C. S. Garrison, secretary. Governmental seed certifying agencies; promotes farm use of better seed, and standardized testing.	None (1918)	150-175	College of Agriculture, NEW BRUNSWICK, N. J.
<b>International Culinarians Association</b> (chefs). Joseph Mentzel, secretary.	None (1926)	50-75	Broad St. and Columbia Ave., PHILADELPHIA 22, Pa.
<b>International Federation of American Homing Pigeon Fanciers.</b> John Inglis, Jr., national secretary.	Under 3 (1881)	2,500 (130 local chapters)	51 Carson Ave., METUCHEN, N. J.
<b>International Geneva Association.</b> Frank A. Ludwig, manager. A fraternal organization of men engaged in the hotel, restaurant, and catering trades.	3-5 (1877)	6,000 (34 branches)	128 West 52nd St., NEW YORK 19, N. Y.
<b>International Institute of Milling Technology.</b> R. E. Miller, secretary.	None (1942)	100-120	330 S. Wells St., CHICAGO 6, Ill.
<b>International Stewards and Caterers Association.</b> T. Kent Morris, international executive secretary. Food buyers and food service executives of hotels, restaurants, institutions, dining cars, airlines; promotes pure food and sanitary laws, etc.	Under 3 (1901)	3,000	1144 The Alameda, REDWOOD CITY, Calif.
Liquor. See Beverages. Market managers. See National Association of Produce Market Managers. Marketing. See National Association of Marketing Officials.			
<b>Master Brewers Association of America.</b> Allan E. Beach, executive secretary. Production men, technicians, etc.	1-3 (1887)	2,100	P. O. Box 186, WINNETKA, Ill.
<b>Milk:</b> American Association of Medical Milk Commissions. American Dairy Science Association. International Association of Milk Control Agencies. International Association of Milk and Food Sanitarians.			
<b>Milling.</b> See Association of Operative Millers; International Institute of Milling Technology.			
<b>National Alcoholic Beverage Control Association.</b> John P. Aaron, executive secretary. Officials of State-owned liquor stores.	3-5 (1938)	100	Book Bldg., DETROIT 26, Mich.
<b>National Association of Commissioners, Secretaries, and Directors of Agriculture.</b> H. K. Thatcher, executive secretary.	None (1914)	48	Munsey Bldg., WASHINGTON 4, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of County Agricultural Agents.</b> Stuart Stirling, president.	None (1916)	3,000 (46 State associations)	SILVER CITY, N. M.
<b>National Association of Marketing Officials.</b> Fain G. Cesar, secretary, State bureau officials charged with the regulation and control of marketing work undertaken by the States and representatives of the U. S. Department of Agriculture.	None (1920)	—	Oklahoma Dept. of Agriculture, OKLAHOMA CITY, Okla.
<b>National Association of Plant Patent Owners.</b> H. C. Robb, secretary. Owners of patents on newly-propagated types of flowers, fruits, etc.	None (1940)	—	Woodward Bldg., WASHINGTON 5, D. C.
<b>National Association of Produce Market Managers.</b> J. L. Larson, secretary.	— (1947)	200	4520 Third St., WASHINGTON 20, D. C.
<b>National Confectionery Salesmen's Association.</b> Henry Michaels, secretary.	Under 3 (1899)	775-800	340 East 52d St., NEW YORK 22, N. Y.
<b>National Conference of State Liquor Administrators.</b> A. G. Burtnett, executive secretary. State agencies charged with the administration of liquor control laws and the collection of beverage taxes.	None (1934)	20-30	24 School St., BOSTON, Mass.
<b>National Farm Chemurgic Council.</b> Wheeler McMillen, president. Devotes its activities to the advancement of "the industrial use of American farm products through applied science."	6-10 (1935)	4,900	Station A, Box No. 397, COLUMBUS 1, Ohio.
<b>National Flying Farmers Association.</b> H. A. Graham, executive secretary.	Under 3 (1946)	4,800 (31 local chapters)	STILLWATER, Okla.
<b>National Home Demonstration Agents Association.</b> Luella M. Condon, president. Employees of the U. S. Department of Agriculture. State land grant colleges, county governments, etc.	None (1933)	2,200 (44 State, etc., associations)	Court House, WALLA WALLA, Wash.
<b>National Retail Grocers Secretaries Association.</b> Don W. Lyon, president. Secretaries of local associations of grocers.	None (1926)	75-100	Insurance Bldg., OKLAHOMA CITY 2, Okla.
<b>National Shellfisheries Association.</b> James B. Engle, secretary. Scientific research; membership includes government officials.	None (1909)	80-100	U. S. Fish and Wildlife Service, Box 151, ANNAPOLIS, Md.
<b>National Society of In-Plant Feeding Engineers.</b> Earle P. Dickey, president. A "non-profit organization of industrial food analysts and engineers." (Inactive in early 1949.)	5-10 (1947)	20-30	134 North La Salle St., CHICAGO 2, Ill.
<b>National Tobacco Tax Association</b> (affiliated with the Federation of Tax Administrators; see Finance, etc., Associations Section).			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>New Farmers of America.</b> A. W. Tenney, administrative executive secretary. Negro boys studying vocational agriculture in high schools under the provisions of the National Vocational Education Acts. Has 930 local chapters in 16 Southern States. (Also see Future Farmers of America.)	None (1935)	25,000	U. S. Office of Education, WASHINGTON 25, D. C.
<b>New Homemakers of America.</b> Pauline Stout, national adviser. Negro high school girls, chiefly those in vocational schools. (The Future Homemakers of America is also in this office.)	1-4 (1945)	30,000 (in 17 Southern States)	U. S. Office of Education, WASHINGTON 25, D. C.
<b>Nutrition Foundation.</b> Charles Glen King, scientific director. Basic research and education in the science of nutrition; has sponsored more than 150 studies at 57 leading universities and medical centers.	3 (1941)	60-70	Chrysler Bldg., NEW YORK 17, N. Y.
<b>Nutrition.</b> See above, also American Institute of Nutrition.			
<b>Nuts:</b> California Almond Growers Exchange. California Walnut Growers Association. Southeastern Pecan Growers Association.			
<b>Patents.</b> See National Association of Plant Patent Owners.			
<b>Plants.</b> See National Association of Plant Patent Owners.			
<b>Poultry Science Association.</b> E. M. Funk, secretary. College graduates engaged in teaching, research, or extension work in the poultry industry.	1-3 (1908)	600	University of Missouri, COLUMBIA, Mo.
<b>Restaurant men:</b> International Geneva Association. International Stewards and Caterers Association. National Society of In-Plant Feeding Engineers. Also see Chefs.			
<b>Salesmen.</b> See National Confectionery Salesmen's Association; Tobacco Salesmen's Association; etc.			
<b>Sanitarians.</b> See International Association of Milk and Food Sanitarians.			
<b>Seed.</b> See Association of Official Seed Analysts; International Crop Improvement Association.			
<b>Shellfisheries.</b> See National Shellfisheries Association.			
<b>Society of Grain Elevator Superintendents.</b> Dean M. Clark, secretary. Activities include safety work, etc.	Under 3 (1930)	450-475	Board of Trade Bldg., CHICAGO 4, Ill.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Soil Conservation Society of America.</b> Melville H. Cohee, secretary.	Under 3 (1941)	23 local associations	4650 North Port Washington Road, MILWAUKEE, Wis.
<b>Soil Science Society of America.</b> G. G. Pohlman, secretary. (Affiliated with the American Society of Agronomy.)	None (1936)	750-775	West Virginia Agricultural Experiment Station, MORGANTOWN, W. Va.
Stewards. See International Stewards and Caterers Association; Chefs.			
<b>Sugar Research Foundation.</b> Neil Kelly, executive director. Producers of cane and beet sugar.	9-11 (1943)	60-70	52 Wall St., NEW YORK 5, N. Y.
Sugar. See above, also American Society of Sugar Beet Technologists.			
Technologists: American Society of Sugar Beet Technologists. Institute of Food Technologists. International Institute of Milling Technology.			
Tobacco. See National Tobacco Tax Association; Tobacco Salesmen's Association of America.			
Vitamins. See Association of Vitamin Chemists.			

# Textile, Apparel, and Leather Associations

IN 1948, factory sales of 45,000 textile, apparel, and leather plants totaled \$28 billion. At the start of 1949, well over 3 million workers were employed in the mills and factories of the textile group and related industries. In 1949 there were some increases in the value of manufacturers' sales over the 1948 figures of \$15 billion for the textile group, \$12 billion for the apparel group, and almost \$4 billion for the leather group, according to the Office of Business Economics. (See Statistical Supplement.) Information on 1947 production will be included in final volumes of the Census of Manufactures of 1947, available in late 1949.

## High postwar levels

In late 1948, the physical production of these industries, according to Federal Reserve System indexes (which do not reflect the price level increases of recent years) was materially above 1935-39 prewar averages; some examples are:

Industry	Percent increase
Textile group . . . . .	65
Cotton consumption . . . . .	30
Rayon deliveries . . . . .	220
Woolen and worsted cloth . . . . .	60
Leather group . . . . .	20
Tanning . . . . .	10
Shoes . . . . .	20

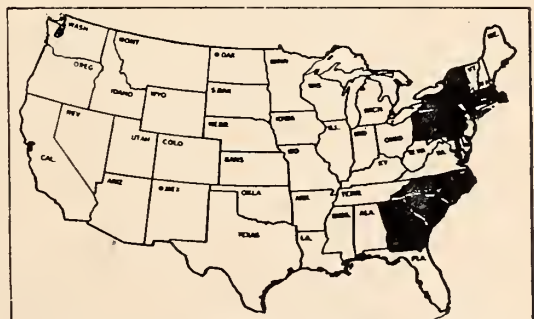
The following table shows the relative size of employment in each group of the

textile apparel-leather classification. The data are from October 1948 (latest available) reports of the Department of Labor, covering workers in the 13 textile industries, 11 apparel industries, and 5 leather industries:

Industry group	Wage and salary workers	Wage workers
Textile . . . . .	1,372,000	1,249,000
Apparel . . . . .	1,351,000	1,175,000
Leather . . . . .	422,000	376,000
	3,145,000	2,800,000

None of these three groups has companies as large as those in the metals and food industry groups. In 1948 there were 5

Some Leading Factory Employment States in the Textile Industry



textile firms with about 20,000 employees each. The 3 largest clothing manufacturers each employed 5,000 to 9,000 workers. The largest firm in the leather group was a shoe manufacturer with more than 30,000 workers, while 4 others each had 12,000 to 18,000

workers. Employment at the start of 1949 was almost 50 percent greater than in 1939 for the apparel group, and about 10 percent greater for textiles and leather, according to the Department of Labor.

### *Share in retail trade*

In addition to factory employment, the textile-apparel-leather industries claim a large share of the 10 million persons employed in wholesale and retail trade. The following figures, covering the first half of 1948, give 88 percent of total distribution of retail trade, by kinds of business. Textile, apparel, and leather consumers goods are retailed through the first two groups.

13 percent—General merchandise group (department stores, dry goods stores, variety stores, etc.).

8 percent—Apparel group (clothing and shoe retailers).

36 percent—Food group, eating and drinking places, and liquor stores.

18 percent—Automotive stores and filling stations.

13 percent—Building materials and home furnishing groups stores.

### *Association magazines*

All the 280 associations listed in this section issue publications of various kinds, but very few publish formal journals carrying advertising. Exceptions include: "Knitted Outerwear Times" (National Knitted Outerwear Association), "Shoe Service" (National Leather and Shoe Finders Association), "Journal" (American Leather Chemists Association), "Bulletin" (National Retail Dry Goods Association), and the "Journal" (American National Fur Breeders Association).

### *Largest and oldest associations*

#### LARGEST IN STAFF

New York Cotton Exchange . . . . .	160
American Institute of Laundering . . . . .	100
National Retail Dry Goods Association . . . . .	85
National Coat and Suit Industry Recovery Board . . . . .	85
National Cotton Council . . . . .	80
Cotton Textile Institute . . . . .	40
National Federation of Textiles . . . . .	40

Administrative Board of the Dress Industry . . . . .	40
United Better Dress Manufacturers Association . . . . .	35
United Popular Dress Manufacturers Association . . . . .	35
International Silk Guild . . . . .	30
Associated Fur Coat and Trimming Manufacturers . . . . .	30
Eastern Women's Headwear Association . . . . .	30
Popular Priced Dress Manufacturers Group . . . . .	30
Textile Research Institute . . . . .	30

#### LARGEST IN MEMBERSHIP

American Institute of Laundering . . . . .	4,500
National Shoe Retailers Association . . . . .	3,500
National Association of Negro Tailors, Designers, Dressmakers, and Dry Cleaners . . . . .	2,200
National Coat and Suit Industry Recovery Board . . . . .	2,000
National Association of Retail Clothiers and Furnishers . . . . .	1,500
National Council of Millinery Associations . . . . .	1,000
Retail Manufacturing Furriers of America . . . . .	1,000
American Cloak and Suit Manufacturers Association . . . . .	1,000
Limited Price Variety Stores Association . . . . .	900
Clothing Manufacturers Association of the U. S. A. . . . .	850
United Better Dress Manufacturers Association . . . . .	850
Associated Fur Coat and Trimming Manufacturers . . . . .	750
Linen Supply Association of America . . . . .	700
United Popular Dress Manufacturers Association . . . . .	700

#### OLDEST

National Association of Cotton Manufacturers . . . . .	1854
National Association of Wool Manufacturers . . . . .	1864
Underwear Institute . . . . .	1865
New York Cotton Exchange . . . . .	1870
National Federation of Textiles . . . . .	1872
American Institute of Laundering . . . . .	1883
Papermakers Woven Felt Association . . . . .	1896
American Cotton Manufacturers Association . . . . .	1897
National Association of Leather Glove Manufacturers . . . . .	1897
American Fur Merchants Association . . . . .	1898
National Association of Shoe Wholesalers . . . . .	1900
National Leather and Shoe Finders Association . . . . .	1904
National Association of Hosiery Manufacturers . . . . .	1905
National Association of Lace Curtain Manufacturers . . . . .	1905
National Shoe Manufacturers Association . . . . .	1905



### Typical activities

A number of associations in this group are especially active in labor relations, and in statistical research. The following excerpts from awards won in annual contests of the American Trade Association Executives indicate the services of four representative associations in the textile-apparel-leather group.

**COTTON TEXTILE INSTITUTE.**—"for its great accomplishments among one of the important basic industries of the United States; for its persistent and constructive methods in the elimination of undesirable working conditions for its thousands of employees; for its introduction of modern cost accounting in cotton mills; for its development and promotion of new uses for cotton and cotton products; and for the example it sets to American business of a trade association which is helpful to industry and public alike."

**TANNERS COUNCIL OF AMERICA.**—"for an integrated program of technological and commercial research, including the leather industry from cattle producer to retailer; and for its sound program for identifying the various grades of leather for the information of the ultimate consumer."

**NATIONAL RETAIL DRY GOODS ASSOCIATION.**—"for a comprehensive program of research and practical application in the field of department store financing, operating and merchandising, which is of great benefit to its membership in improving their efficiency and of

benefit to the distributive system in reducing lost motion and waste between manufacturer and consumer."

**SOUTHERN COMBED YARN SPINNERS ASSOCIATION.**—"for its accomplishments throughout the war period to date in so stimulating cooperative efforts by its cotton mill owners and employees that all the vastly increased Armed Forces requirements for clothing, camouflage netting, and other products have been met on schedule. It is claimed that in no plant in the five southern states in which its mills operate has a single manhour been lost due to strikes or walk-outs; the association specializes in farsighted employee relations cooperation among its member mills."

**CARPET INSTITUTE** (formerly, Institute of Carpet Manufacturers of America).—"for its broad program of services in the field of statistics, commercial research, postwar planning, employee training, sales promotion, and other valuable aids to its members, its industry, and the industry's customers. A considerable part of its postwar activities are being devoted to close cooperation in sales promotion with associations of its customers—including such retailer associations as the National Retail Furniture Association and the National Retail Dry Goods Association."

### Government publications

Current data on production, shipments, consumption, exports, imports, and so on which are issued by the Department of Commerce (through its Bureau of the Cen-

*Textile-Mill Product Manufacturing: Employment and Pay Rolls October<sup>1</sup> 1948 Compared With 1939 Monthly Average*

Rank in employment	Industry	Employment		Pay rolls
		Number October 1948	Percent change over 1939	Percent change over 1939
	Textile-mill products and other fiber manufactures group . . .	1,249,000	+9	+191
1	Cotton manufactures, except smallwares . . .	511,000	+22	+250
2	Woolen and worsted manufactures, except dyeing and finishing . .	160,000	( <sup>2</sup> )	+166
3	Hosiery . . .	142,000	-15	+109
4	Rayon (and silk) goods . . .	122,000	( <sup>2</sup> )	+199
5	Dyeing and finishing textiles, including woolen and worsted . .	92,000	+30	+212
6	Knitted underwear . . .	48,000	+18	+191
7	Carpets and rugs, wool . . .	41,000	+51	+293
8	Knitted outerwear and knitted gloves . . .	33,000	+10	+150
9	Cordage and twine . . .	15,000	+17	+185
10	Cotton smallwares . . .	13,000	( <sup>2</sup> )	+123
11	Hats, fur-felt . . .	12,000	-25	+63
12	Knitted cloth . . .	11,000	( <sup>2</sup> )	+129
13	Jute goods, except felts . . .	4,000	+7	+167

<sup>1</sup> Latest data available.

<sup>2</sup> No change

Source: Bureau of Labor Statistics, U. S. Department of Labor.

sus, Office of Domestic Commerce, Office of Business Economics, and Office of International Trade), the Department of Labor, Department of Agriculture, and other Federal agencies. For example, the Office of Domestic Commerce issues a monthly *Leather Industry Report*; monthly publications of the Bureau of the Census include: *Cotton and Linters Consumed*; *Imports, Exports, Spindle Activity* (with a quarterly *Cotton Broad Woven Goods* release), and *Wool Manufactures*. In addition there are several quarterly and annual reports on textile industries.

*Facts for Industry* releases in the apparel and leather fields include: *Men's and Boy's Clothing and Cotton and Allied Garments* (monthly); *Women's, Misses', and Juniors' Outerwear* (quarterly); *Knit Underwear and Nightwear* (monthly); *Knit Outerwear* (annual); *Shoes and Slippers* (monthly); and *Gloves and Mittens* (annual).

## TEXTILE INDUSTRIES

### *Employment and pay rolls*

Approximately 55 to 60 percent of the Nation's textile-mill industry employment is in the five States of North Carolina (over 15 percent), Massachusetts, Pennsylvania and South Carolina (about 10 each), and Georgia (under 10).

Improved machinery and techniques have enabled the industry to reach a volume of production of more than 60 percent above the prewar level, but without a proportionate increase in number of employees. Weekly pay roll totals are sharply higher, however, as seen in table on page 157.

### *Large and small employing firms*

Reports issued in January 1949 by the Office of Domestic Commerce contain Social Security Administration statistics on all employing firms in the textiles group, for early 1947. Of the 8,894 firms covered, only 636 (7 percent) had 500 or more employees each, while—

1,932 (22 percent) had 100 to 499 employees.  
1,146 (13 percent) had 50 to 99 employees.  
1,512 (17 percent) had 20 to 49 employees.  
1,632 (18 percent) had 8 to 19 employees.  
903 (10 percent) had 4 to 7 employees.  
1,133 (13 percent) had 3 or less employees.

### *Leading States*

In 1948, approximately one-half of national production was located in the four leading States shown in table below. North Carolina, South Carolina, Georgia, Pennsylvania, Massachusetts, and New York were centers of trade association and labor union activities.

*Textile Manufacturing: Employment and Establishments, 1947 and 1948*

State	1948 employment		1947		
	Number	Percent	Establishments		Employment
			Total	With over 100 employees	Number
United States total . . . . .	1,405,000	100	8,900	2,568	1,334,000
North Carolina . . . . .	244,000	17	954	460	231,000
Pennsylvania . . . . .	162,000	12	1,426	362	139,000
Massachusetts . . . . .	141,000	10	686	238	136,000
South Carolina . . . . .	137,000	10	237	167	127,000
Georgia . . . . .	113,000	8	273	152	111,000
New York . . . . .	99,000	7	2,103	179	96,000
New Jersey . . . . .	71,000	5	890	140	65,000
Rhode Island . . . . .	71,000	5	410	157	70,000
Alabama . . . . .	56,000	4	128	86	56,000
Connecticut . . . . .	44,000	3	244	83	40,000
Tennessee . . . . .	41,000	3	189	86	43,000
	1,179,000	84	5,540	2,110	1,114,000

Source: Office of Domestic Commerce and Bureau of Old-Age and Survivors Insurance.

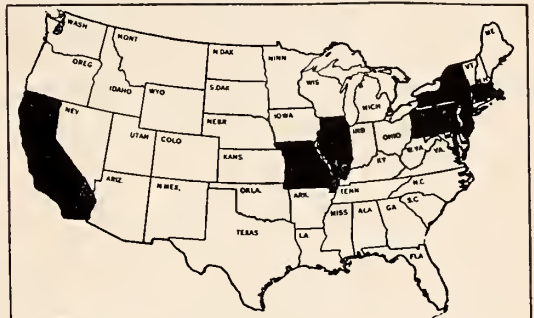
### Integration and other developments

Among special features of the textile and related industries which are of significance for both trade associations and labor unions are: (1) Rising importance of southern, midwestern, and Pacific Coast production centers; (2) technological advancements in machinery; (3) new synthetic fibers such as nylon; (4) improved financing and merchandising practices; (5) frequent style and fashion changes; and (6) integration of processing. As an example of integration development, some cotton mill companies now carry on all the many processing steps from the cotton bale to the finished product: Spinning, knitting, weaving, dyeing, bleaching, and so on. Other mills sell their unfinished goods to firms which specialize in one or more converting and finishing processes. Consequently, there are associations representing these procedures, such as the National Textile Processors Guild, Textile Refinishers Association, Textile Fabrics Association, National Association of Finishers of Textile Fabrics, Silk and Rayon Printers and Dyers Association, National Federation of Textiles (includes the former National Rayon Weavers Association), and the Textile Distributors Institute.

### APPAREL INDUSTRIES

An outstanding feature of the "needle trades" industries is the fact that the Nation's production in various branches of the women's apparel and accessories field is centered in New York City. Consequently, the trade associations and labor unions in this industry are also centered there. Three of the larger unions have over 350,000 mem-

*Some Leading Factory Employment States in the Apparel Industry*



bers each: Amalgamated Clothing Workers of America (CIO), International Ladies Garment Workers Union (AFL), and the Textile Workers Union of America (CIO).

Of special interest are apparel industry organizations representing both employers and employees, such as the Administrative Board of the Dress Industry, National Coat

*Apparel and Other Finished Products Manufacturing: Employment and Pay Rolls October<sup>1</sup> 1948  
Compared With 1939 Monthly Average*

Rank in employ- ment	Industry	Employment		Pay rolls
		Number October 1948	Percent increase over 1939	Percent increase over 1939
	Apparel and other finished textile products group . . . . .	1, 175, 000	49	225
1	Women's clothing, n. e. c. . . . .	489, 000	71	251
2	Men's clothing, n. e. c. . . . .	319, 000	39	202
3	Shirts, collars, and nightwear . . . . .	78, 000	6	156
4	Housefurnishings, other than curtains, etc. . . . .	32, 000	188	597
5	Textile bags . . . . .	30, 000	135	455
6	Curtains, draperies, and bedspreads . . . . .	27, 000	54	247
7	Millinery . . . . .	26, 000	( <sup>2</sup> )	93
8	Corsets and allied garments . . . . .	19, 000	3	133
9	Work shirts . . . . .	19, 000	34	252
10	Underwear and neckwear, men's . . . . .	19, 000	11	211
11	Handkerchiefs . . . . .	5, 000	4	189

<sup>1</sup> Latest data available.

<sup>2</sup> No change.

Source: Bureau of Labor Statistics, U. S. Department of Labor.



and Suit Industry Recovery Board, and the Millinery Stabilization Commission. Labor relations activities are a prominent part of many textile-apparel trade association services.

### *Employment and pay rolls*

Of the 1,350,000 wage and salary workers in the apparel and other finished textile products industries in late 1948, 1,175,000 were wage workers covered by Department of Labor monthly statistics. Presented in table on page 159 are latest (October 1948) available data on wage employment for 11 branches of the group, and the increases since prewar 1939 in number of workers and total pay rolls.

### *Large and small employing firms*

Reports issued in January 1949 by the Office of Domestic Commerce contain Social Security Administration statistics on all employing firms in the apparel group, for early 1947. Of the 31,633 firms covered, only 145 (0.5 percent) had 500 or more employees each, while—

2,230 (7 percent) had 100 to 499 employees.  
3,158 (10 percent) had 50 to 99 employees.

7,292 (23 percent) had 20 to 49 employees.  
7,215 (23 percent) had 8 to 19 employees.  
4,732 (15 percent) had 4 to 7 employees.  
6,861 (22 percent) had 3 or less employees.

### *Leading States*

Approximately one-third of national employment in the apparel group is located in the State of New York, largely in New York City. One-fourth is in two adjoining States: Pennsylvania and New Jersey.

## LEATHER INDUSTRIES

The employment data given in the following table are from reports issued by the Office of Domestic Commerce in January 1949, covering employing firms.

### *Employment and pay rolls*

Of the over 420,000 wage and salary workers in leather factories in late 1948, 376,000 wage earners were covered by the October 1948 (latest available) reports of the Department of Labor. Shoe factories were by far the largest employers. Weekly

*Apparel Manufacturing: Employment and Establishments, 1947 and 1948*

State	1948 employment		1947		
			Establishments		Employment
	Number	Percent	Total	With over 100 employees	Number
United States total . . . . .	1, 177, 000	100	31, 600	2, 375	1, 107, 000
New York . . . . .	413, 000	35	17, 900	552	413, 000
Pennsylvania . . . . .	156, 000	13	2, 100	423	143, 000
New Jersey . . . . .	84, 000	7	2, 300	166	78, 000
Illinois . . . . .	64, 000	5	1, 400	129	61, 000
Massachusetts . . . . .	54, 000	5	1, 200	105	46, 000
California . . . . .	50, 000	4	1, 500	83	42, 000
Missouri . . . . .	42, 000	4	600	117	40, 000
Ohio . . . . .	33, 000	3	500	75	30, 000
Georgia . . . . .	27, 000	2	360	64	23, 000
Maryland . . . . .	27, 000	2	120	64	23, 000
Texas . . . . .	24, 000	2	400	63	23, 000
Tennessee . . . . .	21, 000	1	150	56	20, 000
	995, 000	83	28, 830	1, 897	942, 000

Source: Office of Domestic Commerce and Bureau of Old-Age and Survivors Insurance.

*Leather Products Manufacturing: Employment and Pay Rolls, October 1948<sup>1</sup> Compared With 1939  
Monthly Averages*

Rank in employ- ment	Industry	Employment		Pay rolls
		Number, October 1948	Percent change over 1939	Percent change over 1939
	Leather and leather products group . . . . .	376,000	+8	+137
1	Shoes: Boots and shoes . . . . .	238,000	+3	+128
2	Leather . . . . .	48,000	-5	+106
3	Boot and shoe cut stock and findings . . . . .	18,000	-12	+75
4	Trunks and suitcases . . . . .	15,000	+75	+297
5	Leather gloves and mittens . . . . .	13,000	+28	.....

<sup>1</sup> Latest data available.

Source: Bureau of Labor Statistics, U. S. Department of Labor.

pay rolls for the leather group were 137 percent above the prewar 1939 average as shown in table above.

*Some Leading Factory Employment States in the  
Leather Industry*



*Large and small employing firms*

Reports issued in January 1949 by the Office of Domestic Commerce contain Social Security Administration statistics on all employing firms in the leather group, for early 1947. Of the 5,681 firms covered, only 139 (about 2 percent) had 500 or more employees, while—

822 (14 percent) had 100 to 499 employees.  
599 (11 percent) had 50 to 99 employees.  
1,006 (18 percent) had 20 to 49 employees.  
1,129 (20 percent) had 8 to 19 employees.  
787 (14 percent) had 4 to 7 employees.  
1,199 (21 percent) had 3 or less employees.

*Leather Manufacturing: Employment and Establishments, 1947 and 1948*

State	1948 employment		1947		
			Establishments		Employment
	Number	Percent	Total	With over 100 employees	Number
United States total . . . . .	398,000	100	5,681	961	403,000
New York . . . . .	80,000	20	2,158	147	78,000
Massachusetts . . . . .	76,000	19	1,023	201	73,000
Missouri . . . . .	46,000	12	206	101	44,000
Pennsylvania . . . . .	33,000	8	324	92	31,000
Illinois . . . . .	31,000	8	298	63	31,000
New Hampshire . . . . .	21,000	5	118	57	21,000
Wisconsin . . . . .	22,000	6	154	54	21,000
Ohio . . . . .	18,000	5	120	30	17,000
Maine . . . . .	17,000	4	98	54	17,000
Tennessee . . . . .	13,000	3	50	21	12,000
New Jersey . . . . .	12,000	3	247	23	11,000
	369,000	93	4,796	843	356,000

Source: Office of Domestic Commerce and Bureau of Old-Age and Survivors Insurance.

### Leading States

In 1948, about 40 out of every 100 workers in leather industry plants were in the States of New York and Massachusetts. Missouri

was third in number of workers. The data in table on page 161 cover early 1948 and early 1947, with figures on employing firms (by size groups) for 1947.

## 225 Trade Associations in the Textile, Apparel, and Leather Industries

**THE** membership of each of these 225 organizations is composed entirely or primarily of business firms.

Included in the alphabetical list below are key word references which bring together associations in related groups. The words "Clothing, men's and boys'," for example, refer to 20 associations in this particular field.

A list of 45 professional and other associations follows the trade association list.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Administrative Board of the Dress Industry.</b> Harry Uviller, chairman. A collective bargaining, etc., agency representing 5 employer associations in the dress manufacturing industry in dealing with the International Ladies Garment Workers Union; Affiliated Dress Manufacturers, Inc.; National Dress Manufacturers Association; Popular Priced Dress Manufacturers Group; United Better Dress Manufacturers Association; United Popular Dress Manufacturers Association. The above associations have a combined staff of over 100, and a membership of over 2,400.	35-40 (1936)	5 natl. assns.	1440 Broadway. NEW YORK 18, N. Y.
<b>Affiliated Dress Manufacturers, Inc.</b> Morris Kolchin, general manager. (See Administrative Board of the Dress Industry.)	15-20 (1929)	300-350	1440 Broadway. NEW YORK 18, N. Y.
<b>Allied Underwear Association.</b> Meyer B. Eliasoph, executive director. Manufacturers of women's and children's cotton, silk, and rayon underwear.	3-5 (1933)	175-200	152 Madison Ave. NEW YORK 16, N. Y.
<b>American Association of Felt and Straw Goods Importers.</b> Louis Marbe Cohn, director. Importers of straw braid and wool felt hat bodies.	Under 3 (1928)	Under 20	15 W. 37th St. NEW YORK 18, N. Y.
<b>American Association of Textile Chemists and Colorists.</b> See professional list following.			
<b>American Association of Textile Technologists.</b> See professional list following;			
<b>American Cloak and Suit Manufacturers Association.</b> Charles M. Sussman, executive director. Contractors in the women's coat and suit industry, producing garments for manufacturers and jobbers. (See National Coat and Suit Industry Recovery Board.)	17-20 (1919)	950-1,000	450 7th Ave. NEW YORK 1, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
American Cotton Cooperative Association. See professional list following.			
American Cotton Linter Association. Arthur Mosby, secretary. Dealers and brokers; distributors between the cotton-seed oil mills and the bedding, batting, chemical, etc. industries using cotton linters.	3-5 (1943)	35-40	824 Falls Bldg. MEMPHIS 3, Tenn.
American Cotton Manufacturers Association. Robert Jackson, executive vice president. Manufacturers (cotton mills): spinning and weaving of cotton broad woven goods, yarns, etc. Member plants located chiefly in Southern States. (Name changed in 1949 to American Cotton Mfrs. Institute.)	20-25 (1897)	700-750	203-A Liberty Life Bldg. CHARLOTTE 2, N. C.
American Cotton Shippers Association. R. C. Dickerson, executive vice president. Wholesalers, exporters, etc., of raw cotton in bales.	3-5 (1924)	600	P. O. Box 1022. MEMPHIS 1, Tenn.
American Cotton Waste Exchange. F. E. Hanington, Jr., secretary. A commodity exchange.	None (1914)	40-50	157 Federal St. BOSTON 10, Mass.
American Council of Style and Design. William R. Parrott, executive manager. Organized to promote American fashions through cooperation between designer, manufacturer, and distributor.	6-10 (1940)	80-100	60 East 42d St. NEW YORK 17, N. Y.
American Fur Liners Contractors Association. Joseph J. Bernstein, actuary. Manufacturers who contract to line, trim, and finish fur garments.	Under 3 (1932)	50-100	101 West 30th St. NEW YORK 1, N. Y.
American Fur Merchants Association. Alexander T. Macleod, executive director. Wholesalers, exporters and importers of raw, dressed, and processed furs.	17-20 (1898)	200-250	393 7th Ave. NEW YORK 1, N. Y.
American Home Economics Assn. See professional list following.			
American Institute of Decorators. Mrs. M. M. Girard, executive secretary. Interior decorating specialists in furniture, rugs, fabrics, tapestries, and accessories. Active members must have 2 years of technical training, plus 5 years active experience.	4-6 (1931)	750	41 East 57th St. NEW YORK 22, N. Y.
American Institute of Laundering. George H. Johnson, executive vice president. Commercial power laundries; includes some linen supply, dyeing and cleaning, diaper service, etc.; also institutional laundries.	90-100 (1883)	4,500	South Chicago St. JOLIET, Ill.
American Lace Manufacturers Association. E. F. Walker, executive director. Manufacturers of laces, nets, veils, etc.	3-5 (1910)	40-50	76 Westminster St. PROVIDENCE 3, R. I.
American Leather Belting Association. E. R. Rath, executive vice president. Manufacturers of industrial leather belting. (The Power Transmission Council is also in this office.)	5-7 (1927)	75-100	41 Park Row, NEW YORK 7, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
American Leather Chemists Association. See professional list following.			
American National Fur Breeders Association. See professional list following.			
American Rabbit and Cavy Breeders Association. See professional list following.			
American Rabbit Dealers Association. Bernard Adnepos, executive director. Wholesalers and importers of rabbit fur skins.	Under 3 (1928)	50-75	101 West 30th St. NEW YORK 1, N. Y.
American Silk Council. H. Lee Moss, vice president. Raw silk importers and dealers.	Under 3 (1941)	Under 20	468 4th Ave. NEW YORK 16, N. Y.
American Trade Association for British Woollens. Bernard B. Smith, counsel. Importers and jobbers of British woollens, and manufacturers of clothing made of British cloth; chiefly American firms.	— (1944)	50-75	551 5th Ave. NEW YORK 17, N. Y.
American Wool Council. F. E. Ackerman, executive director. A trade promotion and educational organization of wool growers, dealers, and textile manufacturers.	8-10 (1941)	6 natl. orgns.	16 West 46th St. NEW YORK 19, N. Y.
Apparel. See Associated Manufacturers of Washable Service Apparel; Boys Apparel and Accessories Manufacturers Association; National Association of Men's Apparel Clubs; Women's Apparel Chains Association; Clothing.			
Artificial Flower Manufacturers Board of Trade. Jacob M. Goldman, executive secretary.	Under 3 (1938)	25-30	270 Broadway. NEW YORK 7, N. Y.
Artificial leather. See Plastic Coatings and Film Association.			
Asbestos Textile Institute. H. D. McKinney, Secretary. Manufacturers of heat resistant and chemical resistant fabrics made from asbestos, used in fire-proof garments, brake lining, insulation board, pipe coverings, etc.	Under 4 (1944)	Under 20	12 S. 12th St. PHILADELPHIA 7, Pa.
Associated Fur Coat and Trimming Manufacturers. J. George Greenberg, Manager.	25-30 (1911)	750	393 7th Ave. NEW YORK 1, N. Y.
Associated Manufacturers of Tubular Pippings and Trimmings. Benjamin Kluback, president. Manufacturers of fabric dress trimmings, etc.	9-11 (1932)	40-50	1440 Broadway. NEW YORK 18, N. Y.
Associated Manufacturers of Washable Service Apparel. Stanley I. Posner, executive secretary. Manufacturers of doctors' coats, waitress uniforms, and similar apparel.	Under 3 (1942)	50-60	Ring Bldg. WASHINGTON 6, D. C.
Associated Pants Manufacturers. (See Boys' Apparel and Accessories manufacturers Association.)			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Association of Boys and Students Clothing Manufacturers.</b> Harry A. Cobrin, secretary. (The Clothing Manufacturers Association of the United States is also in this office).	5-7 (1933)	150-160	220 5th Ave. NEW YORK 1, N. Y.
<b>Association of Buying Offices.</b> Gordon W. Creighton, liaison officer. Firms which act as market representatives and buyers for department and specialty stores; cooperates with the National Retail Dry Goods Association.	Under 3 (1933)	30-40	100 West 31st St. NEW YORK 1, N. Y.
<b>Association of Cotton Textile Merchants of New York.</b> W. Ray Bell, president. Selling agents of cotton and rayon weaving mills, including some sales divisions of such mills.	3-5 (1918)	45-55	40 Worth St. NEW YORK 13, N. Y.
<b>Association of Cotton Yarn Distributors</b> (wholesalers). Frank E. Slack, president. Spinners, selling agents, distributors, and brokers; activities confined largely to merchandising practices and problems in connection with the sale of cotton yarns.	3-5 (1915)	40-50	Drexel Bldg. PHILADELPHIA 6, Pa.
<b>Association of Knitted Fabrics Manufacturers.</b> Jacob P. Rosenbaum, executive director. Manufacturers of cotton, rayon, and woolen knitted fabrics.	Under 3 (1937)	30-40	1450 Broadway. NEW YORK 18, N. Y.
<b>Association of Knitted Glove and Mitten Manufacturers.</b> James H. Casey, secretary.	4-6 (1924)	Under 20	52 South Main St. GLOVERSVILLE, N. Y.
<b>Athletic Goods Manufacturers Association.</b> G. J. Herrmann, secretary. (The Athletic Institute is also in this office.) Manufacturers of football, baseball, and other athletic clothing, shoes, uniforms, etc.	Under 3 (1906)	25	209 South State St. CHICAGO 4, Ill.
Athletic goods. See above, also National Sporting Goods Association.			
Awnings. See National Canvas Goods Manufacturers Association; etc.			
Bags. See National Burlap Bag Dealers Association; Textile Bag Manufacturers Association.			
Bathing suits. See Knitted goods, etc.			
Bedding. See National Association of Bedding Manufacturers.			
Bedspreads. See Cotton Textile Institute; Tufted Textile Manufacturers Association.			
<b>Belt Association.</b> Herbert Novick, executive director. Manufacturers of belts for personal wear; chiefly womens', but also includes men's and boys'.	6-10 (1934)	150-175	1165 Broadway. NEW YORK 1, N. Y.
Belting. See American Leather Belting Association.			
Blankets. See National Association of Wool Manufacturers; Cotton Textile Institute; American Cotton Manufacturers; National Association of Cotton Manufacturers; etc.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
Blouses. See Greater Blouse, Skirt, and Neckwear Contractors Association; National Association of Blouse Manufacturers; Clothing.			
<b>Boys Apparel and Accessories Manufacturers Association.</b> Jules Goldstein, counsel. (The Associated Pants Manufacturers; International Association of Garment Manufacturers; National Heavy Outerwear Association; and National Work Clothing Manufacturers Association are also in this office.)	4-6 (1947)	200	347 5th Ave. NEW YORK, 16 N. Y.
Boys Apparel Buyers Association. See professional list following.			
Boys apparel. See Association of Boys and Students Clothing Manufacturers; Washable Suits, Novelties, and Sportswear Contractors Association; Clothing.			
<b>Brattice Cloth Manufacturers Association.</b> F. C. Larson, president. Processors of jute cloth into a noninflammable fabric for use in coal mines, principally for ventilating purposes.	None (1934)	Under 20	54 Worth St. NEW YORK 13, N. Y.
Brassiere. See Corset and Brassiere Association of America.			
Buckle. See Covered Button and Buckle Association; Metal Wearing Apparel Institute; etc.			
<b>Buff and Polishing Wheel Manufacturers Association.</b> H. L. Gaardsmoe, secretary. Manufacturers of wheels made from cotton and other textiles, "used for wiping, cleaning, and oiling; and, in connection with abrasives, for finishing surfaces, chiefly of metals."	Under 3 (1933)	20-30	110 East 42d St. NEW YORK 17, N. Y.
<b>Burlap and Jute Association.</b> R. S. Carraway, secretary. Importers and selling agents of raw jute, burlap, etc., used for making gunny sacks, cotton bale wrappings, upholstery linings, etc. (Burlap is a coarse, heavy cloth made from jute, most of which is imported from India.) (The Hard Fibers Association is also in this office.)	Under 3 (1918)	50-60	425 West 25th St. NEW YORK 1, N. Y.
<b>Buttons:</b> Covered Button and Buckle Association. National Association of Button Manufacturers. National Button Association. Ocean Pearl Button Manufacturers Association. Plastic Products Manufacturers Association.			
<b>Buyers:</b> Association of Buying Offices Boys Apparel Buyers Association. Linens and Domestic Buyers of America. Millinery Merchandising Executives Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Buyers—Continued</b> For associations engaged in cooperative buying, etc., see such examples as Independent Wholesale Dry Goods Association; Specialty Stores Association; etc.			
<b>Canvas Water Proofer Association.</b> E. L. Johnson, president. Custom finishers engaged in waterproofing or flameproofing textiles.	None (1927)	Under 20	P. O. Box 168. POUGHKEEPSIE, N. Y.
Canvas goods. See National Canvas Goods Manufacturers Association.			
Caps. See Hats.			
<b>Carbon Paper and Inked Ribbon Association.</b> R. Moore, secretary. Manufacturers of carbon paper, typewriter, etc., ribbons.	Under 3 (1917)	Under 20	17 John St. NEW YORK 7, N. Y.
<b>Card Clothing Manufacturers Association (Machinery).</b> Forhes Rockwell, secretary. For further details, see Metal Associations Section.	—	—	Lock Drawer E. NORTH ANDOVER, Mass.
<b>Carpet Institute</b> (formerly, Institute of Carpet Manufacturers of America). Merrill A. Watson, president. Manufacturers of carpets and rugs of wool and worsted yarn.	3-10 (1927)	20-30	350 5th Ave. NEW YORK 1, N. Y.
Carpet. See above, also Rugs.			
<b>Certified Cold Fur Storage Association.</b> J. A. Gregory, secretary. Department stores, cold storage warehouses, cleaners and dyers, etc.	Under 3 (1931)	260-300	500 East 3d St. c/o U. S. Cold Storage Co. KANSAS CITY 6, Mo.
<b>Chain stores:</b> Institute of Distribution. Limited Price Variety Stores. Mail Order Association of America. National Association of Shoe Chain Stores. Women's Apparel Chains Association.			
Chamois. See Tanners Council of America.			
Chemists. See professional list following.			
<b>Children's Dress, Cotton Dress, and Sportswear Contractors Association.</b> Harry Klein, executive director.	3-5 (1933)	150-160	151 West 40th St. NEW YORK 18, N. Y.
<b>Cleaners:</b> Laundry and Cleaners Allied Trades Association. National Institute of Cleaning and Dyeing. National Institute of Rug Cleaners. National Association of Negro Tailors, Designers, Dressmakers and Dry Cleaners. Also see Laundries.			
Cloaks. See Coats.			
<b>Cloth Reel Manufacturers Association.</b> John Kunkel, secretary. For further details, see Lumber Associations Section.	—	—	111 Broadway. NEW YORK 6, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Clothing Manufacturers Association of the United States.</b> Harry A. Cobrin, secretary. Manufacturers of men's and boys' clothing, including work clothes, leather coats, raincoats, etc. (The Association of Boys and Students Clothing Manufacturers is also in this office.)	5-7 (1933)	850-875	220 5th Ave. NEW YORK 1, N. Y.
<b>Clothing (men's and boys'):</b> Associated Pants Manufacturers. Association of Boys and Students Clothing Manufacturers. Boys Apparel and Accessories Manufacturers Association. Boys Apparel Buyers Association. Clothing Manufacturers Association of the United States. Custom Tailors and Designers Association. Greater Clothing Contractors Association. International Association of Clothing Designers. International Association of Garment Manufacturers. Men's Neckwear Manufacturers Institute. National Association of Men's Apparel Clubs. National Association of Retail Clothiers and Furnishers. National Association of Shirt and Pajama Manufacturers. National Headwear Manufacturers Association. National Heavy Outerwear Institute. National Work Clothing Manufacturers Association. Shirt Institute. Southern Garment Manufacturers Association. United Pants and Novelty Contractors Association. Washable Suits, Novelties, and Sportswear Contractors Association. Also see Clothing, general.			
<b>Clothing (women's):</b> Administrative Board of the Dress Industry. Affiliated Dress Manufacturers, Inc. Allied Underwear Association. American Cloak and Suit Manufacturers Association. Corset and Brassiere Association of America. Greater Blouse, Skirt, and Neckwear Contractors Association. House Dress Institute. Industrial Association of House Dress, Robe, and Uniform Manufacturers. Industrial Council of Cloak, Suit, and Skirt Manufacturers. Lingerie Manufacturers Association. Merchants Ladies Garment Association. National Association of Blouse Manufacturers.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Clothing (women's)—Continued</p> <p>National Association of House Dress Manufacturers</p> <p>National Coat and Suit Industry Recovery Board.</p> <p>National Dress Manufacturers Association.</p> <p>National Federation of Women's Exchanges.</p> <p>National Skirt and Sportswear Association.</p> <p>National Wholesale Garment Association.</p> <p>National Women's Neckwear and Scarf Association.</p> <p>National Women's Undergarment Manufacturers Association.</p> <p>Negligee Manufacturers Association.</p> <p>Popular Priced Dress Manufacturers Group.</p> <p>Specialty Stores Association.</p> <p>United Better Dress Manufacturers Association.</p> <p>United Popular Dress Manufacturers Association.</p> <p>Women's Apparel Chains Association.</p> <p>Also see Fashion; Fur garments; Handbags; Millinery; Salesmen; and Clothing, general.</p>			
<p>Clothing (infants and children's):</p> <p>Children's Dress, Cotton Dress, and Sportswear Contractors Association.</p> <p>Infants and Children's Coat Association.</p> <p>Infants and Juvenile Manufacturers Association.</p> <p>United Infants and Children's Wear Association.</p> <p>Also see Clothing (general), and Salesmen.</p>			
<p>Clothing (general):</p> <p>Associated Manufacturers of Washable Service Apparel.</p> <p>Athletic Goods Manufacturers Association.</p> <p>Belt Association.</p> <p>Metal Wearing Apparel Institute.</p> <p>National Association of Merchandise Brokers.</p> <p>National Association of Negro Tailors, Designers, Dressmakers and Dry Cleaners.</p> <p>National Costumers Association.</p> <p>National Rainwear Manufacturers Association.</p> <p>Underwear Institute.</p> <p>Also see Department stores; Gloves; Handkerchiefs; Hats; Hosiery; Knitted goods; Salesmen; Shoes; Uniforms; Underwear.</p>			
<p>Clothing trimmings: See Buttons; Embroidery; Flowers (artificial); Lace; Pleaters; Slide fasteners; Tie fabrics; Trimmings, Etc.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Coach Lace Institute.</b> Herbert S. Blake, Jr., counsel. Manufacturers of upholstery trimmings, used largely in automobiles. (The Felt Association is also in this office. For data on 12 other associations managed by the Organization Service Corp., of which Mr. Blake is president, see the Broaching Tool Institute in the Metal Associations Section.)	Under 3 (1926)	Under 20	74 Trinity Pl. NEW YORK 6, N. Y.
<b>Coats:</b> American Cloak and Suit Manufacturers Association. Industrial Council of Cloak, Suit, and Skirt Manufacturers. Infants and Children's Coat Association. National Coat and Suit Industry Recovery Board. Also see Clothing.			
<b>Color.</b> See American Association of Textile Chemists and Colorists; Inter-Society Color Council; Textile Color Card Association.			
<b>Containers.</b> See Textile Bag Manufacturers Association. More than 30 associations of container manufacturers in other commodity fields are included in Sections 1, 4, and 7.			
<b>Converters.</b> See Dyers and finishers.			
<b>Cordage Institute.</b> J. S. McDaniel, secretary. Manufacturers of hard fiber rope, wrapping twine, etc., from imported materials.	3-5 (1920)	20-30	350 Madison Ave. NEW YORK 17, N. Y.
<b>Cordage.</b> See above, also Hard Fibres Association; etc.			
<b>Corset and Brassiere Association of America (manufacturers).</b> Fletcher D. Dodge, executive vice president.	Under 3 (1907)	100-110	200 5th Ave. NEW YORK 10, N. Y.
<b>Costumers.</b> See National Costumers Association; etc.			
<b>Cotton Importers Association.</b> N. A. Kramer, secretary.	Under 3 (1943)	45-55	60 Beaver St. NEW YORK 4, N. Y.
<b>Cotton Insurance Association.</b> P. M. Harrison, manager. Companies insuring bale cotton, etc.	60-70 (1905)	30-40	Hurt Bldg. ATLANTA 3, GA.
<b>Cotton Textile Institute.</b> C. T. Murchison, president. Manufacturers (cotton mills); spinning and weaving of cotton broad woven goods, yarns, etc. Major cotton-mill products include sheetings, print-cloth-yarn fabrics, flannels, fine cotton goods (lawn, marquisette, etc.), colored yarn cotton goods (gingbams, denims, etc.), drapery and upholstery fabrics, duck; also towels, tablecloths, bedspreads, blankets, pillow cases, etc.	35-40 (1926)	525-550	271 Church St. NEW YORK 13, N. Y.
<i>Note:</i> The Institute merged in 1949 with the American Cotton Mfrs. Assn.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Cotton. See above associations, also:</p> <p>American Cotton Cooperative Association.</p> <p>American Cotton Linter Association.</p> <p>American Cotton Manufacturers Association.</p> <p>American Cotton Shippers Association.</p> <p>American Cotton Waste Exchange.</p> <p>Association of Cotton Textile Merchants.</p> <p>Association of Cotton Yarn Distributors.</p> <p>National Association of Cotton Manufacturers.</p> <p>National Cotton Compress and Cotton Warehouse Association.</p> <p>National Cotton Council of America.</p> <p>National Cotton Ginners Association.</p> <p>New York Cotton Exchange.</p> <p>Also see Textiles.</p>			
<p>Cotton Thread Institute. See new name, Thread Institute.</p>			
<p>Covered Button and Buckle Association (manufacturers). Abraham Edelman, executive director. (The Plastic Products Manufacturers Association is also in this office.)</p>	Under 3 (1934)	85-100	1133 Broadway. NEW YORK 10, N. Y.
<p>Curtains. See National Association of Lace Curtain Manufacturers.</p>			
<p>Custom Tailors and Designers Association of America (formerly Merchant Tailors and Designers Association). C. D. Hunter, executive secretary. Manufacturing-retailers of men's outer garments to individual measurements and specifications of the wearer.</p>	4-8 (1881)	1, 200	400 Madison Ave. NEW YORK 17, N. Y.
<p>Decorators. See American Institute of Decorators.</p>			
<p>Department stores. See National Retail Dry Goods Association.</p> <p>For retailers in somewhat similar lines, see Association of Buying Offices; Institute of Distribution; Limited Price Variety Stores Association; Mail Order Association of America; Specialty Stores Association.</p>			
<p>Design registration. See National Federation of Textiles.</p>			
<p>Designers:</p> <p>Custom Tailors and Designers Association.</p> <p>Guild of Designers.</p> <p>International Association of Clothing Designers.</p> <p>Also see Fashion.</p>			
<p>Diaper Service Institute of America. Chantry W. Davis, executive vice president. Firms engaged in the service of renting and laundering diapers.</p>	3-5 (1946)	70-80	Hotel Penn Sheraton. PHILADELPHIA 1, Pa.
<p>Diaper services. See above, also National Institute of Diaper Services; Laundries.</p>			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Direct selling. See National Association of Direct Selling Companies.</p> <p>Dolls. See Toys.</p> <p>Drapery. See Upholstery and Drapery Fabric Manufacturers Association; etc.</p> <p>Dresses:</p> <p>Administrative Board of the Dress Industry.</p> <p>Affiliated Dress Manufacturers, Inc.</p> <p>Children's Dress, Cotton Dress, and Sportswear Contractors Association.</p> <p>House Dress Institute.</p> <p>Industrial Association of House Dress. Robe, and Uniform Manufacturers.</p> <p>National Association of House Dress Manufacturers.</p> <p>National Dress Manufacturers Association.</p> <p>Popular Priced Dress Manufacturers Group.</p> <p>United Better Dress Manufacturers Association.</p> <p>United Popular Dress Manufacturers Association.</p> <p>Also see Clothing (women's).</p> <p>Dressmakers. See National Association of Negro Tailors, Designers, Dressmakers, and Dry Cleaners.</p> <p>Dry Cleaners. See Cleaners.</p> <p>Dry goods:</p> <p>Independent Wholesale Dry Goods Association.</p> <p>National Industrial Stores Association.</p> <p>National Retail Dry Goods Association.</p> <p>Wholesale Dry Goods Institute.</p> <p>Also see Department stores; Clothing.</p> <p>Durene Association of America. A. C. L. Newsom, executive secretary. Manufacturers of mercerized cotton yarn.</p> <p>Dyers, finishers, and converters:</p> <p>National Association of Finishers of Textile Fabrics.</p> <p>National Institute of Cleaning and Dyeing.</p> <p>National Textile Processors Guild.</p> <p>Plastic Coatings and Film Association.</p> <p>Silk and Rayon Printers and Dyers Association.</p> <p>Skein Dyers Association.</p> <p>Textile Distributors Institute.</p> <p>Textile Fabrics Association.</p> <p>Textile Refinishers Association, etc.</p> <p>Eastern Women's Headwear Association. Aaron H. Eingold, executive director. Manufacturers of women's hats; national in scope in certain respects. Chief activities are labor relations and credit services. (Is affiliated with the Millinery Stabilization Commission.)</p>	<p>3-5 (1930)</p> <p>25-30 (1931)</p>	<p>Under 20</p> <p>400-450</p>	<p>350 5th Ave. NEW YORK 1, N. Y.</p> <p>1440 Broadway. NEW YORK 18, N. Y.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
Elastic. See Webbing manufacturers Institute; etc.			
<b>Embroidery Manufacturers Bureau.</b> Carl C. Watson, executive director. Manufacturers of laces, embroideries, etc., made on Schiffler machines.	6-8 (1937)	400-420	512 23d St. UNION CITY, N. J.
<b>Embroidery Merchants Association.</b> B. S. Zorwitz, executive secretary. Wholesalers of embroidery products made on Schiffler machines.	3-5 (1932)	45-55	342 Madison Ave. NEW YORK 17, N. Y.
Embroidery. See above associations; also: Lace and Embroidery Association. National Hand Embroidery and Novelty Manufacturers. Placers, Stitchers and Embroiderers; etc.			
Exchanges: American Cotton Waste Exchange. National Federation of Woman's Exchanges. New York Cotton Exchange. Textile Waste Exchange. Uniform Manufacturers Exchange. Wool Associates of the New York Cotton Exchange.			
Exporters. See Textile Export Association; etc.			
<b>Fashion Originators Guild of America.</b> Leonard W. Gendler, executive secretary. Manufacturers, etc., of women's garments. The objects of the association include the protection of originators of fashions and styles against style piracy.	5-7 (1932)	35-50	1440 Broadway. NEW YORK 18, N. Y.
Fashion Exhibitors of America. See professional list following.			
Fashion Group, Inc. See professional list following.			
Fashion. See above; also: American Council of Style and Design. Millinery Fashion Bureau. Textile Color Card. Designers.			
Fastener. See Pin, Clip and Fastener Association; Slide Fastener Manufacturers Association.			
<b>Felt Association.</b> Herbert S. Blake, Jr., Secretary. Manufacturers of wool felt, used in the automobile, millinery, footwear, buffing and polishing, etc., industry. (See the Coach Lace Institute for other associations in this office.)	Under 3 (1933)	Under 20	74 Trinity Pl. NEW YORK 6, N. Y.
<b>Felt Manufacturers Association.</b> Lillian T. McMannus, secretary. Manufacturers of felted fabrics used in floor coverings, roofing, etc.	Under 3 (1915)	Under 20	17 John St. NEW YORK 7, N. Y.
Felt. See above, also American Association of Felt and Straw Goods Importers; Papermakers Woven Felt Association, etc.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Fiber:</b> Cordage Institute. Hard Fibres Association. Kapok Association. National Association of Wool Fibre Manufacturers. Soft Fibre Manufactures Institute. Twisted Jute Packing and Oakum Institute.  <b>Finishers.</b> See Dyers and finishers. <b>Fireproofed fabrics.</b> See Brattice Cloth Manufacturers Association; Canvas Water Proofers Association; etc. <b>Flags.</b> See National Association of Flag Manufacturers; etc. <b>Flax Institute of the United States.</b> See professional list following. <b>Flowers.</b> See Artificial Flower Manufacturers Board of Trade; etc.			
<b>Full-Fashioned Hosiery Manufacturers of America.</b> Charles Lehmuth, administrative secretary. Activities devoted largely to labor relations.	3-5 (1929)	40-50	3701 North Broad St. PHILADELPHIA 40, Pa.
<b>Fur breeders.</b> See Fur List in professional list following.			
<b>Fur Brokers Association of America.</b> Alfred Ruchs, president. Fur brokerage houses buying and selling fur skins, raw and dressed, for the account of others; and fur auction houses selling furs for the account of others, usually at public auction.	Under 3 (1926)	20-30	128 West 27th St. NEW YORK 1, N. Y.
<b>Fur Dressers and Fur Dyers Association.</b> Lloyd Graff, executive director. Processors of raw fur skins for use in the manufacture of coats, trimmings, etc.	3-5 (1914)	Under 20	128 West 31st St. NEW YORK 1, N. Y.
<b>Fur Garment Traveling Salesmen's Association.</b> See professional list following.			
<b>Fur garments, etc.:</b> American Fur Liners Contractors Association. American Fur Merchants Association. American Rabbit Dealers Association. Associated Fur Coat and Trimmings Manufacturers. Certified Cold Fur Storage Association. Fur Brokers Association of America. Fur Dressers and Fur Dyers Association. Raw Fur and Wool Association. Retail Manufacturing Furriers of America. United Fur Manufacturers Association. For associations of fur breeders, see professional list following.			
<b>Garments:</b> International Association of Garment Manufacturers. Merchants Ladies Garment Association. National Wholesale Garment Association.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Garments—Continued</p> <p>Southern Garment Manufacturers Association.</p> <p>Also see Clothing.</p> <p>Ginners. See National Cotton Ginners Association; etc.</p> <p>Gloves:</p> <p>Association of Knitted Glove and Mitten Manufacturers.</p> <p>National Association of Leather Glove Manufacturers.</p> <p>Underwear Institute (knitted fabric gloves).</p> <p>Work Glove Institute.</p> <p>Also see Knitted goods.</p> <p>Greater Blouse, Skirt, and Neckwear Contractors Association. Abraham Beckerman, manager. Manufacturers of women's wearing apparel.</p> <p>Greater Clothing Contractors Association. R. Greeff, general manager. Manufacturers of men's and boys' clothing.</p> <p>Guild of Designers. See professional list following.</p> <p>Haberdasheries. See National Association of Retail Clothiers and Furnishers; also Clothing.</p> <p>Handbag. See National Authority for the Ladies Handbag Industry; etc.</p> <p>Handkerchief Industry Association (manufacturers). Arthur Klurfeld, executive secretary.</p> <p>Hard Fibres Association. R. S. Carraway, secretary. Importers and selling agents of hemp, sisal, and similar cordage fibres. (The Burlap and Jute Association is also in this office.)</p> <p>Harness. See Saddlery Manufacturers Association.</p> <p>Hat Institute. Warren S. Smith, secretary. Manufacturers of men's hats. (The Hat Research Foundation is also in this office.)</p> <p>Hat Research Foundation. Warren S. Smith, secretary. Activities devoted largely to trade promotion in the men's hat industry. (See preceding association).</p> <p>Hatters Fur Cutters Association of the U. S. Louis N. Messing, president. Manufacturers of hatters' fur, mainly from rabbit skins, used in the manufacture of men's and women's fur felt hats, etc.</p> <p>Hats. See above; also:</p> <p>American Association of Felt and Straw Goods Importers.</p>	<p>6-8 (1933)</p> <p>18-20 (1932)</p> <p>Under 3 (1933)</p> <p>Under 3 (1941)</p> <p>Under 3 (1923)</p> <p>5-7 (1944)</p> <p>None (1918)</p>	<p>500-600</p> <p>300</p> <p>75-80</p> <p>Under 20</p> <p>30-40</p> <p>130-140</p> <p>Under 20</p>	<p>225 West 34th St. NEW YORK 1, N. Y.</p> <p>100 5th Ave. NEW YORK 11, N. Y.</p> <p>274 Madison Ave. NEW YORK 16, N. Y.</p> <p>425 West 25th St. NEW YORK 1, N. Y.</p> <p>358 5th Ave. NEW YORK 1, N. Y.</p> <p>358 5th Ave. NEW YORK 1, N. Y.</p> <p>29 Clover St. NEWARK 5, N. J.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Hats—Continued</b> Eastern Women's Headwear Association. Hatters Fur Cutters Association. National Association of Ladies' Hatters. National Headwear Manufacturers Association. Traveling Hat Salesmen's Association. Wool Hat Manufacturers. Also see Millinery.  Headwear. See Hats. Heel. See Rubber Heel and Sole Manufacturers Association. Hemp. See Hard Fibres Association; Cordage. Hides. See National Association of Importers of Hides and Skins; National Hide Association. Home Economics. See American Home Economics Association.			
<b>Home Furnishings Style Council.</b> Lawrence G. Kiser, manager director. Manufacturers and distributors of home furnishings, organized for the purpose of increasing interest in home goods through rendering a long-needed service on color coordination to the general public. (Inactive in early 1949.)	3-5 (1946)	110	11 West 42d St. NEW YORK 18, N. Y.
Home furnishings. See above, also House furnishings.			
<b>Hosiery Wholesalers National Association.</b> Leo Guzik, executive secretary. (The Woolen Wholesalers National Association is also in this office.)	Under 3 (1942)	90-100	32 Broadway. NEW YORK 4, N. Y.
Hosiery. See above; also: Full-Fashioned Hosiery Manufacturers. Independent Association of Stocking Manufacturers. National Association of Hosiery Manufacturers. Woolen Hosiery Institute.			
<b>Hospital Bureau of Standards and Supplies.</b> William A. Gately, executive director. Cooperative buying of medical, surgical, household, kitchen, laundry, etc., supplies for member hospitals; also some foodstuffs. (Also see Hospital Industries Association.)	30-40 (1910)	200-250 hospitals	247 Park Ave. NEW YORK 17, N. Y.
<b>Hospital Industries Association.</b> Miss Edgerton Hart, secretary. Companies selling medical, surgical, household, kitchen, laundry, etc., supplies to hospitals; also some foodstuffs. (Also see Hospital Bureau of Standards and Supplies.)	Under 3 (1923)	160-170	332 South Michigan Ave. CHICAGO 4, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>House Dress Institute (manufacturers).</b> M. J. Lovell, director-counsel. (The National Association of Shirt and Pajama Manufacturers is also in this office.)	Under 3 (1942)	60-70	276 5th Ave. NEW YORK 1, N. Y.
House dress. See above, also: Industrial Association of House Dress, Robe, and Uniform Manufacturers; National Association of House Dress Manufacturers.			
House furnishings: Carpet Institute. Home Furnishings Style Council. National Association of Lace Curtain Manufacturers. Oriental Rug Importers Association. Tufted Textile Manufacturers Association. Upholstery and Drapery Fabric Manufacturers Association. Also see Drygoods.			
Importers: American Association of Felt and Straw Goods Importers. American Silk Council. Cotton Importers Association. International Silk Guild. Kapok Association. National Association of Importers of Hides and Skins. National Council of American Importers. Oriental Rug Importers Association.			
<b>Independent Association of Stocking Manufacturers.</b> Edward M. Rand, executive secretary.	Under 4 (1941)	100-120	11 North Juniper St. PHILADELPHIA 7, Pa.
<b>Independent Wholesale Dry Goods Association.</b> L. R. Bagge, secretary. Chiefly cooperative buying; commodities include "notions, knit goods, men's furnishings, ladies ready-to-wear, floor coverings, home furnishings."	3-5 (1930)	Under 20	56 Worth St. NEW YORK 13, N. Y.
<b>Industrial Association of House Dress, Robe, and Uniform Manufacturers.</b> Max H. Zuckerman, counsel. (The United Infants and Children's Wear Association is also in this office.)	5-7 (1944)	25-30	225 West 34th St. NEW YORK 1, N. Y.
<b>Industrial Council of Cloak, Suit, and Skirt Manufacturers.</b> Samuel Klein, executive director. Manufacturers of women's coats, suits, etc. Members are the so-called inside manufacturers or those having a factory on the premises. (See National Coat and Suit Industry Recovery Board.)	13-15 (1910)	300	225 West 34th St. NEW YORK 1, N. Y.
Industrial Design Registration Bureau. See National Federation of Textiles.			
<b>Infants' and Children's Coat Association (manufacturers).</b> Charles Baker, executive director. (See National Coat and Suit Industry Recovery Board.)	4-6 (1934)	130-140	450 7th Ave. NEW YORK 1, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Infants' and Children's Wear Salesmen's Guild. See professional list following.</p> <p>Infants' and children's wear. See above; also:</p> <p>Children's Dress, Cotton Dress, and Sportswear Contractors Association.</p> <p>Infants and Juvenile Manufacturers Association.</p> <p>United Infants and Children's Wear Association.</p> <p>Also see Clothing.</p>			
<p><b>Infants and Juvenile Manufacturers Association.</b> Aaron L. Solomon, executive director.</p>	4-6 (1942)	65	1450 Broadway. NEW YORK 18, N. Y.
<p><b>Institute of Carpet Manufacturers of America.</b> See new name, Carpet Institute.</p>			
<p><b>Institute of Distribution.</b> Gladys M. Kiernan, executive secretary. Chain stores in the clothing, department store, mail order, etc., fields (except food); activities devoted chiefly to legislative research and consumer relations. Its 60 company members represent 9,500 stores.</p>	3-5 (1934)	60-70	23 West 43d St. NEW YORK 18, N. Y.
<p><b>Institute of Leather Cloth and Lacquered Fabrics.</b> See new name, Plastic Coatings and Film Association.</p>			
<p><b>Institute of Industrial Launderers</b> (formerly, National Industrial Launderers and Cleaners Association), John J. Roche, secretary. Rental, laundering, and dry cleaning of overalls, work clothes, uniforms, etc.</p>	Under 3 (1934)	100-120	3517 West Harrison St. CHICAGO 24, Ill.
<p><b>Institute of Textile Technology.</b> See professional list following.</p>			
<p><b>Institutional and Service Textile Distributors Association.</b> James V. McNamara, executive secretary. Wholesale distributors of textiles, primarily cotton, to hotels, hospitals, air lines, steamship companies, railroads, etc.</p>	Under 3 (1944)	40-50	140 Market St. PATERSON 1, N. J.
<p><b>Insurance.</b> See Cotton Insurance Association.</p>			
<p><b>International Association of Clothing Design.</b> See professional list following.</p>			
<p><b>International Association of Garment Manufacturers.</b> Jules Goldstein executive director. Manufacturers of men's work and sport clothes. (See Boys' Apparel and Accessories Manufacturers Association for the other associations in this office.)</p>	3-5 (1908)	90-100	347 5th Ave. New YORK 16, N. Y.
<p><b>International Federation of Commercial Travelers Insurance Organizations.</b> See professional list following.</p>			
<p><b>International Silk Guild.</b> Paolino Gerli, president. Raw silk importers, silk manufacturers, and distributors of silk merchandise.</p>	23-30 (1933)	23-30	119 West 40th St. NEW YORK 18, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Inter-Society Color Council.</b> See professional list following. <b>Jute.</b> See Burlap and Jute Association; Twisted Jute Packing and Oakum Institute; etc.			
<b>Kapok Association.</b> S. R. van Gelderen, secretary. Importers, dealers, brokers, of kapok fiber; used in mattresses, pillows, life-saving equipment, insulation, etc. (Kapok is a silky fiber from the seed pods of the silk-cotton trees of Java, etc.).	Under 3 (1933)	30-40	111 Broadway NEW YORK 6, N. Y.
<b>Karakul Fur Sheep Registry.</b> See professional list following.			
<b>Knitted Goods:</b> Association of Knitted Fabrics Manufacturers. Association of Knitted Glove and Mitten Manufacturers. National Knitted Outerwear Association. United Knitwear Manufacturers League. Woolknit Associates; etc.			
<b>Knitting Machine Manufacturers Association of the United States.</b> H. S. Horrocks, secretary. For further details see Metal Associations Section.	—	—	3700 Kensington Ave. PHILADELPHIA 24, Pa.
<b>Lace and Embroidery Association of America.</b> Harry S. Radcliffe, executive secretary. Importers and wholesalers. (The Linen Trade Association and National Council of American Importers are also in this office.)	Under 3 (1909)	25-30	45 East 17th St. NEW YORK 3, N. Y.
<b>Lace.</b> See above; also American Lace Manufacturers Association; National Association of Lace Curtain Manufacturers; Embroidery; etc.			
<b>Laundry and Cleaners Allied Trades Association.</b> Rodger R. Jackson, managing director. (The Laundry and Dry Cleaners Machinery Manufacturers Association is also in this office. For further details, see Metal Associations Section.)	—	—	95 Liberty St. NEW YORK 6, N. Y.
<b>Laundries.</b> See above; also: American Institute of Laundering. Institute of Industrial Launderers. Diaper Service Institute. Linen Supply Association. National Association of Institutional Laundry Managers. National Institute of Diaper Services. Also see Cleaners.			
<b>Leather:</b> American Leather Belting Association. American Leather Chemists Association. Belt Association. Luggage and Leather Goods Manufacturers of America. Luggage and Leather Goods Salesmen's Association of America.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Leather—Continued</b>			
National Hide Association.			
National Importers of Hides and Skins.			
National Leather Fibre Conference.			
National Leather and Shoe Finders Association.			
National Luggage Dealers Association.			
Saddlery Manufacturers Association of the United States.			
Tanners Council of America.			
Also see Gloves; Handbags; Shoes.			
<b>Limited Price Variety Stores Association.</b> Paul H. Nystrom, president. Membership includes the so-called 5- and 10-cent and up, and other limited price variety retail stores. Leading products sold by such stores include apparel, dry goods, hardware, toiletries, costume jewelry, stationery, notions. Many have soft drink and lunch-counters.	8-10 (1933)	900	25 West 43d St. NEW YORK 18, N. Y.
<b>Linen Supply Association of America.</b> Herbert V. Hedeen, secretary. Firms engaged in the service of renting and laundering towels, wearing apparel, table linen, sheets, etc.	4-6 (1913)	700	22 West Monroe St. CHICAGO 3, Ill.
<b>Linen Trade Association.</b> Harry S. Radcliffe, executive secretary. Wholesale distributors of imported linen fabrics and articles. (The Lace and Embroidery Association of America and National Council of American Importers are also in this office.)	Under 3 (1934)	85-90	45 East 17th St. NEW YORK 3, N. Y.
<b>Linens and Domestics Buyers of America.</b> See professional list following.			
<b>Lingerie Manufacturers Association.</b> Oscar Cohen, secretary.	Under 3 (1931)	90-100	295 Madison Ave. NEW YORK 17, N. Y.
Lingerie. See above; also see Underwear.			
<b>Luggage and Leather Goods Manufacturers of America.</b> Maurice A. Levitan, executive vice president.	6-8 (1901)	400	220 5th Ave. NEW YORK 1, N. Y.
<b>Luggage and Leather Goods Salesmen's Association.</b> See professional list following.			
<b>Luggage.</b> See above; also National Luggage Dealers Association; Leather.			
<b>Machinery and equipment.</b>			
Card Clothing Manufacturers Association.			
Cloth Reel Manufacturers Association.			
Knitting Machine Manufacturers Association of the United States.			
Laundry and Dry Cleaners Machinery Manufacturers Association.			
National Association of Textile Machinery Manufacturers.			
Ring Traveler Manufacturers Association.			
Sewing Machine Trade Association.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Mail Order Association of America.</b> D. D. Richards, secretary. Retail establishments selling merchandise by mail order.	None (1933)	Under 20	National Press Bldg. WASHINGTON 4, D. C.
<b>Mattresses.</b> See National Association of Bedding Manufacturers; etc.			
<b>Men's Neckwear Manufacturers Institute of America.</b> L. Rabbino, executive secretary. (The Shirt Institute is also in this office.)	Under 3 (1933)	70-80	331 Madison Ave. NEW YORK 17, N. Y.
<b>Merchandise brokers.</b> See National Association of Merchandise Brokers; etc.			
<b>Merchant Tailors and Designers Association.</b> See new name, Custom Tailors and Designers Association of America.			
<b>Merchants Ladies Garment Association.</b> Joseph L. Dubow, executive director. Manufacturers of women's coats and suits. Members are the so-called outside manufacturers, or those employing contractors. (See National Coat and Suit Industry Recovery Board.)	14-16 (1917)	200-250	225 West 34th St. NEW YORK 1, N. Y.
<b>Metal Wearing Apparel Institute.</b> Robert S. Booth, secretary. For further details, see Metal Associations Section.	—	—	74 Trinity Pl. NEW YORK 6, N. Y.
<b>Millinery Creators Guild.</b> Ruth Schlesinger, secretary. Manufacturers of higher priced, trimmed hats. Chief activities include fair trade practice programs and the protection of style design.	Under 3 (1932)	Under 30	711 5th Ave. NEW YORK 22, N. Y.
<b>Millinery Fashion Bureau.</b> Sam Finkelstein, secretary. Affiliated with Millinery Stabilization Commission; activities devoted chiefly to millinery promotion.	6-10 (1937)	1, 000	1450 Broadway. NEW YORK 18, N. Y.
<b>Millinery Merchandising Executives Association.</b> See professional list following.			
<b>Millinery Stabilization Commission (manufacturers).</b> Sam Finkelstein, secretary. Millinery manufacturers. Its advisory committee is composed of both employer and employee representatives. Chief activities include collective bargaining, fair trade practice programs, trade promotion, licensing of industry labels, etc. Affiliates include the National Association of Ladies Hatters, Eastern Women's Headwear Association and various regional and State organizations. Cooperates with the Millinery Merchandising Executives Association in holding style shows.	20-25 (1936)	600-650	1450 Broadway. NEW YORK 18, N. Y.
<b>Millinery.</b> See above associations, also National Council of Millinery Associations; Eastern Women's Headwear; Hats.			
<b>Mink Breeders Association of the U. S.</b> See professional list following.			
<b>Mohair.</b> See professional list following.			
<b>Mutation Mink Breeders Association.</b> See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Bedding Manufacturers.</b> J. P. Fanning, general manager. Manufacturers of mattresses, pillows, bedsprings, studio couches, metal beds, etc.	23-25 (1915)	575-600	Merchandise Mart Plaza CHICAGO 54, Ill.
<b>National Association of Blouse Manufacturers (women's).</b> B. H. Lerner, executive director. (The National Skirt and Sportswear Association is also in this office.)	3-5 (1933)	140-150	225 West 34th St. NEW YORK 1, N. Y.
<b>National Association of Button Manufacturers.</b> W. P. Fickett, president. Manufacturers of fresh-water pearl buttons. (The Ocean Pearl Button Manufacturers and Textile Fabrics Association are also in this office.)	Under 3 (1913)	Under 20	40 Worth St. NEW YORK 13, N. Y.
<b>National Association of Cotton Manufacturers.</b> Russell T. Fisher, president. Manufacturers (cotton mills): spinning and weaving of cotton broad woven goods, yarns, etc. Member plants located chiefly in Northeastern States. Major cotton mill products include sheetings, print-cloth-yarn fabrics, flannels, fine cotton goods (lawn, marquisette, etc.), colored yarn cotton goods (ginghams, denims, etc.), drapery and upholstery fabrics, duck; also towels, tablecloths, bedspreads, blankets, pillow cases, etc.	8-10 (1854)	350-400	80 Federal St. Boston 10, Mass.
<b>National Association of Direct Selling Companies.</b> J. M. George, general counsel. Manufacturers, etc.; house-to-house distribution to consumers of food products, apparel, drug store items, household articles, and other products.	Under 3 (1914)	150-200	165 Center St. WINONA, Minn.
<b>National Association of Dyers and Cleaners.</b> See new name. National Institute of Cleaning and Dyeing.			
<b>National Association of Finishers of Textile Fabrics.</b> Alice C. Moore, secretary. Represents the cotton finishing industry; firms engaged in the finishing of fabrics woven wholly or chiefly of cotton. The finishing process includes bleaching, dyeing, printing, mercerizing, shrinking, etc.	6-8 (1914)	70-80	40 Worth St. NEW YORK 13, N. Y.
<b>National Association of Flag Manufacturers.</b> Charles A. Gottbelf, president	None (1933)	Under 20	73 Mercer St. NEW YORK 12, N. Y.
<b>National Association of Hosiery Manufacturers.</b> Earl Constantine, president. Manufacturers of women's and men's hosiery, both full-fashioned and seamless or circular-knit.	15-20 (1905)	450	468 4th Ave. NEW YORK 16, N. Y.
<b>National Association of House Dress Manufacturers.</b> Erwin Feldman, director counsel. Manufacturers of house dresses and other frocks made of washable fabrics. (The National Button Association is also in this office.)	4-6 (1917)	65-75	1350 Broadway. NEW YORK 18, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Importers of Hides and Skins.</b> Henry Wirth, secretary.	Under 3 (1918)	70-75	75 Cliff St. NEW YORK 7, N. Y.
<b>National Association of Institutional Laundry Managers.</b> See professional list following.			
<b>National Association of Lace Curtain Manufacturers.</b> W. J. Parker, commissioner. (For 10 other associations in this office, see American Die Casting Institute in the Metal Associations Section.)	Under 3 (1905)	Under 20	366 Madison Ave. NEW YORK 17, N. Y.
<b>National Association of Ladies Hatters.</b> Samuel D. Seideman, executive secretary. Manufacturers of higher priced hats, is affiliated with the Millinery Stabilization Commission.	Under 3 (1917)	80-100	452 5th Ave. NEW YORK 18, N. Y.
<b>National Association of Leather Glove Manufacturers.</b> James H. Casey, executive secretary. Manufacturers of all types of gloves and mittens.	3-5 (1897)	80-90	52 South Main St. GLOVERSVILLE, N. Y.
<b>National Association of Men's apparel Clubs.</b> See professional list following.			
<b>National Association of Merchandise Brokers</b> (formerly, National Association of Commission Representatives). Julius Perlmutter, manager director. Independent sales agents generally working on a commission, or wholesalers in the apparel industry	None (1940)	150-175	225 West 34th St. NEW YORK 1, N. Y.
<b>National Association of Negro Tailors, Designers, Dressmakers and Dry Cleaners.</b> M. K. Tyson, national secretary.	None (1920)	2,200-2,300	1006 Webb Ave. BURLINGTON, N. C.
<b>National Association of Retail Clothiers and Furnishers.</b> Louis Rothschild, executive director. Retail stores selling men's and boys' apparel.	3-5 (1916)	2,000	Washington Loan & Trust Bldg. WASHINGTON 4, D. C.
<b>National Association of Shirt and Pajama Manufacturers.</b> Max J. Lovell, director-counsel. (The House Dress Institute is also in this office.)	Under 3 (1918)	80-90	276 5th Ave. NEW YORK 1, N. Y.
<b>National Association of Shoe Chain Stores.</b> Edward Atkins, executive secretary. A 1947 merger of the National Council of Shoe Retailers and the Popular Price Shoe Retailers Association.	Under 3 (1944)	50 chains: 5,000 stores	51 East 42d St. NEW YORK 17, N. Y.
<b>National Association of Shoe Wholesalers.</b> Maxwell Field, secretary. (The New England Shoe and Leather Association is also in this office.)	Under 3 (1900)	Under 20	210 Lincoln St. BOSTON 11, MASS.
<b>National Association of Slipper Manufacturers.</b> Harry Pelinger, secretary. Chief activity is labor relations.	Under 3 (1933)	Under 20	295 Madison Ave. NEW YORK 17, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Textile Machinery Manufacturers.</b> Theodore Dewhurst, secretary. Manufacturers of machines for cotton, rayon, and wool spinning, weaving, bleaching, dyeing, embroidery; also carpet, mattress, and cordage making equipment. Chief activity is government relations.	None (1933)	70-80	c/o Universal Winding Co. PROVIDENCE 1, R. I.
<b>National Association of Uniform Manufacturers.</b> Stanley J. Cummings, assistant secretary. Manufacturers of military, police, etc., uniforms. (The Uniform Manufacturers Exchange is also in this office.)	Under 3 (1932)	150-160	112 East 19th St. NEW YORK 3, N. Y.
<b>National Association of Variety Stores.</b> Marvin E. Smith, managing director. Major activity is holding trade shows.	3 —	500	1436-A Merchandise Mart Chicago 54, Ill.
<b>National Association of Waste Material Dealers.</b> Clinton M. White, managing director. Wholesale dealers in scrap metal, waste paper, textile waste, scrap rubber; also smelters and refiners of secondary metals.	5-8 (1913)	550-600	1109 Times Bldg. NEW YORK 18, N. Y.
<b>National Association of Women's and Children's Apparel Salesmen.</b> See professional list following.			
<b>National Association of Wool Fibre Manufacturers.</b> Willard H. Cummings, secretary. Manufacturers of re-worked wool.	None (1909)	Under 20	NEWPORT, Maine
<b>National Association of Wool Manufacturers.</b> Arthur Besse, president; Walter Humphreys, secretary. Manufacturers (woolen mills) of wool yarn and woven wool cloth. The association includes such divisions as worsted, carded, knit, etc., goods, blankets, etc.	16-20 (1864)	350-400	386 4th Ave. NEW YORK 16, N. Y.  80 Federal St. BOSTON 10, Mass.
<b>National Association of Woolen and Worsted Overseers.</b> See professional list following.			
<b>National Authority for the Ladies Handbag Industry.</b> Abraham Mittenhal, director. Manufacturers and importers.	6-8 (1916)	225-250	347 5th Ave. NEW YORK 16, N. Y.
<b>National Board of Fur Farm Organizations.</b> See professional list following.			
<b>National Boot and Shoe Manufacturers Association.</b> See new name, National Shoe Manufacturers Association.			
<b>National Burlap Bag Dealers Association.</b> John D. Wilson, executive secretary. Reclaimers of used burlap and cotton bags; processed by cleaning, repairing and grading.	Under 3 (1918)	225 —	53 Pearl St. BROOKLYN 1, N. Y.
<b>National Button Association.</b> Erwin Feldman, Director. Jobbers of pearl, plastic, glass, etc., buttons. (The National Association of House Dress Manufacturers is also in this office.)	4-6 —	65-75 —	1350 Broadway. NEW YORK 18, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Canvas Goods Manufacturers Association.</b> James E. McGregor, executive secretary. Manufacturers of awnings, tents, etc., from canvas material	3-5 (1912)	580	224 Endicott Bldg. ST. PAUL 1, Minn.
<b>National Chinchilla Breeders of America.</b> See professional list following.			
<b>National Coat and Suit Industry Recovery Board.</b> Joseph L. Batchker, executive secretary. Manufacturers, contractors, wholesalers, and jobbers of women's and children's coats and suits. A labor-management organization comprising 18 associations of employers and the International Ladies Garment Workers Union. Affiliated associations include the American Cloak and Suit Manufacturers Association, Industrial Council of Cloak, Suit and Skirt Manufacturers, Infants and Children's Coat Association, Merchants Ladies Garment Association.	80-85 (1935)	2,000 (18 local, etc. associations, and 1 labor union)	450 7th Ave. NEW YORK 1, N. Y.
<b>National Costumers Association.</b> Lester C. Essig, secretary. Manufacturers, distributors, and renters of theatrical, masquerade, etc., costumes.	None (1923)	150	14 West Lake St. CHICAGO 1, Ill.
<b>National Cotton Compress and Cotton Warehouse Association.</b> John H. Todd, secretary. A federation of 4 regional associations and several State groups.	Under 3 (1937)	—	Woodward Bldg. WASHINGTON 5, D. C.
<b>National Cotton Council of America.</b> William Rhea Blake, executive vice president. A trade promotion and educational organization of cotton ginners, cotton mills, etc.	75-80 (1938)	240-250	P. O. Box 18. MEMPHIS 1, Tenn.
<b>National Cotton Ginners Association.</b> Horace Hayden, executive vice president. Owners of mills engaged in separating cotton fibre from the seeds.	Under 3 (1937)	10 State associations	Perrine Bldg. OKLAHOMA CITY 2, Okla.
<b>National Cotton Waste Association</b> (a division of National Association of Waste Material Dealers).			
<b>National Council of American Importers.</b> Harry S. Radcliffe, executive secretary. The imports of its member firms (wholesalers and some manufacturers) cover more than 100 commodity lines, chiefly in the finished goods field: buttons, cameras, carpets, chemicals, confectionery, cutlery, English clothing, Italian food products, millinery, smokers' articles, wines, etc. Also see Importers. (The Lace and Embroidery Association of America and Linen Trade Association are also in this office.)	6-8 (1921)	600	45 East 17th St. NEW YORK 3, N. Y.
<b>National Council of Millinery Associations.</b> Sam Finkelstein, secretary. (Affiliated with Millinery Stabilization Commission.)	5-7 (1944)	1,000	1450 Broadway. NEW YORK 18, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
National Council of Salesmen's Organizations. See professional list following.			
National Council of Shoe Retailers. See National Association of Shoe Chain Stores.			
National Council of Shoe Chains. See National Association of Shoe Chain Stores.			
National Dress Manufacturers Association. I. A. Agree, general manager. (See Administrative Board of the Dress Industry.)	20-25 (1933)	400	1450 Broadway. NEW YORK 18, N. Y.
National Federation of Textiles. Irene L. Blunt, secretary. Manufacturers (weavers) of synthetic (rayon, etc.) and silk fabrics. Membership also includes some dyeing and finishing, factoring, raw silk brokerage, etc., firms; as well as the membership of the former National Rayon Weavers Association and the former Throwsters Research Institute. The Industrial Design Registration Bureau is an affiliate of the NFT.	35-40 (1872)	180	389 5th Ave. NEW YORK 16, N. Y.
National Federation of Woman's Exchanges. Mary D. Payne, secretary. Articles sold through women's exchanges usually include home-made foodstuffs, infants' and children's wear, negligees and underwear, gifts of various kinds, etc.	None (1935)	25-30	541 Madison Ave. NEW YORK 22, N. Y.
National Hand Embroidery and Novelty Manufacturers Association. A. Gilman, executive secretary. Manufacturers of dress and novelty embroidery and trimmings.	Under 3 (1920)	50-60	202 West 40th St. NEW YORK 18, N. Y.
National Headwear Manufacturers Association. I. Goldstein, executive director. Contract manufacturers of civilian and uniform hats: men's and boy's, children's, misses.	Under 3 (1928)	50-60	1133 Broadway. NEW YORK 10, N. Y.
National Heavy Outerwear Association. Jules Goldstein, secretary. Manufacturers of leather coats, etc. (See Boys Apparel and Accessories Manufacturers Association for other associations in this office.)	4-6 (1942)	135-145	347 5th Ave. NEW YORK 16, N. Y.
National Hide Association. A. J. Fingulin, executive director. Brokers dealing in hides, skins, and pelts. (Inactive.)	Under 4 (1944)	120-130	Engineers Bldg. Cleveland 14, Ohio.
National Industrial Launderers and Cleaners Association. See new name, Institute of Industrial Launderers.			
National Industrial Stores Association. Hull Bronson, executive secretary. Mining, textile, steel, etc., companies operating retail stores in towns which are largely company-owned. Products include food, groceries, and general merchandise.	3-5 (1927)	300-350 (1,200 stores)	Southern Bldg. WASHINGTON 5, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Institute of Cleaning and Dyeing</b> (formerly, National Association of Dyers and Cleaners). N. J. Berg, manager director. Cleaning and dyeing plants (some include laundry services); also institutional cleaning plants, etc.	45-50 (1907)	7,000	909 Burlington Drive SILVER SPRING, Md.
<b>National Institute of Diaper Services.</b> Rnth Perry, secretary. Firms engaged in the service of renting and laundering diapers.	5-7 (1940)	60-70	420 Madison Ave. NEW YORK 17, N. Y.
<b>National Institute of Rug Cleaners.</b> R. Osgood Wells, executive secretary. Commercial rug cleaning establishments.	Under 3 (1943)	350 (8 local associations)	45 Bank St. MORRISTOWN, N. J.
<b>National Knitted Outerwear Association.</b> Sidney S. Korzenik, executive director. Manufacturers of knitted outerwear for men, women and children; sweaters, dresses, bathing suits, gloves, headware, neckwear, etc., of wool, worsted, silk, rayon.	14-16 (1918)	700-750	386 4th Ave. NEW YORK 16, N. Y.
<b>National Leather and Shoe Finders Association.</b> W. L. Wardell, executive vice president. Wholesalers of shoe repairing supplies and equipment. (Name changed in 1949 to Shoe Service Institute of America.)	11-13 (1904)	350	222 West Adams St. CHICAGO 6, Ill.
<b>National Luggage Dealers Association.</b> A. B. Sheldon, executive secretary. Membership includes one retailer in each city.	Under 3 (1925)	127	241 Genesee St. UTICA 2, N. Y.
<b>National Needlecraft Bureau.</b> H. B. Osmer, president. Manufacturers of patterns, fabrics, and notions. Activities devoted to promotion of sewing, crocheting, knitting, and embroidering.	10-12 (1939)	20	385 5th Ave. NEW YORK 16, N. Y.
<b>National Notion Association.</b> Arthur I. Mellin, secretary. Manufacturers and distributors of products sold at notion counters of department stores, etc.	Under 3 (1923)	90-100	1170 Broadway. NEW YORK 1, N. Y.
<b>National Rainwear Manufacturers Association.</b> Joseph Asch, secretary. <b>National Rayon Weavers Association.</b> (Disbanded; membership absorbed by National Federation of Textiles.)	Under 3 (1944)	70-80	350 5th Ave. NEW YORK 1, N. Y.
<b>National Retail Dry Goods Association.</b> Lew Hahn, general manager and president. Department stores, women's and men's specialty shops, dry goods stores, and some apparel chain store organizations. Principal products sold by department stores include women's apparel (including shoes, hosiery, millinery), men's and children's apparel, carpets, furniture, and house furnishings, electric appliances, etc.	80-85 (1911)	7,500	100 West 31st St. NEW YORK 1, N. Y.
<b>National Shoe Manufacturers Association</b> (formerly, National Boot and Shoe Manufacturers Association). William W. Stephenson, executive vice president.	9-11 (1905)	350-400	Chrysler Bldg. NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Shoe Retailers Association.</b> L. E. Langston, executive vice president. Independent retailers, chain stores, department stores, etc.	3-5 (1912)	4. 200	274 Madison Ave. NEW YORK 16, N. Y.
<b>National Shoe Travelers Association.</b> See professional list following.			
<b>National Skirt and Sportswear Association</b> (formerly, National Skirt Manufacturers Association). B. H. Lerner, executive director. Manufacturers and jobbers. (The National Association of Blouse Manufacturers is also in this office.)	3-5 (1933)	135	225 West 34th St. NEW YORK 1, N. Y.
<b>National Sporting Goods Association.</b> G. Marvin Shutt, secretary. Wholesalers and retailers.	4-6 (1929)	1, 000-1, 500	1 No. LaSalle St. CHICAGO, 2, ILL.
<b>National Textile Processors Guild.</b> Harold Korzenik, executive counsel. Dyers and finishers of cotton, wool, rayon, and mixed yarns, and hosiery.	Under 3 (1933)	40-50	51 Chambers St. NEW YORK 7, N. Y.
<b>National Toy Wholesalers Association.</b> (formerly Toy Wholesalers Association of the United States). Harold C. Whittemore, secretary. (The Wholesale Stationers Association is also in this office.)	3-5 (1930)	75-80	250 5th Ave. NEW YORK 1, N. Y.
<b>National Wholesale Garment Association.</b> Bernard Sands, executive secretary. Wholesalers of women's and children's garments, drygoods, etc.	Under 3 (1944)	125-150	1431 Broadway. NEW YORK 18, N. Y.
<b>National Women's Neckwear and Scarf Association</b> (manufacturers). S. Howard Imbrey, chairman	6-8 (1933)	125	535 5th Ave. NEW YORK 17, N. Y.
<b>National Women's Undergarment Manufacturers Association.</b> Milton N. Mound, counsel. Manufacturers of slips, nightgowns, pajamas, and underwear of silk, rayon, cotton, etc., exclusive of knitted fabrics.	Under 3 (1933)	75-100	295 Madison Ave. NEW YORK 17, N. Y.
<b>National Wool Growers Association.</b> See professional list following.			
<b>National Wool Marketing Corporation.</b> See professional list following.			
<b>National Wool and Mohair Association.</b> See professional list following.			
<b>National Wool Trade Association.</b> C. Willard Bigelow, secretary. Wholesalers and processors of raw wool, etc.	Under 3 (1933)	150	263 Summer St. BOSTON 10, Mass.
<b>National Work Clothing Manufacturers Association.</b> Jules Goldstein, counsel. (See Boys Apparel and Accessories Manufacturers Association for other associations in this office.)	—	—	347 5th Ave. NEW YORK 16, N. Y.
<b>Neckwear:</b> Greater Blouse, Skirt, and Neckwear Contractors Association. Men's Neckwear Manufacturers Institute			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Neckwear—Continued National Women's Neckwear and Scarf Association. Also see Knitted goods; Tie fabrics; etc.			
Needlework Guild of America. See professional list following. Needlework. See National Needlecraft Bureau; also above association.			
Negligee Manufacturers Association. Raymond Halpern, secretary. Manufacturers of hostess gowns, house coats, robes, pajamas, etc.	3-5 (1933)	50-60	295 Madison Ave. NEW YORK 17, N. Y.
Negligee. See above, also Underwear-Negligee Associates; Underwear.			
New England Shoe and Leather Association. See National Association of Shoe Wholesalers.			
New York Cotton Exchange. John J. Scanlan, secretary. A commodity exchange.	150-160 (1870)	450	60 Beaver St. NEW YORK 4, N. Y.
Notions. See National Notion Association.			
Novelties: National Hand Embroidery and Novelty Manufacturers Association. United Pants and Novelties Contractors Association. Washable Suits, Novelties, and Sportswear Contractors Association; etc.			
Oakum. See Twisted Jute Packing and Oakum Institute; etc.			
Ocean Pearl Button Manufacturers Association. W. P. Fickett, secretary. Manufacturers of buttons from imported ocean pearl shell. (The National Association of Button Manufacturers and Textile Fabrics Association are also in this office.)	Under 3 (1939)	Under 20	40 Worth St. NEW YORK 13, N. Y.
Oil cloth. See Plastic Coatings and Film Association.			
Order of United Commercial Travelers of America. See professional list following.			
Oriental Rug Importers Association (wholesalers). Arsen Benneyan president.	Under 3 (1928)	60-75	295 5th Ave. NEW YORK 16, N. Y.
Outerwear. See National Heavy Outerwear Association; National Knitted Outerwear Association; Clothing.			
Overalls. See Work clothing.			
Overseers. See professional list following.			
Packing. See Twisted Jute Packing and Oakum Institute; etc.			
Pajamas. See National Association of Shirt and Pajama Manufacturers; National Women's Undergarment Manufacturers; etc.			
Pants. See Associated Pants Manufacturers; United Pants and Novelties Contractors Association; etc.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Papermakers Woven Felt Association</b> (formerly, Papermakers Felt Association). A. H. Wickesberg, secretary. Manufacturers of papermakers felt, used in paper mills.	Under 3 (1896)	Under 20	c/o Appleton Woolen Mills. APPLETON, Wis.
Patent leather. See Tanners Council of America.			
Pillow cases. See Sheets and pillow cases.			
Pillows. See National Association of Bedding Manufacturers; etc.			
<b>Plastic Coatings and Film Association</b> (former names were Institute of Leather Cloth and Lacquered Fabrics and Pyroxylin and Resin Coaters Institute). C. Stewart Comeaux, secretary. Manufacturers of artificial leather and other fabrics made by coating textiles or paper with pyroxylin, resin, paint, etc., to produce a surface resembling leather. Products are used in automobile and other upholstery, tire covers, book covers, window shades, etc. (Pyroxylin is made by dissolving guncotton in solvents.)	3-5 (1927)	Under 20	343 Lexington Ave. NEW YORK 16, N. Y.
<b>Plastic Products Manufacturers Association.</b> Abraham Edelman, executive director. For further details, see Metal Associations Section	—	—	1133 Broadway. NEW YORK 10, N. Y.
<b>Pleaters, Stitchers and Embroiderers Association.</b> Jack Schwartz, managing director. Manufacturers of pleating, embroidery, etc., work on women's apparel.	14-16 (1940)	300-350	113 West 42d St. NEW YORK 18, N. Y.
Pocketbooks. See National Authority for the Ladies Handbag Industry; Luggage and leather goods.			
Polishing wheels. See Buff and Polishing Wheel Manufacturers Association.			
<b>Popular Priced Dress Manufacturers Group.</b> Louis Rubin, chairman. (See Administrative Board of the Dress Industry.)	25-30 (1934)	250-300	1440 Broadway. NEW YORK 18, N. Y.
Purses. See Pockethooks.			
Progressive Fox Marketing Association. See professional list following.			
Rabbit skins. See American Rabbit Dealers Association; American Rabbit and Cavy Breeders Association; Furs.			
Rainwear. See National Rainwear Manufacturers Association; Clothing.			
<b>Raw Fur and Wool Association of St. Louis.</b> Edward B. Temm, secretary. Wholesalers; succeeded the American Raw Fur Institute.	Under 3 (1914)	Under 20	400 South 7th St. ST. LOUIS 2, Mo.
<b>Rayon Yarn Producers Group.</b> Matthew H. O'Brien, secretary.	Under 3 (1933)	Under 20	350 5th Ave. NEW YORK 1, N. Y.
Rayon: National Federation of Textiles. Silk and Rayon Printers and Dyers Association. Textile Distributors Institute.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Rayon—Continued Textile Economics Bureau. Textile Fabrics Association. Rayon Yarn Producers Group. Textiles.</p> <p>Recreational equipment. See Athletic Goods Manufacturers Association; National Sporting Goods Association. Also see Recreational equipment in Lumber, Metal, and Rubber Associations Sections.</p> <p>Registered Sporting Goods Manufacturers Representatives. See professional list following.</p> <p>Rental services. See Linen Supply Association; Diaper Service Institute; National Institute of Diaper Services; etc.</p> <p>Retail Manufacturing Furriers of America. Henry Rosley, executive secretary. Retailers of custom and ready-made fur garments. (Late 1949 new name, Master Furriers Guild of America.)</p> <p>Ribbons (typewriter, etc.) See Carbon Paper and Inked Ribbon Association.</p> <p>Ring Traveler Manufacturers Association. William J. Matthews, counselor. For further details, see Metal Associations Section.</p> <p>Robes. See Industrial Association of House Dress, Robe and Uniform Manufacturers; Tufted Textile Manufacturers; Clothing.</p> <p>Rocky Mountain Fur Farmer Cooperative. See professional list following.</p> <p>Rope. See Cordage Institute; etc.</p> <p>Rugs: Carpet Institute. Oriental Rug Importers. National Institute of Rug Cleaners. Tufted Textile Manufacturers.</p> <p>Saddlery Manufacturers Association of the U. S. Wayne Dinsmore, secretary. (The Associated Manufacturers of Saddlery Accessories and Horse and Mule Association of America are also in this office.)</p> <p>Salesmen. See professional list following.</p> <p>Sanitary Institute of America. Edwin D. Szold, secretary. Manufacturers of sterilized industrial wiping cloths.</p> <p>Scarfs. See National Women's Neckwear and Scarf Association; Neckwear.</p> <p>Sewing Machine Trade Association. For further details, see Metal Associations Section.</p> <p>Shades. See Window Shade Institute; etc.</p> <p>Sheets and pillow cases: American Cotton Manufacturers Association. Cotton Textile Institute. National Association of Cotton Manufacturers. Underwear Institute (crib sheets); etc.</p>	<p>Under 3 (1929)</p> <p>—</p> <p>—</p> <p>Under 3 (1887)</p> <p>Under 3 (1932)</p> <p>—</p> <p>—</p>	<p>1,000</p> <p>—</p> <p>—</p> <p>40-50</p> <p>135</p> <p>—</p> <p>—</p>	<p>16 East 50th St. NEW YORK 22, N. Y.</p> <p>2603 Broadway. EVANSTON, Ill.</p> <p>407 South Dearborn St. CHICAGO 5, Ill.</p> <p>105 West Monroe St. CHICAGO 3, Ill.</p> <p>149 Broadway. NEW YORK 6, N. Y.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Shirt Institute.</b> M. Rabbino, executive secretary. Manufacturers of men's and boys' shirts, pajamas, etc. (The Men's Neckwear Manufacturers Institute of America is also in this office.)  <b>Shoe heel and sole.</b> See Lumber Associations Section for Heel Lumber Producers Association and National Association of Wood Heel Manufacturers; and Rubber Section for Rubber-Heel and Sole Manufacturers Association. <b>Shoe Lace Institute.</b> Merged with Cotton Textile Institute. <b>Shoe pattern.</b> See Lumber Associations Section for Last Manufacturers Association and Shoe Pattern Manufacturers Association. <b>Shoes:</b> National Association of Shoe Chain Stores. National Association of Shoe Wholesalers. National Association of Slipper Manufacturers. National Shoe Manufacturers Association. National Shoe Retailers Association. National Shoe Travelers Association.	Under 3 (1933)	80-100	331 Madison Ave. NEW YORK 17, N. Y.
<b>Silk Commission Manufacturers Association.</b> Herbert Susser, executive secretary. Manufacturers of silk and rayon goods.  <b>Silk and Rayon Printers and Dyers Association of America.</b> Howard J. Fletcher, executive secretary. Firms engaged in printing, dyeing, bleaching, mercerizing, finishing, etc., silk or rayon fabrics or yarn.  <b>Silk.</b> See above, associations; also: National Federation of Textiles. American Silk Council. International Silk Guild. Also see Rayon.	Under 3 (1920)	150-200	132 Market St. PATERSON 1, N. J.
<b>Skein Dyers Association of America.</b> Edward Bohl, secretary. Processors of yarn for the textile industry.	5-7 (1942)	100-125	1450 Broadway. NEW YORK 18, N. Y.
<b>Skirts:</b> Greater Blouse, Skirt, and Neckwear Contractors Association. Industrial Council of Cloak, Suit, and Skirt Manufacturers. National Skirt and Sportswear Association. Also see Clothing.	None (1913)	Under 20	152 Market St. PATERSON 1, N. J.
<b>Slide Fastener Manufacturers Association of America.</b> Mrs. H. Axthelm, secretary. Manufacturers of zippers, etc.	None (1933)	20-25	c/o Waldes Kohinoor. LONG ISLAND, N. Y.
<b>Slippers.</b> See National Association of Slipper Manufacturers.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Soft Fibre Manufacturers Institute.</b> George F. Quimby, secretary. Manufacturers of yarns or woven fabric from jute, flax, hemp, etc., produced on soft fibre machinery.	4-6 (1933)	Under 20	9 Rockefeller Plaza. NEW YORK 20, N. Y.
<b>Southern Combed Yarn Spinners Association.</b> H. E. Rietz, executive secretary. Manufacturers of combed cotton yarn; national in scope.	Under 3 (1933)	70-80	Bank of Commerce Bldg. GASTONIA, N. C.
<b>Southern Garment Manufacturers Association.</b> W. Gordon McKelvey, director. Manufacturers of men's work clothing and other apparel; national in scope.	Under 3 (1933)	300	Stahlman Bldg. NASHVILLE 3, Tenn.
<b>Specialty Stores Association.</b> A. G. Elgart, executive director. Cooperative buying, etc., for selected women's-wear stores in 13 cities.	30-35 (1920)	Under 20	1441 Broadway. NEW YORK 18, N. Y.
<b>Sponge Institute (wholesalers).</b> Lewis Radcliffe, executive secretary. (The Oyster Growers and Dealers Association of North America and Oyster Institute are also in this office; see Food Associations Section.)	Under 3 (1933)	Under 20	5600 32nd St. WASHINGTON 15, D. C.
<p><b>Sporting goods.</b> See Athletic Goods Manufacturers Association; National Sporting Goods Association.</p> <p><b>Sportswear:</b></p> <p>Children's Dress, Cotton Dress, and Sportswear Contractors Association.</p> <p>National Skirt and Sportswear Association.</p> <p>Washable Suits, Novelties, and Sportswear Contractors Association.</p> <p>Also see Clothing.</p>			
<p><b>Stitchers.</b> See Pleaters, Stitchers, and Embroiderers Association; Trimmings.</p> <p><b>Stockings.</b> See Independent Association of Stocking Manufacturers; Hosiery.</p> <p><b>Storage.</b> See Certified Cold Fur Storage Association; National Cotton Compress and Cotton Warehouse Association.</p> <p><b>Straw goods.</b> See American Association of Felt and Straw Goods Importers.</p> <p><b>Studio couches.</b> See National Association of Bedding Manufacturers.</p> <p><b>Styles.</b> See Fashion.</p> <p><b>Suits:</b></p> <p>American Cloak and Suit Manufacturers.</p> <p>Industrial Council of Cloak, Suit, and Skirt Manufacturers.</p> <p>Merchants Ladies Garment Association.</p> <p>National Coat and Suit Industry Recovery Board.</p> <p>Also see Clothing.</p>			
<b>Sweaters.</b> See Knitted Goods.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Tablecloths:</b> American Cotton Manufacturers Association. Cotton Textile Institute. National Association of Cotton Manufacturers. <b>Tailors:</b> Custom Tailors and Designers; National Association of Negro Tailors, Designers, Dressmakers and Dry Cleaners; etc.			
<b>Tanners Council of America.</b> Irving R. Glass, executive vice president. Manufacturers (tanners) of leather from raw hides and skins.	20-25 (1917)	275-300	100 Gold St. NEW YORK 7, N. Y.
<b>Technical Association of the Fur Industry.</b> See professional list following. <b>Technologists.</b> See professional list following. <b>Tennis balls.</b> See National Sporting Goods Association. <b>Tents.</b> See National Canvas Goods Manufacturers; etc.			
<b>Textile Bag Manufacturers Association.</b> H. R. Gill, executive vice president. Manufacturers of bags made from cotton cloth and from imported burlap, used chiefly as shipping containers for flour, feed, meal, sugar, grains, fertilizer, potatoes, etc.	6-8 (1925)	30-50	611 Davis St. EVANSTON, Ill.
<b>Textile Brokers Association.</b> H a r r y Strauss, secretary.	Under 3 (1928)	Under 20	245 Church St. NEW YORK 13, N. Y.
<b>Textile Color Card Association of the United States.</b> Margaret Hayden Rorke, manager director. Firms or individuals engaged in manufacturing, distributing, etc., textile or other merchandise of which color is a material factor. Activities are concerned with the standardization of color from the manufacturing and retailing standpoint, the creation of fashionable and industrial colors, and the dissemination of color information. Color cards are issued for silk, wool, shoe and leather, glove, hosiery, etc., for spring and fall seasons.	18-20 (1915)	2,300	200 Madison Ave. NEW YORK 16, N. Y.
<b>Textile Distributors Institute</b> (rayon converters, etc.). Hilda A. Wiedenfeld, executive secretary.	4-6 (1938)	140-150	469 7th Ave. NEW YORK 18, N. Y.
<b>Textile Distributors.</b> See Institutional and Service Textile Distributors Association.			
<b>Textile Economics Bureau.</b> Stanley B. Hunt, president. Conducts a statistical service for the rayon and allied industries (not a trade association).	— (1935)	—	10 East 40th St. NEW YORK 16, N. Y.
<b>Textile Export Association of the United States.</b> J. W. Murray, secretary. A Webb-Pomerene Act export association.	Under 3 (1930)	85-90	271 Church St. NEW YORK 13, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Textile Fabrics Association.</b> W. P. Fickett, president. Integrated producers and converters of finished piece goods made from cotton, rayon, and mixtures. (Integrated producers begin with either spinning the yarn and carrying specific operations through to the finished piece goods, or they may begin with weaving the yarn. In some cases they may buy grey goods as do converters, and have them finished in their own plants. A converter buys his grey goods, sends them to a job-finishing plant, where they are finished according to his specifications and are sold by the converter.) (The National Association of Button Manufacturers and Ocean Pearl Button Manufacturers are also in this office.)	Under 3 (1912)	100-150	40 Worth St. NEW YORK, 13, N. Y.
<b>Textile Foundation.</b> Edward T. Pickard, secretary. Created by act of Congress; engaged in scientific and economic research for the development of the textile industry.	— (1930)	—	National Bureau of Standards. WASHINGTON 25, D. C.
<b>Textile Refinishers Association.</b> Paul J. Shrier, secretary. Companies engaged in testing, shrinking, etc., textile piece goods.	6-10 (1931)	30-40	1450 Broadway. NEW YORK 18, N. Y.
<b>Textile Research Institute.</b> D. B. MacMaster, secretary. A coordinating agency engaged in industrial, etc., research for leading national associations of cotton, wool, etc. manufacturers.	55-60 (1930)	640	10 East 40th St. NEW YORK 16, N. Y.
<b>Textile Salesmen's Association.</b> See professional list following.			
<b>Textile Waste Exchange.</b> John M. Bell, secretary. Firms buying, selling, and manufacturing cotton mill waste.	None (1935)	85-95	Box 1611. ATLANTA 1, Ga.
<b>Textile:</b> See above, associations, also: American Association of Textile Technologists. Association of Cotton Textile Merchants. American Association of Textile Chemists and Colorists. Cotton Textile Institute. Institutional and Service Textile Distributors. National Association of Finishers of Textile Fabrics. National Federation of Textiles. National Textile Processors Guild. Tufted Textile Manufacturers Association. Institute of Textile Technology. Also see individual textile items, such as Cotton, Thread, Wool, Yarn, etc.			
<b>Thread Institute</b> (formerly, Cotton Thread Institute). David Snyder, executive director. Manufacturers of thread for sewing, crochet, embroidery, darning, etc.	Under 3 (1933)	65-75	11 West 42d St. NEW YORK 18, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Tie Fabrics Association.</b> Arthur May, secretary. Manufacturers and wholesalers.	None (1946)	60-70	114 East 32d St. NEW YORK 16, N. Y.
<b>Throwsters Research Institute.</b> Merged with National Federation of Textiles.			
<b>Towels:</b> American Cotton Manufacturers Association. Cotton Textile Institute. Linen Supply Association. National Association of Cotton Manufacturers. Underwear Institute.			
<b>Toy Manufacturers of the U. S. A.</b> H. D. Clark, secretary. Manufacturers of all types of toys and allied products: wood, metal, fabric, etc. The association has recently formed the American Toy Institute to serve as its research division.	6-8 (1916)	250	200 5th Ave. NEW YORK 10, N. Y.
<b>Toys.</b> See above, also National Toy Wholesalers Association.			
<b>Traveling Hat Salesmen's Association.</b> See professional list following.			
<b>Trimmings:</b> Associated Manufacturers of Tubular Pippings and Trimmings. Associated Fur Coat and Trimming Manufacturers. Coach Lace Institute. Also see Buttons; Embroidery; Flowers; Lace; Slide fastener; etc.			
<b>Tufted Textile Manufacturers Association.</b> Henry C. Ball, executive director. Manufacturers of tufted bedspreads, rugs, robes, etc.	3-5 (1945)	165-175	P. O. Box 256. DALTON, Ga.
<b>Twine.</b> See Cordage.			
<b>Twisted Jute Packing and Oakum Institute.</b> Lester B. Platt, secretary. Manufacturers; products used chiefly in the plumbing, shipbuilding, etc. industries. (Oakum is usually made from used hemp rope or cordage, treated with tar.)	Under 3 (1929)	Under 20	19 West 44th St. NEW YORK 18, N. Y.
<b>Umbrellas.</b> There is no national association active in this field. The Greater New York Umbrella Manufacturers Association is located at 1450 Broadway, New York 18, N. Y.; Moses Shapiro, council. Formed in 1944, it has 30-40 member companies.			
<b>Underwear Institute.</b> Roy A. Cheney, president. Underwear mills and other manufacturers of men's, women's, children's and infants' underwear and nightwear, polo shirts, sweatshirts, etc., made on underwear machines from knitted cotton, wool, rayon, nylon, silk, etc. Also includes manufacturers of men's and boys' woven cotton athletic underwear; knitted fabric dress gloves; all kinds of warp and circular knit fabric and allied products, such as washcloths, crib sheets, diapers, towels, etc.	8-10 (1865)	175-200	2 Park Ave. NEW YORK 16, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Underwear-Negligee Associates, Inc. See professional list following.			
Underwear. See above; also: Allied Underwear Association. Corset and Brassiere Association. Lingerie Manufacturers Association. National Women's Undergarment Manufacturers Association. Negligee Manufacturers Association. Underwear Institute.			
Underwriters. See Cotton Fire and Marine Underwriters.			
Uniform Manufacturers Exchange. Stanley J. Cummings, executive secretary. (The National Association of Uniform Manufacturers is also in this office.)	Under 3 (1932)	85-95	112 East 19th St. NEW YORK 3, N. Y.
Uniforms: Associated Manufacturers of Washable Service Apparel. Industrial Association of House Dress, Robe, and Uniform Manufacturers. National Association of Uniform Manufacturers. Uniform Manufacturers Exchange.			
United Better Dress Manufacturers Association. David Marmolstein, general manager. (See Administrative Board of the Dress Industry.)	30-35 (1939)	825-850	130 West 42d St. NEW YORK 18, N. Y.
United Fur Manufacturers Association. Peter Nicholas, actuary.	3-5 (1925)	50-75	370 7th Ave. NEW YORK 1, N. Y.
United Infants And Children's Wear Association (manufacturers). Max H. Zuckerman, executive secretary. (The Industrial Association of House Dress, Robe, and Uniform Manufacturers is also in this office.)	8-10 (1933)	300-350	225 West 34th St. NEW YORK 1, N. Y.
United Knitwear Manufacturers League. Morris Peter, secretary. Manufacturers of men's and women's knitted outerwear.	3-5 (1938)	100-120	51 Chambers St. NEW YORK 7, N. Y.
United Mink Producers Association, Cooperative. See professional list following.			
United Pants and Novelties Contractors Association. Philip Resnick, manager.	Under 3 (1937)	40-50	31 Union Sq. NEW YORK 3, N. Y.
United Popular Dress Manufacturers Association. Nat. Boriskin, executive director. (See Administrative Board of the Dress Industry.)	30-35 (1939)	650-700	450 7th Ave. NEW YORK 1, N. Y.
United States Institute for Textile Research. See new name, Textile Research Institute.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Upholstery and Drapery Fabric Manufacturers Association.</b> James L. Fri, president.	3-5 (1945)	55-65	500 5th Ave. NEW YORK 18, N. Y.
Veiling. See American Lace Manufacturers Association, etc.			
Velvet. See Cotton; Rayon; Silk.			
Variety stores. See Limited Price Variety Stores; National Association of Variety Stores; Department store.			
Warehousing. See Certified Cold Fur Storage Association; National Cotton Compress and Cotton Warehouse Association; etc.			
Wash cloths. See Underwear Institute; etc.			
<b>Washable Suits, Novelties, and Sportswear Contractors Association</b> Charles Miller, manager. Boys' wash suits, snow suits, beach apparel, leggings, etc.	3-5 (1926)	40-50	160 5th Ave. NEW YORK 10, N. Y.
Waste. See American Cotton Waste Exchange; National Association of Waste Material Dealers; Textile Waste Exchange.			
<b>Webbing Manufacturers Institute.</b> Wilwyn Herbert, secretary. Manufacturers of woven elastic webbing.	Under 3 (1914)	Under 20	302 State Ave. NEW LONDON, Conn.
<b>Wholesale Dry Goods Institute.</b> Henry Matter, executive vice president. Wholesalers of dry goods and kindred lines, including notions, men's wear, hosiery, underwear, etc.	5-7 (1928)	175-200	40 Worth St. NEW YORK 13, N. Y.
<b>Window Shade Institute</b> (formerly, Association of Window Shade Cloth and Roller Manufacturers). Hilda Eisenhardt, secretary. Manufacturers.	3-5 (1930)	Under 20	60 East 42d St. NEW YORK 17, N. Y.
Wiping cloths. See Sanitary Institute of America; etc.			
<b>Women's Apparel Chains Association.</b> H. I. Kleinhaus, managing director. Retailers of women's and children's wear.	Under 3 (1945)	35	381 4th Ave. NEW YORK 16, N. Y.
<b>Wool Associates of the New York Cotton Exchange.</b> S. L. Luce, secretary. A commodity exchange.	18-20 (1930)	600	60 Beaver St. NEW YORK 5, N. Y.
<b>Wool Hat Manufacturers Association of America.</b> Walter F. Evertsen, secretary. Manufacturers of wool felt bodies for men's and women's hats, and finished wool felt hats for men.	Under 3 (1935)	Under 20	286 5th Ave. NEW YORK 1, N. Y.
<b>Wool Stock Institute</b> (a division of the National Association of Waste Material Dealers).			
<b>Woolen Hosiery Institute of America</b> (manufacturers). R. E. Chesebro, secretary.	Under 3 (1933)	Under 20	c/o Handknit Hosiery Co. SHEBOYGAN, Wis.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Woolen Wholesalers National Association.</b> Leo Guzik, executive secretary. Wholesalers of men's wool apparel fabrics. (The Hosiery Wholesalers National Association is also in this office.)	Under 3 (1942)	80-90	32 Broadway. NEW YORK 4, N. Y.
<b>Woolknit Associates.</b> Herman C. Lustfield, secretary. Manufacturers, contractors, wholesalers, spinners, dyers, etc., of women's wool knit outerwear. Chief activity is joint publicity program for the promotion of the industry.	Under 3 (1939)	200	132 East 35th St. NEW YORK 16, N. Y.
<b>Wool.</b> See above associations; also: American Trade Association for British Woolens. American Wool Council. National Association of Wool Manufacturers. National Association of Wool Fibre Manufacturers. National Wool Trade Association. Raw Fur and Wool Association. Also see professional list following.			
<b>Work Glove Institute.</b> Ada Bonine, secretary. Manufacturers of work gloves and mittens, cotton flannel, jersey, and leather combination. etc.	Under 3 (1913)	50-60	176 West Adams St. CHICAGO 3, Ill.
<b>Work clothing.</b> See above; also: Clothing Manufacturers Association. International Association of Garment Manufacturers. National Work Clothing Manufacturers Association. Southern Garment Manufacturers Association. Also see Clothing			
<b>Yarn Merchants Association.</b> Ben Blank, executive secretary. Wholesalers of textile yarns; activities devoted chiefly to credit services. (The Bead and Stone Importers Association is also in this office, see Stone Associations Section.)	Under 3 (1938)	40-50	171 Madison Ave. NEW YORK 16, N. Y.
<b>Yarn.</b> See above; also: Association of Cotton Yarn Distributors. Durene Association of America. Rayon Yarn Producers Group. Southern Combed Yarn Spinners Association. Also see Dyers; Thread.			
<b>Zippers.</b> See Slide Fastener Manufacturers Association			

## 45 Professional and Other Associations in the Textile, Apparel, and Leather Industries

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Association of Textile Chemists and Colorists.</b> H. C. Chapin, secretary. Promotes research relating to chemical processes and materials of importance to the textile industry.	Under 3 (1921)	5,000	Lowell Textile Institute. LOWELL, Mass.
<b>American Association of Textile Technologists.</b> Bernice S. Bronner, secretary.	5-7 (1934)	750	30 Rockefeller Plaza. NEW YORK 20, N. Y.
<b>American Cotton Cooperative Association.</b> F. Hurst, secretary. Growers and marketers.	20-25 (1930)	Under 20	Falls Bldg. MEMPHIS 3, Tenn.
<b>American Home Economics Association.</b> Mildred Horton, executive secretary. Has divisions on art, home management, family regulations and child development, food and nutrition, housing, textiles, and clothing, etc.	25-30 (1908)	18,000 (50 State and 345 college clubs)	Victor Bldg. WASHINGTON 1, D. C.
<b>American Leather Chemists Association.</b> F. O'Flaherty, secretary.	Under 3 (1906)	600-700	University of Cincinnati. CINCINNATI 21, Ohio.
<b>American National Fur Breeders Association.</b> L. J. O'Reilley, president. Breeders of foxes and other fur-bearing animals.	25-30 (1924)	540-550	First American State Bank Bldg. WAUSAU, Wis.
<b>American Rabbit and Cavy Breeders Association.</b> James Blyth, secretary. Breeders of rabbits and guinea pigs.	4-6 (1924)	8,500	5941 Baum Blvd. PITTSBURGH 6, Pa.
<b>Boys Apparel Buyers Association.</b> Harold Greene, president.	None (1928)	600	175 5th Ave. NEW YORK 10, N. Y.
<b>Bureau of Salesmen's National Associations.</b> Marshall J. Mantler, executive director. Member associations include 82 exhibitor groups and 15,000 wholesale salesmen.	6-8 (1948)	3 natl. assns.	Bona Allen Bldg. ATLANTA, Ga.
<b>Buyers:</b>			
Boys Apparel Buyers Association.			
Linens and Domestic Buyers of America.			
Millinery Merchandising Executives Association.			
Chemists. See American Association of Textile Chemists and Colorists.			
<b>Clothing:</b>			
Boys Apparel Buyers Association.			
Fashion Exhibitors of America.			
Fashion Group.			
Guild of Designers.			
International Association of Clothing Designers.			
Millinery Merchandising Executives Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Clothing—Continued</b> National Association of Men's Apparel Clubs. Needlework Guild of America. Also see Fur: Salesmen.			
<b>Color.</b> See Inter-Society Color Council; American Association of Textile Chemists and Colorists. <b>Cotton.</b> See American Cotton Cooperative Association. <b>Designers.</b> See Guild of Designers; International Association of Clothing Designers.			
<b>Fashion Exhibitors of America.</b> Ellis Jourman, Managing Director. (The National Association of Women's and Children's Apparel Salesmen is also in this office.) Women's apparel exhibitors-salesmen	1-3 (1934)	150-200	Louderman Bldg. ST. LOUIS 1, Mo.
<b>Fashion Group, Inc.</b> Mrs. Ethel M. Kremer, executive director. Offers fashion services and information in the fields of production of fashion merchandise, such as department stores, motion pictures, advertising, magazines, and newspapers; manufacturers and designers of clothing, millinery, cosmetics, fabrics, home furnishings; teachers, etc. The association states that it "does not engage in fashion research," and that its "membership is composed of women only"	3-5 (1931)	2,000	9 Rockefeller Plaza. NEW YORK 20, N. Y.
<b>Flax Institute of the United States.</b> E. J. Mitchell, secretary. Growers, experiment station and agricultural college men, members of linseed-oil trade, etc. Products made from flax include linen cloth, thread, twine, etc.	1-4 (1930)	300	Roanoke Bldg. MINNEAPOLIS, Minn.
<b>Fur Garment Traveling Salesmen's Association.</b> Michael Weiss, president.	None (1934)	300	Hotel Governor Clinton. NEW YORK 1, N. Y.
<b>Fur:</b> American National Fur Breeders Association. American Rabbit and Cavy Breeders Association. Fur Garment Traveling Salesmen's Association. Karakul Fur Sheep Registry. Mink Breeders Association of the United States. Mutation Mink Breeders Association. National Board of Fur Farm Organizations. National Chinchilla Breeders of America. Progressive Fox Marketing Association. Rocky Mountain Fur Farmers Cooperative. Technical Association of the Fur Industry. United Mink Producers Association, Cooperative.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Guild of Designers.</b> N. Kirtzman, executive manager. Designers of women's apparel.	3-5 (1933)	400	1440 Broadway. NEW YORK 18, N. Y.
<b>Infants &amp; Children's Wear Salesmen's Guild.</b> Albert Riedell, executive secretary.	— (1939)	660-670	80 West 40th St. NEW YORK 18, N. Y.
<b>Institute of Textile Technology.</b> Warren F. Busse, technical director. Supported by textile industry; engages in research on textile industry problems in the fields of biology, chemistry, engineering, etc.; and on specific problems presented by textile mills.	— (1944)	—	CHARLOTTESVILLE, Va.
<b>International Association of Clothing Designers.</b> Frederick Kogos, secretary. Designers of men's clothing.	Under 3 (1910)	200-250	1133 Broadway. NEW YORK 10, N. Y.
<b>International Federation of Commercial Travelers Insurance Organizations.</b> John S. Whitmore, secretary. Accident and health insurance associations	Under 3 (1899)	11 assns.	80 Federal St. BOSTON 10, Mass.
<b>Inter-Society Color Council.</b> Dorothy Nickerson, secretary. Coordinates work being done by various organizations leading to the standardization, description, and specification of color, and promotes its practical application to color problems in science, art, and industry.	None (1931)	15	Box 155, Ben Franklin Station. WASHINGTON 4, D. C.
<b>Karakul Fur Sheep Registry.</b> L. K. Brown, secretary.	1-4 (1929)	450-475	FRIENDSHIP, Wia.
<b>Laundry.</b> See National Association of Institutional Laundry Managers.			
<b>Linens and Domestic Buyers of America.</b> Julien Elfenbein, secretary.	None (1942)	90-100	1170 Broadway. NEW YORK 1, N. Y.
<b>Luggage and Leather Goods Salesmen's Association of America.</b> Samuel Singer, secretary.	Under 3 (1934)	350-375	358 5th Ave. NEW YORK 19, N. Y.
<b>Millinery Merchandising Executives Association.</b> Joseph A. Monaghan, secretary. Buyers, merchandise managers, etc. (Also see Millinery Stabilization Commission in preceding list.)	Under 3 (1938)	110-120	711 5th Ave. NEW YORK 22, N. Y.
<b>Mink Breeders Association of the United States.</b> David W. Henderson, secretary.	None —	350	Star Route. SANDY, Utah.
<b>Mohair.</b> See National Wool and Mohair Association.			
<b>Mutation Mink Breeders Association.</b> Gilbert Tuttle, secretary.	None (1942)	1,150	SALEM, Wia.
<b>National Association of Institutional Laundry Managers.</b> Heywood M. Wiley, chairman. Managers of hospital, industrial plant, Army post, etc., laundries.	6-8 (1937)	800 (has 21 local assns.)	Girard College. PHILADELPHIA 21, Pa.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Men's Apparel Clubs.</b> Fred Baruth, secretary. Salesmen engaged in selling men's and boys' apparel to retail clothing stores, etc. Holds trade shows.	Under 4 (1943)	3,400 (has 18 local clubs)	Union Trust Bldg. PITTSBURGH 19, Pa.
<b>National Association of Women's and Children's Apparel Salesmen.</b> Ellis Jourman, executive secretary. (The Fashion Exhibitors of America is also in this office.)	1-3 (1945)	4,200 (has 30 State, etc., assns.).	Louderman Bldg. ST. LOUIS 1, Mo.
<b>National Association of Woolen and Worsted Overseers.</b> James J. Burns, secretary. Superintendents, overseers, or designers in woolen and worsted mills.	Under 3 (1883)	1,900	65 Wellesley Road. HOLYOKE, Mass
<b>National Board of Fur Farm Organizations.</b> Joseph H. Francis, executive secretary.	3-5 (1943)	7,700 (has 37 chapters)	MORGAN, Utah.
<b>National Chinchilla Breeders of America.</b> Richard F. Gorman, secretary.	6-8 (1938)	2,000 (15 local assns.)	P. O. Box 1806 SALT LAKE CITY, Utah.
<b>National Council of Salesmen's Organizations.</b> Olga S. Ross, executive secretary. Includes organizations of clothing, corset, fur garment, handbag, luggage and leather goods, millinery, piece goods, sportswear, textile, toy, etc. salesmen.	Under 3 (1945)	17 assns. 4,200 indivls.	80 West 40th St. NEW YORK 18, N. Y.
<b>National Shoe Travelers Association (salesmen).</b> Norman N. Souther, secretary	None (1911)	3,000 (has 15 chapters)	Morrison Hotel. CHICAGO 2, Ill.
<b>National Wool Growers Association.</b> J. M. Jones, secretary.	6-8 (1865)	13 State assns.	Pacific National Life Bldg. SALT LAKE CITY 1, Utah.
<b>National Wool Marketing Corp.</b> C. J. Fawcett, general manager. Sheep owners, etc.	260 (1930)	70,000 in 22 States	281 Summer St. BOSTON 10, Mass.
<b>National Wool and Mohair Association.</b> Fred W. Heep, secretary. Growers and marketers.	Under 3 (1942)	—	125 Livestock Exchange Bldg. OKLAHOMA CITY, Okla
<b>Needlework Guild of America.</b> Mrs. Alma H. Desborough, secretary. Charitable; distributes new garments to hospitals, homes, etc.	3-5 (1885)	535 local chapters	1201 Chestnut St. PHILADELPHIA 7, Pa.
<b>Order of United Commercial Travelers of America.</b> A. W. Franklin, secretary. A fraternal association of salesmen; has insurance benefit services.	6-10 (1888)	140,000	632 North Park St. COLUMBUS, Ohio.
<b>Overseers.</b> See National Association of Woolen and Worsted Overseers.			
<b>Progressive Fox Marketing Association (furs).</b> A. J. Werth, secretary.	Under 3 (1940)	140-150	R. F. D. 4. MADISON, Wis.
<b>Registered Sporting Goods Manufacturers Representatives.</b> E. R. Walrath secretary. Traveling salesmen.	None (1934)	70-80	20 West Jackson Blvd. CHICAGO 4, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Rocky Mountain Fur Farmers Cooperative.</b> Carl Worster, secretary.	5-7 (1928)	200	1612 Market St. DENVER 2, Colo.
<b>Salesmen:</b> Bureau of Salesmen's National Associations. Fashion Exhibitors of America. Fur Garment Traveling Salesmen's Association. Infants and Children's Wear Salesmen's Guild. International Federation of Commercial Travelers Insurance Organizations. Luggage and Leather Goods Salesmen's Association of America. National Association of Men's Apparel Clubs. National Association of Women's and Children's Apparel Salesmen. National Council of Salesmen's Organizations. National Shoe Travelers Association. Order of United Commercial Travelers of America. Registered Sporting Goods Manufacturers Representatives. Textile Salesmen's Association. Traveling Hat Salesmen's Association. Underwear-Negligee Associates.			
Shoe salesmen. See National Shoe Travelers Association.			
Sporting goods. See Registered Sporting Goods Manufacturers Representatives.			
<b>Technical Association of the Fur Industry.</b> M. M. Gallop, secretary. Technicians in the fur dressing and dyeing industry.	none (1929)	30-40	199 Pacific St. NEWARK 5, N. J.
Technologists. See American Association of Textile Technologists; Institute of Textile Technology.			
<b>Textile Salesmen's Association.</b> H. W. Smith, secretary.	Under 3 (1916)	Over 1,000	22 East 38th St. NEW YORK 16, N. Y.
<b>Traveling Hat Salesmen's Association.</b> R. J. Patterson, secretary.	None (1907)	240-250	1123 Broadway. NEW YORK 10, N. Y.
<b>Underwear-Negligee Associates, Inc.</b> (salesmen). Lee Goodman, executive secretary.	Under 3 (1947)	500	1450 Broadway. NEW YORK 18, N. Y.
<b>United Mink Producers Association, Cooperative.</b> D. I. Crosby, business manager.	Under 3 (1938)	230-240	JANESVILLE, Wis.
<b>Wool:</b> National Association of Woolen and Worsted Overseers. National Wool Growers Association. National Wool Marketing Corp. National Wool and Mohair Association.			



# Lumber, Furniture, and Paper Associations

THE lumber, furniture, and paper groups are closely related and are sometimes called the "forest products," "timber products," or "wood products" industries. A wide variety of commodities are produced by their more than 65,000 factories. Manufacturers' sales for the three groups totaled about \$13 billion in 1948: Paper, \$6.1 billion; furniture, \$3.7 billion; and lumber, \$3.3 billion (in 1947; the 1948 figure for lumber is not available). (See Statistical Supplement.) The greater part of the national production and dis-

tribution of these industries is handled by members of the 200 national trade associations described on following pages, or of affiliated regional, State, and local organizations. Also included in the association list are 20 professional and other associations closely allied to these industry groups.

## Employment and pay rolls

The following table shows the relative importance of the major industries or groups. The October 1948 totals for wage and salaried workers (not counting the

Lumber, Furniture, and Paper Manufacturing: Employment and Pay Rolls,  
October<sup>1</sup> 1948 Compared with 1939 Monthly Average

Industry	Employment			Pay rolls— Percent increase over 1939
	October Number	1948 Percent	Percent increase over 1939	
Lumber and timber basic products . . . . .	831,000	100	98	419
Sawmills and logging plants . . . . .	678,000	82	116	475
Planing and plywood mills . . . . .	153,000	18	93	392
Furniture and finished lumber products . . . . .	470,000	100	43	255
Furniture . . . . .	256,000	55	44	258
Mattresses and bedsprings . . . . .	37,000	8	81	314
Wooden boxes, other than cigar . . . . .	35,000	7	24	223
Wood, turned and shaped . . . . .	35,000	7	40	239
Caskets and other morticians' goods . . . . .	19,000	4	38	185
Wood preserving . . . . .	17,000	4	36	283
Other . . . . .	71,000	15	—	—
Paper and allied products . . . . .	401,000	100	51	257
Paper and pulp . . . . .	206,000	51	50	259
Paper boxes . . . . .	100,000	25	44	242
Paper goods, other . . . . .	64,000	16	68	281
Paper bags . . . . .	18,000	5	60	291
Envelopes . . . . .	13,000	3	47	205

<sup>1</sup> Latest data available. Source: Bureau of Labor Statistics, U. S. Department of Labor.

proprietors of the over 65,000 establishments) were: Lumber, 918,000 (wage 831,000); furniture, etc., 562,000 (wage 470,000); and paper, 491,000 (wage 401,000).

### *Large and small firms*

Reports issued in January 1949 by the Office of Domestic Commerce contain Social Security Administration statistics on employing firms for early 1947 (see Statistical Supplement). According to these data, there were 38,000 lumber, 9,000 furniture, and 4,000 paper establishments. Only 3,100 of these firms had 100 or more employees; 370 had 500 or more. Just before the war, the firms with 100 or more employees represented only 6 percent of all firms in these industries, but furnished jobs to more than 60 percent of the industries' workers. In early 1948, the number of firms (including both employing firms and those having a proprietor only) were: Lumber, 53,000; furniture, 11,000; and paper, 4,000.

### *Leading States and counties*

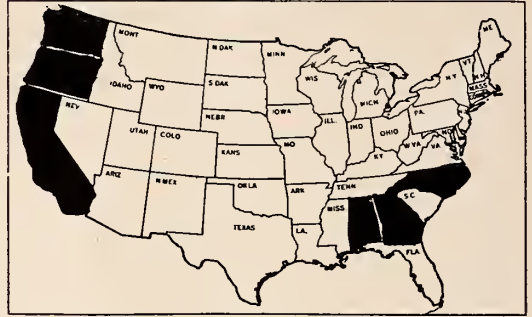
In late 1948, the lumber, furniture and paper industries were providing approximately 2 million wage and salary jobs in American factories, with large additional employment in the wholesale, retail, construction, printing, and other fields, according to the Department of Labor. The employment data given below for early 1948 indicate the location of the major factories. (See the tables and maps in the Statistical Supplement for further details.)

### *Lumber*

Fifty-seven percent of employment was in 10 States: Oregon (10 percent); Washington (8); followed by California and Georgia (5 each), and Alabama, Arkansas, Louisiana, Mississippi, North Carolina, and Texas (4 each). The ranking of States by output differs appreciably from the employment ranking, owing to such factors as size of trees, kind of timber, and the amount of machinery used. In 1945, the

five leading States produced 47 percent of total output: Oregon (18 percent), Washington (11), California (8), Alabama (5), and Georgia (5). The five leading counties were Lane and Klamath in Oregon, Cowlitz and Snohomish in Washington, and Humboldt in California. The memberships of the Western Pine Association, West Coast Lumbermen's Association, and California Redwood Association are centered in these States.

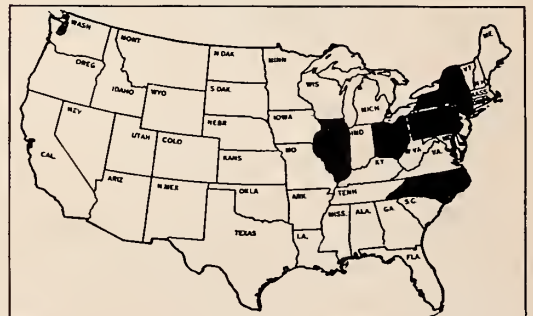
*Some Leading Factory Employment States in the Lumber Industry.*



### *Furniture and other finished lumber products*

Approximately 65 percent of employment was in 8 States in early 1948: New York (12 percent); North Carolina and Illinois (9 each); Ohio (7); California, Michigan, Indiana, and Pennsylvania (6 each). Leading counties (postwar) are: Cook County (Chicago) and New York City's five counties, about 6 percent each of national employment; Los Angeles, 5 percent; and Kent County (Grand Rap-

*Some Leading Factory Employment States in the Furniture Industry.*



ids) 4 percent. (The city name in brackets is the largest city in the county.)

### Paper

Approximately 60 percent of employment was in 8 States in early 1948; New York (14 percent); Pennsylvania, Massachusetts, Wisconsin, and Ohio (7 to 8 each); Illinois and Michigan (6 each); and New Jersey (5). Leading counties (postwar) with the county's largest city in parentheses are: New York's five counties, about 7 percent of national employment; Cook (Chicago), 5 percent; and 2 percent each for Philadelphia, Hampden (Springfield, Mass.), Middlesex, Mass., and Butler, Ohio.

### High production levels

In late 1948, physical production in the lumber industry was approximately 40 percent greater than in the 1935-39 period, and 60 percent greater in both the furniture and paper fields. By mid-1949 data on 1947 production, both by areas and by individual commodities, will be available from the Census of Manufactures.

### Oldest and largest associations

A number of the associations in the

*Some Leading Factory Employment States in the Paper Industry.*



lumber and paper industries were formed more than 50 years ago. The Writing Paper Association, established in 1861, is one of the pioneer trade associations in the United States. There are several important federations of national or regional associations, including the National Lumber Manufacturers Association and the American Paper and Pulp Association. The 10, or more, largest associations, by size of staff and number of members, and the oldest are listed below.

### Trade association activities

Summarized information on individual association activities is contained in the following extracts from awards made by the American Trade Association Execu-

Staff	Largest in staff	Members	Largest in membership	Date	Oldest
450	West Coast Lumbermen's Association.	17,000	National Retail Lumber Dealers Association.	1861	Writing Paper Manufacturers Association.
100	National Hardwood Lumber Association.	8,200	National Retail Furniture Association	1875	American Association of Nurserymen.
100	National Lumber Manufacturers Association.	1,900	National Stationers Association.	1878	American Paper and Pulp Association.
90	Southern Pine Association.	1,475	National Hardwood Lumber Association.	1880	Tissue Association.
75	Florists Telegraph Delivery Association.	1,100	National Office Furniture Association.	1884	Society of American Florists and Ornamental Horticulturists.
65	National Retail Furniture Association.	1,000	National Paper Trade Association.	1893	National-American Wholesale Lumber Association.
60	Western Pine Association.	1,000	American Association of Nurserymen.	1898	National Hardwood Lumber Association.
45	Douglas Fir Plywood Association.	550	West Coast Lumbermen's Association.	1898	National Piano Manufacturers Association.
40	Fibre Box Association.	450	National American Wholesale Lumber Association.	1898	Western Red and Northern White Cedar Association.
40	Hardwood Dimension Manufacturers Association.	430	National Paper Box Manufacturers Association.	1905	Southern Cypress Manufacturers Association.
40	Hardwood Plywood Institute.				



tives (see p. xi for general association programs) :

**SOUTHERN PINE ASSOCIATION.**—"The award was granted because of the highly successful mobilization program during the war years by this association of some 3,000 lumber producers and mill owners in 10 southern States, from Virginia to Texas. Utmost coordination of effort was needed on the part of these several thousand firms, most of which were of small size. The many-sided SPA war emergency campaign enabled vitally needed lumber to be produced and processed in record quantities and to be shipped to war areas throughout the world in conformity with the special needs of each fighting front. . . . "Formed in 1914, it normally maintains a staff of about 75, including field engineers in all lumber regions of the Southern States who assist in the maintenance of a high quality of product. On the advent of war, urgent demands were received from the War and Navy Departments for record-breaking quantities of timber and timber products. The association took the leadership in the needed mobilization. Regardless of whether a firm held membership or not, special wartime services were arranged for all lumber producers in overcoming equipment supply difficulties, securing sufficient manpower, compiling detailed current statistics, correlating multitudinous specifications and other regulations from Government agencies, simplifying transportation problems, and so forth.

"War-aid conferences and production-promoting caravans were held constantly throughout the 10 States in the southern pine region to insure that the highest possible production schedules be maintained. Association members voluntarily contributed most of over \$400,000 expended on the mobilization program, which is still actively functioning."

Most associations of lumber producers are active in standardization, grade labeling, and allied activities, including the operation of inspection departments or bureaus to maintain highest standards of quality for the industry's products. The Southern Pine Association, for example, maintains a large staff of lumber engineers and quality grading specialists in its Southern Pine Inspection Bureau.

**NATIONAL ASSOCIATION OF FURNITURE MANUFACTURERS.**—The statistical, cost surveys and allied work of the association was stressed in one ATAE contest. A cost manual

was developed after many years of effort, with the objective of disclosing wastes in purchasing, production, and distribution. National and regional meetings were held to study ways of lowering production costs and selling prices to consumers. Trends in consumer preferences in styles and price lines were analyzed; also, the marketing practices of distributors of furniture and of competing products for the consumer's dollar. The association found that these services resulted in better business procedures and improved year-round employment for furniture industry workers.

#### **AMERICAN PAPER AND PULP ASSOCIATION.**

—The members of APPA are associations of paper manufacturers, rather than individual companies. The ATAE prize was awarded for services to these 22 national and divisional associations. The APPA covers such over-all industry problems as legislation, wage rate surveys, broad technical research, tariff and tax studies, and the need for accurate statistics on paper manufacturing and distribution. It has formulated an industry-wide safety code. Various quality standardization programs have been initiated. The stream pollution problem is constantly worked upon; also full utilization of the waste products of pulp and paper mills. Technical studies are carried on in cooperation with the Institute of Paper Chemistry and the National Bureau of Standards. Traffic facilities and rates are surveyed. Liaison is maintained with associations of suppliers and distributors; also with professional associations in the paper, chemistry, and engineering fields.

#### *Association magazines*

All of the national associations listed on following pages publish bulletins of various kinds. Only a few, however, issue formal publications which carry advertising. Examples are:

American Forests (American Forestry Association).

American Pulp and Paper Mill Superintendents Yearbook.

Bedding, and Bedding Merchandiser (National Association of Bedding Manufacturers).

Journal of Forestry (Society of American Foresters).

National Furniture Review (National Retail Furniture Association).

## 200 Trade Associations in the Lumber, Furniture, and Paper Industries

*THE membership of these 200 organizations is composed entirely or primarily of business firms.*

*Included below are key word references which bring together associations in related groups. The word Containers, for example, is followed by the names of 24 associations of container manufacturers.*

*A list of 20 professional, etc., associations follows the trade organization list.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
Accounting supplies. See Business Forms Institute.			
<b>Acoustical Materials Association.</b> Wallace Waterfall, secretary. Manufacturers of building materials used in sound improvement. (The Acoustical Society of America is also in this office.)	Under 3 (1933)	Under 20	205 West Monroe St., CHICAGO 6, Ill.
<b>Advertising Specialty National Association.</b> Russell M. Searle, secretary. For further details, see Printing, etc., Associations Section.	—	—	1346 Connecticut Ave., WASHINGTON 6, D. C.
Advertising. See above, also Paper Makers Advertising Association.			
<b>American Association of Nurserymen.</b> Richard P. White, executive secretary. Producers and distributors of fruit and ornamental trees, shrubs, vines, etc.	4-6 (1875)	1,000	Southern Bldg., WASHINGTON 5, D. C.
<b>American Box Shook Export Association</b> (functioned as a Webb-Pomerene Act export association until 1947; is now a selling agency company).	—	—	Barr Bldg., WASHINGTON 6, D. C.
<b>American Brush Manufacturers Association.</b> Henry R. Rinehart, executive secretary. Manufacturers of all types of brushes: paint, household, industrial, wire, shaving, toilet, etc. (The National Supply and Machinery Distributors Association is also in this office, see Metal, etc., Associations Section.)	3-5 (1918)	235-250	505 Arch St., PHILADELPHIA 6, Pa.
<b>American Forest Products Industries.</b> Charles A. Gillett, managing director. Timber owners, lumber mills, distributors, and lumber associations. Chief activities are trade promotion and research in lumber production and distribution. (The AFPI is a subsidiary of the National Lumber Manufacturers Association.)	20-25 (1932)	500	1319 18th St., WASHINGTON 6, D. C.
American Forestry Association. See professional list following.			
<b>American Hardwood Exporters, Inc.</b> A. E. Hegewisch, secretary. A Webb-Pomerene Act export association.	Under 3 (1930)	Under 20	International Bldg., NEW ORLEANS 12, La.

Association and chief paid official	Paid staff and year formed	Number of members	Address
American Institute of Architects. See professional list following.			
<b>American Institute of Decorators.</b> Mrs. M. M. Girard, executive secretary. Interior decorating specialists in furniture, rugs, fabrics, tapestries, and accessories. Active members must have 2 years of technical training, plus 5 years active experience.	4-6 (1931)	600-650	41 East 57th St., NEW YORK 22, N. Y.
<b>American Ladder Institute</b> (manufacturers). James P. Ward, executive secretary.	Under 3 (1932)	20-30	1835 K St., WASHINGTON 6, D. C.
<b>American Office Supply Exporters Association.</b> David Manley, secretary. For further details, see Metal, etc., Associations Section.	—	—	250 5th Ave., NEW YORK 1, N. Y.
<b>American Paper and Pulp Association.</b> E. W. Tinker, executive secretary. A federation of 22 national associations (16 divisional and 6 affiliated): American Pulp and Paper Mill Superintendents Association (affiliated). Blotting Paper Manufacturers Association. Book Paper Manufacturers Association. Coated and Processed Paper Association (affiliated). Glassine and Greaseproof Manufacturers Association. Groundwood Paper Manufacturers Association. Kraft Paper Association. National Leather Fibre Conference. Newsprint Manufacturers Association. Paper Napkin Association. Paper Shipping Sack Manufacturers Association. Pulp and Paper Traffic League (affiliated). Salesmen's Association of the Paper Industry (affiliated). Soda Pulp Manufacturers Association. Specialty Paper and Board Affiliates. Sulphite Paper Manufacturers Association. Technical Association of the Pulp and Paper Industry (affiliated). Tissue Association. U. S. Pulp Producers Association. Vegetable Parchment Manufacturers Association. Waxed Paper Institute (affiliated). Writing Paper Manufacturers Association.	20-25 (1878)	Federation of 22 associations	122 East 42nd St., NEW YORK 17, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
American Pulp and Paper Mill Superintendents Association. See professional list following.			
American Pulpwood Association (manufacturers). H. E. Brinkerhoff, executive secretary.	5-7 (1934)	150-200	220 East 42d St., NEW YORK 17, N. Y.
American Ski Manufacturers Association. Wm. Mason, secretary. Association's annual meeting is usually held in connection with sporting goods dealers associations.	None (1938)	Under 20	c/o Derby & Ball Co., WATERBURY, Vt.
American Society of Landscape Architects. See professional list following.			
American Soda Pulp Export Association. Eustis Paine, chairman. Manufacturers; a Webb-Pomerene Act export association. (Inactive in early 1949.)	Under 3 (1918)	Under 20	230 Park Ave., NEW YORK 17, N. Y.
American Toy Institute (The research division of the Toy Manufacturers of the United States of America.)			
American Tree Association. See professional list following.			
American Veneer Package Association. Robert W. Davis, secretary-manager. Manufacturers of baskets, crates, boxes, etc., used principally in the marketing of fruits and vegetables.	— (1918)	—	1526 M St., WASHINGTON 5, D. C.
American Walnut Manufacturers Association. Burdett Green, secretary-manager. Manufacturers and producers of walnut lumber and veneers. (Affiliated with the National Lumber Manufacturers Association.)	8-12 (1915)	30-40	666 North Lake Shore Dr., CHICAGO 11, Ill.
American Waxed Paper Association. See new name, Waxed Paper Institute.			
American Wood Preservers Association. See professional list following.			
Antiques. See Art and Antique Dealers League.			
Appalachian Hardwood Manufacturers, Inc. C. H. Clendening, secretary. Manufacturers of Southern Appalachian hardwood lumber. (Affiliated with the National Lumber Manufacturers Association.)	5-7 (1927)	100	414 Walnut St., CINCINNATI 2, Ohio.
Arborist. See National Arborist Association.			
Architects. See American Institute of Architects; American Society of Landscape Architects; Association of Federal Architects.			
Art and Antique Dealers League of America (retailers). James P. Montlolor, executive secretary.	Under 3 (1926)	85-100	138 East 55th St., NEW YORK 22, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Associated Cooperage Industries of America.</b> Fred P. Hankerson, executive secretary. Manufacturers of wooden barrels and kegs, steel hoops, machinery, supplies, etc.	3-5 (1916)	175-200	408 Olive St., ST. LOUIS 2, Mo.
<b>Associated General Contractors of America.</b> Herbert E. Foreman, managing director. Contractors who contract to perform construction work in its entirety (not subcontractors) in 3 main fields: Highways, buildings, and heavy construction (bridges, dams, railroads, etc.).	40-45 (1919)	5,000 (110 local chapters)	Munsey Bldg., WASHINGTON 4, D. C.
<b>Associates of the Food and Container Institute.</b> R. A. Isker, secretary. Organized in cooperation with the Quartermaster Food and Container Institute for the Armed Forces to foster food and container research and development in industry, the armed forces, and educational institutions.	Under 3 (1947)	200 companies	1849 West Pershing Rd., CHICAGO 9, Ill.
<b>Association of American Playing Card Manufacturers.</b> H. Wilson Lloyd, executive secretary.	Under 3 (1938)	Under 20	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Association of American Wood Pulp Importers.</b> George N. Dutcher, secretary.	Under 3 (1911)	Under 20	230 Park Ave., NEW YORK 17, N. Y.
<b>Association of Manufacturers of Wood-Working Machinery.</b> Fred A. Collinge, president. For further details, see Metal, etc., Associations Section.	—	—	WABASH, Ind.
<b>Association of Newsprint Manufacturers.</b> See new name, Newsprint Manufacturers Association of the U. S.			
<b>Association of Pulp Consumers.</b> Karl A. Clausen, secretary. Paper or paper-board mills which purchase wood pulp.	Under 3 (1941)	290-300	250 Park Ave., NEW YORK 17, N. Y.
<b>Association of State Foresters.</b> See professional list following.			
<b>Association of Window Shade Cloth and Roller Manufacturers.</b> See new name, Window Shade Institute.			
<b>Baby carriages.</b> See Toys.			
<b>Bag.</b> See Paper Bag Institute; Paper Shipping Sack Manufacturers Association. Also see Containers.			
<b>Barrels.</b> See Associated Cooperage Industries; also Containers.			
<b>Baskets.</b> See American Veneer Package Association; also Containers.			
<b>Billiard and Bowling Institute of America.</b> Sydney Laner, secretary. Manufacturers of equipment and supplies.	Under 3 (1933)	50-75	310 West Randolph St., CHICAGO 6, Ill.
<b>Blinds.</b> See Venetian Blind Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Blotting Paper Manufacturers Association.</b> Eric G. Lagerloef, secretary. (See American Paper and Pulp Association.)	Under 3 (1937)	Under 20	122 East 42d St., NEW YORK 17, N. Y.
<b>Boat.</b> See National Association of Engine and Boat Manufacturers; Outboard Boat Manufacturers Association.			
<b>Bobbin Manufacturers Association.</b> Campbell Bosson, secretary. Manufacturers of bobbins and spools for the textile industry. (The National Leather Fibre Conference is also in this office.)	Under 3 (1932)	Under 20	30 State St., BOSTON 9, Mass.
<b>Book Paper Manufacturers Association.</b> Merrill R. Smeeth, managing director. (See American Paper and Pulp Association.)	6-8 (1933)	40-50	122 East 42d St., NEW YORK 17, N. Y.
<b>Book publishers.</b> See Printing and Publishing Section.			
<b>Bowling supplies.</b> See Billiard and Bowling Institute of America.			
<b>Box.</b> American Veneer Package Association. Fibre Box Association. Folding Paper Box Association. National Paper Box Manufacturers Association. National Paper Box Suppliers Association. National Wooden Box Association. Wirebound Box Manufacturers Association. Also see Containers.			
<b>Bristle Institute of America.</b> Geoffrey P. Charlton, secretary. Wholesale merchants of paint, toilet, industrial, etc., brushes.	None (1946)	Under 20	68 Williams St., NEW YORK 5, N. Y.
<b>Bristol Board Manufacturers Group</b> (Merged with the Writing Paper Manufacturers Association.)			
<b>Broom.</b> See National Broom Corn and Supply Dealers Association; National Broom Manufacturers Association; National Handle Manufacturers Association.			
<b>Brush.</b> See American Brush Manufacturers Association; Bristle Institute.			
<b>Builders.</b> See Construction.			
<b>Building Products Institute.</b> Douglas Whitlock, chairman. Manufacturers of building materials, etc. The Institute specializes in economic and legislative research. (Also see Producers Council.)	3-5 (1946)	20-30	Shoreham Bldg., WASHINGTON 5, D. C.
<b>Building products.</b> See above, also Aconstical Materials Association; Modular Service Association; Producers Council; Flooring; Insulation; Lumber; Roofing; Seating; Shingles; Wall paper; Woodworking; Construction.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Business Forms Institute</b> (Formerly Specialty Accounting Supply Manufacturers Association). H. M. Meloney, executive secretary. For further details, see Printing, etc., Associations Section.	—	—	220 East 42d St., NEW YORK 17, N. Y.
Cabinet. See Millwork Cost Bureau; also Woodworking. Calendar. See Advertising Specialty National Association.			
<b>California Redwood Association.</b> Sherman A. Bishop, general manager. Manufacturers of redwood lumber and its products. (Commercial redwood grows only in California.)	21-25 (1916)	Under 20	405 Montgomery St., SAN FRANCISCO 4, Calif.
Can. See National Fibre Can and Tube Association; also Containers. Cap. See Milk cap.			
<b>Carbon Paper and Inked Ribbon Association.</b> R. Moore, secretary. Manufacturers of carbon paper, typewriter, etc., ribbons.	Under 3 (1917)	Under 20	17 John St., NEW YORK 7, N. Y.
Cardboard Manufacturers Association (Merged with Specialty Paper and Board Affiliates). Cards. See Association of American Playing Card Manufacturers; Engraved Stationery Manufacturers Association; National Association of Greeting Card Publishers. Carton. See Paraffined Carton Association; Paraffined Carton Research Council; also Containers.			
<b>Casket Manufacturers Association of America.</b> John M. Byrne, commissioner. Manufacturers of burial caskets and related items.	15-18 (1910)	240-250	628 Sycamore St., CINCINNATI 2, Ohio.
<b>Cedar Chest Manufacturers of America.</b> Hampton Powell, president.	Under 3 (1932)	Under 20	666 Lake Shore Dr., c/o Cavalier Corp., CHICAGO 11, Ill.
Cedar. See above, also Western Red and Northern White Cedar Association; also Shingles; and Lumber. Chemistry. See American Wood Preservers Association; Institute of Paper Chemistry; Technical Association of the Pulp and Paper Industry. Chest. See Cedar Chest Manufacturers. Closure. See Milk cap.			
<b>Clothespin Manufacturers of America.</b> Wm. A. Penrose, secretary. (The Flat Veneer Products Association; Paper Mill Wire Cloth Manufacturers; and Fine and Specialty Wire Manufacturers Association are also in this office; see Metal Products Section for the last two groups.)	Under 3 (1947)	Under 20	839 17th St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Clothespins. See above, also Wood Turners Service Bureau.			
<b>Cloth Reel Manufacturers Association.</b> John Kunkel, secretary. Manufacturers of paper covered, wooden frame winding reels used in textile industry.	Under 3 (1933)	Under 20	111 Broadway, NEW YORK 6, N. Y.
<b>Coated and Processed Paper Association</b> (formerly Glazed and Fancy Paper Association). Arthur A. Thomas, executive director. Manufacturers of paper "used primarily for decorative purposes." (See American Paper and Pulp Association.)	Under 3 (1913)	35-45	Union Trust Bldg., PROVIDENCE 3, R. I.
Coffin. See Casket.			
<b>Cold Storage Door Manufacturers Council.</b> Ralph P. Stoddard, secretary. Manufacturers of cold storage doors, windows, fronts, hardware, etc. (The National Photographic Mount Manufacturers Association is also in this office.) Note: The CSDMC became inactive in early 1949.	Under 3 (1933)	Under 20	Leader Bldg., CLEVELAND 14, Ohio.
College stores. See National Association of College Stores; also National School Service Institute.			
Construction. See Appendix 1 for list of 245 associations in the construction industry.			
Containers: American Veneer Package Association. Associated Cooperage Industries. Associates of the Food and Container Institute. Envelope Manufacturers Association of America. Fibre Box Association. Fibre Drum Manufacturers Association. Flexible Packaging Institute. Folding Paper Box Association. Food Tray Association. Laminated Paperboard Package Association. Liquid Tight Paper Container Association. Milk Bottle Crate Manufacturers Council. National Fibre Can and Tube Association. National Paper Box Manufacturers Association. National Wooden Box Association. Paper Bag Institute. Paper Cup and Container Institute. Paper Pail Association. Paper Shipping Sack Manufacturers Association. Paraffined Carton Association. Paraffined Carton Research Council.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Containers ( <i>continued</i> ) Shipping Container Institute. Wirebound Box Manufacturers Association. Wooden Pail and Tub Association. Also see Tank; Milk can; etc. For associations in the metal, textile, and glass fields, see Sections 1, 3, and 7.			
Contractors: Associated General Contractors of America. General Contractors Association. National Association of Building Trades Employers. United Roofing Contractors Association. Construction.			
Cooperage. See Associated Cooperage Industries of America; also see Containers.			
Cork Institute of America. Wm. R. Compton, secretary. Manufacturers of insulation corkboard, cork tile, stoppers, etc.	3-5 (1932)	20-40	25 West 43d St., NEW YORK 18, N. Y.
Craftsmen. See Handicrafts.			
Crate. See American Veneer Package Association; Milk Bottle Crate Manufacturers Council; also see Containers.			
Cup and Container Institute. See new name, Paper Cup and Container Institute.			
Cypress. See Southern Cypress Manufacturers Association; also Lumber.			
Decorators. See American Institute of Decorators.			
Diplomas. See Engraved Stationery Manufacturers Association.			
Display material. See National Association of Display Manufacturers, etc.			
Door Export Company. H. C. Relf, managing director. A Webb-Pomerene Act export Association. (The Pacific Forest Industries is also in this office.)	Under 3 (1944)	Under 20	Washington Bldg., TACOMA 12, Wash.
Door. See above, also: Cold Storage Door Manufacturers Council. Fir Door Institute. Millwork Cost Bureau. National Door Manufacturers Association. Ponderosa Pine Woodwork Association.			
Douglas Fir Export Company. L. E. Force, general manager. A Webb-Pomerene Act export association.	18-20 (1916)	60-70	530 Henry Bldg., SEATTLE 1, Wash.
Douglas Fir Plywood Association (Manufacturers). Charles E. Devlin, managing director.	40-45 (1933)	30-40	Tacoma Bldg., TACOMA 2, Wash.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Drinking Straw Institute</b> (Manufacturers). Max P. Weinberg, secretary.	Under 3 (1933)	Under 20	369 Lexington Ave., NEW YORK 17, N. Y.
<b>Drum.</b> See Fibre Drum Manufacturers Association; also Containers.			
<b>Easco Lumber Association.</b> Doris Keller, secretary. Exporters of lumber to east coast of South America; a Webb-Pomerene Act export Association.	3-5 (1941)	Under 20	216 Pine St., SAN FRANCISCO 4, Calif.
<b>Educational Buyers Association.</b> See professional list following.			
<b>Engraved Stationery Manufacturers Association.</b> John A. Bresnahan, manager. Manufacturers of engraved social and commercial stationery, cards, invitations, announcements, diplomas, etc.	Under 3 (1911)	100-150	Tower Bldg., WASHINGTON 5, D. C.
<b>Envelope Manufacturers Association of America.</b> Roland R. Bliss, executive secretary. Manufacturers of envelopes for commercial, industrial, professional, institutional, and governmental use.	4-6 (1933)	90-100	521 Fifth Ave., NEW YORK 17, N. Y.
<b>Exporting:</b> American Hardwood Exporters, Inc. American Office Supply Exporters Association. American Soda Pulp Export Association. Door Export Company. Easco Lumber Association. National Lumber Exporters Association. Pacific Forest Industries. Pencil Industry Export Association. Redwood Export Company. Southern Lumber Exporters Association. U. S. Paper Exporters Council. Walnut Export Sales Company. Wescosa Lumber Association. Wood Naval Stores Export Association.			
<b>Felt.</b> See Papermakers Woven Felt Association.			
<b>Fibre Box Association.</b> F. G. Becker, executive manager. Manufacturers of shipping containers of corrugated and solid fibreboard. (Mr. Becker is also manager of the National Paperboard Association.)	35-40 (1940)	140-150	224 South Michigan Ave., CHICAGO 4, Ill.
<b>Fibre Drum Manufacturers Association.</b> Glenn Mather, secretary. Manufacturers of fibre containers, used primarily in shipping dry bulk and semi-solids.	Under 3 (1946)	25-30	P. O. Box 1328, Grand Central Station, NEW YORK 17, N. Y.
<b>Fibre insulation.</b> See Wood Fibre Blanket Institute.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Fir Door Institute.</b> John O. Harte, managing director. Manufacturers of doors and other millwork made from fir wood.	5-7 (1933)	Under 20	1205 Rust Bldg., TACOMA 2, Wash.
<b>Fir.</b> See above, also Douglas fir.			
<b>Flat Veneer Products Association.</b> Wm. A. Penrose, secretary. Manufacturers of wooden ice cream spoons, ladders, etc. (The Clothespin Manufacturers of America; Paper Mill Wire Cloth Manufacturers; and Fine and Specialty Wire Manufacturers Association are also in this office; see Metal Associations Section for the last two groups.)	Under 3 (1946)	Under 20	839 17th St., WASHINGTON 6, D. C.
<b>Flexible Packaging Institute.</b> John A. Kavanagh, director. Manufacturers of flexible paper, etc. containers. (The Paper Bag Institute is also in this office.)	8-10 (1943)	80-90	369 Lexington Ave., NEW YORK 17, N. Y.
<b>Flooring.</b> See Maple Flooring Manufacturers Association; National Oak Flooring Manufacturers Association; Lumber.			
<b>Florists Telegraph Delivery Association.</b> Philip W. Jones, general manager. Retail florists who include flowers-by-wire arrangements as part of their services.	70-75 (1909)	7,500	149 Michigan Ave., DETROIT 26, Mich.
<b>Florists.</b> See above, also: National Retail Florists Association. Society of American Florists and Ornamental Horticulturists; Wholesale Commission Florists. Also see Nurserymen.			
<b>Folding Paper Box Association of America.</b> A. E. Murphy, executive director. Manufacturers of paperboard "set-up" etc., boxes.	18-20 (1933)	200	134½ North La Salle, CHICAGO 2, Ill.
<b>Food and Container Institute.</b> See Associates of the Food and Container Institute.			
<b>Food Tray Association.</b> Mark H. Lund, secretary. Manufacturers of trays of paperboard, molded wood pulp, and wood, used for prepacking grocery store, etc., products; also as containers for moist and semimoist foods, and in in-plant feeding. (The Paper Plate Association is also in this office.)	Under 3 (1944)	Under 20	122 East 42d St., NEW YORK 17, N. Y.
<b>Forest products:</b> American Forest Products Industries. American Forestry Association. Association of State Foresters. Pacific Forest Industries. Society of American Foresters. Also see Lumber.			
<b>Frames.</b> See Picture Moulding and Framed Products Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Furniture (wood):</b> American Institute of Decorators. Art and Antique Dealers League. National Association of Furniture Manufacturers. National Furniture Warehousemen's Association. National Office Furniture Association. National Retail Furniture Association. National Stationers Association. National Wholesale Furniture Association. Southern Furniture Manufacturers Association. Wood Office Furniture Institute. Also see Seating.			
<b>Furniture (metal).</b> See Metal, etc., Associations Section. <b>Furniture warehousing.</b> See National Furniture Warehousemen's Association.			
<b>Games.</b> See Toys.			
<b>General Contractors Association.</b> Edward L. Stanton, general manager. For further details, see Metal, etc., Associations Section.	—	—	341 Madison Ave., NEW YORK 17, N. Y.
<b>Gift and art shops.</b> See Stone, Clay, Glass Associations Section.			
<b>Glassine and Greaseproof Manufacturers Association.</b> Thomas J. Burke, secretary. Products used primarily as wrapping paper. (See American Paper and Pulp Association.) (The Sulphite Paper Manufacturers Association and Vegetable Parchment Manufacturers Association are also in this office.)	3-5 (1933)	Under 20	122 East 42d St., NEW YORK 17, N. Y.
<b>Glazed and Fancy Paper Association.</b> See new name, Coated and Processed Paper Association.			
<b>Golf clubs.</b> See National Association of Golf Club Manufacturers.			
<b>Greeting card.</b> See National Association of Greeting Card Publishers.			
<b>Groundwood Paper Manufacturers Association.</b> Robert E. Canfield, secretary. (See American Paper and Pulp Association.)	3-5 (1933)	Under 20	122 East 42d St., NEW YORK 17, N. Y.
<b>Gummed Industries Association.</b> Philip O. Deitsch, managing director. Manufacturers of gummed paper and cloth products, plain and printed. (The Waterproof Paper Manufacturers Association is also in this office.)	3-5 (1920)	25-35	19 West 44th St., NEW YORK 18, N. Y.
<b>Gymnasium Seating Council</b> (manufacturers). R. P. Dryer, chairman.	3 (1944)	Under 20	737 Guardian Bldg., CLEVELAND 14, Ohio.



Association and chief paid official	Paid staff and year formed	Number of members	Address
Handicraft. See American Craftsmen's Cooperative Council; American Craftsmen's Educational Council; International Federation of Hand Arts in professional list following.			
Handle. See Hickory Handle Association; National Handle Manufacturers Association; Wood Turners Service Bureau; also Woodworking.			
<b>Hardwood Dimension Manufacturers Association.</b> Philips A. Hayward, managing director. Manufacturers of lumber in various degrees of fabrication, such as rough dimension, semimachined dimension, and completely-machined dimension, for use after further processing in other industries. (Is affiliated with the National Lumber Manufacturers Association.)	Under 3 (1929)	30-40	230 Heyburn Bldg., LOUISVILLE 2, Ky.
<b>Hardwood Plywood Institute</b> (Formerly Plywood Manufacturers Institute). Charles E. Close, secretary. (The Veneer Association is also in this office.)	3-5 (1938)	30-40	600 South Michigan Ave., CHICAGO 5, Ill.
Hardwood. See above, also: American Hardwood Exporters, Inc. Appalachian Hardwood Manufacturers. National Association of Hardwood Wholesalers. National Hardwood Lumber Association. Northern Hemlock and Hardwood Manufacturers Association. Southern Hardwood Producers, Inc.; also see Lumber.			
<b>Heel Lumber Producers Association</b> (for shoes, etc.). Charles H. Swift, secretary.	None (1933)	Under 20	305 Tilden Ave., UTICA 2, N. Y.
Heels. See above, also National Association of Wood Heel Manufacturers; also Shoes.			
Hemlock. See Northern Hemlock and Hardwood Manufacturers Association; also Lumber.			
<b>Hickory Handle Association.</b> Guy E. Basye, president. Manufacturers of handles for striking tools, etc.	Under 3 (1919)	20-30	HOPE, Ark.
Home builders. See National Association of Home Builders; Construction.			
Horticulturists. See Society of American Florists and Ornamental Horticulturists.			
Importers. See Association of American Wood Pulp Importers; Mahogany Association; Philippine Mahogany Manufacturers Import Association.			
Institute of Paper Chemistry. See professional list following.			
Insulation. See Cork Institute; Wood Fibre Blanket Institute; etc.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Jewelry box. See National Paper Box Manufacturers Association.			
Keg. See Associated Cooperage Industries; also Containers.			
<b>Kraft Paper Association.</b> Dernelle Every, secretary. Manufacturers. Kraft paper is a heavy, brown, sulphate pulp paper of high strength, sized with rosin, and used for wrapping or as building paper. See American Paper and Pulp Association. (The Tall Oil Association is also in this office, see Chemical Products Associations Section.)	6-10 (1933)	25-30	122 E. 42d St., NEW YORK 17, N. Y.
<b>Label Manufacturers National Association.</b> Charles R. Cosby, Executive Secretary. For further details, see Printing, etc., Associations Section.	—	—	1700 Eye St., WASHINGTON 6, D. C.
Ladder. See American Ladder Institute.			
<b>Laminated Bakery Package Research Council.</b> Harvey H. Robbins, secretary. Manufacturers; see Laminated Paperboard Package Association for other associations in this office.	3-6 (1947)	Under 20	111 W. Washington St., CHICAGO 2, Ill.
<b>Laminated Paperboard Package Association.</b> Harvey H. Robbins, Executive secretary. Manufacturers of moistureproof and greaseproof cartons for the baking industry. (The Laminated Bakery Package Research Council; Paper Pail Association; Paraffined Carton Association; and Paraffined Carton Research Council are also in this office.)	3-6 (for all associations) (1945)	Under 20	111 W. Washington St., CHICAGO 2, Ill.
<b>Lamp and Shade Institute of America</b> (manufacturers). James O. White, president.	1-4 (1944)	4 local associations	Merchandise Mart, CHICAGO 54, Ill.
<b>Last Manufacturers Association.</b> Carl S. Whittier, secretary. Manufacturers of wooden forms or lasts over which shoes are made; also of shoe trees, shoe stretchers, etc.	Under 3 (1935)	Under 20	80 Federal St., BOSTON 10, Mass.
Leather fibre. See National Leather Fibre Conference.			
<b>Liquid Tight Paper Container Association</b> (Manufacturers). George J. Lincoln, executive secretary. (The Milk Cap Statistical Bureau and National Association of Sanitary Milk Bottle Closure Manufacturers are also in this office.)	3-5 (for all associations) (1933)	Under 20	Lincoln-Liberty Bldg., PHILADELPHIA 7, Pa.
Logs. See Lumber.			
<b>Lumber:</b> American Forest Products Industries. American Hardwood Exporters. American Walnut Manufacturers Association. American Wood Preservers Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Lumber (<i>continued</i>)</p> <p>Appalachian Hardwood Manufacturers. California Redwood Association Douglas Fir Export Company. Douglas Fir Plywood Association. Easco Lumber Association. Hardwood Dimension Manufacturers Association. Hardwood Plywood Institute. Heel Lumber Producers Association. Mahogany Association. National American Wholesale Lumber Association. National Association of Commission Lumber Salesmen. National Association of Hardwood Wholesalers. National Hardwood Lumber Association. National Lumber Exporters Association. National Lumber Manufacturers Association. National Plywood Distributors Association. National Retail Lumber Dealers Association. Northeastern Lumber Manufacturers Association. Northern Hemlock and Hardwood Manufacturers Association. Northern Pine Manufacturers Association. Pacific Forest Industries. Philippine Mahogany Manufacturers Import Association. Plywood Research Foundation. Redwood Export Company. Southern Hardwood Producers. Southern Lumber Exporters Association. Southern Pine Association. Veneer Association. Walnut Export Sales Company. Wescosa Lumber Association. West Coast Lumbermen's Association. Western Pine Association. Western Red and Northern White Cedar Association. Also see Building products; Flooring; Woodworking; etc.</p> <p>Lumber products:</p> <p>American Brush Manufacturers Association. American Ladder Institute. American Ski Manufacturers Association. Associated Cooperage Industries. Billiard and Bowling Institute. Bobbin Manufacturers Association. Bristle Institute. Casket Manufacturers Association. Cedar Chest Manufacturers. Clothespin Manufacturers of America. Cloth Reel Manufacturers Association.</p>			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Lumber Products (<i>continued</i>)</p> <p>Containers. See list under Containers.</p> <p>Doors. See list under Doors.</p> <p>Flat Veneer Products Association.</p> <p>Furniture. See list under Furniture.</p> <p>Hickory Handle Association.</p> <p>Last Manufacturers Association.</p> <p>Maple Flooring Manufacturers Association.</p> <p>Milk Bottle Crate Manufacturers Council.</p> <p>Model Industry Association.</p> <p>National Association of Engine &amp; Boat Manufacturers.</p> <p>National Association of Ice Refrigerator Manufacturers.</p> <p>National Association of Silo Manufacturers.</p> <p>National Association of Wood Heel Manufacturers.</p> <p>National Broom Manufacturers Association.</p> <p>National Handle Manufacturers Association.</p> <p>National Oak Flooring Manufacturers Association.</p> <p>National Piano Manufacturers Association.</p> <p>National Wood Tank Institute.</p> <p>National Wooden Box Association.</p> <p>National Wooden Pallet Manufacturers Association.</p> <p>Outboard Boat Manufacturers Association.</p> <p>Pencil Industry Export Association.</p> <p>Pencil Makers Association.</p> <p>Picture Moulding and Framed Products Association.</p> <p>Prefabricated Home Manufacturers Institute.</p> <p>Public Seating Industry.</p> <p>Railway Tie Association.</p> <p>Shingles. See list under Shingles.</p> <p>Toy Manufacturers of the U. S.</p> <p>Toy Wholesalers Association.</p> <p>United Roofing Contractors Association.</p> <p>Venetian Blind Association.</p> <p>Wirebound Box Manufacturers Association.</p> <p>Wood Fibre Blanket Institute.</p> <p>Wooden Pail and Tub Association.</p> <p>Woodworking. See list under Woodworking.</p> <p>Also see Building Products.</p> <p>NOTE.—A number of the associations indexed under Lumber manufacture such items as posts, poles, piling, ties, etc.</p> <p>Machinery, etc.:</p> <p>Association of Manufacturers of Woodworking Machinery.</p> <p>Bobbin Manufacturers Association.</p> <p>Cloth Reel Manufacturers Association.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Machinery etc.: ( <i>continued</i> ) National Paper Box Supplies Association. Pulp and Paper Machinery Association.			
<b>Mahogany Association.</b> George N. Lamb, secretary. Importers and processors; lumber and veneer; (Affiliated with the National Lumber Manufacturers Association).	3-5 (1922)	Under 20	75 East Wacker Dr., CHICAGO 1, Ill.
Mahogany. See above, also Philippine Mahogany Manufacturers Import Association. Mailing case. See National Fibre Can and Tube Association; etc. Mannequin. See National Association of Display Industries.			
<b>Maple Flooring Manufacturers Association.</b> L. M. Clady, secretary-manager. (Affiliated with the National Lumber Manufacturers Association.)	3-5 (1905)	Under 20	46 Washington Blvd., OSHKOSH, Wis.
<b>Milk Bottle Crate Manufacturers Council.</b> D. S. Hunter, commissioner. (See Air Distribution Institute, in Metal Products Section, for 7 other associations in this office.)	7-9 (for all associations) (1946)	Under 20	Keith Bldg., CLEVELAND 15, Ohio.
<b>Milk Cap Statistical Bureau</b> (Manufacturers). George J. Lincoln, executive secretary. (The Liquid Tight Paper Container Association and National Association of Sanitary Milk Bottle Closure Manufacturers are also in this office.)	3-5 (for all associations) (1933)	Under 20	Lincoln Liberty Bldg., PHILADELPHIA 7, Pa.
Milk cap. See above, also National Association of Sanitary Milk Bottle Closure Manufacturers. Mills. See Lumber.			
<b>Millwork Cost Bureau</b> (Manufacturers). O. L. Appleton, secretary. Manufacturers of sash, frames, doors, cabinets, stairs, etc. for specific construction projects.	3-5 (1914)	250-300	28 East Jackson Blvd., CHICAGO 4, Ill.
Millwork. See above, also Woodworking.			
<b>Model Industry Association.</b> R. L. Webber, president. For further details, see Metal, etc., Associations Section.	—	—	82 W. Washington St., CHICAGO 2, Ill.
<b>Modular Service Association.</b> M. W. Adams, secretary. Formed by the Producers Council and the American Institute of Architects to encourage greater standardization of materials in the building industry.	Under 3 (1938)	Under 20	110 Arlington St., BOSTON 16, Mass.
Moulding. See Picture Moulding and Framed Products Association. Napkins. See Paper Napkin Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National-American Wholesale Lumber Association.</b> Sid L. Darling, secretary.	12-14 (1893)	400-450	41 East 42d St., NEW YORK 17, N. Y.
<b>National Arborist Association.</b> See professional list following.			
<b>National Association of Building Trades Employers.</b> William G. Wheeler, executive secretary. Building contractors.	Under 3 (1919)	3,500	2 Park Ave., NEW YORK 16, N. Y.
<b>National Association of College Stores.</b> Russell L. Reynolds, executive secretary. Retailers of books, stationery, and other supplies for students and faculties of educational institutions.	3-5 (1923)	500-600	33 West College St., OBERLIN, OHIO
<b>National Association of Commission Lumber Salesmen.</b> See professional list following.			
<b>National Association of Display Industries.</b> John F. Bowman, managing director. Manufacturers and distributors of all types of display material and equipment, including mannequins.	3-5 (1941)	130-140	11 East Walton Pl., CHICAGO 11, Ill.
<b>National Association of Engine and Boat Manufacturers.</b> Ira Hand, secretary. Manufacturers of power, sail, etc., boats used primarily for pleasure; marine engines, marine hardware and equipment.	5-7 (1904)	175-200	420 Lexington Ave., NEW YORK 17, N. Y.
<b>National Association of Furniture Manufacturers.</b> J. C. McCarthy, secretary. Manufacturers of wood and metal furniture.	7-9 (1928)	300	666 Lake Shore Dr., CHICAGO 11, Ill.
<b>National Association of Golf Club Manufacturers.</b> F. J. Bowman, Secretary.	Under 3 (1928)	Under 20	2037 North Campbell Ave., CHICAGO 47, Ill.
<b>National Association of Greeting Card Publishers.</b> S. Q. Shannon, Director. For further details, see Printing, etc., Associations Section.	—	—	200 5th Ave., NEW YORK 10, N. Y.
<b>National Association of Hardwood Wholesalers.</b> G. A. Vangsness, executive secretary.	Under 3 (1934)	70-80	327 South La Salle St., CHICAGO 4, Ill.
<b>National Association of Home Builders.</b> Frank M. Cortright, Executive Vice President. A 1942 merger of the Home Builders Institute and the National Home Builders Association. Many of its members are real estate firms which also engage in home building.	20-25 (1942)	12,000	1028 Connecticut Ave., WASHINGTON 6, D. C.
<b>National Association of Ice Refrigerator Manufacturers.</b> E. G. Vail, secretary. Manufacturers of household ice refrigerators, water coolers, etc. (The Farm and Home Freezer Manufacturers Association and the Meat Machinery Manufacturers Institute are also in this office, see Metal, etc., Associations Section.)	Under 3 (1913)	Under 20	1706 L St., WASHINGTON 6, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
National Association of Plant Patent Owners. See professional list following.			
<b>National Association of Sanitary Milk Bottle Closure Manufacturers.</b> George J. Lincoln, executive secretary. (The Liquid Tight Paper Container Association and the Milk Cap Statistical Bureau are also in this office.)	Under 3 (1933)	Under 20	1532 Lincoln-Liberty Bldg., PHILADELPHIA 7, Pa.
<b>National Association of Silo Manufacturers.</b> Z. W. Craine, secretary. Manufacturers of silos and equipment for the storage of grain and forage crops, etc.	Under 3 (1912)	100	P. O. Box 30 NORWICH, N. Y.
<b>National Association of Waste Material Dealers.</b> Clinton M. White, managing Director. Wholesale dealers in scrap metal, waste paper, textile waste, scrap rubber; also smelters and refiners of secondary metals.	3-5 (1913)	550-600	Times Bldg. NEW YORK 18, N. Y.
<b>National Association of Wood Heel Manufacturers.</b> Walter R. Guild, managing director. (Name changed in 1949 to Wood Heel Mfrs. Assn.)	Under 3 (1933)	Under 20	80 Federal St., BOSTON 10, Mass.
<b>National Broom Corn &amp; Supply Dealers Association.</b> P. A. Lindenmeyer, secretary. (The National Broom Manufacturers Association is also in this office.)	Under 3 (1941)	35-40	ARCOLA, Ill.
<b>National Broom Manufacturers Association.</b> Paul A. Lindenmeyer, secretary.) (The National Broom Corn and Supply Dealers Association is also in this office.) Note: The NBMA changed its name in early 1949 to National Broom Mfrs. and Allied Industries.	Under 3 (1908)	185-200	ARCOLA, Ill.
National Council for Stream Improvement (of the pulp, paper, and paperboard industries). See professional list following.			
<b>National Door Manufacturers Association.</b> O. C. Lance, secretary-manager. Wooden doors, windows, etc.	6-8 (1927)	30-40	332 South Michigan Ave., CHICAGO 4, Ill.
<b>National Fibre Can &amp; Tube Association.</b> Paul S. Hanway, Managing Director. Manufacturers of fibre cans, tubes, spools, cones, bobbins, mailing cases, drums, etc.	Under 3 (1933)	45-50	41 East 42d St., NEW YORK 17, N. Y.
<b>National Furniture Warehousemen's Association.</b> Edward D. Byrnes, executive secretary. For further details, see Transportation, etc., Associations Section.	—	—	1018 South Wabash Ave., CHICAGO 5, Ill.
<b>National Handle Manufacturers Association.</b> Frank F. Collins, secretary. Manufacturers of broom, etc. handles.	None (1933)	Under 20	1113 West John St., CHAMPAIGN, Ill.
<b>National Hardwood Lumber Association.</b> John W. McClure, executive secretary. Manufacturers, wholesalers and consumers.	90-100 (1898)	1,475	59 East Van Buren St., CHICAGO 5, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Landscape Nurserymen's Association.</b> H. E. Hunziker, secretary. Limited to members of the American Association of Nurserymen.	Under 3 (1939)	200-250	Box 313 NILES, Mich.
<b>National Leather Fibre Conference.</b> Campbell Bosson, secretary. Manufacturers of leatherboard, used chiefly in shoe heels. See American Paper and Pulp Association. (The Bobbin Manufacturers Association is also in this office.)	Under 3 (1927)	Under 20	30 State St., BOSTON 9, Mass.
<b>National Lumber Exporters Association.</b> C. E. Miller, secretary.	Under 3 (1900)	60-70	805 Sterick Bldg., MEMPHIS 3, Tenn.
<b>National Lumber Manufacturers Association.</b> Richard A. Colgan, executive Vice President. A federation of associations of timber owners, lumber mills, etc. The NLMA staff of 50 exceeds 100 when its subsidiaries are included (the American Forest Products Industries and Timber Engineering Company). Member associations include: American Walnut Manufacturers Association. Appalachian Hardwood Manufacturers, Inc. Hardwood Dimension Manufacturers Association. Mahogany Association. Maple Flooring Manufacturers Association. Northeastern Lumber Manufacturers Association. Northern Hemlock and Hardwood Manufacturers Association. Northern Pine Manufacturers Association. Southern Cypress Manufacturers Association. Southern Hardwood Producers, Inc. Southern Pine Association. Veneer Association. West Coast Lumbermen's Association. Western Pine Association.	100 (1902)	14 national and regional associations.	1319 18th St., WASHINGTON 6, D. C.
<b>National Mail Order Nurserymen's Association.</b> Geo. Rose, president. Chiefly retailers.	Under 3 (1934)	40-50	SHENANDOAH, Iowa.
<b>National Oak Flooring Manufacturers Association.</b> Henry H. Willins, secretary. Manufacturers of oak, hard maple, birch, and beech flooring.	3-5 (1909)	50-60	Sterick Bldg., MEMPHIS 3, Tenn.
<b>National Office Furniture Association.</b> John R. Gray, executive director. Chiefly retailers, but also includes manufacturers.	3-5 (1947)	1,000-1,100 (has 12 local affiliated associations)	60 East 42d St., NEW YORK 17, N. Y.
<b>National Paperboard Association.</b> F. G. Becker, executive manager. Manufacturers of paperboard used in corrugated and solid fibre boxes, etc. (Mr. Becker is also manager of the Fibre Box Association.)	20-25 (1933)	100	80 East Jackson Blvd., CHICAGO 4, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Paper Box Manufacturers Association.</b> Wm. R. Kreeger, secretary. Manufacturers of boxes made from paperboard, etc., which are delivered fully erected and fabricated, including jewelry boxes, etc.	5-7 (1918)	420-430	1106 Liberty Trust Bldg., PHILADELPHIA 7, Pa.
<b>National Paper Box Supplies Association.</b> Harry E. Roden, secretary. For further details, see Metal, etc., Associations Section.	—	—	210 5th Ave., NEW YORK 10, N. Y.
<b>National Paper Trade Association.</b> A. H. Chamberlain, executive secretary. Wholesalers of fine and wrapping paper and twine. The NPTA is a federation of 23 State, etc., associations.	6-10 (1903)	1,000	220 East 42d St., NEW YORK 17, N. Y.
<b>National Photographic Mount Manufacturers Association.</b> Ralph P. Stoddard, secretary. Manufacturers of photographic mountings. (The Cold Storage Door Manufacturers Council is also in this office.) Note: The NPMMA became inactive in early 1949.	Under 3 (1933)	Under 20	Leader Bldg., CLEVELAND 14, Ohio.
<b>National Piano Manufacturers Association.</b> George A. Fernley, executive secretary. (Mr. Fernley is also chief executive of two associations in the metal products field: see Metal, etc., Associations Section.)	3-5 (1898)	55-65	505 Arch St., PHILADELPHIA 6, Pa.
<b>National Plywood Distributors Association (Wholesalers).</b> B. E. Babbitt, managing director.	4-6 (1942)	150-160	20 North Wacker Dr., CHICAGO 6, Ill.
<b>National Retail Florists Association (Formerly, National Retail Florists and Palm Decorators Association).</b> George K. Johnson, secretary.	3-5 (1939)	100	2327 East 71st St., CHICAGO 49, Ill.
<b>National Retail Furniture Association.</b> Roscoe R. Rau, executive vice president.	60-65 (1921)	8,200 stores	666 Lake Shore Dr., CHICAGO 11, Ill.
<b>National Retail Lumber Dealers Association.</b> H. R. Northup, executive vice president.	14-16 (1915)	17,000 (32 State and interstate associations)	Ring Bldg., 18th and M Sts., WASHINGTON 6, D. C.
<b>National School Service Institute (Formerly, National School Supplies &amp; Equipment Association).</b> L. E. Parmenter, executive manager. Manufacturers and distributors of school supplies and equipment.	4-6 (1917)	250	307 Shop Section, Palmer House, CHICAGO 3, Ill.
<b>National Shade Tree Conference.</b> See professional list following.			
<b>National Stationers Association.</b> Paul E. Burbank, general manager. Retailers, wholesalers, manufacturers (and their representatives) of stationery, office equipment, and office supplies: chairs, desks, desk accessories, filing cabinets, paper, pencils and pens, safes, writing and duplicating equipment, etc.	6-8 (1904)	1,900 (about 350 are manufacturers representatives)	740 Investment Bldg., WASHINGTON 5, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Toy Wholesalers Association.</b> Harold C. Whittemore, secretary. (The Wholesale Stationers Association is also in this office.)	3-5 (1930)	75-80	250 5th Ave., NEW YORK 1, N. Y.
<b>National Wall Paper Wholesalers Association.</b> Howard T. Hovde, executive director.	3-5 (1920)	110-120	1421 Chestnut St., PHILADELPHIA 2, Pa.
<b>National Wholesale Furniture Association.</b> Clark B. Kelsey, managing director.	3-5 (1933)	80-100	666 Lake Shore Dr., CHICAGO 11, Ill.
<b>National Wholesale Lumber Distributing Yard Association.</b> J. Jackson Kidd, president.	None (1932)	60-70	1400 Ridgley Rd., c/o Kidd & Buckingham Lumber Co., BALTIMORE 30, Md.
<b>National Wood Tank Institute.</b> F. Wendnagel, secretary. Manufacturers of wood tanks for storing and processing liquids; 5 to 500,000 gallons capacity.	Under 3 (1945)	20-40	600 W. Cernak Rd., CHICAGO 16, Ill.
<b>National Wooden Box Association.</b> C. D. Hudson, executive vice president. Manufacturers of nailed wooden boxes and box shook.	6-8 (1900)	A federation of 10 regional and divisional associations	201 Barr Bldg., WASHINGTON 6, D. C.
<b>National Wooden Pallet Manufacturers Association.</b> Wm. H. Sardo, secretary-manager. Devices used in handling, warehousing, and shipping boxed or bulk goods. (Affiliated with National Wooden Box Association.)	Staff of NWBA (1947)	—	Barr Bldg., WASHINGTON 6, D. C.
<b>Newsprint Service Bureau.</b> Royal S. Kellogg, secretary. Manufacturers of newsprint paper.	6-8 (1918)	20-30	342 Madison Ave., NEW YORK 17, N. Y.
<b>Newsprint Manufacturers Association of the United States</b> (Formerly, Association of Newsprint Manufacturers). J. J. Zima, assistant secretary. Manufacturers of newsprint paper; activities largely in government relations, etc. Has some overlapping membership with larger-staffed Newsprint Service Bureau. (See American Paper and Pulp Association.) Note: The NMA became inactive in early 1949.	Under 3 (1933)	Under 20	342 Madison Ave., NEW YORK 17, N. Y.
<b>Newspaper publishers.</b> See Printing, etc., Associations Section.			
<b>Northeastern Lumber Manufacturers Association.</b> R. E. Broderick, secretary. (Affiliated with the National Lumber Manufacturers Association.)	1-3 (1933)	125-150	271 Madison Ave., NEW YORK 16, N. Y.
<b>Northern Hemlock and Hardwood Manufacturers Association.</b> O. T. Swan, secretary-manager. Manufacturers of sawmill and planing mill products. (Affiliated with the National Lumber Manufacturers Association.)	9-11 (1910)	85-95	Box 1040, OSHKOSH, Wis.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Northern Pine Manufacturers Association.</b> W. A. Ellinger, secretary. (Affiliated with the National Lumber Manufacturers Association.)	Under 3 (1933)	Under 20	4329 Oakland Ave., MINNEAPOLIS 7, Minn.
<b>Nurserymen:</b> American Association of Nurserymen. National Landscape Nurserymen's Association. National Mail Order Nurserymen's Association. Also see Florists. <b>Office furniture and equipment:</b> American Office Supply Exporters Association. National Office Furniture Association. National Stationers Association. Wholesale Stationers Association. Wood Office Furniture Institute.			
<b>Outboard Boat Manufacturers Association.</b> Arnon N. Benson, executive director. (The Outboard Motor Manufacturers Association and Outboard Boating Club of America are also in this office.)	10 (for all associations) (1945)	Under 20	307 North Michigan Ave., CHICAGO 1, Ill.
<b>Pacific Forest Industries.</b> H. C. Relf, managing director. Manufacturers of plywood; a Webb-Pomerene Act export association. (The Door Export Company is also in this office.)	6-8 (1935)	20-30	Washington Bldg., TACOMA 2, Wash.
<b>Package:</b> American Veneer Package Association. Flexible Packaging Institute. Laminated Bakery Package Research Council. Laminated Paperboard Package Association. Also see Containers. <b>Pail.</b> See Paper Pail Association; Wooden Pail and Tub Association; also Containers. <b>Pallet.</b> See National Wooden Pallet Manufacturers Association.			
<b>Paper Bag Institute.</b> John A. Kavanagh, director. Manufacturers of pasted open mouth bags and sacks, except shipping sacks. (The Flexible Packaging Institute is also in this office.)	8-10 (1930)	60-70	369 Lexington Ave., NEW YORK 17, N. Y.
<b>Paper Cup and Container Institute</b> (Formerly, Cup and Container Institute). Dale H. Eckerman, executive director. Manufacturers of "paper drinking cups and round nesting paper containers."	6-8 (1933)	Under 20	1790 Broadway, NEW YORK 19, N. Y.
<b>Paper Makers Advertising Association.</b> Richard S. Fay, secretary. Paper mills engaged in cooperative advertising.	Under 3 (1914)	25-35	c/o Marvellum Co., HOLYOKE, Mass.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Papermakers Woven Felt Association</b> (Formerly, Papermakers Felt Association). A. H. Wickesberg, secretary. For further details, see Textile, etc., Associations Section.	—	—	c/o Appleton Woolen Mills, APPLETON, Wis.
<b>Paper mill superintendents.</b> See American Pulp and Paper Mill Superintendents Association.			
<b>Paper Mill Wire Cloth Manufacturers Association</b> (Formerly Wire Cloth Manufacturers Association). Wm. A. Penrose, secretary. For further details, see Metal, etc., Associations Section.	—	—	839 17th St., WASHINGTON 6, D. C.
<b>Paper Napkin Association.</b> Helen McChesney, assistant secretary. (See American Paper and Pulp Association.)	Under 3 (1941)	30-40	122 East 42d St., NEW YORK 17, N. Y.
<b>Paper Pail Association</b> (Formerly, Paper Pail and Egg Box Institute). Harvey H. Robbins, executive secretary. Manufacturers of paper pails used as containers for ice cream, and other moist foods. (See Laminated Paperboard Package Association for other associations in this office.)	3-6 (for all associations) (1933)	Under 20	111 West Washington St., CHICAGO 2, Ill.
<b>Paper Plate Association.</b> Mark H. Lund, secretary. Manufacturers; activities devoted chiefly to a statistical program. (The Food Tray Association is also in this office.)	1-3 (1948)	Under 20	122 East 42d St., NEW YORK 17, N. Y.
<b>Paper Shipping Sack Manufacturers Association.</b> Frank Pocta, executive secretary. Manufacturers of paper sacks used for such commodities as lime, cement, fertilizer, sand, salt, sugar, potatoes, grain, etc. (See American Paper and Pulp Association.)	3-5 (1933)	30-40	370 Lexington Ave., NEW YORK 17, N. Y.
<b>Paper, Stationery and Tablet Manufacturers Association.</b> Edgar P. Eaton, executive secretary. Manufacturers of tablets, note books, school fillers, and social writing paper.	4-6 (1933)	40-45	527 5th Ave., NEW YORK 17, N. Y.
<b>Paper products.</b> See above associations, also: Advertising Specialty National Association. Association of American Playing Card Manufacturers. Business Forms Institute. Carbon Paper and Inked Ribbon Association. Containers. See list under Containers. Drinking Straw Institute. Gummed Industries Association. Label Manufacturers National Association. Milk Cap Statistical Bureau. National Association of Display Industries.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Paper products (<i>continued</i>)</p> <p>National Association of Greeting Card Publishers.</p> <p>National Association of Sanitary Milk Bottle Closure Manufacturers.</p> <p>National Photographic Mount Manufacturers Association.</p> <p>National Wall Paper Wholesalers Association.</p> <p>Retail Paint and Wall Paper Distributors.</p> <p>Shoe Pattern Manufacturers Association.</p> <p>Stationery. See list under Stationery.</p> <p>Tag Manufacturers Institute.</p> <p>Tissue Association (towels).</p> <p>Varnished Tubing Association.</p> <p>Wall Paper Institute.</p> <p>Paper:</p> <p>American Paper and Pulp Association.</p> <p>American Pulp &amp; Paper Mill Superintendents Association.</p> <p>Association of Pulp Consumers.</p> <p>Blotting Paper Manufacturers Association.</p> <p>Book Paper Manufacturers Association.</p> <p>Carbon Paper and Inked Ribbon Association.</p> <p>Coated and Processed Paper Association.</p> <p>Glassine and Greaseproof Manufacturers Association.</p> <p>Groundwood Paper Manufacturers Association.</p> <p>Institute of Paper Chemistry.</p> <p>Kraft Paper Association.</p> <p>National Association of Waste Material Dealers.</p> <p>National Council for Stream Improvement.</p> <p>National Paperboard Association.</p> <p>National Wall Paper Wholesalers Association.</p> <p>National Paper Trade Association.</p> <p>Newsprint Manufacturers Association.</p> <p>Newsprint Service Bureau.</p> <p>Paper Makers Advertising Association.</p> <p>Pulp and Paper Machinery Association.</p> <p>Pulp and Paper Traffic League.</p> <p>Salesmen's Association of the Paper Industry.</p> <p>Specialty Paper and Board Affiliates.</p> <p>Sulphite Paper Manufacturers Association.</p> <p>Technical Association of the Pulp and Paper Industry.</p> <p>Tissue Association.</p> <p>U. S. Paper Exporters Council.</p> <p>Vegetable Parchment Manufacturers Association.</p> <p>Wall Paper Institute.</p> <p>Waterproof Paper Manufacturers Association.</p> <p>Waxed Paper Institute.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Paper (<i>continued</i>)  Writing Paper Manufacturers Association.  Also see Pulp; and National Leather Fibre Conference.</p>			
<p>Paraffined Carton Association. Harvey H. Robbins, executive secretary. Manufacturers of cartons used in packaging butter, etc.; see Laminated Paperboard Package Association for other associations in this office.</p>	3-6 (for all associations) (1930)	Under 20	111 West Washington St., CHICAGO 2, Ill.
<p>Paraffined Carton Research Council. Harvey H. Robbins, secretary. Manufacturers; see Laminated Paperboard Package Association for other associations in this office.</p>	3-6 (for all associations) (1945)	Under 20	111 West Washington St., CHICAGO 2, Ill.
<p>Parchment. See Vegetable Parchment Manufacturers Association.</p>			
<p>Pencil Industry Export Association. H. D. Erickson, secretary. A Webb-Pomerene Act export association.</p>	Under 3 (1939)	Under 20	167 Wayne St., JERSEY CITY 3, N. J.
<p>Pencil Makers Association. Joseph S. Reckford, secretary. Manufacturers of wood-cased lead pencils.</p>	Under 3 (1918)	Under 20	500 Willow Ave., HOBOKEN, N. J.
<p>Pencil. See above, also National Stationers Association; School services.</p>			
<p>Philippine Mahogany Manufacturers Import Association. W. G. Scrim, president. Manufacturers and wholesalers.</p>	Under 3 (1933)	Under 20	111 West 7th St., LOS ANGELES 14, Calif.
<p>Photographic. See National Photographic Mount Manufacturers Association.</p>			
<p>Piano. See National Piano Manufacturers Association. For other musical instruments, see Metal, etc., Associations Section.</p>			
<p>Picture Moulding and Framed Products Association. Hyman E. Leichter, secretary. (Name changed in 1949 to Picture and Frame Institute.)</p>	Under 3 (1933)	Under 20	168 North Michigan Ave., CHICAGO 1, Ill.
<p>Pine.  Northern Pine Manufacturers Association.  Ponderosa Pine Woodwork Association.  Southern Pine Association.  Western Pine Association.  Also Lumber.</p>			
<p>Plant patent. See National Association of Plant Patent Owners.</p>			
<p>Plate. See Paper Plate Association.</p>			
<p>Playing card. See Association of American Playing Card Manufacturers.</p>			
<p>Plywood Manufacturers Institute. See new name, Hardwood Plywood Institute.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Plywood Research Foundation.</b> H. R. Evans, director. (Affiliated with Douglas Fir Plywood Association).	20-25 (1945)	Foundation	620 East 26th St., TACOMA 4, Wash.
Plywood. See above, also: Douglas Fir Plywood Association; Hardwood Plywood Institute; National Plywood Distributors Association; Pacific Forest Industries.			
Poles and posts. See Lumber.			
<b>Ponderosa Pine Woodwork Association.</b> E. W. Ruddick, General Manager. Manufacturers of doors, windows, frames, etc.; also lumber.	3-5 (1941)	50-60	38 S. Dearborn St., CHICAGO 3, Ill.
<b>Prefabricated Home Manufacturers Institute.</b> Harry H. Steidle, Managing Director. Manufacturers of factory-built houses and other types of buildings.	5-7 (1943)	35-40	908 20th St., WASHINGTON 6, D. C.
<b>Producers Council.</b> Charles M. Mortensen, executive secretary. Manufacturers of building materials and equipment; specializes in technical research and trade promotion. (Also see Building Products Institute.)	3-5 (1921)	100 companies, 22 national associations.	815 15th St., WASHINGTON 5, D. C.
Professional associations. See professional list following.			
<b>Public Seating Industry.</b> Wm. W. Irwin, Chairman. Manufacturers of seating for theatres, schools, stores, churches, ball parks, etc.; of wood or metal, upholstered and nonupholstered; also portable folding chairs.	Under 3 (1929)	30-40	1480 Buchanan Ave., GRAND RAPIDS 2, Mich.
<b>Pulp and Paper Machinery Association.</b> John Cornell, secretary. For further details, see Metal, etc., Associations Section.	—	—	1440 Broadway, NEW YORK 18, N. Y.
Pulp. See above, also: American Paper and Pulp Association. American Pulp and Paper Mill Superintendents Association. American Pulpwood Association. American Soda Pulp Export Association. Association of American Wood Pulp Importers. Association of Pulp Consumers. National Council for Stream Improvement. Pulp and Paper Machinery Association. Pulp and Paper Traffic League. Soda Pulp Manufacturers Association. Technical Association of the Pulp and Paper Industry. U. S. Pulp Producers Association.			
<b>Railway Tie Association.</b> Roy M. Edmonds, secretary. Manufacturers and distributors of wooden cross ties.	Under 3 (1919)	50-100	1221 Locust St., ST. LOUIS 3, Mo.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Recreational equipment:</b> American Ski Manufacturers Association. Billiard and Bowling Institute. Gymnasium Seating Council. National Association of Engine and Boat Manufacturers. National Association of Golf Club Manufacturers. National Piano Manufacturers Association. Outboard Boat Manufacturers Association. Public Seating Industry. Toy Manufacturers of the U. S. A. Toy Wholesalers Association of the U. S. Also see recreational equipment associations in the Metal, Textile, and Rubber Sections.			
<b>Red Cedar Shingle Bureau</b> (Manufacturers). W. W. Woodbridge, Manager.	20-25 (1926)	80-100	5510 White Bldg., SEATTLE 1, Wash.
<b>Redwood Export Company.</b> Kathryn Hartman, secretary. A Webb-Pomerene Act export association.	3-5 (1912)	Under 20	405 Montgomery St., SAN FRANCISCO 4, Calif.
<b>Redwood Shingle Association</b> (manufacturers). Frank Tehan, Manager.	Under 3 (1948)	20-30	Box 422, FORTUNA, Calif.
<b>Redwood.</b> See above, also California Redwood Association.			
<b>Refrigerator.</b> See National Association of Ice Refrigerator Manufacturers.			
<b>Retail Paint and Wallpaper Distributors of America.</b> Irwin E. Douglas, executive secretary.	Under 4 (1947)	1,000	4903 Delmar Blvd., ST. LOUIS 8, Mo.
<b>Roofing.</b> See United Roofing Contractors Association.			
<b>Sacks.</b> See Paper Bag Institute; Paper Shipping Sack Manufacturers Association; also Containers.			
<b>Salesmen.</b> See National Association of Commission Lumber Salesmen; Salesmen's Assn of the Paper Industry.			
<b>School equipment and supplies.</b> See Educational Buyers Association; National School Service Institute; National Association of College Stores.			
<b>Scrap.</b> See National Association of Waste Material Dealers.			
<b>Seating.</b> See Gymnasium Seating Council; Public Seating Industry.			
<b>Shade.</b> See Lamp and Shade Institute.			
<b>Shingles.</b> See Red Cedar Shingle Bureau; Redwood Shingle Association; U. S. Red Cedar Shingle Industry; Lumber.			
<b>Shipbuilding.</b> See Metal Products Associations Section.			
<b>Shipping Container Institute.</b> Theodore J. Gross, Managing Director. A technical research organization sponsored by fiber box manufacturers.	3-5 (1945)	Under 20	475 5th Ave., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Shoe Pattern Manufacturers Association.</b> Walter R. Guild, Managing Director. Manufacturers of forms, usually of fiberboard, used in making shoe uppers. (Name changed in 1949 to National Shoe Pattern Mfrs. Assn.).	1-3 (1946)	25-50	80 Federal St., BOSTON 10, Mass.
Shoes. See above, also Last Manufacturers Association; Heels.			
Shoe trees. See Last Manufacturers Association.			
Silo. See National Association of Silo Manufacturers.			
Skis. See American Ski Manufacturers Association.			
<b>Society of American Florists and Ornamental Horticulturists.</b> Robert H. Roland, executive secretary. Growers, retailers, etc.	5-7 (1884)	2,700	600 South Michigan Ave., CHICAGO 5, Ill.
Society of American Foresters. See professional list following.			
<b>Soda Pulp Manufacturers Association.</b> R. I. Worrell, secretary. (See American Paper and Pulp Association.)	Under 3 (1933)	Under 20	230 Park Ave., NEW YORK 17, N. Y.
<b>Southern Cypress Manufacturers Association.</b> J. A. Prestridge, manager. Producers and manufacturers of logs, poles, piling, shingles, flooring veneers, plywood, lath, boxes, crates, etc. (Affiliated with the National Lumber Manufacturers Association.)	1-3 (1905)	Under 20	Barnett National Bank Bldg., JACKSONVILLE 1, Fla.
<b>Southern Furniture Manufacturers Association.</b> J. T. Ryan, executive vice president. Manufacturers of wood household and office furniture, including some metal; national in scope.	6-8 (1911)	400	209 South Main St., HIGH POINT, N. C.
<b>Southern Hardwood Producers, Inc.</b> C. E. Miller, secretary-manager. (Affiliated with the National Lumber Manufacturers Association.)	5-7 (1935)	120-130	Sterick Bldg., MEMPHIS 3, Tenn.
<b>Southern Lumber Exporters Association.</b> W. D. Parlour, executive Vice President.	Under 3 (1944)	Under 20	1319 18th St., WASHINGTON 6, D. C.
<b>Southern Pine Association</b> (manufacturers). H. C. Berckes, secretary-manager. (Affiliated with the National Lumber Manufacturers Association.)	50-60 (1914)	300-325	Canal Bldg., NEW ORLEANS 4, La.
<b>Specialty Paper and Board Affiliates</b> (manufacturers). G. D. Cook, secretary. (See American Paper and Pulp Association.)	3-5 (1933)	40-50	122 East 42d St., NEW YORK 17, N. Y.
Spool. See Wood Turners Service Bureau; National Fibre Can and Tube Association; etc.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Standardization. See Modular Service Association; etc.			
Stationery:			
Engraved Stationery Manufacturers Association.			
National Association of College Stores.			
National Stationers Association.			
Paper Stationery and Tablet Manufacturers Association.			
Wholesale Stationers Association.			
Writing Paper Manufacturers Association.			
Stopper. See Cork Institute.			
Straw. See Drinking Straw Institute.			
<b>Sulphite Paper Manufacturers Association.</b> Thomas J. Burke, secretary. (See American Paper and Pulp Association.) (The Glassine and Greaseproof Manufacturers Association; and Vegetable Parchment Manufacturers Association are also in this office.)	5-7 (1933)	30-40	122 East 42d St., NEW YORK 17, N. Y.
Superintendents. See professional list following.			
Tablets. See Paper Stationery and Tablet Manufacturers Association; also Stationery.			
<b>Tag Manufacturers Institute.</b> Frank H. Baxter, Executive Director. Manufacturers of shipping, merchandise and marking, etc. tags and pin tickets. (The Electrical Solderless Service Connector Institute is also in this office, see Metal, etc., Associations Section.)	11-13 (1933)	30-40	370 Lexington Ave., NEW YORK 17, N. Y.
Tank. See National Wood Tank Institute.			
Technical Association of the Pulp and Paper Industry. See professional list following.			
Tie. See Railway Tie Association; Western Red and Northern White Cedar Association; etc.			
<b>Tissue Association.</b> Ross A. Fife, Executive secretary. Manufacturers of toilet tissue, paper towels, wrapping paper, etc. (See American Paper and Pulp Assn.)	6-7 (1880)	80-90	122 East 42d St., NEW YORK 17, N. Y.
Tool handle. See Hickory Handle Association.			
Towel. See Tissue Association; etc.			
<b>Toy Manufacturers of the U.S.A.</b> H. D. Clark, secretary. Manufacturers of all types of toys and allied products: Wood, metal, fabric, etc. The association has recently formed the American Toy Institute to serve as its research division.	6-8 (1916)	250	200 5th Ave., NEW YORK 10, N. Y.
Toy. See above, also National Toy Wholesalers Association.			
Traffic. See Pulp and Paper Traffic League.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
Tray. See Food Tray Association.			
Tree. See American Tree Association; National Shade Tree Conference.			
Tube. See National Fibre Can and Tube Association; also Containers.			
Tub. See Wooden Pail and Tub Association.			
<b>United Roofing Contractors Association.</b> James McCawley, secretary. Contractors engaged in the application of asphalt, asbestos, slate, tile, metal, and wood roof materials. (Name changed in early 1949 to National Roofing Contractors Assn.).	3-5 (1886)	1,550- 1,600 (10 State and local associations)	315 W. Madison St., CHICAGO 6, Ill.
<b>U. S. Paper Exporters Council.</b> Harold Held, Counsel.	— (1941)	Under 20	165 Broadway, NEW YORK 6, N. Y.
<b>U. S. Pulp Producers Association.</b> James L. Ritchie, executive director. Manufacturers of woodpulp, exclusive of soda pulp. (See American Paper and Pulp Association.)	9-11 (1933)	50-55	122 East 42d St., NEW YORK 17, N. Y.
<b>U. S. Red Cedar Shingle Industry</b> (manufacturers). David M. Williams, secretary-manager.	Under 3 (1935)	250-300	White-Henry-Stuart Bldg., SEATTLE 1, Wash.
Valentines. See National Association of Greeting Card Publishers.			
<b>Varnished Tubing Association.</b> Stewart N. Clarkson, secretary. Manufacturers of impregnated paper or fiber tubing, used chiefly in the electrical industry, for insulating wiring, etc. (Became a division of the National Electrical Manufacturers Association in 1949.)	Under 3 (1933)	Under 20	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Vegetable Parchment Manufacturers Association.</b> Thomas J. Burke, secretary. Manufacturers of vegetable parchment paper; and see American Paper and Pulp Association. (The Glassine and Greaseproof Manufacturers Association, and Sulphite Paper Manufacturers Association are also in this office.)	Under 3 (1933)	Under 20	122 East 42d St., NEW YORK 17, N. Y.
<b>Veneer Association.</b> Charles E. Close, executive vice president. Manufacturers of hardwood face, etc., veneers; affiliated with the National Lumber Manufacturers Association. (The Hardwood Plywood Institute is also in this office.)	3-5 (1933)	50-75	600 South Michigan Ave., CHICAGO 5, Ill.
Veneers. See above, also: American Veneer Package Association. American Walnut Manufacturers Association. Flat Veneer Products Association. Mahogany Association. Lumber.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Venctian Blind Association of America</b> (manufacturers). Minita Westcott, managing director. (The Mirror Manufacturers Association is also in this office. See Section 7).	4-6 (1941)	450-500	435 North Michigan Ave., CHICAGO 11, Ill.
Wall board. See Stone, Clay, Glass Associations Section.			
<b>Wall Paper Institute</b> (manufacturers). W. L. Carver, managing director.	8-12 (1935)	25-35	400 Madison Ave., NEW YORK 17, N. Y.
Wall paper. See above, also National Wall Paper Wholesalers Association; Retail Paint and Wall Paper Distributors.			
<b>Walnut Export Sales Company.</b> R. E. Hollowell, president. Lumber manufacturers; a Webb-Pomerene Act export association.	3-5 (1919)	Under 20	518 N. Delaware St., INDIANAPOLIS 4, Ind.
Walnut. See above, also American Walnut Manufacturers Association; and Lumber.			
Warehousing. See National Furniture Warehousemen's Association.			
Waste Paper Institute (a division of the National Association of Waste Material Dealers).			
Waste utilization. See professional list following.			
<b>Waterproof Paper Manufacturers Association.</b> Philip O. Deitsch, managing director. Waterproof paper is sometimes described as a sheet of laminated paper, the bond being asphalt, resin, wax, or wax and resin blend; or a sheet infused with such materials. (The Gummed Industries Association is also in this office.)	3-5 (1946)	25-30	19 West 44th St., NEW YORK 18, N. Y.
<b>Waxed Paper Institute</b> (formerly, American Waxed Paper Association.) A. H. Noelke, secretary. Manufacturers; also see American Paper and Pulp Association. (The American Washer and Ironer Manufacturers Association is also in this office, see Metal, etc., Associations Section.)	4-6 (1936)	30-40	38 South Dearborn St., CHICAGO 3, Ill.
<b>Webb-Pomerene Act export associations:</b> American Hardwood Exporters. American Soda Pulp Export Association. Door Export Co. Douglas Fir Export Co. Easco Lumber Association. Pacific Forest Industries. Percil Industry Export Association. Redwood Export Co. Walnut Export Sales Co. Wescosa Lumber Association. Wood Naval Stores Export Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Wescosa Lumber Association.</b> W. E. Rodgers, secretary. Exporters of lumber to west coast of South America; a Webb-Pomerene Act export association.	6-10 (1941)	Under 20	2 Pine St., SAN FRANCISCO 11, Calif.
<b>West Coast Lumbermens Association.</b> (manufacturers). H. V. Simpson, executive vice president. (Affiliated with the National Lumber Manufacturers Association.) Staff is composed largely of lumber inspectors, etc., in quality standardization services.	450 (1919)	550	1410 South-West Morrison St., PORTLAND 5, Oreg.
<b>Western Pine Association</b> (manufacturers). Samuel V. Fullaway, secretary-manager. (Affiliated with the National Lumber Manufacturers Association.)	50-60 (1907)	300	Yeon Bldg., PORTLAND 4, Oreg.
<b>Western Red and Northern White Cedar Association.</b> W. M. Wattson, secretary. Producers, processors, and distributors of poles, posts, piling, anchor logs and ties.	Under 3 (1898)	Under 20	Lumber Exchange, MINNEAPOLIS 1, Minn.
<b>Wholesale Commission Florists of America.</b> E. R. Hall, secretary.	None (1928)	100-120	109 West 28th St., NEW YORK 1, N. Y.
<b>Wholesale Stationers Association of the U.S.</b> Harold C. Whittemore, general manager. Products include a wide variety of commodities in the stationery field, including school and office supplies. (The National Toy Wholesalers Association is also in this office.)	3-5 (1915)	300	250 5th Ave., NEW YORK 1, N. Y.
<b>Window Shade Institute</b> (Formerly, Association of Window Shade Cloth and Roller Manufacturers.) Hilda Eisenhardt, secretary. For further details, see Textile Associations Section.	—	—	60 East 42d St., NEW YORK 17, N. Y.
Window. See Woodworking.			
<b>Wirebound Box Manufacturers Association.</b> L. S. Beale, secretary.	8-10 (1923)	45-50	105 South La Salle St., CHICAGO 3, Ill.
<b>Wood Fibre Blanket Institute.</b> George M. Syversen, secretary. Manufacturers of wood fiber insulation.	Under 3 (1946)	Under 20	111 W. Washington St., CHICAGO 2, Ill. c/o Masonite Corp.
<b>Wood Naval Stores Export Association.</b> E. M. Murphey, executive secretary. A Webb-Pomerene Act export association; products include wood rosin, turpentine, pine oil, etc. For further details, see Chemical Associations Section.	—	—	GULFPORT, Miss.
<b>Wood Office Furniture Institute</b> (manufacturers). J. J. Reinecke, executive secretary.	3-5 (1942)	20-30	730 11th St., WASHINGTON 1, D. C.
Wood preserving. See professional list following.			
Wood products. See Lumber products.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Wood Turners Service Bureau.</b> Sigrid E. Swanson, executive secretary. Manufacturers of turned and shaped wood products; handles, spools, novelties, clothespins, dowels, wheels, etc.	Under 3 (1929)	100-110	20 Providence St., BOSTON 16, Mass.
<b>Wooden Pail and Tub Association.</b> W. M. Barnard, executive secretary. Manufacturers of pails and tubs for household and commercial use; and for use as containers, principally for food products.	Under 3 (1934)	Under 20	18 McKinley St., KEENE, N. H.
Woodworking: Association of Manufacturers of Wood-Working Machinery. Fir Door Institute. Millwork Cost Bureau. National Door Manufacturers Association. Ponderosa Pine Woodwork Association. Also Wood Turners Service Bureau, Handles; etc. Woodworking machinery. See Association of Manufacturers of Wood-Working Machinery.			
<b>Writing Paper Manufacturers Association.</b> M. C. Dobrow, executive secretary. Manufacturers of writing and printing paper. (See American Paper and Pulp Association; also Stationery.)	10-12 (1861)	100	122 East 42d St., NEW YORK 17, N. Y.

## 20 Professional and Other Associations in the Lumber, Furniture, and Paper Industries

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Craftsmen's Cooperative Council.</b> Francis Wright, secretary. Provides a marketing program and opportunities for hand craftsmen. Its America House is available for display and sale, both retail and wholesale, of hand-made textiles, pottery, glass, metal, wood, etc., articles.	6-8 (1940)	25-30 affiliated groups, representing 10,000 craftsmen	485 Madison Ave., NEW YORK 22, N. Y.
<b>American Craftsmen's Educational Council.</b> Mrs. Vanderbilt Webb, vice president. Furthers the development of American handicrafts through exhibitions, educational material, etc.	Under 3 (1943)	250-275	485 Madison Ave., NEW YORK 22, N. Y.
<b>American Forestry Association.</b> S. L. Frost, executive director.	15-20 (1875)	28,000	919 17th St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Institute of Architects.</b> Edmund R. Purves, executive director. The "national organization of the architectural profession."	24-28 (1857)	8,000	1741 New York Ave., WASHINGTON 6, D. C.
<b>American Pulp and Paper Mill Superintendents Association.</b> George W. Craigie, secretary. (Affiliated with the American Paper and Pulp Association.)	3-5 (1919)	1,350	220 East 42d St., NEW YORK 17, N. Y.
<b>American Society of Landscape Architects.</b> Bradford Williams, secretary. Members design, supervise, and develop housing projects, industrial development, institution grounds, parks, playgrounds, cemeteries, etc.	Under 3 (1899)	350-400	9 Park St., BOSTON 8, Mass.
<b>American Tree Association.</b> Tom Gill, secretary. Promotes education in forestry and tree planting.	4-6 (1922)	—	1214 16th St., WASHINGTON 6, D. C.
<b>American Wood Preservers Association.</b> Horace L. Dawson, secretary.	Under 3 (1904)	1,150-1,200	839 17th St., WASHINGTON 6, D. C.
Arborist. See National Arborist Association.			
Architect. See American Institute of Architects; American Society of Landscape Architects; Association of Federal Architects.			
<b>Association of Federal Architects.</b> C. R. Johnson, president.	None (1927)	200	3901 North 5th St., ARLINGTON, Va.
<b>Association of State Foresters.</b> R. Kienholz, secretary.	Under 3 (1920)	35-50	165 Capitol Ave., HARTFORD, Conn.
Chemistry. See American Wood Preservers Association; Institute of Paper Chemistry; Technical Association of the Pulp and Paper Industry.			
Craftsmen. See Handicrafts.			
<b>Educational Buyers Association.</b> Bert C. Ahrens, executive secretary. Purchasing officials and departments of educational institutions.	Under 3 (1920)	580-600	45 Astor Pl., NEW YORK 3, N. Y.
Forestry. See American Forestry Association; Association of State Foresters; Society of American Foresters.			
Handicrafts. See American Craftsmen's Cooperative Council; American Craftsmen's Educational Council; International Federation of Hand Arts.			
<b>Institute of Paper Chemistry.</b> John G. Strange, secretary. Graduate school, affiliated with Lawrence College. Research sponsored by the paper and pulp and allied industries.	180-190 (1929)	—	APPLETON, Wis.
<b>International Federation of Hand Arts.</b> Mrs. Aileen Fogarty, director of public relations. Encourages hand skills in the home on a noncommercial basis; membership largely women.	6-8 (1923)	—	480 Lexington Ave., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Lumber. See National Association of Commission Lumber Salesmen; American Wood Preservers Association.			
National Arborist Association. Paul E. Tilford, secretary. Persons engaged in the profession of tree surgery, diagnosis, transplanting, etc.	Under 3 (1938)	100-125	P. O. Box 426, WOOSTER, Ohio
National Association of Commission Lumber Salesmen. Frank J. More, executive secretary.	Under 3 (1923)	200-225	4903 Delmar Blvd., ST. LOUIS 8, Mo.
National Association of Plant Patent Owners. H. C. Robb, secretary. Owners of patents on newly-propagated types of flowers, fruits, etc.	None (1940)	—	Woodward Bldg., WASHINGTON 5, D. C.
National Council for Stream Improvement. (of the pulp, paper, and paper-board industries). Russell L. Winget, executive secretary. Conducts research "looking to the solution of the industry's waste abatement and utilization problems," etc.	8-10 (1943)	200 companies.	271 Madison Ave., NEW YORK 16, N. Y.
National Shade Tree Conference. L. C. Chadwick, secretary. Tree experts, foresters, etc.; research in control of disease and insects, and care of trees.	1-3 (1924)	1,000 (4 regl. chapters)	Ohio State Univ., Dept. of Horticulture COLUMBUS, Ohio.
Paper: American Pulp and Paper Mill Superintendents Association. Institute of Paper Chemistry. National Council for Stream Improvement. Pulp and Paper Traffic League. Salesmen's Association of the Paper Industry. Technical Association of the Pulp and Paper Industry.			
Plant patent. See National Association of Plant Patent Owners.			
Pulp and Paper Traffic League. A. A. Raphael, president. Traffic managers of paper mills, etc. (Affiliated with the American Paper and Pulp Association.)	Under 3 (1917)	50-100	60 Batterymarch St., BOSTON 10, Mass.
Pulp. See above, also Paper.			
Salesmen's Association of the Paper Industry. E. G. Amos, secretary. (Affiliated with the American Paper and Pulp Association.)	Under 3 (1920)	400-450	122 East 42d St., NEW YORK 17, N. Y.
Salesmen. See above, also National Association of Commission Lumber Salesmen.			
Society of American Foresters. Henry Clepper, executive secretary.	8-10 (1900)	5,700	Mills Bldg., WASHINGTON 6, D. C.
Superintendents. See American Pulp and Paper Mill Superintendents Association.			

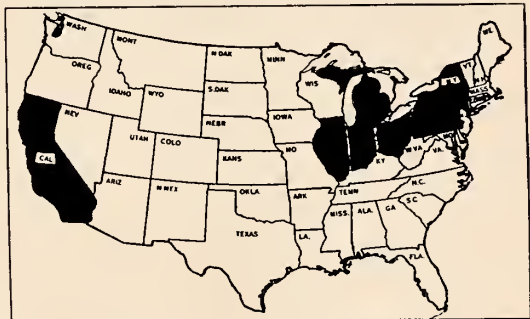


Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Technical Association of the Pulp and Paper Industry.</b> R. G. Macdonald, secretary. Research in mill engineering and paper chemistry; affiliated with the American Paper and Pulp Association.  Traffic. See Pulp and Paper Traffic League. Tree preservation. See American Tree Association; National Shade Tree Conference. Tree surgery. See National Arborist Association. Waste utilization. See National Council for Stream Improvement. Wood preserving. See American Wood Preservers Association.	6-8 (1915)	4,000	122 East 42d St., NEW YORK 17, N. Y.

# Transportation and Other Public Utility Associations

AT THE start of 1949, there were 4.1 million wage and salary workers in the transportation and other public utilities group, according to the Department of Labor (see Statistical Supplement). About 2.8 million were transportation employees, 750,000 were employees of communication companies (telephone, telegraph, etc.), and more than 500,000 were working in other public utility companies (such as electric, gas, and water). Railroads comprise the largest single field of employment. It is difficult to obtain exact statistics on the transportation field because of the thousands of part-time operators of owner-operated trucks, taxicabs, etc. Approximately 100 national trade associations representing the public utility industries are described on following pages; also included are 90 professional and other organizations closely allied to these fields.

Some Leading Factory Employment States in the Transportation Equipment Industry (See Section 1).



## Employment and pay rolls

The following table gives late 1948 information on that portion of the 4.1 million employees in the transportation and other public utilities industries covered by monthly reports of the Department of Labor. Figures show the considerable increases in employment and pay rolls since 1939.

Transportation and other Public Utilities—  
Employment and Pay Rolls, October<sup>1</sup> 1948 Compared with 1939 Monthly Average

Industry	Employment		Pay rolls— Percent change over 1939
	Number October 1948	Percent change over 1939	
Railroads (class 1 steam) . . . . .	1,345,000	+36	—
Street railways and busses . . . . .	246,000	+27	+142
Telephone . . . . .	642,000	+102	+238
Telegraph . . . . .	35,000	-8	+117
Electric light and power . . . . .	281,000	+15	+105

<sup>1</sup> Latest data available. Source: Bureau of Labor Statistics, U. S. Department of Labor.

The following figures, from the Office of Business Economics, give a more detailed breakdown for employment for 1947:

Transportation		
Industry		Employees
Railroads . . . . .		1,543,000
Highway freight transportation . . . . .		545,000
Highway passenger transportation . . . . .		207,000
Local railway and bus lines . . . . .		201,000
Water transportation . . . . .		188,000
Air transport (common carriers) . . . . .		85,000
Pipe-line transportation . . . . .		28,000
Communication and Power Utilities		
Telephone and telegraph . . . . .		641,000
Utilities, electric and gas . . . . .		470,000
Radio broadcasting . . . . .		44,000

Oldest and largest associations

The patriarch of the associations in the transportation group is the American Bureau of Shipping, founded in 1862. The Association of American Railroads, with over 600 employees, is foremost in size of staff. Among the regular trade associations, the largest in membership is the American Trucking Associations, with 40,000 members. The 10 largest associations, by size of staff and number of members, and the 10 oldest are listed below.

Staff	Largest in staff	Members	Largest in membership	Date	Oldest
625	Association of American Railroads.	40,000	American Trucking Associations.	1862	American Bureau of Shipping.
400	American Automobile Association.	15,000	Federation for Railway Progress.	1882	American Transit Association.
340	American Bureau of Shipping.	10,000	American Road Builders Association.	1885	Association of Edison Illuminating Cos.
250	National Safety Council.	7,500	National Safety Council.	1885	Edison Electric Institute.
140	American Trucking Associations.	5,000	National Star Route Mail Carriers Association.	1891	American Warehousemen's Association.
100	Air Transport Association.	2,000	United States Independent Telephone Association.	1891	Association of American Railroads.
90	International Air Transport Association.	1,400	National Industrial Traffic League.	1891	National Association of Refrigerated Warehouses.
60	Edison Electric Institute.		American Taxicab Association.	1892	Lake Carriers Association.
60	American Transit Association.	1,100	American Society of Travel Agents.	1897	Customs Brokers and Forwarders Association.
60	Lake Carriers Association.	800	National Furniture Warehousemen's Association.	1897	United States Independent Telephone Association.
55	Aircraft Industries Association.	800			
50	National Bus Traffic Association.				

Association activities

Examples of activities of individual associations are given in the following extracts from awards made by the American Trade Association Executives for "outstanding association services" (see p. xi for general association programs) :

ASSOCIATION OF AMERICAN RAILROADS.—In recent years, the AAR has had more than 600 employees engaged in an exceedingly wide program of services. Staff work is guided by more than 200 active committees of railroad executives, covering every major phase of the industry: transportation economics, freight handling, terminals, power supply, tariffs, grade crossings, passenger service, employee training, bridges, etc. The ATAIE award stated in part: "This prize is presented for the association's achievement in coordinating efforts within its industry so as to adequately prepare for World

War II needs. After stimulating increased equipment and service facilities, it carried out an aggressive cooperative advertising campaign, which made the entire Nation realize that American railroads were ready for national defense demands."

AMERICAN TRUCKING ASSOCIATIONS.—The ATA is a federation of about 60 State and local associations. The ATAIE award was won for a wide program of helpful activities. As stated, "One special achievement was in the field of effectively combating discriminatory legislation. Another was the carrying on of a national advertising and public relations campaign which was tied up with the recently awakened public interest in interstate trade barriers. Another was the carrying on of a series of safe-driving programs, including the holding of many contests aimed to increase the efficiency of truck drivers as well as to call to the attention of the public various advantages of this form of transportation under certain circumstances."



# 100 Trade Associations in the Transportation and Other Public Utility Industries

[Including gas and electric power companies, air lines, railroads, street car and bus lines, shipping, trucking, telephones, warehousing. Associations of broadcasting companies are included in Section 14, Amusement and Allied Industries.]

*THE membership of these 100 organizations is composed entirely or primarily of business firms.*

*Included below are key word references which bring together associations in related groups. The words Electric power, for example, are followed by the names of six associations in this field.*

*A list of 90 professional, etc., associations follows the trade organization list.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
Academy of Model Aeronautics. See professional list following. Advertising. See Public Utilities Advertising Association. Aeronautical Chamber of Commerce. See new name, Aircraft Industries Association of America.			
<b>Aeronautical Training Society.</b> Wayne M. Weishaar, secretary. Aviation flight and technical schools "organized to contract with the War Department to train pilots for the Army Air Forces; members also operate aircraft repair bases and sell aircraft for personal use." Member companies own more than 140 flying fields.	Under 3 (1943)	40 companies	1025 Connecticut Ave., WASHINGTON 6, D. C.
Aeronautics. See above, also Aviation.			
<b>Air Cargo, Inc.</b> Its 17 member companies are also members of the Air Transport Association, but AC is organized as a private corporation.			
<b>Aircraft Industries Association of America</b> (formerly, Aeronautical Chamber of Commerce.) DeWitt C. Ramsey, president. Manufacturers of airplanes and parts. NOTE.—This is a large-staffed machinery-manufacturing organization (Classification group 37) rather than a transportation one, such as the Air Transportation Association. However, as is true of many other machinery group associations, AIA's interest in transportation is fundamental. The purpose of the AIA, formed by manufacturers of airplanes, parts, and equipment, is, in part: "To foster the development of the aircraft industry and kindred trades so that there may be a flourishing and vigorous aircraft industry and trained personnel as a reserve for national defense . . . To encourage the growth and understanding of all things pertaining to aeronautics, and to develop new and useful devices therein or auxiliary thereto."	50-55 (1921)	110 (60 manufacturers)	Shoreham Bldg., WASHINGTON 5, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Aircraft Owners and Pilots Association. See professional list following. Aircraft. See above, also Manufacturers Aircraft Association; Aviation.			
Air Force Aid Society. See professional list following. Air Force Association. See professional list following.			
Airfreight Association. L. H. Brittin, executive director. Noncertificated air-freight carriers.	3-5 (1946)	Under 20	1025 Vermont Ave., WASHINGTON 5, D. C.
Air Freight Forwarders Association. Richard Brooks, secretary. Collectors and dispatchers of freight for air shipment.	10-12 (1947)	20-30	Buhl Bldg., DETROIT 26, Mich.
Airline Ground Transportation Association. Bart F. Heaney, secretary. Operators of city-to-airport motor service; cooperates with Air Transport Association.	Under 3 (1947)	35-45	41 Vanderbilt Ave., NEW YORK 17, N. Y.
Airlines. See above, also Air Transport Association of America; International Air Transport Association; Non-Certificated Air Carriers Association; Aviation.			
Airport Operators Council. Cyril C. Thompson, executive secretary. Promotion of airport development.	1-3 (1948)	20-25 airports	1625 K St., WASHINGTON 6, D. C.
Air Reserve Association. See professional list following. Air Traffic Conference of America (a division of the Air Transport Association.)			
Air Transport Association of America. Emory S. Land, president. Commercial air line companies. "ATA activities range from development of safety to study of legislation . . . from economic surveys to analysis of operating costs . . . from development of better air terminals to the full promotion of air transportation."	Over 100 (1936)	30-40	1107 16th St., WASHINGTON 6, D. C.
Allied Railway Supply Association. C. F. Weil, secretary. For further details, see Metal Associations Section.	—	—	P. O. Box 5522, CHICAGO 80, Ill.
American Association of Airport Executives. See professional list following. American Association of Baggage Traffic Managers. See professional list following. American Association of Motor Vehicle Administrators. See professional list following. American Association of Passenger Traffic Agents. See professional list following. American Association of Passenger Traffic Officers. See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Association of Port Authorities.</b> Tiley S. McChesney, secretary. Promotes exchange of information on port construction, maintenance, operation, management, etc.; membership includes port officials, shipping companies, etc.	Under 3 (1912)	150-200	2223 Short St., NEW ORLEANS 18, La.
<b>American Association of Railroad Superintendents.</b> See professional list following.			
<b>American Association of Railroad Ticket Agents.</b> See professional list following.			
<b>American Association of Railway Advertising Agents.</b> See professional list following.			
<b>American Association of State Highway Officials.</b> See professional list following.			
<b>American Automobile Association.</b> Russell E. Singer, executive vice president. Provides touring services at home and abroad for automobile owners: emergency road aid, claims and adjustments, road maps, insurance, etc. Campaigns for good roads and street and highway safety.	500-550 (1902)	2,500,000 (700 motor clubs)	Mills Bldg., 17th and Pennsylvania Ave., WASHINGTON 6, D. C.
<b>American Automobile Touring Alliance.</b> J. Maxwell Smith, secretary. Provides services for automobile tourists visiting other countries.	Under 3 (1932)	385,000	220 South Broad St., PHILADELPHIA 2, Pa.
<b>American Bureau of Shipping.</b> J. Lewis Luckenbach, president. A technical society supported and controlled by the shipping industry with Government representatives on its board. It is the official assigning authority under the direction of the Department of Commerce for the affixing of load lines on vessels of the United States in foreign trade, and surveys vessels classed with the Department for the maintenance of seaworthiness.	330-340 (1862)	150-200	45 Broad St., NEW YORK 4, N. Y.
<b>American Flight Strips Association.</b> S. S. Hanks trustee. Promotes the establishment of airplane landing areas as part of public highway systems, usually for small personal planes.	— (1936)	—	224 East 38th St., NEW YORK 16, N. Y.
<b>American Gas Association.</b> H. Carl Wolf, managing director. Companies engaged in producing and supplying manufactured or natural gas for light, heat or power; and companies engaged in the manufacture of gas apparatus, appliances, supplies, etc. Of the staff of approximately 210, 85 are at New York City headquarters and 125 are in AGA research laboratories of Cleveland and Los Angeles.	Over 200 (1919)	5,700	420 Lexington Ave., NEW YORK 17, N. Y.
<b>American Helicopter Society.</b> See professional list following.			
<b>American Institute of Electrical Engineers.</b> See professional list following.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Merchant Marine Institute.</b> Frank J. Taylor, president. Shipowning or operating companies engaged in the transportation of passengers or commodities on the high seas.	20-25 (1905)	60-70	11 Broadway, NEW YORK 4, N. Y.
American Merchant Marine Library Association. See professional list following. American Motorcycle Association. See professional list following.			
<b>American Petroleum Institute.</b> W. R. Boyd, president. Membership includes pipe line transporters. For further data, see Petroleum Associations Section, which also includes Independent Petroleum Association and National Petroleum Association.	—	—	50 West 50th St., NEW YORK 20, N. Y.
American Ports Cotton Compress and Warehouse Association. (The APCCWA is a regional affiliate of the National Cotton Compress and Cotton Warehouse Association.) American Power Boat Association. See professional list following.			
<b>American Public Power Association.</b> C. L. Nau, secretary-manager. Publicly-owned electric power enterprises.	3-5 (1941)	475	1757 K St., WASHINGTON 6, D. C.
American Public Utilities Bureau. See professional list following. American Public Works Association. See professional list following. American Railway Bridge and Building Association. See professional list following.			
<b>American Railway Car Institute.</b> W. C. Tabbert, secretary. For further details, see Metal Associations Section.	—	—	19 Rector St., NEW YORK 6, N. Y.
American Railway Development Association. See professional list following. American Railway Engineering Association. See professional list following.			
<b>American Road Builders Association.</b> Charles M. Upham, engineer-director. Highway contractors, manufacturers of highway equipment, engineers, highway officials; etc. An educational and technical association.	25-30 (1902)	8,000	1319 F St., WASHINGTON 4, D. C.
American Rocket Society. See professional list following.			
<b>American Short Line Railroad Association.</b> J. M. Hood, president. Operators of independently-owned shortline railroads in the United States: companies operating usually less than 100 miles of track. (For Class I railroads, see Association of American Railroads.)	15-17 (1916)	300-325	Tower Bldg., WASHINGTON 5, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
American Society of Naval Engineers. See professional list following.			
American Society of Safety Engineers. See professional list following.			
American Society of Traffic and Transportation. See professional list following.			
American Society of Travel Agents (formerly, American Steamship and Tourist Agents Association). James B. Robbins, executive secretary. Travel agency companies.	5-7 (1931)	800-825	Hotel McAlpin, NEW YORK 1, N. Y.
American Spring Manufacturers Export Association. C. R. Ould, secretary. For further details, see Metal Associations Section.	—	—	50 Church St., NEW YORK 7, N. Y.
American Steamship and Tourist Agents Association. See new name, American Society of Travel Agents.			
American Taxicab Association (Taxicab companies). C. Franklin Smith, executive secretary.	3-5 (1942)	1,100	4415 North California Ave., CHICAGO 25, Ill.
American Tire Manufacturers Export Association. Wm. J. Thomson, secretary. For further details, see Metal Associations Section.	—	—	30 Church St., NEW YORK 7, N. Y.
American Toll Bridge Association. William A. Codd, secretary. Toll bridge owners and operators.	3-5 (1932)	200-220	P. O. Box 61, BALTIMORE, Md.
American Transit Association. Guy C. Hecker, executive manager. Local public transportation agencies, including street railways and motor bus lines.	55-60 (1882)	700	292 Madison Ave., NEW YORK 17, N. Y.
American Trucking Associations. John V. Lawrence, managing director. Owners and operators of highway freight auto trucks.	130-140 (1933)	40,000 (52 State, etc., associations)	1424 16th St., WASHINGTON 6, D. C.
American Warehousemen's Association. William Dalton, general secretary. The AWA is composed of two associations: American Warehousemen's Association, Merchandise Division, and National Association of Refrigerated Warehouses.	3-5 (1891)	2 national associations	Tower Bldg., WASHINGTON 5, D. C.
American Warehousemen's Association, Merchandise Division. Wilson V. Little, executive secretary.	3-5 (1891)	400-450	222 West Adams St., CHICAGO 6, Ill.
American Waterways Operators, Inc. Chester C. Thompson, president. Domestic water carriers engaged in the transportation of freight cargo, chiefly in the Mississippi River and Gulf Coast areas.	15-17 (1944)	200	1319 F St., WASHINGTON 4, D. C.
American Water Works Association. See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Architects. See Society of Naval Architects and Marine Engineers, in professional list following. Armed Forces Communication Association. See professional list following. Armored car transport. See National Armored Car Association. Army Transportation Association. See professional list following.			
Associated Ship Chandlers (dealers in marine supplies). Rolf T. Michelsen, secretary.	Under 3 (1941)	35-40	55 Liberty St., NEW YORK 5, N. Y.
Associated Traffic Clubs of America. See professional list following.			
Association of American Railroads. Wm. T. Faricy, president. Operators of the Class I (over 100 miles of track) railroads of the United States. Members also include terminal switching, etc., companies. The association has the largest staff of any "trade association" in the USA. It has divisions or committees on railroad operation and maintenance, statistics, cooperative advertising, freight and passenger problems and rates, telegraph and telephone, construction, signals, motor transport, containers, public relations, legislative research, car exchange rules, repair shops, accounting procedures, etc. Also maintains the Bureau of Railway Economics and Bureau of Explosives, listed separately; and cooperates with the National Association of Shippers Advisory Boards, Transportation Association of America, etc.	625 (1891)	370 (200 regular, 170 associate)	Transportation Bldg., WASHINGTON 6, D. C.
Association of American Railroad Dining Car Officers. See professional list following.			
Association of American Ship Owners. George W. Morgan, president. Privately-owned nonsubsidized steamship companies.	5-7 (1943)	Under 20	90 Broad St., NEW YORK 4, N. Y.
Association of Edison Illuminating Companies. F. V. Magalhaes, secretary. Electric utility companies.	None (1885)	50-60	40 West 40th St., NEW YORK 18, N. Y.
Association of Interstate Commerce Commission Practitioners. See professional list following.			
Association of Manufacturers of Chilled Car Wheels. C. M. Stoner, executive vice president. For further details, see Metal Associations Section.	—	—	445 North Sacramento Blvd., CHICAGO 12, Ill.
Association of Railway Claim Agents. See professional list following. Association of Refrigerated Warehouses. See new name, National Association of Refrigerated Warehouses.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Association of Ship Brokers and Agents.</b> John M. Reynolds, secretary.	Under 3 (1933)	90-100	120 Liberty St., NEW YORK 6, N. Y.
<b>Association of Water Transportation Accounting Officers.</b> See professional list following. <b>Attorney.</b> See professional list following. <b>Audit.</b> See Traffic Audit Bureau.			
<b>Automobile Manufacturers Association.</b> William J. Cronin, managing director. Also includes buses, trucks, tractors, fire apparatus, etc.	90-100 (1900)	30-40	New Center Bldg., DETROIT 2, Mich.
<b>Automotive Safety Foundation.</b> Pyke Johnson, president. Membership includes individuals or corporations connected with the manufacture of automobiles and parts, automobile finance and discount companies, etc. The object of the Foundation is "to promote the mutual interests of the public and the automotive industries by stimulating research into the causes of street and highway accidents, and by disseminating information on the safe use of motor vehicles, on effective methods of preventing accidents, on ways and means of relieving congestion and facilitating traffic with safety, and other matters affecting the motor vehicle and its use."	35-40 (1937)	200-250	Hill Bldg., WASHINGTON 6, D. C.
<b>Automotive.</b> See above, also: American Automobile Association. American Automobile Touring Alliance. National Automobile Dealers Association. National Automobile Transporters Association. National Used Car Dealers Association. Overseas Automotive Club. Trailer Coach Manufacturers Association. Also see Bus Lines; Taxicabs; Trailers; Trucking. (For associations of manufacturers and distributors of automotive parts, see Metal Associations Section.)			
<b>Aviation:</b> Aeronautical Training Society. Aircraft Industries Association. Airfreight Association. Air Freight Forwarders Association. Airport Operators Council. Air Transport Association of America. American Flight Strips Association. International Air Transport Association. Manufacturers Aircraft Association. National Aviation Trades Association. Transportation Association of America. Also see professional list following. <b>Aviation Writers Association.</b> See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Bicycle Institute of America</b> (formerly, Cycle Trades of America). John Auerbach, executive secretary. For further details, see Metal Associations Section.	—	—	122 East 42d St., NEW YORK 17, N. Y.
<b>Boat.</b> See American Power Boat Association, National Association of Engine and Boat Manufacturers; Outboard Boat Manufacturers Association; Outboard Boating Club of America; Yacht Architects and Brokers Association; Shipping.			
<b>Bridge and Building Supply Men's Association.</b> E. C. Gunther, secretary. For further details, see Metal Associations Section.	—	—	122 South Michigan Ave., CHICAGO 3, Ill.
<b>Bridge.</b> See above; also American Toll Bridge Association.			
<b>Broadcasting.</b> See Amusement and Allied Associations Section.			
<b>Broker.</b> See Association of Ship Brokers and Agents; Customs Brokers and Forwarders Association; Steamship Freight Brokers Association; Yacht Architects and Brokers Association.			
<b>Bureau of Explosives</b> (Part of Association of American Railroads). H. A. Campbell, chief inspector. Conducts research in the safe transportation, storage, etc., of explosive materials.	50-60 (1907)	400-500	30 Vesey St., NEW YORK 7, N. Y.
<b>Bureau of Highway Traffic.</b> See professional list following.			
<b>Bureau of Railway Economics</b> (part of Association of American Railroads). Julius H. Parmalee, vice president. Established for the scientific study of railroad transportation problems and maintains an extensive library, open to the public.	— (1910)	—	Transportation Bldg., WASHINGTON 6, D. C.
<b>Bus line.</b> See National Association of Motor Bus Operators, National Bus Traffic Association. (See Automobile Manufacturers Association for bus manufacturing.)			
<b>Cab Research Bureau, Inc.</b> H. I. Gwilym, executive director. (The National Association of Taxicab Owners is also in this office.)	4-6 (1938)	40-45	803 Leader Bldg., CLEVELAND 14, Ohio.
<b>Cab.</b> See above, also Taxicab.			
<b>Canal Carriers Association.</b> W. E. Hedger, president.	Under 3 (1920)	Under 20	120 Wall St., NEW YORK 5, N. Y.
<b>Caterpillar Club.</b> See professional list following.			
<b>Chandlers.</b> See Associated Ship Chandlers.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Communications. See Armed Forces Communication Association; Signals; Telephones. (For associations in the broadcasting industry, see Amusement and Allied Associations Section.)</p> <p>Conference of State Utility Commission Engineers. See professional list following.</p> <p>Customs Brokers and Forwarders Association of America. John F. Budd, executive secretary.</p> <p>Dredging. See National Association of River and Harbor Contractors.</p> <p>Drydocks. See Shipbuilders Council of America.</p> <p>Edison Electric Institute (electric utility companies). H. S. Bennion, managing director.</p> <p>Educational organizations. See professional list following.</p> <p>Electric power:</p> <p>American Public Power Association.</p> <p>Association of Edison Illuminating Companies.</p> <p>Edison Electric Institute.</p> <p>International Association of Electrical Leagues.</p> <p>National Association of Electric Companies.</p> <p>National Rural Electric Cooperative Association.</p> <p>Also see Professional list following. (For associations of manufacturers of electrical equipment, see Metal Associations Section.)</p> <p>Engineers. See professional list following.</p> <p>Eno Foundation for Highway Traffic Control. See professional list following.</p> <p>Exporting. See Foreign trade.</p> <p>Federal Communications Bar Association. See professional list following.</p> <p>Federal Sewage Research Association. See professional list following.</p> <p>Federation of Sewage Works Associations. See professional list following.</p> <p>Federation for Railway Progress. Robert M. Drysdale, Jr., executive vice president. Railroad companies, supplying industries, labor unions, railroad stockholders, etc. (See Association of American Railroads.)</p> <p>Film carrier. See National Film Carriers.</p> <p>Flight strips. See American Flight Strips Association.</p> <p>Flying field. See Schools, also Aviation.</p> <p>Foreign trade. See National Foreign Trade Council; Overseas Automotive Club; Railway Car Export Corporation; Steam Locomotive Export Association.</p>	<p>Under 3 (1897)</p> <p>60 (1885)</p> <p>12-15 (1947)</p>	<p>350</p> <p>200</p> <p>15,000</p>	<p>8-10 Bridge St., NEW YORK 4, N. Y.</p> <p>420 Lexington Ave., NEW YORK 17, N. Y.</p> <p>1430 K St., WASHINGTON 5, D. C.</p>



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Freight Forwarders Institute</b> (formerly, Freight Consolidators and Forwarders Institute). Giles Morrow, executive secretary. Promotes "coordinated rail, water, and auto truck transportation of freight."  <b>Freight.</b> See above, also Airfreight Association; Air Freight Forwarders Association; American Waterways Operators; National Water Carriers Association; Steamship Freight Brokers Association. Also see Airlines; Railroads; Shipping; Trucking. <b>Frozen food locker.</b> See National Frozen Food Locker Association. <b>Gas.</b> See American Gas Association; Independent Natural Gas Association; Institute of Gas Technology. (For associations of manufacturers of gas equipment, see Metal Associations Section.)  <b>Glider.</b> See Soaring Society of America in professional list following. <b>Government officials.</b> See professional list following. <b>Heating plant.</b> See National District Heating Association. <b>Helicopter.</b> See American Helicopter Society in professional list following.	Under 3 (1937)	20-25	1346 Connecticut Ave., WASHINGTON 6, D. C.
<b>Highway Research Board</b> (agency of National Research Council). Roy W. Crum, director. A clearing house for information on research in highway finance, design, materials and construction, maintenance, traffic, etc. Its membership includes such national associations as the Asphalt Institute; National Crushed Stone Association; Paving Brick Institute; National Slag Association; Portland Cement Association; Rail Steel Bar Association, etc.  <b>Highway.</b> See above, also National Highway Users Conference; American Road Builders Association. Also see professional list following. <b>Horse carrier.</b> See National Horse Carriers Association. <b>Illuminating Engineering Society.</b> See professional list following.	20-25 (1920)	36 national associations	2101 Constitution Ave., WASHINGTON 7, D. C.
<b>Independent Movers and Warehousemen's Association.</b> Carroll F. Genovese, executive secretary. Long distance movers of household goods, etc.	3-5 (1936)	350-375	Star Bldg., WASHINGTON 4, D. C.
<b>Independent Natural Gas Association of America.</b> John A. Ferguson, executive director. Producers, transporters (by pipe lines), etc. The gas is used for industrial heating and power; for household cooking and heating purposes, etc.	6-8 (1944)	1,700	1700 Eye St., WASHINGTON 6, D. C.
<b>Inland Water Petroleum Carriers Association.</b> H. A. Gilbert, president. Oil barges and tankships.	Under 3 (1935)	20-30	17 Battery Pl., NEW YORK 4, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Institute of the Aeronautical Sciences. See professional list following.			
Institute of Air Age Activities. See professional list following.			
Institute of Gas Technology. See professional list following.			
Institute of Navigation. See professional list following.			
Institute of Traffic Engineers. See professional list following.			
<b>Institute of Transit Advertising.</b> Herman G. James, president. Research in streetcar, bus, etc. advertising.	None (1943)	Under 20	400 North Michigan Ave., CHICAGO 11, Ill.
Insulated Power Cable Engineers Association. See professional list following.			
Insurance. See Railroad Insurance Association.			
Inter-American Safety Council. See professional list following.			
<b>International Air Transport Association.</b> Wm. P. Hildred, director general. Handles international airlines problems covering traffic, legal, technical, financial, etc., matters. (Also see Air Transport Association.)	85-90 (1945)	70-80 companies in 44 countries	11 Broadway, NEW YORK 4, N. Y.
International Association of Electrical Inspectors. See professional list following.			
<b>International Association of Electrical Leagues.</b> O. C. Small, secretary. Electric utilities, manufacturers, distributors, etc. Chief activity of association is to promote the use of electricity.	Under 3 (1936)	Over 40 local leagues	155 East 44th St., NEW YORK 17, N. Y.
International Municipal Signal Association. See professional list following.			
<b>International Powercycle Association.</b> Karl S. Green, secretary. For further details, see Metal Associations Section.	—	—	20 North Wacker Dr., CHICAGO 6, Ill.
Jet propulsion. See American Rocket Society in professional list following.			
<b>Lake Carriers Association</b> (Great Lakes ship owners). Oliver T. Burnham, secretary.	50-60 (1892)	50-70	Rockefeller Bldg., CLEVELAND 13, Ohio.
Law. See professional list following.			
Lighting. See Street and Traffic Safety Lighting Bureau.			
Lockers. See National Frozen Food Locker Association.			
Mail contractors. See National Star Route Mail Carriers Association.			
<b>Manganese Track Society.</b> R. E. Einstein, secretary. For further details, see Metal Associations Section.	—	—	301 South Main St., EAST ST. LOUIS, Ill.
<b>Manufacturers Aircraft Association.</b> John A. Sanborn, general manager. Main activity is "administration of a patent cross-license agreement between aircraft manufacturers in the United States."	10-12 (1917)	30-40	30 Rockefeller Plaza, NEW YORK 20, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Marine supplies. See Associated Ship Chandlers; Boats; Shipbuilders; etc.			
<b>Maritime Association of the Port of New York.</b> C. H. Callaghan, executive vice president. Steamship lines, coastwise, intercoastal, and foreign; marine suppliers, oil and coal cos., shipbuilders, ship repairers, drydocks, railroads, warehouses, marine underwriters, stevedores, and other allied interests.	16-20 (1873)	1,400	80 Broad St., NEW YORK 4, N. Y.
<b>Maritime Law Association of the U. S.</b> See professional list following.			
<b>Master Boiler Makers Association.</b> See professional list following.			
<b>Merchant marine.</b> See American Merchant Marine Institute; American Merchant Marine Library Association; Propeller Club of the U. S.; Shipping.			
<b>Military.</b> See professional list following.			
<b>Models.</b> See Academy of Model Aeronautics; Institute of Air Age Activities in professional list following.			
<b>Motorcycle and Allied Trades Association</b> (manufacturers). E. C. Smith, secretary. (The American Motorcycle Association is also in this office.) For further details, see Metal Associations Section.	—	—	106 Buttles Ave., COLUMBUS 8, Ohio.
<b>Motor vehicle.</b> See Automotive.			
<b>Mover.</b> See Trucking.			
<b>National Aeronautic Association.</b> See professional list following.			
<b>National Air Council.</b> See professional list following.			
<b>National Armored Car Association.</b> Herbert Stolte, secretary. The safeguarding and transporting of money and valuables in transit; pay rolls, bank transfers, etc.	None (1931)	55-60	Andrews Bldg., DALLAS 2, Texas
<b>National Association of Electric Companies.</b> P. L. Smith, president. Electric public utilities. Association specializes in legislative research; whereas the Edison Electric Institute specializes in economic and related research.	10-12 (1945)	100-125	1200 18th St., WASHINGTON 6, D. C.
<b>National Association of Engine and Boat Manufacturers.</b> Ira Hand, secretary. For further details, see Metal Associations Section.	—	—	420 Lexington Ave., NEW YORK 17, N. Y.
<b>National Association of Motor Bus Operators.</b> A. W. Koehler, secretary manager. Companies operating interstate and intrastate bus lines.	10-12 (1927)	700	839 17th St., WASHINGTON 6, D. C.
<b>National Association of Motor Carriers Counsel.</b> See professional list following.			
<b>National Association of Power Engineers.</b> See professional list following.			
<b>National Association of Railroad and Utilities Commissioners.</b> See professional list following.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Refrigerated Warehouses;</b> a Division of the American Warehousemen's Association (formerly, Association of Refrigerated Warehouses). William Dalton, executive vice president. (The American Warehousemen's Association is also in this office.)	Under 3 (1891)	400-450	Tower Bldg., WASHINGTON 5, D. C.
<b>National Association of River and Harbor Contractors.</b> H. O. Locher, secretary. Dredging, land reclamation, etc.	3-5 (1933)	45-50	15 Park Row, NEW YORK 7, N. Y.
<b>National Association of Shippers Advisory Boards.</b> F. J. Armstrong, national secretary. An organization of more than 24,000 shippers of all types of materials, cooperating through its 13 regional boards with the Association of American Railroads.	3-5 (1936)	13 regional boards	c/o U. S. Radiator Corp., DETROIT Mich.
<b>National Association of State Aviation Officials.</b> See professional list following.			
<b>National Association of Taxicab Owners</b> (companies). H. I. Gwilym, secretary. (The Cab Research Bureau is also in this office.)	Under 3 (1918)	150-200	803 Leader Bldg., CLEVELAND 14, Ohio.
<b>National Association of Transportation Advertising, Inc.</b> Philip J. Everest, managing director.	4-6 (1942)	30-40	30 Rockefeller Plaza, NEW YORK 20, N. Y.
<b>National Association of Travel Officials.</b> See professional list following.			
<b>National Automobile Dealers Association.</b> Robert W. Kneebone, managing director. For further details, see Metal Associations Section.	—	—	1026 17th St., WASHINGTON 6, D. C.
<b>National Automobile Transporters Association.</b> R. E. Beiser, general manager. Factory-to-dealer trucking of automobiles.	6-10 (1935)	100-150	2627 Barlum Tower, DETROIT 26, Mich.
<b>National Aviation Trades Association.</b> Harry Meixell, executive director. Airport operation, including such service agencies as aircraft repair, wholesale and retail sale of parts and accessories, training schools, aerial photography, crop-dusting, etc.	3-5 (1941)	More than 40 State chapters	1346 Connecticut Ave., WASHINGTON 6, D. C.
<b>National Bus Traffic Association</b> (inter-city bus lines). P. J. Campbell, chairman.	45-50 (1933)	400-450	506 South Wabash Ave., CHICAGO 5, Ill.
<b>National Committee on Traffic Law Enforcement.</b> See professional list following.			
<b>National Committee for Traffic Safety.</b> See professional list following.			
<b>National Committee on Uniform Traffic Laws and Ordinances.</b> See professional list following.			
<b>National Conference on Uniform Traffic Accident Statistics.</b> See professional list following.			
<b>National Conservation Bureau.</b> See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Cotton Compress and Cotton Warehouse Association.</b> John H. Todd, secretary.	Under 3 (1937)	4 regional and several State groups	Woodward Bldg., WASHINGTON 5, D. C.
<b>National Council of American Shipbuilders.</b> See new name, Shipbuilders Council of America.			
<b>National Council of Private Motor Truck Owners.</b> H. Scott Byerly, managing director. Firms using private motor trucks in conducting their businesses, State and regional associations of truck owners, and national associations such as the American Bottlers of Carbonated Beverages, International Association of Ice Cream Manufacturers, etc.	6-8 (1938)	500-525	711 14th St., WASHINGTON 5, D. C.
<b>National District Heating Association.</b> John F. Collins, secretary. Central heating plants, including municipal. Activities devoted chiefly to supplying technical information to the industry.	Under 3 (1909)	500	827 North Euclid Ave., PITTSBURGH 6, Pa.
<b>National Federation of American Shipping.</b> Frazer A. Bailey, president. Member organizations include: American Merchant Marine Institute; Association of American Shipowners; Pacific American Steamship Association; Shipowners Association of the Pacific Coast.	20-25 (1944)	4 national associations	1809 G St., WASHINGTON 6, D. C.
<b>National Film Carriers, Inc.</b> Clint Weyer, Secretary. Transportation by truck of motion picture film, etc. between the film distributors exchanges in 31 key cities and the approximately 18,000 theatres throughout the U.S.	None (1933)	40-50	236 North 23rd St., PHILADELPHIA 3, Pa.
<b>National Flying Farmers Association.</b> See professional list following.			
<b>National Foreign Trade Council.</b> Wm. Swingle, executive vice president. Manufacturers, banks, importers, exporters, transportation companies, communication companies, etc.	35-40 (1914)	700-800	111 Broadway, NEW YORK 6, N. Y.
<b>National Frozen Food Locker Association.</b> S. T. Warrington, executive secretary. Cooperative refrigeration by consumers at central plants.	Under 3 (1939)	40 State, etc., associations	308 W. Washington Blvd., CHICAGO 6, Ill.
<b>National Furniture Warehousemen's Association.</b> Edward D. Byrnes, executive secretary.	3-5 (1920)	800	1018 South Wabash Ave., CHICAGO 5, Ill.
<b>National Highway Users Conference.</b> Arthur C. Butler, director. Promotes sound public policies of highway use, development, safety, taxation, finance, and administration. Among its affiliated organizations are the American Petroleum Institute; Automobile Manufacturers Association; National Automobile Dealers Association; National Sand and Gravel Association, etc.	40-45 (1932)	27 national associations	National Press Bldg., WASHINGTON 4, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Horse Carriers Association.</b> H. C. Kelting, secretary. Transportation of valuable horses by specially constructed vans; horses used for racing, horse shows, polo games, etc.	Under 3 (1939)	Under 20	301 West Main St., LOUISVILLE 2, Ky.
<b>National Industrial Traffic League.</b> E. F. Lacey, executive secretary. Promotes adequate national transportation for industry; membership includes firms and individuals engaged in the shipment and receipt of commodities, also associations dealing with traffic or transportation matters.	6-10 (1907)	1,400	Munsey Bldg., WASHINGTON 4, D. C.
<b>National Institute for Traffic Training.</b> See professional list following.			
<b>National Popular Government League.</b> See professional list following.			
<b>National Railway Appliances Association.</b> C. H. White, secretary. For further details, see Metal Associations Section.	—	—	208 South LaSalle St., CHICAGO 4, Ill.
<b>National Reclamation Association.</b> See professional list following.			
<b>National Rivers and Harbors Congress.</b> See professional list following.			
<b>National Roadside Council.</b> See professional list following.			
<b>National Rural Electric Cooperative Association.</b> Clyde T. Ellis, executive manager. Approximately 700 electric cooperatives, located in 45 States, representing one million farmers.	10-12 (1942)	800	1303 New Hampshire Ave., WASHINGTON 6, D. C.
<b>National Safety Council.</b> Ned H. Dearborn, president. Objective is accident prevention in all fields; industry, traffic and transportation, homes, farms, schools and colleges. Membership includes industries, transportation and insurance companies, trade and labor organizations, chambers of commerce and other civic groups, schools, libraries, etc.	250 (1913)	7,500 (over 65 local chapters)	20 North Wacker Dr., CHICAGO 6, Ill.
<b>National Scale Men's Association.</b> See professional list following.			
<b>National Star Route Mail Carriers Association.</b> F. E. Russell, president. Rural, etc., mail delivery contractors.	3-5 (1934)	5,000 (48 State associations)	112 C St., WASHINGTON 1, D. C.
<b>National Tank Truck Carriers, Inc.</b> C. A. Sutherland, secretary-manager. Largely petroleum carriers; is affiliated with the American Trucking Associations.	3-5 (1945)	1,500	1424 16th St., WASHINGTON 6, D. C.
<b>National Travelers Aid Association.</b> See professional list following.			
<b>National Used Car Dealers Association</b> (retailers). Carl Marker, secretary. For further details, see Metal Associations Section.	—	—	Penobscot Bldg., DETROIT 26, Mich.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Water Carriers Association.</b> Richard H. Specker, executive vice president. Domestic water carriers engaged in the transportation of freight cargo, chiefly in the Atlantic Coast area.  Navigation. See Shipping; also professional list following. Ninety-Nines. See professional list following.	4-6 (1941)	85-100	Southern Bldg., WASHINGTON 5, D. C.
<b>Non-Certificated Air Carriers Association.</b> R. R. Hart, president.	No report received.		40 East 40th St., NEW YORK 16, N. Y.
<b>Outboard Boat Manufacturers Association.</b> Arnon N. Benson, executive director. For further details, see Lumber Associations Section.	—	—	307 North Michigan Ave., CHICAGO 1, Ill.
Outboard Boating Club of America. See professional list following.			
<b>Overseas Automotive Club.</b> George E. Quisenberry, secretary. Manufacturers and exporters of automotive parts. The association's activities are devoted solely to foreign trade problems.	None (1923)	200	330 West 42d St., NEW YORK 18, N. Y.
<b>Pacific American Steamship Association.</b> Mrs. Henrietta T. Smith, secretary.	10-12 (1919)	Under 20	16 California St., SAN FRANCISCO 11, Calif.
Pan American Highway Confederation. See professional list following.			
Parachuting. See Caterpillar Club in professional list following.			
Patents. See Manufacturers Aircraft Association.			
Petroleum transporters. See American Petroleum Institute; Inland Water Petroleum Carriers Association; National Tank Truck Carriers. (For petroleum producer, etc., associations, see Petroleum Associations Section.)			
Pilots. See professional list following.			
Pipe lines. See Gas; Petroleum.			
Port officials. See American Association of Port Authorities.			
Powercycles. See International Power-cycle Association.			
Propeller Club of the U. S. See professional list following.			
Public Ownership League of America. See professional list following.			
<b>Public Utilities Advertising Association</b> (a department of the Advertising Federation of America). Charles D. Lyon, secretary. For further details, see Advertising Associations Section.	—	—	c/o Potomac Edison Co., HAGERSTOWN, Md.
Public utilities advertising. See above, also: American Association of Railway Advertising Agents.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Public utilities advertising ( <i>continued</i> ) Institute of Transit Advertising. National Association of Transportation Advertising. Traffic Audit Bureau.			
Public Works. See American Public Works Association in professional list following.			
Pulp and Paper Traffic League. See professional list following.			
Radio. See Amusement and Allied Associations Section.			
Railroad Insurance Association. W. G. Drysdale, manager. For further details, see Insurance Associations Section.	—	—	80 Maiden Lane, NEW YORK 7, N. Y.
Railroad: American Short Line Railroad Association. Association of American Railroads. Bureau of Railway Economics. Federation for Railway Progress. National Association of Shippers Advisory Boards. Trans-Continental Passenger Association. Transportation Association of America. Trunk Line-Central Passenger Association. Also see Railroad in professional list following.			
Railroad Owners Association. See professional list following.			
Railroad Security Owners Association. See professional list following.			
Railway Appliance Manufacturers Association. J. F. Marquitz, secretary. For further details, see Metal Associations Section.	—	—	600 South Michigan Ave., CHICAGO 5, Ill.
Railway Business Association. P. Harvey Middleton, president. For further details, see Metal Associations Section.	—	—	38 South Dearborn St., CHICAGO 3, Ill.
Railway Car Appliances Association. W. H. Winslow, secretary. For further details, see Metal Associations Section.	—	—	1700 Borland Bldg., CHICAGO 3, Ill.
Railway Car Export Corporation of America. Robert E. Schooley, secretary. For further details, see Metal Associations Section.	—	—	1025 Connecticut Ave., WASHINGTON 6, D. C.
Railway Electric Supply Manufacturers Association. John McC. Price, secretary. For further details, see Metal Associations Section.	—	—	445 N. LaSalle St., CHICAGO 10, Ill.
Railway Fuel and Traveling Engineers Association. See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Railway and Industrial Spring Association</b> (manufacturers). C. R. Ould, secretary. For further details, see Metal Associations Section.	—	—	50 Church St., NEW YORK 7, N. Y.
<b>Railway Labor Executives Association.</b> See professional list following.			
<b>Railway Supply Manufacturers Association.</b> A. W. Brown, secretary. For further details, see Metal Associations Section.	—	—	60 E. 42nd St., NEW YORK 17, N. Y.
<b>Railway Telegraph and Telephone Appliance Association</b> (manufacturers). G. A. Nelson, secretary. For further details, see Metal Associations Section.	—	—	30 Church St., NEW YORK 7, N. Y.
<b>Railway Tie Association</b> (manufacturers). Roy M. Edmonds, secretary. For further details, see Lumber Associations Section.	—	—	1221 Locust St., ST. LOUIS 3, Mo.
<b>Railway (street).</b> See American Transit Association.			
<b>Railway equipment.</b> See above, also: Allied Railway Supply Association. American Railway Car Institute. American Spring Manufacturers Export Association. American Tire Manufacturers Export Association. Association of Manufacturers of Chilled Car Wheels. Bridge and Building Supply Men's Association. Manganese Track Society. National Railway Appliances Association. Signal Appliance Association. Steam Engine Manufacturers Association. Steam Locomotive Export Association. Steam Locomotive Research Institute. Track Supply Association. Transportation Metal Sash Institute.			
<b>Rivers and harbors.</b> See National Association of River and Harbor Contractors; National Rivers and Harbors Congress.			
<b>Road builder.</b> See American Road Builders Association; Highways. For road-building materials, see Stone, etc., Associations Section.			
<b>Roadmasters and Maintenance of Way Association of America.</b> See professional list following.			
<b>Rockets.</b> See American Rocket Society in professional list following.			
<b>Safety.</b> See American Automobile Association; Automotive Safety Foundation; Bureau of Explosives; National Safety Council; Street and Traffic Safety Lighting Bureau. Also see professional list following.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>School. See Aeronautical Training Society; National Aviation Trades Association. Also see Educational organizations in professional list following.</p> <p>Sewage works. See professional list following.</p>	10-12 (1921)	50-60	21 West St., NEW YORK 6, N. Y.
<p><b>Shipbuilders Council of America</b> (formerly National Council of American Shipbuilders). H. G. Smith, president. Shipbuilders and drydock companies.</p>	2-3 (1904)	Under 20	16 California St., SAN FRANCISCO 11, Calif.
<p><b>Shipowners Association of the Pacific Coast.</b> Ralph W. Myers, president.</p>			
<p>Shippers. See National Association of Shippers Advisory Boards; National Industrial Traffic League.</p>			
<p>Shipping:</p> <ul style="list-style-type: none"> <li>American Association of Port Authorities.</li> <li>American Bureau of Shipping.</li> <li>American Merchant Marine Institute.</li> <li>American Waterways Operators Association of American Ship Owners.</li> <li>Association of Ship Brokers and Agents.</li> <li>Canal Carriers Association.</li> <li>Inland Water Petroleum Carriers Association.</li> <li>Lake Carriers Association.</li> <li>Maritime Association of the Port of New York.</li> <li>National Federation of American Shipping.</li> <li>National Foreign Trade Council.</li> <li>National Water Carriers Association.</li> <li>Pacific American Steamship Association.</li> <li>Shipowners Association of the Pacific Coast.</li> <li>Steamship Freight Brokers Association.</li> <li>Transportation Association of America.</li> </ul> <p>Also professional list following.</p>			
<p>Shipping containers. See Metal Associations Section.</p>			
<p><b>Signal Appliance Association.</b> G. A. Nelson, secretary. For further details, see Metal Associations Section.</p>	—	—	30 Church St., NEW YORK 7, N. Y.
<p>Signals. See above, also professional list following for International Municipal Signal Association.</p>			
<p>Soaring Society of America. See professional list following.</p>			
<p>Society of Aeronautical Weight Engineers. See professional list following.</p>			
<p>Society of Automotive Engineers. See professional list following.</p>			
<p>Society of Naval Architects and Marine Engineers. See professional list following.</p>			
<p>Society of Terminal Engineers. See professional list following.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Steam Engine Manufacturers Association (part of Machinery and Allied Products Institute; see Metal Associations Section).			
<b>Steam Locomotive Export Association.</b> Carl A. Sundberg, secretary. For further details, see Metal Associations Section.	—	—	30 Church St., NEW YORK 7, N. Y.
<b>Steam Locomotive Research Institute.</b> Carl A. Sundberg. For further details, see Metal Associations Section.	—	—	30 Church St., NEW YORK 7, N. Y.
<b>Steamship Freight Brokers Association.</b> Harry Fowler, president.	Under 3 (1885)	30-40	50 Broad St., NEW YORK 4, N. Y.
Stockholders (railroad). See professional list following.			
<b>Street and Traffic Safety Lighting Bureau.</b> F. J. Martin, secretary. Companies interested in street lighting. Conducts research in night traffic safety. (Is in office of National Electrical Manufacturers Association, and former name was Street and Highway Lighting and Safety Bureau.)	Under 3 (1936)	—	155 E. 44th St., NEW YORK 17, N. Y.
Streetcar lines. See American Transit Association.			
Tankship. See Inland Water Petroleum Carriers Association, also Shipping.			
Taxicab. See Airline Ground Transportation Association; American Taxicab Association; Cab Research Bureau; National Association of Taxicab Owners.			
Telephone. See Railway Telegraph and Telephone Appliance Association; U. S. Independent Telephone Association.			
Tin Can Tourists of the World. See professional list following.			
Toll bridge. See American Toll Bridge Association.			
<b>Track Supply Association.</b> L. Thomas, secretary. For further details, see Metal Associations Section.	—	—	59 East Van Buren St., CHICAGO 5, Ill.
<b>Traffic Audit Bureau.</b> V. H. Pelz, secretary. Outdoor advertising companies, etc. "interested in automotive, pedestrian and mass transportation."	4-6 (1933)	1,000	60 East 42d St., NEW YORK 17, N. Y.
Traffic. See above, also National Industrial Traffic League; Street and Traffic Safety Lighting Bureau. Also see professional list following.			
<b>Trailercoach Dealers National Association</b> (formerly, Trailer Dealers National Association; retailers). R. J. O'Donnell, executive secretary. For further details, see Metal Associations Section.	—	—	39 S. LaSalle St., CHICAGO 3, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Trailer Coach Manufacturers Association.</b> Edward L. Wilson, managing director. Manufacturers of house trailers. For further details, see Metal Associations Section.	—	—	20 N. Wacker Drive, CHICAGO 6, Ill.
<b>Trailer.</b> See above, also Truck Trailer Manufacturers Association, and Automotive.			
<b>Trans-Continental Passenger Association</b> (railroads). E. B. Padrick, chairman.	Under 3 (1900)	35-40	516 West Jackson Blvd., CHICAGO 6, Ill.
<b>Transportation Association of America.</b> Donald D. Conn, executive vice president. Advocates private ownership of all transportation: rail, highway, air and water.	25 (1935)	8,000	130 North Wells St., CHICAGO 6, Ill.
<b>Transportation.</b> See Airlines; Bus lines; Pipe lines; Railroads; Shipping; Street-car lines; Taxicabs; Trucking.			
<b>Transportation equipment.</b> See Metal Associations Section.			
<b>Transportation Metal Sash Institute.</b> Montgomery S. Blake, secretary. For further details, see Metal Associations Section.	—	—	74 Trinity Place, NEW YORK 6, N. Y.
<b>Travel agencies.</b> See American Society of Travel Agents; National Association of Travel Officials.			
<b>Truck Trailer Manufacturers Association.</b> John B. Hulse, secretary-manager. For further details, see Metal Associations Section.	—	—	National Press Bldg., WASHINGTON 4, D. C.
<b>Truck.</b> See above, also Automobile Manufacturers Association; Trucking.			
<b>Trucking:</b> American Trucking Associations. Independent Movers and Warehousemen's Association. National Armored Car Association. National Automobile Transporters Association. National Council of Private Motor Truck Owners. National Film Carriers. National Horse Carriers Association. National Tank Truck Carriers.			
<b>Trunk Line-Central Passenger Association.</b> A. B. Chown, chairman. Railroad traffic activities; a merger of the Trunk Line Association organized in 1920, and the Central Passenger Association organized in 1885.	40-45 (1885)	30-35	143 Liberty St., NEW YORK 6, N. Y.
<b>United Engineering Trustees.</b> See professional list following.			
<b>United States Independent Telephone Association.</b> Clyde S. Bailey, executive vice president.	5-8 (1897)	2,000	Munsey Bldg., WASHINGTON 4, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
Used cars. See National Used Car Dealers Association.			
Warehousing: American Warehousemen's Association. Independent Movers and Warehousemen's Association. National Association of Refrigerated Warehouses. National Cotton Compress and Cotton Warehouse Association. National Furniture Warehousemen's Association.			
Water transportation. See Shipping.			
Water and Sewage Works Manufacturers Association. Arthur T. Clark, secretary-manager. For further details, see Metal Associations Section.	—	—	170 Broadway, NEW YORK 7, N. Y.
Water works. See above, also American Water Works Association in professional list following.			
Weighing. See National Scale Men's Association; Society of Aeronautical Weight Engineers in professional list following.			
Women Flyers of America. See professional list following.			
Women's National Aeronautical Association of the U. S. See professional list following.			
Yacht Architects and Brokers Association. Robert H. Hale, secretary.	None (1930)	25-30	114 Liberty St., NEW YORK 6, N. Y.

## 90 Professional and Other Associations in the Transportation and Other Public Utility Industries

Association and chief paid official	Paid staff and year formed	Number of members	Address
Academy of Model Aeronautics. Russell Nichols, executive director. (See National Aeronautic Association.)	8-10 (1935)	35,000	1025 Connecticut Ave., WASHINGTON 6, D. C.
Accident prevention. See Safety.			
Accountants. See Association of Water Transportation Accounting Officers.			
Aero Medical Association. T. H. Sutherland, secretary. Study of aviation medicine.	None (1929)	1,500	214 South State St., MARION, Ohio.
Aeronautics. See Aviation.			
Aircraft Owners and Pilots Association. J. B. Hartranft, general manager (non-commercial pilots).	15-20 (1939)	41,000	Washington Bldg., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Air Force Aid Society.</b> H. C. Davidson, director. Official emergency relief society of the U. S. Air Force.	4-6 (1942)	150,000	Pentagon Bldg., WASHINGTON 25, D. C.
<b>Air Force Association.</b> C. R. Smith, president. Professional society of the U. S. Air Force.	5-9 (1946)	80,000	1616 K St., WASHINGTON 6, D. C.
<b>Airports.</b> See Aviation.			
<b>Air Reserve Association.</b> A. B. McMullen, executive director. Air Force reserve officers, etc.	3-4 (1932)	15,000 (200 local chapters)	1424 K St., WASHINGTON 5, D. C.
<b>American Association of Airport Executives.</b> G. Patrick Moore, executive director. Persons engaged in administrative, executive, maintenance, etc. work on civil airports.	Under 3 (1928)	700	Box 896, PEORIA, Ill.
<b>American Association of Baggage Traffic Managers</b> (of railroads; formerly American Association of General Baggage Agents). E. P. Soebbing, secretary.	Under 3 (1882)	60-70	Railway Exchange Bldg., ST. LOUIS 1, Mo.
<b>American Association of Motor Vehicle Administrators.</b> L. S. Harris, executive director. State motor vehicle administrators.	3-5 (1933)	90-100	Barr Bldg., WASHINGTON 6, D. C.
<b>American Association of Passenger Traffic Agents</b> (of railroads). C. A. Melin, secretary.	Under 3 (1872)	Over 500	1115 Lake Ave., CLEVELAND 2, Ohio
<b>American Association of Passenger Traffic Officers</b> (of railroads). B. D. Branch, secretary.	Under 3 (1855)	650-660	143 Liberty St., NEW YORK 6, N. Y.
<b>American Association of Railroad Superintendents.</b> E. LaChance, secretary. (The American Railway Bridge and Building Association; and Roadmasters and Maintenance of Way Association are also in this office.)	Under 3 (1882)	900	431 S. Dearborn St., CHICAGO 5, Ill.
<b>American Association of Railroad Ticket Agents.</b> E. R. Hutton, secretary.	Under 3 (1920)	1,500	163 W. Jackson Blvd., CHICAGO 4, Ill.
<b>American Association of Railway Advertising Agents.</b> E. A. Abbott, secretary.	None (1924)	75-100	1103 Cleveland St., EVANSTON, Ill.
<b>American Association of State Highway Officials.</b> H. H. Hale, executive secretary. State, etc. highway departments; studies problems in connection with highway construction, maintenance, and transportation.	3-5 (1914)	50 State etc. departments	National Press Bldg., WASHINGTON 4, D. C.
<b>American Automobile Association.</b> See preceding list.			
<b>American Automobile Touring Alliance.</b> See preceding list.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Helicopter Society.</b> V. R. Short, secretary. Promotes uses and knowledge of helicopter flying machines; membership includes fliers, technical men, etc.	1-3 (1943)	450	Box 4029, BRIDGEPORT, Conn.
<b>American Institute of Electrical Engineers.</b> H. H. Henline, secretary. Engineers in all branches of electrical engineering: electric lighting, railway, telephone, radio, power, etc.	45-50 (1884)	28,000	29 West 39th St., NEW YORK 18, N. Y.
<b>American Merchant Marine Library Association.</b> William P. Bollman, secretary. Furnishes libraries to American flag ships and maintains shore facilities at 10 port cities.	27-30 (1921)	14,500 (14 local port offices)	45 Broadway, NEW YORK 6, N. Y.
<b>American Motorcycle Association.</b> E. C. Smith, secretary. Promotes motorcycle events, safety, etc. (The Motorcycle and Allied Trades Association is also in this office.)	12-15 (1921)	75,000	P. O. Box 1049, COLUMBUS 8, Ohio.
<b>American Power Boat Association.</b> J. N. Grosjean, executive secretary. Sportsmen, mechanics, etc., recreation, fishing, speedboat racing, etc.	12-15 (1903)	2,000 (250 clubs)	National Bank Bldg., DETROIT 26, Mich.
<b>American Public Utilities Bureau.</b> John Bauer, director. A research bureau which assists municipalities, consumer groups, etc. in utility rate case surveys. Cooperates with the American Municipal Association, etc.	3-5 (1927)	—	280 Broadway, NEW YORK 7, N. Y.
<b>American Public Works Association.</b> Donald F. Herrick, executive director. Members include directors of public works, engineers, State and local water and sanitary service departments; also manufacturers of public works machinery and equipment. Has committees on water works, street paving, refuse and sewage disposal, public lighting, airports, etc.	4-6 (1894)	1,400 (has 10 locals)	1313 East 60th St., CHICAGO 37, Ill.
<b>American Railway Bridge and Building Association.</b> E. LaChance, secretary. Railway construction officials, etc. (The American Association of Railroad Superintendents; and Roadmasters and Maintenance of Way Association are also in this office.)	Under 3 (1891)	750	431 South Dearborn St., CHICAGO 5, Ill.
<b>American Railway Development Association.</b> W. J. Walsh, secretary. Managers, etc., of railroad real estate departments.	Under 3 (1906)	100-150	B&O Railroad, Agricultural development Div., BALTIMORE 1, Md.
<b>American Railway Engineering Association.</b> Walter S. Lacher, secretary. Railway maintenance officials and engineers.	5-7 (1899)	3,000	59 East Van Buren St., CHICAGO 5, Ill.
<b>American Rocket Society.</b> A. C. Slade, secretary. Rocket and jet propulsion engineers.	1-3 (1930)	1,100 (3 local chapters)	29 West 39th St., NEW YORK 18, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Society of Naval Engineers.</b> J. E. Hamilton, secretary. Objects include "the advancement of naval engineering, including motive, hull, ordnance, navigational, and aeronautical, and naval architecture."	3 (1888)	2,800	Bureau of Ships, Navy Department, WASHINGTON 25, D. C.
<b>American Society of Safety Engineers.</b> Albert Caddell, secretary. (Is affiliated with National Safety Council.)	10-15 (1942)	* 6,500	20 North Wacker Dr., CHICAGO 6, Ill.
<b>American Society of Traffic and Transportation.</b> W. H. Ott, Jr., secretary. Organized to professionalize traffic management and elevate the status of traffic and transportation men. Plans include examinations in traffic management, etc.	— (1947)	500-600	500 Peshtigo Court, c/o Kraft Foods Co., CHICAGO 90, Ill.
<b>American Water Works Association.</b> Harry E. Jordan, secretary. Superintendents of municipal and private water works, engineers, chemists, water boards, boards of health, and others interested in water supply.	10-12 (1881)	7,000	500 Fifth Ave., NEW YORK 18, N. Y.
<b>Architects.</b> See Society of Naval Architects and Marine Engineers.			
<b>Armed Forces Communication Association.</b> (formerly, Army Signal Association). S. H. Sherrill, executive secretary. Military personnel, etc.; furthers the principles of national defense, publishes the Signals Journal.	5-7 (1946)	8,500	1624 Eye St., WASHINGTON 6, D. C.
<b>Army Transportation Association.</b> Lois Casavant, secretary. Military personnel, etc.; furthers the principals of national defense, publishes the Army Transportation Journal.	8-12 (1944)	5,800	930 F St., WASHINGTON 4, D. C.
<b>Associated Traffic Clubs of America.</b> R. A. Ellison, secretary. Traffic managers, etc., of railroads, manufacturing companies, trucking companies, and other carriers.	Under 3 (1922)	160-165 local clubs	Federal Reserve Bank, CINCINNATI 2, Ohio.
<b>Association of American Railroad Dining Car Officers.</b> W. F. Ziervogel, secretary.	None (1900)	115-125	c/o Missouri Pacific Lines, ST. LOUIS 2, Mo.
<b>Association of Interstate Commerce Commission Practitioners.</b> Sarah F. McDonough, secretary. Attorneys and traffic men admitted to practice before the Interstate Commerce Commission.	3-5 (1929)	3,280	Interstate Commerce Commission, WASHINGTON 25, D. C.
<b>Association of Railway Claim Agents.</b> F. L. Johnson, secretary.	Under 3 (1899)	103 railroads	340 West Harrison St., CHICAGO 7, Ill.
<b>Association of Water Transportation Accounting Officers.</b> R. L. Gray, secretary. Steamship accountants.	Under 3 (1940)	245-255	17 Battery Pl., NEW YORK 4, N. Y.
<b>Attorneys.</b> See Association of Interstate Commerce Commission Practitioners; Federal Communications Bar Association; National Association of Motor Carriers Counsel; also see Law.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Automobiles. See Motor vehicles. Automotive Safety Foundation. See preceding list.			
<b>Aviation Writers Association.</b> Gerard B. Dobben, executive secretary	Under 3 (1938)	325-350	P. O. Box 856, Grand Central Annex, NEW YORK 17, N. Y.
Aviation. Academy of Model Aeronautics. Aero Medical Association. Aircraft Owners and Pilots Association. Air Force Aid Society. Air Force Association. Air Reserve Association. American Association of Airport Executives. American Helicopter Society. American Rocket Society. Aviation Writers Association. Caterpillar Club. Institute of the Aeronautical Sciences. Institute of Air Age Activities. Institute of Navigation. National Aeronautic Association. National Air Council. National Association of State Aviation Officials. National Association of Travel Officials. National Flying Farmers Association. Ninety-Nines. Soaring Society of America. Society of Aeronautical Weight Engineers. Women Flyers of America. Women's National Aeronautical Association.			
Boating. See American Power Boat Association; Outboard Boating Club of America.			
Boiler makers. See Master Boiler Makers Association.			
<b>Bureau of Highway Traffic</b> (formerly, Bureau of Street Traffic Research). Theodore M. Matson, director. Conducts research in various phases of street and highway problems in cooperation with traffic officials and organizations; offers fellowships in traffic engineering; etc. Is supported by grants from Automotive Safety Foundation and other associations.	8-10 (1926)	—	Yale University, Strathcona Hall, NEW HAVEN 11, Conn.
<b>Caterpillar Club.</b> H. B. Lyon, secretary. An international fraternity of men who have saved their lives by the use of parachutes in emergency; sponsors safety in flying.	Under 3 (1943)	14,000 (10 local chapters)	Broad St. Bank Bldg., TRENTON 8, N. J.
Communications. See Armed Forces Communication Association.			
<b>Conference of State Utility Commission Engineers.</b> R. L. Lloyd, secretary.	Under 3 (1923)	—	National Bureau of Standards, WASHINGTON 25, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Educational. See Institute of Gas Technology; National Institute for Traffic Training.</p> <p>Electrical. See American Institute of Electrical Engineers; Illuminating Engineering Society; International Association of Electrical Inspectors.</p> <p>Engineers:</p> <p>American Institute of Electrical Engineers.</p> <p>American Railway Engineering Association.</p> <p>American Rocket Society.</p> <p>American Society of Naval Engineers.</p> <p>American Society of Safety Engineers.</p> <p>American Water Works Association.</p> <p>Conference of State Utility Commission Engineers.</p> <p>Illuminating Engineering Society.</p> <p>Institute of Traffic Engineers.</p> <p>Insulated Power Cable Engineers Association.</p> <p>National Association of Power Engineers.</p> <p>Railway Fuel and Traveling Engineers Association.</p> <p>Society of Aeronautical Weight Engineers.</p> <p>Society of Terminal Engineers.</p> <p>Society of Automotive Engineers.</p> <p>Society of Naval Architects and Marine Engineers.</p> <p>United Engineering Trustees.</p>			
<p>Eno Foundation for Highway Traffic Control. Robert C. F. Goetz, president.</p>	10-12 (1921)	Foundation	SAUGATUCK, Conn.
<p>Federal Communications Bar Association. Charles E. Thompson, secretary. Attorneys admitted to practice before the Federal Communications Commission.</p>	None (1936)	375-400	1411 Pennsylvania Ave., WASHINGTON 4, D. C.
<p>Federal Sewage Research Association. Carl E. Schwab, secretary. Fosters knowledge concerning collection, disposal, etc., of sewage and industrial wastes, and the design, construction and operation of works for the treatment of these wastes.</p>	Under 3 (1930)	50-60	Social Security Bldg., WASHINGTON 25, D. C.
<p>Federation of Sewage Works Associations. W. H. Wisely, secretary. Membership includes 28 State and regional associations of sewage works officials.</p>	4-6 (1928)	4,400	325 Illinois Bldg., CHAMPAIGN, Ill.
<p>Flyers. See Pilots.</p> <p>Gas. See Institute of Gas Technology.</p> <p>Gliders. See Soaring Society of America.</p> <p>Government officials.</p> <p>American Association of Airport Executives.</p> <p>American Association of Motor Vehicle Administrators.</p> <p>American Association of State Highway Officials.</p> <p>American Water Works Association.</p>			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Government officials (<i>Continued</i>)</b> Conference of State Utility Commission Engineers. International Association of Electrical Inspectors. International Municipal Signal Association. Institute of Traffic Engineers. National Association of Railroad and Utilities Commissioners. National Association of State Aviation Officials. National Association of Travel Officials. National Committee on Traffic Law Enforcement. National Committee on Uniform Traffic Laws and Ordinances. National Scale Men's Association. Helicopters. See American Helicopter Society. Highway Research Board. See preceding list. Highways. See above, also: American Association of State Highway Officials, Bureau of Highway Traffic, Eno Foundation for Highway Traffic Control, National Roadside Council, Pan American Highway Confederation, Street and Highway Lighting and Safety Bureau. Also see Traffic.			
<b>Illuminating Engineering Society.</b> A. Dexter Hinckley, executive secretary. Has committees on aviation lighting; farm buildings; public conveyances (interior); residence; school; recreation areas; store; street and highway; etc.	16-18 (1906)	6,000	51 Madison Ave., NEW YORK 10, N. Y.
<b>Institute of the Aeronautical Sciences.</b> S. Paul Johnston, director. Engineers, technicians, executives, pilots, educators, students, etc.	50-60 (1932)	10,000	2 East 64th St., NEW YORK 21, N. Y.
<b>Institute of Air Age Activities.</b> Glenn M. Tindall, executive director. Promotion of model aviation through educational and recreational channels. (The Plastic Wall Tile Manufacturers Institute is also in this office.)	4-6 (for both associations) (1946)	150-160	75 East Wacker Dr., CHICAGO 1, Ill.
<b>Institute of Gas Technology.</b> E. S. Pettyjohn, director. Affiliated with Illinois Institute of Technology; basic and applied research; graduate training in gas technology supported by gas utility and appliance manufacturing companies.	60-70 (1941)	—	3300 Federal St., CHICAGO 16, Ill.
<b>Institute of Navigation.</b> Samuel Herick, executive secretary. Advancement of navigation by air and sea through scientific and engineering research.	Under 3 (1945)	700-750	University of California, LOS ANGELES 24, Calif.
<b>Institute of Traffic Engineers.</b> Robert S. Holmes, executive secretary. Professional traffic engineers, largely publicly employed.	3-5 (1930)	400-425	Strathcona Hall, NEW HAVEN 11, Conn.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Insulated Power Cable Engineers Association.</b> G. M. Haskell, secretary.	1-3 (1925)	65-70	283 Valley Road, MONTCLAIR, N. J.
<b>Inter-American Safety Council.</b> J. N. Parrott, executive manager. Cooperates with National Safety Council.	5-8 (1938)	680-700	2 Rector St., NEW YORK 6, N. Y.
<b>International Association of Electrical Inspectors.</b> V. H. Tousley, secretary. Inspectors of electrical equipment on behalf of Federal, State, etc. authorities; or for insurance, light, or power companies, etc.	Under 3 (1928)	7,000	612 North Michigan Ave., CHICAGO 11, Ill.
<b>International Municipal Signal Association.</b> Irvin Shulsinger, secretary. Municipal or Federal employees in charge of fire, police, and traffic electric signals; etc.	Under 3 (1895)	800-1,000	11 West 42d St., NEW YORK 18, N. Y.
<b>Jet propulsion.</b> See American Rocket Society.			
<b>Law.</b> See Maritime Law Association; National Committee on Traffic Law Enforcement; National Committee on Uniform Traffic Laws and Ordinances; also see Attorneys.			
<b>Libraries.</b> See American Merchant Marine Library Association.			
<b>Maritime Law Association of the U. S.</b> John W. R. Zisgen, secretary.	None (1899)	700-750	99 John St., NEW YORK 7, N. Y.
<b>Master Boiler Makers Association</b> (of railroads). Albert F. Stiglmeier, secretary.	11-20 (1902)	465-475	29 Parkwood St., ALBANY 3, N. Y.
<b>Merchant marine.</b> See American Merchant Marine Library Association; Propeller Club of the U. S.; Shipping.			
<b>Military.</b> See Air Force Aid Society; Air Force Association; Air Reserve Association; Armed Forces Communication Association; Army Transportation Association. Also see Government officials.			
<b>Model.</b> See Academy of Model Aeronautics; Institute of Air Age Activities.			
<b>Motorcycle.</b> See American Motorcycle Association.			
<b>Motor vehicle.</b> See American Association of Motor Vehicle Administrators; American Automobile Association; American Automobile Touring Alliance; Automotive Safety Foundation; National Association of Motor Carriers Counsel; Society of Automotive Engineers; Tin Can Tourists of the World. Also see Highways; and Traffic.			
<b>National Aeronautic Association.</b> Ralph M. Phelps, executive vice president. Promotes aviation, arranges for aerial expositions, encourages the development of needed airports, etc. Its affiliated organizations include the Academy of Model Aeronautics; National Inter-Collegiate Flying Club; Aeronautical Show Council; Civil Aviation Legislative Council; and Ninety-Nines (women pilots).	18-20 (1922)	19,000 (75 State-local chapters)	1025 Connecticut Ave., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Air Council.</b> F. Trubee Davison, president.	4-6 (1947)	500	280 Madison Ave., NEW YORK 16, N. Y.
<b>National Association of Motor Carriers Counsel.</b> Chester E. King, secretary.	None (1937)	90-100	1507 M St., WASHINGTON 5, D. C.
<b>National Association of Power Engineers.</b> A. F. Thompson, secretary. Power plant operators and executives.	1-3 (1882)	14,000 (182 chapters in 40 States)	176 West Adams St., CHICAGO 3, Ill.
<b>National Association of Railroad and Utilities Commissioners.</b> Frederick G. Hamley, general solicitor. State, Federal, etc. commissions regulating railroads and other public utilities.	7-9 (1889)	300-350	New Post Office Bldg., WASHINGTON 25, D. C.
<b>National Association of State Aviation Officials.</b> Edward F. Knapp, secretary.	Under 3 (1931)	40-50	State House, MONTPELIER, Vt.
<b>National Association of Travel Officials.</b> S. Valentine Saxby, secretary. Largely representatives of State and local Government bureaus, recreation departments, etc.; also chamber of commerce and trade association representatives interested in the promotion of travel.	None (1940)	230-250	5306 Luverne St., DULUTH, Minn.
<b>National Committee on Traffic Law Enforcement.</b> Franklin M. Kreml, director. Police officials, safety organizations, etc.	None (1940)	75-85	1704 Judson Ave., EVANSTON, Ill.
<b>National Committee for Traffic Safety.</b> Paul H. Blaisdell, executive director. National civic, business, professional, educational, and other organizations interested in traffic safety.	Under 3 (1943)	85 organizations	20 N. Wacker Drive, CHICAGO 6, Ill.
<b>National Committee on Uniform Traffic Laws and Ordinances.</b> Charles W. Stark, secretary. Government officials, representatives of automobile companies, chambers of commerce, insurance companies, railroads, etc.	Under 3 (1924)	75-85	Federal Works Bldg., WASHINGTON 25, D. C.
<b>National Conference on Uniform Traffic Accident Statistics.</b> In office of National Safety Council. Develops standard forms, definitions, and practices for the collection and summarization of traffic accident information by State and city Governments, Federal agencies, and others; and promotes increased use of information for accident prevention purposes.	— (1940)	—	20 North Wacker Dr., CHICAGO 6, Ill.
<b>National Conservation Bureau.</b> Julien H. Harvey, Manager-director. A department of the Association of Casualty and Surety Companies. Promotes industrial and highway traffic accident prevention.	20-25 (1937)	70-80 insurance companies	60 John St., NEW YORK 7, N. Y.
<b>National Flying Farmers Association.</b> H. A. Graham, executive secretary.	Under 3 (1946)	4,800 (31 local chapters)	STILLWATER, Okla.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Institute for Traffic Training.</b> Robert W. Eaves, executive secretary. A cooperative educational enterprise conducted by organizations interested in traffic control and safety, and by various universities. Offers a series of courses in such subjects as traffic engineering, traffic law enforcement, driver training, etc.	— (1938)	—	1201 16th St., WASHINGTON 6, D. C.
<b>National Popular Government Leaguc.</b> Judson King, director. Advocates greater public interest in Government operations, public ownership of power utilities, etc.	Under 3 (1913)	500	Takoma Park Station, WASHINGTON 12, D. C.
<b>National Reclamation Association.</b> Wm. E. Welsh, secretary-manager. Membership includes companies, organizations, chambers of commerce, U. S. Senators and congressmen, governors, interested in water resources, reclamation, irrigation, navigation and related matters.	3-5 (1932)	3,000	National Press Bldg., WASHINGTON 4, D. C.
<b>National Rivers and Harbors Congress.</b> William H. Webb, executive vice president. Promotes development of the Nation's water and land resources for navigation, flood control, irrigation, etc. Membership includes civic organizations, waterways associations, Government agencies, etc.	Under 3 (1901)	5,000	1720 M St., WASHINGTON 6, D. C.
<b>National Roadside Council.</b> (Mrs.) W. L. Lawton, chairman. Advocates roadside development and control by highway zoning; with particular regard to the abuses of outdoor advertising. Its membership includes 16 national organizations and 40 State and local clubs.	Under 3 (1923)	See description	119 East 19th St., NEW YORK 3, N. Y.
<b>National Safety Council.</b> Ned H. Dearborn, president. Objective is accident prevention in all fields: industry, traffic and transportation, homes, farms, schools and colleges. Membership includes industries, transportation and insurance companies, trade and labor organizations, chambers of commerce and other civic groups, schools, libraries, etc.	250 (1913)	7,500 (over 65 local chapters)	20 North Wacker Dr., CHICAGO 6, Ill.
<b>National Scale Men's Association.</b> H. M. Roeser, secretary. Public, railroad, and other weighing inspectors; service men, scale manufacturers, etc.	Under 3 (1914)	420-430 (11 local chapters)	5837 North Winthrop St., CHICAGO 40, Ill.
<b>National Travelers Aid Association.</b> Conrad Van Hyning, general director. Coordinates work of local travelers aid societies working in behalf of transients in need of assistance. Membership includes over 900 cooperating representatives in the U. S., covering 1,950 places.	30-40	Over 100 societies.	425 Fourth Ave., NEW YORK 16, N. Y.
<b>Navigation.</b> See Institute of Navigation; National Reclamation Association; National Rivers and Harbors Congress; also see Shipping.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Ninety-Nines.</b> Melba Beard, secretary. Women pilots; original membership was 99. Is affiliated with National Aeronautic Association.	Under 3 (1929)	1,100 (53 local chapters)	1025 Connecticut Ave., WASHINGTON 6, D. C.
<b>Outboard Boating Club of America.</b> Arnon N. Benson, executive director. Boat owners. (The Outboard Boat Manufacturers Association and Outboard Motor Manufacturers Association are also in this office.)	— (1945)	200,000	307 North Michigan Ave., CHICAGO 1, Ill.
<b>Pan American Highway Confederation.</b> Stephen James, director. Serves as the central office for the exchange of technical data on road building and use among the member countries of the Pan American Union. Acts as the agent of the Pan American Highway Congresses in the preparation of reports, etc.	Under 3 (1925)	—	17th & Constitution Ave., Pan American Union, WASHINGTON 6, D. C.
Parachuting. See Caterpillar Club. Pilots. See Aircraft Owners and Pilots Association; National Flying Farmers Association; Ninety-Nines; Women Flyers of America; also see Aviation. Power engineer. See National Association of Power Engineers.			
<b>Propeller Club of the United States.</b> Harold J. Harding, national secretary. "To promote, further and support an American Merchant Marine; aid in inland waterway and harbor improvements, etc."	3-5 (1927)	12,000 (over 100 "ports" or locals)	17 Battery Pl., NEW YORK 4, N. Y.
<b>Public Ownership League of America.</b> Carl D. Thompson, director. Advocates public ownership of basic public utilities and natural resources.	Under 3 (1914)	1,300 (10-15 State-local leagues)	127 North Dearborn St., CHICAGO 2, Ill.
Public ownership. See above, also National Popular Government League. Public utilities. See American Public Utilities Bureau, etc.			
Public works. See American Public Works Association.			
<b>Pulp and Paper Traffic League.</b> A. A. Raphael, president. Traffic managers of paper mills, etc.; affiliated with the American Paper and Pulp Association.	Under 3 (1917)	50-100	60 Batterymarch St., BOSTON 10, Mass.
<b>Railroad Owners Association</b> (owners of common stock). J. D. Shatford, secretary. (Inactive in early 1949.)	3-5 (1924)	36,000	1416 F St., WASHINGTON 4, D. C.
<b>Railroad Security Owners Association</b> (owners of preferred stock). E. H. Sadler, secretary.	—	—	110 East 42d St., NEW YORK 17, N. Y.
<b>Railroads:</b> American Association of Baggage Traffic Managers. American Association of Passenger Traffic Agents.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Railroads (<i>continued</i>)</b>			
American Association of Passenger Traffic Officers.			
American Association of Railroad Superintendents.			
American Association of Railroad Ticket Agents.			
American Association of Railway Advertising Agents.			
American Railway Bridge and Building Association.			
American Railway Development Association.			
American Railway Engineering Association.			
Associated Traffic Clubs of America.			
Association of American Railroad Dining Car Officers.			
Association of Railway Claim Agents.			
Master Boiler Makers Association.			
National Association of Railroad and Utilities Commissioners.			
National Association of Travel Officials.			
National Scale Men's Association.			
Railroad Owners Association.			
Railroad Security Owners Association.			
Railway Fuel and Traveling Engineers Association.			
Railway Labor Executives Association.			
Roadmasters and Maintenance of Way Association.			
<b>Railway Fuel and Traveling Engineers Association.</b> T. Duff Smith, secretary. Railroad officials in charge of inspection and purchase of fuel.	Under 3 (1895)	700	327 South LaSalle St., CHICAGO 4, Ill.
<b>Railway Labor Executives Association.</b> A. E. Lyon, executive director. Chief executives of railroad labor unions having a total of more than one million members.	4-6 (1926)	20-30	10 Independence Ave. S.W., WASHINGTON 4, D. C.
Reclamation. See National Reclamation Association.			
Rivers and harbors. See National Rivers and Harbors Congress.			
<b>Roadmasters and Maintenance of Way Association of America.</b> E. LaChance, secretary. (The American Association of Railroad Superintendents; and American Railway Bridge and Building Association are also in this office.)	Under 3 (1883)	1,000	431 South Dearborn St., CHICAGO 5, Ill.
<b>Rockets.</b> See American Rocket Society.			
<b>Safety:</b>			
American Automobile Association.			
American Society of Safety Engineers.			
Automotive Safety Foundation.			
Caterpillar Club.			
Inter-American Safety Council.			
National Committee for Traffic Safety.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Safety</b> ( <i>continued</i> ) National Conference on Uniform Traffic Accident Statistics. National Conservation Bureau. National Safety Council. Also see Traffic.			
<b>Sewage works.</b> See American Public Works Association; Federal Sewage Research Association; Federation of Sewage Works Associations.			
<b>Shipping:</b> American Merchant Marine Library Association. American Society of Naval Engineers. Association of Water Transportation Accounting Officers. Institute of Navigation. Maritime Law Association. National Association of Travel Officials. National Reclamation Association. National Rivers and Harbors Congress. Propeller Club of the U. S. Society of Naval Architects and Marine Engineers. Society of Terminal Engineers. Also see Boating.			
<b>Signal.</b> See International Municipal Signal Association.			
<b>Soaring Society of America.</b> Richard J. Comey, general manager. Sponsors research contests, formation of glider clubs and schools, etc.	1-3 (1932)	1,000 (10 local chapters)	228 Boston Post Road, WESTON 93, Mass.
<b>Society of Aeronautical Weight Engineers.</b> C. R. McWhorter, secretary. Fosters weight control procedure as to plane materials and equipment.	None (1939)	130 (6 local chapters)	143 North Brand Blvd., GLENDALE 3, Calif.
<b>Society of Automotive Engineers.</b> John A. C. Warner, secretary.	85-90 (1904)	15,500 (38 local chapters)	29 West 39th St., NEW YORK 18, N. Y.
<b>Society of Naval Architects and Marine Engineers.</b> W. N. Landers, secretary. Promotes the art and science of shipbuilding, both Governmental and commercial.	6-8 (1893)	5,000 (7 local sections)	29 West 39th St., NEW YORK 18, N. Y.
<b>Society of Terminal Engineers.</b> Conrad Hibbeler, secretary. Engineers and companies in port terminals interested in advancing the handling of freight and materials. Is affiliated with the American Association of Port Authorities.	4-6 (1917)	20-30	117 Liberty St., NEW YORK 6, N. Y.
<b>Stockholders.</b> See Railroad Owners Association; Railroad Security Owners Association.			
<b>Ticket agents.</b> See American Association of Railroad Ticket Agents.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p><b>Tin Can Tourists of the World.</b> Clyde H. Lawrence, Royal Chief. A social organization of automobile camping tourists.</p> <p><b>Traffic:</b>            American Society of Traffic and Transportation.            Associated Traffic Clubs of America.            Bureau of Highway Traffic.            Eno Foundation of Highway Traffic Control.            National Committee on Traffic Law Enforcement.            National Committee for Traffic Safety.            National Committee on Uniform Traffic Laws and Ordinances.            National Conference on Uniform Traffic Accident Statistics.            National Conservation Bureau.            National Institute for Traffic Training.            Pulp and Paper Traffic League.            Also see Motor Vehicles; and Transportation.</p> <p>Transportation. See Army Transportation Association. Also see Traffic.            Travel officials. See National Association of Travel Officials.            Travelers aid. See National Travelers Aid Association.</p>	None (1919)	80,000	DUNDEE, Iowa
<p><b>United Engineering Trustees, Inc.</b> John H. R. Arms, secretary. Promotes research, operates joint library, etc., for its 4 sponsoring organizations:            American Society of Civil Engineers.            American Institute of Mining and Metallurgical Engineers.            American Society of Mechanical Engineers.            American Institute of Electrical Engineers.</p> <p>Utilities officials. See Conference of State Utility Commission Engineers; National Association of Railroad and Utilities Commissioners.</p> <p>Water works. See American Water Works Association; also Sewage works.</p> <p>Weighing. See National Scale Men's Association; Society of Aeronautical Weight Engineers.</p>	30-40 (1904)	4 national associations.	29 West 39th St., NEW YORK 18, N. Y.
<p><b>Women Flyers of America.</b> Vivian G. Nemhauser, president. Program includes guidance in various phases of aviation.</p>	Under 3 (1940)	800 (14 local chapters)	274 Madison Ave., NEW YORK 16, N. Y.
<p><b>Women's National Aeronautical Association of the U. S.</b> Mrs. Orra H. Blackmore, president. Works for the advancement of aviation.</p>	None (1928)	520 (21 local chapters)	New Hotel Roosevelt, LANSING 15, Mich.

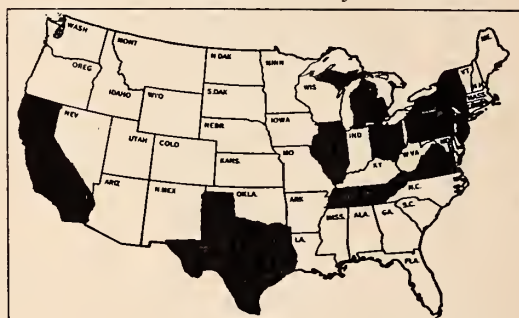
## Chemical and Rubber Associations

THE chemical industry includes an exceptionally wide variety of commodities. New products and new uses for former products are constantly being developed. Approximately 100 national trade associations of manufacturers and distributors are described on following pages; also included are 40 professional and other associations closely allied to the industry.

At the start of 1949, the physical volume of output was approximately 160 per cent above the 1935-39 prewar level, as compared with the average of about 100 per cent for all manufacturing industries, according to the Federal Reserve System (see

Statistical Supplement). Manufacturers' sales totaled \$14.2 billion in 1948. Factory employment in the industry in late 1948

*Some Leading Factory Employment States in the Chemical Industry.*



*Chemical Industry Manufacturing. Employment and Pay Rolls October<sup>1</sup> 1948  
Compared with 1939 Monthly Average*

Rank in employment	Industry	Employment		Pay rolls— Percent increase over 1939
		Number October 1948	Percent increase over 1939	
	Chemicals and allied products. . . . .	600,000	108	360
1	Chemicals, n. e. c. . . . .	210,000	200	529
2	Drugs, medicines, and insecticides . . . . .	64,000	134	407
3	Rayon and allied products . . . . .	64,000	32	197
4	Paints, varnishes, and colors . . . . .	49,000	74	241
5	Fertilizers . . . . .	29,000	53	331
6	Explosives and safety fuses . . . . .	28,000	279	664
7	Soap . . . . .	27,000	78	312
8	Cottonseed oil . . . . .	27,000	75	442
9	Perfumes and cosmetics . . . . .	13,000	23	152
10	Compressed and liquefied gases . . . . .	10,000	148	389
11	Ammunition, small-arms . . . . .	7,000	74	309
12	Fireworks . . . . .	3,000	126	446

<sup>1</sup> Latest data available.

Source: Bureau of Labor Statistics, U. S. Department of Labor.



was almost 800,000; firms totaled 9,000. Most of the firms are small units, although the industry also has many unusually large firms with tremendous investments in industrial research facilities. The largest company had 75,000 employees in 1948.

### *Employment and pay rolls*

Reports from the Census of Manufactures covering the year 1947 will be available by mid-1949. They will include detailed information on firms, employment, cost of materials and power, etc., by industries and by geographical areas.

The table on page 282 summarizes late-1948 employment data from the Department of Labor, and shows the relative importance of 12 major industries in the chemical and allied products group. In October 1948, there were 600,000 production factory workers (wage employees) of the group's total of 790,000 wage and salary workers. (Data on the rayon fabricating industry are given in Section 3.)

Details on current developments in the chemical products industry are presented in each monthly issue of the "Chemicals and Drugs Industry Report" (usually comprising 50 pages of latest statistics, with pertinent charts, tables, and text), of the Department of Commerce. Other monthly reports of the Department include three in the "Facts for Industry" series (issued by the Bureau of the Census): "Inor-

ganic Chemicals," "Paint," and "Superphosphate."

### *Association activities*

Examples of activities of individual associations are given in the following extracts from awards made by the American Trade Association Executives for "outstanding association services" (see p. xi for general association programs).

**MANUFACTURING CHEMISTS ASSOCIATION OF THE UNITED STATES.**—"Especially for its program of industrial research and accident prevention. The MCA has spearheaded many cooperative activities of the great chemical industry, and during the past year has devoted special efforts to the standardization of labeling for hazardous chemicals. This project has been carried out in cooperation with specialists from the medical, container, distribution, and other fields."

**TOILET GOODS ASSOCIATION.**—"For instituting a program of technical research and standardization of basic materials used in the cosmetics industry so as to best conform with the purposes of the Federal Food, Drug and Cosmetics Act, with as little disturbance to the industry as possible."

**NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION.**—"For its vital part in the paint industry's development of scores of new types of protective coatings for every war-needed product which fights, floats, or flies. Also for overcoming manpower and material shortages, including the sponsoring of local war-problems clinics throughout the Nation to better acquaint producers, distributors, and the public with the industry's problems and procedures."

*Rubber Industry Manufacturing. Wage Earner Employment and Pay Rolls October<sup>1</sup> 1948  
Compared with 1939 Monthly Average*

Rank in employment	Industry	Employment		Pay rolls
		Number October 1948	Percent increase over 1939	Percent increase over 1939
	Rubber products . . . . .	198,000	64	246
1	Tires and tubes . . . . .	90,000	66	218
2	Other goods, flooring, belts, fabrics, etc. . . . .	85,000	64	284
3	Boots and shoes . . . . .	23,000	55	271

<sup>1</sup> Latest data available.

Source: Bureau of Labor Statistics, U. S. Department of Labor.

One of the foremost professional associations in the chemical industry is the American Chemical Society, with 160 employees. Founded over 70 years ago, it publishes four technical magazines and sponsors a continuing series of conferences and surveys for its more than 50,000 members in the United States and foreign countries.

### *Rubber*

In late 1948, the consumption of imported natural rubber was averaging 50,000 tons per month and chemical (synthetic) rubber about 40,000 tons. Tire production averaged about 7 million units per month to meet the needs of the some 40 million motor vehicles on the Nation's highways. (See Statistical Supplement.) Manufacturers' sales amounted to \$3.5 billion in 1948. The national trade associations described on following pages include 8 in the rubber industry.

### *Employment and pay rolls*

At the start of 1949, the Nation's 1,500 rubber industry factories provided jobs to some 250,000 persons, according to the

Department of Labor. Of these, about 200,000 were factory wage earners. The table on page 283 shows late 1948 employment and payrolls data for major parts of the rubber industry.

Reports issued in January 1949 by the Office of Domestic Commerce, containing Social Security Administration Statistics on all employing firms for early 1947, disclosed 932 employing firms in the rubber industry. These firms had a total of 264,000 wage and salary workers, with 107 units having 500 or more employees, each. The four largest companies employed from 40,000 to 75,000 persons each, in 1948. The largest States in annual postwar production are Ohio, (with about 35 percent of national employment), usually followed by Massachusetts, New Jersey, California, and Indiana.

### *Association activities*

The American Trade Association Executives, in presenting an award to the Rubber Manufacturers Association for its wartime and other services, stated, in part:

The RMA is given this award for its general program of helpful services to this great industry

<i>Staff</i>	<i>Largest in staff</i>	<i>Members</i>	<i>Largest in membership</i>	<i>Date</i>	<i>Oldest</i>
160	Goodyear Tire and Rubber Export Co.	31,000	National Association of Retail Druggists.	1867	Linseed Association of New York.
60	Bureau of Explosives.	25,000	National Hairdressers and Cosmetologists Association.	1872	Manufacturing Chemists Association of the U. S.
55	Carbon Black Export, Inc.			1882	National Wholesale Druggists Association.
50	Rubber Manufacturers Association.	7,000	Associated Master Barbers and Beauticians of America.	1882	Proprietary Association.
40	National Paint, Varnish and Lacquer Association.	6,000	American Soy Bean Association.	1884	Painting and Decorating Contractors of America.
35	American Potash Institute.	5,500	National Association of Independent Tire Dealers.	1885	National Paint, Varnish and Lacquer Association.
25	National Fertilizer Association.			1894	Toilet Goods Association.
25	U. S. Alkali Export Association.	4,200	United Beauty School Owners and Teachers Association.	1894	National Fertilizer Association.
20	Association of American Soap and Glycerine Producers.	4,000	Painting and Decorating Contractors of America.	1897	National Cottonseed Products Association.
18	National Cottonseed Products Association.	2,800	American Turpentine Farmers Association, Cooperative.	1898	National Association of Retail Druggists.
		1,500	Society of the Plastics Industry.		
		1,300	National Paint, Varnish and Lacquer Association.		

(with 300,000 employees) in such activities as statistics, commercial and industrial research, business ethics, government relations, standardization and simplification, traffic problems, labor relations, cost accounting and others; and especially for its 1945 enlarged public relations program.

The RMA is almost a federation of associations. It has separately staffed divisions on eight lines of rubber products; from tires and tubes to rubber heels and drug sundries. During the late war this industry's output rose to several billion dollars of

products. Unlimited Governmental funds and day-and-night work by the rubber, chemical, machinery, and allied industries brought about the final miracle of ample supplies of various new synthetic rubbers. These have vastly broadened the possible use of rubber products.

### *Largest and oldest associations*

The 10 largest associations, by size of staff and number of members, and the oldest are listed on the preceding page.

## 100 Trade Associations in the Chemical and Rubber Industries

*THE membership of each of these 100 organizations is composed entirely or primarily of business firms.*

*Included in the alphabetical list below are key word references which bring together associations in related groups. The word Drugs, for example, refers to 16 associations in this particular field.*

*A list of 40 professional, etc., associations follows the trade organization list.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Adhesives Manufacturers Association of America.</b> Kenyon Loomis, industry consultant. Manufacturers of liquid adhesives: glues, gums, pastes, sizings, etc. (The Tapioca Institute is also in this office.)	Under 3 (1933)	20-30	441 Lexington Ave., NEW YORK 17, N. Y.
Adhesives. See above, also National Association of Glue Manufacturers; Tapioca Institute. Agricultural chemistry. See Farm chemistry, in professional list following. Agricultural Insecticide and Fungicide Association. See new name, National Agricultural Chemicals Association.			
<b>Agricultural Limestone Institute</b> (manufacturers). Henry A. Huschke, managing director.	3-5 (1945)	200	1415 Elliot Pl., WASHINGTON 7, D. C.
<b>American Animal Hospital Association.</b> Wayne Riser, executive secretary. For further details, see Hospital, etc., Associations Section.	—	—	5335 Touhy Ave., SKOKIE, Ill.
American Association of Cereal Chemists. See professional list following. American Association of Colleges of Pharmacy. See professional list following.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
American Association of Textile Chemists and Colorists. See professional list following.			
American Bleached Shellac Manufacturers Association. Ralph W. McClintock, secretary.	6-10 (1924)	Under 20	65 Pine St., NEW YORK 5, N. Y.
American Chemical Society. See professional list following.			
American Coke and Coal Chemicals Institute. Samuel Weiss, secretary. Producers of "oven coke", coal tar, benzol, ammonium sulphate, etc.	3-5 (1944)	25-30	729 15th St., WASHINGTON 5, D. C.
American Cosmeticians National Association. Myrtle Mae Barber, secretary. Beauty shop owners and operators.	Under 3 (1920)	700-800	7903 South Calumet St., CHICAGO 19, Ill.
American Council of Commercial Laboratories. Harold M. Dudley, executive secretary. Laboratories engaged in testing, inspection, product development, and applied research services.	Under 3 (1937)	40-50	1507 M St., WASHINGTON 5, D. C.
American Drug Manufacturers Association. Carson P. Frailey, executive vice president. Manufacturers of pharmaceutical and biological products, chemicals, surgical dressings, etc. (Usually ADMA members' products are sold through drug stores rather than directly to physicians, etc., see American Pharmaceutical Manufacturers Association.)	6-8 (1912)	70-80	1426 G St., WASHINGTON 5, D. C.
American Foundation for Pharmaceutical Education. E. L. Newcomb, secretary. (The Druggists Research Bureau is also in this office.)	— (1942)	—	330 West 42d St., NEW YORK 18, N. Y.
American Hospital Association. George Bugbee, executive director. For further details, see Hospital Associations Section.	—	—	18 East Division St., CHICAGO 10, Ill.
American Institute of Chemical Engineers. See professional list following.			
American Institute of Chemists. See professional list following.			
American Leather Chemists Association. See professional list following.			
American Medical Association. See professional list following.			
American Oil Chemists Society. See professional list following.			
American Osteopathic Hospital Association. Wm. S. Konold, secretary. For further details, see Hospital Associations Section.	—	—	50 East Broad St., COLUMBUS 15, Ohio.
American Pharmaceutical Association. See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Pharmaceutical Manufacturers Association.</b> Charles W. Dunn, general counsel. Manufacturers of pharmaceutical, biological and other products used in the medical and allied professions. (Usually APMA members sell directly to physicians; see American Drug Manufacturers Association.) (The Premium Advertising Association is also in this office, see Advertising Associations Section.)	Under 3 (1917)	250-275	608 5th Ave., NEW YORK 20, N. Y.
<b>American Plant Food Council.</b> C. A. Woodrum, president. Producers, manufacturers, distributors, etc., of plant fertilizers.	10-12 (1945)	90-100	910 17th St., WASHINGTON 6, D. C.
<b>American Potash Institute.</b> H. B. Mann, president. Producers of potash salts used in the mixture of commercial fertilizers. The Institute's chief activity is the promotion of scientific research pertaining to the agricultural use of potash.	30-35 (1935)	Under 20	1155 16th St., WASHINGTON 6, D. C.
<b>American Protestant Hospital Association.</b> Albert G. Hahn, executive secretary. For further details, see Hospital Associations Section.	—	—	Station A, Box 7, EVANSVILLE, Ind.
<b>American Society of Biological Chemists.</b> See professional list following.			
<b>American Society of Brewing Chemists.</b> See professional list following.			
<b>American Soy Bean Association.</b> George M. Strayer, secretary. Growers and processors.	5-7 (1920)	6,000	HUDSON, Iowa
<b>American Tanning Extract Manufacturers Association.</b> M. Dishner, executive secretary. Manufacturers of extracts from domestic or imported wood, bark, and nuts (chestnut, hemlock, oak, etc.) used in leather tanning.	Under 3 (1933)	Under 20	6400 Centennial Blvd., NASHVILLE 9, Tenn.
<b>American Tung Oil Association.</b> Marshall Ballard, secretary. Producers; oil is used in making paints, etc.	1-3 (1934)	500	POPLARVILLE, Miss.
<b>American Turpentine Farmers Association</b> (cooperative). J. Lundie Smith, secretary.	10-12 (1936)	4,300	108 West Hill Ave., VALDOSTA, Ga.
<b>American Veterinary Medical Association.</b> See professional list following.			
<b>Ammunition.</b> See Sporting Arms and Ammunition Manufacturers Institute.			
<b>Animal Health Institute.</b> Wm. B. Stone, executive vice president. Manufacturers and distributors of serums, pharmaceuticals, etc., for the prevention and treatment of disease among livestock and poultry.	Under 3 (1944)	60-70	912 Baltimore Ave., KANSAS CITY 6, Mo.
<b>Animal health products.</b> See above, also American Animal Hospital Association; American Veterinary Medical Association; Associated Serum Producers			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Armed Forces Chemical Association. See professional list following.</p> <p>Aromatic oils. See Essential Oil Association; Synthetic Organic Chemical Manufacturers Association.</p> <p>Artificial leather. See Plastic Coatings and Film Association.</p>			
<p>Associated Master Barbers and Beauticians of America (formerly, Associated Master Barbers of America). L. E. McIlvain, general secretary. Owners and managers of barber shops and beauty shops.</p>	12-14 (1924)	7,000 (has 280 local chapters)	537 South Dearborn St., CHICAGO 5, Ill.
<p>Associated Serum Producers, Inc. H. P. Lefler, secretary. Producers of veterinary serums.</p>	None (1933)	Under 20	P. O. Box 797, FORT DOGE, Iowa
<p>Association of American Producers of Domestic Inedible Fats. See new name, National Renderers Association.</p>			
<p>Association of American Soap and Glycerine Producers. Roy Peet, manager. Manufacturers of soap and allied products.</p>	11-20 (1926)	185-210	295 Madison Ave., NEW YORK 17, N. Y.
<p>Association of Asphalt Paving Technologists. See professional list following.</p> <p>Association of Consulting Chemists and Chemical Engineers. See professional list following.</p> <p>Association of Food and Drug Officials of the U. S. See professional list following.</p> <p>Association of Vitamin Chemists. See professional list following.</p> <p>Bacteriologists. See professional list following.</p> <p>Barber supplies. See Beauty and barber supplies. For barber shops, see Associated Master Barbers and Beauticians of America.</p>			
<p>Beauty and Barber Supply Institute. Joseph Byrne, secretary. Wholesalers, etc., of equipment and supplies.</p>	4-6 (1904)	650	19 West 44th St., NEW YORK 18, N. Y.
<p>Beauty and barber supplies. See above, also National Beauty and Barber Manufacturers Association; Toilet Goods Association.</p>			
<p>Beauty shops, etc.:</p> <p>American Cosmeticians National Association.</p> <p>Associated Master Barbers and Beauticians of America.</p> <p>Interstate Council of State Boards and Examiners of Hair Dressing and Cosmetology.</p> <p>National Council of Boards of Beauty Culture.</p> <p>National Hairdressers and Cosmetologists Association.</p> <p>Society of Cosmetic Chemists.</p> <p>United Beauty School Owners and Teachers Association.</p>			



Association and chief paid official	Paid staff and year formed	Number of members	Address
Bleaches. See Chlorine Institute; etc. Boots and shoes. See Rubber Manufacturers Association. Brushes. See Lumber, etc., Associations Section.			
<b>Bureau of Explosives</b> (part of Association of American Railroads). H. A. Campbell, Chief Inspector. Conducts research in the safe transportation, storage, etc. of explosive materials.	50-60 (1907)	400-500	30 Vesey St., NEW YORK 7, N. Y.
<b>Bureau of Raw Materials for American Vegetable Oils and Fats Industries.</b> John B. Gordon, secretary. Manufacturers, users, importers, brokers, crushers, of vegetable oils and oilseeds.	3-5 (1921)	150-175	National Press Bldg., WASHINGTON 4, D. C.
<b>Calcium Chloride Association.</b> George H. Kimber, managing director. Manufacturers of flake calcium chloride, used in concrete curing, low-cost road building, dust control, freeze-proofing of coal, etc.	8-10 (1933)	Under 20	1028 Connecticut Ave., WASHINGTON 6, D. C.
<b>California Alkali Export Association.</b> J. R. Blair, secretary. Manufacturers of soda ash (a sodium and carbon compound) used as industrial and household alkalis for cleansing purposes, soap manufacturing, water softening, leather processing, etc. A Webb-Pomerene Act export association.	Under 3 (1936)	Under 20	Latham Square Bldg., OAKLAND 12, Calif.
<b>Candle Manufacturers Association.</b> H. R. Parker, secretary.	Under 3 (1933)	Under 20	19 West 44th St., NEW YORK 18, N. Y.
<b>Carbon Black Export, Inc.</b> H. L. Titus, president. Manufacturers of a carbon compound (usually made from natural gas) used in rubber tire manufacture to increase wear resistance; also as a paint pigment, etc. A Webb-Pomerene Act export Association.	30-40 (1932)	Under 20	500 Fifth Ave., NEW YORK 18, N. Y.
<b>Catholic Hospital Association.</b> M. R. Kneiff, executive secretary. For further details, see Hospital Associations Section.	—	—	1438 South Grand Blvd., ST. LOUIS 4, Mo.
Celluloid. See Plastic Materials Manufacturers Association; etc. Cellulose Plastics Manufacturers Association. See new name, Plastic Materials Manufacturers Association. Chain stores. See Independent Druggists Alliance; National Association of Chain Drug Stores. Chemical Fire Extinguisher Association. See new name, Fire Extinguisher Manufacturers Association. Chemicals (general): American Chemical Society. Chemical Foundation. Chemical Market Research Association. Commercial Chemical Development Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Chemicals (general): (<i>Continued</i>)  Manufacturing Chemists Association.  National Agricultural Chemicals Association.  Processing Oils and Chemicals Association.  Synthetic Organic Chemical Manufacturers Association.  Society of Chemical Industry.  Also see Chemists; Engineers; etc.  Chemists. See professional list following.  Chemurgy. See National Farm Chemurgic Council.</p> <p>Cinchona Products Institute. See professional list following.  Chloride. See Calcium Chloride Association.</p> <p><b>Chlorine Institute.</b> Robert T. Baldwin, secretary. Manufacturers of gas and liquid chlorine and chlorine compounds, such as bleaching powders, etc. (The Milk Sugar Institute is also in this office, see Food Associations Section.)</p> <p>Cleaning supplies. See National Sanitary Supply Association.  Clothing. See Rubber Manufacturers Association.  Coke and coal. See American Coke and Coal Chemicals Institute.  Color. See American Association of Textile Chemists and Colorists; Crayon, Water Color and Craft Institute; Dry Color Manufacturers Association.  Commercial Chemical Development Association. See professional list following.</p> <p><b>Compressed Gas Manufacturers Association.</b> F. R. Fetherston, secretary. Manufacturers of compressed gases, including dry ice. Activities are devoted almost entirely to the improvement of methods of handling and storing gases, and in the development of better and safer containers. (Name changed in early 1949 to Compressed Gas Assn.)</p> <p>Conference of Pharmaceutical Association Secretaries. See professional list following.  Cosmeticians and cosmetologists. See Beauty shops.  Cosmetics. See Beauty and Barber supplies; Beauty shops.  Cottonseed. See National Cottonseed Products Association.</p> <p><b>Crayon, Water Color and Craft Institute.</b> John E. DeMeyer, president. Manufacturers of drawing and industrial crayons, modeling materials, water colors, etc.</p>	<p>3-5 (1924)</p> <p>6-8 (1913)</p> <p>Under 3 (1934)</p>	<p>25-30</p> <p>200</p> <p>Under 20</p>	<p>50 East 41st St., NEW YORK 17, N. Y.</p> <p>11 West 42d St., NEW YORK 18, N. Y.</p> <p>511 Fifth Ave., NEW YORK 17, N. Y.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
Crop Protection Institute. See professional list following. Detergents. See Soap.			
Disinfectants. See Agricultural Insecticide and Fungicide Association; National Association of Insecticide and Disinfectant Manufacturers; National Pest Control Association; etc.			
<b>Druggists Research Bureau.</b> E. L. Newcomb, secretary. Membership includes American Association of Colleges of Pharmacy; Federal Wholesale Druggists Association; National Association of Retail Druggists; National Wholesale Druggists Association. (The American Foundation for Pharmaceutical Education is also in this office).	3-5 (1928)	4 natl. associations	330 West 42d St., NEW YORK 18, N. Y.
<b>Drugs:</b> See above, also: American Drug Manufacturers Association. American Pharmaceutical Manufacturers Association. Animal Health Institute. Associated Serum Producers. Association of Food and Drug Officials. Federal Wholesale Druggists Association. Independent Druggists Alliance. Manufacturing Chemists Association. National Association of Chain Drug Stores. National Association of Retail Druggists. National Drug Trade Conference. National Guild of Hy-Pure Druggists. National Vitamin Foundation. National Wholesale Druggists Association. Proprietary Association. Synthetic Organic Chemical Manufacturers Association. Also see Pharmaceuticals.			
<b>Dry Color Manufacturers Association.</b> H. B. Sweatt, secretary. (The Edible Gelatin Manufacturers Research Society; National Association of Glue Manufacturers; and Processing Oils and Chemicals Association are also in this office.)	Under 3 (1926)	30-40	55 West 42d St., NEW YORK 18, N. Y.
Dry ice. See Compressed Gas Manufacturers Association.			
Dyes. See Synthetic Organic Chemical Manufacturers Association.			
Dynamite. See Institute of Makers of Explosives.			
Educational. See American Association of Colleges of Pharmacy; American Foundation for Pharmaceutical Education; Institute of Paper Chemistry.			
Electrochemical Society. See professional list following.			
Engineers. See professional list following.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p><b>Essential Oil Association of the United States.</b> Ray Schlotterer, managing director. Importers, processors, and wholesalers of aromatic products obtained from plants, roots, barks, etc. of natural origin; as well as products and mixtures obtained by synthesis; used primarily in the flavoring, cosmetic, pharmaceutical, insecticide, and tobacco industries for their odor and taste value. (Essential oils are sometimes defined to include such varieties as orange, lemon, cinnamon, sandalwood, mustard, bitter almond, rose, turpentine, and other oils). (The Federal Wholesale Druggists Association; and National Drug Trade Conference are also in this office.)</p> <p><b>Explosives.</b> See Bureau of Explosives; Institute of Makers of Explosives; etc.</p> <p><b>Exporters:</b>  American Soda Pulp Export Association.  California Alkali Export Association.  Carbon Black Export, Inc.  Florida Hard Rock Phosphate Export Association.  Goodyear Tire and Rubber Export Co.  Potash Export Association.  Rubber Export Association.  Sulphur Export Corporation.  U. S. Alkali Export Association.  Wood Naval Stores Export Association.</p> <p><b>Exterminators.</b> See National Pest Control Association; also Insecticides.</p> <p><b>Farm chemistry.</b> See professional list following.</p> <p><b>Fats.</b> See Oils and fats.</p>	Under 3 (1927)	45-55	220 Fifth Ave., NEW YORK 1, N. Y.
<p><b>Federal Wholesale Druggists Association.</b> Ray C. Schlotterer, secretary. Wholesalers specializing in cooperative buying arrangements with retail druggists, etc.; membership also includes 230 manufacturers. (The Essential Oil Association and National Drug Trade Conference are also in this office.)</p> <p><b>Federation of Paint and Varnish Production Clubs.</b> See professional list following.</p> <p><b>Fertilizer:</b>  American Plant Food Council.  American Potash Institute.  Florida Hard Rock Phosphate Export Association.  National Agricultural Limestone Association.  National Fertilizer Association.  National Lime Association.  National Crushed Stone Association. (Agricultural Limestone Division).  Potash Export Association.  Etc.</p>	Under 3 (1916)	55-65	220 5th Ave., NEW YORK 1, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Fire Extinguisher Manufacturers Association</b> (formerly, Chemical Fire Extinguisher Association). R. Kennedy Hanson, secretary. For further details, see Metal Associations Section.	—	—	Clark Bldg., PITTSBURGH 22, Pa.
Fire extinguisher. See above, also National Automatic Sprinkler and Fire Control Association.			
Fireworks. See Pyrotechnic Industries.			
Flooring. See Rubber Manufacturers Association.			
<b>Florida Hard Rock Phosphate Export Association.</b> Henry N. Camp, secretary. (A Webb-Pomerene Act Export Association.)	Under 3 (1918)	Under 20	P. O. Box 67, LAKELAND, Fla.
Fumigator. See National Pest Control Association; Insecticides.			
Fungicide. See National Agricultural Chemicals Association.			
Gas. See Compressed Gas Manufacturers Association. For petroleum products, see Petroleum Associations Section.			
Glue. See Adhesives Manufacturers Association; National Association of Glue Manufacturers; Tapioca Institute.			
<b>Glycerine Producers Association</b> (part of Association of American Soap and Glycerine Producers). Glycerine is usually a by-product of soap-making. It is used in making plastics, adhesives, pharmaceutical solvents, dynamite, etc.	— (1926)	—	295 Madison Ave., NEW YORK 17, N. Y.
<b>Golf Ball Manufacturers Association.</b> J. C. Brydon, secretary.	Under 3 (1928)	Under 20	Box 700, ELYRIA, Ohio
<b>Goodyear Tire and Rubber Export Company.</b> W. D. Shilts, secretary. A Webb-Pomerene Act export association.	155-160 (1922)	Under 20	1144 East Market St., AKRON 5, Ohio
Government officials. See professional list following.			
Grease. See National Lubricating Grease Institute; National Renderers Association; Oil.			
Gum. See Adhesives; Naval stores.			
Hairdressers. See Beauty shops.			
Hearing aids. See Metal Associations Section.			
Heels and soles. See Rubber Heel and Sole Manufacturers Association, Rubber Manufacturers Association.			
<b>Hospital Bureau of Standards and Supplies.</b> William A. Gately, executive Director. Cooperative buying of hospital supplies.	30-40 (1910)	200-250 hospitals	247 Park Ave., NEW YORK 17, N. Y.
<b>Hospital Industries Association.</b> Byrne Marcellus, executive director, Manufacturers and distributors selling supplies to hospitals. (See Canned Chop Suey Foods Industry in Food Associations Section for other associations in this office.)	— (1923)	160-170	332 S. Michigan Ave., CHICAGO 4, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Hospital supplies. See above associations, also:</p> <p>American Animal Hospital Association.</p> <p>American Hospital Association.</p> <p>American Osteopathic Hospital Association.</p> <p>American Protestant Hospital Association.</p> <p>Catholic Hospital Association.</p> <p>Importers:</p> <p>Essential Oil Association.</p> <p>Linseed Association.</p> <p>National Institute of Oil Seed Products.</p> <p>Perfumery Importers Association.</p> <p>Rubber Trade Association.</p> <p>U. S. Shellac Importers Association.</p>			
<p><b>Independent Druggists Alliance.</b> G. A. Spaulding, president. Composed of wholesale firms which service selected retail stores. Membership probably includes less than 100 wholesale companies, servicing about 3,000 retailers. Activities devoted chiefly to cooperative buying, advertising, etc.</p>	3-5 (1930)	Less than 100	131 South Wabash Ave., CHICAGO 3, Ill.
<p><b>Industrial Research Institute.</b> C. G. Worthington, secretary. Founded under auspices of National Research Council. Membership includes industrial companies maintaining research laboratories.</p>	3-5 (1938)	100	60 East 42d St., NEW YORK 17, N. Y.
<p>Industrial Soap Association (part of Association of American Soap and Glycerine Producers).</p> <p>Ink. See National Association of Printing Ink Makers; etc.</p> <p>Insecticide. See National Agricultural Chemicals Association; National Association of Insecticide and Disinfectant Manufacturers; National Pest Control Association.</p> <p>Institute of Leather Cloth and Lacquered Fabrics. See new name, Plastic Coatings and Film Association.</p>			
<p><b>Institute of Makers of Explosives.</b> C. Stewart Comeaux, secretary. Manufacturers of commercial explosives: dynamite, blasting powder, etc. (The Plastic Coatings and Film Association and the Sporting Arms and Ammunition Manufacturers Institute are also in this office.)</p>	3-5 (1913)	Under 20	343 Lexington Ave., NEW YORK 16, N. Y.
<p>Institute of Paper Chemistry. See professional list following.</p> <p>International Acetylene Association. See professional list following.</p> <p>Interstate Council of State Boards and Examiners of Hair Dressing and Cosmetology. See professional list following.</p> <p>Laboratories. See American Council of Commercial Laboratories; Industrial Research Institute; etc.</p>			



Association and chief paid official	Paid staff and year formed	Number of members	Address
Lacquer. See National Paint, Varnish and Lacquer Association. Lime. See National Lime Association. Limestone. See Agricultural Limestone Institute; National Agricultural Limestone Association.			
<b>Linseed Association of New York.</b> Thomas J. Hastings, secretary. Importers of linseed, castor seed, etc.; national in scope. Activities include analysis of oil seed samples; services as to contracts between buyer and seller, arbitration of disputes, etc.	Under 3 (1867)	20-30	120 Liberty St., NEW YORK 6, N. Y.
Lubricants. See National Lubricating Grease Institute.			
<b>Manufacturing Chemists Association.</b> Maurice F. Crass, Jr., secretary. A basic trade association of the chemical industry; specializes in packaging, transportation, and safety problems.	8-10 (1872)	90-100	Woodward Bldg., WASHINGTON 5, D. C.
Medicine. See Drugs. Mining. See Potash; Salt; etc. Mucilage. See Glue.			
<b>National Agricultural Chemicals Association</b> (formerly, Agricultural Insecticide and Fungicide Association). L. S. Hitchner, executive secretary. Manufacturers of chemical plant sprays and dusts, soil disinfectants, etc.	7-9 (1934)	75-85	910 17th St., WASHINGTON 6, D. C.
<b>National Agricultural Limestone Association</b> (producers). Robert M. Koch, executive secretary.	Under 3 (1945)	400	1424 K St., WASHINGTON 5, D. C.
National Association of Boards of Pharmacy. See professional list following.			
<b>National Association of Chain Drug Stores.</b> Carl Willingham, secretary.	3-5 (1933)	76 chains (2,700 stores)	4 Park Ave., NEW YORK 16, N. Y.
<b>National Association of Glue Manufacturers.</b> H. B. Sweatt, secretary. Manufacturers of animal glue; for vegetable glue, see Tapioca Institute. (See Dry Color Manufacturers Association for other associations in this office.)	Under 3 (1910)	Under 20	55 West 42d St., NEW YORK 18, N. Y.
<b>National Association of Independent Tire Dealers.</b> W. W. Marsh, general manager. Retailers.	15-18 (1923)	5,000-5,500	1302 18th St., WASHINGTON 6, D. C.
<b>National Association of Insecticide and Disinfectant Manufacturers.</b> Estelle D. Sullivan, executive secretary. Manufacturers and distributors of household insecticides, disinfectants, sanitary supplies, etc.	Under 3 (1914)	200-300	110 East 42d St., NEW YORK 17, N. Y.
<b>National Association of Printers Roller Manufacturers.</b> Edna L. Travers, secretary.	None (1918)	20-30	c/o Bingham Bros. Co., 406 Pearl St., NEW YORK 7, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Printing Ink Makers.</b> David H. Sloane, secretary.	Under 3 (1915)	70-80	1440 Broadway, NEW YORK 18, N. Y.
<b>National Association of Retail Drug-gists.</b> John W. Dargavel, executive secretary.	11-13 (1898)	31,000 stores (49 State, etc. associations)	205 W. Wacker Drive., CHICAGO 6, Ill.
<b>National Association of Soft Water Service Operators.</b> G. W. Bostrom, executive secretary. Firms offering water conditioning services.	3-5 (1945)	430-450	111 W. Washington St., CHICAGO 2, Ill.
<b>National Association of Waste Material Dealers.</b> Clinton M. White, managing director. Wholesale dealers in scrap metal, waste paper, textile waste, scrap rubber; also smelters and refiners of secondary metals.	3-5 (1913)	550-600	1109 Times Bldg., NEW YORK 18, N. Y.
<b>National Automatic Sprinkler and Fire Control Association.</b> H. E. Hilton, executive director. For further details, see Metal Associations Section.	---	---	205 East 42d St., NEW YORK 17, N. Y.
<b>National Beauty and Barber Manufacturers Association.</b> Jacob Reck, general counsel. Manufacturers of equipment and supplies, including permanent wave machines and preparations; hair dryers, dyes, nets, pins, soaps, tonics, cosmetics in bulk size, etc.	3-5 (1941)	175	National Press Bldg., WASHINGTON 4, D. C.
<b>National Cottonseed Products Association.</b> T. H. Gregory, executive vice president. Crushers, refiners, brokers, dealers, etc. Products include salad oil, margarine, cooking fats, soap, industrial lubricants, etc. Cottonseed residue is sold as cottonseed meal for cattle feed and fertilizer.	16-18 (1897)	600-625	731 Sterick Bldg., MEMPHIS 3, Tenn.
<b>National Council of Boards of Beauty Culture.</b> See professional list following.			
<b>National Drug Trade Conference.</b> Ray C. Schlotterer, secretary. An organization of associations of manufacturers, distributors, etc., in the drug industry, organized "to bring about concerted action on matters of mutual interest to its members." (The Essential Oil Association and Federal Wholesale Druggists Association are also in this office.)	None (1913)	9 national associations	220 5th Ave., NEW YORK 1, N. Y.
<b>National Farm Chemurgic Council.</b> See professional list following.			
<b>National Fertilizer Association.</b> Russell Coleman, president.	20-25 (1894)	400-450	616 Investment Bldg., WASHINGTON 5, D. C.
<b>National Guild of Hy-Pure Druggists.</b> G. E. Dusterberg, executive secretary. Activities devoted chiefly to cooperative buying.	3-5 (1920)	250-300	1144 Sycamore St., CINCINNATI 10, Ohio.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Hairdressers and Cosmetologists Association.</b> L. A. Freiberg, executive secretary. Beauty shop owners and operators.	5-7 (1921)	25,000	212 Fifth Ave., NEW YORK 10, N. Y.
<b>National Institute of Oil Seed Products.</b> Address secretary. Importers of oil bearing seeds (sesame oil, etc.) and nuts (coconut oil from copra); crushers; processors, brokers, and wholesalers of vegetable oils, edible and inedible. These oils are used in the manufacture of mayonnaise, margarine, soap, etc. The institute specializes in services relating to trading rule standards.	Under 3 (1937)	20-30	P. O. Box 3500, Rincon Annex, SAN FRANCISCO, Cal.
<b>National Lime Association.</b> Robert S. Boynton, general manager. Producers of limestone and lime products.	6-10 (1902)	50-60	927 15th St., WASHINGTON 5, D. C.
<b>National Lubricating Grease Institute</b> (manufacturers). Harry F. Bennetts, executive secretary.	3-5 (1933)	100	4638 Mill Creek Parkway, KANSAS CITY 2, Mo.
<b>National Paint, Varnish and Lacquer Association</b> (manufacturers). Joseph F. Battley, president.	35-40 (1885)	1,300 (35 local associations)	1500 Rhode Island Ave., WASHINGTON 5, D. C.
<b>National Paint Salesmen's Association.</b> See professional list following.			
<b>National Pest Control Association.</b> Wm. O. Buettner, secretary. Exterminators, fumigators, moth proofers and termite control.	Under 3 (1933)	700	3019 Fort Hamilton Parkway, BROOKLYN 18, N. Y.
<b>National Renderers Association</b> (formerly, Association of American Producers of Domestic Inedible Fats). F. B. Wise, secretary. Producers of inedible tallow and grease products made as by-products of the meat packing industry and used as lubricants, in soap and candle making, and for treating leather.	Under 3 (1933)	220 (7 interstate associations)	1424 K St., WASHINGTON 5, D. C.
<b>National Sanitary Supply Association.</b> Leo J. Kelly, executive vice president. Wholesalers of cleaning supplies to industrial etc. users.	4-6 (1924)	800	139 N. Clark St., CHICAGO 2, Ill.
<b>National Soybean Processors Association.</b> Robert G. Houghtlin, president. Principal products are soybean meal and soybean oil, the greater part of the meal going into livestock and poultry feeds and most of the oil into the edible oil field.	3-5 (1930)	70-80	Board of Trade Bldg., CHICAGO 4, Ill.
<b>National Spray Painting and Finishing Association.</b> Frank R. Pitt, secretary. For further details, see Metal Associations Section.	—	—	300 Phillips Ave., TOLEDO 12, Ohio.
<b>National Vitamin Foundation.</b> Robert S. Goodhart, director. For further details, see Food Associations Section.	—	—	150 Broadway, NEW YORK 17, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Wholesale Druggists Association.</b> E. Allen Newcomb, secretary.	5-7 (1882)	800	330 West 42d St., NEW YORK 18, N. Y.
<b>Naval Stores Dealers Association.</b> Leonard H. Tyler, secretary. Not national in scope, but a center of information for this type of distribution.	None (1947)	20-30	341 Grove St., JERSEY CITY, N. J.
Naval stores. See above, also Wood Naval Stores Export Association.			
Oils and fats: American Oil Chemists Society. American Soybean Association. American Tung Oil Association. Bureau of Raw Materials for American Vegetable Oils and Fats Industries. Essential Oil Association. Linseed Association. National Cottonseed Products Association. National Institute of Oil Seed Products. National Soybean Processors Association. Processing Oils and Chemicals Association. Rosin Oil Institute. Tall Oil Association. Also see Naval Stores.			
<b>Painting &amp; Decorating Contractors of America.</b> G. S. Stuart, executive director.	4-6 (1884)	4,000 (30 State and 290 local associations)	12 South 12th St., PHILADELPHIA 7, Pa.
Paint: See above, also: Federation of Paint and Varnish Production Clubs. National Paint, Varnish and Lacquer Association. National Paint Salesmen's Association. National Spray Painting and Finishing Association. Retail Paint and Wallpaper Distributors. Also see Shellac.			
Paste. See Adhesives.			
<b>Perfumery Importers Association.</b> S. L. Mayham, executive secretary. (The Toilet Goods Association is also in this office.)	6-8 (for both associations) (1916)	20-30	9 Rockefeller Plaza, NEW YORK 20, N. Y.
Perfumery. See above, also Synthetic Organic Chemical Manufacturers Association; Toilet Goods Association; etc.			
Pest control. See National Pest Control Association; Insecticides.			
Pharmaceuticals; etc.: American Association of Colleges of Pharmacy. American Pharmaceutical Association. American Pharmaceutical Manufacturers Association. Conference of Pharmaceutical Association Secretaries.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Pharmaceuticals (<i>continued</i>)</b>			
National Association of Boards of Pharmacy. U. S. Pharmacopoeial Convention. Also see Drugs; Serums; etc.			
Phosphate. See Florida Hard Rock Phosphate Export Association.			
Plant food. See American Plant Food Council; Fertilizer.			
<b>Plastic Coatings and Film Association</b> (formerly, Institute of Leather Cloth and Lacquered Fabrics, and Pyroxylin and Resin Coaters Institute). C. Stewart Comeaux, secretary. Manufacturers of "artificial leather" and other fabrics made by coating textiles or paper with pyroxylin, resin, paint, etc., to produce a surface resembling leather. Products are used in automobile and other upholstery, tire covers, book covers, window shades, etc. (Pyroxylin is made by dissolving guncotton in solvents.) (The Institute of Makers of Explosives and the Sporting Arms and Ammunition Manufacturers Institute are also in this office.)	3-5 (1927)	Under 20	343 Lexington Ave., NEW YORK 16, N. Y.
<b>Plastic Materials Manufacturers Association</b> (formerly, Cellulose Plastics Manufacturers Association). F. H. Carman, general manager.	4-6 (1919)	Under 20	Tower Bldg., WASHINGTON 5, D. C.
<b>Plastic Products Manufacturers Association.</b> Abraham Edelman, executive director. Manufacturers of buttons, costume jewelry, handbags, cutlery, optical frames, toilet accessories, etc. (The Covered Button and Buckle Association is also in this office.)	Under 3 (1937)	60-70	1133 Broadway, NEW YORK 10, N. Y.
<b>Plastic Wall Tile Manufacturers Institute.</b> Glenn M. Tindall, executive director. (The Institute of Air Age Activities is also in this office, see Transportation Section.)	4-6 (1947)	Under 20	75 East Wacker Dr., CHICAGO 1, Ill.
Plastic. See above associations; also Society of the Plastics Industry; Society of Plastics Engineers.			
<b>Potash Export Association.</b> W. L. Gay, secretary. A Webb-Pomcrene Act Export Association.	Under 3 (1929)	Under 20	420 Lexington Ave., NEW YORK 17, N. Y.
Potash. See above, also American Potash Institute.			
Printers rollers. See National Association of Printers Roller Manufacturers; Rubber Manufacturers Association.			
<b>Processing Oils and Chemicals Association</b> (formerly, Sulphonated Oil Manufacturers Association). H. B. Sweatt, secretary. Manufacturers of sulphonated oils, etc. used in the leather finishing, textile, etc., industries. (See Dry Color Manufacturers Association for other associations in this office.)	Under 3 (1931)	20-30	55 West 42d St., NEW YORK 18, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Proprietary Association.</b> F. J. Cullen, executive vice president. Manufacturers of drugs, packaged medicines, etc.	11-13 (1882)	300-350	810 18th St., WASHINGTON 6, D. C.
Putty. See National Paint, Varnish, and Lacquer Association.			
<b>Pyrotechnic Industries</b> (dormant). C. H. Fleming, executive secretary. Manufacturers of fireworks, etc.	None (1933)	—	Warner Bldg., WASHINGTON 4, D. C.
Pyroxylin. See Plastic Coatings and Film Association.			
Quinine. See professional list following.			
Reclaimers. See Rubber Reclaimers Association, etc.			
Recreational equipment. See Sporting goods.			
Retail Paint and Wallpaper Distributors of America. See Lumber Assns. Section.			
<b>Rosin Oil Institute</b> (manufacturers) D. S. Hunter, commissioner. (See Air Distribution Institute in Metal Associations Section for seven other associations in this office.)	7-9 (1929)	Under 20	Keith Bldg., CLEVELAND 15, Ohio.
Rosin. See above; also Naval stores.			
<b>Rubber Export Association.</b> C. A. Horne, secretary. A Webb-Pomerene Act export association.	Under 3 (1922)	Under 20	1185 East Market St., AKRON 5, Ohio.
<b>Rubber Heel and Sole Manufacturers Association.</b> Robert A. Winters, executive director.	Under 3 (1932)	Under 20	551 Fifth Ave., NEW YORK 17, N. Y.
<b>Rubber Manufacturers Association.</b> A. L. Viles, president. Manufacturers of tires and tubes, mechanical rubber goods, and shoes, heels and soles, surgical goods, clothing, sporting goods, flooring, industrial belts, and other rubber goods.	40-50 (1900)	150-175	444 Madison Ave., NEW YORK 22, N. Y.
<b>Rubber Reclaimers Association.</b> C. T. Jansen, secretary. Reclaimers of rubber from scrap tires and other products.	Under 3 (1929)	Under 20	250 West 57th St., NEW YORK 19, N. Y.
<b>Rubber Trade Association of New York.</b> B. G. Davy, secretary. Importers of crude rubber.	5-7 (1914)	50-60	15 William St., NEW YORK 5, N. Y.
Rubber. See above associations, also: Goodyear Tire and Rubber Export Company. National Association of Independent Tire Dealers. National Association of Waste Material Dealers.			
Safety. See Bureau of Explosives; Compressed Gas Manufacturers Association; Manufacturing Chemists Association; etc.			
Salesmen. See National Paint Salesmen's Association.			
<b>Salt Producers Association</b> (manufacturers). W. G. Wilcox, managing director.	3-5 (1914)	20-30	2137 Book Bldg., DETROIT 26, Mich.



Association and chief paid official	Paid staff and year formed	Number of members	Address
Sanitary supplies. See National Sanitary Supply Association.			
Scrap Rubber Institute (a division of the National Association of Waste Material Dealers).			
Scrap. See above, also Rubber Reclaimers Association.			
Serum. See Animal Health Institute; American Animal Hospital Association; Associated Serum Producers; Drugs.			
Shellac. See American Bleached Shellac Manufacturers Association; U. S. Shellac Importers Association; Paint.			
Shoes. See Rubber Manufacturers Association.			
Silicate. See Sodium Silicate Manufacturers Institute; etc.			
Sizing. See Adhesives Manufacturers Association of America.			
Soap and Detergent Manufacturers Association. Andrew P. Federline, executive secretary. Soaps and synthetic organic detergents in liquid, jelly, paste, and cream form.	Under 3 (1946)	70-80	1316 Connecticut Ave., WASHINGTON 6, D. C.
Soap. See above, also Association of American Soap and Glycerine Producers.			
Society of American Bacteriologists. See professional list following.			
Society of Chemical Industry. See professional list following.			
Society of Cosmetic Chemists. See professional list following.			
Society of Plastics Engineers. See professional list following.			
Society of the Plastics Industry. Wm. T. Cruse, executive vice president. Primarily of plastic products manufacturers; also includes manufacturers of raw materials, machinery, professional men, etc.	12-15 (1937)	1,500	295 Madison Ave., NEW YORK 17, N.Y.
Sodium Silicate Manufacturers Institute. John C. Russell, secretary.	Under 3 (1929)	Under 20	P. O. Box 281, Wm. Penn Annex, PHILADELPHIA 5, Pa.
Soles. See Heels and soles.			
Soybeans. See American Soy Bean Association; National Soybean Processors Association.			
Sporting Arms and Ammunition Manufacturers Institute. C. Stewart Comeaux, secretary. Manufacturers of rifles, shotguns, ammunition, etc. (The Institute of Makers of Explosives, and the Plastic Coatings and Film Association are also in this office.)	6-10 (1926)	Under 20	343 Lexington Ave., NEW YORK 16, N. Y.
Sporting goods. See Golf Ball Manufacturers Association; Rubber Manufacturers Association. Also see Recreational equipment associations in Lumber, Metal, and Textile Sections.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Sprinkler systems. See National Automatic Sprinkler and Fire Control Association; also Fire Extinguisher Manufacturers Association.			
Sulphonated Oil Manufacturers Association. See new name, Processing Oils and Chemicals Association.			
<b>Sulphur Export Corporation.</b> Clarence A. Snider, president. A Webb-Pomerene Act Export Association.	13-15 (1922)	Under 20	420 Lexington Ave., NEW YORK 17, N. Y.
Surgical goods. See Rubber Manufacturers Association.			
<b>Synthetic Organic Chemical Manufacturers Association.</b> C. A. Mace, secretary. Dyes, medicinals, flavor and perfume materials, chemicals, etc.	3-5 (1921)	85-100	41 East 42d St., NEW YORK 17, N. Y.
<b>Tall Oil Association.</b> Dernel Every, secretary. Manufacturers; tall oil is a by-product of Kraft pulp process; is used in paint, soap, linoleum, etc. industries. (The Kraft Paper Association is also in this office, see Paper Associations Section.)	5-7 (1947)	Under 20	122 East 42d St., NEW YORK 17, N. Y.
Tallow. See National Renderers Association.			
Tanning. See American Tanning Extract Manufacturers Association.			
<b>Tapioca Institute of America.</b> Kenyon Loomis, industry consultant. Manufacturers of vegetable adhesives; for animal glue, see National Association of Glue Manufacturers. (The Adhesives Manufacturers Association is also in this office.)	Under 3 (1933)	Under 20	441 Lexington Ave., NEW YORK 17, N. Y.
Teeth (artificial). See Stone, etc., Associations Section.			
Termite control. See National Pest Control Association.			
Tile. See Plastic Wall Tile Manufacturers Institute.			
Tires and tubes: Goodyear Tire and Rubber Export Company. National Association of Independent Tire Dealers. Rubber Manufacturers Association. Rubber Reclaimers Association.			
<b>Toilet Goods Association.</b> S. L. Mayham, executive vice president. Manufacturers of cosmetics, perfumes, etc. (The Perfumery Importers Association is also in this office.)	6-8 (1894)	530 (340 active; 170 associate)	9 Rockefeller Plaza, NEW YORK 20, N. Y.
Tubes. See Tires and tubes.			
Tung oil. See American Tung Oil Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Turpentine. See American Turpentine Farmers Association, Cooperative; Naval Stores Dealers Association; Wood Naval Stores Export Association.			
United Beauty School Owners and Teachers Association (Negro). Mrs. Marjorie S. Joyner, president.	None (1945)	4,200 (115 local associations)	4703 South Parkway, CHICAGO 15, Ill.
United States Alkali Export Association. E. V. Finch, president. A Webb-Pomerene Act Export Association.	20-25 (1919)	Under 20	11 Broadway, NEW YORK 4, N. Y.
U. S. Pharmacopoeial Convention. See professional list following.			
United States Shellac Importers Association. George E. Ashby, secretary.	Under 3 (1917)	25-30	155 John St., NEW YORK 17, N. Y.
Varnish. See Federation of Paint and Varnish Production Clubs; National Paint, Varnish and Lacquer Association.			
Veterinary supplies. See Animal health products.			
Vitamins. See Association of Vitamin Chemists; National Vitamin Foundation.			
Water softener. See National Association of Soft Water Service Operators.			
Wax (candle). See National Renderers Association.			
Webb associations. See Exporting.			
Waste rubber. See National Association of Waste Material Dealers; Rubber Reclaimers Association.			
Wood Naval Stores Export Association. E. M. Murphey, executive secretary. A Webb-Pomerene Act Export Association; products include wood rosin, turpentine, pine oil, etc.	Under 3 (1947)	Under 20	GULFPORT, Miss.

## 40 Professional and Other Associations in the Chemical Industry

Association and chief paid official	Paid staff and year formed	Number of members	Address
Acetylene. See International Acetylene Association.			
Agricultural chemistry. See Farm chemistry.			
American Association of Cereal Chemists. F. R. Schwain, secretary.	1-3 (1915)	750 (15 local chapters)	W. A. R. Bldg., IVORYDALE, Ohio.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Association of Colleges of Pharmacy.</b> Louis C. Zopf, secretary. Promotes pharmaceutical education and research.	1-3 (1900)	Over 60 colleges	University of Iowa, IOWA CITY, Iowa.
<b>American Association of Textile Chemists and Colorists.</b> H. C. Chapin, secretary. Promotes research relating to chemical processes and materials of importance to the textile industry.	Under 3 (1921)	5,000	Lowell Textile Institute, LOWELL, Mass.
<b>American Chemical Society.</b> Alden H. Emery, executive secretary. Chemists and chemical engineers.	70-80 in D.C. 80 in field (1876)	58,000	1155 16th St., WASHINGTON 6, D. C.
<b>American Foundation for Pharmaceutical Education.</b> See preceding list.			
<b>American Institute of Chemical Engineers.</b> Stephen L. Tyler, executive secretary.	20-25 (1908)	8,500	120 East 41st St., NEW YORK 17, N. Y.
<b>American Institute of Chemists.</b> Lloyd Van Doren, secretary. Chemists, teachers, industrial executives, students, etc.	3-5 (1923)	2,250	60 East 42d St., NEW YORK 17, N. Y.
<b>American Leather Chemists Association.</b> F. O'Flaherty, secretary.	Under 3 (1906)	600-700	University of Cincinnati, CINCINNATI 21, Ohio.
<b>American Medical Association</b> (physicians). Dr. George F. Lull, general manager.	800-825 (1847)	142,000 (55 State, etc., associations)	535 N. Dearborn St., CHICAGO 10, Ill.
<b>American Oil Chemists Society.</b> Mrs. Lucy R. Hawkins, executive secretary. Oils and fats research.	4-6 (1909)	1,500	35 East Wacker Dr., CHICAGO 1, Ill.
<b>American Pharmaceutical Association.</b> Robert P. Fischelis, general manager. Pharmacists, teachers, druggists, etc.	30-35 (1852)	18,000	2215 Constitution Ave., WASHINGTON 7, D. C.
<b>American Society of Biological Chemists.</b> Otto A. Bessey, secretary.	None (1906)	750-760	Public Health Research Institute NEW YORK, N. Y.
<b>American Society of Brewing Chemists.</b> Mrs. Hilda Holmes, executive secretary.	Under 3 (1934)	500	Route 4, SAWYER, Wis.
<b>American Tung Oil Association.</b> See preceding list.			
<b>American Turpentine Farmers Association,</b> Cooperative. See preceding list.			
<b>American Veterinary Medical Association.</b> J. G. Hardenbergh, secretary.	14-16 (1863)	9,500	600 South Michigan Ave., CHICAGO 5, Ill.
<b>Armed Forces Chemical Association.</b> Fred M. Jacobs, secretary. Organized to "sponsor new developments designed to increase the efficiency of chemical warfare means." Membership includes military and civilian personnel of the Armed Services, and others interested in the promotion of chemical warfare preparedness.	3-5 (1946)	3,000	1129 Vermont Ave., WASHINGTON 5, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Asphalt. See Association of Asphalt Paving Technologists.			
Association of Asphalt Paving Technologists. W. J. Emmons, secretary. Engineers and chemists.	Under 3 (1924)	250-300	1224 East Engineering Bldg., University of Michigan, ANN ARBOR, Mich.
Association of Consulting Chemists and Chemical Engineers. Robert T. Baldwin, executive secretary.	Under 3 (1927)	125-150	50 East 41st St., NEW YORK 17, N. Y.
Association of Food and Drug Officials of the U. S. Evan Wright, secretary. Law enforcement officials.	None (1896)	300 (13 local chapters)	Kansas City Board of Health, TOPEKA, Kans.
Association of Official Agricultural Chemists. Henry A. Lepper, secretary. Chemists connected with governmental agencies interested in chemistry as related to agriculture.	Under 3 (1884)	5,000	P. O. Box 540, Ben Franklin Station, WASHINGTON 4, D. C.
Association of Vitamin Chemists. Charles F. Niven, Jr., secretary.	None (1943)	150-175	808 South Wood St., CHICAGO 12, Ill.
Bacteriologists. See Society of American Bacteriologists.			
Beauty culture: Interstate Council of State Boards and Examiners of Hair Dressing and Cosmetology. National Council of Boards of Beauty Culture. Society of Cosmetic Chemists. Etc.			
Biological chemists. See American Society of Biological Chemists.			
Brewing chemists. See American Society of Brewing Chemists.			
Cereal chemists. See American Association of Cereal Chemists.			
Chemical Foundation. Francis P. Garvan, president. Advancement of chemical and allied science.	6-10 (1919)	Foundation	40 Wall St., NEW YORK 5, N. Y.
Chemical Market Research Association. Edwin I. Oppel, secretary. Membership is composed primarily of chemists, chemical engineers, and economists, representing 120 American and Canadian chemical corporations.	None (1940)	175-200	c/o New Jersey Zinc Co., 160 Front St., NEW YORK 7, N. Y.
Chemical (general). See above associations, also: American Chemical Society. Commercial Chemical Development Association. Society of Chemical Industry. Also see Chemists; Engineers.			
Chemists, etc.: American Association of Cereal Chemists. American Association of Textile Chemists and Colorists. American Chemical Society. American Institute of Chemists.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Chemists, etc. (<i>continued</i>)</b> American Leather Chemists Association. American Oil Chemists Society. American Society of Biological Chemists. American Society of Brewing Chemists. Association of Asphalt Paving Technologists. Association of Consulting Chemists and Chemical Engineers. Association of Official Agricultural Chemists. Association of Vitamin Chemists. Crop Protection Institute. Institute of Paper Chemistry. National Farm Chemurgic Council. Society of Cosmetic Chemists. Also see Engineers. Chemurgy. See National Farm Chemurgic Council.			
<b>Cinchona Products Institute.</b> Norman Taylor, director. Quinine research and education.	Under 3 (1937)	—	10 Rockefeller Plaza, NEW YORK 20, N. Y.
<b>Commercial Chemical Development Association.</b> Frederick A. Soderberg, executive secretary.	None (1947)	130-140	c/o Gen. Dyestuff Corp., 435 Hudson St., NEW YORK 14, N. Y.
<b>Conference of Pharmaceutical Association Secretaries.</b> E. Murphy Josey, secretary.	None (1926)	52	213 St. Clair St., FRANKFORT, Ky.
Cosmetic chemists. See Society of Cosmetic Chemists. Cosmetology. See Beauty culture.			
<b>Crop Protection Institute.</b> Herman Schwertner, secretary. Studies control of injurious insects, plant diseases, etc., and furthers cooperation between scientific workers and the producers of chemicals.	12-14 (1920)	50-75	229 Quackenbos St., WASHINGTON 11, D. C.
Drug officials. See Association of Food and Drug Officials; also Pharmacists and pharmaceuticals.			
<b>Educational:</b> American Association of Colleges of of Pharmacy. American Foundation for Pharmaceutical Education. Institute of Paper Chemistry, etc.			
<b>Electrochemical Society.</b> R. M. Burns, secretary. Chemists, metallurgists, engineers, etc.	4-6 (1902)	2,500 (10 local chapters)	235 West 102d St., NEW YORK 25, N. Y.
<b>Electrolysis Society of America.</b> Irving Payson Zinbarg, executive director. (See Building Renovating Association in Stone, etc., Associations Section for other associations in this office.)	Under 3 (1934)	150-200	60 East 42d St., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Engineering:</b> American Chemical Society. American Institute of Chemical Engineers. Association of Asphalt Paving Technologists. Association of Consulting Chemists and Chemical Engineers. Electrochemical Society. International Acetylene Association. Society of Plastics Engineers. <b>Farm chemistry.</b> See Association of Official Agricultural Chemists; Crop Protection Institute; National Farm Chemurgic Council.			
<b>Federation of Paint and Varnish Production Clubs.</b> V. C. Bidlack, secretary. Technical and plant men.	3-5 (1922)	2,400 (22 locals)	1524 Chestnut St., PHILADELPHIA 2, Pa.
<b>Government officials:</b> Association of Food and Drug Officials. Association of Official Agricultural Chemists. Interstate Council of State Boards and Examiners of Hair Dressing and Cosmetology. National Association of Boards of Pharmacy. National Council of Boards of Beauty Culture.			
<b>Institute of Paper Chemistry.</b> John G. Strange, secretary. Graduate school, affiliated with Lawrence College; research sponsored by the paper and pulp and allied industries.	180-190 (1929)	—	APPLETON, Wis.
<b>International Acetylene Association.</b> H. F. Reinhard, secretary. Supplies technical information regarding equipment, supplies, and products used in the manufacture or utilization of acetylene for engineering and chemical purposes.	Under 3 (1898)	400-450	30 East 42d St., NEW YORK 17, N. Y.
<b>Interstate Council of State Boards and Examiners of Hair Dressing and Cosmetology.</b> Bernice Randall, president.	Under 3 (1936)	28 State boards	948 Plumas St., RENO, Nevada.
<b>Leather chemists.</b> See American Leather Chemists Association.			
<b>National Association of Boards of Pharmacy.</b> P. H. Costello, secretary.	3-5 (1904)	49 State, etc., boards.	77 West Washington St., CHICAGO 2, Ill.
<b>National Council of Boards of Beauty Culture.</b> Florence E. Harris, executive secretary.	Under 3 (1927)	45 State Boards	17 North State St., CHICAGO 2, Ill.
<b>National Farm Chemurgic Council.</b> Wheeler McMillen, president. Devotes its activities to the advancement of "the industrial use of American farm products through applied science."	6-10 (1935)	4,900	Station A. Box 397, COLUMBUS 1, Ohio.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Paint Salesmen's Association.</b> H. H. Loewenstein, secretary. Oil chemists. See American Oil Chemists Society. Paint. See Federation of Paint and Varnish Production Clubs; National Paint Salesmen's Association. Paper chemistry. See Institute of Paper Chemistry. Paving. See Association of Asphalt Paving Technologists. Pharmacists and pharmaceuticals: American Association of Colleges of Pharmacy. American Pharmaceutical Association. Conference of Pharmaceutical Association Secretaries. National Association of Boards of Pharmacy. U. S. Pharmacopocial Convention. Plastics. See Society of Plastics Engineers. Quinine. See Cinchona Products Institute. Salesmen. See National Paint Salesmen's Association.	Under 3 (1933)	1,000	2300 North Broad St., PHILADELPHIA 32, Pa.
<b>Society of American Bacteriologists.</b> Leland W. Parr, secretary. Bacterial research, etc.	None (1899)	3,500 (27 locals)	1335 H St., WASHINGTON 5, D. C.
<b>Society of Chemical Industry,</b> American section (research). Cyril S. Kimball, chairman.	None (1894)	600	30-30 Thompson Ave., LONG ISLAND CITY 1, N. Y.
<b>Society of Cosmetic Chemists.</b> Emery Emerson, secretary. Advancement of the profession of cosmetic and perfumery chemists.	None (1944)	160	1740 Bailey Ave., BUFFALO 11, N. Y.
<b>Society of Plastics Engineers.</b> M. J. Petrelli, national president.	4-6 (1941)	2,000 (25 locals)	178 Sargeant St., HOLYOKE, Mass.
Textile chemists. See American Association of Textile Chemists and Colorists.			
<b>United States Pharmacopocial Convention.</b> Adley B. Nichols, secretary. Representatives of medical and pharmacy schools, etc., who convene every ten years to arrange for a revision of the Pharmacopoeia.	8-10 (1820)	—	4738 Kingsessing Ave., PHILADELPHIA 43, Pa.
Varnish. See Federation of Paint and Varnish Production Clubs. Veterinary supplies. See American Veterinary Medical Association. Vitamin chemists. See Association of Vitamin Chemists.			

## Stone, Clay, and Glass Associations

AT THE start of 1949, the physical volume of factory production for the stone, clay, and glass industries was more than double that of the prewar 1935-39 average. Manufacturers' sales in 1948 totaled \$4.3 billion; there were 15,000 firms, with 550,000 employees (see Statistical Supplement). Approximately 100 national trade associations of manufacturers and distributors are described on following pages; also included are 20 professional and other associations closely allied to the industry.

### Employment and pay rolls

The table below shows the relative size of the major divisions of the stone, clay,

and glass industries (not including mining operations). In late 1948, the number of employees in the entire field was approxi-

*Some Leading Factory Employment States in the Stone, Clay, and Glass Industries.*



*Stone, Clay, and Glass Manufacturing. Employment and Pay Rolls October<sup>1</sup> 1948 Compared with 1939 Monthly Average*

Rank	Industry	Employment		Pay rolls— Percent increase over 1939
		Number October 1948	Percent increase over 1939	
	Stone, clay, and glass products . . . . .	468,000	59	272
1	Glass and glassware . . . . .	123,000	73	296
2	Brick, tile and terra cotta . . . . .	84,000	44	264
3	Pottery and related products . . . . .	61,000	80	300
4	Cement . . . . .	37,000	52	216
5	Asbestos products . . . . .	26,000	64	312
6	Abrasives . . . . .	21,000	166	495
7	Marble, granite, slate, and other products . . . . .	19,000	3	96
8	Wallboard, plaster (except gypsum), and mineral wool . . . . .	15,000	82	392
9	Glass products made from purchased glass . . . . .	14,000	44	231
10	Lime . . . . .	11,000	13	226
11	Gypsum . . . . .	8,000	59	296

<sup>1</sup> Latest data available. Wage earners only.

Source: Bureau of Labor Statistics, U. S. Department of Labor.

mately 60 percent greater than prewar; the largest fields of employment were glass and brick.

### *Leading states and counties*

Leading States in employment are usually Pennsylvania, Ohio, and New York (comprising about one-third of all wage and salary workers), followed by Illinois, West Virginia, California, New Jersey, and Indiana. Leading counties are usually Cook (Chicago), New York, Los Angeles, Allegheny (Pittsburgh), and Lucas. These few counties had about 15 percent of total national employment in the stone, clay, and glass industries in 1947.

### *Current statistics*

Current statistics on these fields are contained in the monthly "Construction Industry Report," issued by the Office of Domestic Commerce. Additional statistics are issued by the Bureau of the Census in its monthly publication, "Clay Construction Products," and in such annual reports as "Refractories" and "Pressed and Blown Glassware."

### *Largest and oldest associations*

Of the associations listed in this section, the largest in size of staff is the Portland Cement Association. It maintains field staffs of engineers and research workers in principal centers of road and building construction, and has done outstanding work in trade promotion, educational services, and technical research. The 10, or more, largest associations, by size of staff and number of members, and the 10 oldest are listed below.

### *Association activities*

The outstanding work of associations in the stone, clay, and glass industries has been recognized by the American Trade Association Executives in its contests for trade association achievement. Two examples are:

VITRIFIED CHINA ASSOCIATION.—"For a successful example of creating a strong organization out of a previously informal, nonstaffed association. It was reorganized in 1944, when the disruptions of World War II were at a peak. A skilled secretary was secured, who made a personal study of practically all chinaware factories throughout the United States, meeting with

<i>Staff</i>	<i>Largest in staff</i>	<i>Members</i>	<i>Largest in Membership</i>	<i>Date</i>	<i>Oldest</i>
480	Portland Cement Association.	10,000	American Road Builders Association.	1886	United Roofing Contractors Association.
40	Associated General Contractors of America.	4,300	Associated General Contractors of America.	1889	National Association of Manufacturers of Pressed and Blown Glassware.
30	American Road Builders Association.	3,500	Better Vision Institute.		American Glassware Association.
30	Structural Clay Products Institute.	3,500	National Association of Building Trades Employers.	1862	U. S. Potters Association.
20	Glass Container Manufacturers Institute.	1,600	United Roofing Contractors Association.	1875	Stained and Leaded Glass Association.
13	Gypsum Association.	1,000	Monument Builders of America.	1893	Optical Wholesalers National Association.
12	Clay Products Association.	600	National Concrete Masonry Association.	1894	National Lime Association.
12	National Sand and Gravel Association.	350	Tile Contractors Association of America.	1902	Stained Glass Association of America.
10	National Crushed Stone Association.	325	National Ready Mixed Concrete Association.	1902	Tile Contractors Association of America.
10	Clay Sewer Pipe Association.	300	Guild of Prescription Opticians of America.	1903	Mirror Manufacturers Association.
				1904	National Association of Marble Dealers.
				1904	Sand-Lime Brick Association.



owners, managers, technical experts, and typical employees.

"The association has active committee, or staff, activities in such fields as technological research, statistics, foreign trade problems, raw materials, supply, marketing, employee relations, and commercial arbitration. Recent exhibitions of products have demonstrated to the public that American chinaware has now reached highest levels of design, beauty, and durability."

**PORTLAND CEMENT ASSOCIATION.** — "For successfully furthering the use of its members' product. Its special achievement during the period relates to its promotion of greater use of cement in the construction of 'farm to market' light-traffic roads. There are said to be more than 2,500,000 miles of these roads in the United States, most of this mileage being in rural areas. State and local tax funds were frequently insufficient to finance the usual heavy-construction highway. The association realized that a cheaper type of road must be devised, to further the sales of its industry's product.

"After a survey of all available published material and technical experience, extensive laboratory tests were made by the association itself and by State Highway boards with which it coop-

erated. A number of experimental portions of roads were laid down. Elaborate tests were made of varying soil, topographical, weather, and other conditions which would play a part in the cost, the durability, and the general effectiveness of this new type of light-traffic road. It now appears that most of the problems have been solved, that the new type of highway will meet normal requirements for this sort of traffic (yet at about half the cost of former cement roads in these areas), and that this industry has thereby found a greatly expanded potential market."

### *Association magazines*

Among the trade journals published by associations in the stone, clay, glass group are "Constructor" (Associated General Contractors of America), "Bulletin" (American Ceramic Society), "Stained Glass" (Stained Glass Association of America), and "Journal" (American Concrete Institute). Trade association publications, in most cases, consist of bulletins, special reports, and similar releases, rather than publications of the trade journal type.

## 100 Trade Associations in the Stone, Clay, and Glass Industries

[Including the few associations in the monument, cemetery, and funeral service fields.]

*THE membership of each of these 100 organizations is composed entirely or primarily of business firms.*

*Included in the alphabetical list below are key word references which bring together associations in related groups. The word Concrete, for example, refers to seven associations in this particular field.*

*A list of 20 professional, etc., associations follows the trade organization list.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Abrasive Grain Association.</b> Harry B. Lindsay, secretary. Manufacturers of natural mineral or artificial abrasives used in emery paper, etc. (The Grinding Wheel Institute is also in this office.)	6-8 (for both associations) (1933)	Under 20	27 Elm St., WORCESTER 8, Mass.
<b>Abrasives:</b> See above, also: Coated Abrasives Association. Durex Abrasives Corporation. Buff and Polishing Wheel Manufacturers Association. Grinding Wheel Institute.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Acoustical Materials Association.</b> Wallace Waterfall, secretary. Manufacturers of building materials used in sound improvement. (The Acoustical Society of America is also in this office.)	Under 3 (1933)	Under 20	205 West Monroe St., CHICAGO 6, Ill.
Acoustics. See above, also Insulation.			
Agricultural Limestone Institute. See section 6.			
American Cemetery Owners Association. See new name, National Cemetery Association.			
American Ceramic Society. See professional list following.			
<b>American Concrete Contractors Association.</b> Ralph C. Condo, secretary. Concrete construction contractors.	3-5 (1937)	75-85	Park Ave., SOMERVILLE, N. J.
American Concrete Institute. See professional list following.			
<b>American Concrete Pipe Association.</b> Howard F. Peckworth, managing director. Manufacturers of concrete pipe used in the construction of sewerage, drainage, and irrigation systems, water supply, etc.	3-5 (1907)	125-150	228 North La Salle St., CHICAGO 1, Ill.
<b>American Dental Trade Association.</b> Wilmoth C. Mack, secretary. Manufacturers and distributors of dental office equipment and supplies: instruments, office furnishings, dental gold, artificial teeth, etc.	6-8 (1882)	250-300	1010 Vermont Ave., WASHINGTON 5, D. C.
American Gem Society. See professional list following.			
American Geological Institute. See professional list following.			
<b>American Glassware Association.</b> H. L. Dillingham, secretary. Manufacturers of table, scientific, illuminating, etc., glassware.	3-5 (1862)	40-50	19 West 44th St., NEW YORK 18, N. Y.
American Granite Association. See new name, American Monument Association.			
American Institute of Architects. See professional list following.			
American Institute of Local Highway Administration. See professional list following.			
<b>American Monument Association</b> (formerly, American Granite Association). J. R. Masenich, secretary. Wholesale quarriers and manufacturers of monumental granite and marble.	5-8 (1910)	150-200	278 Delaware Ave., BUFFALO, N. Y.
American Optometric Association. See professional list following.			
<b>American Refractories Institute.</b> W. J. Westphalen, president. Manufacturers of fire brick and other refractories.	Under 3 (1915)	150-200	1872 Railway Exchange Bldg., ST. LOUIS 1, Mo.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Road Builders Association.</b> Charles M. Upham, engineer-director. Highway contractors, manufacturers of highway equipment, engineers, highway officials; etc. An educational and technical association.	25-30 (1902)	8,000	1319 F St., WASHINGTON 4, D. C.
<b>American Society of Landscape Architects.</b> See professional list following.			
<b>American Stone Importers Association</b> (formerly, Precious Stone Dealers Association). Lloyd V. Lassner, secretary. Importers and wholesalers of precious and synthetic stones.	Under 3 (1930)	30-40	10 West 47th St., NEW YORK 19, N. Y.
<b>American Vitrified China Manufacturers Association.</b> See new name, Vitrified China Association.			
<b>Architects.</b> See professional list following.			
<b>Artificial teeth.</b> See American Dental Trade Association; Dental Laboratories Institute.			
<b>Asbestos Cement Products Association.</b> Chester C. Kelsey, manager. Manufacturers; products include wall-board, roofing, etc.	Under 3 (1937)	Under 20	509 Madison Ave., NEW YORK 22, N. Y.
<b>Asphalt Roofing Industry Bureau.</b> J. S. Bryant, managing director. For further details, see Petroleum, etc., Associations Section.	—	—	2 West 45th St., NEW YORK 19, N. Y.
<b>Asphalt roofing.</b> See above, also United Roofing Contractors Association.			
<b>Asphalt Tile Institute.</b> Charles B. Whittelsey, managing director. For further details, see Petroleum, etc., Associations Section.	—	—	101 Park Ave., NEW YORK 17, N. Y.
<b>Asphalt.</b> See above, also Association of Asphalt Paving Technologists.			
<b>Associated General Contractors of America.</b> Herbert E. Foreman, managing director. Contractors who contract to perform construction work in its entirety (not subcontractors) in 3 main fields: Highways, buildings, and heavy construction (bridges, dams, railroads, etc.).	40-45 (1919)	5,000 (110 local chapters)	Munsey Bldg., WASHINGTON 4, D. C.
<b>Association of American State Geologists.</b> See professional list following.			
<b>Association of Asphalt Paving Technologists.</b> See professional list following.			
<b>Association of Federal Architects.</b> See professional list following.			
<b>Association of Independent Optical Wholesalers.</b> H. G. Wright, executive secretary.	3-5 (1939)	150-160	222 West Adams St., CHICAGO 6, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Barre Granite Association.</b> Reginald S. French, general manager. Granite producers and distributors; also manufacturers of memorial and monumental granite.	6-8 (1889)	50-100	102 North Main St., BARRE, Vt.
<b>Bead and Stone Importers Association.</b> Ben Blank, secretary. Importers of jewelry, novelties, etc. (The Yarn Merchants Association is also in this office, see Textile Associations Section.)	Under 3 (1938)	40-50	171 Madison Ave., NEW YORK 16, N. Y.
<b>Better Vision Institute.</b> M. J. Julian, president. Eyesight conservation agency of the optical industry.	6-10 (1929)	3,500	630 Fifth Ave., NEW YORK 20, N. Y.
<b>Bottles.</b> See Glass Container Manufacturers Institute.			
<b>Brake Lining Manufacturers Association.</b> Harriet G. Duschek, secretary. Manufacturers of asbestos linings for automobiles and trucks; also for industrial equipment.	3-5 (1923)	20-30	370 Lexington Ave., NEW YORK 17, N. Y.
<b>Brake lining.</b> See above, also Friction Materials Export Association.			
<b>Brick:</b> American Refractories Institute. Paving Brick Institute. Sand-Lime Brick Association. Structural Clay Products Institute.			
<b>Buff and Polishing Wheel Manufacturers Association.</b> H. L. Gaardsmoe, secretary. For further details, see Textile Associations Section.	—	—	110 East 42d St., NEW YORK 17, N. Y.
<b>Builders exchanges.</b> There is no active national trade association in this field. There is, however, the Executive Secretaries Council of Builders Exchanges; see professional list following.			
<b>Building Officials Conference of America.</b> See professional list following.			
<b>Building Products Institute.</b> Douglas Whitlock, chairman. Manufacturers of building materials, etc. The Institute specializes in economic and legislative research. (Also see Producers Council.)	3-5 (1946)	20-30	Shoreham Bldg., WASHINGTON 5, D. C.
<b>Building products.</b> See Appendix 1 for list of 245 associations in the construction industry.			
<b>Building Renovating Association.</b> Irving Payson Zinbarg, executive director. Sandblasters and steam cleaners engaged in cleaning and renovating building exteriors, etc. (The Building Waterproofers Association is also in this office.)	Under 3 (1934)	Under 20	60 East 42d St., NEW YORK 17, N. Y.
<b>Building trades.</b> See National Association of Building Trades Employers; also Contractors; Construction.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Building Waterproofers Association.</b> Irving Payson Zinbarg, executive director. Exterior masonry waterproofers, caulkers, and contractors in allied lines. (The Building Renovating Association is also in this office.)	3-5 (1935)	30-50	60 East 42d St., NEW YORK 17, N. Y.
<b>Bulbs. (electric).</b> See Metal Associations Section.			
<b>Bureau of Contract Information.</b> W. D. Dean, general manager. Investigates performance records and financial status of building contractors for purposes of awarding contracts, writing surety bonds, and extending credit.	15-20 (1929)	—	Tower Bldg., WASHINGTON 5, D. C.
<b>Burial vaults.</b> See National Concrete Burial Vault Association.			
<b>Caskets.</b> See Casket Manufacturers Association of America in Lumber Associations Section.			
<b>Cement:</b> Asbestos Cement Products Association. Oxychloride Cement Association. Portland Cement Association. Also see Concrete.			
<b>Cemetery.</b> See National Cemetery Association.			
<b>Ceramic.</b> See American Ceramic Society.			
<b>China Clay Producers Association.</b> See new name, Kaolin Clay Producers Association.			
<b>Chinaware.</b> See Vitrified China Association; U. S. Potters Association; etc.			
<b>Clay Products Association.</b> J. D. Cook, secretary. Manufacturers of vitrified clay sewer pipe; members located chiefly in midwest area.	10-12 (1917)	Under 20	100 North La Salle St., CHICAGO 2, Ill.
<b>Clay Sewer Pipe Association.</b> Maurice Maskrey, president. Manufacturers; members located chiefly in Eastern States.	6-10 (1939)	Under 20	1105 Huntington Bank Bldg., COLUMBUS 15, Ohio.
<b>Clay products.</b> See above associations, also: Kaolin Clay Producers Association. National Clay Pipe Manufacturers, Inc. Structural Clay Products Institute. Also see Brick; China; Plumbing.			
<b>Coated Abrasives Association.</b> George Link, president. Manufacturers of "products consisting of paper, cloth, or other cellulosic backing to which a coating of abrasive grains is bonded by means of adhesive, after the manner of sandpaper and similar products."	Under 3 (1933)	Under 20	41 Park Row, NEW YORK 7, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Concrete Reinforcing Steel Institute.</b> H. C. Delzell, managing director. For further details, see Metal Associations Section.  <b>Concrete:</b> American Concrete Contractors Association. American Concrete Institute. American Concrete Pipe Association. National Cinder Concrete Products Association. National Concrete Burial Vault Association. National Concrete Masonry Association. National Ready Mixed Concrete Association. Also see Cement.  <b>Construction.</b> See Appendix 1 for list of 245 associations in the construction industry. <b>Containers.</b> See Glass Container Manufacturers Institute. Also see Lumber, Metal, and Textile Sections for more than 30 associations of container manufacturers. <b>Contract information.</b> See Bureau of Contract Information.	—	—	38 South Dearborn St., CHICAGO 3, Ill.
<b>Contracting Plasterers International Association.</b> Albert Beever, secretary. Plastering contracting for construction projects.  <b>Contractors.</b> See above, also: American Concrete Contractors Association. American Road Builders Association. Associated General Contractors of America. Bureau of Contract Information. General Contractors Association. National Association of Building Trades Employers. National Association of Master Plumbers. National Association of River and Harbor Contractors. National Terrazzo and Mosaic Association. Painting and Decorating Contractors of America. Tile Contractors Association of America. United Roofing Contractors Association.	Under 3 (1918)	150-200	1237 Majestic Bldg., DETROIT 26, Mich.
<b>Cremation Association of America</b> (Crematories). H. R. Hargrave, secretary.	Under 3 (1913)	80-90	1620 West Belmont Ave., FRESNO, Calif.
<b>Crockery.</b> See Chinaware.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Crucible Manufacturers Association.</b> C. C. Rohrbach, secretary. Manufacturers of graphite, etc., crucibles or melting bowls. (The Special Refractories Association is also in this office. Mr. Rohrbach is also chief executive of the Compressed Air and Gas Institute; Diamond Core Drill Manufacturers Association; Heat Exchange Institute; Hydraulic Institute, see Metal Associations Section.)	Under 3 (1919)	Under 20	90 West St., NEW YORK 6, N. Y.
<b>Dental Dealers of America.</b> Benjamin Weinrach, executive secretary. For further details, see Metal Associations Section.	—	—	312 South Broad St., PHILADELPHIA 2, Pa.
<b>Dental Laboratories Institute of America.</b> Evelyn Reed, executive secretary. Manufacturers (to order) of dental plates, etc.	4-6 (1939)	1,850	7 South Dearborn St., CHICAGO 3, Ill.
<b>Dental Manufacturers of America.</b> Benjamin Weinrach, executive secretary. For further details, see Metal Associations Section.	—	—	312 South Broad St., PHILADELPHIA 2, Pa.
Dental supplies. See above associations, also American Dental Trade Association.			
<b>Diamond Manufacturers Association of America.</b> Leo L. Kaplan, secretary.	Under 3 (1946)	150	18 East 41st St., NEW YORK 17, N. Y.
<b>Diamond Setters Association of New York.</b> Max Weinman, counsel.	Under 3 (1933)	225	225 Broadway, NEW YORK 7, N. Y.
Diamonds. See above associations, also Industrial Diamond Association of America; Gems.			
<b>Durex Abrasives Corporation.</b> H. C. Campfield, secretary. Manufacturers of such abrasive products as sandpaper, etc.; a Webb-Pomerene Act Export Association.	— (1929)	Under 20	240 North Ave., NEW ROCHELLE, N. J.
Earthenware. See U. S. Potters Association.			
Emery paper. See Abrasives.			
Executive Secretaries Council of Builders Exchanges. See professional list following.			
Exporters: Durex Abrasives Corporation. Flints Export Agency. Florida Hard Rock Export Association. Friction Materials Export Association.			
Eyeglasses. See Optical; also Sun Glass Institute.			
<b>Facing Tile Institute</b> (formerly, Glazed Brick & Tile Institute). J. J. Cermak, secretary. Manufacturers; is affiliated with the Structural Clay Products Institute, and uses SCPI staff. The Paving Brick Institute is also in this office.	— (1934)	Under 20	1756 K St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Flints Export Agency.</b> Alexander Harris, vice president. A Webb-Pomerene Act export association.	Under 3 (1940)	Under 20	50 Broad St., NEW YORK 4, N. Y.
<b>Florida Hard Rock Phosphate Export Association.</b> Henry N. Camp, secretary. A Webb-Pomerene Act export association.	Under 3 (1918)	Under 20	P.O. Box 67, LAKE LAND, Fla.
Flower pots. See U. S. Potters.			
<b>Friction Materials Export Association.</b> B. J. Asper, vice president. Manufacturers of brake lining; a Webb-Pomerene Act export association. (Inactive in early 1949.)	1-3 (1945)	Under 20	22 East 40th St., NEW YORK 16, N. Y.
Funeral services: Cremation Association of America. Institute for Mortuary Research. National Cemetery Association. National Concrete Burial Vault Association. National Funeral Directors Association. National Negro Funeral Directors Association. National Selected Morticians, Inc. Also see Burial vault; Caskets; Cemetery; Monuments.			
Gemological Institute of America. See professional list following.			
Gems. See above, also American Gem Society; American Stone Importers Association; Bead and Stone Importers Association; Diamonds.			
<b>General Contractor Association.</b> Edward L. Stanton, general manager. Contractors engaged in heavy construction, such as tunnels, waterworks, etc.; located largely on the East Coast.	3-5 (1908)	100-150	341 Madison Ave., NEW YORK 17, N. Y.
Geologists. See professional list following.			
Gift and art shops. See National Gift and Art Association.			
<b>Glass Container Manufacturers Institute.</b> Victor L. Hall, general manager. Manufacturers of glass containers, such as milk, beer and medicine bottles, jelly glasses, etc., metal and molded bottle caps, and the production of raw materials and certain types of equipment necessary to the manufacture of such containers.	15-20 (1919)	75-100	8 West 40th St., NEW YORK 18, N. Y.
Glass. See above, also: American Glassware Association. Mirror Mfrs. Assn. National Association of Manufacturers of Pressed and Blown Glassware. National Glass Distributors Association. Safety Glass Association. Stained Glass Association of America. Stained and Leaded Glass Association. Sun Glass Institute. Optical.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Glazed Brick and Tile Institute. See new name, Facing Tile Institute.			
Granite. See American Monument Association; Barre Granite Association; National Building Granite Quarries Association; Stone.			
Gravel. See National Sand and Gravel Association; also Stone.			
Grinding Wheel Institute (formerly, Grinding Wheel Manufacturers Association). Harry B. Lindsay, secretary. Manufacturers of wheels, bricks, stones, etc. which are employed in grinding, sharpening, polishing, and for the removal of "stock of metal, stone, wood, and other materials." (The Abrasive Grain Association is also in this office.)	6-9 (for both associations) (1914)	30-40	27 Elm St., WORCESTER 8, Mass.
Guild of Prescription Opticians of America (retailers). J. B. Haines, executive secretary.	3-5 (1925)	260-300	1218 Chestnut St., PHILADELPHIA 7, Pa.
Gypsum Association. Lloyd H. Yeager, secretary. Mining and processing companies. Product is used in building plaster, wallboard, tiles, paints, etc.	11-13 (1930)	20-30	20 North Wacker Drive, CHICAGO 6, Ill.
Highway Industries Association (part of the American Road Builders Association.)			
Highway Research Board (an agency of the National Research Council). Roy W. Crum, director. A clearing house for information on research in highway finance, design, materials and construction, maintenance, traffic, etc. Membership includes such national associations as the Asphalt Institute, National Crushed Stone Association; Paving Brick Institute, National Slag Association; Portland Cement Association, etc.	20-25 (1920)	40 national associations	2101 Constitution Ave., WASHINGTON 7 D. C.
Highway. See above, also American Institute of Local Highway Administration; American Road Builders Association; Pan American Highway Confederation.			
Houseware. See American Glassware Association; National Association of Manufacturers of Pressed and Blown Glassware; U. S. Potters Association; Vitified China Association.			
Importers. See American Stone Importers Association; Bead and Stone Importers Association.			
Indiana Limestone Institute. Mrs. E. C. Walter, secretary. (The "national" association of this building stone industry.)	4-6 (1932)	20-25	Box 471, BEDFORD, Indiana
Industrial Diamond Association of America (manufacturers). Athos D. Leveridge, executive manager.	3-5 (1946)	75-100	124 E. 40th St. NEW YORK 16, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Industrial Mineral Wool Institute.</b> R. L. Davis, secretary. Manufacturers of mineral wool products used for industrial insulation, to control hot or cold temperatures.	Under 3 (1941)	Under 20	441 Lexington Ave., NEW YORK 17, N. Y.
<b>Institute for Mortuary Research.</b> Carl Haessler, director. Formed by National Funeral Directors Association. (Inactive in early 1949.)	Under 3 (1930)	8,500-9,000	39 Massachusetts Ave., DETROIT 3, Mich.
<b>Insulation Board Institute.</b> J. B. Blackburn, manager. Manufacturers of fibre, gypsum, etc., wallboard.	3-5 (1932)	Under 20	111 West Washington St., CHICAGO 2, Ill.
Insulation. See above, also: Acoustical Materials Association. Industrial Mineral Wool Institute. Magnesia Insulation Manufacturers Association. National Mineral Wool Association. Vermiculite Institute.			
Jewelry: American Gem Society. American Stone Importers Association. Bead and Stone Importers Association. Diamond Manufacturers Association. Diamond Setters Association. Gemological Institute of America. Industrial Diamond Association.			
<b>Kaolin Clay Producers Association</b> (formerly, China Clay Producers Association). W. J. Parker, secretary. (The Sun Glass Institute is also in this office. Also see American Die Casting Institute in the Metal Associations Section for nine other associations in this office.)	Under 3 (1933)	Under 20	366 Madison Ave., NEW YORK 17, N. Y.
Lamps. See American Glassware Association; National Association of Manufacturers of Pressed and Blown Glassware. Also see Metal Associations Section.			
Lighting equipment. See Metal Associations Section.			
Lime. See National Lime Association.			
Limestone. See Agricultural Limestone Institute; Indiana Limestone Institute; National Agricultural Limestone Association; National Crushed Stone Association.			
Linoleum. There is no national trade association composed entirely of linoleum manufacturers. Some firms in this industry belong to the Asphalt Tile Institute.			
<b>Magnesia Insulation Manufacturers Association.</b> Marshall F. Allen, manager. Pipe, boiler, etc., insulation.	Under 3 (1944)	Under 20	1317 F St., WASHINGTON 4, D. C.
<b>Marble Institute of America.</b> Romer Shawhan, managing director. Quarriers, importers, wholesalers, finishers, contractors, etc.	Under 4 (1945)	100-125	108 Foster Ave., MT. VERNON, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Marble. See above, also American Monument Association; National Association of Marble Dealers; National Terrazzo and Mosaic Association.</p> <p>Masonry. See National Concrete Masonry Association; etc.</p>	3-5 (1933)	30-40	17 John St., NEW YORK 7, N. Y.
<p>Mechanical Packing Association. F. H. Luhrs, secretary. Manufacturers of asbestos, rubber, etc. packing, used to "create a gas or liquid seal on moving or stationary mechanical parts, such as valve stems, rods, plungers, pistons, etc."</p>	3-5 (1933)	30-40	17 John St., NEW YORK 7, N. Y.
<p>Memorial Craftsmen of America. See new name, Monument Builders of America.</p>			
<p>Mica Fabricators Association. Elizabeth Clarkson, secretary. (Also in this office, with Stewart N. Clarkson as chief executive, are the Wet Ground Mica Association; and the Industrial Furnace Manufacturers Association and Metal Treating Institute, see Metal Associations Section.)</p>	Under 3 (1943)	Under 20	420 Lexington Ave., NEW YORK 17, N. Y.
<p>Mica. See above, also Wet Ground Mica Association.</p>			
<p>Milk bottles. See Glass Container Manufacturers Institute; National Association of Milk Bottle Exchanges.</p>			
<p>Milk bottle supplies. See Milk Cap Statistical Bureau and National Association of Sanitary Milk Bottle Closure Manufacturers in the Lumber, etc., Associations Section; and Milk Bottle Crate Manufacturers Council in the Metal Associations Section.</p>			
<p>Mineral wool. See Industrial Mineral Wool Institute; National Mineral Wool Association.</p>			
<p>Mining and quarrying. See Clay; Gypsum; Phosphate; Stone.</p>			
<p>Mirror Manufacturers Association. Minita Westcott, executive secretary. (The Venetian Blind Association is also in this office, see Section I.)</p>	4-6 (1903)	60-70	435 North Michigan Ave., CHICAGO 11, Ill.
<p>Modular Service Association. M. W. Adams, secretary. Formed by the Producers Council and the American Institute of Architects to encourage greater standardization of materials in the building industry.</p>	— (1938)	Under 20	110 Arlington St., BOSTON 16, Mass.
<p>Monument Builders of America (formerly, Memorial Craftsmen of America). Alexander Park, executive secretary.</p>	4-6 (1905)	900-1,000	20 East Jackson Blvd., CHICAGO 4, Ill.
<p>Monuments. See above, also American Monument Association; Barre Granite Association. For Memorial bronze, see Metal Associations Section.</p>			
<p>Morticians. See National Selected Morticians; also Funeral services.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Mosaic. See National Terrazzo and Mosaic Association.			
National Agricultural Limestone Association (producers). Robert M. Koch, executive secretary.	Under 3 (1945)	400	1424 K St., WASHINGTON 5, D. C.
National Association of Building Trades Employers (contractors). William G. Wheeler, executive secretary.	Under 3 (1919)	3,500	2 Park Ave., NEW YORK 16, N. Y.
National Association of Home Builders. Frank M. Cortright, executive vice president. A 1942 merger of the Home Builders Institute and the National Home Builders Association. Many of its members are real estate firms which also engage in home building.	20-25 (1942)	12,000	1028 Connecticut Ave., WASHINGTON 6, D. C.
National Association of Manufacturers of Pressed and Blown Glassware. George Dougherty, executive vice president. Activities confined largely to labor relations.	3-5 (1889)	50-60	34 Conestoga Bldg., PITTSBURGH 22, Pa.
National Association of Marble Dealers. W. W. Getchell, secretary. Producers, fabricators, distributors, etc. of interior marble.	Under 3 (1904)	90-100	2727 27th Ave., S., MINNEAPOLIS 6, Minn.
National Association of Milk Bottle Exchanges. T. H. Broughton, secretary.	None (1933)	50-60	429 Mack Ave., DETROIT 1, Mich.
National Association of River and Harbor Contractors. H. O. Locker, secretary. Dredging, land reclamation, etc.	3-5 (1933)	40-50	15 Park Row, NEW YORK 7, N. Y.
National Association of Silo Manufacturers. Z. W. Craine, secretary.	Under 3 (1912)	100	Box 30, NORWICH, N. Y.
National Building Granite Quarries Association, Inc. Zulefa Natirbov, secretary. Quarriers and manufacturers.	Under 3 (1916)	Under 20	114 East 40th St., NEW YORK 16, N. Y.
National Cemetery Association. Martin F. Gaudian, executive secretary. For further details, see Finance, etc., Associations Section.	—	—	1427 Eye St., WASHINGTON 5, D. C.
National Cinder Concrete Products Association (manufacturers). H. H. Longenecker, secretary.	None (1923)	45-50	P.O. Box 95, PRIMOS, Pa.
National Clay Pipe Manufacturers, Inc. Fred S. Cresswell, manager.	Under 3 (1946)	50-60	815 King St., ALEXANDRIA, Va.
National Concrete Burial Vault Association (manufacturers). J. R. Van Meter, secretary.	Under 3 (1929)	190-200	2553 Cummins St., CINCINNATI 25, Ohio.
National Concrete Masonry Association. E. W. Dienhart, executive secretary. Manufacturers of concrete building units, etc.	4-6 (1920)	550-600	38 South Dearborn St., CHICAGO 3, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Crushed Stone Association.</b> J. R. Boyd, administrative director. Producers and distributors of crushed stone used in road building, as railroad ballast, etc.; also of agricultural limestone.	8-10 (1918)	150-200	1415 Elliot Pl., WASHINGTON 7, D. C.
<b>National Funeral Directors Association.</b> Howard C. Raether, executive secretary.	7-9 (1882)	11,750 (47 State associations)	135 West Wells St., MILWAUKEE 3, Wis.
<b>National Gift and Art Association.</b> Wm. E. Little, secretary. Manufacturers and wholesalers; activities devoted largely to exhibitions.	— (1925)	550	220 Fifth Ave., NEW YORK 1, N. Y.
<b>National Glass Distributors Association.</b> North Storms, secretary. Wholesalers of plate, structural, window, and other flat glass.	5-7 (1914)	210	435 North Michigan Ave., CHICAGO 11, Ill.
<b>National Industrial Sand Association.</b> Vincent P. Ahearn, executive secretary. Producers and marketers of sand used for other than building or construction purposes. (The National Sand and Gravel Association and National Ready Mixed Concrete Association are also in this office.)	8-12 (for all associations) (1936)	50-60	National Theater Bldg., 13th and E Sts., WASHINGTON 4, D. C.
<b>National Lime Association.</b> Robert S. Boynton, general manager.	6-10 (1902)	50-60	927 15th St., WASHINGTON 5, D. C.
<b>National Mineral Wool Association.</b> Fred H. Sides, Jr., secretary. Manufacturers of mineral wool insulation for structures and industrial use.	3-5 (1933)	20-30	2906 RKO Bldg., Rockefeller Center, NEW YORK 20, N. Y.
<b>National Negro Funeral Directors Association</b> (formerly, Progressive National Funeral Directors Association). Geo. W. Gaines, general secretary.	Under 3 (1938)	1,200	220 Auburn Ave., PITTSBURGH 6, Pa.
<b>National Paving Brick Association.</b> See new name, Paving Brick Institute.			
<b>National Ready Mixed Concrete Association.</b> (manufacturers). Vincent P. Ahearn, executive secretary. (The National Sand and Gravel Association and National Industrial Sand Association are also in this office.)	8-12 (for all associations) (1930)	300-325	National Theater Bldg., 13th and E Sts., WASHINGTON 4, D. C.
<b>National Sand and Gravel Association</b> (producers). Vincent P. Ahearn, executive secretary. (The National Industrial Sand Association and National Ready Mixed Concrete Association are also in this office.)	8-12 (for all associations) (1917)	200-225	National Theater Bldg., 13th and E Sts., WASHINGTON 4, D. C.
<b>National Selected Morticians, Inc.</b> (funeral services). W. M. Krieger, managing director.	11-13 (1917)	500	520 North Michigan Ave., CHICAGO 11, Ill.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Slag Association</b> (manufacturers). E. W. Bauman, managing director. "Used in highway, street and road construction; building construction, railroad ballast, etc."	3-5 (1918)	Under 20	Warner Bldg., WASHINGTON 4, D. C.
<b>National Slate Association</b> (manufacturers). W. S. Hays, secretary.	Under 3 (1922)	85-95	455 West 23rd St., NEW YORK 11, N. Y.
<b>National Terrazzo and Mosaic Association.</b> Theodore L. Medford, executive secretary. Contractors, producers, and manufacturers. Terrazzo is composed of marble aggregate and cement, and is used in floors, pools, etc. In mosaic work, marble or other pieces are cut to size and hand laid to form a pattern design.	Under 3 (1924)	200	1420 New York Ave., WASHINGTON 5, D. C.
<b>Optical Manufacturers Association.</b> L. H. Johnson, secretary. Manufacturers of lenses, frames, mountings, eye-glass cases, etc.	3-5 (1933)	50-60	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Optical Wholesalers National Association.</b> Guy A. Henry, secretary-manager. Wholesalers of lenses, frames, mountings, sun glasses, goggles, artificial eyes, etc.; also machinery, tools, instruments, etc. used in the manufacture of such products.	4-5 (1894)	220-250	Times Bldg., NEW YORK 18, N. Y.
Optical. See above associations, also: American Optometric Association. Association of Independent Optical Wholesalers. Better Vision Institute. Guild of Prescription Opticians of America. Optical Society of America.			
<b>Oxychloride Cement Association.</b> G. J. Fink, executive secretary. Manufacturers of cement made from magnesium chloride, etc. used for hardening floor and stucco surfaces.	Under 3 (1943)	Under 20	1028 Connecticut Ave., WASHINGTON 6, D. C.
Packing. See Mechanical Packing Association.			
<b>Painting and Decorating Contractors of America.</b> G. S. Stuart, executive director. For further details, see Chemical Associations Section.	—	—	12 South 12th St., PHILADELPHIA 7, Pa.
Pan American Highway Confederation. See professional list following.			
<b>Paving Brick Institute</b> (formerly, National Paving Brick Association). J. J. Cermak, secretary. Manufacturers of vitrified clay paving brick; is affiliated with the Structural Clay Products Institute, and uses SCPI staff. Activities devoted chiefly to trade promotion. (The Facing Tile Institute is also in this office.)	(see description) (1905)	Under 20	1756 K St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Paving. See above, also Association of Asphalt Paving Technologists; Cement; Concrete; etc. Phosphate. See Florida Hard Rock Phosphate Export Association.			
Pipe: American Concrete Pipe Association. Clay Products Association. Clay Sewer Pipe Association. National Clay Pipe Manufacturers, Inc.			
Plasterers. See Contracting Plasterers International Association.			
Plastic Wall Tile Manufacturers Institute. Glenn M. Tindall, executive director. For further details, see Chemical Associations Section.	—	—	75 East Wacker Dr., CHICAGO 1, Ill.
Plate glass. See National Glass Distributors Association.			
Plumbing fixtures. See Vitreous China Plumbing Fixtures Association.			
Pottery. See U. S. Potters Association.			
Portland Cement Association (manufacturers). Frank T. Sheets, president. Chief activities are trade promotion, scientific research, and allied services.	470-480 (1916)	65-70	33 West Grand Ave., CHICAGO 10, Ill.
Precious Stone Dealers Association. See new name, American Stone Importers Association.			
Producers Council. Charles M. Mortensen, executive secretary. Manufacturers of building materials and equipment; specializes in technical research and trade promotion. (Also see Building Products Institute.)	3-5 (1921)	100 (22 national associations)	815 15th St., WASHINGTON 5, D. C.
Progressive National Funeral Directors Association. See new name, National Negro Funeral Directors Association.			
Quarries. See Mining and Quarrying.			
Refractories. See American Refractories Association; Special Refractories Association.			
River and harbor. See National Association of River and Harbor Contractors.			
Road builders. See American Road Builders Association; Highway.			
Roofing. See Asphalt Roofing Industry Bureau; United Roofing Contractors Association; Asbestos Cement Products Association.			
Safety Glass Association (manufacturers). Wilbur M. White, executive director.	Under 3 (1934)	Under 20	6101 Penn Ave., PITTSBURGH 6, Pa.
Sand-Lime Brick Association (manufacturers). Carl Miller, secretary.	Under 3 (1904)	30-40	c/o Pacific Brick Co., PACIFIC, Mo.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Sand. See National Industrial Sand Association; National Sand and Gravel Association; National Crushed Stone Association.</p> <p>Sandblasters. See Building Renovating Association.</p> <p>Sandpaper. See abrasives.</p> <p>Silo. See National Association of Silo Manufacturers.</p> <p>Slag. See National Slag Association.</p> <p>Slate. See National Slate Association.</p> <p>Society of Economic Geologists. See professional list following.</p>			
<p><b>Special Refractories Association.</b> C. C. Rohrbach, secretary. Manufacturers of refractories "made from silicon-carbide, fused alumina, fused magnesia, etc." (The Crucible Manufacturers Association is also in this office. See that association for Mr. Rohrbach's associations in other commodity fields.)</p>	Under 3 (1936)	Under 20	90 West St., NEW YORK 6, N. Y.
<p><b>Stained Glass Association of America.</b> Fred P. Opplinger, general secretary.</p>	Under 3 (1902)	100	822 Wilmington Ave., ST. LOUIS 11, Mo.
<p><b>Stained and Leaded Glass Association.</b> O. W. Heinigke, secretary. Manufacturers; activities devoted chiefly to labor relations.</p>	None (1893)	Under 20	26 East 13th St., NEW YORK 3, N. Y.
<p>Stone. See National Crushed Stone Association; also see Granite; Limestone; Sand.</p>			
<p><b>Structural Clay Products Institute.</b> J. J. Cermak, secretary. Manufacturers of common, face, and paving brick; also tile. (The Facing Tile Institute and Paving Brick Institute are also in this office.)</p>	25-30 (1913)	200	1756 K St., WASHINGTON 6, D. C.
<p><b>Sun Glass Institute.</b> W. J. Parker, secretary. Manufacturers of lenses to provide protection for the eyes against sun glare, etc.; also frames and parts. (See Kaolin Clay Producers Association for other associations in this office.)</p>	Under 3 (1938)	Under 20	366 Madison Ave., NEW YORK 17, N. Y.
<p>Tableware. See Vitrified China Association; Houseware.</p> <p>Teeth. See Artificial teeth.</p> <p>Terrazzo. See National Terrazzo and Mosaic Association.</p>			
<p><b>Tile Contractors Association of America.</b> H. R. Cole, executive secretary.</p>	Under 3 (1902)	325-350	Investment Bldg., WASHINGTON 5, D. C.
<p><b>Tile Council of America.</b> Alfred E. McMillan, secretary. Manufacturers of floor and wall clay tile.</p>	6-8 (1945)	20-25	10 East 40th St., NEW YORK 16, N. Y.
<p><b>Tile Manufacturers Association.</b> Katherine Maloney, president. Manufacturers of floor and wall clay tile.</p>	— (1923)	Under 20	50 East 42d St., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Tile. See above associations, also Asphalt Tile Institute; Facing Tile Institute; Plastic Wall Tile Manufacturers Institute.</p> <p>Undertakers. See Funeral services.</p>			
<p><b>United Roofing Contractors Association.</b> James McCawley, secretary. Contractors engaged in the application of asphalt, asbestos, slate, tile, metal and wood roof materials. (Name changed in early 1949 to National Roofing Contractors Assn.)</p>	3-5 (1886)	1,550- 1,600 (has 10 State and local associations)	315 West Madison St., CHICAGO 6, Ill.
<p><b>United States Potters Association.</b> Wilbert A. Betz, secretary. Manufacturers of semi-vitrified and vitrified chinaware; also earthenware and pottery. (Also see Vitrified China Association.)</p>	3-5 (1875)	30-40	104 East Fourth St., E. LIVERPOOL, Ohio.
<p><b>Vermiculite Institute.</b> Edward R. Murphy, managing director. Producers. (Vermiculite is a non-metallic mineral used for heat and sound insulation; also as a paint filler, etc.)</p>	4-6 (1941)	20-25	208 South La Salle St., CHICAGO 4, Ill.
<p><b>Vitreous China Plumbing Fixtures Association</b> (manufacturers). I. J. Fairchild, secretary. (The Enameled Cast Iron Plumbing Fixtures Association is also in this office, see Metal Associations Section.)</p>	Under 3 (1932)	Under 20	1709 M St., WASHINGTON 6, D. C.
<p><b>Vitrified China Association</b> (formerly, American Vitrified China Manufacturers Association). Robert F. Martin, executive secretary. Manufacturers of hotel and restaurant chinaware; also fine household ware.</p>	3-5 (1918)	Under 20	Shoreham Bldg., WASHINGTON 5, D. C.
<p>Wallboard. See Insulation Board Institute; Asbestos Cement Products Association; Gypsum Association.</p> <p>Waterproofers. See Building Waterproofers Association.</p> <p>Webb associations. See Exporters.</p>			
<p><b>Wet Ground Mica Association.</b> Stewart N. Clarkson, president. Manufacturers; product is used in paint, rubber, plastics, wall paper, etc. (The Mica Fabricators Association is also in this office. See that Association for Mr. Clarkson's associations in other commodity fields.)</p>	Under 3 (1933)	Under 20	420 Lexington Ave., NEW YORK 17, N. Y.
<p>Wheels. See Buff and Polishing Wheel Manufacturers Association; Grinding Wheel Institute; etc.</p> <p>Window glass. See National Glass Distributors Association.</p>			



## 20 Professional and Other Associations in the Stone, Clay, and Glass Industries

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Acoustical Society of America.</b> Wallace Waterfall, secretary. Science of sound and hearing. (The Acoustical Materials Association is also in this office.)	Under 3 (1929)	1,300	205 West Monroe St., CHICAGO 6, Ill.
<b>American Ceramic Society.</b> Charles S. Pearce, general secretary. An organization of technical men; organized to promote art, science, and technology in fields of brick, stoneware, pottery, clay tableware, glassware, etc.	16-20 (1899)	3,700	2525 North High St., COLUMBUS 2, Ohio.
<b>American Concrete Institute.</b> Harvey Whipple, secretary. Engineers, architects, research agencies, etc.	10-12 (1905)	4,500	New Center Bldg., DETROIT 2, Mich.
<b>American Gem Society.</b> Mrs. Isabel L. Blanchard, executive secretary. A professional association of gem experts, jewelers, etc.	6-8 (1934)	1,350	3142 Wilshire Blvd., LOS ANGELES 5, Calif.
<b>American Geological Institute.</b> Earl Ingerson, secretary. "Formed by 11 national geological societies with a combined membership of more than 10,000 geologists."	— (1948)	10,000	2101 Constitution Ave., WASHINGTON 7, D. C.
<b>American Institute of Architects.</b> Edmund R. Purves, executive director. The "National organization of the architectural profession."	24-28 (1857)	8,000	1741 New York Ave., WASHINGTON 6, D. C.
<b>American Institute of Local Highway Administration.</b> B. F. Ostergren, secretary. (Affiliated with American Road Builders Association.)	3-5 (1946)	State groups	1319 F St., WASHINGTON 4, D. C.
<b>American Optometric Association.</b> (optometrists). E. H. Kickenapp, secretary.	10-12 (1898)	10,000	Wilmac Bldg., MINNEAPOLIS 2, Minn.
<b>American Society of Landscape Architects.</b> Bradford Williams, secretary. Members design, supervise, and develop housing projects, industrial developments, institution grounds, parks, gardens, playgrounds, cemeteries, etc.	Under 3 (1899)	350-400	9 Park St., BOSTON 9, Mass.
Architects. See American Institute of Architects; American Society of Landscape Architects; Association of Federal Architects.			
<b>Association of American State Geologists.</b> Edward L. Troxell, president.	— (1906)	— 48	Trinity College, HARTFORD 6, Conn.
<b>Association of Asphalt Paving Technologists</b> (engineers and chemists). Ward K. Parr, secretary.	Under 3 (1924)	250-300	Engineering Bldg., University of Michigan, ANN ARBOR, Mich.
<b>Association of Federal Architects.</b> C. R. Johnson, president.	— (1927)	200	3901 North Fifth St., ARLINGTON, Va.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Builders exchanges. See Executive Secretaries Council of Builders Exchanges.			
<b>Building Officials Conference of America.</b> James H. Mooney, president. Persons engaged in the administration of building laws, ordinances, codes.	5-7 (1914)	Over 500	26 Norman St., BOSTON 14, Mass.
Ceramics. See American Ceramic Society. Concrete. See American Concrete Institute.			
Diamonds. See American Gem Society; Gemological Institute of America.			
<b>Executive Secretaries Council of Builders Exchanges.</b> Fred M. Fortes, executive secretary. Secretaries or other officials of builders exchanges in 13 cities.	Under 3 (1944)	250	P. O. Box 1547, ORLANDO, Fla.
<b>Gemological Institute of America.</b> Robert M. Shipley, executive director. An educational organization in the gem branch of the jewelry trade.	— (1931)	—	541 S. Alexandria Ave., LOS ANGELES 5, Calif.
Gems. See above, also American Gem Society.			
<b>Geological Society of America.</b> H. R. Aldrich, secretary. Persons engaged in geological work, teaching, etc.	15-18 (1888)	2,000 (5 local sections)	419 West 117th St., NEW YORK 27, N. Y.
Geologists. See above, also American Geological Institute; Society of Economic Geologists.			
<b>Optical Society of America</b> (optical research). A. C. Hardy, secretary.	Under 3 (1916)	1,750	c/o Massachusetts Institute of Technology, CAMBRIDGE, Mass.
Optometrics. See above, also American Optometric Association.			
<b>Pan American Highway Confederation.</b> Stephen James, director. Serves as the central office for the exchange of technical data on road building and use among the member countries of the Pan American Union. Acts as the agent of the Pan American Highway Congresses in the preparation of reports, etc.	Under 3 (1925)	—	Pan American Union, 17th & Constitution Ave., WASHINGTON 6, D. C.
Paving technologists. See Association of Asphalt Paving Technologists.			
<b>Society of Economic Geologists.</b> Olaf N. Rove, secretary. Fosters advancement of the science of geology, the study of rock structure, etc., as applied to mining and other industries.	None (1906)	500	Annandale Road, FALLS CHURCH, Va.

## Printing and Publishing Associations

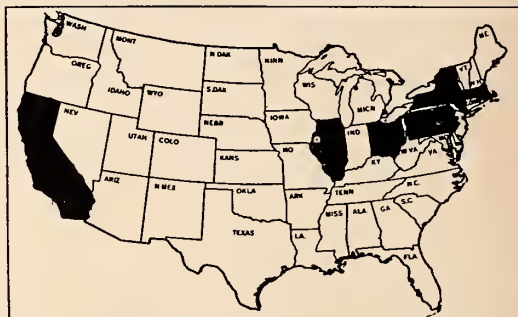
**T**HIS is predominantly a small business industry. In 1948, it comprised approximately 750,000 employees and over 40,000 establishments, according to the Office of Business Economics (see Statistical Supplement). The national spokesmen for these establishments are the 60 national trade associations described on following pages; also listed are 40 professional and other organizations closely allied to these fields. Physical production in the industry at the start of 1949 was 60 percent above the 1935-39 average.

### *Large and small firms*

Of the prewar total of 38,000 firms, almost 30 percent were small printing shops without even one employee. Another 35 percent had only one to three employees. The 1939 Census of Manufactures covered almost 25,000 establishments with 553,000 employees (325,000 were wage workers) and \$2.6 billion value of products. Another 13,600 very small printing and publishing shops, with 9,000 employees, were covered by the 1939 Census of Service Establishments (because their annual receipts were under \$5,000 each). Postwar data on size groups will be available in the 1947 Census of Manufactures.

In early 1947, the Nation's leading printing-industry State, New York, had 5,300 employing firms, with 156,000 employees (155,000 in early 1948). Only 1,200 of these 5,300 firms employed 20 or more workers.

*Some Leading Factory Employment States in the Printing and Publishing Industry*



Illinois was second, with 91,000 employees (88,000 in 1948) and 2,550 firms, of which only 600 had 20 or more workers. The largest firm in the printing industry had about 10,000 employees in 1948; five others had 5,000 or more employees.

### *Employment and pay rolls*

The printing and publishing industry has an unusually large proportion of salary workers. In October 1948 the Bureau of Labor Statistics reported a total of 725,000 wage and salary workers. Of these, 436,000, or 60 percent, were classed as wage or production employees, working in the branches named in the following table.

### *Leading States*

In early 1948, New York and Illinois had 36 percent of national employment in the printing and publishing industry, according to data from State Unemployment



*Printing and Publishing. Employment and Pay Rolls October<sup>1</sup> 1948  
Compared with 1939 Monthly Average*

Industry	Employment		Pay rolls— Percent increase over 1939
	Number October 1948	Percent increase over 1939	
Total (including Miscellaneous) . . . . .	436,000	33	174
Printing: book and job . . . . .	185,000	45	205
Newspapers and periodicals . . . . .	149,000	26	154
Bookbinding . . . . .	34,000	34	208
Lithographing . . . . .	31,000	18	132

<sup>1</sup> Latest data available.

Source: Bureau of Labor Statistics, U. S. Department of Labor.

Insurance Compensation Boards on employing firms. An additional 26 percent of all jobs were in the four States of Pennsylvania, Ohio, California, and Massachusetts.

### *Close ties with advertising*

The interrelationship between this industry and advertising is outlined in Section 10. According to the 1939 Census of Manufactures, receipts by the industry were \$2,150 million. Of this, \$1,250 million was received by newspapers and magazines, 60 percent of which was from advertising. Commercial and job printing took the remainder of the industry's revenue, except the \$240 million receipts of the book publishing branch. The 1945 total for book publishing was \$370 million, with 430 million books sold.

### *Association activities*

Trade associations composed primarily of small firms usually have limited financial resources. Yet many provide an appreciable amount of the management, sales promotion, and current business trends information which such small enterprises need to insure stability. One example is the Printing Industry of America (formerly, United Typothetae of America). Most PIA members are small firms in the job printing field—producers of stationery, posters, direct-mail literature, labels,

smaller periodicals, etc. Affiliations include almost 50 local-area associations. The wartime and postwar services of the PIA, in days of paper, machinery, and other shortages, won a special prize from the American Trade Association Executives. The award read, in part: "For serving as the national voice of the job and commercial printing trades and for wartime and postwar services to its industry in business management problems, returned veterans assistance, vocational aids, and activities in such fields as cost accounting, statistics, and government relations."

The Book Manufacturers Institute also received an ATAIE award for services rendered its members. In summarizing the association's program of commercial research and economic planning, the award stated, in part: "The results of its national survey, said to be the first ever made in the book industry, are presented in 'People and Books,' a 160-page book issued by the association. In it the Jury of Awards found full details on the association's far-sighted plans and the results of the extensive study of America's book-reading public. It covers buying preferences and borrowing habits of varied types of present and prospective book readers, even by age-groups. It makes available the type of basic data which all other progressive-minded industries must have before most effective economic planning and business expansion is possible."



*Largest and oldest associations*

The largest-staffed regular trade association in this group is the American Newspaper Publishers Association, which, together with its affiliated Bureau of Advertising, has a staff of almost 140 persons. The Associated Press, a nonprofit, cooperative organization, but not of the trade association type because of its highly speci-

alized services as a news gathering agency, has over 2,000 employees. The American Society of Composers, Authors, and Publishers, with a staff of 300, and the Audit Bureau of Circulations, with 125, are likewise specialized agencies rather than trade associations. The 10 largest associations, by size of staff and number of members, and the ten oldest are listed below.

Staff	Largest in staff	Members	Largest in Membership	Date	Oldest
2,000	Associated Press.	5,300	National Editorial Association.	1885	National Editorial Association.
300	American Society of Composers, Authors and Publishers.	3,600	Printing Industry of America.	1887	American Newspaper Publishers Association.
140	American Newspaper Publishers Association (and Bureau of Advertising).	3,200	Associated Press.	1887	Printing Industry of America.
125	Audit Bureau of Circulations.	3,100	Audit Bureau of Circulations.	1895	Music Publishers Association of the U. S.
100	Broadcast Music, Inc.	2,200	American Society of Composers, Authors and Publishers.	1896	International Association of Electrotypers and Stereotypers.
50	Publishers Information Bureau.	1,700	Broadcast Music, Inc.	1898	Association of North American Directory Publishers.
25	National Editorial Association.	1,250	American Booksellers Association.	1900	American Booksellers Association.
25	Printing Industry of America.	1,100	American Institute of Graphic Arts.	1901	Periodical Publishers Association.
20	Lithographers National Association.	800	American Newspaper Publishers Association.	1903	Advertising Specialty National Association.
15	National Association of Greeting Card Publishers.	350	National Association of Photo-Lithographers.	1903	Associated Press.

60 Trade Associations in the Printing and Publishing Industries

[The list includes associations of printers, publishers, and dealers in printed products. It also includes the few associations of business schools.]

*THE membership of these 60 organizations is composed entirely or primarily of business firms.*

*Included below are key word references which bring together associations in related groups. The words Book publishing, for example, refer to six associations in this field. A list of 40 professional, etc., associations follows the trade organization list.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
Accounting supply. See Business Forms Institute; Stationery.			
Advertising Specialty National Association. Russell M. Searle, secretary. Manufacturers and jobbers of advertising calendars, hlotters, novelties, etc.	Under 3 (1903)	250-300	1346 Connecticut Ave., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Advertising Typographers Association of America.</b> Albert Abrahams, executive secretary. Producers of display advertising for newspapers, periodicals, trade papers, etc.	Under 3 (1926)	70-80	461 Eighth Ave., NEW YORK 1, N. Y.
Advertising. See above, also: American Association of Newspaper Representatives. American Highway Sign Association. Association of Newspaper Classified Advertising Managers. Audit Bureau of Circulations. Bureau of Advertising. Controlled Circulation Audit. Controlled Circulation Newspapers of America. International Typographic Composition Association. Magazine Advertising Bureau. National Advertising Newspaper Association. National Association of Display Industries. Newspaper Advertising Executives Association. Outdoor Advertising Association. Periodical Publishers Association. Point of Purchase Advertising Institute. (For associations of advertising agencies, advertisers, etc., see list of 100 in Advertising Associations Section.)			
<b>Agricultural Publishers Association.</b> E. C. Nash, executive secretary. Publishers of farm magazines, etc.	Under 3 (1914)	35-40	333 North Michigan Ave., CHICAGO 1, Ill.
American Agricultural Editors Association. See professional list following. American Association of Collegiate Schools of Business. See professional list following.			
<b>American Association of Commercial Colleges.</b> C. W. Woodward, executive secretary. Business, secretarial, accounting, etc., schools.	Under 3 (1930)	165-175	220 North Main St., BURLINGTON, Iowa.
<b>American Association of Newspaper Representatives.</b> Douglas Taylor, secretary. Firms which specialize in newspaper advertising research and arrange promotional campaigns.	None (1942)	35 firms (132 offices)	30 Rockefeller Plaza, NEW YORK 20, N. Y.
American Association of Schools and Departments of Journalism. See professional list following. American Association of Teachers of Journalism. See professional list following.			
<b>American Book Publishers Council.</b> D. S. Cameron, manager, Publishers, but usually not printers, of books sold largely through book and department stores. (See Book Manufacturers Institute.)	6-9 (1920)	80-90	62 West 47th St., NEW YORK 19, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Booksellers Association.</b> Gilbert E. Goodkind, executive secretary. Retail book stores.	7-9 (1900)	1,250	31 Madison Ave., NEW YORK 10, N. Y.
<b>American Documentation Institute.</b> See professional list following.			
<b>American Highway Sign Association.</b> W. D. Elding, secretary. For further details, see Advertising etc., Associations Section.	—	—	First National-Soo Line Bldg., MINNEAPOLIS 2, Minn.
<b>American Institute of Graphic Arts.</b> S. L. Catlin, executive director. Acts as a clearing house on graphic arts matters for printers, photo-engravers, electrotypers, typographers, publishers, bookbinders, etc. Its educational program includes exhibitions, lectures, clinics, etc.	4-6 (1914)	1,300	115 East 40th St., NEW YORK 16, N. Y.
<b>American Music Guild (publishers).</b> D. H. Sultner, vice president.	— (1942)	—	29 West 65th St., NEW YORK 23, N. Y.
<b>American Newspaper Publishers Association.</b> Cranston Williams, general manager. Publishers of daily newspapers. (The ANPA's Bureau of Advertising is also in this office, with a staff of 75-80.)	55-60 (1887)	750-800	370 Lexington Ave., NEW YORK 17, N. Y.
<b>American Photo - Engravers Association.</b> Frank J. Schreiber, executive secretary.	5-7 (1897)	600	175 West Jackson Blvd., CHICAGO 4, Ill.
<b>American Publishers Conference.</b> Wm. L. Daley, secretary. Association's chief activity is government relations problems of newspaper and periodical publishers. Mr. Daley is also the Washington representative of the National Editorial Association.	Under 3 (1920)	—	Investment Bldg., WASHINGTON 5, D. C.
<b>American Schools Association.</b> V. C. Beebe, president. Private colleges, preparatory schools, and camps.	12-14 (1910)	200	25 East Washington St., CHICAGO 2, Ill.
<b>American Society of Composers, Authors and Publishers (ASCAP).</b> See Section 14.			
<b>American Society of Newspaper Editors.</b> See professional list following.			
<b>American Textbook Publishers Institute.</b> Lloyd W. King, executive secretary. Publishers of books used in schools and colleges.	3-5 (1942)	45-50	1 Madison Ave., NEW YORK 10, N. Y.
<b>American War Correspondents Association.</b> See professional list following.			
<b>Associated Business Papers, Inc.</b> Wm. K. Beard, executive vice president. Publishers of trade journals: magazines edited to serve distinct business or professional fields.	9-11 (1906)	135-140	205 East 42d St., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Associated Church Press.</b> G. Elson Ruff, secretary.	None (1920)	75-80 periodicals	1228 Spruce St., PHILADELPHIA 7, Pa.
<b>Associated Court and Commercial Newspapers.</b> Lucius B. Morse, secretary (c/o St. Louis Daily Record). Publishers of newspapers specializing in legal notices, etc.	None (1930)	40-50	1004 Market St., ST. LOUIS 1, Mo.
<b>Associated Press.</b> Kent Cooper, general manager. The Nation's largest cooperative association in the collection, assembly, and distribution of news. Its newspaper members are usually publishers of daily papers, who pay for the association's services on a nonprofit basis. About 1,000 radio stations (often newspaper-owned) are associate members. (Most of the other news services such as United Press, International News Service, etc., are privately-owned.)	Over 2,000 (1900)	3,200 newspapers (and radio stations)	50 Rockefeller Plaza, NEW YORK 20, N. Y.
<b>Associated University Bureaus of Business and Economic Research.</b> See professional list following.			
<b>Association of American Playing Card Manufacturers.</b> H. Wilson Lloyd, executive secretary. For further details, see Lumber, etc., Associations Section.	—	—	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Association of Comics Magazine Publishers.</b> Phil Keenan, president (c/o Hillman Periodicals).	Under 3 (1948)	Under 20	535 Fifth Ave., NEW YORK 17, N. Y.
<b>Association of International Publishers Representatives.</b> See professional list following.			
<b>Association of Newspaper Classified Advertising Managers.</b> See professional list following.			
<b>Association of North American Directory Publishers.</b> E. J. Loranger, secretary. Publishers of city directories.	Under 3 (1898)	35-40	244 Madison Ave., NEW YORK 16, N. Y.
<b>Association of Publication Production Managers.</b> See professional list following.			
<b>Association of Screen Magazine Publishers, Inc.</b> Charles O. Terwilliger, Jr., secretary.	None (1947)	Under 20	261 Fifth Ave., NEW YORK 16, N. Y.
<b>Audit Bureau of Circulations.</b> James N. Shryock, managing director. An association of advertisers in paid-circulation newspapers and magazines, advertising agencies, publishers, etc. The objects are "to issue standardized statements of the circulation of publisher members, and to disseminate circulation data only for the benefit of advertisers, advertising agencies, and publishers."	125 (1914)	3,100	165 West Wacker Dr., CHICAGO 1, Ill.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Audit. See above, also Controlled Circulation Audit, Inc.</p> <p>Authors League of America. See professional list following.</p> <p>Aviation Writers Association. See professional list following.</p> <p>Baseball Writers Association of America. See professional list following.</p> <p>Blankbooks. See Business Forms Institute; National Association of College Stores; National Stationers Association.</p> <p>Blotters. See Advertising Specialty National Association.</p> <p>Blue printing. See International Association of Blue Print and Allied Industries.</p> <p>Bookbinding. See Book Manufacturers Institute.</p>	3-5 (1933)	40-50	25 West 43rd St., NEW YORK 18, N. Y.
<p><b>Book Manufacturers Institute.</b> J. Raymond Tiffany, general counsel. Establishments engaged in one or more of the processes of book production: Composition, plate making, relief printing, lithography, edition binding; also the mechanical departments of publisher-owned plants engaged in textbook, subscription, reference, and general book publishing. (See American Book Publishers Council.)</p>			
<p><b>Book Publishers Bureau, Inc.</b> Merged in 1948 with the American Book Publishers Council.</p>			
<p>Book publishing. See above, also:</p> <p>American Book Publishers Council.</p> <p>American Textbook Publishers Institute.</p> <p>Association of North American Directory Publishers.</p> <p>National Association of Catholic Publishers and Dealers in Church Goods.</p> <p>National Music Printers and Allied Trades Association.</p>			
<p>Book sellers. See American Booksellers Association; National Association of College Stores; National Stationers Association.</p>			
<p>Braille Institute of America. See professional list following.</p>			
<p>Broadcast Music, Inc. See Section 14.</p>			
<p><b>Bureau of Advertising</b> (part of the American Newspaper Publishers Association). Wm. G. Bell, director of research. A clearing house of market and media information, supported by over 1,000 daily newspapers.</p>	75-80 (1913)	—	370 Lexington Ave., NEW YORK 17, N. Y.
<p><b>Business Forms Institute</b> (formerly, Specialty Accounting Supply Manufacturers Association). H. M. Meloney, executive secretary. Manufacturers of sales books, autographic registers, manifold business forms, etc.</p>	3-5 (1916)	30-40	220 East 42d St., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Business papers. See Associated Business Papers, Inc; Controlled Circulation Audit, Inc.; National Association of Magazine Publishers; National Business Papers Association; National Conference of Business Paper Editors.</p> <p>Calendars. See Advertising Specialty National Association.</p> <p>Cartoonists Society. See professional list following.</p>			
<p><b>Catholic Press Association.</b> James A. Shanahan, executive secretary. Magazine and newspaper publishers.</p>	Under 3 (1910)	100-150	410 South Michigan Ave., CHICAGO 5, Ill.
<p>Catholic publishers. See above, also National Association of Catholic Publishers and Dealers in Church Goods.</p> <p>Church press. See Associated Church Press.</p> <p>Circulation data. See Audit Bureau of Circulations; Controlled Circulation Audit; International Circulation Managers Association.</p> <p>College supplies. See American Textbook Publishers Institute; National Association of College Stores; School supplies.</p> <p>Colleges. See Schools.</p> <p>Comics. See Association of Comics Magazine Publishers.</p>			
<p><b>Controlled Circulation Audit, Inc.</b> F. L. Avery, managing director. A co-operative circulation-verification agency similar to the Audit Bureau of Circulations—but confined to trade journals distributed on a selected, free-distributions basis.</p>	7-10 (1931)	465-475	420 Lexington Ave., NEW YORK 17, N. Y.
<p><b>Controlled Circulation Newspapers of America.</b> Y. R. Klein, secretary. Affiliated with the National Advertising Newspaper Association; covers shopping news papers, etc.</p>	Under 3 (1942)	135-150	1235 East 53rd St., CLEVELAND 14, Ohio
<p>Controlled circulation. See above, also National Business Publications, and Shopping news.</p> <p>Controllers. See professional list following.</p> <p>Correspondence schools. See National Home Study Council; also Schools.</p> <p>Correspondents. See professional list following.</p> <p>Court papers. See Associated Court and Commercial Newspapers.</p> <p>Diplomas. See Engraved Stationery Manufacturers Association.</p> <p>Directories. See Association of North American Directory Publishers.</p> <p>Display advertising. See Advertising Typographers Association; Advertising Specialty National Association; National Association of Display Industries; Point of Purchase Advertising Institute.</p> <p>Documentation. See professional list following.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Duplicating. See Mail Advertising Service Association; Printing Industries of America; also Blue printing.</p> <p>Editors. See professional list following.</p> <p>Education Writers Association. See professional list following.</p> <p>Educational. See Schools.</p> <p>Educational Buyers Association. See professional list following.</p> <p>Educational Press Association. See professional list following.</p> <p>Electrotypers. See International Association of Electrotypers and Stereotypers.</p>			
<b>Employing Photo-Engravers Association of America</b> (chiefly, labor relations services). Richardson S. Hiney, secretary. (The Employing Printers of America is also in this office.)	Under 3 (1904)	50-75	53 West Jackson Blvd., CHICAGO 4, Ill.
<b>Employing Printers Association of America</b> (chiefly, labor relations services). Richardson S. Hiney, secretary. (The Employing Photo-Engravers Association of America is also in this office.)	3-5 (1911)	60-70	53 West Jackson Blvd., CHICAGO 4, Ill.
<b>Engraved Stationery Manufacturers Association.</b> John A. Bresnahan, manager. Manufacturers of engraved social and commercial stationery, cards, invitations, announcements, diplomas, etc.	Under 3 (1911)	100-150	Tower Bldg., WASHINGTON 5, D. C.
<p>Engravers. See Employing Photo-Engravers Association.</p> <p>Farm magazines. See Agricultural Publishers Association; American Agricultural Editors Association; Poultry Publishers Association.</p> <p>Football Writers Association of America. See professional list following.</p> <p>Foreign press. See professional list following.</p> <p>Graphic arts. See American Institute of Graphic Arts; also Printing.</p> <p>Greeting Card Industry. See new name, National Association of Greeting Card Publishers.</p>			
<b>Gummed Industries Association.</b> Philip O. Deitsch, managing director. For further details, see Lumber, etc., Associations Section.	—	—	19 West 44th St., NEW YORK 18, N. Y.
<p>House organs. See professional list following.</p> <p>Illustrators. See professional list following.</p> <p>Ink. See National association of Printing Ink Makers.</p> <p>Institute of Newspaper Controllers and Finance Officers. See professional list following.</p>			
<b>International Association of Blue Print and Allied Industries.</b> Ray Good, Jr., executive secretary. Firms engaged in "the business of commercial blue printing, photo copying, planographing, etc."	3-5 (1927)	450-500	506 South Wabash Ave., CHICAGO 5, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>International Association of Electrotypers and Stereotypers.</b> A. P. Schloegel, executive secretary. "Manufacturers of printing plates, the surface of which is obtained by electrical deposition of copper, nickel, or chromium on a mould of wax or lead; and stereotypes made by pouring white metal on a prepared matrix."	3-5 (1896)	190-200	701 Leader Bldg., CLEVELAND 14, Ohio.
<b>International Circulation Managers Association.</b> See professional list following. <b>International Council of Industrial Editors.</b> See professional list following. <b>International Trade Composition Association.</b> See new name, International Typographic Composition Association.			
<b>International Typographic Composition Association</b> (formerly, International Trade Composition Association). Frank M. Sherman, executive director. Manufacturers of "commercial composition, advertising typography, type and materials for the graphic arts."	Under 3 (1919)	325-350	1015 Chestnut St., PHILADELPHIA 7, Pa.
<b>Invitations.</b> See Engraved Stationery Manufacturers Association. <b>Journalism.</b> See professional list following.			
<b>Label Manufacturers National Association.</b> Charles R. Cosby, executive secretary. Manufacturers, printers, etc. of paper labels.	3-5 (1916)	50-60	1700 Eye St., WASHINGTON 6, D. C.
<b>Lithographers National Association.</b> W. Floyd Maxwell, executive director. Firms "using lithographic, planographic, or photo-lithographic printing processes."	11-20 (1906)	175-200	420 Lexington Ave., NEW YORK 17, N. Y.
<b>Lithographers.</b> See above, also National Association of Photo-Lithographers. <b>Lithographic Technical Foundation.</b> See professional list following.			
<b>Magazine Advertising Bureau.</b> Frank Braucher, president. (The Periodical Publishers Association and Publishers Information Bureau are also in this office.)	12-14 (1943)	Under 20	271 Madison Ave., NEW YORK 16, N. Y.
<b>Magazines.</b> See above, also: Agricultural Publishers Association. American Publishers Conference. Associated Business Papers, Inc. Association of Comics Magazine Publishers. Association of Screen Magazine Publishers. Audit Bureau of Circulations. Catholic Press Association. Controlled Circulation Audit. National Association of Magazine Publishers. National Association of Subscription Agents.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
Magazines ( <i>continued</i> ) National Business Publications, Inc. Periodical Publishers Association. Poultry Publishers Association. Publishers Information Bureau. Also see professional list following.			
Mail Advertising Service Association, International. Jeannette Robinson, executive secretary. Mimeographing, multigraphing, and duplicating firms; also mailing list, mailing service, etc.	Under 3 (1920)	550-600	18652 Fairfield Ave., DETROIT 21, Mich.
Maps. See Lithographers National Association. Mimeographing, multigraphing, and multilithing. See Duplicating. Motion picture magazines. See Association of Screen Magazine Publishers.			
Music Publishers Association of the U. S. (formerly, Standard Music Publishers Association of the U. S.). Donald H. Gray, secretary.	Under 3 (1895)	50	159 East 48th St., NEW YORK 17, N. Y.
Music Publishers Protective Association. Walter G. Douglas, Chairman. Publishers of popular sheet music; considerable overlapping of membership with American Society of Composers, Authors, and Publishers.	10-15 (1935)	50-60	45 Rockefeller Plaza, NEW YORK 20, N. Y.
Music publishers. See above, also: American Music Guild. American Society of Composers, Authors and Publishers. Broadcast Music, Inc. National Music Printers and Allied Trades Association. Society of Jewish Composers, Publishers, and Song Writers.			
National Advertising Newspaper Association. Sam B. Anson, president. Publishers of merchant-owned or controlled free-distribution "shopping news" papers. Is affiliated with the Controlled Circulation Newspapers of America.	Under 3 (1928)	Under 20	5309 Hamilton Ave., CLEVELAND 14, Ohio.
National Association of Accredited Commercial Schools. B. F. Gates, acting executive secretary.	3-5 (1912)	200	Gates College, WATERLOO, Iowa.
National Association of Catholic Publishers and Dealers in Church Goods. H. P. C. Howe, executive secretary. Publishers of Catholic books, and manufacturers and distributors of Catholic Church goods.	3-5 (1908)	120-130	41 Park Row, NEW YORK 7, N. Y.
National Association of College Stores. Russell L. Reynolds, executive secretary. Retailers of books, stationery, and other supplies to students and faculties of educational institutions.	3-5 (1923)	500-600	189 West Madison St., CHICAGO 2, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Display Industries.</b> John F. Bowman, managing director. Manufacturers and distributors of all types of display material and equipment, including mannequins.	3-5 (1941)	130-140	11 East Walton Pl., CHICAGO 11, Ill.
<b>National Association of Greeting Card Publishers</b> (formerly, Greeting Card Industry). S. Q. Shannon, director.	5-7 (1941)	60-70	200 Fifth Ave., NEW YORK 10, N. Y.
<b>National Association of Magazine Publishers</b> (formerly, National Publishers Association). Arch Crawford, president. Includes publishers of popular magazines, trade journals or business papers, farm journals, etc. (also see Periodical Publishers Association of America.)	10-15 (1919)	100	232 Madison Ave., NEW YORK 16, N. Y.
<b>National Association of Photo-Lithographers.</b> W. E. Soderstrom, executive secretary. Firms using photo-lithographic printing processes, whereby subject matter is transferred to printing plates by photography.	5-7 (1933)	325-350	317 West 45th St., NEW YORK 19, N. Y.
<b>National Association of Play Publishers.</b> C. R. Van Nostrand, secretary (c/o Samuel French Co.). Publishers of plays for the use of amateur dramatic groups.	Under 3 (1933)	Under 20	25 West 45th St., NEW YORK 19, N. Y.
<b>National Association of Printing Ink Makers.</b> Herbert B. Livesey, executive vice president. For further details, see Chemical, etc., Associations Section.	—	—	1440 Broadway, NEW YORK 18, N. Y.
<b>National Association of Science Writers.</b> See professional list following.			
<b>National Association of Subscription Agencies.</b> Mortimer M. Lerner, general counsel. Magazine subscription agencies.	Under 3 (1947)	20-30	280 Madison Ave., NEW YORK 16, N. Y.
<b>National Business Publications, Inc.</b> (formerly, National Business Papers Association). Robert E. Harper, managing director. Publishers of business, technical, scientific, and other publications in the controlled circulation field.	Under 3 (1948)	60-80	1001 15th St., WASHINGTON 6, D. C.
<b>National Conference of Business Paper Editors.</b> See professional list following.			
<b>National Council of Business Schools.</b> J. S. Noffsinger, executive secretary. (See National Home Study Council for other associations in this office.)	3-5 (for 3 associations) (1942)	600	2601 16th St., WASHINGTON 9, D. C.
<b>National Council of Technical Schools.</b> J. S. Noffsinger, executive secretary. Electrical, engineering, aeronautical, vocational, etc., schools. (See National Home Study Council for other associations in this office.)	See above. (1943)	20-30	2601 16th St., WASHINGTON 9, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Editorial Association.</b> Don Eck, general manager. Publishers of weekly and daily newspapers of smaller cities.	20-25 (1885)	5,300	222 North Michigan Ave., CHICAGO 1, Ill.
<b>National Federation of Press Women.</b> See professional list following.			
<b>National Home Study Council.</b> J. S. Noffsinger, executive secretary. Correspondence schools. (The National Council of Technical Schools and National Council of Business Schools are also in this office.)	3-5 (for 3 associations) (1926)	50-60	2601 16th St., WASHINGTON 9, D. C.
<b>National Music Printers and Allied Trades Association.</b> Gordon McGarry, executive secretary. Manufacturers of sheet and book music; printing, lithographing, engraving, etc.	Under 3 (1933)	Under 20	317 West 45th St., NEW YORK 19, N. Y.
<b>National Newspaper Promotion Association.</b> See professional list following.			
<b>National Publishers Association.</b> See new name, National Association of Magazine Publishers.			
<b>National School Service Institute</b> (formerly, National School Supplies and Equipment Association). L. E. Parmenter, executive manager. For further details, see Lumber, etc., Associations Section.	—	—	307 Shop Section, Palmer House, CHICAGO 3, Ill.
<b>National Stationers Association.</b> Paul E. Burbank, general manager. For further details, see Lumber, etc., Associations Section.	—	—	740 Investment Bldg., WASHINGTON 5, D. C.
<b>Negro Newspaper Publishers Association.</b> Howard H. Murphy, secretary.	No report received.	—	c/o Afro-American, 628 North Eutaw St., BALTIMORE, Md.
<b>Newspapers:</b> American Association of Newspaper Representatives American Newspaper Publishers Association. American Publishers Conference. Associated Court and Commercial Newspapers. Associated Press. Audit Bureau of Circulations. Bureau of Advertising. Catholic Press Association. Controlled Circulation Newspapers of America. National Advertising Newspaper Association. National Editorial Association. Negro Newspaper Publishers Association. Weekly Newspaper Bureau. Also see professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Newspaper Advertising Executives Association. See professional list following. Newspaper Association Managers, Inc. See professional list following.	—	—	24 West Erie St., CHICAGO 10, Ill.
Outdoor Advertising Association of America. D. W. Vanderwater, assistant secretary. For further details, see Advertising, etc., Associations Section.	—	—	
Overseas Press Club of America. See professional list following. Overseas Writers. See professional list following.	—	—	
Periodical Publishers Association of America. Frank Braucher, president. Publishers of magazines of national circulation. Chief activity is investigation of advertising agencies buying space in members' publications and other research on advertising problems. Members also belong to National Publishers Association. (The Magazine Advertising Bureau and Publishers Information Bureau are also in this office.)	6-8 (1901)	Under 20	271 Madison Ave., NEW YORK 16, N. Y.
Photo-Engravers. See American Photo-Engravers; Employing Photo-Engravers. Photographic illustrators. See Section 14. Photography. For associations in the commercial photographic industry, see Section 14. Photolithographers. See National Association of Photo-Lithographers; Lithographers. Photostating. See International Association of Blue Print and Allied Industries. Playing cards. See Association of American Playing Card Manufacturers. Play publishers. See National Association of Play Publishers.			
Point of Purchase Advertising Institute. John K. Gould, executive secretary. Designers, producers, and distributors of window and other display materials.	3-5 (1939)	120	16 East 43d St., NEW YORK 17, N. Y.
Poultry Publishers Association. H. G. Eisert, president. Publishers of poultry magazines.	Under 3 (1936)	Under 20	536 South Clark St., CHICAGO 5, Ill.
Press. See Associated Church Press; Associated Press; Catholic Press; also Newspapers. Also see professional list following. Printers National Association. Merged with Printing Industry of America.			
Printing Industry of America (formerly United Typothetae of America). James R. Brackett, general manager. "Establishments engaged in the production of printing."	20-25 (1887)	3,600 (46 local associations)	719 15th St., WASHINGTON 5, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Printing and allied industries:</p> <p>Advertising Typographers Association.</p> <p>American Institute of Graphic Arts.</p> <p>Employing Photo-Engravers Association.</p> <p>Employing Printers Association.</p> <p>International Association of Blue Print and Allied Industries.</p> <p>International Association of Electrotypers and Stereotypers.</p> <p>International Typographic Composition Association.</p> <p>Lithographers National Association.</p> <p>National Association of Photo-Lithographers.</p> <p>National Association of Printing Ink Makers.</p> <p>Printing Industry of America.</p> <p>Screen Process Printing Association, International.</p> <p>Printing ink. See National Assn. of Printing Ink Makers.</p> <p>Printed products:</p> <p>Advertising Specialty National Association.</p> <p>Association of American Playing Card Manufacturers.</p> <p>Business Forms Institute.</p> <p>Engraved Stationery Manufacturers Association.</p> <p>Gummed Industries Association.</p> <p>Label Manufacturers National Association.</p> <p>National Association of Display Industries.</p> <p>National Association of Greeting Card Publishers.</p> <p>Point of Purchase Advertising Institute</p> <p>Tag Manufacturers Institute.</p> <p>Wall Paper Institute.</p> <p>Also see Books; Magazines; Music; Newspapers; Plays.</p>			
<p><b>Publishers Information Bureau</b> (magazines). Frank Braucher, president. (The Magazine Advertising Bureau and Periodical Publishers Association are also in this office.)</p>	<p>40-50 (1912)</p>	<p>30-40</p>	<p>271 Madison Ave., NEW YORK 16, N. Y.</p>
<p>Publishing. See Books, Magazines, Music, Newspapers, Plays.</p>			
<p><b>Religious Film Association.</b> Wm. L. Rogers, executive secretary. Publishing houses, etc., of 22 religious denominations, including 7 film libraries.</p>	<p>6-8 (1942)</p>	<p>20-30</p>	<p>45 Astor Place, NEW YORK 3, N. Y.</p>
<p>School books and supplies. See American Textbook Publishers Institute; National Association of College Stores; National School Service Institute.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Schools:</b> American Association of Collegiate Schools of Business. American Association of Commercial Colleges. American Association of Schools and Departments of Journalism. American Schools Association. Associated University Bureaus of Business and Economic Research. National Association of Accredited Commercial Schools. National Council of Business Schools. National Council of Technical Schools. National Home Study Council.			
Screen magazines. See Association of Screen Magazine Publishers.			
<b>Screen Process Printing Association, International.</b> Byrne Marcellus, president. (See Canned Chop Suey Foods Industry in the Food Associations Section for other associations in this office.)	—	—	332 South Michigan Ave., CHICAGO 4, Ill.
Shopping news. See Controlled Circulation Newspapers of America; National Advertising Newspaper Association.			
Signs. See American Highway Sign Association; Outdoor Advertising Association of America.			
Society of Illustrators. See professional list following.			
Society of Jewish Composers, Publishers, and Song Writers. See Section 14.			
Society of Photographic Illustrators. See Section 14.			
Specialties. See Advertising Specialty National Association; Business Forms Institute; National Stationers Association.			
Specialty Accounting Supply Manufacturers Association. See new name, Business Forms Institute.			
Standard Music Publishers Association of the U. S. See new name, Music Publishers Association of the U. S.			
Stationery. See Engraved Stationery Manufacturers Association; National Stationers Association.			
Stereotypers. See International Association of Electrotypers and Stereotypers.			
Subscription agents. See National Association of Subscription Agents.			
<b>Tag Manufacturers Institute.</b> Frank H. Baxter, executive director. For further details, see lumber, etc., Associations Section.	—	—	370 Lexington Ave., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Textbooks. See American Textbook Publishers Institute; National Association of College Stores. Trade journals. See Business papers. Typographers. See Advertising Typographers Association; International Typographic Composition Association. United Typothetae of America. See new name, Printing Industry of America.	—	—	400 Madison Ave., NEW YORK 17, N. Y.
Wall Paper Institute. W. L. Carver, managing director. For further details, see Lumber, etc., Associations Section.	—	—	
Weekly Newspaper Bureau (part of the National Editorial Association). White House Correspondents Association. See professional list following. Writers. See professional list following.			

#### 40 Professional and Other Associations in the Printing and Publishing Industries

Association and chief paid official	Paid staff and year formed	Number of members	Address
Advertising. See Association of Newspaper Classified Advertising Managers; Newspaper Advertising Executives Association. (For associations of advertising agencies, advertisers, etc., see Advertising Associations Section.)			
American Agricultural Editors Association. Cap Mast, secretary. Editors of agricultural magazines.	None (1925)	135-150	c/o Agricultural Leaders Digest, CHICAGO 2, Ill.
American Association of Collegiate Schools of Business. Horace B. Brown, secretary.	None (1916)	50-60	University of Mississippi, UNIVERSITY, Miss.
American Association of Schools and Departments of Journalism. Elmer F. Beth, secretary.	None (1917)	34 institutions	University of Kansas, LAWRENCE, Kans.
American Association of Teachers of Journalism. Norval N. Luxon, secretary.	—	—	Ohio State University, COLUMBUS 10, Ohio.
American Documentation Institute. Watson Davis, secretary. Seeks to develop documentation in all scholarly fields. Provides data for journal editors, including microfilm or photoprint copies of rare books, manuscripts, translations, etc. (The Science Service and Science Clubs of America are also in this office.)	Under 3 (1937)	Over 60 learned societies	1719 N St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Newspaper Women's Club.</b> Mrs. Margaret Hart Canby, president.	None (1932)	300	1604 20th St., WASHINGTON 9, D. C.
<b>American Society of Magazine Photographers.</b> See Section 14.			
<b>American Society of Newspaper Editors.</b> Dwight Young, secretary.	Under 3 (1922)	—	c/o The Dayton Journal-Herald, DAYTON 2, Ohio.
<b>American War Correspondents Association.</b> Burnet Hershey, chairman.	Under 3 (1946)	225-235	13 West 54th St., NEW YORK 19, N. Y.
<b>Associated University Bureaus of Business and Economic Research.</b> John H. Cover, secretary.	Under 3 (1947)	50 institutions	University of Maryland, COLLEGE PARK, Md.
<b>Association of International Publishers Representatives.</b> M. D. Bromberg, secretary. Representatives of over 600 foreign newspapers and magazines.	Under 3 (1932)	Under 20	19 West 44th St., NEW YORK 18, N. Y.
<b>Association of Newspaper Classified Advertising Managers.</b> Felix S. Towle, managing director.	Under 3 (1919)	500-600	415 Lexington Ave., NEW YORK 17, N. Y.
<b>Association of Publication Production Managers (magazines).</b> Gordon Pringle, secretary.	Under 3 (1939)	40-50	261 5th Ave., c/o Dell Publishing Co., NEW YORK 16, N. Y.
<b>Authors League of America.</b> Luise M. Sillcox, executive secretary. Motion picture industry writers.	30-35 (1912)	7,500	6 East 39th St., NEW YORK 16, N. Y.
<b>Aviation Writers Association.</b> Gerard B. Dobben, executive secretary.	Under 3 (1938)	325-335	P.O. Box 856, Grand Central Annex NEW YORK 17, N. Y.
<b>Baseball Writers Association of America.</b> Ken Smith, secretary.	None (1908)	400 (11 local chapters)	235 East 45th St., c/o New York Mirror, NEW YORK 17, N. Y.
<b>Braille Institute of America.</b> J. Robert Atkinson, managing director. Publishes and sells to the blind at cost, books and periodicals; issues instructions on the use of braille, etc.	45-50 (1919)	420	741 North Vermont Ave., LOS ANGELES 27, Calif.
<b>Business papers.</b> See National Conference of Business Paper Editors.			
<b>Cartoonists Society.</b> Rube Goldberg, president.	No report received.	—	247 West 43rd St., c/o Bell Syndicate, NEW YORK 18, N. Y.
<b>Circulation.</b> See International Circulation Managers Association.			
<b>Composers.</b> See Section 14.			
<b>Controllers.</b> See Institute of Newspaper Controllers and Finance Officers.			
<b>Correspondents.</b> See American War Correspondents Association; White House Correspondents Association; Press; Writers. See Radio Correspondents Association in Section 14.			
<b>Documentation.</b> See American Documentation Institute.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Editors:</b> American Agricultural Editors Association. American Society of Newspaper Editors. Educational Press Association. House Magazines, Inc. International Council of Industrial Editors. National Conference of Business Paper Editors.			
<b>Education Writers Association.</b> Mill-cent Taylor, secretary.	None (1947)	50-100	1 Norway St., c/o Christian Science Monitor, BOSTON, Mass.
<b>Educational Buyers Association.</b> Bert C. Ahrens, executive secretary. Purchasing agents for educational institutions.	Under 3 (1920)	600	45 Astor Pl., NEW YORK 3, N. Y.
<b>Educational Press Association of America.</b> M. Elizabeth Matthews, secretary. Editors of educational magazines.	Under 3 (1895)	225	1201 16th St., WASHINGTON 6, D. C.
<b>Educational.</b> See above; also Schools.			
<b>Football Writers Association of America.</b> Bert McGrane, secretary.	Under 3 (1941)	500 (20 local chapters)	c/o Des Moines Register & Tribune, DES MOINES 4, Iowa.
<b>Foreign Press Association.</b> Bernard Musnik, secretary. Foreign correspondents in the United States.	Under 3 (1917)	200	50 Rockefeller Plaza, NEW YORK 20, N. Y.
<b>Foreign press.</b> See above, also Association of International Publishers Representatives; Overseas Press Club of America; Overseas Writers; World Trade Writers Association.			
<b>House Magazines, Inc.</b> H. P. Forman, president. Editors of house organs of business firms.	Under 3 (1939)	180-200	140 West St., c/o New York Telephone Co., NEW YORK 7, N. Y.
<b>House organs.</b> See House Magazines, Inc.; International Council of Industrial Editors.			
<b>Illustrators.</b> See Society of Illustrators; also Cartoonists.			
<b>Institute of Newspaper Controllers and Finance Officers.</b> Arthur R. Tucker, executive secretary. Treasurers, auditors, etc. of newspaper publishing enterprises.	3-5 (1947)	300	33 West 42d St., NEW YORK 18, N. Y.
<b>International Circulation Managers Association</b> (of newspapers). L. W. McFetridge, secretary.	Under 3 (1898)	850-900 (14 sectional chapters)	c/o Tulsa World, TULSA, Okla.
<b>International Council of Industrial Editors.</b> H. Heil, president. Editors of house organs of business firms.	None (1941)	1,800 (29 local chapters)	c/o National Cash Register Co., DAYTON, Ohio.
<b>Journalism.</b> See American Association of Schools and Departments of Journalism; American Association of Teachers of Journalism.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Lithographic Technical Foundation.</b> W. E. Griswold, executive director. Objectives are to conduct and promote technical research and education in the lithographic industry.	28-30 (1924)	1,500	131 East 39th St., NEW YORK 16, N. Y.
<b>Magazines:</b> American Agricultural Editors Association. American Society of Magazine Photographers. Association of International Publishers Representatives. Association of Publication Production Managers. Educational Press Association of America. House Magazines, Inc. International Council of Industrial Editors. National Conference of Business Paper Editors.			
Motion picture writers. See Authors League of America.			
<b>National Association of Science Writers.</b> Marguerite Clark, secretary.	None (1934)	150	152 West 42d St., NEW YORK 18, N. Y.
<b>National Conference of Business Paper Editors.</b> J. G. Lyne, secretary.	Under 3 (1919)	200	205 East 42d St., NEW YORK 17, N. Y.
<b>National Federation of Press Women.</b> Catherine Dines Prosser, president.	None (1937)	1,000 (20 local chapters)	c/o Denver Post, DENVER, Colo.
National League of American Pen Women. See Section 27.			
<b>National Newspaper Promotion Association.</b> Frank A. Knight, secretary.	None (1929)	300	c/o Charleston Gazette, CHARLESTON 30, W. Va.
<b>National Press Club.</b> John C. O'Brien, president. Representatives in Washington, D. C., of leading U. S. newspapers.	— (1908)	—	National Press Bldg., WASHINGTON 4, D. C.
National Press Photographers Association. See Section 14.			
<b>Newspaper Advertising Executives Association.</b> Robert C. Pace, secretary.	Under 3 (1912)	700	212 Chester St., DANVILLE, Ill.
<b>Newspaper Association Managers, Inc.</b> Nancy Mahood, secretary.	None (1924)	30 State etc. associations	c/o Nebraska Press Association, LINCOLN, Nebr.
<b>Newspapers.</b> See above, also: American Newspaper Women's Club. American Society of Newspaper Editors. Association of International Publishers Representatives. Association of Newspaper Classified Advertising Managers. Institute of Newspaper Controllers and Finance Officers.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Newspapers (<i>continued</i>)</p> <p>International Circulation Managers Association.</p> <p>National Newspaper Promotion Association.</p> <p>Also see Press; Writers.</p>			
Overseas Press Club of America. Hester E. Hensell, secretary.	Under 3 (1939)	600-625	1475 Broadway, NEW YORK 18, N. Y.
Overseas Writers. Joseph C. Harsch, secretary.	None (1921)	200	National Press Bldg., c/o Christian Science Monitor, WASHINGTON 4, D. C.
Photography. See American Society of Magazine Photographers; National Press Photographers Association; Society of Photographic Illustrators in Section 14.			
<p>Press:</p> <p>Associated Church Press.</p> <p>Foreign Press Association.</p> <p>National Federation of Press Women.</p> <p>National Press Club.</p> <p>Overseas Press Club of America.</p> <p>Women's National Press Club.</p> <p>Also see Newspapers; Writers.</p>			
<p>Schools:</p> <p>American Association of Collegiate Schools of Business.</p> <p>American Association of Schools and Departments of Journalism.</p> <p>Associated University Bureaus of Business and Economic Research.</p> <p>Education.</p>			
Science Service. Watson Davis, director. Seeks to popularize science through services to newspapers, publication of magazines, experimental kits, etc. Membership is limited to nominees of scientific and journalistic organizations. (The American Documentation Institute and Science Service Clubs of America are also in this office.)	60-65 (1921)	—	1719 N St., WASHINGTON 6, D. C.
Science. See above, also National Association of Science Writers.			
Society of Illustrators. George Schafer, manager. Illustrators for magazines, books, posters, etc.	5-7 (1901)	500	128 East 63rd St., NEW YORK 21, N. Y.
Society of Photographic Illustrators. See Section 14.			
Sports writers. See Baseball Writers Association; Football Writers Association.			
Teachers. See American Association of Teachers of Journalism.			
Trade journals. See Business papers.			
White House Correspondents Association. Paul Wooton, secretary.	None (1932)	600	National Press Bldg., WASHINGTON 4, D. C.
Women's National Press Club. Dorothy E. Williams, president.	Under 3 (1921)	325	National Press Bldg., WASHINGTON 4, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Women's associations. See American Newspaper Women's Club; National Federation of Press Women; National League of American Pen Women; Women's National Press Club.</p> <p><b>World Trade Writers Association.</b> R. L. Hoadley, president.</p> <p><b>Writers:</b></p> <p>Authors League of America.  Aviation Writers Association.  Baseball Writers Association.  Education Writers Association.  Football Writers Association.  National Association of Science Writers.  National League of American Pen Women.  Overseas Writers.  World Trade Writers Association.  Also see Correspondents; Press.</p>	None (1947)	25-30	Hotel Pennsylvania, NEW YORK 1, N. Y.

Note: The SOCIETY OF BUSINESS MAGAZINE EDITORS, National Press Bldg., Washington 4, D.C., Paul Wooton, President, was being formed in 1949.

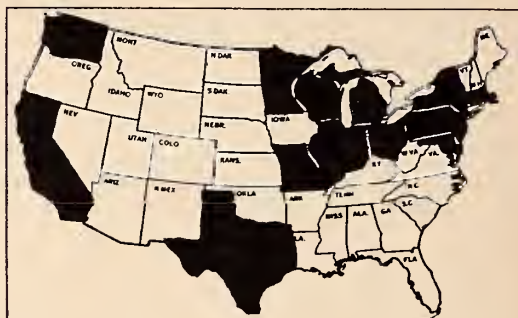


# Finance and Real Estate Associations

APPROXIMATELY 60 national trade associations covering the various branches of the finance and real estate fields are described on following pages. Also listed are 40 professional and other organizations closely allied to these industries.

Reports issued in January 1949 by the Office of Domestic Commerce contain Social Security Administration statistics on all employing firms for early 1947 (see Statistical Supplement). The figures given below show the relative size, as job providers, of the Finance and Real Estate industries:

Some Leading Employment States in the Finance and Allied Industries.



Industry	Employment	Firms
Finance:		
Banks and trust companies . . . . .	374,000	16,200
Credit agencies (except banks) . . . . .	93,000	14,800
Security dealers and investment banking . . . . .	62,000	4,700
Investment trusts and companies . . . . .	5,000	900
Holding companies . . . . .	11,000	900
Real estate . . . . .	462,000	120,000

## Banking

Of the 374,000 bank employees, 75,000 were in New York State, 32,000 in California, 28,000 in Pennsylvania, and 25,000 in Illinois. The Nation's largest bank in resources is located in San Francisco; most of the other large banks have New York City headquarters.

Federal legislation plays an exceptionally active part in banking, largest component of the finance group. The Federal

Reserve System was set up to protect public interests, coordinate banking aid in periods of business depression, and otherwise strengthen the banking structure of the country. Among other Federal agencies having direct contact with this group are the Securities and Exchange Commission, Reconstruction Finance Corporation, Federal Home Loan Bank System, Export-Import Bank of Washington, and the Treasury Department. Consequently, "Govern-

ment relations" is a foremost activity of trade associations in this branch of American business life.

Chief spokesman for the Nation's approximately 16,000 banks and trust companies is the American Bankers Association. With more than 200 employees (including those of the American Institute of Banking, its educational branch) it carries on extensive research, public relations and trade promotion, employee training, bank management surveys and other valuable services for its 16,000 members. Some 80,000 bank employees have taken AIB courses, given in 400 cities.

### *Real estate*

In addition to the 120,000 real estate firms in 1947, shown in the preceding table, there were 18,000 combination real estate-insurance offices, with approximately 70,000 employees (see Section 11 for data on the insurance industry). The National Association of Real Estate Boards is the largest organization in the real estate field;

its affiliated groups include more than 1,000 local boards and 6 national associations.

### *Specialized organizations*

Stock exchanges and commodity exchanges are special types of cooperative, nonprofit associations of business competitors. The New York Stock Exchange has more than 1,300 employees to perform its highly specialized service as a market place for the buying and selling of stocks and bonds. The Associated Credit Bureaus of America is the national coordinator of the work of over 2,000 local credit exchange information bureaus, serving retail stores and other distributors; local bureaus in large cities often have 100 to 200 or more employees.

### *Largest and oldest associations*

The 10 largest associations, by size of staff and number of members, and the 10 oldest are listed below.

<i>Staff</i>	<i>Largest in staff</i>	<i>Members</i>	<i>Largest in membership</i>	<i>Date</i>	<i>Oldest</i>
1,300	New York Stock Exchange.	5,000,000	Credit Union National Association.	1792	New York Stock Exchange.
320	New York Curb Exchange.	42,000	National Association of Real Estate Boards.	1875	American Bankers Association.
200	American Bankers Association.	27,000	National Association of Credit Men.	1885	American Tariff League.
110	National Association of Credit Men.	21,000	National Retail Credit Association.	1893	U. S. Savings and Loan League.
75	Credit Union National Association.	16,000	American Bankers Association.	1895	Commercial Law League of America.
70	National Association of Real Estate Boards.	6,000	Society of Residential Appraisers.	1896	National Association of Credit Men.
60	U. S. Savings and Loan League.	5,000	American Savings and Loan Institute.	1907	American Title Association.
50	New York Commodity Exchange.	4,000	Commercial Law League of America.	1908	National Association of Building Owners and Managers.
35	National Association of Securities Dealers.	3,600	U. S. Savings and Loan League.	1908	National Association of Real Estate Boards.
20	Associated Credit Bureaus of America.	3,600	National Security Traders Association.	1910	National Negro Bankers Association.

## 60 Trade Associations in the Finance and Real Estate Industries

*THE membership of these 60 organizations is composed entirely or primarily of business firms.*

*Included below are key word references which bring together associations in related groups. The word Banking, for example, refers to 19 associations in this field.*

*A list of 40 professional, etc., associations follows the trade organization list.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
Accountants. See professional list following. American Association of Personal Finance Companies. See new name, National Consumer Finance Association. American Association of Small Loan Companies. See new name, National Consumer Finance Association.			
American Bankers Association. Harold Stonier, executive manager. National and State banks, savings banks, trust companies, etc. Has divisions or sections on bank management, employee training (see American Institute of Banking), legislation, taxation, insurance, public relations, investments, real estate mortgages, etc.	180-185 (1875)	16,000 (has 49 State, etc. associations)	12 East 36th St., NEW YORK 16, N. Y.
American Cemetery Owners Association. See new name, National Cemetery Association.			
American Collectors Association. Glenn Sanberg, executive secretary. Collection agencies; the National Association of Medical-Dental Bureaus is also in this office.	5-7 (1939)	1,250-1,300	309 West Market St., WARREN, Ohio.
American Cotton Waste Exchange. F. E. Hanington, secretary. For further details, see Textile Associations Section.	—	—	157 Federal St., BOSTON 10, Mass.
American Finance Conference. Thomas W. Rogers, executive vice president. Automobile finance companies.	7-10 (1933)	350-400	176 West Adams St., CHICAGO 3, Ill.
American Industrial Bankers Association. Myron R. Bone, executive secretary. Banks or companies "lending money repayable in weekly, semi-monthly, or monthly instalments."	5-7 (1934)	200	Lincoln Bank Tower, FORT WAYNE 2, Ind.
American Institute of Accountants. See professional list following.			
American Institute of Banking. Floyd W. Larson, secretary. The educational section of the American Bankers Association.	25-30 (1900)	Over 80,000 (400 local units)	12 East 36th St., NEW YORK 16, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Institute for Intermediate Coinage.</b> Stephen Glenno, president. Advocates minting of 2½¢ and 7½¢, etc., coins.	— (1948)	—	11 West 42d St., NEW YORK 18, N. Y.
<b>American Institute of Real Estate Appraisers</b> (of the National Association of Real Estate Boards). Harry G. Atkinson, executive director.	6-8 (1932)	1,250	22 West Monroe St., CHICAGO 3, Ill.
<b>American Savings and Loan Institute.</b> Carl F. Distelhorst, vice president. Educational organization of the U. S. Savings and Loan League.	6-10 (1922)	4,500- 5,000	221 North La Salle St., CHICAGO 1, Ill.
<b>American Society of Technical Appraisers.</b> Richard B. Hall, secretary. Engineering firms, real estate appraisers, etc.	Under 3 (1941)	500 (has 6 local chapters)	1101 Vermont Ave., WASHINGTON 5, D. C.
<b>American Tariff League.</b> Richard H. Anthony, secretary. A research and educational organization; studies duties or taxes levied by the Government on imports into the USA. Membership includes companies and associations.	5-7 (1885)	—	19 West 44th St., NEW YORK 18, N. Y.
<b>American Title Association.</b> J. E. Sheridan, executive secretary. Real estate title and abstract companies.	7-9 (1907)	2,100	Guardian Bldg., DETROIT 26, Mich.
<b>Apartment owners.</b> See National Apartment Owners Association; also National Association of Building Owners and Managers. <b>Appraisers:</b> American Institute of Real Estate Appraisers. American Society of Technical Appraisers. National Association of Assessing Officers. Society of Residential Appraisers.			
<b>Associated Credit Bureaus of America.</b> Harold A. Wallace, executive vice president. Local retail credit bureaus.	18-20 (1934)	2,150 bureaus	1218 Olive St., ST. LOUIS 3, Mo.
<b>Association of Bank Women.</b> See professional list following.			
<b>Association of Commercial Discount Companies.</b> Herbert A. Busch, secretary. Commercial financing (factoring) firms who lend money to manufacturers, etc., on merchandise or on accounts receivable.	Under 3 (1934)	40-50	1270 Broadway, NEW YORK 1, N. Y.
<b>Association of Reserve City Bankers.</b> Joseph J. Schroeder, secretary. Banking officials of larger banks who specialize in relations with smaller banks in Federal Reserve areas.	Under 3 (1912)	300-400	105 W. Adams St., CHICAGO 3, Ill.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p><b>Association of Stock Exchange Firms.</b> Sidney L. Parry, executive vice president. Membership is limited to stock and bond selling companies who are members of the New York Stock Exchange.</p> <p><b>Association of Water Transportation Accounting Officers.</b> See professional list following.</p> <p><b>Auditorium managers.</b> See International Association of Auditorium Managers.</p> <p><b>Auditors.</b> See professional list following.</p> <p><b>Automobile finance.</b> See American Finance Conference; etc.</p>	9-11 (1913)	500	24 Broad St., NEW YORK 4, N. Y.
<p><b>Bankers Association for Foreign Trade.</b> F. C. Lexa, secretary.</p> <p><b>Banking.</b> See above association, also: American Bankers Association. American Industrial Bankers Association. American Institute of Banking. American Savings and Loan Institute. Association of Bank Women. Association of Reserve City Bankers. Consumer Bankers Association. Consumer Banking Institute. Independent Bankers Association. Investment Bankers Association. Mortgage Bankers Association. National Association of Bank Auditors and Comptrollers. National Association of Mutual Savings Banks. National Association of Supervisors of State Banks. National Negro Bankers Association. National Savings and Loan League. Robert Morris Associates. U. S. Savings and Loan League.</p> <p><b>Bankruptcy.</b> See National Association of Referees in Bankruptcy.</p> <p><b>Bondholders.</b> See professional list following.</p> <p><b>Budget officers.</b> See professional list following.</p> <p><b>Builders.</b> See Construction Associations List, Appendix 1.</p> <p><b>Building owners.</b> See National Association of Building Owners and Managers; National Apartment Owners Association; International Association of Auditorium Managers.</p> <p><b>Cemeteries.</b> See National Cemetery Association.</p>	Under 3 (1921)	100-150	Drawer D-5, ST. LOUIS 1, Mo.
<p><b>Chicago Board of Trade.</b> Everette B. Harris, secretary. For further details, see Food Associations Section.</p>	—	—	141 West Jackson Blvd., CHICAGO 4, Ill.
<p><b>Coinage.</b> See American Institute for Intermediate Coinage.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Collection agencies: American Collectors Association. Commercial Law League of America. National Association of Medical-Dental Bureaus. Also see Credit bureaus.			
<b>Commercial Law League of America.</b> Curtis W. Post, executive secretary. Collection agencies, lawyers, etc.	4-6 (1895)	4,000	111 West Monroe St., CHICAGO 3, Ill.
Commercial receivable companies. See Discount companies. Commodity exchanges. See Exchanges. Construction. See Construction Associations List, Appendix 1.			
<b>Consumer Bankers Association</b> (formerly, Morris Plan Bankers Association). W. A. Hess, executive director. Banks specializing in making small loans.	3-5 (1919)	80-90	Washington Bldg., WASHINGTON 5, D. C.
<b>Consumer Banking Institute.</b> G. M. Underhill, executive director. An affiliate of the Consumer Bankers Association; engages in research in consumer credit. (Inactive in early 1949.)	3-5 (1942)	75-85	Washington Bldg., WASHINGTON 5, D. C.
Consumer finance. See National Consumer Finance Association. Controllers. See professional list following.			
<b>Council of Profit Sharing Industries.</b> Joseph B. Meier, executive secretary. Firms or corporations which have active programs on profit-sharing-with-employees.	4-6 (1947)	150	2306 First Natl. Tower, AKRON 8, Ohio.
Credit bureaus, etc.: Associated Credit Bureaus of America. Foreign Credit Interchange Bureau. National Association of Credit Men. National Retail Credit Association. Also see Collection agencies.			
Credit research. See Consumer Banking Institute; National Institute of Credit; Retail Credit Institute of America; Robert Morris Associates. Also see Credit bureaus; Credit union.			
<b>Credit Union National Association.</b> Thomas W. Doig, managing director. Small loan agencies cooperatively operated for the benefit of employee groups.	70-75 (1934)	5 million (has branch leagues in most States)	P. O. Box 431, MADISON 1, Wis.
Dental collection bureaus. See National Association of Medical-Dental Bureaus. Discount companies. See Association of Commercial Discount Companies; National Conference of Commercial Receivable Companies.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Economists National Committee on Monetary Policy. See professional list following.</p> <p>Educational. See American Savings and Loan Institute; National Institute of Credit.</p> <p>Exchanges:</p> <p>American Cotton Waste Exchange.</p> <p>Association of Stock Exchange Firms.</p> <p>Foreign Exchange Brokers Association.</p> <p>NOTE.—See Section 17 for list of 65 commodity and stock exchanges.</p> <p>Farm brokers. See Institute of Farm Brokers.</p> <p>Federation of Tax Administrators. See professional list following.</p> <p><b>Financial Public Relations Association</b> (formerly, Financial Advertisers Association). Preston E. Reed, executive vice president. Organized for "the betterment of advertising publicity, public relations, and new business methods;" membership includes banks, trust companies, investment houses, etc.</p> <p>Finance officers. See professional list following.</p> <p>Foreign Bondholders Protective Council. See professional list following.</p> <p>Foreign Credit Interchange Bureau (part of National Association of Credit Men).</p> <p><b>Foreign Exchange Brokers Association of New York City.</b> Oscar Peterson, president.</p> <p>Foreign. See above, also Bankers Association for Foreign Trade.</p> <p>Gasoline taxes. See North American Gasoline Tax Conference.</p> <p>Government officials. See professional list following.</p> <p>Housing. See professional list following.</p> <p><b>Independent Bankers Association.</b> Ben DuBois, secretary. Generally, banks located in the smaller towns; especially in midwest.</p> <p><b>Institute of Farm Brokers.</b> George L. Domm, president. (Affiliated with the National Association of Real Estate Boards.)</p> <p>Institute of Internal Auditors. See professional list following.</p> <p>Institute of International Finance. See professional list following.</p> <p>Institute of Newspaper Controllers and Finance Officers. See professional list following.</p>	<p>5-7 (1915)</p> <p>6-10 (1934)</p> <p>3-5 (1930)</p> <p>—</p>	<p>1,200</p> <p>20-30</p> <p>2,100 in 39 States</p> <p>—</p>	<p>231 South La Salle St., CHICAGO 4, Ill.</p> <p>57 William St., NEW YORK 5, N. Y.</p> <p>SAUK CENTER, Minn.</p> <p>727 Beach St., FLINT, Mich.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Institute of Real Estate Management.</b> Olive Dyer, executive secretary. (Affiliated with the National Association of Real Estate Boards.)	Under 3 (1934)	820	22 West Monroe St., CHICAGO 31, Ill.
<b>Insurance Accountants Association.</b> See professional list following.			
<b>International Association of Auditorium Managers.</b> Charles A. McElravy, secretary.	Under 3 (1924)	60-75	Memphis Auditorium, MEMPHIS, Tenn.
<b>Investment Bankers Association of America.</b> Robert Stevenson, secretary. Companies selling stocks and bonds.	15-18 (1912)	700-750	33 South Clark St., CHICAGO 3, Ill.
<b>Investment Counsel Association of America.</b> Charles M. O'Hearn, chairman.	Under 3 (1936)	30-35	1 Wall St., NEW YORK 5, N. Y.
<b>Investment.</b> See above associations, also: Foreign Bondholders Protective Council. Investors League. National Association of Investment Companies. Railroad Owners Association. Railroad Security Owners Association. Also see Banking; Savings and loan; Stocks and bonds.			
<b>License officials.</b> See National Association of License Law Officials.			
<b>Liquor administrators.</b> See National Conference of State Liquor Administrators.			
<b>Loan companies:</b> American Finance Conference. American Industrial Bankers Association. Consumer Bankers Association. National Conference of State Small Loan Supervisors. National Consumer Finance Association. Also see Savings and loan.			
<b>Monetary policy.</b> See Economists National Committee on Monetary Policy.			
<b>Morris Plan Bankers Association.</b> See new name, Consumer Bankers Association.			
<b>Mortgage Bankers Association of America.</b> George H. Patterson, secretary. Banks, mortgage companies, insurance companies, etc., servicing or investing in mortgage loans.	10-12 (1914)	1,200	111 West Washington St., CHICAGO 2, Ill.
<b>Motion Picture Industry Controllers.</b> See professional list following.			
<b>Municipal Finance Officers Association of the U. S.</b> See professional list following.			
<b>National Apartment Owners Association.</b> George W. Proffitt, executive secretary.	Under 3 (1938)	40-50 locals	730 11th St., WASHINGTON 1, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
National Association of Assessing Officers. See professional list following.			
National Association of Bank Auditors and Comptrollers. See professional list following.			
National Association of Building Owners and Managers. Robert B. Beach, vice president. Office, loft, apartment, etc., buildings.	8-10 (1908)	2,300 (55 locals)	134 South La Salle St., CHICAGO 3, Ill.
National Association of Cost Accountants. See professional list following.			
National Association of Credit Men. Henry H. Heimann, executive manager. "Businesses dealing in commercial wholesale credit, such as wholesalers and jobbers, manufacturers, banks, etc."	100-110 (1896)	30,000 (122 locals)	1 Park Ave., NEW YORK 16, N. Y.
National Association of Home Builders. Frank W. Cortright, executive vice president.	25 (1942)	12,000	1028 Connecticut Ave., WASHINGTON 6, D. C.
National Association of Investment Companies. John M. Sheffey, executive secretary.	3-5 (1941)	120-130	61 Broadway, NEW YORK 6, N. Y.
National Association of Housing Officials. See professional list following.			
National Association of License Law Officials. See professional list following.			
National Association of Medical-Dental Bureaus. J. L. Price, executive secretary. Collection agencies for physicians and dentists. (The American Collectors Association is also in this office.)	Under 3 (1939)	125-130	309 West Market St., WARREN, Ohio.
National Association of Mutual Savings Banks. John W. Sandstedt, executive secretary.	14-16 (1920)	500-550	60 East 42d St., NEW YORK 17, N. Y.
National Association of Property Owners of America. See professional list following.			
National Association of Real Estate Boards. Herbert U. Nelson, executive vice president. Affiliated with NAREB are: American Institute of Real Estate Appraisers. Institute of Farm Brokers. Institute of Real Estate Management. National Institute of Real Estate Brokers; Society of Industrial Realtors. Urban Land Institute.	60-70 (1908)	42,000 (1,030 local boards; 48 State associations)	22 West Monroe St., CHICAGO 3, Ill.
National Association of Referees in Bankruptcy. See professional list following.			
National Association of Securities Administrators. See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Securities Dealers</b> (companies). Wallace H. Fulton, executive director.	30-35 (1936)	2,700	1625 K St., WASHINGTON 6, D. C.
<b>National Association of State Auditors, Comptrollers and Treasurers.</b> See professional list following.			
<b>National Association of State Budget Officers.</b> See professional list following.			
<b>National Association of Supervisors of State Banks.</b> See professional list following.			
<b>National Association of Tax Accountants.</b> See professional list following.			
<b>National Association of Tax Administrators.</b> See professional list following.			
<b>National Cemetery Association</b> (formerly American Cemetery Owners Association). Martin F. Gaudian, executive secretary.	Under 3 (1929)	400-450	1427 Eye St., WASHINGTON 5, D. C.
<b>National Committee on Housing.</b> See professional list following.			
<b>National Conference of Commercial Receivable Companies.</b> Wm. J. Drake, executive secretary.	3-5 (1943)	75-80	29 1/2 Broadway, NEW YORK 6, N. Y.
<b>National Conference of State Liquor Administrators.</b> See professional list following.			
<b>National Conference of State Small Loan Supervisors.</b> See professional list following.			
<b>National Consumer Finance Association</b> (formerly, the American Association of Small Loan Cos., and the American Association of Personal Finance Cos.). Paul L. Selby, executive vice president. "Small loan companies lending money, usually in sums of \$300 or less, to individuals generally unable to qualify for bank loans."	4-6 (1916)	2,300 (32 State associations)	Bowen Bldg., WASHINGTON 5, D. C.
<b>National Council of Housing Associations.</b> See professional list following.			
<b>National Home and Property Owners Foundation.</b> See professional list following.			
<b>National Institute of Credit.</b> Carl D. Smith, director. Educational agency of National Association of Credit Men.	3-6 (1920)	2,500	1 Park Ave., NEW YORK 16, N. Y.
<b>National Institute of Real Estate Brokers.</b> Dorothy Hepworth, executive secretary. (Affiliated with the National Association of Real Estate Boards.)	5-9 (1923)	8,500	22 West Monroe St., CHICAGO 3, Ill.
<b>National Negro Bankers Association.</b> M. C. Martin, secretary.	Under 3 (1910)	Under 20	Box 640, DANVILLE, Va.
<b>National Public Housing Conference.</b> See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
National Retail Credit Association. L. S. Crowder, general manager. Credit managers of stores, executives of retail credit bureaus, etc.	12-14 (1912)	23,000	Shell Bldg., ST. LOUIS 3, Mo.
National Savings and Loan League. Oscar R. Kreutz, executive manager.	8-10 (1943)	450-500	907 Ring Bldg., WASHINGTON 6, D. C.
National Security Traders Association. Edward H. Welch, president. Stock and bond traders.	Under 3 (1934)	3,600 (28 locals)	231 South La Salle St., c/o Sincere and Co., CHICAGO 4, Ill.
National Society of Public Accountants. See professional list following.			
National Tax Association. See professional list following.			
National Tax Equality Association. See professional list following.			
National Tobacco Tax Association. See professional list following.			
Negro bankers. See National Negro Bankers Association.			
New York Cocoa Exchange. Robert Cross, secretary. For further details, see Food Associations Section.	—	—	92 Beaver St., NEW YORK 5, N. Y.
New York Coffee and Sugar Exchange. A. D. Corbett, executive secretary. For further details, see Food Associations Section.	—	—	113 Pearl St., NEW YORK 4, N. Y.
New York Commodity Exchange. H. J. Fink, secretary. Commodities include rubber, silk, metals, hides, etc.	25 (1933)	675	81 Broad St., NEW YORK 4, N. Y.
New York Cotton Exchange. John J. Scanlan, secretary. For further details, see Textile Associations Section.	—	—	60 Beaver St., NEW YORK 4, N. Y.
New York Curb Exchange. Charles E. McGowan, secretary. A stock and bond exchange; national in scope.	315-320 (1911)	775-800	86 Trinity Pl., NEW YORK 6, N. Y.
New York Mercantile Exchange. C. B. Rader, manager. For further details, see Food Associations Section.	—	—	6 Harrison St., NEW YORK 13, N. Y.
New York Produce Exchange. Laurel Duval, managing director. For further details, see Food Associations Section.	—	—	2 Broadway, NEW YORK 4, N. Y.
New York Stock Exchange. Emil Schrau, president. A stock and bond exchange; national in scope.	1,300 (1792)	1,375	11 Wall St., NEW YORK 5, N. Y.
North American Gasoline Tax Conference. See professional list following.			
Profit sharing. See Council of Profit Sharing Industries.			
Public relations. See Financial Public Relations Association.			
Railroad Owners Association. See professional list following.			
Railroad Security Owners Association. See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Real estate:</b> American Cemetery Owners Association. American Institute of Real Estate Appraisers. American Title Association. Institute of Farm Brokers. Institute of Real Estate Management. National Association of Assessing Officers. National Assn. of Home Builders. National Association of License Law Officials. National Association of Real Estate Boards. National Institute of Real Estate Brokers. Society of Industrial Realtors. Society of Residential Appraisers. Urban Land Institute. Also see Building owners; Housing; Savings and loan. <b>Research.</b> See Credit research.			
<b>Retail Credit Institute of America.</b> William J. Cheyney, executive director. Retailers in all trades in 44 states, etc. Activities are devoted to a continuing study of all phases of consumer credit, and an educational program on the safe and wise use of credit.	7-9 (1942)	1,475- 1,500 stores	917 15th St., WASHINGTON 5, D. C.
<b>Robert Morris Associates.</b> Raymond W. Duning, secretary. Banks and bank credit men; activities include maintenance and advancement of standards of correct credit practice.	4-6 (1915)	600 banks, 1,600 individuals	1417 Sansom St., PHILADELPHIA 2, Pa.
<b>Savings and loan:</b> American Savings and Loan Institute. Credit Union National Association. National Savings and Loan League. U. S. Savings and Loan League. Also see Banking; Credit. <b>Security dealers.</b> See Stocks and bonds.			
<b>Society of Industrial Realtors.</b> Carl Lloyd, executive secretary. (Affiliated with the National Association of Real Estate Boards.)	Under 3 (1941)	260-270	1737 K St., WASHINGTON 6, D. C.
<b>Society of Residential Appraisers.</b> F. K. Legas, secretary. Cooperates with U. S. Savings and Loan League.	6-8 (1935)	6,000 (70 local chapters)	221 North La Salle St., CHICAGO 1, Ill.
<b>Stocks and bonds:</b> Association of Stock Exchange Firms. Investment Bankers Association of America. National Association of Investment Companies. National Association of Securities Administrators. National Association of Securities Dealers. National Security Traders Association.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Stocks and bonds</b> ( <i>continued</i> ) New York Curb Exchange. New York Stock Exchange. Also see Investment. <b>Tariff.</b> See American Tariff League. <b>Taxes.</b> See professional list following. <b>Title companies.</b> See American Title Association. <b>Tobacco taxes.</b> See National Tobacco Tax Association. <b>Treasurers.</b> See professional list following.			
<b>United States Savings and Loan League.</b> Morton Bodfish, chairman of Executive Committee.	55-60 (1893)	3,650 (62 State & local agencies)	221 North La Salle St., CHICAGO 1, Ill.
<b>Urban Land Institute.</b> Seward H. Mott, executive director. (Affiliated with the National Association of Real Estate Boards.)	3-5 (1939)	1,000	1737 K St., WASHINGTON 6, D. C.

#### 40 Professional and Other Associations in the Finance and Real Estate Industries

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Accounting Association.</b> R. L. Dixon, Editor. Accountants, teachers, etc.	Under 3 (1915)	3,000	University of Michigan, ANN ARBOR, Mich.
<b>American Institute of Accountants.</b> John L. Carey, executive director. Largely certified public accountants.	75-80 (1887)	11,000	270 Madison Ave., NEW YORK 16, N. Y.
<b>Accountants:</b> American Accountants Association. American Institute of Accountants. Association of Water Transportation Accounting Officers. Insurance Accountants Association. National Association of Cost Accountants. National Association of Tax Accountants. National Society of Public Accountants. Also see Auditors; Controllers. Assessing officers. See National Association of Assessing Officers.			
<b>Association of Bank Women.</b> Lula Duty, secretary. Women holding executive positions in banks, trust companies, etc.	Under 3 (1921)	780-790	56 East 42d St., NEW YORK 17, N. Y.
<b>Association of Water Transportation Accounting Officers.</b> R. L. Gray, secretary. Steamship accountants.	Under 3 (1940)	245-255	17 Battery Pl., NEW YORK 4, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Auditors:</b> Institute of Internal Auditors. National Association of Bank Auditors and Comptrollers. National Association of State Auditors, Comptrollers and Treasurers. Also see Accountants; Controllers.			
<b>Banking.</b> See Association of Bank Women; National Association of Bank Auditors and Comptrollers; National Association of Supervisors of State Banks. <b>Bankruptcy.</b> See National Association of Referees in Bankruptcy. <b>Bondholders.</b> See Investors. <b>Budget officers.</b> See National Association of State Budget Officers.			
<b>Controllers Institute of America.</b> Walter Mitchell, managing director. Financial executives: controllers, treasurers, auditors, etc., of large companies.	15-18 (1931)	3,000 (has 37 local chapters)	1 East 42d St., NEW YORK 17, N. Y.
<b>Controllers.</b> See above, also: Institute of Newspaper Controllers and Finance Officers. Motion Picture Industry Controllers. National Association of Bank Auditors and Comptrollers. National Association of State Auditors, Comptrollers and Treasurers. Also see Auditors and Accountants.			
<b>Economists National Committee on Monetary Policy.</b> Walter E. Spahr, executive vice president.	5-8 (1933)	75-85	1 Madison Ave., NEW YORK 10, N. Y.
<b>Federation of Tax Administrators.</b> Charles F. Conlon, executive director. Its affiliated organizations include the National Association of Tax Administrators, National Tobacco Tax Association, and North American Gasoline Tax Conference.	6-8 (1937)	250-300	1313 East 60th St., CHICAGO 37, Ill.
<b>Finance.</b> See Economists National Committee on Monetary Policy; Institute of International Finance; etc. <b>Finance officers:</b> Institute of Newspaper Controllers and Finance Officers. Municipal Finance Officers Association. National Association of State Budget Officers. Also see Accountants; Auditors; Controllers.			
<b>Foreign Bondholders Protective Council.</b> K. M. Spang, secretary.	6-8 (1933)	Under 20	90 Broad St., NEW YORK 4, N. Y.
<b>Gasoline taxes.</b> See North American Gasoline Tax Conference. <b>Government officials:</b> Federation of Tax Administrators. Municipal Finance Officers Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Government officials (<i>continued</i>)</b> National Association of Assessing Officers. National Association of License Law Officials. National Association of Referees in Bankruptcy. National Association of Securities Administrators. National Association of State Auditors, Comptrollers and Treasurers. National Association of State Budget Officers. National Association of Supervisors of State Banks. National Conference of State Small Loan Supervisors. <b>Housing:</b> National Committee on Housing. National Council of Housing Associations. National Home and Property Owners Foundation. National Public Housing Conference.			
<b>Institute of Internal Auditors.</b> Bradford Cadmus, managing director. Auditors employed by business companies; members of accounting and auditing firms are associate members.	3-5 (1941)	1,750 (has 31 local chapters)	120 Liberty St., NEW YORK 6, N. Y.
<b>Institute of International Finance.</b> G. R. Collins, director. (Affiliate of New York University.)	6-8 (1926)	270-280 subscribers	90 Trinity Pl., NEW YORK 6, N. Y.
<b>Institute of Newspaper Controllers and Finance Officers.</b> Arthur R. Tucker, executive secretary. Treasurers, auditors, etc., of newspaper publishing enterprises.	3-5 (1947)	200	33 West 42d St., NEW YORK 18, N. Y.
<b>Insurance Accountants Association.</b> L. L. Hansell, executive secretary. Promotes uniformity in accounting methods of insurance companies, etc.	None (1920)	400-450	150 William St., NEW YORK 8, N. Y.
<b>Investors League.</b> Wm. Jackman general manager. Investors, savings depositors, homeowners, insurance policy holders, etc.	6-8 (1942)	60,000	175 Fifth Ave., NEW YORK 10, N. Y.
<b>Investment.</b> See above, also Foreign Bondholders Protective Council; Railroad Owners Association; Railroad Security Owners Association. <b>License officials.</b> See National Association of License Law Officials. <b>Liquor administrators.</b> See National Conference of State Liquor Administrators. <b>Loan supervisors.</b> See National Conference of State Small Loan Supervisors. <b>Monetary policy.</b> See Economists National Committee on Monetary Policy.			
<b>Motion Picture Industry Controllers.</b> Henrietta Tepe, secretary. Chief accountants, etc.	None (1945)	35-40	1041 North Formosa St., HOLLYWOOD, Calif.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Municipal Finance Officers Association of the U. S.</b> Miner B. Philipps, executive director.	6-10 (1906)	2,000- 2,100	1313 East 60th St., CHICAGO 37, Ill.
Municipal officials. See above, also Governmental officials.			
<b>National Association of Assessing Officers.</b> Albert W. Noonan, executive director. Persons engaged in the assessment of property for tax purposes.	3-5 (1934)	1,300	1313 East 60th St., CHICAGO 37, Ill.
<b>National Association of Bank Auditors and Comptrollers.</b> Darrell R. Cochard, executive secretary.	7-9 (1924)	4,000 (has 70 local conferences)	38 South Dearborn St., CHICAGO 3, Ill.
<b>National Association of Cost Accountants.</b> A. B. Gunnarson, secretary. Industrial accounting.	36-38 (1919)	25,000	505 Park Ave., NEW YORK 22, N. Y.
<b>National Association of Housing Officials.</b> Robert D. Sipprell, executive director.	8-10 (1933)	3,300	1313 East 60th St., CHICAGO 37, Ill.
<b>National Association of License Law Officials.</b> Robert W. Semenow, secretary. State officials administering real estate license laws.	Under 3 (1929)	50 State officials, representing 27 States	Berger Bldg., PITTSBURGH 19, Pa.
<b>National Association of Property Owners of America.</b> Thurman L. McCormick, executive secretary.	— (1948)	—	Rialto Bldg., KANSAS CITY, Mo.
<b>National Association of Referees in Bankruptcy</b> (of U. S. Courts). Herbert M. Bierce, secretary.	Under 3 (1926)	150	Hirsch Block, WINONA, Minn.
<b>National Association of Securities Administrators.</b> James F. Merkel, secretary. Government officials.	Under 3 (1917)	100, in 48 States	Departments of State Bldg., COLUMBUS 15, Ohio.
<b>National Association of State Auditors, Comptrollers and Treasurers.</b> Joseph J. Yosko, secretary.	Under 3 (1919)	125-135	Finance Bldg., HARRISBURG, Pa.
<b>National Association of State Budget Officers.</b> Frank Bane, executive director. (An affiliate of the Council of State Governments.)	— (1945)	—	1313 East 60th St., CHICAGO 37, Ill.
<b>National Association of Supervisors of State Banks.</b> L. K. Elmore, secretary.	Under 3 (1901)	50 State, etc., supervisors	239 State Office Bldg., HARTFORD 15, Conn.
<b>National Association of Tax Accountants.</b> Carl R. Staiger, executive secretary.	Under 3 (1942)	1,000 (has 5 local chapters)	1130 West Olympic Blvd., LOS ANGELES 15, Calif.
<b>National Association of Tax Administrators.</b> (An affiliate of the Federation of Tax Administrators; organized in 1934.)			
<b>National Committee on Housing.</b> Henry M. Propper, executive vice president. Conducts research in housing and community planning problems, looking toward more and better homes at lower cost.	4-6 (1941)	1,100	1 Madison Ave., NEW YORK 10, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Conference of State Small Loan Supervisors.</b> Eleanor Nissley, secretary.	Under 3 (1935)	30-40	130 East 22d St., NEW YORK 10, N. Y.
<b>National Conference of State Liquor Administrators.</b> J. W. Roach, executive secretary. State agencies charged with the administration of State liquor control laws and the collection of beverage taxes.	None (1934)	20-30	State Office Bldg., MADISON 2, Wis.
<b>National Council of Housing Associations.</b> Sydney Maslen, chairman. Executives of local housing associations. Promotes public and private housing, improved building codes, etc.	None (1940)	Under 20	1301 N St., WASHINGTON 5, D. C.
<b>National Home and Property Owners Foundation.</b> Joseph W. Seay, executive director. Maintains and protects private ownership of property; chiefly legislative activity. (Inactive in early 1949.)	— (1945)	64,000 (164 local chapters)	1773 Massachusetts Ave., WASHINGTON 6, D. C.
<b>National Public Housing Conference.</b> Lee F. Johnson, executive vice president. Promotes slum clearance and rehousing programs for low-income workers.	3-5 (1931)	3,200	1015 15th St., WASHINGTON 5, D. C.
<b>National Society of Public Accountants.</b> George L. La Coste, executive secretary.	4-6 (1945)	32 State associations	420½ N. Robinson St. OKLAHOMA CITY, 2 Okla.
<b>National Tax Association.</b> Ronald B. Welch, secretary. Promotes scientific study of taxation and public finance; federal and State tax officials, companies, attorneys, citizens, etc.	Under 3 (1907)	1,800	P. O. Box 1799, SACRAMENTO 8, Calif.
<b>National Tax Equality Association.</b> H. Vernon Scott, vice president. Opposes tax exemption for farm, etc., co-operative groups engaged in business.	30-40 (1943)	7,800	231 South La Salle St., CHICAGO 4, Ill.
<b>National Tobacco Tax Association.</b> (An affiliate of the Federation of Tax Administrators, organized 1927.) Newspaper controllers. See Institute of Newspaper Controllers and Finance Officers.			
<b>North American Gasoline Tax Conference.</b> (An affiliate of the Federation of Tax Administrators.) Property owners. See Housing.			
<b>Railroad Owners Association.</b> Owners of common stock. (Inactive in early 1949.)	3-5 (1924)	36,000	
<b>Railroad Security Owners Association.</b> E. H. Sadler, secretary. Owners of preferred stock.	—	—	110 East 42d St., NEW YORK 17, <sup>5</sup> N. Y.
<b>Real estate.</b> See National Association of Assessing Officers; National Association of License Law Officials; Housing.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Securities. See National Association of Securities Administrators; Investors. Stocks and Bonds. See Investors.			
Tax Executives Institute. Paul W. Smith, president.	Under 3 (1944)	400	274 Madison Ave., NEW YORK 16, N. Y.
Tax Foundation. H. J. Miller, executive director. Serves as clearing house for State and local taxpayer associations; conducts research looking toward greater efficiency in local and State government.	35-40 (1937)	Foundation	30 Rockefeller Plaza, NEW YORK 20, N. Y.
Tax Institute. Mabel L. Walker, director. Research in public finance.	4-6 (1932)	1,000	150 Nassau St., NEW YORK 7, N. Y.
Taxes. See above associations, also: Federation of Tax Administrators. National Association of Assessing Officers. National Association of Tax Accountants. National Association of Tax Administrators. National Conference of State Liquor Administrators. National Tax Association. National Tax Equality Association. National Tobacco Tax Association. North American Gasoline Tax Conference. Also see American Association of Motor Vehicle Administrators in Transportation Associations Section; and American Petroleum Industries Committee in Petroleum Associations Section.			
Tobacco taxes. See National Tobacco Tax Association.			
Transportation accountants. See Association of Water Transportation Accounting Officers.			
Treasurers. See National Association of State Auditors, Comptrollers, and Treasurers; also see Controllers.			

## Advertising and Allied Associations

TOTAL advertising expenditures in 1948 exceeded \$3 billion. In some industries, trade association cooperative advertising campaigns were the major feature of 1948 advertising activities. Approximately 60 national trade associations in the advertising and allied fields are described on following pages; also included are 40 professional and other organizations closely related to this group.

### *Advertising ties with other industries*

Advertising is an effective aid in the personal-contact selling efforts of the Nation's several million salesmen, and of sales clerks in the 1,800,000 retail stores and in other business establishments. Of total advertising expenditures, roughly two-thirds is for national and one-third for local advertising. Advertising furnishes the principal support of much of the great printing industry, whose products include newspapers, magazines, labels, circulars, and so on. The paper industry is closely related. The radio industry is entirely supported by the advertising broadcast through this medium.

More than two-thirds of newspaper advertising is provided by retail stores and other local area enterprises; whereas most magazine and radio advertising expenditures are made by larger manufacturers who have won Nation-wide distribution of their products.

### *Cooperative advertising*

Of special interest are some of the 1948-49 cooperative advertising campaigns of trade associations in promoting their industries products through national advertising. The 1949 expenditures of the American Gas Association and the Gas Appliance Manufacturers Association, to increase the use of household gas appliances and wider gas-consumption markets, will total several million dollars, and will aid thousands of retail distributors. The electrical industry is equally promotional. The American Meat Institute expended some million dollars for radio time in 1948 educational campaigns, and almost as much for newspaper, magazine, and other media.

The Institute of Life Insurance expended \$1.5 million; the National Association of Ice Industries, \$600,000; and the Florists Telegraph Delivery Association, \$400,000 in cooperative advertising in 1948. Other large cooperative advertising campaigns in the past year by sales promotion-minded associations included: Anthracite Institute, \$650,000; Bituminous Coal Institute, \$400,000; National Confectioners Association, \$400,000; American Dairy Association, \$1 million; and Association of American Railroads, \$900,000.

In top rank each year are associations of farm producers (which are also wholesale distributors) such as the California Fruit Growers Exchange. One religious as-



sociation recently expended \$1 million on a radio program. The Pan-American Coffee Bureau (coffee producers, the Brazilian Government, etc.) had a 1948 advertising budget of about \$700,000 to aid in the distribution activities of coffee processors, retailers, and restaurant owners in the United States.

Among trade associations which carried on noteworthy cooperative promotion campaigns in 1947-48, the Trailer Coach Manufacturers Association and the Bicycle Institute of America won first prizes in the 1948 contest for "Outstanding Achievement and Service to Industry and the Public," sponsored by the American Trade Association Executives. Among chambers of commerce with advertising budgets of over \$50,000 are a number in such tourist-promotion States as Florida and California. Many state development councils expend \$100,000 and more in promoting their areas.

### *Conventions and trade shows*

An association's cooperative advertising campaign is often based on extensive market research. It is then attractively presented to the buying public by means of such sales promotion tools or media as magazines, catalogs, direct mail, special booklets, company publications or house organs, newspapers, shopping news, motion pictures, slide films, advertising specialties, outdoor signs, airplane skywriting, window displays, car cards, posters, circulars, free samples, telephone and trade directories, radio and television, addresses before business and social organizations, national days or weeks campaigns, premiums, package labels, exhibitions and trade shows.

Exhibitions of products are featured at many of the Nation's more than 10,000 conventions of businessmen's associations each year, many of which have an attendance of one thousand or more. There are eight or more national associations of firms serving various aspects of the great Convention and Trade Shows Industry (see

Shows and exhibitions, p. 383). A quarterly report on major forthcoming conventions is prepared by the Office of Domestic Commerce for the field and cooperative offices of the Department of Commerce. Copies may be consulted at these offices, named on page 634.

### *New media*

A dramatic feature of 1949 advertising in the United States, as well as in a number of other countries, will be its expansion in the television industry. Leaders in the Radio Manufacturers Association and the Television Broadcasters Association predict a 1949 production of 2 million television sets (the 1947 total was just one-tenth of this number).

The chief media for the advertising volume of approximately \$3 billion in each postwar year have been newspapers (28 to 32 percent), magazines (20 to 22 percent), radio and television (15 to 18 percent), direct mail (9 to 12 percent), outdoor advertising (3 percent), and all other (18 to 20 percent). Industrial advertising by manufacturers has advanced sharply in recent years, according to the National Industrial Advertisers Association in reporting on present annual expenditures of over \$300 million by factory owners.

• Despite some new advertising media, newspapers and magazines carry well over half of all advertising. It has been estimated that advertising supplies about two-thirds of the total income of the Nation's 13,000 newspapers and 7,000 magazines or periodicals, including the 2,000 daily papers and 4,000 monthly magazines. Total employment of newspapers and magazine companies is approximately 200,000 persons.

### *Truth in advertising*

Farsighted leaders realize that sound advertising must be truthful and that the products whose merits are being publicized must be of consistently high quality. This philosophy brought about the creation of



one of the most interesting types of associations in American business life, the local better business bureau (see p. 461). The trade practice conference program of the Federal Trade Commission is used by many national associations which desire a check-up on their industry's competitive practices, including advertising ethics.

### *International cooperation*

One interesting phase of cooperation between the businessmen of the United States and those in Canada, England, and other countries, are the cooperative opportunities furnished by trade and professional associations. In the advertising and publishing field, for example, the leaders in such associations in the United States as those above mentioned keep in fairly close touch with such similar nonprofit cooperative organizations as the following:

CANADA.—Association of Canadian Advertisers, Canadian Association of Advertising Agencies, Business Newspapers Association of Canada, Canadian Weekly Newspapers Association, Canadian Circulations Audit Board, Canadian Advertising and Sales Bureau.

GREAT BRITAIN.—Advertising Association of the United Kingdom, Newspaper Proprietors Association, British Direct Mail Advertising Association, Periodical Trade Press and Weekly Newspaper Proprietors Association, Incorporated Sales Managers Association, the interestingly-

named "The Worshipful Company of Stationers and Newspaper Makers," and the Incorporated Society of British Advertisers which reports that it was "established to protect and promote the common interests of buyers of publicity; to secure and authenticate facts regarding circulations and advertising values; to watch all developments affecting advertisers, such as legislative, ethical, and economic; to support or resist these developments by organized cooperation; and to provide data and statistics concerning advertising trade and conditions."

### *Largest and oldest associations*

Larger-staffed trade associations in this industry include the Association of National Advertisers (manufacturers of automobiles, foods, drug store items, tobacco, industrial equipment, etc.) and the American Association of Advertising Agencies (about 200 large agencies of the Nation's total of approximately 2,000 firms in this field).

The ANA is almost 40 years old. The "Four A's" is over 30. The Advertising Federation of America, with which are affiliated 75 local advertising clubs of local advertising agencies, media men, advertising managers and sales executives throughout the United States, started in 1905 as the Associated Advertising Clubs of America, and later operated as the International Advertising Association.

Staff	Largest in staff	Members	Largest in Membership	Date	Oldest
125	Audit Bureau of Circulations.	17,000	Advertising Federation of America.	1878	United States Trade Mark Association.
80	Bureau of Advertising (of ANPA).	11,000	National Association of Purchasing Agents.	1889	International Association of Fairs and Expositions.
35	Advertising Council.	3,500	International Affiliation of Sales and Advertising Clubs.	1891	Outdoor Advertising Association of America.
30	American Association of Advertising Agencies.			1905	Advertising Federation of America.
30	Association of National Advertisers.	3,100	Audit Bureau of Circulations.	1906	International Affiliation of Sales and Advertising Clubs.
25	Outdoor Advertising Association of America.	3,000	National Industrial Advertisers Association.		Association of National Advertisers.
25	National Better Business Bureau.	1,500	Direct Mail Advertising Association.	1910	Audit Bureau of Circulation.
25	Broadcast Measurement Bureau.	1,200	Financial Public Relations Association.	1914	Financial Public Relations Association.
15	Advertising Federation of America.	1,000	Public Relations Society of America.	1915	American Association of Advertising Agencies.
15	Advertising Research Foundation.	1,000	Traffic Audit Bureau.	1917	Direct Mail Advertising Association.
				1917	Premium Advertising Association of America.

## 60 Trade Associations in the Advertising and Allied Industries

*THE membership of these 60 organizations is composed entirely or primarily of business firms.*

*Included below are key word references which bring together associations in related groups. For example, under the word Audit are listed four organizations entirely devoted to this type of cooperative service in the advertising field.*

*A list of 40 professional, etc., associations follows the trade organization list.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Advertising Council.</b> T. S. Repplier, president. Formed during World War II by various national associations in the advertising industry to coordinate efforts to aid the Government in war bond drives, salvage campaigns, etc. Since the war, the Council has aided in such nonpartisan public service projects as the American Red Cross drives, Community Chest, etc.	30-35 (1942)	17 national associations	11 West 42d St., NEW YORK 18, N. Y.
<b>Advertising Federation of America.</b> Elon G. Borton, general manager. Represents organized advertising interests, such as local advertising clubs, national advertising organizations, and sustaining members among newspaper, magazine, business periodical, and farm paper publishers, radio broadcasting companies, etc.	12-15 (1905)	25,000 (8 national and 75 local associations)	330 West 42d St., NEW YORK 18, N. Y.
<b>Advertising Research Foundation, Inc.</b> A. W. Lehman, managing director. Maintained by American Association of Advertising Agencies and Association of National Advertisers.	12-15 (1935)	2 national associations	11 West 42d St., NEW YORK 18, N. Y.
<b>Advertising Specialty National Association.</b> Russell M. Searle, secretary. Manufacturers and jobbers of advertising calendars, blotters, novelties, etc.	Under 3 (1903)	250-300	1346 Connecticut Ave., WASHINGTON 6, D. C.
<b>Advertising Typographers Association of America.</b> Albert Abrahams, executive secretary. Producers of display advertising for newspapers, periodicals, trade papers, etc.	Under 3 (1926)	70-80	461 8th Ave., NEW YORK 1, N. Y.
<b>Advertising.</b> See above, also: American Association of Advertising Agencies. American Association of Newspaper Representatives. Associated Motion Picture Advertisers. Association of Advertising Film Companies. Association of Export Advertising Agencies. Association of National Advertisers. Audit Bureau of Circulations.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Advertising (<i>continued</i>)</p> <p>Brand Names Foundation.  Bureau of Advertising.  Broadcast Measurement Bureau.  Controlled Circulation Audit.  Controlled Circulation Newspapers.  Direct Mail Advertising Association.  Export Advertising Association.  Financial Public Relations Association.  Independent Poster Exchanges.  Institute of Transit Advertising.  International Affiliation of Sales and Advertising Clubs.  International Typographic Composition Association.  Magazine Advertising Bureau.  Mail Advertising Service Association.  National Advertising Newspaper Association.  National Association of Broadcasters.  National Association of Radio Station Representatives.  National Association of Transportation Advertising.  National Business Papers Association.  National Industrial Advertisers Association.  Outdoor Advertising Association.  Paper Makers Advertising Association.  Periodical Publishers Association.  Point of Purchase Advertising Institute.  Premium Advertising Association.  Public Utilities Advertising Association.  Traffic Audit Bureau.  Also see Better business bureaus; Display; Public relations; and the professional list following.  Advertising media. See Printing, etc., Associations Section.</p>			
<p>American Association of Advertising Agencies. F. R. Gamble, president. "It is a professional body and also a trade association. It aims to raise standards, to improve technique, to ascertain values, to safeguard relations, and to cooperate with other organized effort in related fields, such as the Advertising Research Foundation, Advertising Council, Traffic Audit Bureau, etc."</p>	27-30 (1917)	200	420 Lexington Ave., NEW YORK 17, N. Y.
<p>American Association of Newspaper Representatives. Douglas Taylor, secretary. Firms which specialize in newspaper advertising research, and arrange promotional campaigns.</p>	None (1942)	35 firms (132 offices)	30 Rockefeller Plaza, NEW YORK 20, N. Y.
<p>American Association of Railway Advertising Agents. See professional list following.</p>			
<p>American College Public Relations Association. See professional list following.</p>			



Association and chief paid official	Paid staff and year formed	Number of members	Address
American Council on Public Relations. See Public Relations Society of America. American Craftsmen's Cooperative Council. See professional list following. American Craftsmen's Educational Council. See professional list following.			
American Fair Trade Council. Shannon W. Mims, manager. Fosters resale price maintenance, "fair trade" laws, etc. Membership includes companies and associations.	Under 3 (1912)	30-40	11 East 44th St., NEW YORK 17, N. Y.
American Highway Sign Association. S. Y. Anderson, secretary. Members manufacture and service highway signs. (Name changed in early 1949 to Roadside Business Assn.)	Under 3 (1936)	50-60	First National-Soo Line Bldg., MINNEAPOLIS 2, Minn.
American Marketing Association. See professional list following.			
American Public Relations Association. Public relations counselors, advertising specialists, etc. (In process of reorganization in early 1949.)	— (1944)	—	
Associated Motion Picture Advertisers. M. E. Youngstein, president.	None (1917)	300	c/o Paramount Pictures, 1501 Broadway, NEW YORK 18, N. Y.
Association of Advertising Film Companies. W. Hardy Hendren, secretary.	None (1938)	Under 20	2449 Charlotte St., KANSAS CITY 8, Mo.
Association of Better Business Bureaus. See Better Business Bureaus, Section 16.			
Association of Buying Offices. Gordon W. Creighton, liaison officer. Firms which act as market representatives and buyers for department and specialty stores; cooperates with the National Retail Dry Goods Association.	Under 3 (1933)	30-40	100 West 31st St., NEW YORK 1, N. Y.
Association of Export Advertising Agencies. Joseph W. Madden, secretary.	Under 3 (1942)	Under 20	271 Madison Ave., NEW YORK 16, N. Y.
Association of National Advertisers. Paul B. West, president. "Manufacturers who employ national advertising in promoting the sale of their products or services." Product fields include foods, automobiles, drugs, cosmetics, tobacco, industrial equipment, etc.	25-30 (1910)	450-500	285 Madison Ave., NEW YORK 17, N. Y.
Association of Newspaper Classified Advertising Managers. See professional list following.			
Auctioneers. See National Society of Auctioneers.			
Auditoriums. See International Association of Auditorium Managers.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Audit Bureau of Circulations.</b> James N. Shryock, managing director. An association of advertisers, advertising agencies, publishers of paid-circulation newspapers and magazines, etc. The objects are "to issue standardized statements of the circulation of publisher members, and to disseminate circulation data only for the benefit of advertisers, advertising agencies, and publishers."	125 (1914)	3,100	165 West Wacker Dr., CHICAGO 1, Ill.
<b>Audit.</b> See above, also Broadcast Measurement Bureau; Controlled Circulation Audit; Traffic Audit Bureau.			
<b>Banks.</b> See Financial Public Relations Association.			
<b>Better business bureaus.</b> See Section 16.			
<b>Billboard.</b> See Outdoor Advertising Association.			
<b>Boys Apparel Buyers Association.</b> See professional list following.			
<b>Brand Names Foundation</b> † (formerly, Brand Names Research Foundation). Henry E. Abt, president. Manufacturers of nationally-advertised, brand-marked products.	25 (1944)	600	119 West 57th St., NEW YORK 19, N. Y.
<b>Broadcast Measurement Bureau.</b> Hugh Feltis, president. Organized by National Association of Broadcasters, Association of National Advertisers, and American Association of Advertising Agencies, to survey radio audiences.	20-25 (1944)	525 subscribers	270 Park Ave., NEW YORK 17, N. Y.
<b>Broadcasting.</b> See above, also National Association of Radio Station Representatives. For associations of broadcasting companies, see Amusement, etc., Associations Section.			
<b>Bureau of Advertising</b> (part of the American Newspaper Publishers Association). William G. Bell, director of research. A clearing house of market and media information, supported by over 1,000 daily newspapers.	75-80 (1913)	See description	370 Lexington Ave., NEW YORK 17, N. Y.
<b>Bureau of Salesmen's National Associations.</b> See professional list following.			
<b>Business mail.</b> See National Council on Business Mail.			
<b>Business papers.</b> See National Business Papers Association.			
<b>Buyers.</b> See professional list following.†			
<b>Circulation data.</b> See Audit Bureau of Circulations; Controlled Circulation Audit.			
<b>Controlled Circulation Audit, Inc.</b> F. L. Avery, managing director. A co-operative circulation-verification agency similar to the Audit Bureau of Circulations—but confined to trade journals distributed on a selected, free distribution basis. (Also see National Business Papers Association.)	7-10 (1931)	465-475	420 Lexington Ave., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Controlled Circulation Newspapers of America.</b> James K. Anson, executive secretary. Affiliated with the National Advertising Newspaper Association; covers shopping news papers, etc.	Under 3 (1942)	135-150	1235 East 53rd St., CLEVELAND 14, Ohio.
Convention bureaus. See International Association of Convention Bureaus.			
<b>Direct Mail Advertising Association.</b> Frank Frazier, executive director. Provides services for all types of firms advertising by mail. (Also see Mail Advertising Service Association.)	7-9 (1917)	1,500	17 East 42d St., NEW YORK 17, N. Y.
Direct selling. See National Association of Direct Selling Companies.			
Display advertising: Advertising Specialty National Association. Advertising Typographers Association. National Association of Display Industries. Point of Purchase Advertising Institute.			
Duplicating. See Mail Advertising Service Association.			
Educational Buyers Association. See professional list following.			
<b>Exhibit Producers and Designers Association.</b> Don D. Canfield, secretary. Firms which design and construct trade show exhibits and displays.	3 (1937)	20-30	475 5th Ave., (Room 1014) NEW YORK 17, N. Y.
<b>Exhibitors Advisory Council.</b> Ænone D. Negley, executive secretary. An exhibition research organization of manufacturers interested in the improvement of trade, industrial, etc. shows and expositions. Cooperates with exhibit committees of Association of National Advertisers and National Industrial Advertisers Association.	3 (1926)	125-150	120 Greenwich St., NEW YORK 6, N. Y.
Exhibitions. See above, also Shows and exhibitions; and professional list following.			
<b>Export Advertising Association.</b> Walter R. Bickford, secretary.	Under 3 (1938)	300	20 Vesey St., NEW YORK 7, N. Y.
Export advertising. See above, also Association of Export Advertising Agencies.			
Expositions. See Shows and exhibitions.			
Fair trade. See American Fair Trade Council.			
Fairs. See Shows and exhibitions.			
Fashion Exhibitors of America. See professional list following.			
Film. See Motion pictures.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Financial Public Relations Association</b> (formerly, Financial Advertisers Association). Preston E. Reed, executive vice president. Organized for "the betterment of advertising publicity, public relations, and new business methods;" membership includes banks, trust companies, investment houses, etc.	5-7 (1915)	1,200	231 South La Salle St., CHICAGO 4, Ill.
<b>Fur Garment Traveling Salesmen's Association.</b> See professional list following.			
<b>Handicraft exhibitions.</b> See professional list following.			
<b>Hat salesmen.</b> See professional list following.			
<b>Highway sign.</b> See American Highway Sign Association; also Sign.			
<b>Hotel Sales Management Association, International.</b> See professional list following.			
<b>Independent Poster Exchanges of America.</b> Mitchell Pantzer, president. Motion picture advertising companies.	None (1943)	Under 20	1323 Vine St., PHILADELPHIA 7, Pa.
<b>Industrial advertising.</b> See National Industrial Advertisers Association, etc.			
<b>Infants and Children's Wear Salesmen's Guild.</b> See professional list following.			
<b>Institute of Transit Advertising.</b> Herman G. James, president. Research in streetcar, bus, etc., advertising.	None (1943)	Under 20	400 North Michigan Ave., CHICAGO 11, Ill.
<b>International Affiliation of Sales and Advertising Clubs.</b> Eric Zimmerman, secretary.	None (1906)	3,500	449 College Ave., GREENSBURG, Pa.
<b>International Association of Auditorium Managers</b> (formerly, International Auditorium Managers Association). Charles A. McElravy, secretary.	Under 3 (1924)	60-75	Memphis Auditorium MEMPHIS, Tenn.
<b>International Association of Convention Bureaus.</b> J. S. Turner, secretary.	Under 3 (1914)	40-50	53 East 4th St., (Dixie Terminal Bldg.) CINCINNATI 2, Ohio.
<b>International Association of Fairs and Expositions.</b> Frank H. Kingman, secretary.	3-5 (1889)	150	BROCKTON 16, Mass.
<b>International Federation of Commercial Travelers.</b> See professional list following.			
<b>International Typographic Composition Association</b> (formerly, International Trade Composition Association). Frank M. Sherman, executive director. For further details, see Printing, etc., Associations Section.	—	—	1015 Chestnut St., PHILADELPHIA 7, Pa.
<b>Life Insurance Advertisers Association.</b> See professional list following.			
<b>Linens and Domestic Buyers of America.</b> See professional list following.			
<b>Luggage and Leather Goods Salesmen's Association of America.</b> See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Magazine Advertising Bureau. Frank Braucher, president. (The Periodical Publishers Association and Publishers Information Bureau are also in this office, see Printing and Publishing Section.)	12-14 (1943)	Under 20	271 Madison Ave., NEW YORK 16, N. Y.
Magazine publishers. See Printing and Publishing Section.			
Mail Advertising Service Association, International. Jeannette Robinson, executive secretary. Mimeographing, multigraphing, and duplicating firms; also mailing list, mailing service, etc. companies.	Under 3 (1920)	550-600	18652 Fairfield Ave., DETROIT 21, Mich.
Mailing list companies. See Mail Advertising Service Association; National Council of Mailing List Brokers; also Direct Mail Advertising Association.			
Mannequin. See National Association of Display Industries.			
Marketing. See professional list following.			
Millinery Merchandising Executives Association. See professional list following.			
Mimeographing. See Mail Advertising Service Association.			
Motion picture. See Associated Motion Picture Advertisers; Association of Advertising Film Companies; Independent Poster Exchanges of America. For associations of motion picture producers, see Amusement, etc., Associations Section.			
Multigraphing and multilithing. See Mail Advertising Service Association; also Printing and Publishing Section.			
National Advertising Newspaper Association. Sam B. Anson, president. Publishers of merchant-owned or controlled free-distribution "shopping news" papers. (Affiliated with the Controlled Circulation Newspapers of America.)	Under 3 (1928)	Under 20	5309 Hamilton Ave., CLEVELAND 14, Ohio.
National Association of Better Business Bureaus. See new name, Association of Better Business Bureaus.			
National Association of Commission Lumber Salesmen. See professional list following.			
National Association of Direct Selling Companies. J. M. George, general counsel. Manufacturers, etc; house-to-house distribution to consumers of food products, apparel, drug store items, household articles, and other products.	3-5 (1914)	150-200	165 Center St., WINONA, Minn.
National Association of Display Industries. John F. Bowman, Jr., managing director. Manufacturers and distributors of all types of display material and equipment, including mannequins, etc., for window displays and other store advertising, convention exhibits, etc.	3-5 (1941)	130-140	11 East Walton Pl., CHICAGO 11, Ill.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Exhibit Managers.</b> Chester L. Wells, secretary. Managers of national exhibits. Association members include representatives of the Canning Machinery and Supplies Association; Dairy Industries Supply Association; National Gift and Art Association; etc. (Is in the office of the National Metal Congress.)	Under 3 (1928)	75-100	7301 Euclid Ave., CLEVELAND 3, Ohio.
<b>National Association of Marketing Officials.</b> See professional list following.			
<b>National Association of Men's Apparel Clubs.</b> See professional list following.			
<b>National Association of Public Relations Counsel.</b> See Public Relations Society of America.			
<b>National Association of Purchasing Agents.</b> George A. Renard, executive secretary. Membership includes purchasing agents from industrial, utility, educational, governmental and other organizations.	10-12 (1916)	11,000 (75 local associations)	11 Park Place, NEW YORK 7, N. Y.
<b>National Association of Radio Station Representatives.</b> J. J. Weed, secretary. Advertising agencies, etc., national nonnetwork advertising.	Under 4 (1947)	30-40 companies	101 Park Ave., NEW YORK 17, N. Y.
<b>National Association of Transportation Advertising.</b> Philip J. Everest, managing director.	4-6 (1942)	30-40	30 Rockefeller Plaza, NEW YORK 20, N. Y.
<b>National Association of Women's and Children's Apparel Salesmen.</b> See professional list following.			
<b>National Better Business Bureau.</b> See Better Business Bureaus, Section 16.			
<b>National Business Publications, Inc.</b> Robert E. Harper, managing director. For further details, see Printing, etc., Associations Section.	—	—	1001 15th St., WASHINGTON 5, D. C.
<b>National Confectionery Salesmen's Association.</b> See professional list following.			
<b>National Council on Business Mail.</b> G. F. McKiernan, president. "Associations, firms, and individuals uniting to promote equitable postal rates and regulations for all users of business mail."	3-5 (1923)	300	105 West Monroe St., CHICAGO 3, Ill.
<b>National Council of Mailing List Brokers.</b> Marcella Coolidge, secretary. The primary activity of a list broker is to make available for one-time-rental, lists that are owned by publishers and others in the direct mail and mail order business.	None (1941)	Under 20	25 West 45th St., NEW YORK 19, N. Y.
<b>National Council of Salesmen's Organizations.</b> See professional list following.			
<b>National Electric Sign Association.</b> Maurice R. Ely, executive secretary. Manufacturing, contracting, and servicing of specialty advertising signs, including neon.	Under 3 (1944)	120-130	224 South Michigan Ave., CHICAGO 4, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
National Federation of Sales Executives. See professional list following.			
National Industrial Advertisers Association. Blaine G. Wiley, executive secretary. Advertising and marketing executives of industrial goods manufacturing companies, etc.	5-7 (1922)	Over 3,000 (26 chapters)	1776 Broadway, NEW YORK 19, N. Y.
National Institute of Governmental Purchasing. Albert H. Hall, executive director. State, county, and city purchasing agents.	Under 4 (1944)	—	730 Jackson Place, WASHINGTON 6, D. C.
National Paint Salesmen's Association. See professional list following.			
National Shoe Travelers Association. See professional list following.			
National Society of Auctioneers. John A. McClintock, secretary.	4-6 (1946)	1,500	506 North Vandeventer Ave., ST. LOUIS 8, Mo.
National Society of Sales Training Executives. See professional list following.			
Neon sign. See National Electric Sign Association.			
Newspaper Advertising Executives Association. See professional list following.			
Newspaper publishers. See Printing, etc., Associations Section.			
Newspaper representatives. See American Association of Newspaper Representatives.			
Order of United Commercial Travelers of America. See professional list following.			
Outdoor Advertising Association of America. K. L. Chester, Jr., secretary. Outdoor advertising plants, covering painted, etc., display signs, posters, billboards. NOTE.—The Traffic Audit Bureau, below, was formed by OAAA, Association of National Advertisers, and American Association of Advertising Agencies. Not included in the present list are the National Outdoor Advertising Bureau, which is cooperatively owned by many advertising agencies in OAAA, and the Outdoor Advertising, Inc., a research service agency. These three groups are located at 60 East 42d St., New York 17, N. Y.	24-26 (1891)	700-800	24 West Erie St., CHICAGO 10, Ill.
Outdoor advertising. See above, also American Highway Sign Association; National Electric Sign Association; etc.			
Paper Makers Advertising Association. Richard S. Fay, secretary. Cooperative advertising by paper mills.	Under 3 (1914)	25-35	c/o Marvellum Co., HOLYOKE, Mass.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Periodical Publishers Association of America.</b> Frank Braucher, president. Publishers of magazines of national circulation. Chief activity is research relating to advertising problems. Members also belong to National Publishers Association. (The Magazine Advertising Bureau and Publishers Information Bureau are also in this office.)	6-8 (1901)	Under 20	271 Madison Ave., NEW YORK 16, N. Y.
<b>Point of Purchase Advertising Institute.</b> John K. Gould, executive secretary. Designers, producers, and distributors of window and other display materials.	3-5 (1939)	120	16 East 43d St., NEW YORK 17, N. Y.
Postage rates. See National Council on Business Mail. Poster exchange. See Independent Poster Exchanges.			
<b>Premium Advertising Association of America.</b> Charles W. Dunn, general counsel. Manufacturers using premium advertising. (The American Pharmaceutical Manufacturers Association is also in this office—see Chemical Products Section.)	Under 3 (1917)	400	608 Fifth Ave., NEW YORK 20, N. Y.
Printers. See Printing, etc., Associations Section.			
<b>Public Relations Society of America.</b> Robert L. Bliss, executive director. A 1948 merger of the American Council on Public Relations and the National Association of Public Relations Counsel.	3-5 (1936)	1,000	525 Lexington Ave., NEW YORK 17, N. Y.
Public relations. See above, also American College Relations Association; American Public Relations Association; Financial Public Relations Association. Many public relations firms and specialists are also members of various advertising, management, etc., associations.			
<b>Public Utilities Advertising Association.</b> Ray W. Garvin, secretary. (A department of the Advertising Federation of America.)	None (1922)	275-300	c/o Potomac Edison Co., HAGERSTOWN, Md.
<b>Publishers.</b> See Printing and Publishing Section.			
Purchasing agents, etc. See Association of Buying Offices; National Association of Purchasing Agents; National Institute of Governmental Purchasing. For associations specializing in cooperative purchasing in particular industries, see the individual industry sections (Food, Chemicals, etc.). Examples of such associations are Association of Insurance Company Buyers; Federal Wholesale Druggists Association; Hospital Bureau of Standards and Supplies; Independent Druggists Alliance; Independent Grocers Alliance; etc.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Radio advertising. See Broadcasting.</p> <p>Radio audience survey. See Broadcast Measurement Bureau.</p> <p>Registered Sporting Goods Manufacturers Representatives. See professional list following.</p> <p>Representatives of Radio Parts Manufacturers, Inc. See professional list following.</p>			
<p><b>Rice Leaders of the World Association.</b> Elwood R. Rice, president. Manufacturing, etc., firms in various industries; promotes higher standards of business ethics and products, largely through advertising.</p>	8-10 (1912)	100	225 Fifth Ave., NEW YORK 10, N. Y.
<p>Sales managers. See professional list following.</p> <p>Salesmen. See professional list following for list of 20 associations of salesmen.</p> <p>Shopping news. See Controlled Circulation Newspapers; National Advertising Newspaper Association.</p>			
<p><b>Shows and exhibitions:</b></p> <p>Exhibitors Advisory Council.</p> <p>Exhibit Producers and Designers Association.</p> <p>Hotel Sales Management Association, International.</p> <p>International Association of Auditorium Managers.</p> <p>International Association of Convention Bureaus.</p> <p>International Association of Fairs and Expositions.</p> <p>National Association of Display Industries.</p> <p>National Association of Exhibit Managers.</p> <p>Also see Salesmen, and Sales executives.</p> <p>For associations specializing in trade shows in particular industries, see individual industry sections (Metal, etc.). Examples of such associations are Allied Railway Supply Association; Canning Machinery and Supplies Association; National Metal Congress; etc.</p>			
<p><b>Sign.</b> See American Highway Sign Association; National Electric Sign Association; Outdoor Advertising Association.</p> <p><b>Sporting Goods.</b> See Registered Sporting Goods Manufacturers Representatives, in professional list following.</p> <p><b>Streetcar advertising.</b> See Institute of Transit Advertising.</p> <p><b>Television.</b> See Amusement, etc., Associations Section.</p> <p><b>Textile Salesmen's Association.</b> See professional list following.</p> <p><b>Tobacco Salesmen's Association.</b> See professional list following.</p>			



Association and chief paid official	Paid staff and year formed	Number of members	Address
Trade mark. See American Fair Trade Council; Brand Names Foundation; U. S. Trade Mark Association.			
Traffic Audit Bureau. V. H. Pelz, secretary. Outdoor advertising companies, etc., "interested in automotive, pedestrian, and mass transportation." (See Outdoor Advertising Association.)	4-6 (1933)	1,000	60 East 42d St., NEW YORK 17, N. Y.
Transportation advertising. See Institute of Transit Advertising; National Association of Transportation Advertising.			
Traveling Hat Salesmen's Association. See professional list following.			
Typographers. See Advertising Typographers Association; also International Typographic Composition Association.			
Underwear. Negligee Associates, Inc. See professional list following.			
United States Trade Mark Association. Henry B. King, secretary. Companies owning trade marks.	4-6 (1878)	300	522 Fifth Ave., NEW YORK 18, N. Y.
Window display. See National Association of Display Industries; Point of Purchase Advertising Institute.			
Women's National Institute. See professional list following.			

#### 40 Professional and Other Associations in the Advertising and Allied Industries (Including Organizations of Buyers and Salesmen)

Association and chief paid official	Paid staff and year formed	Number of members	Address
Advertising. American Association of Railway Advertising Agents. Association of Newspaper Classified Advertising Managers. Life Insurance Advertisers Association. Newspaper Advertising Executives Association.			
American Association of Railway Advertising Agents. E. A. Abbott, secretary.	None (1924)	75-100	1103 Cleveland St., EVANSTON, Ill.
American College Public Relations Association. Max E. Hannum, secretary. Publicity personnel of colleges and universities.	Under 3 (1917)	770-800	Franklin & Marshall College, LANCASTER, Pa.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Craftsmen's Cooperative Council.</b> Frances Wright, secretary. Provides a marketing program and opportunities for hand craftsmen. Its America House is available for display and sale, both retail and wholesale, of hand-made textiles, pottery, glass, metal, wood, etc., articles.	6-8 (1940)	25-30 affiliated groups, representing 10,000 craftsmen	485 Madison Ave., NEW YORK 22, N. Y.
<b>American Craftsmen's Educational Council.</b> Mrs. Vanderbilt Webb, vice president. Furthers the development of American handcrafts through exhibitions, educational material, etc.	Under 3 (1943)	250-275	485 Madison Ave., NEW YORK 22, N. Y.
<b>American Marketing Association.</b> Harvey W. Huegy, secretary. Composed of teachers of marketing, market research specialists, government officials and others interested in increased efficiency in distribution, better teaching and research techniques, etc.	Under 3 (1930)	3,000	David Kinley Hall, University of Illinois, URBANA, Ill.
<b>American Public Relations Association.</b> See preceding list.			
<b>Association of Newspaper Classified Advertising Managers.</b> Felix S. Towle, managing director.	Under 3 (1919)	500-600	415 Lexington Ave., NEW YORK 17, N. Y.
<b>Boys Apparel Buyers Association.</b> Harold Greene, president.	None (1928)	600	175 Fifth Ave., NEW YORK 10, N. Y.
<b>Bureau of Salesmen's National Associations.</b> Marshall J. Mantler, executive director. Member associations include 82 exhibitor groups and 15,000 wholesale salesmen.	5-7 (1948)	3 national associations	Bona Allen Bldg., ATLANTA, Ga.
<b>Buyers.</b> Boys Apparel Buyers Association. Educational Buyers Association. Linens and Domestic Buyers of America. Millinery Merchandising Executives Association. Also see Purchasing Agents.			
<b>Educational Buyers Association.</b> Bert C. Ahrens, executive secretary. Purchasing agents for educational institutions.	Under 3 (1920)	600	45 Astor Place, NEW YORK 3, N. Y.
<b>Exhibitions.</b> See Fashion Exhibitors of America; also Handicraft.			
<b>Fashion Exhibitors of America.</b> Ellis Jourman, managing director. Women's apparel exhibitor-salesmen. (The National Association of Women's and Children's Apparel Salesmen is also in this office.)	Under 3 (1934)	150-200	Louderman Bldg., ST. LOUIS 1, Mo.
<b>Fur Garment Traveling Salesmen's Association.</b> Michael Weiss, president.	None (1934)	300	Hotel Governor Clinton, NEW YORK 1, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Handicraft exhibitions.</p> <p>American Craftsmen's Cooperative Council.</p> <p>American Craftsmen's Educational Council.</p> <p>International Federation of Hand Arts.</p> <p>Women's National Institute.</p> <p>Hat salesmen. See Traveling Hat Salesmen's Association.</p>			
<b>Hotel Sales Management Association, International</b> (formerly, Hotel Sales Managers Association). Esther Q. Joyce, executive secretary.	Under 3 (1926)	600-620	750 North High St., COLUMBUS, Ohio.
<b>Infants and Children's Wear Salesmen's Guild.</b> Albert Riedell, executive secretary.	— (1939)	660-670	80 West 40th St., NEW YORK 18, N. Y.
Insurance. See Life Insurance Advertisers Association.			
<b>International Federation of Commercial Travelers Insurance Organizations.</b> John S. Whitmore, secretary. For further details, see Insurance Associations Section.	—	—	80 Federal St., BOSTON 10, Mass.
<b>International Federation of Hand Arts</b> (part of Women's National Institute). Mrs. Aileen Fogarty, director of Public Relations. Encourages hand skills in the home on a non-commercial basis. Has committees on basket making, beadwork, carving, ceramics, crochet, dolls and toys, embroidery, hooked rugs, lace, leatherwork, metalwork, needlepoint, painting, paperwork, plastics, quilts, shellwork, spinning, weaving, etc.	6-8 (1923)	—	480 Lexington Ave., NEW YORK 17, N. Y.
<b>Life Insurance Advertisers Association.</b> Alan M. Kennedy, president. Sales promotion executives, etc., of insurance companies.	None (1932)	300-320	c/o Prudential Insurance Co., NEWARK 1, N. J.
<b>Linens and Domestic Buyers of America.</b> Julien Elfenbein, secretary.	None (1942)	90-100	1170 Broadway, NEW YORK 1, N. Y.
<b>Luggage and Leather Goods Salesmen's Association of America.</b> Samuel Singer, secretary.	Under 3 (1934)	350-375	358 Fifth Ave., NEW YORK 1, N. Y.
Marketing. See American Marketing Association; National Association of Marketing Officials.			
<b>Millinery Merchandising Executives Association.</b> Joseph A. Monaghan, secretary. Buyers, merchandise managers, etc. (Also see Millinery Stabilization Commission.)	Under 3 (1938)	110-120	711 Fifth Ave., NEW YORK 22, N. Y.
<b>National Association of Commission Lumber Salesmen.</b> Frank J. More, executive secretary.	Under 3 (1923)	200-225	4903 Delmar Blvd., ST. LOUIS 8, Mo.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Marketing Officials.</b> Fain G. Cesar, secretary. State bureau officials charged with the regulation and control of marketing work undertaken by the States and representatives of the U. S. Department of Agriculture.	None (1920)	—	Oklahoma Dept. of Agriculture, OKLAHOMA CITY, Okla.
<b>National Association of Men's Apparel Clubs.</b> Fred Baruth, secretary. Salesmen engaged in selling men's and boy's apparel to retail clothing stores, etc. Holds trade shows.	Under 4 (1943)	3,400 (18 local clubs)	Union Trust Bldg., PITTSBURGH 19, Pa.
<b>National Association of Purchasing Agents.</b> See preceding list.			
<b>National Association of Women's and Children's Apparel Salesmen.</b> Ellis Jourman, executive secretary. (The Fashion Exhibitors of America is also in this office.)	Under 3 (1945)	4,200 (30 member organizations)	Louderman Bldg., ST. LOUIS 1, Mo.
<b>National Confectionery Salesmen's Association.</b> Henry Michaels, secretary.	Under 3 (1899)	775-800	340 East 52d St., NEW YORK 22, N. Y.
<b>National Council of Salesmen's Organizations.</b> Olga S. Ross, executive secretary. Includes organizations of clothing, corset, fur garment, handbag, luggage and leather goods, millinery, piece goods, sportswear, textile, toy, etc. salesmen.	Under 3 (1945)	20 associations, 7,500 individuals	80 West 40th St., NEW YORK 18, N. Y.
<b>National Federation of Sales Executives.</b> Robert A. Whitney, executive director.	10-12 (1935)	9,000 (over 80 local associations)	Hotel Shelton, NEW YORK 17, N. Y.
<b>National Institute of Governmental Purchasing.</b> See preceding list.			
<b>National Paint Salesmen's Association.</b> H. H. Loewenstein, secretary.	Under 3 (1933)	1,000	2300 North Broad St., PHILADELPHIA 32, Pa.
<b>National Shoe Travelers Association</b> (salesmen). Norman N. Souther, secretary.	None (1911)	3,000 (15 chapters)	Morrison Hotel, CHICAGO 2, Ill.
<b>National Society of Sales Training Executives.</b> W. P. Marquam, secretary. Sales training directors of nationally-known manufacturing companies.	None (1940)	100	c/o Pure Oil Co., CHICAGO, Ill.
<b>Newspaper Advertising Executives Association.</b> Robert C. Pace, secretary.	Under 3 (1912)	700	212 Chester St., DANVILLE, Ill.
<b>Order of United Commercial Travelers of America.</b> A. W. Franklin, secretary. A fraternal association of salesmen, etc.	6-10 (1888)	140,000	632 North Park St., COLUMBUS, Ohio.
<b>Public Relations Society of America.</b> See preceding list.			
<b>Public relations.</b> See above, also American College Public Relations Association; American Public Relations Association.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
Purchasing agent. See preceding list for National Association of Purchasing Agents; National Institute of Governmental Purchasing. Also see Buyers.			
<b>Registered Sporting Goods Manufacturers Representatives.</b> E. R. Walrath, secretary. Traveling salesmen.	None (1934)	70-80	20 West Jackson Blvd., CHICAGO 4, Ill.
<b>Representatives of Radio Parts Manufacturers, Inc.</b> Jane Drucker, Public Relations Counsel.	—	—	1 North La Salle St., CHICAGO 2, Ill.
Sales executives: Hotel Sales Management Association. National Federation of Sales Executives. National Society of Sales Training Executives. Also see Salesmen.			
<b>Salesmen's Association of the Paper Industry.</b> E. G. Amos, secretary. Affiliated with the American Paper and Pulp Association.	Under 3 (1920)	400-450	122 East 42d St., NEW YORK 17, N. Y.
Salesmen (also see Sales executives above): Bureau of Salesmen's National Associations. Fashion Exhibitors of America. Fur Garment Traveling Salesmen's Association. Infants and Children's Wear Salesmen's Guild. International Federation of Commercial Travelers Insurance Organizations. Luggage and Leather Goods Salesmen's Association. National Association of Commission Lumber Salesmen. National Association of Men's Apparel Clubs. National Association of Women's and Children's Apparel Salesmen. National Confectionery Salesmen's Association. National Council of Salesmen's Organizations. National Paint Salesmen's Association. National Shoe Travelers Association. Order of United Commercial Travelers. Registered Sporting Goods Manufacturers Representatives. Representatives of Radio Parts Manufacturers, Inc. Salesmen's Association of the Paper Industry. Textile Salesmen's Association. Tobacco Salesmen's Association. Traveling Hat Salesmen's Association. Underwear-Negligee Associates, Inc.			
Sporting goods. See Registered Sporting Goods Manufacturers Representatives.			

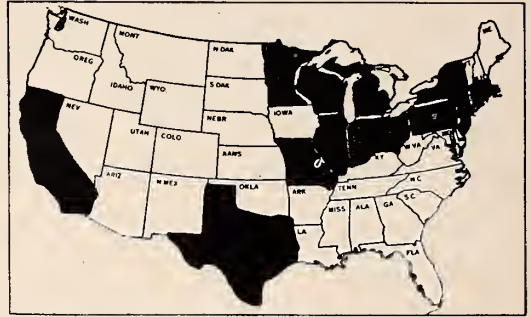
Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Textile Salesmen's Association.</b> H. W. Smith, secretary.	Under 3 (1916)	Over 1,000	22 East 38th St., NEW YORK 16, N. Y.
<b>Tobacco Salesmen's Association of America.</b> Leo Rieders, secretary.	Under 3 (1911)	140-150	604 West 162d St., NEW YORK 32, N. Y.
<b>Traveling Hat Salesmen's Association.</b> R. J. Patterson, secretary.	None (1907)	240-250	1123 Broadway, NEW YORK 10, N. Y.
<b>Underwear-Negligee Associates, Inc.</b> (salesmen). Lee Goodman, executive secretary.	Under 3 (1947)	500	1450 Broadway, NEW YORK 18, N. Y.
<b>Women's National Institute.</b> Adele B. Scott, vice president. Sponsors an annual women's international exposition of arts and industries; over 50 business, philanthropic, religious, civic, patriotic, and educational groups participate.	8-10 (1922)	—	480 Lexington Ave., NEW YORK 17, N. Y.

## Insurance Associations

**R**EPORTS issued in January 1949 by the Office of Domestic Commerce, containing Social Security Administration statistics on all employing firms for early 1947, disclosed approximately 41,000 insurance companies with 586,000 employees. Of these, 114 insurance carriers had 500 or more employees, each. Insurance industry employment includes such specialists as home office workers, agents, brokers, carriers, solicitors, field men, raters, and adjusters. The above reports also covered 18,000 combination real estate-insurance offices with approximately 70,000 employees (see Section 9 for data on the real estate industry). Approximately 60 national insurance associations are described on following pages; also included are 20 professional and other organizations closely allied to the insurance field.

The assets of insurance companies are approximately \$63 billion, according to the Insurance Yearbook (The Spectator, Philadelphia, Pa.), of which life insurance accounts for well over \$50 billion. The Institute of Life Insurance states that more than \$70 billion has been paid out in benefits during the past 30 years by life insurance companies, of which 60 percent was paid to living policy holders. Four insurance companies had assets of \$4 to \$6 billion, each, in 1947; three others had approximately \$2 billion, each. The Federal Government operates the world's largest insurance business in its veterans' insurance and social security programs.

*Some Leading Employment States in the Insurance Industry.*



### *Largest and oldest associations*

Because of the prominence of the insurance industry in the Nation's financial structure, the associations in this industry average larger staffs than those of other industry groups. Almost 900 persons are on the combined staffs of the National Board of Fire Underwriters and the Underwriters Laboratories, whose industrial research staff of 180 laboratory workers is the Nation's largest among trade associations. Some of the insurance organizations listed below are not trade associations in the sense of carrying on a wide range of mutual-aid activities, but are special-purpose groups. Each, however, considers itself a nonprofit, membership-managed organization. Largest of these is the Factory Insurance Association, which acts as a clearing house on special problems for about 100 capital stock fire insurance companies.

Listed on the following page are the 10, or more, largest and oldest associations in the insurance industry.

Staff	Largest in staff	Members	Largest in membership	Date	Oldest
850	National Board of Fire Underwriters and the Underwriters Laboratories.	6,725,000	National Fraternal Congress of America.	1866	National Board of Fire Underwriters.
		51,000	National Association of Life Underwriters.	1879	Association of Average Adjusters of the U. S.
750	Factory Insurance Association.	23,000	National Association of Insurance Agents.	1886	National Fraternal Congress.
180	Association of Casualty and Surety Companies.	4,600	National Association of Accident and Health Underwriters.	1890	Factory Insurance Association.
150	National Automobile Underwriters Association.	4,000	National Association of Insurance Brokers.	1890	National Association of Life Underwriters.
100	American Foreign Insurance Association.	350	National Association of Casualty and Surety Agents.	1894	Underwriters Laboratories.
90	Improved Risk Mutuals.		Life Insurance Advertisers Association.	1896	National Association of Insurance Agents.
80	Life Insurance Association of America.	320	International Claim Association.	1896	National Association of Mutual Insurance Companies.
70	Cotton Insurance Association.	300	American Life Convention.	1898	American Institute of Marine Underwriters.
60	Life Insurance Management Association.	225	Stock Company Association.	1899	International Federation of Commercial Travelers Insurance Organizations.
60	Stock Company Association.	220			American Life Convention.
55	Institute of Life Insurance.			1905	

### Association activities

The services of insurance associations are illustrated in the following extracts from awards made by American Trade Association Executives for "outstanding association activities."

#### NATIONAL BOARD OF FIRE UNDERWRITERS.

—"For its achievement in keying its fire prevention educational work to the War emergency. The Board's 'National Defense Through Fire Defense' campaign constitutes a distinct public service at a time when all forms of conservation are of extreme importance. Two particular points in the program were to seek the enactment of up-to-date fire prevention ordinances in cities throughout the country; and to establish awards for radio stations and newspapers doing the best fire prevention job during 1941.

"The cooperation was secured of 700 local associations of insurance agents for the distribution and display of 300,000 Fire Prevention Posters, as well as many technical and general pamphlets on fire protection in Civilian Defense. Two motion pictures were made: 'Safeguard America Against Fire' and 'Fighting the Fire Bomb,' which have been in constant use."

#### NATIONAL FIRE PROTECTION ASSOCIATION.

—"For its success during the war years in bringing about closest possible coordination with the War and Navy Departments in lessening loss of life and property by fire, and its aid in making the public increasingly conscious of fire protection and prevention. Affiliated with this important service and educational organization are more than 150 national and local associations in business and technical fields."

The association sponsors Fire Prevention

Week, spring clean-up campaigns, and other special and general fire prevention activities. Since 1924, it has maintained a staff of field engineers to organize, stimulate, and encourage local fire prevention committees to study and improve general fire hazard conditions. The advice and experience of these field men are available to local chambers of commerce, city officials, and fire prevention organizations.

Millions of persons carry insurance as members of fraternal organizations, labor unions, racial, farm, and other types of organizations which frequently have insurance and beneficial services. One center of information on this type of insurance is the National Fraternal Congress, which acts as a small-staffed bureau for over 100 fraternal and other societies having almost 7 million members. Some 140,000 salesmen are members of the Order of United Commercial Travelers of America, a fraternal beneficial association formed in 1888. Each salesman receives a copy of the UCTA monthly magazine, "The Sample Case." Two of the regular trade associations in the insurance field have trade journals carrying advertising: The "American Agency Bulletin" of the National Association of Insurance Agents has a circulation of 25,000, and the "Life Association News," published by the National Association of Life Underwriters, is sent to the association's 50,000 members.



## 60 Trade Associations in the Insurance Industry

*THE membership of these 60 organizations is composed entirely or primarily of business firms.*

*Included below are key word references which bring together associations in related groups. The words Fire insurance, for example, are followed by the names of 27 associations in this particular field.*

*A list of 20 professional, etc., associations follows the trade organization list.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Accident and health insurance. See Health and Accident.</p> <p>Accident prevention. See Safety.</p> <p>Accountants. See professional list following.</p> <p>Actuaries. See professional list following.</p> <p>Adjusters. See Association of Average Adjusters; National Association of Independent Insurance Adjusters.</p> <p>Advertising. See professional list following.</p> <p>Agents. See Insurance agents.</p>			
<p><b>Allied Lines Association</b> (formerly, Sprinkler Leakage Conference). Wm. F. Roembke, manager. Insurance companies.</p>	20-25 (1912)	200-250	85 John St., NEW YORK 7, N. Y.
<p>American Association of Insurance General Agents. See new name, American Association of Managing General Agents.</p>			
<p><b>American Association of Managing General Agents</b> (formerly, American Association of Insurance General Agents). Herbert C. Stebbins, secretary. General agency insurance companies.</p>	Under 3 (1926)	200	1250 Stout St., DENVER 4, Colo.
<p>American Association for Social Security. See professional list following.</p> <p>American College of Life Underwriters. See professional list following.</p>			
<p><b>American Foreign Insurance Association.</b> Ugo E. Guerrini, general manager. Is not a regular trade association, but is similar to many of the Webb-Pomerene Act export "associations" in that it acts as a nonprofit, commission-selling agent in foreign trade for a number of independent (insurance) companies.</p>	90-100 (1918)	25-35	80 Maiden Lane, NEW YORK 7, N. Y.
<p>American Institute of Actuaries. See professional list following.</p>			
<p><b>American Institute of Marine Underwriters.</b> Ernest G. Driver, secretary. Marine insurance companies, including foreign corporations authorized to transact business in the United States. Is included as an "association" in the annual Insurance Almanac, available in larger public libraries, but not a trade association in the usual sense. (The Association of Marine Underwriters is also in this office.)</p>	8-10 (1898)	100-150	99 John St., NEW YORK 7, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Life Convention.</b> Robert L. Hogg, executive vice president. Legal reserve life insurance companies.	25-30 (1905)	215-225	230 N. Michigan Ave., CHICAGO 1, Ill.
<b>American Marine Hull Insurance Syndicate.</b> S. Donald Livingston, secretary. Marine insurance companies. Is included as an "association" in the annual Insurance Almanac, available in larger public libraries, but is not a trade association in the usual sense.	— (1920)	Under 20	99 John St., NEW YORK 7, N. Y.
<b>American Mutual Alliance.</b> A. V. Gruhn, general manager. Composed of 3 associations covering mutual fire and casualty insurance companies: Federation of Mutual Fire Insurance Companies; National Association of Automotive Mutual Insurance Companies; National Association of Mutual Casualty Companies.	36-40 (1922)	3 associations	919 North Michigan Ave., CHICAGO 11, Ill.
<b>American Society of Chartered Life Underwriters.</b> See professional list following. <b>Appraisers.</b> See Association of Average Adjusters.			
<b>Association of Average Adjusters of the United States.</b> Herman A. Holsten, secretary. Membership includes average adjusters, claim settlers of marine insurance companies, appraisers of vessels and cargoes, admiralty lawyers, ship owners, etc.	— (1879)	—	123 William St., NEW YORK 7, N. Y.
<b>Association of Casualty and Surety Companies.</b> J. D. Dorsett, secretary. Stock casualty and surety insurance companies. (The International Association of Casualty and Surety Underwriters is also in this office.)	170-180 (1926)	50-60	60 John St., NEW YORK 7, N. Y.
<b>Association of Insurance Company Buyers.</b> G. H. Redford, secretary. Purchasing agents.	6-8 (1933)	25-35	140 Garden St., HARTFORD 15, Conn.
<b>Association of Life Agency Officers.</b> See new name, Life Insurance Agency Management Association. <b>Association of Life Insurance Counsel.</b> See professional list following. <b>Association of Life Insurance Medical Directors of America.</b> See professional list following. <b>Association of Life Insurance Presidents.</b> See new name, Life Insurance Association of America.			
<b>Association of Marine Underwriters of the United States.</b> Ernest G. Driver, secretary. Marine insurance companies (domestic). Is included as an "association" in the annual Insurance Almanac, available in larger public libraries, but is not a trade association in the usual sense. Includes foreign-owned companies. (The American Institute of Marine Underwriters is also in this office.)	3-5 (1918)	30-40	99 John St., NEW YORK 7, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Association of Mutual Fire Insurance Engineers. See professional list following.</p> <p>Automobile insurance. See National Association of Automotive Mutual Insurance Companies; National Automobile Theft Bureau; National Automobile Underwriters Association.</p> <p>Bonding companies. See National Association of Surety Bond Producers.</p> <p>Brokers. See National Association of Insurance Brokers.</p>			
<p><b>Bureau of Accident and Health Underwriters</b> (insurance cos.). J. F. Follmann, manager.</p>	<p>3-5 (1914)</p>	<p>40-50</p>	<p>60 John St., NEW YORK 7, N. Y.</p>
<p>Buyers. See Association of Insurance Company Buyers; Risk Research Institute.</p>			
<p>Casualty Actuarial Society. See professional list following.</p>			
<p>Casualty insurance:</p> <p>American Mutual Alliance.</p> <p>Association of Casualty and Surety Companies.</p> <p>Bureau of Accident and Health Underwriters.</p> <p>Casualty Actuarial Society.</p> <p>Federation of Insurance Counsel.</p> <p>Health and Accident Underwriters Conference.</p> <p>International Association of Casualty and Surety Underwriters.</p> <p>International Claim Association.</p> <p>International Federation of Commercial Travelers Insurance Organizations.</p> <p>National Association of Accident and Health Underwriters.</p> <p>National Association of Automotive Mutual Insurance Companies.</p> <p>National Association of Casualty and Surety Agents.</p> <p>National Association of Independent Insurers.</p> <p>National Association of Insurance Agents.</p> <p>National Association of Mutual Casualty Companies.</p> <p>National Association of Surety Bond Producers.</p> <p>National Bureau of Casualty Underwriters.</p> <p>National Council on Compensation Insurance.</p> <p>Self-Insurers Association.</p> <p>Society of Chartered Property and Casualty Underwriters.</p> <p>Surety Association of America.</p> <p>Workmen's Compensation Reinsurance Bureau.</p> <p>Etc.</p>			
<p>Claim. See International Claim Association.</p>			
<p>Commissioners. See professional list following.</p>			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Compensation insurance. See National Council on Compensation Insurance; Self-Insurers Association; Workmen's Compensation Reinsurance Bureau; etc. Conference of Special Risk Underwriters. See professional list following.			
<b>Cotton Insurance Association.</b> P. M. Harrison, manager. Companies insuring bale cotton, etc.	60-70 (1905)	30-40	149 Hurt Bldg., ATLANTA 3, Ga.
Engineers. See professional list following.			
<b>Factory Insurance Association.</b> C. W. Pierce, president. Capital stock fire insurance companies.	750 (1890)	110-120	555 Asylum St., HARTFORD 5, Conn.
<b>Farm Underwriters Association.</b> K. S. Ogilvie, secretary. Farm departments of fire insurance companies.	Under 3 (1924)	30-40	175 West Jackson Blvd., CHICAGO 4, Ill.
Farm insurance. See above, also National Association of Mutual Insurance Companies; National Federation of Grange Mutual Insurance Companies; Underwriters Grain Association.			
Federation of Insurance Counsel. See professional list following.			
<b>Federation of Mutual Fire Insurance Companies.</b> A. V. Gruhn, general manager (see American Mutual Alliance).	Under 3 (1917)	80-100	919 North Michigan Ave., CHICAGO 11, Ill.
<b>Fire Extinguisher Manufacturers Association</b> (formerly, Chemical Fire Extinguisher Association). R. Kennedy Hanson, secretary. For further details, see Metal Associations Section.	—	—	Clark Bldg., PITTSBURGH 22, Pa.
Fire extinguisher. See above, also National Automatic Sprinkler and Fire Control Association.			
Fire insurance: American Mutual Alliance. Association of Mutual Fire Insurance Engineers. Cotton Insurance Association. Factory Insurance Association. Farm Underwriters Association. Federation of Insurance Counsel. Federation of Mutual Fire Insurance Companies. Improved Risk Mutual. Insurance Executives Association. National Association of Automotive Mutual Insurance Companies. National Association of Independent Insurers. National Association of Insurance Agents. National Association of Mutual Casualty Companies. National Association of Mutual Insurance Agents. National Association of Mutual Insurance Companies.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Fire insurance (<i>continued</i>)</b> National Automatic Sprinkler and Fire Control Association. National Automobile Underwriters Association. National Board of Fire Underwriters. National Federation of Grange Mutual Insurance Companies. National Fire Protection Association. National Fire Waste Council. Oil Insurance Association. Railroad Insurance Association. Society of Chartered Property and Casualty Underwriters. Stock Company Association. Underwriters Laboratories. U. S. Salvage Association. Etc. <b>Fire prevention.</b> See professional list following. <b>Foreign insurance.</b> See American Foreign Insurance Association. <b>Fraternal.</b> See National Fraternal Congress of America. <b>Government insurance.</b> See Stock Company Association.			
<b>Health and Accident Underwriters Conference.</b> C. O. Pauley, managing director. Insurance companies.	10-12 (1914)	135-150	176 West Adams St., CHICAGO 3, Ill.
<b>Health and accident insurance.</b> See above, also Bureau of Accident and Health Underwriters; National Association of Accident and Health Underwriters. Also see Casualty.			
<b>Home Office Life Underwriters Association.</b> T. K. Dodd, secretary. Insurance companies.	Under 3 (1930)	100-150	c/o Connecticut Mutual Life Ins. Co., HARTFORD, Conn.
<b>Improved Risk Mutuals.</b> H. F. Russell, general manager. Legal reserve mutual fire insurance companies.	80-90 (1921)	Under 20	60 John St., NEW YORK 7, N. Y.
<b>Industrial Insurance Conference.</b> See new name, Life Insurers Conference.			
<b>Inland Marine Underwriters Association.</b> H. L. Wayne, secretary. Insurance companies.	20-25 (1930)	185-200	99 John St., NEW YORK 7, N. Y.
<b>Inspection.</b> See Underwriters Laboratories.			
<b>Institute of Home Office Underwriters.</b> Robert B. Caplinger, president. Life Insurance companies.	Under 3 (1937)	150-175	c/o Reserve Loan Life Insurance Co., DALLAS, Texas.
<b>Institute of Life Insurance.</b> Holgar J. Johnson, president. Insurance companies.	50-55 (1939)	145-150	60 East 42d St., NEW YORK 17, N. Y.
<b>Insurance Accountants Association.</b> See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Insurance agents:</b> American Association of Managing General Agents. American Society of Chartered Life Underwriters. Conference of Special Risk Underwriters. National Association of Accident and Health Underwriters. National Association of Casualty and Surety Agents. National Association of Insurance Agents. National Association of Insurance Women. National Association of Mutual Insurance Agents.			
<b>Insurance Executives Association.</b> E. L. Williams, president. Fire insurance companies.	8-10 (1931)	35-45	116 John St., NEW YORK 7, N. Y.
<b>Insurance Institute of America.</b> See professional list following.			
<b>International Association of Casualty and Surety Underwriters.</b> J. D. Dorsett, secretary (the Association of Casualty and Surety Companies is also in this office).	None (1911)	40-50	60 John St., NEW YORK 7, N. Y.
<b>International Association of Insurance Council.</b> See professional list following.			
<b>International Claim Association.</b> L. L. Graham, secretary. Life, accident, and health insurance companies.	None (1909)	230	Box 458, KANSAS CITY, Mo.
<b>International Federation of Commercial Travelers Insurance Organizations.</b> John S. Whitmore, secretary. Accident and health insurance.	Under 3 (1899)	11 associations	80 Federal St., BOSTON 10, Mass.
<b>Life Insurance Advertisers Association.</b> See professional list following.			
<b>Life Insurance Agency Management Association.</b> John Marshall Holcombe, manager. A 1946 merger of the Life Insurance Sales Research Bureau and the Association of Life Agency Officers.	50-60 (1916)	180-190	115 Broad St., HARTFORD 5, Conn.
<b>Life Insurance Association of America</b> (formerly, Association of Life Insurance Presidents). Bruce E. Shepherd, manager. Old line legal reserve life insurance companies.	75-80 (1906)	90-100	165 Broadway, NEW YORK 6, N. Y.
<b>Life Insurance Sales Research Bureau.</b> See new name, Life Insurance Agency Management Association.			
<b>Life Insurers Conference</b> (formerly, Industrial Insurers Conference). Martin B. Williams, executive director. Health, accident, and life insurance companies.	Under 3 (1910)	65-75	Mutual Bldg., RICHMOND 19, Va.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Life Office Management Association.</b> F. L. Rowland, executive secretary. Life insurance companies.	14-16 (1924)	200	110 East 42d St., NEW YORK 17, N. Y.
Life insurance. See above, also: American College of Life Underwriters. American Life Convention. American Society of Chartered Life Underwriters. Association of Life Insurance Counsel. Association of Life Insurance Medical Directors. Home Office Life Underwriters Association. Institute of Home Office Underwriters. Institute of Life Insurance. International Claim Association. National Association of Life Underwriters. National Fraternal Congress. National Negro Insurance Association. Etc.			
Management. See Life Office Management Association.			
Marine insurance. See American Institute of Marine Underwriters; American Marine Hull Insurance Syndicate; Association of Average Adjusters; Association of Marine Underwriters; Inland Marine Underwriters Association; U. S. Salvage Association.			
<b>National Association of Accident and Health Underwriters</b> (formerly, National Health and Accident Association). W. J. A. Jones, executive secretary. Insurance agents.	4-6 (1930)	4,500	Chamber of Commerce Bldg., INDIANAPOLIS 4, Ind.
<b>National Association of Automotive Mutual Insurance Companies.</b> A. V. Gruhn, general manager (see American Mutual Alliance).	4-6 (1920)	30-40	919 North Michigan Ave., CHICAGO 11, Ill.
<b>National Association of Casualty and Surety Agents.</b> Robert E. Stitt, secretary.	Under 3 (1913)	300-350	309 West Jackson Blvd., CHICAGO 6, Ill.
<b>National Association of Independent Insurance Adjusters.</b> M. M. Johnson, executive secretary. Fire and casualty insurance.	Under 3 (1937)	200-220	206 Cooper Bldg., FORT WAYNE 2, Ind.
<b>National Association of Independent Insurers.</b> Vestal Lemmon, manager. Independent fire and casualty companies not affiliated with national rating organizations.	4-6 (1945)	85-95	111 West Washington St., CHICAGO 2, Ill.
<b>National Association of Insurance Agents.</b> C. P. Butler, executive vice president. Fire, casualty, and surety insurance agents.	35-40 (1896)	23,700 (770 locals)	80 Maiden Lane, NEW YORK 7, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Insurance Brokers.</b> E. W. Sawyer, secretary.	3-5 (1933)	4,000 (10 State associations)	79 John St., NEW YORK 7, N. Y.
<b>National Association of Insurance Commissioners.</b> See professional list following.			
<b>National Association of Insurance Women.</b> See professional list following.			
<b>National Association of Life Underwriters.</b> James E. Rutherford, executive vice president. General agents, managers, etc.	24-28 (1890)	51,000 (495 locals)	11 West 42d St., NEW YORK 18, N. Y.
<b>National Association of Mutual Casualty Companies.</b> A. V. Gruhn, general manager (see American Mutual Alliance).	3-5 (1917)	20-30	919 North Michigan Ave., CHICAGO 11, Ill.
<b>National Association of Mutual Insurance Agents.</b> Philip L. Baldwin, executive secretary. Insurance other than life.	3-5 (1931)	2,500	Investment Bldg., WASHINGTON 5, D. C.
<b>National Association of Mutual Insurance Companies.</b> Harry P. Cooper, secretary. Insurance companies other than life; majority of companies are farm mutuals.	4-6 (1896)	1,100- 1,200	2105 North Meridian St., INDIANAPOLIS 2, Ind.
<b>National Association of Surety Bond Producers.</b> H. P. Smith, secretary.	None (1943)	—	223 Third National Bank Bldg., NASHVILLE 3, Tenn.
<b>National Automatic Sprinkler and Fire Control Association</b> (formerly, National Automatic Sprinkler Association). H. Hilton, executive director. For further details, see Metal Associations Section.	—	—	205 East 42d St., NEW YORK 17, N. Y.
<b>National Automobile Theft Bureau.</b> F. M. Herring, secretary. Insurance companies.	Under 3 (1929)	Over 200	99 John St., NEW YORK 7, N. Y.
<b>National Automobile Underwriters Association.</b> J. Ross Moore, manager. Fire, theft, collision, etc. insurance companies.	100 (1930)	200	99 John St., NEW YORK 7, N. Y.
<b>National Board of Fire Underwriters.</b> W. E. Mallalieu, general manager. An educational, factual, and engineering organization, supported by stock fire insurance companies; (and see Underwriters Laboratories).	250-300 (1866)	200-220	85 John St., NEW YORK 7, N. Y.
<b>National Bureau of Casualty Underwriters</b> (formerly, National Bureau of Casualty and Surety Underwriters). Wm. Leslie, general manager. Insurance companies.	11-20 (1910)	40-50	60 John St., NEW YORK 7, N. Y.
<b>National Bureau of Casualty and Surety Underwriters.</b> See new name, National Bureau of Casualty Underwriters.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Conservation Bureau</b> (a department of the Association of Casualty and Surety Companies). Julien H. Harvey, managing director. Promotes industrial and highway traffic accident prevention.	20-25 (1937)	70-80 insurance companies	60 John St., NEW YORK 7, N. Y.
<b>National Council on Compensation Insurance.</b> Wm. F. Roeber, general manager. Insurance companies.	6-10 (1922)	150-175	45 East 17th St., NEW YORK 3, N. Y.
<b>National Federation of Grange Mutual Insurance Companies.</b> Sherman K. Ives, secretary.	None (1934)	30-40	RFD 1 THOMASTON, Conn.
National Fire Protection Association. See professional list following. National Fire Waste Council. See professional list following.			
<b>National Fraternal Congress of America.</b> Foster F. Farrell, manager. Insurance benefit societies.	3-5 (1886)	6,725,000 (114 societies)	35 East Wacker Dr., CHICAGO 1, Ill.
<b>National Negro Insurance Association.</b> A. P. Bentley, secretary.	Under 3 (1921)	60	1183 East Long St., COLUMBUS 3, Ohio.
National Health and Accident Association. See new name, National Association of Accident and Health Underwriters. National Safety Council. See professional list following. Negro Insurance. See National Negro Insurance Association.			
<b>Oil Insurance Association.</b> E. H. Forkel, secretary.	25-30 (1919)	85-90	175 West Jackson Blvd., CHICAGO 4, Ill.
<b>Railroad Insurance Association.</b> W. G. Drysdale, manager. Stock fire insurance companies.	30-35 (1920)	Under 20	80 Maiden Lane, NEW YORK 7, N. Y.
<b>Risk Research Institute.</b> A. H. Hansen, executive secretary. Self-insuring companies and insurance buyers.	Under 3 (1935)	170-200	79 John St., NEW YORK 7, N. Y.
Salesmen. See International Federation of Commercial Travelers Insurance Organizations. Salvage. See U. S. Salvage Association.			
<b>Self-Insurers Association.</b> J. J. Regan, secretary. For workingmen's compensation, etc.	3-5 (1914)	150-175	165 Broadway, NEW YORK 16, N. Y.
<b>Society of Chartered Property and Casualty Underwriters.</b> Charles Worley, secretary.	Under 3 (1943)	200	Public Ledger Bldg., PHILADELPHIA 6, Pa.
Sprinkler Leakage Conference. See new name, Allied Lines Association. Sprinkler systems. See National Automatic Sprinkler and Fire Control Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Stock Company Association.</b> Gale C. Morgan, manager. Fire insurance companies having contracts with Federal Government agencies.	25-30 (1935)	215-220	1422 K St., WASHINGTON 5, D. C.
<b>Surety Association of America.</b> Martin W. Lewis, general manager. Fidelity and surety insurance companies.	30 (1908)	40-50	60 John St., NEW YORK 7, N. Y.
Surety. See above, also Association of Casualty and Surety Companies; National Association of Casualty and Surety Agents; National Association of Insurance Agents; National Association of Surety Bond Producers. Also see Casualty.			
Theft. See National Automobile Theft Bureau; National Automobile Underwriters Association.			
<b>Underwriters Grain Association.</b> C. E. Harbin, manager. Fire insurance companies insuring grain elevators.	6-10 (1918)	50-75	175 West Jackson Blvd., CHICAGO 4, Ill.
<b>Underwriters Laboratories.</b> W. S. Austin, secretary. Sponsored by National Board of Fire Underwriters. Activities include testing, inspecting, etc. materials and devices in relation to insurance risks, fire hazards, accident and theft.	575 (1894)	100-150	207 East Ohio St., CHICAGO 11, Ill.
Underwriters: American Institute of Marine Underwriters. Association of Marine Underwriters. Bureau of Accident and Health Underwriters. Health and Accident Underwriters Conference. Home Office Life Underwriters Association. Inland Marine Underwriters Association. Institute of Home Office Underwriters. International Association of Casualty and Surety Underwriters. National Association of Accident and Health Underwriters. National Association of Life Underwriters. National Automobile Underwriters Association. National Board of Fire Underwriters. National Bureau of Casualty Underwriters. Society of Chartered Property and Casualty Underwriters.			
<b>United States Salvage Association.</b> M. F. McAlinden, executive secretary. Marine insurance companies.	24-26 (1921)	75-100	99 John St., NEW YORK 7, N. Y.
<b>Workmen's Compensation Reinsurance Bureau.</b> Francis M. Comer, secretary.	Under 3 (1912)	25-30	60 John St., NEW YORK 7, N. Y.

## 20 Professional and Other Associations in the Insurance Industry

Association and chief paid official	Paid staff and year formed	Number of members	Address
Accident prevention. See Safety. Accountants. See Insurance Accountants Association.			
Actuarial Society of America. Walter Klem, secretary. Insurance statisticians: computers of insurance risks, premiums, etc.	Under 3 (1889)	850-900	393 Seventh Ave., NEW YORK 1, N. Y.
Actuaries. See above, also American Institute of Actuaries; Casualty Actuarial Society. Advertising. See Life Insurance Advertisers Association. Agents and officials. See Insurance agents in preceding list.			
American Association for Social Security. Mrs. Abraham Epstein, vice president. Promotes social security, health insurance, etc.	None (1927)	3,500	389 Bleeker St., NEW YORK 14, N. Y.
American Association of University Teachers of Insurance. Chester A. Kline, secretary.	—	No report received.	Wharton School, University of Pennsylvania, PHILADELPHIA 4, Pa.
American College of Life Underwriters. S. S. Huebner, president. An educational organization sponsored by the National Association of Life Underwriters to "establish an educational standard for the profession of life underwriting."	8-10 (1927)	3,250	3924 Walnut St., PHILADELPHIA 4, Pa.
American Institute of Actuaries. V. E. Henningsen, secretary. Insurance statisticians: computers of insurance risks, etc. Membership is located chiefly in western States.	Under 3 (1857)	890	135 South La Salle St., CHICAGO 3, Ill.
American Society of Chartered Life Underwriters. Frederick W. Floyd, executive secretary. Membership limited to writers of life insurance who have passed the examinations of the American College of Life Underwriters.	8-10 (1928)	2,100	3924 Walnut St., PHILADELPHIA 4, Pa.
Association of Life Insurance Counsel. Charles G. Dougherty, secretary.	Under 3 (1913)	100-250	1 Madison Ave., NEW YORK 10, N. Y.
Association of Life Insurance Medical Directors of America. Henry B. Kirkland, M.D., secretary.	None (1889)	375-400	P. O. Box 594, NEWARK 1, N. J.
Association of Mutual Fire Insurance Engineers. R. D. McDaniel, secretary.	None (1932)	80-100	1740 North Meridian St., INDIANAPOLIS 7, Ind.
Casualty Actuarial Society. Richard Fondiller, secretary. Actuaries and officials of casualty insurance companies.	Under 3 (1914)	300-350	90 John St., NEW YORK 7, N. Y.
Commissioners. See National Association of Insurance Commissioners.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Conference of Special Risk Underwriters.</b> George Pellinger, secretary. Promotes scientific underwriting; membership includes fire insurance company officials, supervisors, etc.	1-3 (1925)	100-125	85 John St., NEW YORK 7, N. Y.
<b>Counsel.</b> See Association of Life Insurance Counsel; International Association of Insurance Counsel; Federation of Insurance Counsel.			
<b>Economics.</b> See Insurance Economics Society of America.			
<b>Educational.</b> See American College of Life Underwriters; American Society of Chartered Life Underwriters; Insurance Institute of America; etc.			
<b>Engineers.</b> See Association of Mutual Fire Insurance Engineers.			
<b>Federation of Insurance Counsel.</b> John A. Millener, secretary. Fire and casualty insurance.	None (1936)	260-275	Genessee Valley Trust Bldg., ROCHESTER 4, N. Y.
<b>Fire prevention.</b> See National Fire Protection Association; National Fire Waste Council.			
<b>Government officials.</b> See National Association of Insurance Commissioners.			
<b>Insurance Accountants Association.</b> L. L. Hansell, executive secretary.	None (1920)	400-450	150 William St., NEW YORK 8, N. Y.
<b>Insurance Economics Society of America.</b> H. O. Fishback, Jr., secretary.	3-5 (1917)	100-125	176 West Adams St., CHICAGO 3, Ill.
<b>Insurance Institute of America.</b> Laurence E. Falls, secretary. Insurance education.	3-5 (1909)	500-600	80 John St., NEW YORK 7, N. Y.
<b>Insurance women.</b> See National Association of Insurance Women.			
<b>International Association of Insurance Counsel.</b> John A. Kluwin, secretary.	4-6 (1920)	1,500	735 North Water St., MILWAUKEE 2, Wis.
<b>Lawyers.</b> See Counsel.			
<b>Life Insurance Advertisers Association.</b> Alan M. Kennedy, president. Sales promotion executives, etc., of insurance companies.	None (1932)	310-320	c/o Northwestern Natl. Life Ins. Co., MINNEAPOLIS 4, Minn.
<b>Medical directors.</b> See Association of Life Insurance Medical Directors of America.			
<b>National Association of Insurance Commissioners.</b> Wm. P. Hodges, secretary. State officials supervising insurance companies.	Under 3 (1870)	48	State Capital, RALEIGH, N. C.
<b>National Association of Insurance Women.</b> Helen Stombs, president.	None (1940)	6,500 (100 local associations)	Rock Island Bank Bldg., ROCK ISLAND, Ill.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Fire Protection Association.</b> Percy Bugbee, general manager. Carries on an educational campaign to reduce fire loss. Membership includes national societies, insurance boards and associations, chambers of commerce, firms, etc.	35-40 (1896)	12,500 (over 165 national organizations)	60 Batterymarch St., BOSTON 10, Mass.
<b>National Fire Waste Council.</b> H. E. Hilton, secretary. Works for fire prevention and fire protection, under the auspices of the Chamber of Commerce of the U. S. Cooperates with national fire prevention organizations and fire insurance companies.	— (1922)	over 35	1615 H St., WASHINGTON 6, D. C.
<b>National Safety Council.</b> Ned H. Dearborn, president. Accident prevention in all fields.	250 (1913)	7,500 (over 60 clubs)	20 North Wacker Dr., CHICAGO 6, Ill.
Safety. See National Conservation Bureau; National Fire Protection Association; National Fire Waste Council; National Safety Council. Social security. See American Association of Social Security.			

## Petroleum, Coal, and Gas Associations

At the start of 1949, the physical volume of petroleum production in the United States was 65 percent above the 1935-39 average, and coal production was 35 percent above that prewar level, according to the Federal Reserve System (see Statistical Supplement). Production figures for 1948, according to the Bureau of Mines, were: 2,012 million barrels of petroleum valued at \$3.4 billion; 653 million tons of coal valued at \$3.4 billion; and 4,870 million M cubic feet of natural gas valued at \$1.2 billion.

Coal mining furnished employment to approximately 500,000 during 1948, and the production of crude petroleum and natural gas provided nearly 250,000 jobs. These totals compare, respectively, with 475,000 and 190,000 in 1939. The processing of petroleum and coal products furnished factory jobs at the start of 1949 to an additional 240,000 employees (of which 170,000 were wage workers), compared with 150,000 in 1939. The distribution of these products furnishes large additional employment. In 1939, according to the Census of Retail Trade, there were 240,000 gasoline filling stations furnishing employment to 470,000 employees and proprietors, and 40,000 retail fuel dealers. The largest company in the petroleum industry had more than 100,000 employees in 1948; seven others had more than 25,000 each.

Approximately 50 national associations representing the petroleum, coal, and gas industries are listed on following pages.

### *Leading states*

The leading coal mining States in employment are (1945 data; Bureau of Mines): West Virginia (101,000 employees), Pennsylvania (96,000), Kentucky (53,000), Illinois (31,000), Alabama (21,000), and Ohio (19,000). Almost all anthracite coal is from Pennsylvania.

Six States annually account for about 90 percent of United States petroleum output: Texas (over 40 percent); California (about 20); Louisiana and Oklahoma (8, each); and Kansas and Illinois (4 to 6, each). About 15,000 new oil wells have been drilled and brought into production in each postwar year. Huge exploration and development expenditures are constantly being made in other countries, such as Latin America and Arabia, by United States firms.

The production of natural gas is highly centralized. In 1946, Texas accounted for 44 percent; Louisiana, 14; California, 13; Oklahoma, 9; and West Virginia, 4 percent of total production. However, trade associations in this industry now deal with economic and related problems in most of the 48 States because of the vast develop-

ment in recent years of pipe lines (such as the famous "Big Inch" and "Little Big Inch"). A 1949 plan is to bring Texas region gas to New York City. Because of manufacturing (chemical), transportation (tank ship, tank car, pipe line, etc.), and other subsidiaries, some petroleum refining companies have membership in many national trade associations.

### *Association research*

Trade and professional associations in this group have been leaders in industrial research and trade promotion. According to the National Research Council, the American Gas Association now has 125 research workers at its laboratories in Cleveland and Los Angeles (compared with 35 in 1932 and 105 in 1939), engaged in "testing of various types of domestic and commercial gas-burning equipment and accessories"; the industry-sponsored Institute of Gas Technology, in Chicago, "carries on research in the production, purification, and utilization of oil and coal, manufactured gas and natural gas; also research in gas appliance and heater development."

The American Gas Association is credited with having the Nation's second larg-

est association staff in industrial research. In third place is another association in this industry group, the Anthracite Institute, with 50 researchers in its laboratories near Philadelphia. The Asphalt Institute also maintains a scientific laboratory. The American Petroleum Institute is especially active in marketing and business-trends surveys; and the enormous sums spent by petroleum companies result in constant new products and new uses. Bituminous Coal Research, Inc., is developing cost-saving mining and loading equipment.

### *Magazines*

All national associations in the coal, petroleum, and gas industries issue publications to serve their members' needs. Only a few have formal magazines, carrying advertising. Examples are: Drilling Contractor (American Association of Oilwell Drilling Contractors); IPAA Monthly (Independent Petroleum Association of America); Petroleum Technology (American Institute of Mining and Metallurgical Engineers); the Bulletin (American Association of Petroleum Geologists); Mining Congress Journal (American Mining Congress).

### *Largest and oldest associations*

<i>Staff</i>	<i>Largest in staff</i>	<i>Members</i>	<i>Largest in membership</i>	<i>Date</i>	<i>Oldest</i>
200	American Gas Association.	7,000	Independent Petroleum Association of America.	1887	Coal Mining Institute of America.
190	American Petroleum Institute (with APIC).	5,700	American Gas Association.	1897	American Mining Congress.
40	Independent Petroleum Association of America.	5,000	American Petroleum Institute.	1902	National Petroleum Association.
40	National Coal Association.	1,700	Independent Natural Gas Association of America.	1915	Asphalt Roofing Industry Bureau.
40	Asphalt Institute.		American Association of Oilwell Drilling Contractors.	1917	American Coal Sales Association.
25	American Mining Congress.	1,200	American Mining Congress.	1917	Anthracite Institute.
20	Coordinating Research Council.	900	Coordinating Research Council.	1917	National Coal Association.
20	Pennsylvania Grade Crude Oil Association.	700	National Coal Association.	1919	American Gas Association.
20	Bituminous Coal Research, Inc.	550	Liquefied Petroleum Gas Association.	1919	American Petroleum Institute.
16	National Petroleum Association.				Asphalt Institute.

# 50 Trade, etc., Organizations in the Petroleum, Coal, and Gas Industries

*THE membership of these organizations, except for the seven marked "professional," is composed entirely or primarily of business firms.*

*Included below are key word references which bring together associations in related groups. The word Coal, for example, refers to 14 organizations of coal producers, distributors, etc.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
American Association of Oilwell Drilling Contractors. Brad Mills, executive vice president.	6-8 (1940)	1,200	Gulf States Bldg., DALLAS 1, Tex.
American Association of Petroleum Geologists (professional). J. P. D. Hull, business manager.	9-10 (1917)	5,400	Box 979, TULSA, Okla.
American Coal Sales Association (formerly, American Coal Distributors Association). W. W. Bayfield, executive secretary. Wholesale coal distributors.	3-5 (1917)	200	Washington Bldg., WASHINGTON 5, D. C.
American Coke and Coal Chemicals Institute. Samuel Weiss, secretary. For further details, see Chemical, etc., Associations Section.	—	—	729 15th St., WASHINGTON 5, D. C.
American Gas Association. H. Carl Wolf, managing director. Companies engaged in producing and supplying manufactured or natural gas for light, heat or power; and companies engaged in the manufacture of gas apparatus, appliances, supplies, etc. Of the staff of approximately 210, 85 are at N.Y.C. headquarters and 125 are in the AGA research laboratories at Cleveland and Los Angeles.	Over 200 (1919)	5,700	420 Lexington Ave., NEW YORK 17, N. Y.
American Mining Congress. Julian D. Conover, secretary. Mining companies and individuals. The AMC fosters the coordination of coal and metal mining interests as to Government relations, technical modernization practices, holding of coal and metal exhibitions, etc.	20-25 (1897)	1,000	1200 18th St., WASHINGTON 6, D. C.
American Petroleum Industries Committee. Lacey Walker, secretary. A tax research organization, affiliated with the American Petroleum Institute, below.	35-40 (1932)	—	50 West 50th St., NEW YORK 20, N. Y.
American Petroleum Institute. W. R. Boyd, president. Producers, refiners, marketers, transporters, etc., of petroleum and allied products (crude oil, lubricating oil, gasoline, natural gas, etc.)	200 (1919)	6,000	50 West 50th St., NEW YORK 20, N. Y.
American Retail Coal Association. B. E. Urheim, executive secretary. Retail coal merchants.	3-5 (1936)	55 State, etc., associations	38 South Dearborn St., CHICAGO 3, Ill.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Society of Heating and Ventilating Engineers</b> (professional). A. V. Hutchinson, secretary.	14-16 (1894)	6,000 (over 40 locals)	51 Madison Ave., NEW YORK 10, N. Y.
<b>American Society of Lubricating Engineers</b> (professional). W. F. Leonard, secretary. Technicians dealing with matters of lubricating materials, equipment, systems, etc.	3-5 (1944)	1,200 (14 local chapters)	343 South Dearborn St., CHICAGO 4, Ill.
<b>Anthracite Institute.</b> F. W. Earnest, Jr., president. Producers of anthracite coal.	80-90 (1917)	25-35	WILKES BARRE, Pa.
<b>Asphalt Institute.</b> Bernard E. Gray, general manager. Producers of asphalt from crude petroleum, used principally in highway construction.	30-40 (has 10 branch offices) (1919)	40-50	801 Second Ave., NEW YORK 17, N. Y.
<b>Asphalt Roofing Industry Bureau.</b> J. S. Bryant, managing director. Manufacturers of asphalt shingles, siding, roofing, tarred felt, etc.	8-10 (1915)	30-35	2 West 45th St., NEW YORK 19, N. Y.
<b>Asphalt Tile Institute.</b> Charles B. Whittelsey, managing director. Manufacturers of asphalt tile flooring, etc.	Under 3 (1944)	Under 20	101 Park Ave., NEW YORK 17, N. Y.
Asphalt. See above, also United Roofing Contractors Association; Association of Asphalt Paving Technologists.			
<b>Association of Asphalt Paving Technologists</b> (professional). Ward K. Parr, secretary. Engineers and chemists.	Under 3 (1924)	250-300	1224 East Engineering Bldg., University of Mich., ANN ARBOR, Mich.
Automotive engineers. See Society of Automotive Engineers. For automotive equipment, see Metal, etc., Associations Section.			
<b>Bituminous Coal Institute.</b> Ralph C. Mulligan, director of public relations. (A department of the National Coal Association devoted to public relations and advertising activities.)	See description (1943)	—	Southern Bldg., WASHINGTON 5, D. C.
<b>Bituminous Coal Research, Inc.</b> C. A. Reed, secretary. (An affiliate of the National Coal Association.)	15-20 (1933)	—	Southern Bldg., WASHINGTON 5, D. C.
Bottled gas. See Liquefied Petroleum Gas Association; National Butane Propane Association.			
Butane products. See National Butane Propane Association.			
Chemical products and chemists. See American Coke and Coal Chemicals Institute; Association of Asphalt Paving Technologists.			
<b>Coal Exporters Association of the United States.</b> F. F. Estes, executive secretary.	Under 3 (1928)	30-40	Southern Bldg., WASHINGTON 5, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Coal Mining Institute of America. J. M. Lowe, secretary. Research in safety problems, etc.	1-3 (1887)	360-375	836 East Hutchinson Ave., PITTSBURGH 18, Pa.
Coal. See above, also: American Coal Sales Association. American Coke and Coal Chemicals Institute. American Mining Congress. American Retail Coal Association. Anthracite Institute. Bituminous Coal Institute. Bituminous Coal Research. Committee of Ten Coal and Heating Industries. Mine Inspectors Institute. National Association of Packaged Fuel Manufacturers. National Coal Association. Railway Fuel and Traveling Engineers Association.			
Coke. See American Coke and Coal Chemicals Institute.			
Committee of Ten Coal and Heating Industries. Marc G. Bluth, secretary. For further details, see Metal, etc., Associations Section.	—	—	307 North Michigan Ave., CHICAGO 1, Ill.
Compressed Gas Manufacturers Association. F. R. Fetherston, secretary. For further details, see Chemical, etc., Associations Section.	—	—	11 West 42d St., NEW YORK 18, N. Y.
Consumer cooperatives. See National Cooperatives.			
Contractors. See American Association of Oilwell Drilling Contractors; United Roofing Contractors Association.			
Coordinating Research Council. M. K. McLeod, manager. Coordinates the research activities of the petroleum and equipment industries; sustaining members are the American Petroleum Institute and Society of Automotive Engineers.	18-20 (1922)	900	30 Rockefeller Plaza, NEW YORK 20, N. Y.
Engineers: American Association of Petroleum Geologists. American Society of Heating and Ventilating Engineers. American Society of Lubricating Engineers. Association of Asphalt Paving Technologists. Railway Fuel and Traveling Engineers Association. Society of Automotive Engineers.			
Equipment: Committee of Ten Coal and Heating Industries.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Independent Petroleum Association of America.</b> C. E. Buchner, executive manager. Producers, refiners, transporters, distributors, etc., of petroleum and allied products (crude oil, lubricating oil, gasoline, natural gas, etc.); also royalty or land owners, drilling contractors, etc.	35-40 (1929)	7,000	1437 S. Boulder St., TULSA 5, Okla.
<b>Institute of Gas Technology</b> (educational). E. S. Pettyjohn, director. Affiliated with Illinois Institute of Technology; basic and applied research; graduate training in gas technology supported by gas utility and appliance manufacturing companies.	60-70 (1941)	—	3300 Federal St., CHICAGO 16, Ill.
<b>Insurance.</b> See Oil Insurance Association. <b>Linoleum.</b> Some manufacturers of linoleum belong to the Asphalt Tile Association.			
<b>Liquefied Petroleum Gas Association.</b> Howard D. White, executive vice president. Gas producers, manufacturers and distributors; manufacturers of cylinders, tanks, etc. Association's activities are devoted primarily to safety research. Gas is used for light, heat, and power.	10-12 (1930)	700	11 South La Salle St., CHICAGO 3, Ill.
<b>Lubricating oils and greases:</b> National Lubricating Grease Institute. American Petroleum Institute. Independent Petroleum Association. National Petroleum Association. Pennsylvania Grade Crude Oil Association.			
<b>Mine Inspectors Institute of America</b> (professional). C. A. McDowell, secretary. Inspectors commissioned by Federal, State, etc., authorities, and persons engaged in mine safety work.	None (1908)	500-525	427 Park St., CALIFORNIA, Pa.
<b>Mining:</b> American Mining Congress. Anthracite Institute. Bituminous Coal Research, Inc. Mine Inspectors Institute of America. National Coal Association.			
<b>Mine Tool Association.</b> G. D. Shrum, secretary. For further details, see Metal, etc., Associations Section.	—	—	1508 Law and Finance Bldg., PITTSBURGH, Pa.
<b>National Association of Packaged Fuel Manufacturers.</b> Harry Turner, secretary. Manufacturers of fuel briquettes, made by compressing powdered coal wrapped in paper packages.	Under 3 (1933)	30-40	1801 Gage Blvd., TOPEKA, Kans.
<b>National Butane Propane Association.</b> E. E. Hadlick, executive vice president. Bulk plant distributors of liquefied petroleum (bottled) gases.	— (1945)	—	Builders Exchange Bldg., MINNEAPOLIS 2, Minn.
<b>National Coal Association</b> (bituminous coal producers). J. D. Battle, executive secretary. (Also see Bituminous Coal Institute and Bituminous Coal Research, Inc.)	35-40 (1917)	700 (has 15 locals)	Southern Bldg., WASHINGTON 5, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Congress of Petroleum Retailers.</b> Rankin P. Peck, president. Filling stations, etc.	Under 3 (1947)	State and local associations	205 East Adams Ave., DETROIT 26, Mich.
<b>National Cooperatives, Inc.</b> Laurie Lehtin, manager. The merchandising and manufacturing organization for over 20 regional cooperative federations in the U. S. and Canada, representing nearly 5,000 local cooperatives with 5,800 consumer-owned outlets. Members are engaged in the distribution of petroleum products, food, lumber, fertilizer, etc. (Is affiliated with the Cooperative League of the U. S., largely an educational organization.)	200-230 (1936)	26 federations; 1,600,000 individuals	343 South Dearborn St., CHICAGO 4, Ill.
<b>National Council of Independent Petroleum Associations.</b> K. C. King, secretary. Wholesale jobbers and marketers of petroleum products. (Name changed in early 1949 to National Oil Jobbers Council.)	None (1940)	20 State associations	Tenney Bldg., MADISON 3, Wis.
<b>National Lubricating Grease Institute</b> (manufacturers). Harry F. Bennetts, executive secretary.	3-5 (1933)	100	4638 Mill Creek Parkway, KANSAS CITY 2, Mo.
<b>National Oil Marketers Association.</b> Paul E. Hadlick, counsel. Wholesalers of petroleum products. (The Beverage Machinery Manufacturers Association is also in this office, see Metal, etc., Associations Section.)	Under 3 (1933)	250-300	Builders Exchange Bldg., MINNEAPOLIS 2, Minn.
<b>National Petroleum Association.</b> Fayette B. Dow, general counsel. Refining companies which manufacture Pennsylvania grade crude oil products, chiefly high-grade lubricating oils. Products also include gasoline, etc.	14-16 (1902)	50-75	Munsey Bldg., WASHINGTON 4, D. C.
<b>National Petroleum Council.</b> Walter S. Hallanan, chairman. Organized "to advise and consult with the Secretary of the Interior and his Oil and Gas Division." Acts as a central agency through which government-industry relations may be coordinated. Membership represents all branches of the industry: major oil companies, independents, producers, refiners, transporters, marketers, distributors.	— (1946)	90-100	1625 K St., WASHINGTON 6, D. C.
<b>National Stripper Well Association.</b> Fred Schmann, president. Producers of crude petroleum from smaller wells.	None (1934)	20 locals	City National Bank Bldg., WICHITA FALLS, Texas.
<b>Natural Gasoline Association of America.</b> Wm. F. Lowe, secretary. Manufacturers of natural gasoline from natural gas, usually produced from crude oil wells (the remainder from dry gas wells). Natural gasoline is generally sold to refiners as a blending agent for refinery-made gasolines. (The Natural Gasoline Supply Men's Association is also in this office.)	3-5 (1921)	40-50 Companies	Kennedy Bldg., TULSA 3, Okla.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Natural Gasoline Supply Men's Association. Wm. F. Lowe, secretary. For further details, see Metal, etc., Associations Section.	—	—	Kennedy Bldg., TULSA 3, Okla.
North American Gasoline Tax Conference. (Part of Federation of Tax Administrators; see Finance Associations Section.)			
Oil Insurance Association. E. H. Forkel, secretary.	25-30 (1919)	85-90	175 West Jackson Blvd., CHICAGO 4, Ill.
Oil Trades Association of New York. Joseph C. Smith, secretary. Wholesalers, refiners, importers, etc., of petroleum, vegetable, animal, and fish oils.	1-3 (1916)	250-300	15 Moore St., NEW YORK 4, N. Y.
Oils. See above, also Lubricating oils; Petroleum.			
Oilwell drilling. See American Association of Oilwell Drilling Contractors.			
Packaged fuel. See National Association of Packaged Fuel Manufacturers.			
Paving. See Association of Asphalt Paving Technologists.			
Pennsylvania Grade Crude Oil Association. W. C. Wenzel, executive manager. Producers, refiners, and distributors of crude petroleum, used primarily as automotive, etc., lubricants; national in scope.	16-20 (1923)	700	Oil City National Bank Bldg., OIL CITY, Pa.
Petroleum Equipment Suppliers Association. H. R. Safford, executive secretary. For further details, see Metal Associations Section.	—	—	428 Esperson Bldg., HOUSTON 2, Tex.
Petroleum Industry Electrical Association (professional). W. H. Massey, secretary. Power superintendents of petroleum companies.	Under 3 (1928)	30-40	P. O. Box 1407, SHREVEPORT, La.
Petroleum: American Association of Oilwell Drilling Contractors. American Association of Petroleum Geologists. American Petroleum Industries Committee. American Petroleum Institute. Coordinating Research Council. Gasoline Pump Manufacturers Association. Independent Oil Distributors Association. Independent Petroleum Association. Liquefied Petroleum Gas Association. National Butane Propane Association. National Congress of Petroleum Retailers. National Council of Independent Petroleum Associations. National Lubricating Grease Institute. National Oil Marketers Association. National Petroleum Association. National Petroleum Council.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Petroleum (<i>continued</i>)</b> National Stripper Well Association. Natural Gasoline Association of America. Natural Gasoline Supply Men's Association. North American Gasoline Tax Conference. Oil Insurance Association. Oil Trades Association. Pennsylvania Grade Crude Oil Association. Petroleum Industry Electrical Association. Petroleum Equipment Suppliers Association. Railway Fuel and Traveling Engineers Association.			
<b>Professional organizations:</b> American Association of Petroleum Geologists. American Society of Heating and Ventilating Engineers. Association of Asphalt Paving Technologists. Coordinating Research Council. Mine Inspectors Institute. Petroleum Industry Electrical Association. Society of Automotive Engineers.			
<b>Propane products.</b> See National Butane Propane Association.			
<b>Railway Fuel and Traveling Engineers Association.</b> T. Duff Smith, secretary. For further details, see Transportation, etc., Associations Section.	—	—	327 South La Salle St., CHICAGO 4, Ill.
<b>Roofing.</b> See Asphalt Roofing Industry Bureau; United Roofing Contractors Association. <b>Safety.</b> See Coal Mining Institute; Liquefied Petroleum Gas Association; Mine Inspectors Institute. <b>Shingles.</b> See Asphalt Roofing Industry Bureau.			
<b>Society of Automotive Engineers (professional).</b> John A. C. Warner, secretary.	85-90 (1904)	15,500 (38 locals)	29 West 39th St., NEW YORK 18, N. Y.
<b>Stripper wells.</b> See National Stripper Well Association. <b>Tar.</b> See Coal; Petroleum. <b>Tax research.</b> See American Petroleum Industries Committee; North American Gasoline Tax Conference. <b>Tile.</b> See Asphalt Tile Institute.			
<b>United Roofing Contractors Association.</b> James McCawley, secretary. Contractors engaged in the application of asphalt, asbestos, slate, tile, metal, and wood roof materials. (Name changed in early 1949 to National Roofing Contractors Assn.)	3-5 (1886)	1,550-1,600 (10 State and local associations)	315 West Madison St., CHICAGO 6, Ill.

## Hotel, Hospital, and Allied Associations

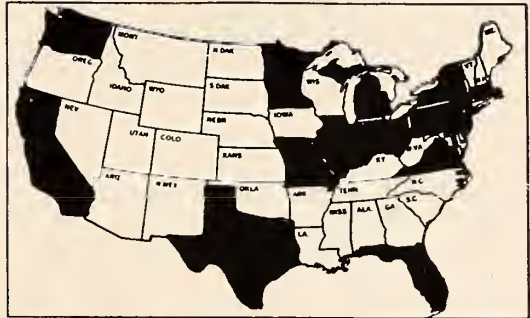
AT THE start of 1949, year-round hotels were furnishing jobs to 375,000 wage and salary workers, according to reports of the U. S. Department of Labor (see Statistical Supplement). An additional large volume of employment is provided by summer resorts and other seasonal hotels.

A recent estimate by a hotel industry trade journal places annual receipts in excess of \$2 billion, with about 80 percent as the share of the almost 8,000 establishments which have at least 50 rooms. Chief spokesman of the industry is the American Hotel Association and its scores of local affiliated associations.

Approximately 25,000 tourist camps, many of them seasonal, are available to the automobile tourist, according to the American Automobile Association. A new type of establishment in this general field is the "Motel," with the American Motor Hotel Association as their national spokesman.

More than one million persons are said to make use of hospital facilities in any

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given day of the year. The American Hospital Association is the largest of several national associations of owners and administrators of these enterprises. Closely affiliated as to direct interest in hospital management problems are such professional associations as the American Medical Association, American Nurses Association, American College of Surgeons, and many others.

The Federal Government, with its veterans hospitals, is an increasingly large factor in the hospital management industry.



## 20 Associations in the Hotel, Hospital, and Allied Industries (Including 6 Professional, etc., Associations)

*THE membership of most of these organizations is composed entirely or primarily of business firms.*

*Included in the alphabetical list below are key word references which bring together associations in related groups. The word Hospitals, for example, refers to seven associations in this particular field.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Animal Hospital Association.</b> Wayne Riser, executive secretary. Hospital owners; must also be members of American Veterinary Medical Association.	1-3 (1933)	120-130	5335 Touhy Ave., SKOKIE, Ill.
<b>American College of Hospital Administrators.</b> Dean Conley, executive secretary. Fosters improved efficiency in hospital administration, educational courses for hospital administrators, etc.	7-9 (1933)	1,400	32 East Division St., CHICAGO 10, Ill.
<b>American Hospital Association.</b> George Bugbee, executive director. Has departments on hospital administration, furnishings and equipment, construction, consultation services, insurance, etc.	75-80 (1898)	6,700 (3,900 institutions, 2,800 individuals)	18 East Division St., CHICAGO 10, Ill.
<b>American Hotel Association.</b> Chas. A. Horrworth, executive vice president.	35 (1910)	6,000 (over 50 State, etc. associations)	221 West 57th St., NEW YORK 19, N. Y.
<b>American Motor Hotel Association.</b> Wm. E. Massion, executive secretary. Tourist camps.	5-7 (1944)	3,500 (more than 10 State associations)	306 New Moore Bldg., SAN ANTONIO 3, Texas.
<b>American Osteopathic Hospital Association.</b> Wm. S. Konold, secretary.	Under 3 (1924)	200 institutions.	50 East Broad St., COLUMBUS 15, Ohio.
<b>American Protestant Hospital Association.</b> Albert G. Hahn, executive secretary.	3-5 (1919)	250 institutions, 150 individuals	Station A, Box 7, EVANSVILLE, Ind.
<b>American Youth Hostels.</b> B. W. Miller, executive director. Provide inexpensive overnight accommodations over footpaths, byke trails, and highways, both here and abroad.	25-30 (1934)	18,000	6 East 39th St., NEW YORK 16, N. Y.
<b>Animal hospital.</b> See American Animal Hospital Association.			
<b>Association of Private Camps</b> (camp owners). E. A. Michaelson, executive secretary.	3-5 (1938)	280-300	55 West 42d St., NEW YORK 18, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Catholic Hospital Association.</b> M. R. Kneiff, executive secretary.	15-20 (1915)	1,300 hospitals, 1,600 individuals.	1438 South Grand Blvd., ST. LOUIS 4, Mo.
<b>Dude Ranchers Association.</b> Walter C. Nye, executive secretary. Owners and operators of dude ranches, resorts, and pack outfits in 10 States and Canada.	Under 3 (1926)	110-125	BILLINGS, Mont.
<b>Hospital Bureau of Standards and Supplies.</b> William A. Gately, executive director. Cooperative buying of medical, surgical, household, kitchen, laundry, etc., supplies.	30-40 (1910)	250-300 hospitals	247 Park Ave., NEW YORK 17, N. Y.
<b>Hospital Industries Association.</b> Byrne Marcellus, executive director. Manufacturers and distributors selling medical, surgical, household, kitchen, laundry, etc., supplies to hospitals. (See Canned Chop Suey Foods Industries in the Food Associations Section for other associations in this office.)	— (1923)	160-170	332 South Michigan Ave., CHICAGO 4, Ill.
<b>Hospitals.</b> See above associations, also: American Animal Hospital Association. American Hospital Association. American Osteopathic Hospital Association. American Protestant Hospital Association. Catholic Hospital Association.			
<b>Hospital administrators.</b> See American College of Hospital Administrators.			
<b>Hostels.</b> See American Youth Hostels.			
<b>Hotel Greeters of America</b> (hotel managers, etc.). M. E. Rowley, secretary.	Under 3 (1910)	6,000 (over 60 local associations)	Empire Bldg., DENVER 2, Colo.
<b>Hotel Sales Management Association, International</b> (formerly, Hotel Sales Managers Association). Esther Q. Joyce, executive secretary.	Under 3 (1926)	600-620	209 South High St., COLUMBUS, Ohio.
<b>Hotels.</b> See above associations, also: American Hotel Association. Inter-American Hotel Association. International Geneva Association. Also see Tourist camps.			
<b>Inter-American Hotel Association.</b> Franklin Moore, president. A federation of national hotel associations in the Western hemisphere.	None (1941)	21 countries	Penn-Harris Hotel, HARRISBURG, Pa.
<b>International Geneva Association.</b> Frank A. Ludwig, Manager. A fraternal organization of men engaged in the hotel, restaurant, and catering trades. For organizations of chefs, see Food Associations Section.	3-5 (1877)	6,000 (34 branches)	128 West 52d St., NEW YORK 19, N. Y.
<b>Motor courts.</b> See American Motor Hotel Association; United Motor Courts.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Registered Nursing Homes.</b> Hari Eklund, executive secretary.  Nursing homes. See above association. Osteopathic hospitals. See American Osteopathic Hospital Association. Ranches. See Dude Ranchers Association. Tourist camps. See American Motor Hotel Association; United Motor Courts.	None (1946)	300	25 Ridgeview Ave., WHITE PLAINS, N. Y.
<b>United Motor Courts</b> (tourist camps, etc.). Otis Hill, president.	Under 3 (1933)	500	Railway Exchange Bldg., DENVER, Colo.

## Amusement and Allied Associations

THE latest census covering amusements and allied industries (the 1939 Census of Service Establishments, see Statistical Supplement) reported that there were 45,000 amusement establishments. The largest group in financial returns was motion picture theaters, with 67 percent of total receipts. According to the Motion Picture Association of America, there are now (1949) 18,000 theaters in the United States. Other types of amusement establishments are bowling and skating rinks, professional baseball parks, billiard establishments, race tracks, legitimate theaters, swimming pools, dance studios, and carnivals.

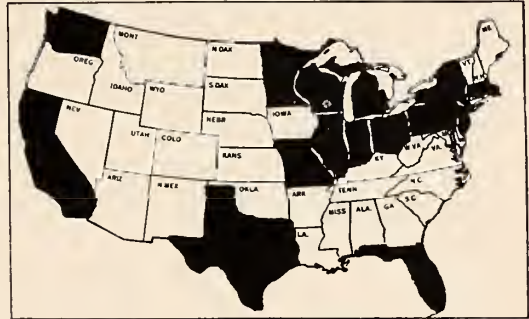
Reports issued in January 1949 by the Office of Domestic Commerce, containing Social Security Administration statistics on all employing firms for early 1947, disclosed approximately 28,000 employing units with 260,000 employees in the amusement, recreation, and related service fields. (A large number of the 45,000 establishments in 1939 were owner-operated, with no employees.)

Because of the close connection between motion pictures and photographic equipment, associations in the photographic industries have been included in this section.

### *Oldest and largest associations*

The oldest associations of employers in the Amusement group are the Photographers Association of America, formed in 1880, and the International Association of Fairs and Expositions (1889). Largest in number of members is the Allied States

*Some Leading Employment States in the Amusement Industry.*



Association of Motion Picture Exhibitors, representing 3,500 theaters not affiliated with producer companies, in 17 regional associations.

Largest in staff of the regular trade associations is the Motion Picture Association of America, with almost 150 employees. A staff of about 200 persons is employed by the National Association of Broadcasters and two somewhat affiliated associations — Broadcast Music, Inc., and Broadcast Measurement Bureau. The Club Managers Association of America is the national voice for many of the approximately 4,000 country clubs and 2,000 city clubs in the United States.

About 10 years ago some sentimental students of history decided to try to perpetuate barber shop singing, and launched the Society for the Preservation and Encouragement of Barber Shop Quartet Singing in America. This is now a flourishing organization, with 23,000 members and a headquarters staff of 10 persons.



## 50 Trade Associations in the Amusement and Allied Industries

*THE membership of each of these 50 organizations is composed entirely or primarily of business firms.*

*Included in the alphabetical list below are key word references which bring together associations in related groups. The words Motion pictures, for example, refer to 14 associations in this particular field.*

*A list of 70 professional, etc., associations follows the trade organization list.*

Association and chief paid official	Paid staff and year formed	Number of members	Address
Academy of Motion Picture Arts and Sciences. See professional list following. Actors. See professional list following. Advertising: Associated Motion Picture Advertisers. Association of Advertising Film Companies. Broadcast Measurement Bureau. Independent Poster Exchanges of America. National Association of Radio Station Representatives.			
Allied Non-Theatrical Film Association. Wilfred L. Knighton, secretary. Producers and distributors of 16 mm. film; visual education dealers and equipment manufacturers; libraries, etc. (The Photographic Merchandising and Distributing Association is also in this office.)	Under 3 (1939)	160-170	303 Lexington Ave., NEW YORK 16, N. Y.
Allied States Association of Motion Picture Exhibitors. A. F. Myers, Counsel. Theatres not affiliated with producer companies. (Also see Conference of Independent Exhibitors Associations.)	Under 3 (1939)	4,200 theatres (17 regional associations)	Dupont Circle Bldg., WASHINGTON 6, D. C.
American Camping Association. See professional list following.			
American Carnivals Association. Max Cohen, secretary. Companies engaged in the outdoor show business.	Under 3 (1933)	220-230	Central Trust Bldg., ROCHESTER 4, N. Y.
American Guild of Organists. See professional list following.			
American Hobby Federation. See professional list following.			
American Music Conference. Wm. A. Mills, executive secretary. Organized "to expand the position of music in the home, schools, churches, industry," etc. Member associations are: Music Publishers Association of the U. S.; National Association of Band Instrument Manufacturers; National Association of Music Merchants; National Association of Musical Merchandise Manufacturers; National Association of Musical Merchandise Wholesalers; National Piano Manufacturers Association.	7-9 (1947)	6 national associations	332 South Michigan Ave., CHICAGO 4, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
American Numismatic Association. See professional list following.			
American Numismatic Society. See professional list following.			
American Philatelic Society, Inc. See professional list following.			
American Radio Relay League. See professional list following.			
American Recreational Equipment Association. R. S. Uzzell, executive secretary. For further details, see Metal Associations Section.	—	—	85-12 165th St., JAMAICA LONG ISLAND 3, N. Y.
American Shore and Beach Preservation Association. See professional list following.			
American Society of Cinematographers. See professional list following.			
American Society of Composers, Authors and Publishers (ASCAP). F. E. Ahlert, president. Grants licenses and collects royalties for the public performance of the musical works of its members by broadcasting stations, etc. About one-tenth of the membership is composed of music publishers.	300 (1914)	2,200	30 Rockefeller Plaza, NEW YORK 20, N. Y.
American Society of Magazine Photographers. See professional list following.			
American Society of Photogrammetry. See professional list following.			
American Society of Travel Agents (formerly, American Steamship and Tourist Agents Association). James B. Robbins, executive secretary. Travel agency companies.	5-7 (1931)	800-825	Hotel McAlpin, NEW YORK 1, N. Y.
American Television Society. See professional list following.			
American Theatres Association. See professional list following.			
Amusement equipment. See Recreational equipment.			
Amusement parks. See National Association of Amusement Parks, Pools and Beaches.			
Artists Managers Guild. See professional list following.			
Artists Representatives Association. See professional list following.			
Associated Motion Picture Advertisers. M. E. Youngstein, president.	None (1917)	300	c/o Paramount Pictures, 1501 Broadway, NEW YORK 18, N. Y.
Association of Advertising Film Companies. Wm. Hardy Hendren, secretary. Non-theatrical film.	None (1938)	Under 20	2249 Charlotte St., KANSAS CITY 8, Mo.
Association for Education by Radio. See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Association of Motion Picture Producers.</b> James S. Howie, secretary. (Has same president as Motion Picture Association of America.)	16-20 (1924)	Under 20	5504 Hollywood Blvd., HOLLYWOOD 28, Calif.
<b>Association of Private Camps</b> (camp owners). E. A. Michaelson, executive secretary.	3-5 (1938)	280-300	55 West 42d St., NEW YORK 18, N. Y.
<b>Association of Screen Magazine Publishers, Inc.</b> Charles Terwilliger, secretary. For further details, see Printing, etc., Associations Section.	—	—	261 Fifth Ave., NEW YORK 16, N. Y.
<b>Association of Women Broadcasters.</b> See professional list following. <b>Athletic equipment.</b> See Recreational equipment. <b>Athletics.</b> A list of more than 100 associations in all fields of sports and recreation is given in Section 24. <b>Audience surveys.</b> See Broadcast Measurement Bureau. <b>Auditorium.</b> See International Association of Auditorium Managers. <b>Authors League of America.</b> See professional list following. <b>Beaches.</b> See American Shore and Beach Preservation Association; National Association of Amusement Parks, Pools and Beaches.	—	—	310 West Randolph St., CHICAGO 6, Ill.
<b>Billiard and Bowling Institute of America.</b> Sydney Laner, secretary. For further details, see Lumber Associations Section.	—	—	
<b>Biological Photographic Association.</b> See professional list following.			
<b>Bowling Proprietors Association of America.</b> Eddie Linsz, secretary. Operators of bowling alleys.	3-5 (1932)	1,500	1220 Huron Rd., CLEVELAND 15, Ohio.
<b>Broadcast Measurement Bureau.</b> Cortlandt Langley, assistant to president. Organized by National Association of Broadcasters, Association of National Advertisers, and American Association of Advertising Agencies to survey radio audiences.	10-15 (1944)	525-550 subscribers	270 Park Ave., NEW YORK 17, N. Y.
<b>Broadcast Music, Inc.</b> Sydney M. Kaye, general counsel. A music publishing and licensing organization: owned by broadcasting companies holding BMI licenses.	Over 100 (1939)	1,700 radio stations	580 Fifth Ave., NEW YORK 19, N. Y.
<b>Broadcasting.</b> See above associations, also: Clear Channel Broadcasting Service. Frequency Modulation Association. National Association of Broadcasters. National Association of Radio Station Representatives. Television Broadcasters Association. Also professional list following. <b>Cameras.</b> See Photography.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Camps. See American Camping Association; Association of Private Camps. Carnivals. See American Carnivals Association; Showmen's League of America.			
<b>Clear Channel Broadcasting Service.</b> W. L. Quaal, director. Independently-owned clear channel stations.	Under 3 (1934)	Under 20	Shoreham Bldg., WASHINGTON 5, D. C.
Club Managers Association of America. See professional list following. Clubs. See above, also International Associated Sports Clubs.			
<b>Coin Machine Industries, Inc.</b> Harry Williams, president. For further details, see Metal Associations Section.	—	—	134 North La Salle St., CHICAGO 2, Ill.
Collectors. See professional list following. Composers. See American Society of Composers, Authors and Publishers; Society of Jewish Composers, Publishers, and Song Writers. Also see professional list following. Conductors. See professional list following.			
<b>Conference of Independent Exhibitors Associations.</b> Nathan Yamins, chairman. Organized "to protect the interests of the independent motion picture theatre owners." Its membership includes the Allied States Association of Motion Picture Exhibitors, Pacific Coast Conference of Independent Theatre Owners, and Unaffiliated Independent Exhibitors of New York City.	1-4 (1944)	3 associations	1346 Connecticut Ave., WASHINGTON 6, D. C.
Dancing Masters of America. See professional list following.			
<b>Dude Ranchers Association.</b> Walter C. Nye, executive secretary. Owners and operators of dude ranches, resorts, and pack outfits in 10 States and Canada.	Under 3 (1926)	110-125	P. O. Box 1363, BILLINGS, Mont.
<b>Educational Film Producers Association.</b> John Flory, secretary.	None (1944)	Under 20	303 East 71st St., NEW YORK 21, N. Y.
Educational. See above, also National Association of Visual Education Dealers; and see professional list following. Engineers. See Society of Motion Picture Engineers. Exporting. See Motion Picture Export Association. Expositions. See International Association of Fairs and Expositions. Fairs. See above. Film: Allied Non-Theatrical Film Association. Association of Advertising Film Companies. Educational Film Producers Association.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Film</b> ( <i>continued</i> ) National Association of Visual Education Dealers. National Film Carriers, Inc. National Microfilm Association. Religious Film Association. Also see Motion pictures; and professional list following. Film developing. See Photograph. Folk Arts Center, Inc. See professional list following.			
<b>Frequency Modulation Association</b> (FM Association). E. L. Sellers, executive director. Broadcasting companies, manufacturers of equipment, attorneys, etc.	3-5 (1947)	300	1346 Connecticut Ave., WASHINGTON 6, D. C.
Friars National Association. See professional list following. Games. See Sports. Hobbies. See professional list following.			
<b>Independent Motion Picture Producers Association.</b> I. E. Chadwick, president.	None (1932)	50-60	738 Irolo St., LOS ANGELES 5, Calif.
<b>Independent Poster Exchanges of America.</b> Mitchell Pantzer, president. Motion picture advertising companies.	None (1943)	Under 20	1323 Vine St., PHILADELPHIA 7, Pa.
Institute of Radio Engineers. See professional list following. International Amateur Radio Union. See professional list following.			
<b>International Associated Sports Clubs, Inc.</b> B. deH. McCloskey, secretary. Largely golf, country, yacht and beach clubs.	4-6 (1929)	600 clubs	521 Fifth Ave., NEW YORK 17, N. Y.
<b>International Association of Auditorium Managers.</b> Charles A. McElravy, secretary. Managers of buildings used for exhibition purposes, conventions, trade shows, road shows, ice shows; includes some municipally-owned auditoriums.	Under 3 (1924)	60-75	Memphis Auditorium, MEMPHIS, Tenn.
<b>International Association of Fairs and Expositions.</b> Frank H. Kingman, secretary. State fairs, etc.	3-5 (1889)	150	BROCKTON 16, Mass.
International Film Foundation. See professional list following. Lambs. See professional list following. League of Composers. See professional list following. Licensing. See American Society of Composers, Authors and Publishers; Broadcast Music, Inc. Magazines. See Association of Screen Magazine Publishers. Magicians. See professional list following.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Master Photo Dealers and Finishers Association</b> (retailers). R. J. Wilkinson, executive manager. A 1946 merger of the Master Photo Finishers of America, organized 1912; and the National Photographic Dealers Association, organized 1933.	9-12 (see description)	2,100	103 West Michigan Ave., JACKSON 26, Mich.
<b>Master Photo Finishers of America.</b> See Master Photo Dealers and Finishers Association.			
<b>Microfilm.</b> See National Microfilm Association; also Film.			
<b>Motion Picture Association of America</b> (formerly, Motion Picture Producers and Distributors of America). Eric Johnston, president. Of its large staff, about 80 are in New York City, 30 in Hollywood and 30 in Washington. (Also see Association of Motion Picture Producers.)	140 (1916)	25-30 companies	1600 Eye St., WASHINGTON 6, D. C.
<b>Motion Picture Export Association.</b> G. E. Youngman, secretary. A Webb-Pomerene Act export association.	35-40 (1945)	Under 20	546 Fifth Ave., NEW YORK 19, N. Y.
<b>Motion Picture Industry Controllers.</b> See professional list following.			
<b>Motion Picture Producers and Distributors of America.</b> See new name, Motion Picture Association of America.			
<b>Motion Picture Research Council.</b> Wm. F. Kelley, secretary. The "central technical agency for the motion picture industry." Engages in research and development work in connection with motion picture production problems.	18-20 (1927)	10 companies	1421 North Western Ave., HOLLYWOOD 27, Calif.
<b>Motion Picture Theatre Owners of America.</b> See Theatre Owners of America.			
<b>Motion pictures.</b> See above associations, also: Allied States Association of Motion Picture Exhibitors. Associated Motion Picture Advertisers. Association of Motion Picture Producers. Association of Screen Magazine Publishers. Conference of Independent Exhibitors Associations. Independent Motion Picture Producers Association. Independent Poster Exchanges of America. Society of Independent Motion Picture Producers. Theatre Owners of America. Also see Film; Photographic; Theatres; and professional list following.			
<b>Music:</b> American Music Conference. American Society of Composers, Authors, and Publishers.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p><i>Music (continued)</i>  Broadcast Music, Inc.  National Music Council.  Society of Jewish Composers, Publishers, and Song Writers.  Also see professional list following.</p> <p>Music publishing. See Printing, etc., Associations Section.  Music teachers, clubs, etc. See professional list following.  Musical instruments. See Metal Associations Section.  Musical recordings. See professional list following.  National Association for American Composers and Conductors. See professional list following.</p>			
National Association of Amusement Parks, Pools and Beaches. Paul H. Huedepohl, secretary.	3-5 (1920)	400-450	176 West Adams St., CHICAGO 3, Ill.
National Association of Broadcasters. Justin Miller, president. Radio stations.	60-70 (1923)	1,800 stations	1771 N St., WASHINGTON 6, D. C.
National Association of Educational Broadcasters. See professional list following.			
National Association of the Legitimate Theatre. James F. Reilly, executive director.	3-5 (1933)	120-130	234 West 44th St., NEW YORK 18, N. Y.
National Association of Performing Artists. See professional list following.			
National Association of Photographic Manufacturers. Wm. C. Babbitt, managing director. Manufacturers of all types of photographic equipment.	3-5 (1946)	80-90	10 Rockefeller Plaza, NEW YORK 20, N. Y.,
National Association of Piano Tuners. See professional list following.			
National Association of Play Publishers. C. R. Van Nostrand, secretary. For further details, see Printing Associations Section.	—	—	25 West 45th St., c/o Samuel French Co., NEW YORK 19, N. Y.
National Association of Radio News Directors. See professional list following.			
National Association of Radio Station Representatives. T. F. Flanagan, managing director. For further details, see Advertising Associations Section.	—	—	101 Park Ave., NEW YORK 17, N. Y.
National Association of Schools of Music. See professional list following.			
National Association of Travel Officials. See professional list following.			
National Association of Visual Education Dealers. Don White, executive secretary. Retail stores selling motion picture film and equipment for educational use, sales training programs, etc.	Under 3 (1940)	400	845 Chicago Ave., EVANSTON, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
National Board of Review of Motion Pictures. See professional list following. National Button Society. See professional list following. National Federation of Music Clubs. See professional list following.			
<b>National Film Carriers, Inc.</b> Clint Weyer, secretary. Transportation by truck of motion picture film, etc. between the film distributors exchanges in 31 key cities and the approximately 18,000 theatres throughout the U. S.	None (1933)	10-50	236 North 23rd St., PHILADELPHIA 3, Pa.
National Film Music Council. See professional list following. National Guild of Piano Teachers. See professional list following. National Legion of Decency. See professional list following.			
<b>National Microfilm Association.</b> Vernon D. Tate, executive secretary. Firms making microfilm copies of records, and manufacturers of equipment and supplies.	Under 3 (1946)	Under 20	19 Lafayette Ave., HINGHAM, Mass.
National Motion Picture Council. See professional list following.			
<b>National Music Council.</b> Edwin Hughes, executive secretary. Member associations include 600,000 individuals; composers, broadcasters, publishers, music distributors, teachers, etc. Provides a forum for the discussion of problems affecting national music life; conducts surveys including such subjects as the use of music in hospitals for mental and nervous diseases; etc.	Under 3 (1940)	40 national associations	338 West 89th St., NEW YORK 24, N. Y.
National Photographic Dealers Association. See Master Photo Dealers and Finishers Association. National Press Photographers Association. See professional list following. National Recreation Association. See professional list following. National Showmen's Association. See professional list following. National Theatre Conference. See professional list following. National Variety Artists, Inc. See professional list following. Numismatic. See professional list following. Philatelic. See professional list following.			
<b>Photo Finishing Institute.</b> Albert F. Hogle, director. "Testing and research laboratories for certification of photographic standards."	3-5 (1935)	50-60	119 East 24th St., NEW YORK 10, N. Y.
<b>Photographers Association of America.</b> Charles Abel, executive manager. Photograph studios.	7-10 (1880)	7,500	520 Caxton Bldg., CLEVELAND 15, Ohio.



Association and chief paid official	Paid staff and year formed	Number of members	Address
Photographic Manufacturers and Distributors Bureau. See new name, Photographic Merchandising and Distributing Association.			
<b>Photographic Merchandising and Distributing Association.</b> (formerly, Photographic Manufacturers and Distributors Bureau). Wilfred L. Knighton, secretary. Wholesalers, importers, etc. (The Allied Non-Theatrical Film Association is also in this office.)	3-5 (1940)	150-160	303 Lexington Ave., NEW YORK 16, N. Y.
Photographic Society of America. See professional list following.			
Photography. See above associations, also: Master Photo Dealers and Finishers Association. National Association of Photographic Manufacturers. Also see Motion pictures; and professional list following.			
Playgrounds. See American Recreational Equipment Association; National Recreation Association.			
Plays. See National Association of Play Publishers.			
Pools. See National Association of Amusement Parks, Pools, and Beaches.			
Poster exchanges. See Independent Poster Exchanges.			
Professional associations. See professional list following.			
Protestant Film Commission, Inc. See professional list following.			
Radio Correspondents Association. See professional list following.			
<b>Radio Manufacturers Association.</b> Bond Geddes, executive vice president. For further details, see Metal Associations Section.	—	—	1317 F St., WASHINGTON 4, D. C.
Radio stations. See Broadcasting.			
Ranches. See Dude Ranchers Association.			
Recordings. See professional list following.			
Recreational equipment. See American Recreational Equipment Association. Also see Recreational equipment associations in the Metal, Textile, Lumber, and Rubber Sections.			
<b>Religious Film Association.</b> W. L. Rogers, executive secretary. For further details, see Printing, etc., Associations Section.	—	—	45 Astor Pl., NEW YORK 3, N. Y.
Resorts. See Dude Ranchers Association; National Association of Amusement Parks, Pools, and Beaches. Also see Hotels, Section 13.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Roller Skating Rink Operators Association of the U. S.</b> F. A. Martin, secretary. (The Society of Roller Skating Teachers of America, and U. S. Federation of Amateur Roller Skaters are also in this office.)	6-8 (for all associations.) (1937)	300-350	5795 Woodward Ave., DETROIT 2, Mich.
Roller skating. See above, also United Rink Operators. Schools. See National Association of Schools of Music. Screen Composers Association. See professional list following. Screen magazines. See Association of Screen Magazine Publishers. Showmen. See professional list following.  Society of American Magicians. See professional list following. Society of Authors Representatives. See professional list following.			
<b>Society of Independent Motion Picture Producers.</b> Marvin L. Faris, executive secretary.	9-11 (1944)	20-30	357 North Canon Dr., BEVERLY HILLS, Calif.
<b>Society of Jewish Composers, Publishers, and Song Writers.</b> Sholom Secunda, president.	10-15 (1932)	30-40	152 West 42d St., NEW YORK 18, N. Y.
Society of Motion Picture Engineers. See professional list following. Society of Philatelic Americans. See professional list following. Society of Photographic Illustrators. See professional list following. Society for the Preservation and Encouragement of Barber Shop Quartet Singing in America. See professional list following.			
Sports Broadcasters Association. See professional list following. Sports clubs. See International Associated Sports Clubs. Sports. A list of more than 100 associations in all fields of sports and recreation is given in Section 24. Stamp collectors. See professional list following. Swimming pools. See National Association of Amusement Parks, Pools and Beaches. Teachers. See professional list following.			
<b>Television Broadcasters Association</b> (companies). Will Baltin, secretary.	Under 3 (1944)	50-60	500 Fifth Ave., NEW YORK 18, N. Y.
Television. See above, also American Television Society; Broadcasting; Radio.			
<b>Theater Equipment Dealers Protective Association</b> (wholesalers). R. G. Colvin, president. (Name changed in early 1949 to Theater Equipment Dealers Association.)	Under 3 (1940)	80-90	310 Leonard St., ST. LOUIS 3, Mo.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Theater Equipment and Supply Manufacturers Association.</b> Roy Boomer, secretary.	Under 3 (1933)	Over 100	1938 Hillhurst Ave., HOLLYWOOD 27, Calif.
<b>Theatre Owners of America</b> (motion picture). Gael Sullivan, executive director. A 1947 merger of the Motion Picture Theatre Owners of America and the American Theatres Association. (Also see Allied States Association of Motion Picture Exhibitors.)	6-8 (1920)	Over 10,000	1501 Broadway, NEW YORK 18, N. Y.
<b>Theaters.</b> See National Association of the Legitimate Theatre; Motion pictures; and professional list following.			
<b>Tourist camps.</b> See Hotel Associations Section.			
<b>Travel agencies, etc.</b> See American Society of Travel Agents; National Association of Travel Officials.			
<b>United Rink Operators.</b> Robert Black, secretary. Owners of roller skating rinks.	8-10 (1942)	60-70	c/o Black's Roller Rink, ASHLAND, Ky.
<b>University Association for Professional Radio Education.</b> See professional list following.			
<b>Variety Clubs International.</b> See professional list following.			
<b>Visual equipment.</b> See Film.			
<b>Writers.</b> See professional list following.			

## 70 Professional and Other Associations in the Amusement and Allied Industries

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Academy of Motion Picture Arts and Sciences.</b> Mrs. Margaret Herrick, secretary. Makes the annual motion picture "Oscar" awards for the year's best picture, performances, etc.; membership includes producers, technicians, actors, and others.	18-20 (1927)	Over 1,900	9038 Melrose Ave., LOS ANGELES 46, Calif.
<b>Actors Fund of America.</b> Robert Campbell, secretary. Organized "to care for the impoverished, aged, and infirm members of the theatrical profession."	4-6 (1882)	3,000-3,100	1619 Broadway, NEW YORK 19, N. Y.
<b>Actors.</b> See above, also: Friars National Association; Lambs; National Variety Artists.			
<b>Agents:</b> Artists Managers Guild. Association of Theatrical Agents and Managers. Artists Representatives Association. Society of Authors Representatives.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Amateur Athletic Union of the United States.</b> Daniel J. Ferris, secretary. A nation-wide organization of clubs, educational institutions, etc., interested in the improvement and promotion of athletic sports and games. Has standing committees on basketball, bobsled, boxing, gymnastics, handball, horseshoe pitching, ice hockey, long distance running, playground, swimming, track and field, tug of war, volley ball, walking, weight-lifting, wrestling, etc.	8-10 (1888)	5,000,000 (2,000 local clubs)	233 Broadway, NEW YORK 7, N. Y.
<b>American Camping Association.</b> Gerald P. Burns, executive director. Promotes research and education to further the interests of camping.	3-5 (1935)	4,000	343 South Dearborn St., CHICAGO 4, Ill.
<b>American Composers Alliance.</b> Harrison Kerr, secretary.	Under 3 (1937)	100-125	250 West 57th St., NEW YORK 19, N. Y.
<b>American Educational Theatre Association.</b> William P. Halstead, secretary. Teachers of speech, playwriting, acting, directing, design, etc.	—	—	University of Delaware, NEWARK Del.
<b>American Folk Dance Society.</b> See Folk Arts Center.			
<b>American Guild of Organists.</b> Harold V. Milligan, secretary. Objectives are to advance the cause of worthy church music, elevate the status and efficiency of organists, etc.	Under 3 (1896)	10,000 (170 local chapters)	630 Fifth Ave., NEW YORK 20, N. Y.
<b>American Hobby Federation.</b> H. J. Burroughs, director. Sponsors exhibitions, etc.	None (1936)	300 cooperating clubs	12 East 41st St., NEW YORK 17, N. Y.
<b>American Numismatic Association.</b> Lewis M. Reagan, secretary. Coin collectors.	5-7 (1891)	8,500	P. O. Box 577, WICHITA, Kans.
<b>American Numismatic Society.</b> Sawyer McA. Mosser, secretary. Activities include scientific collection and study of coins, medals, and decorations; maintains museum and library.	10-12 (1858)	550	Broadway between 155th and 156th Sts., NEW YORK 32, N. Y.
<b>American Philatelic Society, Inc.</b> H. Clay Musser, executive secretary. Stamp collectors and dealers; has over 100 chapters.	3-5 (1886)	Over 10,000	P. O. Box 800, STATE COLLEGE, Pa.
<b>American Radio Relay League.</b> A. L. Budlong, acting secretary. Promotes interest in amateur radio communication. (The International Amateur Radio Union is also in this office.)	70-75 (1916)	65,000 (over 400 local chapters)	38 LaSalle Rd., WEST HARTFORD, Conn.
<b>American Shore and Beach Preservation Association.</b> Peter J. Gannon, secretary. Coastal communities, public officials, and others interested in the development and preservation of coasts, lakes and rivers in order that they may be available for recreational purposes.	5-7 (1926)	400	1060 Broad St., NEWARK 2, N. J.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Society of Cinematographers.</b> Ray Rennahan, secretary. Motion picture photographers.	3-5 (1919)	200-250	1732 North Orange Drive, HOLLYWOOD 28, Calif.
<b>American Society of Composers, Authors and Publishers.</b> See preceding list.			
<b>American Society of Magazine Photographers.</b> Andrew R. Sutherland, executive secretary.	Under 3 (1944)	250 (2 local chapters)	1476 Broadway, NEW YORK 18, N. Y.
<b>American Society of Photogrammetry</b> (air mapping). M. K. Linck, secretary.	Under 3 (1934)	1,800-2,000	2016 T St., WASHINGTON 20, D. C.
<b>American Television Society.</b> R. R. Kraft, secretary. The promotion of television as a cultural, educational, entertainment, and advertising medium.	None (1941)	300	11 East 45th St., NEW YORK 17, N. Y.
<b>Artists Managers Guild.</b> Alan J. Miller, secretary.	Under 3 (1937)	75-100	512 Hollywood Professional Bldg., HOLLYWOOD 28, Calif.
<b>Artists Representatives Association.</b> John F. Dugan, secretary. Motion picture industry.	Under 3 (1939)	325-350	1270 Avenue of the Americas, NEW YORK 20, N. Y.
<b>Association for Education by Radio.</b> Gertrude Broderick, secretary. Teachers, broadcasters, etc.	None (1942)	2,000	U. S. Office of Education, WASHINGTON 25, D. C.
<b>Association of Women Broadcasters.</b> Ruth Crane, president. (Affiliated with National Association of Broadcasters.)	Under 3 (1942)	1,200	1771 N St., WASHINGTON 6, D. C.
<b>Athletics.</b> See Amateur Athletic Union of the U. S. A list of more than 100 associations in all fields of sports and recreation is given in Section 24.			
<b>Authors League of America.</b> Luise M. Silcox, executive secretary. Motion picture industry writers.	30-35 (1912)	7,500	6 East 39th St., NEW YORK 16, N. Y.
<b>Beaches</b> —see American Shore and Beach Preservation Association.			
<b>Biological Photographic Association.</b> Anne Shiras, secretary. Professional photographers in medicine and the biological sciences; scientists, technicians, and manufacturers of photographic equipment.	Under 3 (1931)	600-700	Magee Hospital, PITTSBURGH 13, Pa.
<b>Broadcasting:</b> American Radio Relay League. American Television Society. Association for Education by Radio. Association of Women Broadcasters. Institute of Radio Engineers. International Amateur Radio Union. National Association of Educational Broadcasters. National Association of Performing Artists. National Association of Radio News Directors.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Broadcasting (<i>continued</i>)</p> <p>Radio Correspondents Association.</p> <p>Sports Broadcasters Association.</p> <p>University Association for Professional Radio Education.</p> <p>Carnivals and circuses. See Showmen.</p> <p>Cinematographers. See American Society of Cinematographers.</p> <p><b>Club Managers Association of America.</b> Fred H. Bernet, secretary. Athletic clubs, country Clubs, etc.</p> <p>Collectors:</p> <p>American Numismatic Association (coins).</p> <p>American Numismatic Society.</p> <p>American Philatelic Society (stamps).</p> <p>National Button Society.</p> <p>Society of Philatelic Americans.</p> <p>Composers:</p> <p>American Composers Alliance.</p> <p>American Society of Composers, Authors and Publishers.</p> <p>League of Composers.</p> <p>National Association for American Composers and Conductors.</p> <p>Screen Composers Association.</p> <p>Society of Jewish Composers, Publishers, and Song Writers.</p> <p>Also see Music.</p> <p>Conductors. See National Association for American Composers and Conductors.</p> <p>Controllers. See Motion Picture Industry Controllers.</p> <p><b>Dancing Masters of America.</b> LeRoy H. Thayer, secretary. Dancing teachers, etc.</p> <p>Dancing. See above, also Folk Arts Center.</p> <p><b>Educational Film Library Association, Inc.</b> Emily S. Jones, executive secretary. Furthers the production, distribution, and utilization of educational films. Members include schools, public libraries, art galleries, community organizations, etc.</p> <p>Educational. See above, also:</p> <p>American Educational Theatre Association.</p> <p>Association for Education by Radio.</p> <p>National Association of Educational Broadcasters.</p> <p>National Association of Schools of Music.</p> <p>University Association for Professional Radio Education.</p> <p>Also see Film; Teachers.</p> <p>Engineers. See Society of Motion Picture Engineers.</p>	<p>Under 3 (1927)</p> <p>Under 3 (1884)</p> <p>Under 3 (1943)</p>	<p>800-850</p> <p>1,100</p> <p>400</p>	<p>408 Olive St., ST. LOUIS 2, Mo.</p> <p>1644 Connecticut Ave., WASHINGTON 9, D. C.</p> <p>1600 Broadway, NEW YORK 19, N. Y.</p>

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Film Council of America.</b> Glen Burch, executive director. Promotes the production, distribution, and effective use of audi-visual materials for educational purposes. Membership includes 87 film councils.	3-5 (1946)	8 national organizations	6 West Ontario St., CHICAGO 10, Ill.
<b>Film.</b> See above, also: Educational Film Library Association. International Film Foundation. Protestant Film Commission. Also see Motion pictures.			
<b>Folk Arts Center, Inc.</b> Ruth Burchenal, secretary. A national information bureau, reference service, and museum on folk arts. Sponsors the National Committee on Folk Arts, composed of folk art specialists, and the American Folk Dance Society.	None (1928)	400	11 Middagh St., BROOKLYN 2, N. Y.
<b>Friars National Association.</b> Alan Corelli, secretary. Fraternal society of actors.	4-6 (1908)	300 (2 local chapters)	226 West 47th St., NEW YORK 19, N. Y.
<b>Games.</b> A list of more than 100 associations in all fields of sports and recreation is given in Section 24.			
<b>Handicraft.</b> See Lumber Associations Section.			
<b>Hobby Clubs of America.</b> J. Dillingham Payne, grand master.	5-8 (1893)	2,220 local clubs	131 West 42d St., NEW YORK 18, N. Y.
<b>Hobby Guild of America</b> (hobbyists). Albert O. Bassuk, president.	3-5 (1936)	6,000	57½ Sumner Ave., BROOKLYN 6, N. Y.
<b>Hobby Institute of America.</b> Henry S. Evans, president.	— (1949)	—	219 West 14th St., NEW YORK 11, N. Y.
<b>Hobbies.</b> See above, also American Hobby Federation; Collectors.			
<b>Institute of Radio Engineers.</b> George W. Bailey, executive secretary.	50-55 (1912)	22,000	1 East 79th St., NEW YORK 21, N. Y.
<b>International Amateur Radio Union.</b> K. B. Warner, managing secretary. Amateur radio stations throughout the world. (The American Radio Relay League is also in this office.)	None (1925)	30-40	38 LaSalle Rd., WEST HARTFORD 7, Conn.
<b>International Film Foundation.</b> Julien Bryan, executive director. Production and distribution abroad of film designed to promote better understanding between peoples of different nations, races, and religions.	20-30 (1945)	—	1600 Broadway, NEW YORK 19, N. Y.
<b>Lambs.</b> Bobby Clark, secretary. A fraternal society of actors.	55-60 (1874)	1,200	130 West 44th St., NEW YORK 18, N. Y.
<b>League of Composers.</b> Mrs. A. M. Reis, executive chairman. Furthers works by living composers of all nationalities; emphasizes introduction of young modern composers in concerts, opera, and broadcasts.	Under 3 (1923)	200	130 West 56th St., NEW YORK 19, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Magicians Guild (International).</b> Edward W. Dart, secretary.	None (1943)	125	99 John St., NEW YORK 7, N. Y.
Magicians. See above, also Society of American Magicians. Map photography. See American Society of Photogrammetry.			
<b>Motion Picture Industry Controllers.</b> Henrietta Tepe, secretary.	None (1945)	35-40	1041 North Formosa St., HOLLYWOOD, Calif.
Motion Picture Research Council. See preceding list.			
Motion pictures. See above, also: Academy of motion Picture Arts and Sciences. American Society of Cinematographers. Artists Representatives Association. Authors League of America. Friars National Association. Lambs. National Board of Review of Motion Pictures. National Legion of Decency. National Motion Picture Council. National Variety Artists. Society of Authors Representatives. Society of Motion Picture Engineers. Also see Film; Theaters.			
<b>Music Educators National Conference</b> (a department of the National Education Association). C. V. Buttelman, executive secretary. Has 4 auxiliary groups: National School Band Association; National School Orchestra Association; National School Vocal Association; Music Education Exhibitors Association.	—	—	64 East Jackson Blvd., CHICAGO 4, Ill.
<b>Music Teachers National Association.</b> Wilfred C. Bain, secretary.	None (1876)	1,000	Indiana University, BLOOMINGTON, Ind.
Music. See above associations, also: American Guild of Organists. National Association of Performing Artists. National Association of Piano Tuners. National Association of Schools of Music. National Federation of Music Clubs. National Film Music Council. National Guild of Piano Teachers. National Music Council. Also see Composers.			
<b>National Association for American Composers and Conductors.</b> Robert Russell Bennett, president. Advances the interests of the American composer, particularly orchestral conductors; sponsors all-American programs, etc.	None (1933)	500-600	15 West 67th St., NEW YORK 23, N. Y.
<b>National Association of Educational Broadcasters.</b> M. S. Novik, secretary. Universities, public schools, etc., engaged in educational broadcasting.	Under 3 (1925)	40-50	630 Fifth Ave., NEW YORK 20, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Performing Artists.</b> Fred Waring, president. Works for protection against unauthorized use of recordings.	3-5 (1935)	700-750	Rockefeller Center, NEW YORK 20, N. Y.
<b>National Association of Piano Tuners.</b> Olive Overdorff, corresponding secretary.	Under 3 (1908)	400-500	430 Oglethorpe St., WASHINGTON 11, D. C.
<b>National Association of Radio News Directors.</b> Edward Wallace, executive secretary.	None (1946)	150-175	c/o Station WTAM, CLEVELAND, Ohio.
<b>National Association of Schools of Music.</b> Burnet C. Tuthill, secretary. Colleges, conservatories, etc.	Under 3 (1924)	175	1822 Overton Park Ave., Memphis College of Music, MEMPHIS 12, Tenn.
<b>National Association of Travel Officials.</b> S. Valentine Saxby, secretary. Largely representatives of state and local government bureaus, recreation departments, etc.; also chamber of commerce and trade association representatives interested in the travel promotion.	None (1940)	230-250	5306 Luverne St., DULUTH, Minn.
<b>National Board of Review of Motion Pictures.</b> Richard Griffith, executive director.	6-10 (1909)	1,200	70 Fifth Ave., NEW YORK 11, N. Y.
<b>National Button Society.</b> H. W. Carlson, president. Button collectors; sponsors research, lectures, national shows, etc.	— (1938)	2,200 (local clubs in most States)	160 Kimberly Ave., SPRINGFIELD 8, Mass.
<b>National Federation of Music Clubs.</b> Mrs. P. J. Weaver, manager. Encourages musical education; conducts a biennial audition for young artists and an annual contest for young composers, etc.	— (1897)	500,000 in State clubs	455 West 23rd St., NEW YORK 11, N. Y.
<b>National Film Music Council.</b> Grace Widney Mabey, chairman. Musical organizations, students, schools, teachers, etc.	None (1942)	1,000	31 Union Square West, NEW YORK 3, N. Y.
<b>National Guild of Piano Teachers.</b> Irl Allison, secretary.	7-10 (1934)	2,600 (300 local chapters)	Box 1113, AUSTIN, Texas.
<b>National Legion of Decency.</b> Patrick J. Masterson, executive secretary. Activities include review and classification of feature motion pictures through the International Federation of Catholic Alumnae.	5-7 (1934)	—	453 Madison Ave., NEW YORK 22, N. Y.
<b>National Music Council.</b> See preceding list.			
<b>National Motion Picture Council</b> (an affiliate of the National Board of Review of Motion Pictures).			
<b>National Press Photographers Association.</b> Burt Williams, secretary. Cooperates with 35-40 local associations.	None (1945)	1,000	P. O. Box 1202, PITTSBURGH, Pa.
<b>National Recreation Association.</b> Howard Braucher, president. Playground and recreation workers and officials, citizens, etc.	40-45 (1906)	13,000	315 Fourth Ave., NEW YORK 10, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Showmen's Association.</b> E. Weinberg, executive secretary. Producers, artists, etc., largely social.	3-5 (1938)	1,000-1,100	1564 Broadway, NEW YORK 19, N. Y.
<b>National Theatre Conference.</b> Barclay S. Leatham, executive secretary. University theatre directors.	3-5 (1931)	80-90	c/o Western Reserve University, CLEVELAND, Ohio.
<b>National Variety Artists, Inc.</b> Louis Handin, president. Motion picture actors and actresses.	6-8 (1916)	1,000	225 West 46th St., NEW YORK 19, N. Y.
<b>Numismatics.</b> See American Numismatic Association; American Numismatic Society.			
<b>Organists.</b> See American Guild of Organists.			
<b>Philatelic.</b> See American Philatelic Society; Society of Philatelic Americans.			
<b>Photographic Society of America.</b> Richard R. Koch, executive manager. Amateur photographers and camera clubs. Manufacturers and distributors of photographic equipment are also members. The PSA was first organized as the Associated Camera Clubs of America.	7-9 (1919)	8,000 (900 camera clubs)	1815 Spruce St., PHILADELPHIA 3, Pa.
<b>Photography:</b> American Society of Cinematographers. American Society of Magazine Photographers. American Society of Photogrammetry. Biological Photographic Association. National Press Photographers Association. Society of Photographic Illustrators.			
<b>Piano tuners.</b> See National Association of Piano Tuners.			
<b>Playgrounds.</b> See National Recreation Association.			
<b>Protestant Film Commission, Inc.</b> Paul F. Heard, executive secretary. Represents 19 Protestant denominations, and 13 interdenominational agencies; purposes include "production of dramatic and documentary films of high quality for religious and educational use in churches, schools, and secular organizations", etc.	3-5 (1945)	—	45 Astor Pl., NEW YORK 3, N. Y.
<b>Radio Correspondents Association.</b> Albert Warner, secretary.	None (1938)	150-175	1627 K St., WASHINGTON 6, D. C.
<b>Radio.</b> See Broadcasting.			
<b>Recordings.</b> See National Association of Performing Artists.			
<b>Recreation.</b> See National Recreation Association. A list of more than 100 associations in all fields of sports and recreation is given in Section 24.			
<b>Schools.</b> See Educational.			
<b>Screen Composers Association.</b> Charles Wolcott, secretary.	—	—	P. O. Box 1477, BEVERLY HILLS, Calif.
<b>Showmen's League of America.</b> Joseph L. Streibich, secretary. Executives and employees of circuses, carnivals, etc.	Under 3 (1913)	1,600	400 South State St., CHICAGO 5, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Showmen. See above, also National Showmen's Association.			
<b>Society of American Magicians.</b> Leslie P. Guest, secretary.	None (1902)	2,000 (44 local chapters)	29 Franklin Pl., SUMMIT, N. J.
<b>Society of Authors Representatives.</b> Alan Collins, secretary. Representatives of motion picture writers.	None (1928)	30-40	522 Fifth Ave., NEW YORK 18, N. Y.
Society of Jewish Composers, Publishers, and Song Writers. See preceding list.			
<b>Society of Motion Picture Engineers.</b> Boyce Nemec, executive secretary.	8-10 (1916)	3,000 (3 local chapters)	342 Madison Ave., NEW YORK 17, N. Y.
<b>Society of Philatelic Americans.</b> C. V. Webb, executive secretary. Stamp collectors and dealers.	Under 3 (1894)	4,200 (90 local chapters)	P. O. Box 587 PAINESVILLE, Ohio.
<b>Society of Photographic Illustrators.</b> Larry Gordon, secretary.	Under 3 (1937)	25-35	206 East 65th St., NEW YORK 21, N. Y.
<b>Society for the Preservation and Encouragement of Barber Shop Quartet Singing in America.</b> Carroll P. Adams, international secretary.	8-10 (1938)	23,000	18270 Grand River Ave., DETROIT 23, Mich.
<b>Sports Broadcasters Association.</b> Jimmy Dolan, executive secretary.	None (1940)	40-50	1540 Broadway, NEW YORK 19, N. Y.
Sports. See above association. A list of more than 100 associations in all fields of sports and recreation is given in Section 24.			
Stamp collectors. See American Philatelic Society; Society of Philatelic Americans.			
Teachers: American Educational Theatre Association. Dancing Masters of America. Music Teachers National Association. National Guild of Piano Teachers.			
Television. See American Television Society; Radio.			
Theaters: American Educational Theatre Association. National Theatre Conference. Also see Motion pictures; Actors.			
Travel officials. See National Association of Travel Officials.			
<b>University Association for Professional Radio Education.</b> Thomas Rishworth, secretary.	None (1948)	Under 20 institutions	Texas University, AUSTIN 12, Texas.
<b>Variety Clubs International.</b> William McCraw, executive director. A social and charitable organization of men in the amusement and entertainment field; its chief purpose is the "care of underprivileged children."	Under 3 (1927)	10,000 (31 local clubs or "tents")	Mercantile Bank Bldg., DALLAS 1, Texas.
Visual equipment. See Film.			
Writers. See Authors League of America.			

## General Associations

THE organizations listed in this Section do not fit appropriately in any of the foregoing Industry Sections. Yet they are of major importance, either directly or indirectly, to businessmen. A number of them are outstanding in their particular segments of American life. The Chamber of Commerce of the United States and the National Association of Manufacturers are the Nation's two largest business groups in some respects. Each has a staff of approximately 400 persons, and with each are affiliated a large number of national and local organizations throughout the country.

Largest in direct membership among organizations of businessmen in the United States is the fast-growing United States

Junior Chamber of Commerce, claiming 160,000 members of 21 to 35 years of age devoted to civic betterment and allied interests, and 1,700 local associations as direct affiliates. Newest of outstanding organizations is the 1942-formed Committee for Economic Development, engaged in surveys to further economic stability.

The three largest "service clubs," Kiwanis, Lions, and Rotary, have a total of over 750,000 business and professional men in their 13,000 local clubs. In these clubs, leading spirits in each locality meet at frequent luncheons to exchange views and plan local social improvement programs. The 10 largest associations, and the 10 oldest are listed below.

### *Largest and oldest associations*

Staff	Largest in staff	Members	Largest in membership	Date	Oldest
430	Chamber of Commerce of the United States.	1,300,000	Cooperative League of the United States.	1839	American Statistical Association.
400	National Association of Manufacturers.	450,000	National Education Association.	1848	American Association for the Advancement of Science.
250	National Safety Council.	385,000	Lions International.	1857	National Education Association.
200	National Research Council.	220,000	Rotary International.	1876	American Library Association.
175	Lions International.	180,000	Kiwanis International.	1878	United States Trade Mark Association.
125	National Industrial Conference Board.	80,000	United States Junior Chamber of Commerce.	1885	American Economic Association.
100	Rotary International. *	75,000	Junior Achievement, Inc.	1885	American Tariff League.
100	American Arbitration Association.	40,000	National Exchange Club.	1895	National Association of Manufacturers.
100	Kiwanis International.	33,000	Optimist International.	1898	American Society for Testing Materials.
100	American Standards Association.		American Association for the Advancement of Science.	1905	Rotary International.



## 100 General Associations

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Advisory Council on Federal Reports</b> (formerly, Advisory Committee on Government Questionnaires). Russell Schneider, executive secretary. The Council is a joint activity of 7 national organizations to "advise the Bureau of the Budget and other Government agencies on the simplification, consolidation or termination of various Government questionnaires affecting their respective industries." The 7 organizations are: American Trade Association Executives; Chamber of Commerce of the U. S.; National Association of Manufacturers; American Chamber of Commerce Executives; American Retail Federation; Controllers Institute of America and the National Industrial Council.	Under 3 (1942)	—	1615 H St., WASHINGTON 6, D. C.
<b>American Arbitration Association.</b> Frances Kellor, first vice president. Advocates arbitration (the settlement of disputes by discussion and agreement) as a method of settling commercial and labor controversies. Maintains panels of impartial arbitrators in leading cities. Membership includes associations, companies, etc. Affiliated with the AAA are the Canadian-American Commercial Arbitration Commission and the Inter-American Commercial Arbitration Commission.	100 (1926)	1,500	9 Rockefeller Plaza, NEW YORK 20, N. Y.
<b>American Association for the Advancement of Science.</b> F. R. Moulton, secretary. Over 200 scientific societies are affiliated. Has sections on physics, chemistry, astronomy, geology, zoology, psychology, engineering, mathematics, etc.	32-35 (1848)	33,000	1515 Massachusetts Ave., WASHINGTON 5, D. C.
<b>American Association of Small Business.</b> Joseph D. Henderson, managing director. Membership is largely in the Louisiana-Texas region but the association hopes to cover all States.	— (1942)	5,000	Carondelet Bldg., NEW ORLEANS 12, La.
<b>American Business Congress.</b> George G. Seedman, president. Formerly Smaller Business for New York, New Jersey, and Connecticut; membership is still largely in that region.	Under 4 (1938)	1,200	25 West 43rd St., NEW YORK 18, N. Y.
<b>American Chamber of Commerce Executives</b> (formerly, National Association of Commercial Organization Secretaries). Elizabeth Glenn, executive secretary. Chiefly, executives of local chambers of commerce. "Designed to study and develop the best methods of procedure in chamber of commerce activities."	Under 3 (1905)	1,600	1615 H St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Council of Commercial Laboratories.</b> Harold M. Dudley, executive secretary. Laboratories engaged in testing, inspection, product development, and applied research services.	Under 3 (1937)	40-50	1507 M St., WASHINGTON 5, D. C.
<b>American Council on Education.</b> George F. Zook, president. Seeks to advance American education through voluntary, cooperative action on the part of educational associations and institutions; maintains an Educational Motion Picture Project. Membership includes 125 organizations, 870 universities, schools, etc.	25-30 (1918)	See description	744 Jackson Place, WASHINGTON 6, D. C.
<b>American Economic Association.</b> James W. Bell, secretary. "Encourages economic research, especially the historical study of actual conditions of business life," the production, distribution, and exchange of wealth, etc.	5-7 (1885)	5,700	Northwestern University, EVANSTON, Ill.
<b>American Fair Trade Council.</b> Shannon W. Mims, manager. Fosters resale price maintenance, "fair trade" laws, etc. Membership includes companies and associations.	Under 3 (1912)	30-40	11 East 44th St., NEW YORK 17, N. Y.
<b>American Home Economics Association.</b> Mildred Horton, executive secretary. Has divisions on home management, family regulations and child development, food and nutrition, housing, textiles and clothing, art, etc. Membership includes 50 State, and 345 college home economic clubs.	25-30 (1908)	18,000	Victor Bldg., WASHINGTON 1, D. C.
<b>American Industrial Development Council.</b> Edward Ellingwood, secretary. Managers of the industrial development departments of local chambers of commerce and similar agencies.	Under 3 (1925)	125-130	State House Annex, CONCORD, N. H.
<b>American International Association for Economic and Social Development.</b> Nelson A. Rockefeller, president. "Encourages practical programs of international cooperation in such fields as agriculture, public health, literacy, and industry."	— (1947)	—	30 Rockefeller Plaza, NEW YORK 20, N. Y.
<b>American Library Association</b> (librarians). John H. Cory, executive secretary.	Over 100 (1876)	16,000 (48 State associations)	50 East Huron St., CHICAGO 11, Ill.
<b>American Management Association.</b> Lawrence A. Appley, president. Membership includes commercial and industrial companies and executives in practically every type of American industry. The association's activities are devoted to the practical solution of current management problems through its divisions on Office Management, Production, Personnel, Marketing, Packaging, Finance, Insurance, etc.	50-60 (1923)	12,000	330 West 42d St., NEW YORK 18, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Marketing Association.</b> George H. Brown, secretary. Composed of teachers of marketing, market research specialists, government officials and others interested in increased efficiency in distribution, better teaching and research techniques, etc.	3-5 (1930)	3,000	1525 East 53rd St., (Rm. 404) CHICAGO 15, Ill.
<b>American National Red Cross.</b> G. C. Marshall, president. James T. Nicholson, executive vice president. A semi-governmental agency governed by a central committee of 18 members, six of which are appointed by the President of the United States. It is the official disaster-relief agency of the Nation. Activities include services to the Armed Forces, veterans, disaster relief, nursing programs, first-aid, accident prevention, blood donor services, nutrition education, etc. Membership includes 18 million senior and 19 million junior members; 3,750 chapters. Of its staff, over 1,000 are in Washington, D. C.; 5,000 are area workers; and 700 are abroad. The Junior Red Cross has approximately 19 million members in public and private schools.	See description (1881)	37,000,000 (see description)	17th & E St., WASHINGTON 13, D. C.
<b>American Planning and Civic Association.</b> Harlean James, executive secretary. Fosters conservation of natural resources; city, State, and regional planning, etc. Membership includes individuals, libraries, civic associations, chambers of commerce, city, county, and regional planning boards, municipal departments, etc. (The National Conference on State Parks is also in this office.)	6-8 (1935)	2,500	Union Trust Bldg., WASHINGTON 5, D. C.
<b>American Retail Association Executives</b> (formerly, National Association of Retail Secretaries). Sadie Hartman, secretary. Secretaries of retail trade departments of chambers of commerce and retail merchants associations.	Under 3 (1918)	450-475	Chamber of Commerce, NASHVILLE 3, Tenn.
<b>American Retail Federation.</b> Rowland Jones, Jr., president. An educational and government relations agency originally organized by larger department stores and mail order houses, but membership includes associations of both large and small retailers in many fields. Its objectives include activities which will provide the American public, legislators, and government officials with a better knowledge of distribution, and defend retailing against unjust discrimination and uneconomic legislation. (Also see Central Council of National Retail Associations; and National Conference of State Retail Associations; also list of almost 100 retail associations in the Wholesale-Retail Associations Section, Appendix 1.)	20-25 (1935)	20 national, 32 State associations	1627 K St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Society for Testing Materials.</b> C. L. Warwick, executive secretary. Sponsors research in properties of engineering materials, develops standard specifications and test methods, etc. Membership includes 4,800 engineers, technologists, etc., and 1,800 companies, associations, laboratories.	45-50 (1898)	6,600	1916 Race St., PHILADELPHIA 3, Pa.
<b>American Standards Association.</b> George F. Hussey, secretary. Develops nationally accepted standards in many engineering and industrial fields; also industrial safety codes. Over 50 national trade associations, and technical societies, are represented on its Standards Council. (Also see National Bureau of Standards, (p.620), American Society for Testing Materials, Society of Automotive Engineers, etc.)	90-100 (1918)	2,100	70 East 45th St., NEW YORK 17, N. Y.
<b>American Statistical Association.</b> Samuel Weiss, secretary. Composed of "statisticians, economists, business executives, government officials, university professors, etc., interested in the application of statistical methods to practical problems."	5-7 (1839)	5,000	1603 K St., WASHINGTON 6, D. C.
<b>American Tariff League.</b> Richard H. Anthony, secretary. A research and educational organization; studies duties or taxes levied by the Government on imports into the USA. Membership includes companies and associations.	5-7 (1885)	—	19 West 44th St., NEW YORK 18, N. Y.
<b>American Trade Association Executives.</b> Reuel Elton, general manager. The national society of paid executives (secretaries, managers, etc.) of 1,100 businessmen's organizations; chiefly those of national scope.	3-5 (1920)	1,100	Evening Star Bldg., WASHINGTON 4, D. C.
Arbitration. See American Arbitration Association.			
Associated State Chambers of Commerce. See new name, Council of State Chambers of Commerce.			
<b>Association of Consulting Management Engineers.</b> Nathaniel W. Barnes, executive secretary. Companies which specialize in management consulting services for the betterment of factory and other business organization and administration, etc.	4-6 (1929)	30-35	347 Madison Ave., NEW YORK 17, N. Y.
Attorneys. See Institute of Trade and Commerce Professions.			
Auctioneers. See National Society of Auctioneers.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Brookings Institution.</b> Harold G. Moulton, president. Conducts economic and governmental research most of which is made publicly available in books and pamphlets. One of the nation's leading research foundations in above fields. (Also see Twentieth Century Fund.)	35-40 (1916)	Foundation	722 Jackson Place, WASHINGTON 6, D. C.
<b>Central Council of National Retail Associations.</b> James C. Lucas, executive secretary. A conference group; uses the staff of the American Retail Federation. (The National Conference of State Retail Associations is also in this office.)	— (1942)	20 national associations	1627 K St., WASHINGTON 6, D. C.
Chain stores. See Institute of Distribution.			
<b>Chamber of Commerce of the United States.</b> Ralph Bradford, executive vice president. Arch N. Booth, manager. One of the two largest over-all organizations representing American business (also see National Association of Manufacturers). Membership includes nearly 2,300 local chambers of commerce and 540 national and local trade associations; also 20,000 individual members (banks, public utilities, manufacturers, distributors, etc.). Of its 430 staff, 320 are in Washington (the largest group of these are affiliated with the magazine, "Nation's Business"). The Chamber has departments on finance, insurance, distribution, manufacture, agriculture, construction, foreign trade, governmental affairs, local chambers, trade associations, etc.	430 (1912)	See description	1615 H St., WASHINGTON 6, D. C.
<b>Chambers of commerce.</b> See above, also: U. S. Associates, International Chamber of Commerce. U. S. Junior Chamber of Commerce. Council of State Chambers of Commerce. American Chamber of Commerce Executives. American Industrial Development Council. See Section 25 for list of State chambers of commerce and larger city chambers of commerce.			
<b>Civic service clubs:</b> Civitan International Cooperative Club International. Cosmopolitan International. Kiwanis International. Lions International. National Association of American Business Clubs. National Exchange Club. Optimist International. Rotary International. Round Table International. Note. See Section 27 for list of women's civic service clubs.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Civitan International.</b> Rudolph T. Hubbard, secretary. A federation of business and professional men's civic service clubs. Has 300 local clubs in the U. S. A.	6-10 (1920)	14,000	Comer Bldg., BIRMINGHAM 3, Ala.
<b>Committee for Economic Development.</b> W. Walter Williams, chairman. Organized during World War II to further economic stability through research and education. Fosters high levels of productivity and employment through "national planning" surveys. Its board of trustees represents over 100 leaders in American production and distribution, etc. (Also see National Planning Association, etc.)	55-60 (1942)	—	444 Madison Ave., NEW YORK 22, N. Y.
<b>Conference of American Small Business Organizations.</b> Frederick A. Virkus, chairman. One of the two largest (in staff) associations which have "small business" in their names (also see National Small Business Men's Association). The Conference claims affiliation with several hundred trade associations and chambers of commerce on mutual problems. (See text on Small Business Associations in Part III.)	8-10 (1942)	7,000	407 South Dearborn St., CHICAGO 5, Ill.
<b>Conference Board.</b> See National Industrial Conference Board.			
<b>Congress of American Industry.</b> This is the annual congress of the National Association of Manufacturers and allied associations.			
<b>Consumer cooperatives.</b> See Cooperative League of the U. S.; National Cooperatives, Inc.			
<b>Consumers.</b> See National Consumers League; National Consumer-Retailer Council; also Cooperative League of the U. S.			
<b>Convention bureaus.</b> See International Association of Convention Bureaus.			
<b>Cooperative Club International.</b> George A. Bray, president. A federation of business and professional men's civic service clubs.	11-15 (1912)	8,000 (115 local clubs)	Hotel President, KANSAS CITY 6, Mo.
<b>Cooperative League of the United States of America.</b> Jerry Voorhis, executive secretary. The national federation of consumer-purchasing cooperatives. Activities are largely educational; its merchandising organization is National Cooperatives, Inc. Membership includes 4,800 locals in the League and in National Cooperatives. National federations associated with the League are:	8-10 (1916)	1,300,000	343 S. Dearborn St., CHICAGO 4, Ill.
Cooperative Finance Association of America.			
Cooperative Health Federation of America.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Cooperatives, (<i>continued</i>)</b>			
Cooperative Society for Recreational Education.			
National Cooperatives, Inc.			
National Cooperative-Mutual Housing Association.			
North American Student Cooperative League.			
Credit Union National Association (fraternal member).			
<b>Cosmopolitan International.</b> Dwight J. Merriam, executive secretary. A federation of business and professional men's civic service clubs.	4-6 (1922)	3,500 (60 local)	211 Federal Annex, KEARNEY, Nebr.
<b>Council on Foreign Relations.</b> Walter H. Mallory, executive director. Economic, financial, etc., research.	50-55 (1921)	800	58 East 68th St., NEW YORK 21, N. Y.
<b>Council of Profit Sharing Industries.</b> Joseph B. Meier, executive secretary. Firms or corporations which have active programs on profit-sharing-with-employees.	4-6 (1947)	150	First National Tower, AKRON 8, Ohio.
<b>Council of State Chambers of Commerce</b> (former names, National Association of State Chambers of Commerce and Associated State Chambers of Commerce). Clarence A. Jackson, president. Its chief activity is taxation research.	Under 3 (1924)	30-40	Board of Trade Bldg., INDIANAPOLIS 4, Ind.
Detective agencies. See World Association of Detectives.			
Direct selling. See National Association of Direct Selling Companies.			
Distribution. See Institute of Distribution; also see list of 350 associations of wholesalers and retailers, Appendix I.)			
Economic (general): See American Economic Association; Committee for Economic Development; National Bureau of Economic Research; also see Research.			
Education. See American Council on Education; National Education Association.			
<b>Employment Agencies Protective Association of the U. S.</b> Grace E. Cooke, executive secretary. The National Employment Board, with the same secretary and some overlapping membership, is also in this office. Both organizations are the trade associations of the "white-collar", fee-charging employment agencies. Such firms serve employees and employers in the technical, educational and commercial fields.	4-6 (1923)	550	7 Water St., BOSTON 9, Mass.
Employment agencies. See above, also: International Association of Public Employment Services. National Association of Teachers Agencies. National Employment Board.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Executives of associations:</p> <p>American Chamber of Commerce Executives.</p> <p>American Retail Association Executives.</p> <p>American Trade Association Executives.</p> <p>National Institute for Commercial and Trade Organization Executives.</p>			
<p>Exhibitors Advisory Council. <i>Ænone</i> D. Negley, executive secretary. An exhibition research organization of manufacturers interested in the improvement of trade and industrial shows and expositions. Cooperates with the exhibit committees of Association of National Advertisers, and National Industrial Advertisers Association.</p>	3 (1926)	125-150	120 Greenwich St., NEW YORK 6, N. Y.
<p>Exporters. See Foreign trade.</p> <p>Fair trade. See American Fair Trade Council.</p> <p>Fairs. See International Association of Fairs and Expositions.</p>			
<p>Far East-America Council of Commerce and Industry (formerly, China-America Council of Commerce and Industry). Mildred B. Hughes, executive vice president. Organized "to foster and protect trade, commerce, and other relations between the Republic of China and the United States of America." Membership includes corporations, firms, individuals, of both the United States and China.</p>	20-25 (1943)	400	30 Rockefeller Plaza, NEW YORK 20, N. Y.
<p>Federal reports. See Advisory Council on Federal Reports.</p>			
<p>Foreign Policy Association. Helen M. Daggett, secretary. Carries on research and educational activities to aid in the constructive development of American foreign policy.</p>	45-50 (1918)	28,000	22 East 38th St., NEW YORK 16, N. Y.
<p>Foreign relations, etc. See above, also:</p> <p>American International Association for Economic and Social Development.</p> <p>Council on Foreign Relations.</p> <p>Pan American Union.</p> <p>United Nations.</p>			
<p>Foreign trade:</p> <p>Far East-America Council of Commerce and Industry.</p> <p>Independent Merchant Exporters Association.</p> <p>National Council of American Importers.</p> <p>National Foreign Trade Council.</p> <p>U. S. Associates, International Chamber of Commerce.</p>			



Association and chief paid official	Paid staff and year formed	Number of members	Address
Foreign trade: ( <i>continued</i> )			
U. S. Inter-American Council. (A list of associations of exporters and importers in various commodity fields is given in the Foreign Trade Associations Section, Appendix I.)			
<b>Foremen's League for Education and Association.</b> Harry P. Jeffrey, secretary. Membership includes managers of manufacturing companies, management consultants, etc.	Under 3 (1945)	200	Harries Bldg., DAYTON 2, Ohio.
Foremen. See above, also National Association of Foremen.			
Government officials. See Public Administration Clearing House.			
Home economics. See American Home Economics Association.			
Hygiene. See Industrial Hygiene Foundation of America.			
Importers. See Foreign trade.			
<b>Independent Business Council.</b> Clarence Earle, secretary. The membership of this newly-formed organization is chiefly in the Maryland area, but it hopes to cover all States.	Under 4 (1948)	—	448 Washington Bldg., WASHINGTON 5, D. C.
<b>Independent Merchant Exporters Association.</b> Louis I. Freed, executive secretary.	Under 3 (1948)	200	1424 K St., WASHINGTON 5, D. C.
<b>Industrial Hygiene Foundation of America</b> (formerly, Air Hygiene Foundation of America). John F. McMahon, managing director. Research and service in the field of industrial health, including prevention of occupational diseases, placement of physically disabled, etc. Membership composed of companies and trade associations.	11-15 (1935)	350	4400 Fifth Ave., PITTSBURGH 13, Pa.
<b>Industrial Research Institute.</b> C. G. Worthington, secretary. Founded under the auspices of the National Research Council; membership includes industrial companies maintaining research laboratories.	3-5 (1938)	100	60 East 42d St., NEW YORK 17, N. Y.
<b>Institute of Distribution.</b> Gladys M. Kiernan, executive secretary. Chain store companies in the clothing, department store, mail order, etc. fields (except food); activities devoted chiefly to legislative research and consumer relations. (Also see associations of chain store companies in Sections 2, 3, and 6.)	3-5 (1934)	60 companies, 9,500 stores	25 West 43rd St., NEW YORK 18, N. Y.
<b>Institute of Trade and Commerce Professions</b> (formerly, Trade and Commerce Bar Association). Charles H. Tuttle, executive vice president. Membership consists largely of attorneys specializing in trade association legal problems.	None (1932)	125-140	400 Madison Ave., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>International Association of Convention Bureaus.</b> J. S. Turner, secretary. Organized "to standardize, modernize and systematize convention organizations."	Under 3 (1914)	40-50	53 East Fourth St., CINCINNATI 2, Ohio.
<b>International Association of Public Employment Services.</b> B. C. Seiple, secretary. Staff members of government employment agencies.	Under 3 (1913)	12,000	1242 West Third St., CLEVELAND 13, Ohio.
<b>International Chamber of Commerce, American Section.</b> See new name. United States Associates, International Chamber of Commerce.			
<b>Junior Achievement, Inc.</b> George O. Tamblin, Jr., executive vice president. "A movement directed and promoted by the industrial and business leaders of the United States to make available to the youth of America between the ages of 14 and 21 a means whereby youth can obtain a well rounded practical understanding of what makes our business structure function."	80-85 (1926)	80,000 (20 local branches)	345 Madison Ave., NEW YORK 17, N. Y.
<b>Kiwanis International.</b> O. E. Peterson, secretary. A federation of business and professional men's civic service clubs. Has 3,000 local clubs in the USA.	100 (1915)	200,000	520 North Michigan Ave., CHICAGO 11, Ill.
<b>Laboratories.</b> See American Council of Commercial Laboratories; Industrial Research Institute.			
<b>Law (trade association attorneys).</b> See Institute of Trade and Commerce Professions.			
<b>Libraries.</b> See American Library Association; Special Libraries Association.			
<b>Lions International.</b> Melvin Jones, secretary general. A federation of business and professional men's civic service clubs. Has 6,300 local clubs in the USA.	175 (1917)	385,000	332 South Michigan Ave., CHICAGO 4, Ill.
<b>Little Business Men's League of America.</b> Wm. Castleman, president. Membership is largely in the Illinois area, but the association hopes to cover all States.	Under 4 (1938)	12,000	108 West Lake St., CHICAGO 1, Ill.
<b>Made in America Foundation.</b> G. M. Nowacke, secretary. Conducts a promotional program for American-made goods; membership includes manufacturing, etc., firms in various industries.	Under 3 (1933)	Foundation	66 Hudson St., HOBOKEN, N. J.
<b>Management.</b> See American Management Association; Association of Consulting Management Engineers; National Management Council; National Office Management Association; Society for the Advancement of Management; Systems and Procedures Association; etc.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Manufacturers. See National Association of Manufacturers; National Industrial Council. Associations of manufacturers in individual commodity fields are given in the various commodity sections. (See Section 25 for list of State associations of manufacturers.)			
<b>Manufacturers Agents National Association.</b> P. Edwin Thomas, executive secretary. Individuals or companies selling part of the output of certain manufacturers on a commission basis, but limited as to territorial operations, prices, and terms of sale. Generally, they do not warehouse goods.	4-6 (1947)	1,000	542 South Broadway, LOS ANGELES 13, Calif.
Marketing. See American Marketing Association; National Association of Marketing Research Agencies; etc.			
<b>National Associated Businessmen</b> (formerly, U. S. Business Organizations). Loring A. Schuler, executive director. Research in taxation, social security, etc.	3-5 (1946)	—	1025 Vermont Ave., WASHINGTON 5, D. C.
<b>National Association of American Business Clubs.</b> H. W. Edinburgh, executive secretary. A federation of business and professional men's civic service clubs.	5-7 (1923)	3,500 (over 60 local associations)	Dale Bldg., DANVILLE, Ill.
National Association of Commerical Organization Secretaries. See new name, American Chamber of Commerce Executives.			
<b>National Association of Direct Selling Companies.</b> J. M. George, general counsel. Manufacturers, etc., engaged in house-to-house distribution to consumers of food products, apparel, drug store items, household articles, and other products.	3-5 (1914)	150-200	165 Center St., WINONA, Minn.
<b>National Association of Foremen.</b> (Industry foremen). J. E. Bathurst, manager.	20 (1918)	35,000	321 West First St., DAYTON 2, Ohio.
<b>National Association of Manufacturers.</b> Earl Bunting, managing director. Noel Sargent, secretary. One of the two largest over-all organizations representing American business (also see Chamber of Commerce of the U. S.). About 350 national and local associations are affiliated through the National Industrial Council. Has committees on finance, legislative relations, international economic relations, taxation, labor-management relations, inter-association relations, etc.	400 (1895)	15,000	14 West 49th St., NEW YORK 20, N. Y.
<b>National Association of Marketing Research Agencies.</b> Aurilla Smith, secretary. Membership limited to one firm in each market.	Under 3 (1945)	Under 20	Corn Exchange, MINNEAPOLIS, Minn.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Association of Purchasing Agents.</b> George A. Renard, executive secretary. Membership includes purchasing agents from all types of industrial companies and educational, governmental and other organizations.	10-12 (1916)	11,000 (75 local associations)	11 Park Pl., NEW YORK 7, N. Y.
<b>National Association of Retail Secretaries.</b> See new name, American Retail Association Executives.			
<b>National Association of State Chambers of Commerce.</b> See new name, Council of State Chambers of Commerce.			
<b>National Association of Suggestion Systems.</b> S. W. Rubenstein, executive secretary. Companies operating employee suggestion systems. Members include manufacturers, transportation companies, public utilities, financial institutions, etc.	Under 3 (1942)	350	122 South Michigan Ave., CHICAGO 3, Ill.
<b>National Association of Teachers Agencies.</b> Hoyt S. Armstrong, secretary. Placement bureau companies.	— (1909)	60-70	533 Genesee Valley Trust Bldg., ROCHESTER 4, N. Y.
<b>National Association of Wholesalers</b> (succeeded the Council of National Wholesale Associations, formed in 1937). Paul H. Bolton, executive vice president.  Member associations include: American Coal Sales Association. Motor and Equipment Wholesalers Association. National-American Wholesale Lumber Association. National Association of Tobacco Distributors. National Wall Paper Wholesalers Association. National Wholesale Druggists Association. Wholesale Dry Goods Institute. (A list of over 200 associations of wholesalers in individual commodity fields is given in the Wholesale-Retail Section.)	Under 3 (1946)	7 national associations (with 5,500 members)	Ring Bldg., WASHINGTON 6, D. C.
<b>National Bureau of Economic Research.</b> W. J. Carson, executive director. One of the Nation's largest non-governmental research bureaus in certain economic fields (also see National Industrial Conference Board.) Conducts research in collaboration with agencies interested in national income and wealth, prices, banking and credit, fiscal policy, etc.	Over 75 (1920)	1,100	1819 Broadway, NEW YORK 23, N. Y.
<b>National Conference of State Retail Associations.</b> James C. Lucas, secretary. A conference group; uses the staff of the American Retail Federation. (The Central Council of National Retail Associations is also in the ARF office.)	— (1948)	34 State associations	1627 K St., WASHINGTON 6, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Consumer-Retailer Council.</b> Ruth W. Ayers, managing director. Member associations include American Association of University Women, American Home Economics Association, American Retail Federation, National Association of Food Chains, National Retail Dry Goods Association, National Retail Furniture Association, Retail Credit Institute of America.	8-10 (1937)	8 national associations (2 million individuals)	1860 Broadway, NEW YORK 23, N. Y.
<b>National Consumers League.</b> Elizabeth S. Magee, general secretary. Promotes improvements in labor standards. Is affiliated with Women's Joint Congressional Committee and National Conference of Social Work.	4-6 (1899)	10,000 (9 State leagues)	348 Engineers Bldg., CLEVELAND 14, Ohio.
<b>National Cooperatives, Inc.</b> Laurie Lehtin, manager. The merchandising and manufacturing organization for over 20 regional cooperative federations in the U. S., and Canada, representing nearly 5,000 local cooperatives with 5,800 consumer-owned outlets. Members engage in the distribution of petroleum products, food, lumber, fertilizer, etc. Is affiliated with the Cooperative League of the U. S., largely an educational organization; same address.	125-150 (1936)	24 federations (1,600,000 individuals)	343 South Dearborn St., CHICAGO 4, Ill.
<b>National Council of American Importers.</b> Harry S. Radcliffe, executive secretary. The imports of its member firms (wholesalers, and some manufacturers) cover more than 100 commodity lines, chiefly in the finished goods field: buttons, cameras, carpets, chemicals, confectionery, cutlery, English clothing, Italian food products, millinery, smokers' articles, wines, etc. (The Lace and Embroidery Association and the Linen Trade Association are also in this office, see Textile Associations Section. A list of associations of importers in specific commodity fields is given in the Foreign Trade Associations Section.)	6-8 (1921)	600	45 East 17th St., NEW YORK 3, N. Y.
<b>National Education Association.</b> Willard E. Givens, executive secretary. Teachers and others engaged in educational work, especially those in grammar and high schools. Affiliates include 2,100 State and local associations of teachers. Among its purposes are greater public support for education, better salaries for teachers, tenure regulations, retirement allowances, etc. NEA departments include: American Association for Health, Physical Education and Recreation. American Association of School Administrators. American Association of Teachers Colleges. American Educational Research Association.	340-360 (1857)	450,000	1201 16th St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
National Education Assn., ( <i>continued</i> )			
American Industrial Arts Association. Association for Supervision and Curriculum Development. National Association of Deans of Women. National Association of Journalism Directors of Secondary Schools. National Association of School Secretaries. National Association of Secondary School Principals. National Council of Administrative Women in Education. National Council for the Social Studies. National Science Teachers Association. Speech Association of America. United Business Education Association.			
National Employment Board. Grace E. Cooke, executive secretary. An association of private fee-charging employment agencies engaged in the negotiation of employment in the specialized fields of educational, technical, commercial, and general office personnel. (The Employment Agencies Protective Association is also in this office.)	3-5 (1918)	275-300	7 Water St., BOSTON 9, Mass.
National Exchange Club. Herold M. Harter, secretary. A federation of business and professional men's civic service clubs.	100 (1911)	75,000 (1,200 local clubs)	335 Superior St., Commercial Bank Bldg., TOLEDO 4, Ohio.
National Foreign Trade Council. E. P. Thomas, president. Wm. Swingle, executive vice president. In many ways, the Nation's leading association in world trade problems. Membership covers "all factors in foreign trade: industrial, agricultural, banking, railroads, shipping and air services, marine insurance, schools of foreign commerce, etc.; for the purpose of studying the position of the United States in world trade and contributing to the establishment of sound commercial policies." (See list of 350 foreign trade associations in Appendix 1.)	35-40 (1914)	800-900	111 Broadway, NEW YORK 6, N. Y.
National Industrial Conference Board. John S. Sinclair, president. One of the Nation's largest nongovernmental research bureaus in certain economic fields (also see National Bureau of Economic Research). Conducts research in cost of living, current business indicators, personnel management, etc. Its 3,000 subscribing associates include business organizations, labor unions, trade associations, government bureaus, libraries, universities.	125-150 (1916)	Associations, companies, etc.	247 Park Ave., NEW YORK 17, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Industrial Council.</b> Thomas M. Brennan, executive director. An affiliate of the National Association of Manufacturers. Its 350 member associations cover 40,000 factory owners.	12-15 (1907)	350 national, State and local associations	14 W. 49th St., NEW YORK 20, N. Y.
<b>National Institute for Commercial and Trade Organization Executives.</b> Spencer Shaw, secretary. Summer school courses sponsored by the American Trade Association Executives, Chamber of Commerce of the U. S., American Chamber of Commerce Executives, Northwestern University.	Under 3 (1921)	3 national associations	38 S. Dearborn St., CHICAGO 3, Ill.
<b>National Institute of Governmental Purchasing.</b> Albert H. Hall, executive director. State, county, and city purchasing agents.	Under 4 (1944)	—	730 Jackson Pl., WASHINGTON 6, D. C.
<b>National Management Council.</b> Charles H. Hatch, executive secretary. Sponsors American participation in the International Management Congresses. Cooperates with the American Management Association and similar organizations.	Under 3 (1933)	8 associations	347 Madison Ave., NEW YORK 17, N. Y.
<b>National Office Management Association.</b> W. H. Evans, secretary. Commercial, industrial, and financial executives engaged in some phase of office or personnel management.	15-20 (1919)	9,000	132 W. Chelton Ave., PHILADELPHIA 44, Pa.
<b>National Planning Association.</b> E. J. Coil, executive director. A leading national center of information and research on social and economic problems. Promotes joint studies by business, labor, farm, etc., associations.	30-35 (1934)	2,500	800 21st St., WASHINGTON 6, D. C.
<b>National Research Council.</b> Raymond L. Zwemer, executive secretary. The Nation's center of information on certain types of industrial and allied research. Organized by the National Academy of Sciences; membership consists mainly of representatives of national technical, and scientific societies, institutions, and government agencies. Promotes research in the mathematical, physical, chemical, and biological sciences, and in the application of these sciences to engineering, agriculture, medicine, etc. Maintains advisory relations with industrial research laboratories and Federal bureaus; administers funds for special research projects and research fellowships.	Over 200 (1916)	220	2101 Constitution Ave., WASHINGTON 25, D. C.
<b>National Safety Council.</b> Ned. H. Dearborn, president. Objective is accident prevention in all fields; industry, traffic and transportation, homes, farms, schools and colleges. Membership includes industries, transportation and insurance companies, trade and labor organizations, chambers of commerce and other civic groups, schools, libraries, etc.	250 (1913)	7,500 (over 65 local chapters)	20 North Wacker Dr., CHICAGO 6, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Small Business Men's Association.</b> DeWitt Emery, president. The oldest group with "small business" in its name. Many of its bulletins are sent to 40,000 persons. (See Conference of American Small Business Organizations.)	15-20 (1937)	—	163 North Union St., AKRON, Ohio.
<b>National Society of Auctioneers.</b> John A. McClintock, secretary. (One method of wholesale and retail distribution is through sales at auction.)	4-6 (1946)	1,500	506 North Vandeventer Ave., ST. LOUIS 8, Mo.
<b>New Council of American Business.</b> Miles Pennybacker, president. Fosters economic studies.	Under 4 (1945)	1,000	1737 H St., WASHINGTON 6, D. C.
Office management. See Management. Organization of American States. See Pan American Union.			
<b>Optimist International.</b> Russell F. Meyer, secretary. A federation of business and professional men's civic service clubs. Has 540 local clubs in the U. S. A.	40-45 (1911)	40,000	Railway Exchange Bldg., ST. LOUIS, Mo.
<b>Pan American Union.</b> Alberto Lleras, director general. An intergovernmental organization of the 21 American Republics. The PAU is also the "central, permanent organ and general secretariat of the Organization of American States."	175 (1890)	21 American republics	17th and Constitution Ave., WASHINGTON 6, D. C.
Placement bureaus. See Employment agencies.			
Planning. See National Planning Association.			
Profit sharing. See Council of Profit Sharing Industries.			
<b>Public Administration Clearing House (PACH).</b> Herbert Emmerich, director. Seeks improvement in public administration through interchange of information and experiences; conducts a personnel exchange service; operates a joint reference library. Cooperates closely with 18 national organizations of public officials, governors, mayors, city managers, tax officials, and so on, which maintain headquarters at the above address. Cooperating associations include: American Municipal Association. American Public Welfare Association. American Public Works Association. American Society for Public Administration. American Society of Planning Officials. Association of State Planning and Development Agencies. Civil Service Assembly. Council of State Governments. Federation of Tax Administrators. Governors Conference of the U. S. International City Managers Association.	40-50 (1931)	See description	1313 East 60th St., CHICAGO 37, Ill.





Association and chief paid official	Paid staff and year formed	Number of members	Address
Safety. See National Safety Council.			
Science. See American Association for the Advancement of Science; National Academy of Sciences.			
Secretaries. See Executives.			
Service clubs. See Civic Service clubs.			
<b>Small Business Economic Foundation.</b> DeWitt Emery, president. (Affiliated with National Small Business Men's Association.)	— (1946)	—	122 West Monroe St., CHICAGO 3, Ill.
Small business organizations. See text on Small Business Associations in Part III.			
<b>Society for the Advancement of Management.</b> Carl S. Coler, executive director. Manufacturing and other merchandising executives; industrial, mechanical, personnel, and management engineers, teachers, etc. Has local chapters in over 50 leading cities.	10-15 (1912)	7,000	84 William St., NEW YORK 7, N. Y.
<b>Special Libraries Association.</b> Kathleen B. Stebbins, executive secretary. Librarians of business and other specialized libraries, of associations, corporations, professional societies, hospitals, museums, universities, etc.	8-10 (1909)	5,000	31 East 10th St., NEW YORK 3, N. Y.
Standards. See American Standards Association; American Society for Testing Materials; Systems and Procedures Association of America, etc.			
Statistics. See American Statistical Association.			
Suggestion systems. See National Association of Suggestion Systems.			
<b>Systems and Procedures Association of America.</b> Joseph S. Covell, managing director. Office management experts; program includes standardization of machines, equipment, forms; plan for study and training of people for systems and procedures work; etc.	None (1944)	200 (6 local chapters)	1518 Walnut St., PHILADELPHIA 2, Pa.
Tariff. See American Tariff League.			
Testing. See American Society for Testing Materials.			
Trade association executives. See American Trade Association Executives; also Executives.			
Trade association law. See Institute of Trade and Commerce Professions.			
Trade marks. See U. S. Trade Mark Association.			
Trade shows. See Exhibitors Advisory Council.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Twentieth Century Fund.</b> Evans Clark, executive director. The Fund's standard practice is to issue reports on controversial economic questions (production, distribution, national resources, etc.), based upon comprehensive surveys by special research staffs, together with recommendations for action by special committees. It is endowed by E. A. Filene funds. Also see Brookings Institution; and Research.	25-30 (1919)	—	330 West 42d St., NEW YORK 18, N. Y.
<b>United States Associates, International Chamber of Commerce</b> (formerly, International Chamber of Commerce, American Section). Alvin E. Dodd, managing director. Formed "to serve as the organization representing the United States membership in the International Chamber of Commerce." Members include national, regional, and local financial, industrial, and commercial organizations. (Name changed in early 1949 to U. S. Council of the International Chamber of Commerce.)	18-20 (1920)	375 companies	18 E. 41st St., NEW YORK 17, N. Y.
<b>United States Inter-American Council.</b> K. H. Donavin, executive director. The United States section of the Inter-American Council of Commerce and Production. Membership includes about 200 industrial and commercial firms, banks, insurance companies, etc., in 20 Latin American countries and the United States. Is sponsored by the Chamber of Commerce of the U. S., National Association of Manufacturers, and National Foreign Trade Council. Was organized to facilitate free enterprise in the various countries represented.	3-5 (1941)	200	1615 H St., WASHINGTON 6, D. C.
<b>U. S. Junior Chamber of Commerce.</b> Frank Fister, executive vice president. The Nation's largest association of businessmen as to direct membership. Limited to younger executives, etc., between the ages of 21-35. Activities include civic betterment, Americanization, public health, youth welfare, economic education, etc.	30-35 (1920)	180,000 (1,800 local associations)	Akdar Bldg., TULSA, Okla.
<b>United States Trade Mark Association.</b> Henry B. King, secretary. Activities devoted largely to protection of trade marks of member firms, etc., from infringement.	4-6 (1878)	300	522 5th Ave., NEW YORK 18, N. Y.
<b>Wholesalers.</b> See Manufacturers Agents National Association; National Association of Wholesalers. NOTE.—A list of 250 associations of wholesalers in individual commodity fields is given in Appendix 1.			
<b>World Association of Detectives.</b> D. J. Winters, secretary. Detective agency companies.	Under 3 (1922)	75-80	Hi-Long Bldg., COLUMBUS, Ohio.

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## Part II

# MISCELLANEOUS SECTIONS

Part II, Sections 16 through 27, covers various types of organizations that are not susceptible to arrangement by industry groupings as in Part I, but that are of special importance in the economic and social life of the United States.

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## Better Business Bureaus

**B**BETTER business bureaus represent "self-government in local business." They are nonprofit service corporations, maintained by business firms to elevate the standards of business conduct, fight frauds, and assist the public to achieve maximum satisfaction from its relations with busi-

ness. They do not endorse or recommend any security, product, service, or concern, and no concern is permitted to indicate otherwise in its advertising and selling.

The two centers of information in this field at the national level are the:

Organization	Year formed	Paid staff	Number of members
<b>Association of Better Business Bureaus</b> (formerly, National Association of Better Business Bureaus). Victor H. Nyborg, president. 405 Lexington Ave., New York 17, N. Y. The national organization of local autonomous better business bureaus; sponsored by retail stores and other business firms to practice business self-regulation and control unfair advertising and selling practices.	1914	6-10	95-100 local bureaus
<b>National Better Business Bureau.</b> Edward L. Greene, general manager, 405 Lexington Ave., New York 17, N. Y. Originally organized by leading national advertising agencies; membership also includes manufacturers, publishers, etc. Promotes high standards in national advertising; is a member of the Association of Better Business Bureaus.	1911	30-35	1,100-1,200

A bulletin of the Association of Better Business Bureaus, "An American Ideal in Action," states:

The better business bureaus are not government bureaus, although their main function is the protection of the public, and their services are free.

Most of their work is carried on without fanfare or public ballyhoo, and it is doubtful if even the people who use their services know what they are all about. And yet these bureaus house an American ideal in action which is one of the most constructive forces shaping the whole pattern of business conduct in this country.

Years ago, abuses in advertising were a stench in the nostrils of honest people. Quack cures, swindles and illegitimate promotion schemes flourished openly, and their false and flamboyant claims packed the pages of many periodicals. To meet

this intolerable situation, a group of farsighted business leaders got together and resolved that business must purge itself of these vicious elements which, destroying public confidence, threatened to undermine the whole system of private enterprise. They resolved that business itself must keep its own house clean; that advertising laws must be framed with teeth in them to prosecute violations; and that business practices must be squarely based on principles of truth, accuracy, and fair play. It was a revival of the old vigilante spirit, with honest men joining hands to fight a corrupt situation that endangered them all. And so vigilance committees were formed in various cities and strict advertising laws were drawn up and put through State legislatures.

The local bureaus named below are listed with the city name first.

## 85 Better Business Bureaus

- Akron Better Business Bureau.**  
John L. O'Brien, manager,  
5 East Buchtel Bldg., Akron 8, Ohio.
- (Albuquerque) Better Business Bureau of New Mexico.**  
Harry H. Luttbeg, manager,  
Sunshine Bldg., Albuquerque, N. Mex.
- Amarillo Better Business Bureau.**  
Gordon K. Morrison, manager,  
120 East 7th St., Amarillo, Tex.
- Atlanta Better Business Bureau.**  
H. G. Mitchell, manager,  
8th Floor, Volunteer Bldg., Atlanta 3, Ga.
- Bakersfield Chamber of Commerce.**  
C. Vance Anderson, manager,  
1701 Chester Ave., Bakersfield, Calif.
- Baltimore Better Business Bureau.**  
Gail B. Ussery, general manager,  
330 North Charles St., Baltimore 1, Md.
- Benton Harbor Chamber of Commerce (Better Business Division).**  
Arthur C. Cahow,  
Box 693, Benton Harbor, Mich.
- Binghampton Chamber of Commerce.**  
C. N. Sherman, manager,  
66 Chenango St., Binghamton, N. Y.
- Boston Better Business Bureau.**  
Kenneth B. Backman, manager,  
52 Chauncy St., Boston 11, Mass.
- Buffalo Better Business Bureau.**  
Harold W. Webber, general manager,  
625 Liberty Bank Bldg., Buffalo 2, N. Y.
- Chicago Better Business Bureau.**  
Kenneth Barnard, general manager,  
7 South Dearborn St., Chicago 3, Ill.
- Cincinnati Better Business Bureau.**  
George C. Young, president,  
105 West 4th St., Cincinnati 2, Ohio.
- Cleveland Better Business Bureau.**  
Marshall A. Mott, president,  
345 Hanna Bldg., Cleveland 15, Ohio.
- Columbus Better Business Bureau.**  
Homer E. Frye, president,  
193 East Broad St., Columbus 15, Ohio.
- Dallas Better Business Bureau.**  
G. Duffield Smith, executive vice president,  
2208 Main St., Dallas 1, Tex.
- Dayton Better Business Bureau.**  
Hazel L. Nolan, manager,  
509 Keith Bldg., Dayton 2, Ohio.
- Des Moines Better Business Bureau.**  
Lowell P. Nicholas, manager,  
Room 439 Insurance Exchange Bldg., Des Moines 9, Iowa.
- Detroit Better Business Bureau.**  
H. I. McEldowney, general manager,  
Transportation Bldg., Detroit 26, Mich.
- Fort Wayne Better Business Bureau.**  
H. C. Dart, manager,  
Central Bldg., Fort Wayne 2, Ind.
- Fort Worth Better Business Bureau.**  
James L. Pritchett, general manager,  
Burk Burnett Bldg., Fort Worth 2, Tex.
- Grand Rapids Better Business Bureau.**  
Alfred H. Rybstra, manager,  
29-33 Pearl St., Grand Rapids 2, Mich.
- Hamilton Merchants Association (Better Business Division).**  
Donald L. Mitchell, secretary,  
First National Bank Bldg., Hamilton, Ohio.
- Hartford Better Business Bureau.**  
F. Preston Leavitt, general manager,  
190 Trumbull St., Hartford 3, Conn.
- Houston Better Business Bureau.**  
C. E. Buehner, executive vice president,  
538 West Bldg., Houston 2, Tex.
- Huntington Better Business Bureau.**  
J. L. Patterson, manager,  
916 5th Ave., Huntington 11, W. Va.
- Indianapolis Better Business Bureau.**  
T. M. Overley, manager,  
Lemcke Bldg., Indianapolis 4, Ind.
- Kansas City Better Business Bureau.**  
George M. Husser, manager,  
1025 Grand Ave., Kansas City 6, Mo.
- Lima Better Business Bureau.**  
L. W. Hannon, secretary-manager,  
212 North Elizabeth St., Lima, Ohio.
- Lincoln Better Business Bureau.**  
Lucy D. Hustead, manager,  
Continental Bldg., Lincoln 8, Nebr.
- Long Beach Better Business Bureau.**  
M. E. Ridenour, manager,  
Heartwell Bldg., Long Beach 2, Calif.

**Los Angeles Better Business Bureau.**

Robert J. Buacr, general manager,  
Lincoln Bldg., Los Angeles 14, Calif.

**Louisville Better Business Bureau.**

Leo A. Meagher, managing director,  
2d Floor, Washington Bldg., Louisville 2, Ky.

**Marion Chamber of Commerce (Better Business Division).**

Hugh E. Webster, secretary,  
118 North State St., Marion, Ohio.

**Memphis Better Business Bureau.**

Ralph C. Caswell, manager,  
Falls Bldg., Memphis, Tenn.

**Miami Chamber of Commerce (Better Business Division).**

William W. Dohany, manager,  
130 Shoreland Arcade, Miami 32, Fla.

**Milwaukee Better Business Bureau.**

Richard D. Jordan, general manager,  
712 North 6th St., Milwaukee 3, Wis.

**Minneapolis Better Business Bureau.**

C. W. Shirk, secretary-manager,  
North American Life and Casualty Bldg.,  
Minneapolis 5, Minn.

**New Orleans Better Business Bureau.**

James W. Barr, manager,  
Audubon Bldg., New Orleans 16, La.

**New York Business Bureau.**

Hugh R. Jackson, executive vice president,  
280 Broadway, New York 7, N. Y.

**Norfolk Better Business Bureau.**

W. B. Sutherland, manager,  
9 Selden Arcade, Norfolk 10, Va.

**Norristown Chamber of Commerce (Better Business Division).**

Erich H. Sander, manager,  
36 Curren Arcade, Norristown, Pa.

**North Tonawanda Business and Civic Association (Better Business Division).**

Matthew M. Shook, executive secretary,  
Power Bldg., North Tonawanda, N. Y.

**Oakland Better Business Bureau.**

Jack A. Harris, general manager,  
1610 Harrison St., Oakland 12, Calif.

**Oklahoma City Better Business Bureau.**

C. N. Kemery, general manager,  
105 North Hudson St., Oklahoma City 2, Okla.

**Omaha Better Business Bureau.**

John J. Henry, general manager,  
Redick Tower, 15th & Harney, Omaha 2, Nebr.

**Orlando (Greater) Chamber of Commerce.**

A. C. Slaughter, secretary-manager,  
113 East Central Ave., Orlando, Fla.

**Peoria Better Business Bureau.**

Clarence N. Bolton, general manager,  
Lehmann Bldg., Peoria 2, Ill.

**Philadelphia Better Business Bureau.**

Hugh Smith, general manager,  
1417 Sansom St., Philadelphia 2, Pa.

**(Phoenix) Maricopa County Better Business Bureau.**

Marcella E. McLeod, manager,  
Adams Hotel Bldg., Phoenix, Ariz.

**Pittsburgh Better Business Bureau.**

G. H. Dennison, general manager and secretary,  
Oliver Bldg., Pittsburgh 2, Pa.

**Portland Better Business Bureau.**

Alan Whitman, manager,  
142 Free St., Portland 3, Maine.

**Portland Better Business Bureau.**

Lyle L. Janz, general manager,  
Park Bldg., Portland 5, Oreg.

**Providence Better Business Bureau.**

William C. A. Willman, manager,  
248 Weybosset St., Providence 3, R. I.

**(Reno) Nevada Retail Merchants Association (Better Business Division).**

Tate Williams, secretary-manager,  
Byington Bldg., Reno, Nev.

**(Richmond) Virginia Better Business Bureau.**

C. V. Werne, secretary,  
Central National Bank Bldg., Richmond 19, Va.

**Roanoke Better Business Bureau.**

Frank J. Sherertz, manager,  
Colonial Bank Bldg., Roanoke 11, Va.

**Rochester Better Business Bureau.**

Harry C. Reynolds, manager,  
729 Sibley Tower Bldg., Rochester 4, N. Y.

**Sacramento Better Business Bureau.**

D. H. McCrea, secretary-manager,  
1005 J St., Sacramento 6, Calif.

**St. Louis Better Business Bureau.**

H. W. Riehl, general manager,  
373 Arcade Bldg., St. Louis 1, Mo.

**San Antonio Vigilance Committee.**

T. J. Turner, manager,  
Commerce Bldg., San Antonio 5, Tex.



**San Diego Better Business Bureau.**

Frank B. Jennings, general manager,  
Spreckles Bldg., San Diego 1, Calif.

**San Francisco Better Business Bureau.**

Muriel Tsvetkoff, general manager,  
15 Stockton St., San Francisco 8, Calif.

**San Jose Better Business Bureau.**

Harry Knox, secretary-manager,  
Porter Bldg., San Jose 20, Calif.

**Santa Ana Business Men's Association (Better Business Division).**

Phil M. Brown, manager,  
514½ North Main St., Santa Ana, Calif.

**Santa Barbara Better Business Bureau.**

John I. Snetsinger, manager,  
14 East Carillo St., Santa Barbara, Calif.

**Schenectady Better Business Bureau.**

Malcolm Wilson, manager,  
246 State St., Schenectady 5, N. Y.

**Seranton Better Business Bureau.**

T. F. Leahy, manager,  
Chamber of Commerce Bldg., Scranton 3, Pa.

**Shreveport Better Business Bureau.**

R. A. Booth, manager,  
First National Bank Bldg., Shreveport 24, La.

**South Bend Association of Commerce (Better Business Division).**

James Leddy, manager,  
107 North Main St., South Bend, 7, Ind.

**Spokane Better Business Bureau.**

Marie M. Ferrell, executive secretary,  
725 First Ave., Spokane 8, Wash.

**Springfield Better Business Bureau.**

Van Miller, manager,  
1275 Main St., Springfield 3, Mass.

**Springfield Better Business Bureau.**

Leo F. Busch, manager,  
300 Landers Bldg., Springfield, Mo.

**Stockton Better Business Bureau.**

Bert Lewis, general manager,  
314 East Main St., Stockton 5, Calif.

**Syracuse Better Business Bureau.**

John S. Pendergast, manager,  
351 South Warren St., Syracuse 2, N. Y.

**Tacoma Better Business Bureau.**

Walter West, manager,  
Tacoma Bldg., Tacoma 2, Wash.

**Terre Haute Chamber of Commerce (Better Business Division).**

Pearl York Gibson, chairman,  
629 Cherry St., Terre Haute, Ind.

**Toledo Better Business Bureau.**

R. H. Cromwell, manager,  
Commerce Bldg., Toledo 4, Ohio.

**Tulsa Better Business Bureau.**

Edward T. Wigg, manager,  
109-A East 3d St., Tulsa 3, Okla.

**Utica Better Business Bureau.**

W. B. Carver, manager,  
8 Elizabeth St., Utica 2, N. Y.

**Washington Better Business Bureau.**

Claude H. Woodward, director,  
Evening Star Bldg., Washington 4, D. C.

**(Wheeling) Ohio Valley Board of Trade (Better Business Division).**

F. Leslie Body, manager,  
Board of Trade Bldg., Wheeling, W. Va.

**Wichita Chamber of Commerce (Business Protective Bureau).**

Ralph S. Hinman, manager,  
1019 Beacon Bldg., Wichita 2, Kans.

**Worcester Better Business Bureau.**

Josephine H. Peirce, manager,  
32 Franklin St., Worcester 8, Mass.

**Youngstown Better Business Bureau.**

Caroline M. Chadwick, acting manager,  
Union National Bank Bldg., Youngstown 2, Ohio.

## Commodity and Stock Exchanges

THESE specialized cooperative organizations maintain for their members a central place of business where open market transactions can be carried on. Statistical and reporting services are also provided. Such organizations have been active in European centers for at least 2,000 years. Generally, they operate under fairly close governmental supervision to prevent monopolistic "corners" and gambling. In the United States, the Securities and Exchange Commission and the Commodity Administration are foremost supervision agencies.

Oldest of the metropolitan exchanges is the New York Stock Exchange, established in 1792; then comes the St. Louis Grain Exchange (1836) and the 100-year-old Chicago Board of Trade (1848), the Nation's largest exchange in farm commodities. Largest in staff are the New York Stock Exchange, with 1,300 employees; New York Curb Exchange, with 320; Chicago Board of Trade, with 200; and the New York Produce Exchange, with almost 200.

Many organizations with the word "exchange" in their names represent a different type of exchange, such as the

National Federation of Women's Exchanges, American National Cooperative Exchange, etc. On the other hand, many agencies are regular exchanges although their names do not indicate the fact. Examples include the Baltimore Chamber of Commerce (the regular chamber of the community-development type is the Baltimore Board of Trade) and the boards of trade in Cairo, Chicago, Cincinnati, etc. Information on associations such as the American Cotton Waste Exchange and the Association of Stock Exchange Firms is given in the Finance Associations Section, p. 352.

Eighteen of the commodity exchanges named below (those marked with an asterisk) deal in futures and are regulated by the Department of Agriculture through its Commodity Exchange Authority. Included in the list are many local exchanges. These, however, are often Nation-wide in their influence on trading in the commodities in which they specialize, and stock and commodity exchanges throughout the world keep closely in touch with their market transactions.

## 65 Commodity and Stock Exchanges

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Amarillo Grain Exchange.</b> E. C. Shuman president.	8-10 (1928)	25-30	512 East 4th St., AMARILLO, Tex.
<b>Augusta Cotton Exchange</b> . . . . .	No report received	—	AUGUSTA, Ga.
<b>Baltimore Chamber of Commerce</b> (hay, grain, etc.). Howard G. Disney, secretary.	60-70 (1853)	100	Chamber of Commerce Bldg., BALTIMORE, Md.
<b>Boston Grain and Flour Exchange.</b> George H. Hopkins, secretary.	6-8 (1925)	100-150	177 Milk St., BOSTON 9, Mass.
<b>Cairo Board of Trade</b> (grain, etc.). John Thistlewood, secretary.	1-3 (1889)	20-30	216 7th St., CAIRO, Ill.
<b>Charleston Cotton Exchange.</b> D. G. Gadsden, secretary.	1-3 (1872)	30-40	CHARLESTON, S. C.
<b>*Chicago Board of Trade.</b> Everette B. Harris, secretary. The Nation's largest commodity exchange in the handling of food products. Commodities include grain, soybeans, cotton, lard, and cottonseed oil; also securities.	200 (1848)	1,400	141 West Jackson Blvd., CHICAGO 4, Ill.
<b>Chicago Livestock Exchange.</b> Eugene M. Hughes, secretary.	6-10 (1884)	280	Union Stock Yards, CHICAGO 9, Ill.
<b>*Chicago Mercantile Exchange.</b> O. W. Olson, executive vice president. A commodity exchange; butter, eggs, cheese, dressed poultry, potatoes and onions.	30-35 (1919)	490	110 North Franklin St., CHICAGO 6, Ill.
<b>*Chicago Open Board of Trade</b> (grain, soybeans, etc.). Wm. H. Rohn, secretary.	6-10 (1880)	150-200	171 West Quincy St., CHICAGO 4, Ill.
<b>Chicago Stock Exchange.</b> Carl E. Ogren, secretary.	35-40 (1882)	300	120 South La Salle St., CHICAGO 3, Ill.
<b>Cincinnati Board of Trade</b> (grain, etc.). R. E. Rife, general manager.	6-10 (1918)	30-40	Federal Reserve Bank Bldg, CINCINNATI, Ohio.
<b>Clarksdale Cotton Exchange.</b> L. L. Ledbetter, secretary.	6-10 (1915)	30-40	CLARKSDALE, Miss.
<b>Commercial Exchange of Philadelphia</b> (grain, etc.). L. J. Riley, secretary.	30-35 (1854)	170-180	Bourse Bldg., PHILADELPHIA 6, Pa.
<b>Corn Exchange of Buffalo</b> . . . . .	50-55 (1904)	75-100	238 Main St., BUFFALO 2, N. Y.
<b>Dallas Cotton Exchange.</b> K. G. Hunt, secretary.	25-30 (1907)	135-150	608 North St. Paul St., DALLAS, Tex.
<b>Denver Grain Exchange.</b> C. E. Davis, chief inspector.	6-10 (1912)	60-70	Cooper Bldg., DENVER, Colo.
<b>*Duluth Board of Trade</b> (grain, flaxseed, etc.). G. B. Hathaway, secretary.	5-8 (1881)	145-150	301 West 1st St., DULUTH, Minn.

\* Deals in futures and is regulated by the Department of Agriculture through its Commodity Exchange Authority.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Enid Board of Trade (grain, etc.). C. J. Harriss, assistant secretary.	5-8 (1916)	20-30	First National Bank Bldg., ENID, Okla.
Fort Worth Grain and Cotton Exchange. E. B. Wooten, secretary.	3-5 (1907)	40-50	Fair Bldg., FORT WORTH 2, Tex.
Galveston Cotton Exchange and Board of Trade. G. H. Brown, secretary.	6-10 (1875)	80-90	Cotton Exchange Bldg., GALVESTON, Tex.
Greenwood Cotton Exchange. Charles J. Swayze, secretary.	3-5 (1901)	80-90	103 Howard St., GREENWOOD, Miss.
Houston Cotton Exchange and Board of Trade. H. L. Gossman, secretary.	3-5 (1874)	130-140	Cotton Exchange Bldg., HOUSTON, Tex.
Houston Merchants Exchange (grain, etc.). Roy T. James, managing director.	15-20 (1919)	35-45	202 Travis St., HOUSTON, Tex.
Hutchinson Board of Trade Association (grain, etc.). M. W. Urban, secretary.	Under 3 (1916)	50-60	102 North Main St., HUTCHINSON, Kans.
Indianapolis Board of Trade. (Formed in 1882 and operated as a nonprofit commodity exchange until 1946, when it was reorganized as a share-holding corporation.)	—	—	
*Kansas City Board of Trade (grain, etc.). W. R. Scott, executive vice president.	20-25 (1856)	200-225	Board of Trade Bldg., KANSAS CITY, Mo.
Little Rock Cotton Exchange. W. T. Black, secretary.	3-5 (1916)	30-40	Cotton Exchange Bldg., LITTLE ROCK, Ark.
Los Angeles Cotton Exchange. W. C. Holland, secretary.	Under 3 (1923)	Under 20	Cotton Exchange Bldg., LOS ANGELES, Calif.
*Los Angeles Grain Exchange. C. G. White, secretary.	6-8 (1913)	55-65	411 South Main St., LOS ANGELES 13, Calif.
Louisiana Sugar and Rice Exchange. Raymond J. Martinez, executive secretary.	3-5 (1883)	75-100	305 North Peters St., NEW ORLEANS 16, La.
Louisville Board of Trade (grain, etc.). W. E. Morrow, secretary.	20-25 (1862)	—	421 West Market St., LOUISVILLE, Ky.
Memphis Cotton Exchange. A. H. Bower, secretary.	20-25 (1873)	175	Cotton Exchange Bldg., MEMPHIS, Tenn.
*Memphis Merchants Exchange. J. M. Trenholm, secretary. Commodities include cottonseed meal, soybean meal, etc.	3-5 (1882)	125-150	Cotton Exchange Bldg., MEMPHIS, Tenn.
*Milwaukee Grain Exchange. James G. O'Brien, secretary.	40-45 (1858)	135-140	741 North Milwaukee St., MILWAUKEE 2, Wis.
*Minneapolis Grain Exchange (formerly, Minneapolis Chamber of Commerce). E. C. Hillweg, secretary.	20-25 (1881)	520-530	4th Ave. South at 4th St., MINNEAPOLIS, Minn.

Deals in futures and is regulated by the Department of Agriculture through its Commodity Exchange Authority.



Association and chief paid official	Paid staff and year formed	Number of members	Address
Montgomery Cotton Exchange. Paul T. Sayre, secretary.	1-3 (1912)	Under 20	20 Commerce St., MONTGOMERY, Ala.
New England Fish Exchange. Edmund L. Dunn, president.	12-14 (1908)	80-90	Fish Pier, BOSTON, Mass.
New Orleans Board of Trade. J. H. Ricau, secretary. (Commodities include rice, grain, fish, bananas, etc.)	25-30 (1889)	275-300	320 Magazine St., NEW ORLEANS 12, La.
*New Orleans Cotton Exchange. Henry Plauche, secretary.	30-40 (1871)	350-400	231 Carondelet St., NEW ORLEANS 12, La.
New York Cocoa Exchange. Robert Cross, secretary.	6-7 (1925)	150-200	92 Beaver St., NEW YORK 5, N. Y.
New York Coffee and Sugar Exchange. A. D. Corbett, executive secretary.	18-20 (1882)	350	113 Pearl St., NEW YORK 4, N. Y.
New York Commodity Exchange. H. J. Fink, secretary. Commodities include rubber, silk, metals, hides, etc.	25-50 (1933)	675	81 Broad St., NEW YORK 4, N. Y.
*New York Cotton Exchange. John J. Scanlan, secretary.	150-160 (1870)	450	60 Beaver St., NEW YORK 4, N. Y.
New York Curb Exchange. Charles E. McGowan, secretary. A stock and bond exchange; national in scope.	315-320 (1911)	775-800	86 Trinity Pl., NEW YORK 6, N. Y.
*New York Mercantile Exchange. C. B. Rader, manager. Commodities include butter, eggs, potatoes, etc.	14-16 (1873)	350	6 Harrison St., NEW YORK 13, N. Y.
*New York Produce Exchange. Laurel Duval, managing director. Commodities include grain, vegetable oils, feeds, packing house products, securities, etc.	180-190 (1861)	560	2 Broadway, NEW YORK 4, N. Y.
New York Stock Exchange. Emil Schram, president. A stock and bond exchange; national in scope.	1,300 (1792)	1,375	11 Wall St., NEW YORK 5, N. Y.
Norfolk Cotton Exchange . . . . .	No report received	—	NORFOLK, Va.
Ogden Grain Exchange. Lloyd C. Stone, chief inspector and secretary.	Under 3 (1918)	20-30	210 Eccles Bldg., OGDEN, Utah.
Omaha Grain Exchange. F. P. Manchester, secretary.	125-150 (1903)	150-160	Grain Exchange Bldg., OMAHA, Nebr.
Peoria Board of Trade (grain, etc.). W. V. Wheat, secretary.	25-30 (1869)	75-100	330 South Washington St., PEORIA, Ill.
Pine Bluff Cotton Exchange. Glenn A. Railsback, secretary.	Under 3 (1919)	30-40	2d and Chestnut Sts., PINE BLUFF, Ark.
Pittsburgh Grain and Hay Exchange. W. L. Walton, secretary.	Under 3 (1880)	Under 20	Wabash Bldg., PITTSBURGH, Pa.
*Portland Grain Exchange. N. J. Barbare, president.	Under 3 (1929)	30-40	Lewis Bldg., PORTLAND 4, Oreg.

\*Deals in futures and is regulated by the Department of Agriculture through its Commodity Exchange Authority.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Richmond Grain Exchange . . . . .	No report received	—	Mutual Bldg., RICHMOND, Va.
St. Joseph Grain Exchange. N. K. Thomas, secretary.	5-7 (1915)	45-55	Corby Bldg., ST. JOSEPH, Mo.
*St. Louis Merchants Exchange (grain, etc.). W. J. Krings, secretary.	70-80 (1836)	170-180	111 North 3d St., ST. LOUIS 2, Mo.
Salina Board of Trade (grain, etc.). R. A. Wallace, secretary.	Under 3 (1915)	30-40	United Life Bldg., SALINA, Kans.
*San Francisco Grain Exchange. Mrs. P. Battelle, secretary.	3-5 (1877)	175-200	465 California St., SAN FRANCISCO 4, Calif.
Savannah Cotton and Naval Stores Exchange. W. H. Teasdale, secretary. (Statistics and quotations only.)	3-5 (1872)	55-65	44 East Bay St., SAVANNAH, Ga.
*Seattle Grain Exchange. S. Ursic, manager.	Under 3 (1925)	40-50	814 2d Ave., SEATTLE 4, Wash.
Sioux City Grain Exchange. W. H. Marriott, secretary.	10-15 (1908)	20-30	606 Warnock Bldg., SIOUX CITY, Iowa.
Toledo Board of Trade (grain, corn, beans, etc.). A. E. Schultz, secretary.	10-15 (1876)	40-50	Produce Exchange Bldg., TOLEDO, Ohio.
Wichita Board of Trade (grain, seed, etc.). D. L. Mullen, executive secretary.	Under 3 (1903)	60-70	W-K-H. Bldg., WICHITA, Kans.
*Wool Associates of the New York Cotton Exchange. S. L. Luce, secretary.	18-20 (1930)	600	60 Beaver St., NEW YORK 5, N. Y.
Yazoo City Cotton Exchange . . . . .	No report received	—	319 South Main St., YAZOO CITY, Miss.

\*Deals in futures and is regulated by the Department of Agriculture through its Commodity Exchange Authority.

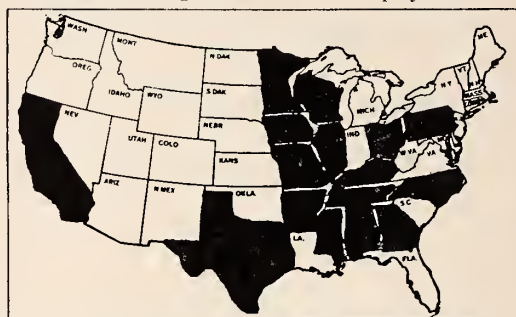
## Farmers Associations

THE Census of Agriculture of 1945 covered almost 5.9 million farms. Only 4,460,000 (or 75 percent), however, were commercial farms—that is, farms which were producing products primarily for sale. In number, 14 percent of the almost 5,900,000 farms were classified as livestock farms, 10 percent as dairy, 5 percent as poultry, 2 percent as fruit-and-nut, 32 percent as field crop, and 12 percent as general farms. Most farmers are members of local or regional marketing or purchasing associations, or “farmer cooperatives.” The approximately 7,000 of these associations engaged in cooperative selling of farm products have a gross membership of 3 million farmers; the 3,000 associations engaged in the cooperative purchasing of farm equipment and supplies claim a membership of 2 million farm operators. Many of the marketing associations are world famous, and operate their own sales offices in foreign countries.

### Leading farm production states and counties

In agricultural production, California has occupied first place in most postwar years, with more than 2 billion dollars in cash receipts from farm marketings. Iowa, Illinois, Texas, Minnesota, and Wisconsin usually come next in rank, averaging from 1 billion to 2 billion dollars from sales of crops and livestock. Of total farmers’ cash receipts, exceeding 30 billion dollars in 1947 and in 1948, approximately 60 per-

Some Leading States in Farm Employment.



cent is from livestock receipts and 40 percent from the sale of crops. The 20 leading farm production counties (of the Nation’s almost 3,200) are shown in the following table.

Farm Production.—20 Leading Counties in 1947

Rank	County	State	Net farm receipts (millions of dollars)
1	Los Angeles . . . .	California . .	\$100
2	Fresno . . . . .	do. . . . .	80
3	Tulare . . . . .	do. . . . .	76
4	San Joaquin . . . .	do. . . . .	64
5	Yakima . . . . .	Washington . .	63
6	Kern . . . . .	California . .	58
7	Lancaster . . . . .	Pennsylvania . .	54
8	Orange . . . . .	California . .	49
9	Stanislaus . . . . .	do. . . . .	45
10	Maricopa . . . . .	Arizona . . . .	43
11	San Bernardino . .	California . .	43
12	Aroostook . . . . .	Maine . . . . .	42
13	Polk . . . . .	Florida . . . .	41
14	Dane . . . . .	Wisconsin . . .	39
15	Imperial . . . . .	California . .	39
16	Sonoma . . . . .	do. . . . .	38
17	Weld . . . . .	Colorado . . .	38
18	Santa Clara . . . .	California . .	36
19	Hidalgo . . . . .	Texas . . . . .	35
20	Riverside . . . . .	California . .	35

Source: Annual Survey of Buying Power, 1948; Sales Management Magazine, New York, N. Y. (based on 1945 Census of Agriculture, Department of Commerce).

### *Agricultural statistics*

Detailed current statistics and bulletins on farm production are issued by the Department of Agriculture. A recent book, 1949 *Agricultural Outlook Charts* (90 pages, 45 cents, available from the Government Printing Office, Washington 25, D. C.), issued by the Department in late 1948, is a helpful report to associations of farmers and food manufacturers and distributors. A few quotations are given below. Of special interest to trade association executives is the statement that 35 percent of the producing units controlled 80 percent of output.

In 1945, the upper third of all farms in the United States produced 80 percent of the total value. The lower third (almost 2 million farms) produced 4 percent.

Farm employment has been going down, farm output up, and output per worker has increased materially. Along with mechanical aids, farmers are using more fertilizer, better animal husbandry, new plant varieties, better rotations, and many conservation practices.

In agriculture, prices have fallen somewhat from record highs. Prices of industrial goods also are high and, if the past is any guide, they may decline less—and more slowly—than agricultural prices in the event of a recession.

The retail value of farm food products is expected to increase to around 37 billion dollars in 1948. However, farmers are expected to receive little, if any, more than in 1947. The Nation's bill for marketing farm food products was 15.5 billion dollars in 1947; may total 17.5 billion dollars in 1948. In 1947, of the retail value of 34.9 billion dollars, farmers received 19.4 billion dollars.

### *Regional farmer cooperatives*

The Federal Government's center of information on farmer cooperatives is the Farm Credit Administration, United States Department of Agriculture. The Cooperative Research and Service Division of FCA maintains files on the 10,000 farmer cooperatives mentioned above and on other types of farmers organizations. No directory has been issued for some years, but frequent reports are published on farmer

cooperative problems in general, as well as on specific commodity fields.

In addition to the more than 40 national farmer cooperative associations included in the list on following pages, there are a number of exceptionally large regional organizations. Listed below are 20 examples of farm marketing associations and 7 of farm purchasing organizations:

#### *Marketing*

Central California Beet Growers Association, Stockton, Calif.

Central Cooperative Association, St. Paul, Minn.

Challenge Cream and Butter Association, Los Angeles, Calif.

Dairymen's League Cooperative Association, New York, N. Y.

Georgia Cotton Producers Association, Atlanta, Ga.

Georgia-Florida-Alabama Peanut Association, Camilla, Ga.

Illinois Milk Producers Association, Chicago, Ill.

Land O'Lakes Creameries, Inc., Minneapolis, Minn.

Michigan Milk Producers Association, Detroit, Mich.

Midwest Producers Creameries, Inc., South Bend, Ind.

Mountain States Beet Growers Marketing Association, Greeley, Colo.

Mutual Orange Distributors, Redlands, Calif.

New England Milk Producers Association, Boston, Mass.

Poultry Producers of Central California, San Francisco, Calif.

Producers Commission Association, Indianapolis, Ind.

Producers Livestock Commission Association, East St. Louis, Ill.

Producers Livestock Cooperative Association, Columbus, Ohio.

Pure Milk Association, Chicago, Ill.

Staple Cotton Cooperative Association, Greenwood, Miss.

Washington Cooperative Egg and Poultry Association, Seattle, Wash.

#### *Purchasing*

Consumers Cooperative Association, Kansas City, Mo.



Cooperative Farm Service Management, Cooperative Grange League Federation Exchange, Cooperative GLF Farm Supplies, Cooperative GLF Mills, Ithaca, N. Y.

Eastern States Farmers Exchange, West Springfield, Mass.

Fruit Growers Supply Co., Los Angeles, Calif.

Illinois Farm Supply Co., Chicago, Ill.

Indiana Farm Bureau Cooperative Association, Indianapolis, Ind.

Southern States Cooperative, Richmond, Va.

### *National associations*

Among the Nation's largest associations in all fields are the leading organizations of farmers included in the list on following pages. The American Farm Bureau Federation claims well over 1.2 million farm families as members (representing a much larger number of persons). The National Grange has more than 800,000 individual members, and the National Farmers Union has almost 500,000 farm-family members. The chief services of these organizations at the local level include educational, promotional, and social activities. Affiliates of some farmers organizations also engage in processing basic farm products.

### *Large memberships and staffs*

The number of local area affiliates of farm groups is exceedingly large. The American Farm Bureau leads, with 18,000 locals. Approximately 8,000 organizations are affiliated with both the Grange and the Farmers Union. The American Institute of Cooperation is the center of educational activities of farm co-ops. The 4-H Clubs claim 1.7 million members in 75,000 local clubs of farm youth; see p. 149. The Future Farmers of America have 240,000 members in 6,500 locals devoted to vocational farm training. The newest organization is the National Flying Farmers Association, with

5,000 members. Some 3,000 county agents, who operate on the front lines for the Department of Agriculture, are said to hold membership in the National Association of County Agricultural Agents.

Almost 5,000 local groups are tied in with the National Council of Farmer Cooperatives, the Nation's largest federation of national and local organizations which carry on cooperative buying and selling as their principal activity. The 1949 volume of business of NCFC affiliates may total 3 billion dollars. The California Fruit Growers Exchange was formed in 1893 and has a paid staff of 650 persons. The National Apple Institute is composed of regional associations of orchard-operating farmers. The Flue Cured Tobacco Cooperative Stabilization Corporation has 300,000 members who are following one of the Stabilization programs initiated by the Department of Agriculture. Several other large tobacco co-ops are listed on following pages.

One of the oldest cooperative groups is the American Poultry Association, formed in 1873. The California Walnut Growers Association has a staff of 65 persons carrying on mutual-aid services, which include a large volume of export trade, for its over 9,000 farmer members. The Hawaiian Sugar Planters Association is a major factor in the sugar industry and has a staff of almost 300 employees. Outstanding in legislative research and Government relations is the National Cooperative Milk Producers Federation. In the livestock field are such strong groups as the American National Live Stock Association, National Live Stock Producers Association, American Pork Producers Association, and Producers Livestock Commission Association. The National Association of Marketing Officials represents State bureaus concerned with farm marketing problems.

## 55 Farmers Associations

Association and chief paid official	Paid staff and year formed	Number of members	Address
Almonds. See California Almond Growers Exchange; Nuts. American Cotton Cooperative Association. See Textile Associations Section.			
American Cranberry Exchange. C. M. Chaney, executive vice president.	10-12 (1907)	560-570	90 West Broadway, NEW YORK 5, N. Y.
American Cranberry Growers Association. Charles A. Doehlert, secretary.	None (1869)	120-130	PEMBERTON, N. J.
American Farm Bureau Federation. Allan B. Klinc, president. This is the largest of the national associations of farmers interested in general agricultural welfare. Has 18,000 local groups; is active in promoting research, improved transportation and marketing, and State and county programs in educational, legislative, promotional, and cooperative activities. (See National Grange; National Farmers Union; National Council of Farmer Cooperatives.)	40-50 (1919)	1,250,000 farm families	109 N. Wabash Ave., CHICAGO 2, Ill.
American Goat Society (dairy goat owners). John P. Brox, secretary.	— (1927)	1,200	1514 Windsor St., COLUMBIA, Mo.
American Institute of Cooperation. Karl D. Butler, president. Organizations of cooperative producers, processors, etc., of farm products; The "national educational organization for farmer cooperatives."	8-10 (1915)	35 national and State associations	1302 18th St., 744 Jackson Place, N. W. WASHINGTON 6, D. C.
American National Cooperative Exchange. N. L. Allen, general manager. Cooperative marketing of fruits and vegetables.	50-60 (1937)	2,000	90 West Broadway, NEW YORK 7, N. Y.
American National Live Stock Association. F. E. Mollin, executive secretary. Beef cattle producers.	6-10 (1898)	3,000 (120 State, local & regional associations)	Cooper Bldg., DENVER 2, Colo.
American Pork Producers Association. C. W. Mitchell, secretary. (The National Swine Growers Association is also in this office.)	None (1939)	17 State associations	410 South 5th St., SPRINGFIELD, Ill.
American Poultry Association. Harry Atkins, secretary. Poultry breeders; activities devoted chiefly to standard-bred poultry problems.	Under 3 (1873)	4,400	3030 Brady St., DAVENPORT, Iowa.
American Rice Growers Cooperative Association. Homer L. Brinkley, secretary.	20-25 (1939)	20 assns.	P. O. Box 877, LAKE CHARLES, La.
American Sugar Cane League. Marcel J. Voorhies, general manager. Growers and processors; chiefly in Gulf Coast area.	3-5 (1922)	8,000	Whitney Bldg., NEW ORLEANS 12, La.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Apples. See International Apple Association; National Apple Institute; Fruit.			
Apricots. See California Prune and Apricot Growers Association; Fruit.			
• Association of Sugar Producers of Puerto Rico. Dudley Smith, director. Growers and processors.	5-7 (1909)	30-40	Shoreham Bldg., WASHINGTON 5, D. C.
Avocados. See Calavo Growers of California.			
Beekeepers. See National Federation of Beekeepers.			
Beets. See Farmers and Manufacturers Beet Sugar Association; National Beet Growers Federation.			
Berries. See Fruits and berries.			
Burley Tobacco Growers Cooperative Association. W. L. Stanton, secretary.	30-40 (1921)	200,000	P. O. Box 860, LEXINGTON, Ky.
Calavo Growers of California (avocados). George B. Hodgkin, general manager.	200 (1924)	3,600	4833 Everett Ave., LOS ANGELES 11, Calif.
California Almond Growers Exchange. D. R. Bailey, general manager.	70-100 (1910)	3,700	P. O. Box 1768, SACRAMENTO, Calif.
California Canning Peach Association. W. J. Edinger, general manager.	9-11 (1936)	1,000-1,100	244 California St., SAN FRANCISCO 11, Calif.
California Fruit Exchange. Irving J. Woodin, general manager. Growers-marketers of deciduous fruits: apples, peaches, pears, plums, etc.	70-75 (1900)	2,500 (60 local chapters)	Box 2038, SACRAMENTO 9, Calif.
California Fruit Growers Exchange. Paul S. Armstrong, general manager. Growers-marketers of citrus fruits.	650	14,500 (227 local affiliated organizations)	707 West 5th Ave., LOS ANGELES 13, Calif.
California Lima Bean Growers Association. A. L. Maddux, assistant secretary-manager.	13-15 (1916)	750	P. O. Box 512 OXNARD, Calif.
California Prune and Apricot Growers Association. T. J. Miller, secretary.	— (1922)	6,000	SAN JOSE, Calif.
California Walnut Growers Association. W. T. Webber, general manager.	65-70 (1912)	9,300	1745 East 7th St., LOS ANGELES 21, Calif.
Certified Milk Producers of America. Luther A. Kohr, executive secretary. (The American Association of Medical Milk Commissions is also in this office.)	3-5 (1907)	1,400	1265 Broadway, NEW YORK 1, N. Y.
Citrus fruit. See California Fruit Growers Exchange; Florida Citrus Exchange; Fruit.			
Cooperatives (farmer). See text.			
Cranberries. See American Cranberry Exchange; American Cranberry Growers Association, National Cranberry Association.			
Dairies. See Milk.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Date Growers Institute.</b> Mrs. T. R. Brown, secretary.	None (1924)	150-160	Route 2, Box 81, THERMAL, Calif.
<b>Dates.</b> See above, also United Date Growers Association.			
<b>Eastern Dark-Fired Tobacco Growers Association.</b> Paul Rudolph, general manager.	40-45 (1932)	30,000	SPRINGFIELD, Tenn.
<b>Exchanges:</b> American Cranberry Exchange. American National Cooperative Exchange. California Almond Growers Exchange. California Fruit Exchange. California Fruit Growers Exchange. Florida Citrus Exchange. Etc.			
<b>Farm equipment.</b> See Section I.			
<b>Farm insurance.</b> See Section II.			
<b>Farmers and Manufacturers Beet Sugar Association.</b> Arthur A. Schupp, executive secretary. Growers and refiners in the beet sugar industry.	28-30 (1932)	30-40	Second National Bldg., SAGINAW 5, Mich.
<b>Farmers National Grain Dealers Association.</b> A. F. Nelson, secretary. A federation of delegates from State associations of farmer-owned cooperative grain elevators.	None (1914)	6 State associations	Phoenix Bldg., MINNEAPOLIS 1, Minn.
<b>Farmers, etc. (general):</b> American Farm Bureau Federation. American Institute of Cooperation. American National Cooperative Exchange. National Council of Farmer Cooperatives. National Farmers Union. National Flying Farmers Association. National Grange. Also see Fruit; Grain; Livestock; Milk; Nuts; Poultry; Sugar; Tobacco; Vegetables; etc.			
<b>Florida Citrus Exchange.</b> Counts Johnson, secretary. Oranges, grapefruit, etc.	100-110 (1909)	5,000 (46 locals)	TAMPA, Fla.
<b>Flue Cured Tobacco Cooperative Stabilization Corporation.</b> L. T. Weeks, secretary.	60-90 (1916)	300,000	522 Fayetteville St., RALEIGH, N. C.
<b>Fruits and berries:</b> American Cranberry Exchange. American Cranberry Growers Association. American National Cooperative Exchange. Calavo Growers of California. California Canning Peach Association. California Fruit Exchange. California Fruit Growers Exchange. California Prune and Apricot Growers Association. Date Growers Institute.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Fruits and berries (<i>continued</i>)</p> <p>Florida Citrus Exchange.</p> <p>International Apple Association.</p> <p>National Apple Institute.</p> <p>National Cranberry Association.</p> <p>National Peach Council.</p> <p>Pineapple Growers Association.</p> <p>Sun Maid Raisin Growers.</p> <p>United Date Growers Association.</p> <p>Watermelon Growers and Distributors Association, etc.</p> <p>Goats. See American Goat Society.</p> <p>Grain. See American Rice Growers Co-operative Association; Farmers National Grain Dealers Association.</p> <p>Grange. See National Grange.</p>			
<p>Hawaiian Sugar Planters Association.</p> <p>Ernest W. Greene, vice president.</p> <p>Growers and refiners.</p>	285-290 (1895)	200	Investment Bldg., WASHINGTON 5, D. C.
<p>Hops. See U. S. Hop Growers Association.</p>			
<p>International Apple Association.</p> <p>Samuel Fraser, secretary. Growers, packers, shippers, distributors, etc. serving the apple, pear, and other fresh fruit industries.</p>	10-12 (1895)	1,500	154 East Ave., ROCHESTER 4, N. Y.
<p>International Baby Chick Association.</p> <p>See Section 2.</p> <p>Lima Beans. See California Lima Bean Growers Association.</p> <p>Livestock:</p> <p>American National Live Stock Association.</p> <p>American Pork Producers Association.</p> <p>National Live Stock Producers Association.</p> <p>National Society of Livestock Record Associations.</p> <p>National Swine Growers Association.</p> <p>Producers Livestock Commission Association.</p> <p>United States Live Stock Sanitary Association.</p> <p>Also see Section 2.</p>			
<p>Milk:</p> <p>American Goat Society.</p> <p>Certified Milk Producers of America.</p> <p>National Cooperative Milk Producers Federation.</p> <p>Also see Dairy products, Section 2.</p>			
<p>Mushroom Growers Cooperative Association. Walter W. Maule, secretary. (The Cultivated Mushroom Institute is also in this office.)</p>	10-15 (1925)	250	KENNETT SQUARE, Pa.
<p>National Apple Institute. Truman Nold, executive secretary. A federation of 20 State and regional associations of growers.</p>	3-5 (1935)	20 associations	726 Jackson Pl., WASHINGTON 6, D. C.
<p>National Beet Growers Federation.</p> <p>Charles M. Kearney, secretary.</p>	— (1930)	10 associations	MORRILL, Nebr.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Cooperative Milk Producers Federation.</b> Charles W. Holman, secretary.	15-20 (1917)	80-90	1731 Eye St., WASHINGTON 6, D. C.
<b>National Council of Farmer Cooperatives.</b> John H. Davis, executive secretary. The Nation's largest organization of farmers marketing and buying associations. Claims to represent 1,500,000 farm families through 4,800 local groups. The 1947 volume of business of the Council's member associations amounted to \$2,500,000,000. Its chief activities are government relations and legislative research pertaining to farmers cooperative business organizations.	10-12 (1929)	Over 100 -	744 Jackson Pl., WASHINGTON 6, D. C.
<b>National Cranberry Association.</b> Marcus L. Urann, general manager. Growers, processing plants, etc.	40-45 (1930)	1,300	HANSON, Mass.
<b>National Farmers Union</b> (also known as Farmers Educational and Cooperative Union of America). J. G. Patton, president. This is the third largest of the three national associations of farmers interested in general agricultural welfare. Has 8,000 local and 35 State units; sponsors educational, cooperative, and legislative activities beneficial to farmers. (Also see American Farm Bureau Federation, National Grange, National Council of Farmer Cooperatives.)	15-20 (1902)	450,000 farm families	1555 Sherman St., DENVER 5, Colo.
<b>National Federation of Beekeepers Associations.</b> G. O. Jones, secretary. (Name changed in early 1949 to American Beekeeping Federation.)	1-3 (1941)	5,000 (50 local associations)	1207 Locust St., ATLANTIC, Iowa.
<b>National Grange</b> (of the Patrons of Husbandry). Albert S. Goss, master. This is the second largest of the three national associations of farmers interested in general agricultural welfare. Has 36 State associations and 8,000 chapters; sponsors economic, legislative, social, and educational activities beneficial to farmers. (Also see American Farm Bureau Federation, National Farmers Union, National Council of Farmer Cooperatives.)	20-25 (1867)	800,000	744 Jackson Pl., WASHINGTON 6, D. C.
<b>National Live Stock Producers Association.</b> P. O. Wilson, secretary-manager. A federation of producer cooperative marketing and credit agencies.	17-20 (1921)	450,000 (25 State, etc. associations)	139 North Clark St., CHICAGO 2, Ill.
<b>National Peach Council</b> (growers). Carrol R. Miller, secretary.	Under 3 (1941)	22 State, etc., associations	MARTINSBURG, W. Va.
<b>National Pigeon Association.</b> D. C. Warner, secretary. Pigeon fanciers, squab raisers, etc.	Under 3 (1920)	1,600	1573 North 121st St., MILWAUKEE 13, Wis.
<b>National Potato Council</b> (growers, etc.). Whitney Tharin, executive secretary.	3-5 (1948)	—	930 F St., WASHINGTON 4, D. C.
<b>National Society of Livestock Record Associations.</b> C. K. Tomson, secretary.	None (1927)	50-60	7 Dexter Park Ave., Union Stock Yards, CHICAGO 9, Ill.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Swine Growers Association</b> (affiliated with American Pork Producers Association).			
<b>National Turkey Federation.</b> M. C. Small, executive secretary. Turkey growers, egg producers, and hatcherymen. Has 48 State units, and 72 affiliated organizations.	Under 3 (1939)	6,000	MOUNT MORRIS, Ill.
<b>National Wool Growers Association.</b> See Textile Associations Section.			
<b>National Wool Marketing Corp.</b> See Textile Association Section.			
<b>Nuts:</b> California Almond Growers Exchange. California Walnut Growers Association. Southeastern Pecan Growers Association.			
<b>Peaches.</b> See California Canning Peach Association; National Peach Council; Fruit.			
<b>Pears.</b> See California Fruit Exchange; Fruit.			
<b>Pecans.</b> See Southeastern Pecan Growers Association; Nuts.			
<b>Pigeons.</b> See National Pigeon Association.			
<b>Pineapple Growers Association of Hawaii</b> (formerly, Pineapple Producers Cooperative Association). C. L. Queen, secretary.	7-9 (1944)	Under 20	215 Market St., SAN FRANCISCO 5, Calif.
<b>Plums.</b> See California Fruit Exchange; Fruit.			
<b>Pork.</b> See American Pork Producers Association, National Swine Growers Association.			
<b>Potato Association of America.</b> William H. Martin, secretary. Promotes research to further the potato industry.	None (1914)	2,200	Agricultural Experiment Station, NEW BRUNSWICK, N. J.
<b>Potatoes.</b> See above, also National Potato Council.			
<b>Poultry:</b> American Poultry Association. International Baby Chick Association. National Turkey Federation. Also see Section 2.			
<b>Producers Livestock Commission Association.</b> H. D. Wright, manager. (Name changed to Producers Livestock Marketing Association.)	75-80 (1921)	55,000	National Stock Yards, CHICAGO, Ill.
<b>Prunes.</b> See California Prune and Apricot Growers Association; Fruit.			
<b>Raisins.</b> See Sun Maid Raisin Growers of California; Fruit.			
<b>Rice.</b> See American Rice Growers Cooperative Association.			
<b>Southeastern Pecan Growers Association.</b> H. S. Jennings, secretary.	Under 3 (1907)	350-400	DAWSON, Ga.
<b>Sugar Research Foundation.</b> See Sec. 2.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Sugar:</b>			
American Sugar Cane League. Association of Sugar Producers of Puerto Rico. Farmers and Manufacturers Beet Sugar Association. Hawaiian Sugar Planters Association. U. S. Cuban Sugar Council.			
<b>Sun Maid Raisin Growers of California.</b> Earle B. Granger, secretary. Cooperative marketing of raisins and dried fruits.	50-60 (1923)	3,000	2902 Hamilton Ave., FRESNO 23, Calif.
<b>Swine.</b> See American Pork Producers Association; National Swine Growers Association.			
<b>Tennessee Burley Tobacco Association</b> (growers, etc.). H. S. Duncan, general manager.	15-20 (1941)	60,000	COLUMBIA, Tenn.
<b>Tobacco:</b>			
Burley Tobacco Growers Cooperative Association. Eastern Dark-Fired Tobacco Growers Association. Flue Cured Tobacco Cooperative Stabilization Corporation. Tennessee Burley Tobacco Association. Also see Sec. 2.			
<b>Turkeys.</b> See National Turkey Federation; Poultry.			
<b>United Date Growers Association.</b> R. B. Dameron, general manager.	50-55 (1937)	200	P. O. Box 398, COACHELLA, Calif.
<b>United States Cuban Sugar Council.</b> Richard N. Cowell, secretary. Growers and processors.	3-5 (1946)	Under 20	136 Front St., NEW YORK 5, N. Y.
<b>United States Hop Growers Association.</b> E. L. Markell, secretary.	4-6 (1938)	650	Mills Bldg., SAN FRANCISCO 4, Calif.
<b>United States Live Stock Sanitary Association.</b> R. A. Hendershott, secretary. State veterinarians, live stock producers, etc.	Under 3 (1896)	600	COLLEGE PARK, Md.
<b>Vegetable Growers Association of America.</b> H. D. Brown, secretary. Vegetable growing out-of-doors; chiefly wholesalers.	Under 3 (1908)	17,000 (30 local associations)	Ohio State University, COLUMBUS 10, Ohio.
<b>Vegetables.</b> See above, also:			
American National Cooperative Exchange. California Lima Bean Growers Association. Mushroom Growers Cooperative Association. National Potato Council. Potato Association of America. Also see Grain; Farmers.			
<b>Walnuts.</b> See California Walnut Growers Association; Nuts.			
<b>Watermelon Growers and Distributors Association.</b> Doyal Timmons, secretary.	— (1914)	200	University Station, GAINSVILLE, Fla.



## Foreign Chambers of Commerce

THE primary purpose of these organizations of businessmen is to increase export and import trade, as well as business and cultural understanding, between the United States and a specific foreign nation. Membership is usually composed of business firms in both countries, and includes export and import houses, manufacturing firms, shipping interests, and banking institutions. Services to members include data on current economic and other con-

ditions in both countries.

The oldest chambers listed below are the Belgian and French, each formed over 50 years ago. Among the largest in membership and staff are the British, French, Mexican, Netherlands, and Swedish chambers. The names of the organizations have been transposed, where necessary, in order that the country name may appear first. Of the 30 listed, 25 have New York City headquarters.

### 30 Foreign Chambers of Commerce

Name of Association and executive	Paid staff and year formed	Members	Address
Argentine-American Chamber of Commerce. P. E. Sibilia, secretary.	Under 3 (1919)	250-300	11 Broadway, NEW YORK 4, N. Y.
Asiatic Association, American. Carter Ransom, secretary.	Under 3 (1898)	200-250	55 Wall St., NEW YORK 4, N. Y.
Austrian Chamber of Commerce of the United States. M. Somer, executive secretary.	3-5 (1946)	40-60	165 West 46th St., NEW YORK 19, N. Y.
Belgian Chamber of Commerce in the United States. Harold F. Pfeeger, executive secretary.	— (1895)	—	50 Rockefeller Plaza, NEW YORK 20, N. Y.
Brazilian Association, American. James H. Roth, executive secretary.	3-5 (1927)	360	10 Rockefeller Plaza, NEW YORK 20, N. Y.
British Commonwealth Chamber of Commerce in the United States. L. J. N. Blyde, secretary.	6-10 (1921)	300-350	55 Broadway, NEW YORK 6, N. Y.
Chinese Chamber of Commerce of San Francisco. S. L. Lam, executive secretary.	Under 3 (1910)	250-300	730 Sacramento St., SAN FRANCISCO 8, Calif.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Chinese Chamber of Commerce of New York. Y. N. Lee, chairman.	Under 3 (1934)	100-150	154 Canal St., NEW YORK 13, N. Y.
Colombian-American Chamber of Commerce. Alfonso Carvajal, secretary.	Under 3 (1927)	80-100	66 Beaver St., NEW YORK 4, N. Y.
Cuban Chamber of Commerce in the United States. Manuel Rendueles, secretary.	Under 3 (1923)	200-225	67 Wall St., NEW YORK 5, N. Y.
Dominican Chamber of Commerce of the United States. Eduardo Pou, acting secretary.	Under 3 (1933)	30-40	30 Rockefeller Plaza, NEW YORK 20, N. Y.
Ecuadorian-American Chamber of Commerce. Raphael V. Lasso, secretary.	Under 3 (1939)	25-50	2 Broadway, NEW YORK 4, N. Y.
French Chamber of Commerce of the United States. Pierre G. Martin, executive vice president.	7-9 (1896)	500	630 5th Ave., NEW YORK 20, N. Y.
Holland-American Chamber of Commerce. S. H. Koesing, executive secretary.	Under 3 (1912)	100-120	417 Market St., SAN FRANCISCO 5, Calif.
Hungarian Chamber of Commerce, American. E. J. Horwath, president.	Under 3 (1909)	50-100	299 Madison Ave., NEW YORK 17, N. Y.
India Chamber of Commerce of America. R. D. Wadia, secretary.	6-10 (1938)	40-50	148 East 47th St., NEW YORK 17, N. Y.
Italy, American Chamber of Commerce for trade with. Leo G. Nunes, president.	— (1944)	—	105 Hudson St., NEW YORK 13, N. Y.
Korean Chamber of Commerce in America. C. H. Choy, secretary.	3-5 (1946)	70-80	1368 West Jefferson Blvd., LOS ANGELES 7, Calif.
Lithuanian Chamber of Commerce. J. P. Varkala, secretary.	Under 3 (1933)	200	4148 Archer Ave., CHICAGO 32, Ill.
Mexican Chamber of Commerce of the United States. G. Cordova, secretary.	5-7 (1921)	750	60 Wall St., NEW YORK 5, N. Y.
Netherlands Chamber of Commerce. Philip J. Gomperts, secretary.	23-25 (1920)	450	41 East 42d St., NEW YORK 17, N. Y.
Norwegian-American Chamber of Commerce. George A. Rohde, executive secretary.	3-5 (1915)	700	21 East 40th St., NEW YORK 16, N. Y.
Peruvian-American Association. P. E. Sibilia, secretary.	Under 3 (1938)	200-250	11 Broadway, NEW YORK 4, N. Y.
Philippine-American Chamber of Commerce. C. A. Richards, president.	3-5 (1920)	140-150	50 Broad St., NEW YORK 4, N. Y.
Portuguese Chamber of Commerce, American. John S. Brandao, secretary.	Under 3 (1941)	80-100	90 Broad St., NEW YORK 4, N. Y.
Russian Chamber of Commerce, American. Louis E. Browne, executive secretary.	3-5 (1916)	350-400	245 5th Ave., NEW YORK 16, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Spanish Chamber of Commerce, Official. Joaquin Sunye, secretary general.	Under 3 (1913)	125-150	515 Madison Ave., NEW YORK 22, N. Y.
Swedish Chamber of Commerce of the United States. O. G. Marell, managing director.	16-18 (1906)	775-800	45 Rockefeller Plaza, NEW YORK 20, N. Y.
Swiss Chamber of Commerce, American. J. W. Werner, president.	— (1947)	85-100	139 North Clark St., CHICAGO 2, Ill.
Venezuelan Chamber of Commerce of the United States. Leopoldo J. Brice, secretary.	Under 3 (1936)	275-300	19 Rector St., NEW YORK 6, N. Y.

## Fraternal Organizations

SOME fraternal societies are primarily social acquaintanceship groups, others include insurance benefit features, many are active in civic and social welfare. Those listed below include the larger ones of which the compiling office has record.

The oldest is one of the Masonic groups, formed in 1801. Among the largest in membership, with more than a million members each, are the Masons, Independent Order of Odd Fellows, and Fraternal Order of Eagles. The Benevolent Order of Elks reports just under a million members, and the Loyal Order of Moose, 900,000. The National Fraternal Congress

is a small coordinating agency of over 100 insurance benefit societies, with a total membership of nearly 7 million persons. The Order of De Molay, which includes boys of 13 to 21 years of age, claims 1,700,000 members, as does the Order of Eastern Star.

Some fraternal groups have a large number of local chapters scattered throughout the United States: Modern Woodmen has over 8,000 locals; Knights of Pythias, 3,000; Knights of Columbus, 2,700; and Improved Order of Redmen, 2,200. The Order of Eastern Star claims almost 11,000 local chapters.

### 25 Fraternal Organizations

Association and chief paid official	Paid staff and year formed	Number of members	Address
Ancient Order of Hibernians in America. John F. Geoghan, secretary.	6-8 (1836)	110,000 (550 local chapters)	2724 Albemarle Rd., BROOKLYN 26, N. Y.
Benevolent and Protective Order of Elks. J. E. Masters, grand secretary.	8-10 (1868)	950,000 (1,500 local chapters)	2750 Lake View Ave., CHICAGO 14, Ill.
Eastern Star. See Order of.			
Fraternal Order of Eagles. Raymond P. McElroy, grand worthy president.	200 (1898)	1,200,000 (1,600 local chapters)	1010 Commerce Bldg., KANSAS CITY 8, Mo.
Fraternal Order of Police, Grand Lodge. John J. Quinn, grand secretary.	Under 3 (1915)	26,500 (270 local chapters)	1521 West Girard Ave., PHILADELPHIA 30, Pa.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<p><b>Freemasons (Masonic Order).</b> The Masonic Order consists of several independent branches:</p> <p><b>Master Masons.</b> Organized in 1717 (in England); has more than 3,000,000 members. This branch covers the first three Degrees of Freemasonry. It is represented by State Grand Lodges, and has no national headquarters. (A directory of the State Lodges is published by the Masonic Supply Co., Bloomington, Ill.)</p> <p><b>Scottish Rite Masons.</b> Represent Fourth to Thirty-second Degrees, and are divided into two jurisdictions:</p> <p>Supreme Council, Southern Jurisdiction. 1733 16th St., Washington 9, D. C.; John H. Cowles, grand commander. Organized in 1801; has 250,000 members.</p> <p>Supreme Council, Northern Jurisdiction. Statler Bldg., Boston 16, Mass.; Melvin M. Johnson, grand commander. Organized in 1813; has 300,000 members.</p> <p><b>York Rite Masons.</b> Include:</p> <p>General Grand Royal Arch Chapter.</p> <p>General Grand Council of Royal and Select Masters.</p> <p>Grand Encampment of Knights Templar.</p> <p>Also see Shriners Imperial Council.</p>		See description	
<b>Helvetia Association of North America.</b> Albert Bluner, secretary. Fraternal organization of chefs.	None (1886)	500 (10 local chapters)	346 West 46th St., NEW YORK 19, N. Y.
<b>Improved Order of Red Men.</b> Herbert F. Stetser, secretary.	5-7 (1834)	200,000 (2,230 local chapters)	1521 West Girard Ave., PHILADELPHIA 30, Pa.
<b>Independent Order of Odd Fellows.</b> Edward W. Ludvigson, executive secretary.	None (1819)	1,500,000	16 West Chase St., BALTIMORE 1, Md.
<b>International Geneva Association.</b> Frank A. Ludwig, manager. A fraternal organization of men engaged in the hotel, restaurant, and catering trades.	3-5 (1877)	6,000 (34 branches)	128 West 52d St., NEW YORK 19, N. Y.
<b>Knights of Columbus.</b> Joseph F. Lamb, secretary. Fraternal society of Catholic men.	370-380 (1882)	Over 700,000 (2,700 local chapters)	P. O. Box 1670, NEW HAVEN 7, Conn.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Knights of the Golden Eagle.</b> Fred W. Horton, Supreme Master of Records.	Under 3 (1873)	20,000 (over 300 local chapters)	814 North Broad St., PHILADELPHIA 30, Pa.
<b>Knights of Pythias.</b> Melvin M. Ewen, secretary.	5-7 (1864)	300,000 (over 3,000 local chapters)	Midland Bank Bldg., MINNEAPOLIS 1, Minn.
<b>Knights Templar, Grand Encampment.</b> See Freemasons.			
<b>Loyal Order of Moose.</b> Malcolm R. Giles, executive director.	10-50 (1888)	900,000 (1,500 lodges)	MOOSEHART, Ill.
<b>Masonic Order.</b> See Freemasons.			
<b>Modern Woodmen of America.</b> J. G. Ray, national secretary. A fraternal benefit society.	370-380 (1883)	436,000 (8,200 local chapters)	1504 3d Ave., ROCK ISLAND, Ill.
<b>National Fraternal Congress of America.</b> Foster F. Farrell, manager. Insurance benefit societies.	3-5 (1886)	6,725,000 (114 societies)	35 East Wacker Dr., CHICAGO 1, Ill.
<b>Order of Demolay, Grand Council.</b> Frank S. Land, secretary general. "Sponsored by Masonic bodies as its youth work;" membership includes boys 13 to 21 years of age.	None (1919)	1,700,000 (1,400 chapters in North America)	201 East Armour Blvd., KANSAS CITY 2, Mo.
<b>Order of Eastern Star, General Grand Chapter.</b> Mrs. Mamie Landers, right worthy grand secretary. Wives, daughters, etc., of Master Masons.	5-7 (1876)	1,680,000 (10,800 local chapters)	1618 New Hampshire Ave., WASHINGTON 9, D. C.
<b>Order of Owls.</b> T. B. Kleiman, secretary.	None (1904)	Over 200,000	31 Wethersfield Ave., HARTFORD, Conn.
<b>Order of United Commercial Travelers of America.</b> A. W. Franklin, secretary. A fraternal association of salesmen, etc.; has insurance benefit services.	6-10 (1888)	140,000	632 North Park St., COLUMBUS, Ohio.
<b>Shriners Imperial Council.</b> Frederick Wilken, imperial recorder. Limited to members of the Masonic Order.	6-8 (1876)	537,000 (160 local chapters)	Box 2028, RICHMOND 16, Va.
<b>Supreme Council of the Royal Arcanum.</b> Herbert F. Hotchkiss, secretary.	60-65 (1877)	53,000 (560 local chapters)	Box E, Station A, BOSTON 18, Mass.
<b>Woodmen Circle, Supreme Forest.</b> Dora A. Talley, president.	200-210 (1895)	147,000 (4,000 local chapters)	Woodmen Circle Bldg., OMAHA 2, Nebr.
<b>Woodmen of the World.</b> T. W. Midkiff, president.	9-11 (1890)	38,000 (355 local chapters)	1447 Tremont Pl., DENVER 2, Colo.
<b>Woodmen of the World Life Insurance Society.</b> W. C. Braden, secretary.	— (1890)	412,000	Insurance Bldg., OMAHA 2, Nebr.

## Labor Unions

IN EARLY 1949, 16 to 17 million men and women were members of labor unions, and 60 to 70 thousand local organizations were affiliated with the approximately 200 unions of Nation-wide scope. From 1920 to 1937, union membership varied from 3 to 5 million. It rose sharply to 9 million in 1940, and 11 million in 1943.

### *Unionization by fields of employment*

The extent of unionization in different industries varies widely. Manufacturing and mining are highly unionized, whereas the trade, service, and agricultural fields, on the whole, are not. According to the Department of Labor, union members comprise more than 40 percent of that portion of the labor force in which unions have concentrated their organizing efforts. This portion excludes agricultural workers, domestic help, the self-employed, and other smaller segments of the labor force which,

at least until recently, were not susceptible to trade union activities. In some industries, such as steel, automobiles, printing, construction, mining, and transportation (rail, bus, and trucking), most workers are union members. Other industries, such as cotton textiles, foodstuffs, and services (laundries, hotels, restaurants), are only partly, and probably less than 50 percent, organized. In the listing below data are given on the number of national unions and their membership by broad unofficial industry groups, to conform roughly to the Industry Sections in Part I.

### *Labor relations services of trade associations*

Special exemptions from anti-trust law restrictions on certain cooperative activities have been granted to labor and farm associations by congressional legislation. In many industries, trade associations and

Industry	Members	Local unions	National unions	Trade associations
Metal product industries . . . . .	4,500,000	10,700	39	See p. 3
Transportation and other public utilities . . . . .	3,000,000	14,350	40	See p. 245
Textile, apparel, and leather . . . . .	1,520,000	2,900	19	See p. 155
Lumber, furniture, and paper . . . . .	1,130,000	4,300	10	See p. 205
Food and tobacco . . . . .	1,005,000	2,600	14	See p. 101
Chemicals and rubber . . . . .	620,000	3,100	7	See p. 282
Government . . . . .	585,000	14,400	16	
Stone, clay, and glass . . . . .	575,000	4,500	19	See p. 309
Amusements . . . . .	480,000	1,850	5	See p. 419
Printing and publishing . . . . .	280,000	2,000	12	See p. 330
General . . . . .	485,000	2,400	16	See p. 439

labor unions have been able to work out harmonious relationships in collective bargaining and related activities which are mutually helpful to the consuming public. An especially interesting type of organization, composed of representatives from associations of both employers and employees, is represented by the National Coat and Suit Industry Recovery Board.

Of the approximately 30 standard types of trade association services, "labor relations research" has increased more than any other field of service in recent years. For recent data on association activities in this field, see *Employer-Employee Relations Activities of Trade Associations* (1948, 43 pp.), issued by the Chamber of Commerce of the United States (single copies are available without charge). This subject is frequently discussed at conventions of the American Trade Association Executives; copies of papers presented and floor discussion reports are contained in the ATAE annual proceedings and may be consulted at ATAE headquarters.

Among many excellent sources of information on employer-employee relations are the Industrial Relations Counselors, Inc. which conducts annual training courses in industrial relations, American Management Association, Society for the Advancement of Management, and the Industrial Relations Section of Princeton University, Princeton, N. J.

### *The 12 largest labor unions*

The directory information presented in this section is, in most cases, from the late-1948 Department of Labor report, "Directory of Labor Unions in the United States" (64 pp., 20 cents), prepared by the Division of Industrial Relations, Bureau of Labor Statistics. Of the approximately 200 national labor unions covered in this official directory, the 12 named below are stated to have 1947-48 membership of 300,000 or more each. Their total membership was 7 million, or almost one-half of all labor union members at that time.

	<i>Membership</i>
Automobile, aircraft, and agricultural implements . . . . .	921,000
Carpenters and joiners . . . . .	738,000
Clothing workers . . . . .	365,000
Electrical workers . . . . .	330,000
Garment workers . . . . .	380,000
Hotel, restaurant, and bartenders . . . . .	402,000
Machinists . . . . .	624,000
Mine workers . . . . .	600,000
Railway and steamship clerks, freight handlers, etc. . . . .	350,000
Steelworkers . . . . .	929,000
Teamsters, chauffeurs, warehousemen . . . . .	1,062,000
Textile workers . . . . .	390,000
Total . . . . .	7,091,000

### *Recent developments in the labor movement*

The above-named directory contains an informative summary, *The Labor Movement Since World War II*, from which the following extracts are quoted:

Postwar developments, both at home and abroad, have led to the widening of union functions and activities and the formation of new labor alignments for such specific purposes as political activity and international collaboration.

Labor's gains were not recorded without setbacks. Curtailment of employment in war plants, coupled with reduced "take home" pay due to a decline in weekly hours of work, led to an unprecedented wave of labor-management controversies in late 1945 and 1946. . . . Within the labor movement, the two major groups, the AFL and the CIO, despite several attempts, failed to find a formula for organic unity or cooperative action.

Most unions launched intensive membership drives as wartime pressures subsided. In the spring of 1946, both the AFL and the CIO concentrated



upon the South as a focal point of organizing activity. Employer opposition and unfavorable public opinion dampened but did not defeat the recruitment of new union members. . . .

Passage of the Labor Management Relations Act of 1947 stirred organized labor to renewed efforts in the field of Political "education" and activity. . . . The American Federation of Labor in October 1947 established "Labor's League for Political Education." The CIO (Congress of Industrial Organizations) revitalized its Political Action Committee. The railroad unions created their own political league.

#### *International developments*

On the international front, labor's wartime interest in foreign affairs found peacetime outlets. Representatives of American unions assisted the United States Military Government to reorganize shattered labor groups in the occupied countries. Food, clothing, and supplies were furnished by American workers to help relieve suffering and destitution. . . . Both the AFL and the CIO urged the passage of the Marshall Plan. Abroad, representatives of the AFL and the CIO joined in March 1948 with labor groups from western European countries in a significant conference to consider problems of relief and rehabilitation. In the Pacific, both the AFL and the CIO have assisted in the establishment of a democratic Japanese trade-union movement. . . .

In 1948, the AFL, the Railway Labor Executives Association, and the International Association of Machinists joined with labor movements from a number of Latin American countries to establish the "Inter-American Labor Confederation."

#### *Number and structure of unions*

As it exists today, organized labor in the United States is made up of autonomous national and international unions which, in turn, are composed of local organizations of workers in various crafts, trades, professions, and industries. Most of the national or international unions are affiliated with either the American Federation of Labor or the Congress of Industrial Organizations. . . . Several

other unions have at various times belonged to either the AFL or CIO but have withdrawn or been expelled. All of these unaffiliated unions are commonly known as "independents."

#### *60,000 to 70,000 locals*

The number of local unions chartered by parent or national unions is not known precisely but is estimated as between 60,000 and 70,000. Some national unions have very few local branches or chapters, while others have over a thousand and in a few instances more than twice that number. About half of the (200) national unions . . . have less than 100 locals each. . . .

Unions are frequently classified as "craft" or "industrial." Very few American unions, however, now fall clearly within either of these two types. Many unions are better described as "amalgamated" or "multi-craft" because they include two or more skilled and semi-skilled groups. Other unions are better described as "semi-industrial" because, although they may include all production workers within an industry, they frequently exclude certain maintenance, technical, or clerical groups. Generally, most AFL unions tend towards the craft or multi-craft type . . . while most CIO unions are more readily classified as industrial or semi-industrial. . . .

#### *List of 200 national labor unions*

The first three organizations named below are the foremost federated groups of labor unions in the United States. The remainder are listed by industry groups to correspond insofar as possible with the 15 Industry Sections in Part I. Within the industry groups, the names are listed alphabetically with the key word given first (following the procedure used in the Labor Department directory). Those affiliated with the American Federation of Labor or Congress of Industrial Organizations are marked "AFL" or "CIO." Independent unions are marked "Ind."

Union	Year formed	Paid staff	Number of members
<b>American Federation of Labor (AFL)</b> ----- William Green, president, George Meany, secretary-treasurer, 901 Massachusetts Ave., Washington 1, D. C. The Nation's largest federation of labor unions (organizations of employees). Organized chiefly on a craft basis, such as teamsters, electrical workers, carpenters, plumbers, steamfitters, railway carmen, etc., but also includes some non-craft or industry-wide unions. About one-third of its staff is in Washington, D. C. Affiliates include over 100 national affiliated State, local, etc., unions. Has committees on economics, education, social security, housing, legislation, etc. Its publications include the AFL Weekly News Service, The Federationist (monthly), and Labor's Monthly Survey.	1881	340	Over 7,500,000
<b>Congress of Industrial Organizations (CIO)</b> ----- Philip Murray, president, James B. Carey, secretary-treasurer, 718 Jackson Pl., Washington 6, D. C. The Nation's largest federation of those labor unions (organizations of employees) which are organized on an industry-wide basis, irrespective of special skills, in certain mass-production industries, such as automobile, textile, marine, steel, etc., workers. About one-fifth of its staff is in Washington, D. C. Affiliates include about 40 national unions, 35-40 State councils, and 250 city and county councils. Has committees on collective bargaining, housing, racial discrimination, legislation, economics, etc. Its publications include the Union News Service and the CIO News, both issued weekly.	1935	340	Over 6,000,000
<b>Railway Labor Executives Association</b> ----- H. W. Fraser, chairman, A. E. Lyon, executive secretary, 10 Independence Ave. SW., Washington 4, D. C. Chief executives of 21 national labor unions of railway workers. Its publications include Labor (weekly).	1926	4-6	Over 1,000,000

## 200 National Labor Unions

### Metal Products Industries (39 Unions)

[Iron and steel, nonferrous metals, machinery, automotive and transportation equipment. For trade associations, see p. 3.]

Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Architects and Draftsmen's Union, International Federation of Technical Engineers (AFL).</b> 900 F St., Room 706, Washington 4, D. C. Stanley Oliver, president-----		5,700
<b>Automobile, Aircraft and Agricultural Implement Workers of America, International Union, United (CIO).</b> 411 West Milwaukee Ave., Detroit 2, Mich. Walter P. Renther, president-----	959	921,000
<b>Automobile Workers of America, International Union, United (AFL).</b> 429 West Michigan St., Milwaukee 3, Wis. Lester Washburn, president-----	213	55,000
<b>Blacksmiths, Drop Forgers and Helpers, International Brotherhood of (AFL).</b> 2922 Washington Blvd., Chicago 12, Ill. John Pelkofer, president-----	302	24,000
<b>Boilermakers, Iron Ship Builders and Helpers of America, International Brotherhood of (AFL).</b> 522 Brotherhood Bldg., Kansas City 11, Kans. Charles J. MacGowen, president-----	608	167,000
<b>Bridge, Structural and Ornamental Iron Workers, International Association of (AFL).</b> 1624 Syndicate Trust Bldg., St. Louis 1, Mo. P. J. Morrin, president-----	308	97,000
<b>Die Sinkers Conference, International (Ind.).</b> 5713 Euclid Ave., Room 202, Cleveland 3, Ohio. J. G. Meiner, president-----	37	3,500
<b>Electrical, Radio and Machine Workers of America, United (CIO).</b> 11 East 51st St., New York 22, N. Y. Albert J. Fitzgerald, president-----		

Labor union name, address, chief executive, and affiliation	Locals	Members
Electrical Workers, International Brotherhood of (AFL). 1200 15th St. NW, Washington 5, D. C. D. W. Tracy, president.	1,343	330,000
Elevator Constructors, International Union of (AFL). 12 South 12th St., Philadelphia 7, Pa. John C. MacDonald, president.	105	10,000
Engineers, International Union of Operating (AFL). 1003 K St. NW., Washington 1, D. C. William E. Maloney, president.		125,000
Engineers, Draftsmen and Associates, National Council (Ind.). 300 Broadway, Room 1012, Camden, N. J. Howard R. Stevenson, president.	10	1,000
Farm Equipment and Metal Workers of America, United (CIO). 110 South Canal St., Chicago 6, Ill. Grant W. Oakes, president.		
Fire Fighters, International Association of (AFL). 901 Massachusetts Ave. NW, Washington 1, D. C. John P. Redmond, president.	693	65,000
Firemen and Oilers, International Brotherhood of (AFL). 330 South Wells St., Chicago 6, Ill. Anthony E. Matz, president.	923	59,000
Foundry and Metal Employees, International Brotherhood of (Ind.). 905 Cooper Ave., Kalamazoo 18, Mich. A. C. Moran, president.	17	2,500
Horseshoers of the United States and Canada, International Union of Journey-men (AFL). 4204 La Salle Ave., Baltimore 6, Md. Art T. Cragin, president.	14	300
Industrial Trades Union of America (Ind.). 53 Federal St., Woonsocket, R. I. Edwin Van Den Berghe, president.	50	12,000
Jewelry Workers' Union, International (AFL). 551 5th Ave., Suite 825, New York 17, N. Y. Joseph Morris, president.	54	12,000
Machinists, International Association of (Ind.). 9th St. and Mount Vernon Pl., Washington 1, D. C. Harvey W. Brown, president.	1,800	624,000
Mechanics Educational Society of America (Ind.). 1974 National Bank Bldg., Detroit, Mich. George White, president.		
Mechanics and Foremen of Navy Yards and Naval Stations, National Association of Master (AFL). 3265 Arcadia Pl. NW., Washington 15, D. C. S. W. Brinson, president.	19	500
Metal Engravers and Marking Device Workers Union, International (Ind.). 1133 Broadway, New York 10, N. Y. Charles Hartwig, president.	8	400
Metal Polishers, Buffers, Platers and Helpers International Union (AFL). Ingalls Bldg., 4th St., Cincinnati 2, Ohio. Ray Kelsay, president.	92	19,000
Metal Workers Union, Interstate (Ind.). Capitol Theater Bldg., Rome, N. Y. Frank O. Edwards, president.		
Mine, Mill and Smelter Workers, International Union of (CIO). 413 South Dearborn St., Room 817, Chicago 5, Ill. John Clark, president.	379	109,000
Mine Workers of America, District No. 1, Progressive (Ind.). 506 South 6th St., Springfield, Ill. John McCann, president.		
Mine Workers of America, United (Ind.). 900 15th St. NW., Washington 5, D. C. John L. Lewis, president.		600,000
Molders and Foundry Workers Union of North America, International (AFL). 530 Walnut St., Cincinnati 1, Ohio. — —, president.	454	105,000
Pattern Makers' League of North America (AFL). 304 Ring Bldg., Washington 6, D. C. George Q. Lynch, president.	134	11,000
Playthings, Jewelry, and Novelty Workers International Union (CIO). 225 Lafayette St., Room 606, New York 12, N. Y. A. H. Esposito, president.	62	16,000
Plumbing and Pipe Fitting Industry of the United States and Canada, United Association of Journeymen and Apprentices of the (AFL). Ring Bldg., Washington 6, D. C. Martin P. Durkin, president.		167,000
Sheet Metal Workers' International Association (AFL). 642 Transportation Bldg., Washington 6, D. C. Robert Byron, president.		25,000
Steelworkers of America, United (CIO). 1500 Commonwealth Bldg., Pittsburgh 22, Pa. Philip Murray, president.	2,000	929,000
Stove Mounters International Union of North America (AFL). Stove Mounters Bldg., St. Louis 7, Mo. Joseph Lewis, president.	90	12,000
Tool and Die Craftsmen of America, The Society of (Ind.). 4709 Woodward Ave., Detroit 1, Mich. James G. Beck, president.		
Watch Workers Union, American (Ind.). 479 Moody St., Waltham, Mass. Walter W. Cenerazzo, president.	5	7,000
Welders of America, National Union United Aircraft (Ind.). 215 West 5th St., Los Angeles, Calif. G. A. Stewart, president.		
Wire Weavers' Protective Association, American (AFL). 103 Overlook Ave., Belleville 9, N. J. John W. Beck, president.	6	300



## Food and Tobacco (14 Unions)

[For trade associations, see p. 101]

Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Bakery and Confectionery Workers' International Union of America (AFL).</b> 2719 North Wilton Ave., Chicago 14, Ill. Herman Winter, president	327	173,000
<b>Brewery, Flour, Cereal, Soft Drink and Distillery Workers of America, International Union of United (CIO).</b> 2347 Vine St., Cincinnati 19, Ohio. William J. Kromelbein, secretary	238	93,000
<b>Cigar Makers' International Union of America (AFL).</b> 1003 K St. NW Washington 1, D. C. A. P. Bower, president	115	10,000
<b>Distillery, Rectifying and Wine Workers' International Union of America (AFL).</b> 1417 K St. NW, Washington 5, D. C. Jos. O'Neill, president	84	10,000
<b>Farm Labor Union, National (AFL).</b> 726 9th St. NW, Washington 1, D. C. H. L. Mitchell, president	221	18,000
<b>Fishermen and Allied Workers of America International (CIO).</b> 4124 Arcade Bldg., Seattle 1, Wash. J. F. Jurich, president	53	25,000
<b>Food, Tobacco, Agricultural and Allied Workers Union of America (CIO).</b> 20th and Race Sts., Philadelphia 2, Pa. Donald Henderson, president		
<b>Grain Millers, American Federation of (AFL).</b> 501 East Hennepin Ave., Minneapolis 4, Minn. S. P. Ming, president		
<b>Hotel and Restaurant Employees and Bartenders International Union (AFL).</b> 528 Walnut St., Cincinnati 2, Ohio. Hugo Ernst, president	680	102,000
<b>Marine Cooks and Stewards, National Union of (CIO).</b> 86 Commercial St., San Francisco 11, Calif. Hugh Bryson, president	8	7,000
<b>Meat Cutters and Butcher Workmen of North America, Amalgamated (AFL).</b> 201 North Wells St., Chicago 6, Ill. E. W. Jimerson, president	184	197,000
<b>Packaging Workers, National Brotherhood of (Ind.).</b> 518 East Grand Ave., Des Moines, Iowa. Don Mahon, president	81	50,000
<b>Packaging Workers of America, United (CIO).</b> 205 West Wacker Dr., Chicago 6, Ill. Ralph L. Helstein, president	271	
<b>Tobacco Workers' International Union (AFL).</b> 801 Carpenters Bldg., Washington 1, D. C. John O'Hare, president		22,000

## Textile, Apparel, and Leather (19 Unions)

[For trade associations, see p. 155]

Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Clothing Workers of America, Amalgamated (CIO).</b> 15 Union Sq., New York 3, N. Y. Jacob S. Potofsky, president	543	365,000
<b>Fur and Leather Workers' Union, International (CIO).</b> 251 4th Ave., New York 10, N. Y. Ben Gold, president	163	
<b>Garment Workers of America, United (AFL).</b> 45 Astor Pl., New York 3, N. Y. Jos. P. McCurdy, president		10,000
<b>Garment Workers' Union, International Ladies (AFL).</b> 1710 Broadway, New York 19, N. Y. David Dubinsky, president	177	380,000
<b>Glove Workers' Union of America, International (AFL).</b> P. O. Box 91, Mariette, Wis. Thomas Durian, president	37	3,800
<b>Handbag, Luggage, Belt and Novelty Workers' Union, International (AFL).</b> 265 West 14th St., New York 11, N. Y. Samuel Reinlib, president	79	15,000
<b>Hatters, Cap, and Millinery Workers International Union, United (AFL).</b> 245 5th Ave., New York 16, N. Y. Max Zaritsky, president	90	32,000
<b>Hosiery Workers, American Federation of (Ind.).</b> 2319 North Broad St., Philadelphia 32, Pa. Alexander McKeown, president	79	
<b>Lace Operatives of America, Amalgamated (Ind.).</b> 545 W. Lehigh Ave., Philadelphia, Pa. John Burns, president		
<b>Laundry Workers International Union (AFL).</b> 115 North Pennsylvania St., Indianapolis 4, Ind. Sam J. Byers, president	208	85,000
<b>Leather Workers International Union, United (AFL).</b> 916 Lafayette Bldg., Philadelphia 6, Pa. Bernard G. Quinn, president		3,500
<b>Pocketbook, Leather Goods and Novelty Workers of America, United (Ind.).</b> 100 West 32d St., New York 1, N. Y. Philip Lubliner, president	8	9,000
<b>Shoe and Allied Craftsmen, Brotherhood of (Ind.).</b> 50 Main St., Brockton, Mass. Alphonse W. Samson, president	15	8,600



Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Shoe Workers of America, United (CIO).</b> 917 15th St. NW, Washington 5, D. C. Rocco Franceschini, president	126	60,000
<b>Shoe Workers Union, Boot and (AFL).</b> 246 Summer St., Boston 10 Mass. John J. Mara, president	115	50,000
<b>Shoeworkers Protective Association, Inc. Lewiston and Auburn (Ind.).</b> 81 Maine St., Auburn, Maine. Clinton L. Libby, president		3,500
<b>Spinners Union, International (AFL).</b> 53 Howard St., Holyoke, Mass. Urban Fleming, secretary		500
<b>Textile Workers of America, United (AFL).</b> 818 13th St. NW., Washington 5, D. C. Anthony Valente, president	211	75,000
<b>Textile Workers Union of America (CIO).</b> 99 University Pl., New York 3, N. Y. Emil Rieve, president	748	390,000

## Lumber, Furniture, and Paper (10 Unions)

[For trade associations, see p. 205]

Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Carpenters and Joiners of America, United Brotherhood of (AFL).</b> Carpenters Bldg., Indianapolis 4, Ind. William L. Hutcheson, president	2,755	738,000
<b>Coopers' International Union of North America (AFL)</b> 927 Park Square Bldg., Boston 16, Mass. James J. Doyle, president	83	6,600
<b>Furniture Workers of America, United (CIO).</b> 101 5th Ave., New York 3, N. Y. Morris Pizer, president	123	44,000
<b>Paper Makers, International Brotherhood of (AFL).</b> 30 Sheridan Ave., Albany 1, N. Y. Paul L. Phillips, president	359	56,000
<b>Paperworkers of America, United (CIO).</b> 1757 K St. NW., Washington 6, D. C. Harry Sayre, president	145	34,000
<b>Pulp, Sulphite, and Paper Mill Workers, International Brotherhood of (AFL).</b> 118 Broadway, Fort Edward, N. Y. John P. Burke, president	403	115,000
<b>Upholsterers' International Union of North America (AFL).</b> 1500 North Broad St., Philadelphia 21, Pa. Sal B. Hoffman, president	172	48,000
<b>Wall Paper Craftsmen and Workers of North America, United (AFL).</b> 426 North Beaver St., York, Pa. Edw. A. Jameson, president	26	4,300
<b>Wood Carvers Association of North America, International (Ind.).</b> 40 Clark-wood St., Mattapan 26, Mass. Peter Stevenson, chairman	15	200
<b>Woodworkers of America, International (CIO).</b> 418 Governor Bldg., Portland 4, Oreg. James E. Fadling, president	244	85,000

## Transportation and Other Public Utilities (40 Unions)

[For trade associations, see p. 245]

Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Air Line Dispatchers Association (AFL).</b> 1452 Oneida St., Denver 7, Colo. George E. Deininger, president	74	500
<b>Air Line Pilots Association, International (AFL).</b> 3145 West 63d St., Chicago 29, Ill. David L. Behncke, president	75	7,000
<b>Communications Association, American (CIO).</b> 5 Beekman St., New York 7, N. Y. Joseph P. Selly, president		
<b>Communications Workers of America (Ind.).</b> 917 G Pl. NW., Washington 1, D. C. Joseph A. Beirne, president		173,000
<b>Locomotive Engineers, Brotherhood of (Ind.).</b> 1118 Brotherhood of Locomotive Engineers Bldg., Cleveland 14, Ohio. A. Johnston, grand chief engineer	923	76,000
<b>Locomotive Firemen and Enginemen, Brotherhood of (Ind.).</b> 318 Keith Bldg., Cleveland 15, Ohio. D. B. Robertson, president	968	111,000
<b>Longshoremen's Association, International (AFL).</b> 265 West 14th St., New York 11, N. Y. Joseph P. Ryan, president	500	65,000
<b>Longshoremen's and Warehousemen's Union, International (CIO).</b> 150 Golden Gate Ave., San Francisco 2, Calif. Harry Bridges, president	86	75,000
<b>Maintenance of Way Employees, Brotherhood of (AFL).</b> 61 Putnam Ave., Detroit 2, Mich. Thomas C. Carroll, president	1,403	156,000
<b>Marine Engineers' Beneficial Association, National (CIO).</b> 132 3d St. SE., Washington 3, D. C. Samuel J. Hogan, president	40	19,000

Labor union name, address, chief executive, and affiliation	Locals	Members
Marine Firemen, Oilers, Watertenders and Wipers Association, Pacific Coast (Ind.). 58 Commercial St., San Francisco 11, Calif. V. J. Malone, president	7	7,000
Marine and Shipbuilding Workers of America, Industrial Union of (CIO). 534 Cooper St., Camden, N. J. John Green, president	110	
Maritime Union of America, National (CIO). 346 West 17th St., New York 11, N. Y. Joseph Curran, president	43	75,000
Masters, Mates, and Pilots of America, National Organization (AFL). 15 Moore St., New York 4, N. Y. Capt. Charles F. May, president	35	4,800
Railroad Shopcrafts of America, Brotherhood of (Ind.). 4th and Central, Louisville 8, Ky. R. D. Akard, president		
Railroad Signalmen of America, Brotherhood of (AFL). 503 Wellington Ave., Chicago 14, Ill. Jesse Clark, president	188	13,000
Railroad Telegraphers, Order of (AFL). 3860 Lindell Blvd., St. Louis 8, Mo. George E. Leighty, president	106	58,000
Railroad Trainmen, Brotherhood of (Ind.). Standard Bldg., Cleveland 13, Ohio. Wm. P. Kennedy, president	1,063	216,000
Railroad Yardmasters of America (AFL). 537 South Dearborn St., Chicago 5, Ill. Milton G. Schoeh, president	40	2,900
Railroad Yardmasters of North America (Ind.). 809 Lafayette Bldg., Buffalo 3, N. Y. Joseph F. Gallant, president		
Railway Carmen of America, Brotherhood (AFL). 107 W. Linwood Blvd., Kansas City 2, Mo. Irvin Barney, president	999	109,000
Railway Conductors of America, Order of (Ind.). O.R.C. Bldg., Cedar Rapids, Iowa. H. W. Fraser, president	644	38,000
Railway Mail Association (AFL). 1525 H St. NW., Washington 5, D. C. R. A. Rice, president	159	26,000
Railway and Steamship Clerks, Freight Handlers, Express and Station Employees, Brotherhood of (AFL). Court and Vine Sts., Cincinnati 2, Ohio. George M. Harrison, president	1,939	350,000
Railway Supervisors Association, American (Ind.). 53 West Jackson Blvd., Chicago 4, Ill. J. P. Tahney, president	40	5,000
Railway Trainmen and Locomotive Firemen, Association of Colored (Ind.). 408 Gainsboro Ave. NW., Roanoke, Va. S. H. Clark, president	23	600
Sailors' Union, Lake (Ind.). 605 Guardian Bldg., Cleveland 14, Ohio. John E. Werner, president	2	400
Seafarers' International Union of North America (AFL). 105 Market St., San Francisco 5, Calif. Harry Lundberg, president	53	91,000
Sleeping Car Porters, Brotherhood of (AFL). 217 West 125th St., New York 27, N. Y. A. Philip Randolph, president		10,000
Street, Electric Railway and Motor Coach Employees of America, Amalgamated Association of (AFL). 1106 Griswold Bldg., Detroit 26, Mich. A. L. Spradling, president	452	115,000
Switchmen's Union of North America (AFL). 3 Linwood Ave., Buffalo 2, N. Y. Arthur J. Glover, president	259	8,900
Teamsters, Chauffeurs, Warehousemen and Helpers of America, International Brotherhood of (AFL). 222 East Michigan St., Indianapolis 4, Ind. D. J. Tobin, president	949	1,062,000
Telegraphers Union, Commercial (AFL). 5913 Georgia Ave., NW. Washington 11, D. C. W. L. Allen, president	65	51,000
Telephone Organizations, United (Ind.). 261 Broadway, New York 7, N. Y. Charles H. Parsons, president	1	12,000
Train Dispatchers Association, American (Ind.). 10 East Huron St., Chicago 11, Ill. O. H. Braese, president		1,200
Trainmen of America, Colored (Ind.). 407½ West Mesquite St., Kingsville, Tex. Jordan Jefferson, president	3	600
Transport Service Employees of America, United (CIO). 3452 South State St., Chicago 7, Ill. Willard S. Townsend, president		
Transport Workers Union of America (CIO). 153 West 64th St., New York 23, N. Y. Michael J. Quill, president		
Utility Workers of New England, Brotherhood of (Ind.). 42 Weybosset St., Providence, R. I. Ellsworth M. Holbrook, president	25	5,200
Utility Workers Union of America (CIO). Stewart Bldg., Washington 1, D. C. Joseph A. Fisher, president	225	72,000



## Chemicals and Rubber (7 Unions)

[For trade associations, see p. 282]

Labor union name, address, chief executive, and affiliation	Locals	Members
Barbers and Beauty Culturists Union of America (CIO). 330 Flatbush Ave., Brooklyn 17, N. Y. Ernest Hebert, president	35	
Barbers, Hairdressers, and Cosmetologists' International Union of America, The Journeymen (AFL). 12th and Delaware Sts., Indianapolis 7, Ind. W. C. Birthright, president	857	56,000
Chemical Workers Union, International (AFL). 605 First National Tower Bldg., Akron 8, Ohio. H. A. Bradley, president	303	113,000
Cleaning and Dye House Workers, International Association of (AFL). 1771 East 12th St., Cleveland 14, Ohio. W. S. Gross, president		18,000
Gas, Coke, and Chemical Workers of America, United (CIO). 805 G St. NW., Washington 1, D. C. Martin Wagner, president	291	54,000
Painters, Decorators, and Paperhangers of America, Brotherhood of (AFL). Painters and Decorators Bldg., LaFayette, Ind. Lawrence P. Lindelof, president	1,374	170,000
Rubber, Cork, Linoleum, and Plastic Workers of America, United (CIO). URW Bldg., High St. at Mill, Akron 8, Ohio. L. S. Buckmaster, president	255	209,000

## Stone, Clay, and Glass (19 Unions)

[For trade associations, see p. 309]

Labor union name, address, chief executive, and affiliation	Locals	Members
Asbestos Workers, International Association of Heat and Frost Insulators and (AFL). 211 Machinists' Bldg., Washington 1, D. C. Joseph A. Mullaney, president	117	4,000
Brick and Clay Workers of America, United (AFL). 1550 West 95th St., Chicago 43, Ill. H. R. Flegal, president	283	21,000
Bricklayers, Masons, and Plasterers International Union of America (AFL). 815 15th St. NW., Washington 5, D. C. Harry C. Bates, president	853	65,000
Cement, Lime, and Gypsum Workers International Union, United (AFL). 3329 West Washington Blvd., Chicago 24, Ill. William Schoenberg, president	249	33,000
Diamond Workers' Protective Union of America (AFL). 132 Joralemon St., Brooklyn 2, N. Y. Jules Verbeek, president		600
Glass Bottle Blowers Association of the United States and Canada (AFL). 12 South 12th St., Philadelphia 7, Pa. Lee W. Minton, president	248	35,000
Glass, Ceramic, and Silica Sand Workers of America, Federation of (CIO). 556 East Town St., Columbus 15, Ohio. Jos. Froesch, president	70	35,000
Glass Cutters' League of America, Window (AFL). 9 East Long St., Columbus 15, Ohio. Lester L. Theibert, president	12	1,600
Glass Workers' Union of North America, American Flint (AFL). Huron St. and Jefferson Ave., Toledo 4, Ohio. Harry H. Cook, president	263	35,000
Granite Cutters' International Association of America (AFL). 25 School St., Quincy 69, Mass. Lawrence Foley, president		4,000
Hod Carriers', Building and Common Laborers' Union of America, International (AFL). 821 15th St. NW., Washington 5, D. C. Joseph V. Moreschi, president	950	268,000
Lathers, International Union of Wood, Wire and Metal (AFL). 2605 Detroit Ave., Cleveland 13, Ohio. William J. McSorley, president	251	8,100
Marble, Slate, and Stone Polishers, Rubbers and Sawyers, Tile and Marble Setters Helpers and Terrazzo Helpers, International Association of (AFL). 815 15th St. NW., Washington 5, D. C. William McCarthy, president	89	4,500
Paving Cutters' Union of the United States and Canada (Ind.). 1818 West State St., Milwaukee 3, Wis. Hans Nelson, president		
Plasterers' and Cement Finishers International Association of the United States and Canada, Operative (AFL). 200 Fidelity Bldg., Cleveland 14, Ohio. John E. Rooney, president	538	25,000
Potters, National Brotherhood of Operative (AFL). Box 752, East Liverpool, Ohio. James M. Duffy, president	113	22,000
Roofers, Damp and Waterproof Workers Association, United Slate, Tile, and Composition (AFL). 130 North Wells St., Chicago 6, Ill. Charles Aquadro, president	218	11,000
Stone and Allied Products Workers of America, United (CIO). Scampini Bldg., Barre, Vt. Samuel H. Scott, president	112	
Stonecutters' Association of North America, Journeymen (AFL). 8 East Market St., Indianapolis 4, Ind. Paul A. Givens, president	103	1,900

## Printing and Publishing (12 Unions)

[For trade associations, see p. 330]

Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Bill Posters, Billers and Distributors, International Alliance of (AFL).</b> 303 Bessemer Bldg., Pittsburgh, Pa. Leo Abernathy, president	71	1,600
<b>Bookbinders, International Brotherhood of (AFL).</b> 901 Massachusetts Ave. NW., Washington 1, D. C. John B. Haggerty, president	245	48,000
<b>Lithographers of America, Amalgamated (CIO).</b> 450 7th Ave., New York 1, N. Y. John Blackburn, president	68	22,000
<b>Machine Printers Beneficial Association (Ind.).</b> 28 Harwood St., Cranston, R. I. Eric W. Lindberg, secretary		
<b>Newspaper Guild, American (CIO).</b> 99 University Pl., New York 3, N. Y. Harry Martin, president	101	25,000
<b>Newspaper and Mail Deliverers Union of New York and Vicinity (Ind.).</b> 63 Park Row, New York 7, N. Y. Joseph Simons, president		
<b>Photoengravers' Union of North America, International (AFL).</b> 3605 Potomac St., St. Louis 16, Mo. Edw. J. Volz, president	90	12,000
<b>Plate Printers, Die Stampers and Engravers' Union of North America, International (AFL).</b> 4119 Paundling Ave., New York 66, N. Y. Alex Smith, president	16	1,200
<b>Printing Pressmen and Assistants' Union of North America, International (AFL).</b> Pressmen's Home, Tenn. George L. Berry, president	606	70,000
<b>Siderographers, International Association of (steel engraving) (AFL).</b> 29 Tibbetts Rd., Yonkers 5, N. Y. James C. Filgate, president	3	60
<b>Stereotypers' and Electrotypers' Union of North America, International (AFL).</b> 752 Old South Bldg., Boston 8, Mass. Leo J. Buckley, president	172	10,000
<b>Typographical Union, International (AFL).</b> 2820 North Meridian St., Indianapolis 6, Ind. Woodruff Randolph, president	845	93,000

## Insurance (1 Union)

[For trade associations, see p. 390]

Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Life Insurance Agents, International Union of (Ind.).</b> 3044 Plankinton Bldg., Milwaukee 3, Wis. Marvin C. Jansen, president	35	19,000

## Petroleum and Coal (2 Unions)

[Labor unions of miners are included in the Metal Products Industries; one is repeated below.]

[For trade associations, see p. 405]

Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Oil Workers International Union (CIO).</b> Ledger Bldg., Fort Worth 2, Tex. O. A. Knight, president	174	64,000
<b>Mine Workers of America, United (coal miners) (Ind.).</b> 900 15th St. NW., Washington 5, D. C. John L. Lewis, president		600,000

## Amusements (5 Unions)

[For trade associations, see p. 419]

Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Actors and Artistes of America, Associated (AFL).</b> 45 West 47th St., New York 19, N. Y. Paul Dullzell, president	12	36,000
<b>Broadcast Engineers and Technicians, National Association of (Ind.).</b> 66 Court St., Room 501, Brooklyn 2, N. Y. John R. McDonnell, president	20	1,500
<b>M. J. Americans, American Federation of (AFL).</b> 39 Division St., Newark 2, N. J. James C. Petrillo, president	711	232,000
<b>Radio Directors Guild (AFL).</b> 114 East 52d St., Room 214, New York 22, N. Y. Earle McGill, president		500
<b>Stage Employees and Moving Picture Machine Operators of the United States and Canada, International Alliance of Theatrical (AFL).</b> 630 5th Ave., New York 20, N. Y. Richard F. Walsh, president	796	56,000



## Government (16 Unions)

Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Federal Employees, National Federation of (Ind.).</b> 10 Independence Ave. SW., Washington 4, D. C. Luther C. Steward, president	1,015	93,000
<b>Government Employees, American Federation of (AFL).</b> 900 F St. NW., Room 716, Washington 4, D. C. James G. Yaden, president	979	31,000
<b>Letter Carriers, National Association of (AFL).</b> 1525 H St. NW., Washington 1, D. C. William C. Doherty, president	3,200	79,000
<b>Letter Carriers' Association, National Rural (Ind.).</b> 541 Munsey Bldg., Washington 4, D. C. B. A. Winquest, president		31,000
<b>Messengers, National Association of Special Delivery (AFL).</b> 112 C St. NW., Washington 1, D. C. George L. Warfel, president	132	1,800
<b>Post Office Clerks, National Federation of (AFL).</b> 1510 H St. NW., Washington 5, D. C. Leo E. George, president	4,000	70,000
<b>Post Office Clerks, United National Association of (Ind.).</b> 524 Colordao Bldg., Washington 5, D. C. William C. Ambrust, president	3,369	35,000
<b>Post Office Mechanics and Custodial Employees, National Association of (Ind.).</b> 527 Victor Bldg., Washington 1, D. C. Ralph A. Schilling, president		
<b>Post Office Motor Vehicle Employees, National Federation of (Ind.).</b> 112 C St. NW., Washington 1, D. C. Everett G. Gibson, president	86	2,800
<b>Post Office and Railway Mail Service Handlers, National Association of (AFL).</b> 1113 Arch St. NS., Pittsburgh 12, Pa. Harold McAvoy, president	65	1,700
<b>Postal Employees, National Alliance of (Ind.).</b> 273 N St. NW., Washington 1, D. C. Ashby B. Carter, president	85	15,000
<b>Postal Supervisors, National Association of (AFL).</b> P. O. Box 1225, Nashville 2, Tenn. John A. McMahon, president	217	13,000
<b>Postmasters of the United States, National League of District (Ind.).</b> 1110 F St. NW., Washington 4, D. C. L'Bertie Rushing, president	43	25,000
<b>Public Workers of America, United (CIO).</b> 2 Lafayette St., New York 7, N. Y. Abram Flaxer, president		86,000
<b>State, City, Town and County Employees, Federation of (Ind.).</b> 193 Grant Ave., Medford, Mass. James Barry, president	30	15,000
<b>State, County and Municipal Employees, American Federation of (AFL).</b> 448 West Washington Ave., Madison 1, Wis. Arnold S. Zander, president	1,150	88,000

## General (16 Unions)

Labor union name, address, chief executive, and affiliation	Locals	Members
<b>Associated Unions of America (Ind.).</b> 161 West Wisconsin Ave., Milwaukee 3, Wis. Carl R. Van Tilburg, president	20	6,300
<b>Broom and Whisk Makers' Union, International (AFL).</b> 4457 North Spaulding Ave., Chicago 25, Ill. Roy Johnson, president	10	500
<b>Building Service Employees' International Union (AFL).</b> 130 North Wells St., Chicago 6, Ill. William L. McPetridge, president	309	152,000
<b>Christian Labor Association of the United States of America (Ind.).</b> 1049 Grandville Ave. SW., Grand Rapids 9, Mich. Ralph De Groot, president	18	1,000
<b>Confederated Unions of America (Ind. Federation).</b> 809 Eye St. NW., Washington 1, D. C. Arthur Sorenson, president		
<b>Foreman's Association of America (Ind.).</b> 515 Barlum Tower, Detroit 26, Mich. Carl Brown, president	95	
<b>Industrial Workers of the World (Ind.).</b> 2422 North Halsted St., Chicago 14, Ill. Arthur James Farley, secretary-treasurer	28	15,000
<b>Mailers Union, International (not government) (Ind.).</b> 1107 South Main St., Akron 1, Ohio. Walter J. Weissman, president	50	1,800
<b>Mine Workers of America, United District 50.</b> 907 15th St. NW., Washington 5, D. C. A. D. Lewis, chairman, organizing committee	1,186	
<b>Office Employees' International Union (AFL).</b> 1221 G St. NW., Washington 5, D. C. Paul Hutchings, president	167	23,000
<b>Office and Professional Workers of America, United (CIO).</b> 1860 Broadway, New York 23, N. Y. James H. Durkin, president	209	70,000
<b>Plant Guard Workers of America, United (Ind.).</b> Hofmann Bldg., Room 907, Detroit 1, Mich. James C. McGahey, president	25	7,000

Retail Clerks International Association (AFL). Levering Bldg., Lafayette, Ind. Vernon A. Housewright, president		161,000
Retail, Wholesale and Department Store Union (CIO). 100 West 12d St., New York 18, N. Y. Samuel Wolchok, president	185	145,000
Salaried Unions, National Federation of (Ind.). 600 Grant St., Room 801, Pitts- burgh 19, Pa. Leo F. Bollens, president	23	
Teachers, American Federation of (AFL). 28 East Jackson Blvd., Chicago 4, Ill. John M. Eklund, president	383	50,000

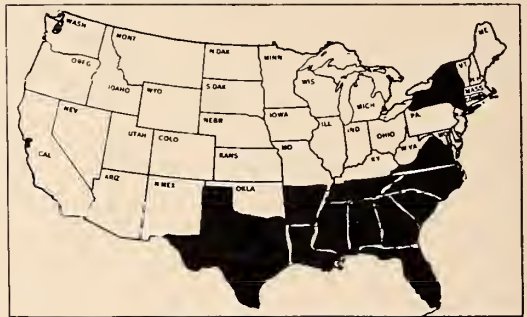
## Negro Associations

**A**PPROXIMATELY 10 percent of the Nation's population are Negroes. There are many large organizations, with hundreds of local affiliates, which have played an important part in the economic and social progress of colored people. At the time of the last census of population (1940), 5 states had approximately 1 million Negroes each: Georgia, Mississippi, Alabama, North Carolina, and Texas. Six others had from 500,000 to over 800,000 each: Louisiana, South Carolina, Virginia, New York, Florida, and Tennessee.

### *Kinds of associations*

Formed in 1909, the National Association for the Advancement of Colored People (500,000 members in 900 branches) has carried on a wide range of helpful services. Among its stated objectives are, "To secure for Negroes equality of opportunity with other citizens; to conduct research and publish facts concerning educational facilities and opportunities for Negroes." Its monthly magazine is *The Crisis* (\$1.50 per year). The National Urban League works "To promote interracial organization and action; to carry on demonstration projects aimed at relieving racial tensions and improving welfare services to Negroes in selected industrial communities throughout the country." Its quarterly is *Opportunity*; *Journal of Negro Life* (\$1.50 per year).

*Some Leading States in Negro Population.*



Among trade associations representing companies in one field of business are the National Association of Negro Tailors, Designers, Dressmakers and Dry Cleaners, National Negro Bankers Association, and the National Negro Insurance Association. The National Negro Business League claims 350 local chapters.

The National Bar Association is the spokesman for Negro lawyers; other professional organizations include the National Medical Association and the National Dental Association. Sixty-four colleges are represented in the National Association of Collegiate Deans and Registrars in Negro Schools, while 80,000 members comprise the National Congress of Colored Parents and Teachers. The National Technical Association sponsors engineering studies.

The National Council of Negro Women has had an exceptional growth since its

formation in 1935, and hopes soon to reach the 1,000,000 mark in membership. Affiliates include many national and local groups; civic, church, fraternal, educational, industrial, and professional. Its quarterly is the "Aframerican Womans Journal."

Oldest of the associations in the following list are the National Medical Association, organized in 1895, and the National Association of Colored Women, in 1896.

Among the foundations which have assisted in the educational, social, and other progress of colored people are the Carnegie Foundation (library facilities), Rockefeller Foundation (health), Phelps-Stokes

Fund (one project includes the "Encyclopedia of the Negro"), and the Julius Rosenwald Fund (famous for its 1917-47 programs to assist Negroes and white people in southern rural communities and to improve Negro-white relationships). A large number of national associations, not included in the following list, have both white and colored members.

For more complete data on Negro organizations and Negro accomplishments, see the authoritative Negro Year Book, published by Tuskegee Institute, Tuskegee, Ala. The tenth edition, 1948 (710 pp., \$4.50), contains a special section on "The Negro in Business."

## 40 Negro Associations

Association and chief paid official	Paid staff and year formed	Number of members	Address
American Teachers Association. H. C. Trenholm, executive secretary.	Under 3 (1904)	11,700	State Teachers College, MONTGOMERY 1, Ala.
Association of Business Officers in Schools for Negroes. Luther H. Foster, secretary.	None (1939)	50-60	Tuskegee Institute, TUSKEGEE INSTITUTE, Ala.
Association of Colleges and Secondary Schools for Negroes. L. S. Cozart, secretary.	— (1934)	—	Barber-Scotia College, CONCORD, N. C.
Association for the Study of Negro Life and History. Carter G. Woodson, director.	5-7 (1915)	6,500 (10 local chapters)	1538 9th St., WASHINGTON 1, D. C.
Association of Teachers of Language in Negro Colleges. B. L. Woodruff.	—	—	West Virginia State College, INSTITUTE, W. Va.
Colored Intercollegiate Athletic Association. John H. Burr, president.	— (1912)	—	Howard University, WASHINGTON 1, D. C.
Conference of Presidents of Negro Land-Grant Colleges. Luther H. Foster.	— (1923)	—	Tuskegee Institute, TUSKEGEE INSTITUTE, Ala.
Frontiers of America, Inc. N. B. Allen, president.	— (1936)	—	107 North Monroe Ave., COLUMBUS, Ohio.
National Achievement Clubs. Mrs. Alma Illery, president.	— (1944)	—	2839½ Wylie Ave., PITTSBURGH 19, Pa.
National Association for the Advancement of Colored People. Walter White, secretary.	70 (1909)	550,000 (900 branches)	20 West 40th St., NEW YORK 18, N. Y.
National Association of College Women. Mrs. Esther Popel Shaw, secretary.	None (1933)	800	1111 Columbia Rd., WASHINGTON 9, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
National Association of Collegiate Deans and Registrars in Negro Schools. George C. Grant, president.	None (1923)	225 (in 64 colleges)	Morgan State College, BALTIMORE 2, Md.
National Association of Colored Graduate Nurses. Alma Vessells, executive secretary.	3-5 (1908)	1,500 (107 local chapters)	1790 Broadway, NEW YORK 19, N. Y.
National Association of Colored Women. Mrs. Ruby M. Kendrick, executive secretary.	3-5 (1896)	53,000 (43 State chapters)	1114 O St., WASHINGTON 5, D. C.
National Association of Deans of Women and Advisers to Girls in Negro Schools. T. Ruth Brett.	—	—	Tuskegee Institute, TUSKEGEE INSTITUTE, Ala.
National Association of Negro Business and Professional Women's Clubs. Florence Madison Hill, president.	None (1936)	800 (20 local chapters)	1337 North 57th St., PHILADELPHIA 31, Pa.
National Association of Negro Tailors, Designers, Dressmakers, and Dry Cleaners. M. K. Tyson, national secretary.	None (1920)	2,300	1006 Webb Ave., BURLINGTON, N. C.
National Association for Negroes in American Industry. David H. Sims, president.	— (1940)	—	716 South 19th St., PHILADELPHIA 46, Pa.
National Bar Association. Scovel Richardson, secretary.	None	500	4300 St. Ferdinand St., ST. LOUIS 13, Mo.
National Beauty Culturists' League. Mrs. Cordelia Greene Johnson, president.	— (1919)	—	294 Forest St., JERSEY CITY, N. J.
National Builders Association. W. H. Aiken, president. Fosters schools for negro mechanics.	Under 3 (1923)	—	158 Auburn Ave. NE., ATLANTA 3, Ga.
National Congress of Colored Parents and Teachers. Mrs. Wm. Henry, president.	Under 3 (1926)	80,000	123 South Queen St., DOVER, Del.
National Council of Negro Women. Mary McLeod Bethune, president.	4-6 (1935)	850,000 (60 local chapters)	1318 Vermont Ave., WASHINGTON 5, D. C.
National Dental Association. J. A. Jackson, secretary.	Under 3 (1913)	800 (20 local chapters)	P. O. Box 197, CHARLOTTESVILLE, Va.
National Health Association. A. W. Dent, president.	—	—	Dillard University, NEW ORLEANS, La.
National Medical Association. John T. Givens, secretary. Furthers the interests of Negro physicians, pharmacists, nurses, etc.	Under 3 (1895)	4,700	1108 Church St., NORFOLK, Va.
National Negro Bankers Association. M. C. Martin, secretary.	Under 3 (1910)	Under 20	Box 640, DANVILLE, Va.
National Negro Business League. Horace Sudduth, president. Promotes commercial development among Negroes.	Under 3 (1900)	1,500 (350 local chapters)	411 West Fifth St., CINCINNATI 2, Ohio.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Negro Funeral Directors Association</b> (formerly, Progressive National Funeral Directors Association). George W. Gaines, general secretary.	Under 3 (1938)	1,200	220 Auburn Ave., PITTSBURGH 6, Pa.
<b>National Negro Insurance Association.</b> A. P. Bentley, secretary.	Under 3 (1921)	60-70	1183 East Long St., COLUMBUS 3, Ohio.
<b>National Negro News Distributors Association.</b> Carroll M. Ellis, chairman.	— (1946)	—	Chicago National News Co., CHICAGO, Ill.
<b>National Student Health Association.</b> Paul B. Cornely, executive director.	— (1940)	—	Howard University, WASHINGTON 1, D. C.
<b>National Technical Association.</b> James C. Evans, secretary. Conducts studies regarding opportunities for Negroes in technical and engineering fields.	Under 3 (1929)	500 (15 local chapters)	3533 Warder St., WASHINGTON 10, D. C.
<b>National Urban League.</b> Eugene K. Jones, executive secretary. Social research and planning for negroes.	40-45 (1910)	50,000 (57 local associations)	1133 Broadway, NEW YORK 10, N. Y.
<b>Negro Actors Guild of America, Inc.</b> Noble Sissle, president.	— (1936)	—	1674 Broadway, NEW YORK 19, N. Y.
<b>Negro Newspaper Publishers Association.</b> Howard H. Murphy, secretary.	—	—	c/o Afro-American, 628 North Eutaw St., BALTIMORE, Md.
<b>New Farmers of America.</b> A. W. Tenney, administrative executive secretary. Negro boys studying vocational agriculture in high schools under the provisions of the National Vocational Education Acts. Has 930 local chapters, in 16 Southern States.	None (1935)	25,000	U. S. Office of Education, WASHINGTON 25, D. C.
<b>New Homemakers of America.</b> Pauline Stout, national adviser. Negro high school girls; chiefly those in vocational schools.	1-4 (1945)	30,000 (in 17 Southern States)	U. S. Office of Education, WASHINGTON 25, D. C.
<b>United Beauty School Owners and Teachers Association.</b> Mrs. Marjorie S. Joyner, president.	None (1945)	4,200 (115 local chapters)	4703 South Parkway, CHICAGO 15, Ill.
<b>United Negro and Allied Veterans of America.</b> George B. Murphy, national adjutant.	Under 3 (1946)	4,000 (62 local associations)	4411 South Parkway, CHICAGO 15, Ill.

## Religious Associations and Bodies

THIS section consists of two lists: Religious associations and religious bodies. Generally speaking, the associations are interdenominational in their membership, whereas the bodies include churches of a particular denomination.

The associations are concerned primarily with religious matters, with the exception of a few groups which specialize in social welfare activities. The oldest association listed is the American Bible Society, formed in 1816. Among those having staffs of over 100 persons are the American Bible Society, American Friends Service Committee, Church World Service, Federal Council of the Churches of Christ in America, National Catholic Welfare Conference, and the National Conference of Christians and Jews. The International Society of Christian Endeavor has 4,500 local societies; the United Council of Church Women, 1,600 local chapters; and the International Council of Religious Education, 33 State councils.

The names and membership figures for the religious bodies are from the Federal Council of Churches of Christ in America,

which issues a biennial Yearbook of American Churches, and the Christian Herald Magazine (August 1948 issue; 27 East 39th St., New York 16, N. Y.), which makes an annual survey of church membership. These bodies are of major importance as leaders of spiritual progress. They are also a part of the business life of the country in that they are owners of large properties, are active in the publishing of books, magazines, and bulletins, and hold meetings and conferences of importance in social welfare and allied matters.

The 60 bodies listed on following pages are reported to have 50,000 or more members, each. They claim a total membership of approximately 75 million persons, or over 95 percent of the membership of the more than 200 bodies named in the Yearbook lists. As stated in the Yearbook and Christian Herald, the membership figures in a few cases are from the latest official Census of Religious Bodies (1936); at that time there were approximately 200,000 churches with a total of 56 million members.

## 20 Religious Associations

Association and chief paid official	Paid staff and year formed	Number of members	Address
American Association of Schools of Religious Education. R. H. Beaven, secretary.	—	—	510 Wellington Ave., CHICAGO 14, Ill.
American Association of Theological Schools. C. L. Pyatt, executive secretary.	Under 3 (1917)	100-120	College of the Bible, LEXINGTON, Ky.
American Association of Women Ministers. Janet Rugg, secretary.	None (1919)	225-250	1428 North New Jersey St., INDIANAPOLIS 2, Ind.
American Bible Society. Francis C. Stiffler, secretary.	140-150 (1816)	—	450 Park Ave., NEW YORK 22, N. Y.
American Friends Service Committee (Quakers). Clarence E. Pickett, executive secretary.	300 (1917)	—	20 South 12th St., PHILADELPHIA 7, Pa.
Associated Church Press. See Sec. 8.			
Church Peace Union. Henry A. Atkinson, general secretary. (The World Alliance for International Friendship Through the Churches is also in this office.)	14-16 (1914)	—	170 East 64th St., NEW YORK 21, N. Y.
Church World Service, Inc. H. C. Lytle, Jr., administrative secretary.	140-150 (1946)	21 denominations	21 East 21st St., NEW YORK 10, N. Y.
Federal Council of the Churches of Christ in America. Samuel McCrea Cavert, general secretary. Represents 25 denominations.	120-130 (1908)	28 million	297 4th Ave., NEW YORK 10, N. Y.
Foreign Missions Conference of North America. Wynn C. Fairfield, executive secretary. Membership includes over 100 foreign mission boards and agencies.	18-20 (1893)	See description.	156 5th Ave., NEW YORK 10, N. Y.
General Commission on Chaplains. Thomas A. Rymer, director.	8-10 (1917)	130-140	122 Maryland Ave. NE., WASHINGTON 2, D. C.
Gideons International. H. F. Dowar, secretary. An association of Christian businessmen; has placed over 2½ million bibles in hotels, hospitals, penal institutions, and public schools.	20-25 (1899)	15,000 (420 local chapters)	212 East Superior St., CHICAGO 11, Ill.
Home Missions Council of North America. Mark A. Dawber, executive secretary.	40-45 (1940)	23 denominations	297 4th Ave., NEW YORK 10, N. Y.
International Council of Religious Education. Roy G. Ross, general secretary. Represents 40 Protestant denominations.	24-28 (1922)	33 State councils	203 North Wabash Ave., CHICAGO 1, Ill.
International Missionary Council. John W. Decker, secretary. Membership includes 28 national missionary organizations throughout the world.	7-9 (1921)	28 organizations	156 5th Ave., NEW YORK 10, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>International Society of Christian Endeavor.</b> Ernest R. Bryan, general secretary. Organized to further the training of young people in the Christian life. (The World's Christian Endeavor Union is also in this office.)	14-16 (1885)	2 million (4,500 local societies)	1201 East Broad St., COLUMBUS 5, Ohio.
<b>National Catholic Welfare Conference.</b> Howard J. Carroll, general secretary. Affiliated with the Conference are the National Council of Catholic Men and the National Council of Catholic Women.	100-120 (1919)	—	1312 Massachusetts Ave., WASHINGTON 5, D. C.
<b>National Conference of Christians and Jews.</b> Robert A. Ashworth, secretary.	225-240 (1928)	Over 100,000	381 4th Ave., NEW YORK 16, N. Y.
<b>National Service Board (of churches).</b> Ora Huston, executive secretary.	3-5 (1941)	—	941 Massachusetts Ave., WASHINGTON 1, D. C.
Protestant Film Commission. See Sec. 14.			
<b>Religious Education Association.</b> Laird T. Hites, business manager.	Under 3 (1903)	2,000 (8 local chapters)	20 West Jackson Blvd., CHICAGO 4, Ill.
Religious Film Association. See Sec. 8.			
<b>United Council of Church Women.</b> Mrs. Ruth M. Worrell, executive secretary. An interdenominational organization of Protestant church women working for the building of a world Christian community; has 15,000 "World Day of Prayer" groups.	20-25 (1941)	1,600 local chapters	156 5th Ave., NEW YORK 10, N. Y.
<b>World Alliance for International Friendship through the Churches.</b> Henry A. Atkinson, secretary. (The Church Peace Union is also in this office.)	14-16 (1914)	Over 900	170 East 64th St., NEW YORK 21, N. Y.
<b>World's Christian Endeavor Union.</b> See International Society of Christian Endeavor.			

## 60 Religious Bodies

	<i>Number of Members</i>		<i>Number of Members</i>
<b>African Methodist Episcopal Church.</b> William A. Fountain, Senior Bishop. 242 Boulevard NE., Atlanta, Ga.	870,000	<b>American Lutheran Church.</b> Dr. E. Poppen, president. 57 East Main St., Columbus 15, Ohio:	645,000
<b>African Methodist Episcopal Zion Church.</b> Rev. R. F. Fisher, general secretary. 1421 U St., Washington 9, D. C.	520,000	<b>American Unitarian Association.</b> Rev. Dana Greeley, secretary. 25 Beacon St., Boston 8, Mass.	70,000
<b>American Baptist Association.</b> Dr. J. E. Cobb, corresponding secretary. 214 East Broad St., Texarkana, Tex.	245,000	<b>Assemblies of God.</b> Rev. Ernest S. Williams, general superintendent 336 West Pacific St., Springfield, Mo.	245,000

	<i>Number of Members</i>		<i>Number of Members</i>
<b>Buddhist Churches of America</b> -----	70,000	<b>Evangelical Lutheran Church of America (formerly Norwegian)</b> -----	685,000
Rev. K. M. Kumata, executive director.		Dr. A. J. Bergsaker, secretary.	
1881 Pine St., San Francisco 9, Calif.		408 5th Ave., S., Minneapolis 15, Minn.	
<b>Christian Reformed Church</b> -----	135,000	<b>Evangelical Lutheran Synod of Mis- souri, Ohio, and Other States</b> -----	1,470,000
Rev. John De Hoan, statistical clerk.		Rev. M. F. Kretzmann, secretary.	
825 North Otillia SE., Grand Rapids 7, Mich.		3558 South Jefferson Ave., St. Louis 18, Mo.	
<b>Church of the Brethern</b> -----	185,000	<b>Evangelical Lutheran Joint Synod of Wisconsin and Other States</b> ----	325,000
William M. Beahun, secretary.		Rev. Winfred Schaller, secretary.	
3500 Congress St., Chicago 24, Ill.		149 8th Ave. S., South St. Paul, Minn.	
<b>Church of Christ, Scientist</b> -----	—	<b>Evangelical and Reformed Church</b> ---	710,000
Gordon V. Comer, clerk.		Rev. William E. Lampe, secretary.	
107 Falmouth St., Boston 15, Mass.		1505 Raec St., Philadelphia 2, Pa.	
<b>Church of God</b> -----	90,000	<b>Evangelical United Brethern Church</b> ---	710,000
I. K. Dawson, secretary.		George E. Epp, secretary.	
Anderson, Ind.		U. B. Bldg., Dayton 2, Ohio.	
<b>Church of God</b> -----	90,000	<b>Free Will Baptists</b> -----	255,000
John C. Jernigan, general overseer.		Rev. James Miller, moderator.	
Montgomery Ave., Cleveland 5, Tenn.		Flat River, Mo.	
<b>Church of God in Christ</b> -----	300,000	<b>General Association of Regular Bap- tist Churches, North</b> -----	70,000
C. H. Mason, Senior Bishop.		H. O. Van Gilder, national representative.	
958 South 5th St., Memphis, Tenn.		155 North Clark St., Chicago 1, Ill.	
<b>Church of the Nazarene</b> -----	210,000	<b>Greek Orthodox Church (Hellenie)</b> ---	300,000
S. T. Ludwig, general tran. secretary.		A. Elaopoulo, secretary.	
2923 Troost Ave., Kansas City 10, Mo.		10 East 70th St., New York 21, N. Y.	
<b>Churches of Christ</b> -----	680,000	<b>Independent Fundamental Churches of America</b> -----	65,000
No general organization, but one contact is the		Rev. Edwin G. Zorn, executive secretary.	
American Christian Review, Indianapolis,		2230 South 52d Ave., Cicero 50, Ill.	
Ind., C. W. Commer, editor.		<b>International Church of the Four- Square Gospel</b> -----	55,000
<b>Church of Jesus Christ of Latter Day Saints (Mormon)</b> -----	915,000	Howard P. Courtney, secretary.	
George A. Smith, first president.		1100 Glendale Blvd., Los Angeles 26, Calif.	
47 East South Temple St., Salt Lake City 1, Utah.		<b>International General Assembly of Spiritualists</b> -----	150,000
<b>Colored Methodist Episcopal Church</b> ---	380,000	Rev. William B. Darden, secretary.	
Prof. W. A. Bell, secretary.		101 High St., Portsmouth, Va.	
141½ Auburn Ave. NE., Atlanta, Ga.		<b>Jewish Congregations</b> -----	4,640,000
<b>Congregational Christian Churches</b> ---	1,155,000	Albert I. Gordon, executive director.	
Rev. Douglas Horton, secretary.		3080 Broadway, New York 27, N. Y.	
287 4th Ave., New York 10, N. Y.		Includes approximately 30 organizations such	
<b>Cumberland Presbyterian Church</b> ---	75,000	as United Synagogue of America; Union of	
Wayne Wyman, statistical clerk.		American Hebrew Congregations.	
117 8th Ave., S., Nashville, Tenn.		<b>Lutheran Free Church</b> -----	55,000
<b>Disciples of Christ</b> -----	705,000	T. O. Bruntvelt, president.	
Il. B. Holloway, business manager.		Augsburg Seminary, Minneapolis 4, Minn.	
516 K of P. Bldg., Indianapolis 4, Ind.		<b>Mennonite Church</b> -----	55,000
<b>Evangelical Lutheran Augustana Synod of North America</b> -----	410,000	Armos O. Hostetler, secretary.	
Rev. D. Verner Swanson, secretary.		Topeka, Ind.	
328 Hamilton St., Geneva, Ill.			

	<i>Number of Members</i>		<i>Number of Members</i>
<b>Methodist Church</b> .....	8,570,000	<b>Religious Society of Friends</b> .....	110,000
Bishop G. Bromley Oxnam, secretary.		Includes about 10 Friends Societies, largest at	
150 5th Ave., New York 11, N. Y.		Guilford College, North Carolina, Algie I.	
		Newlin, president.	
<b>National Baptist Convention of America</b> .....	2,580,000	<b>Reorganized Church of Jesus Christ of Latter Day Saints</b> .....	130,000
Dr. William Grimble, corresponding secretary.		Israel A. Smith, president.	
2635 2d St., Alexandria, La.		The Auditorium, Independence, Mo.	
<b>National Baptist Convention, U.S.A. (Negro)</b> .....	4,120,000	<b>Roman Catholic Church (Apostolic Delegate to the United States)</b> .....	25,270,000
Rev. D. V. Jemison, president		Most Rev. Amleto Giovanni Cicognani.	
1605 Lapsley St., Selma, Ala.		3339 Massachusetts Ave., Washington 8, D. C.	
<b>National Baptist Evangelical Life and Soul Saving Assembly of U.S.A.</b> .....	70,000	<b>Russian Orthodox Church</b> .....	300,000
A. A. Banks, executive captain.		Very Rev. John Kozitzky, secretary.	
1020 South 4th St., Muskogee, Okla.		59 East 2nd St., New York 3, N. Y.	
<b>Northern Baptist Convention</b> .....	1,540,000	<b>Salvation Army</b> .....	210,000
Rev. Joseph C. Hazen, corresponding secretary.		Donald McMillan, national secretary.	
152 Madison Ave., New York 16, N. Y.		120 West 14th St., New York 11, N. Y.	
<b>Polish National Catholic Church</b> .....	250,000	<b>Serbian Eastern Orthodox Church</b> ...	75,000
Most Rev. Francis Hodur, prime bishop.		Serbian Monastery, Libertyville, Ill.	
529 East Locust St., Scranton 5, Pa.		Very Rev. A. F. Ocokoljich, secretary.	
<b>Presbyterian Church in the United States (Southern Church)</b> .....	615,000	<b>Seventh Day Adventists</b> .....	215,000
Rev. J. R. Cunningham, moderator.		E. D. Dick, secretary.	
Davidson College, Davidson, N. C.		Takoma Park, Washington 12, D. C.	
<b>Presbyterian Church in the U.S.A.</b> .....	2,235,000	<b>Southern Baptist Convention</b> .....	6,270,000
Rev. Wilbur La Roe, moderator.		Porter Routh, secretary.	
Witherspoon Bldg., Philadelphia 7, Pa.		127 9th Ave., N., Nashville 3, Tenn.	
<b>Primitive Baptists</b> .....	70,000	<b>United American Free Will Baptist Church</b> .....	75,000
No general organization; Periodical: "Primitive Baptist," semi-monthly, Mrs. C. H. Cayce, editor, Thornton, Ark.		Rev. E. M. Hill, moderator.	
		215 East North St., Kinston, N. C.	
<b>Protestant Episcopal Church</b> .....	2,230,000	<b>United Lutheran Church in America</b> .....	1,780,000
Rev. C. Rankin Barnes, secretary.		Rev. F. Eppling Reinartz, secretary.	
281 4th Ave., New York 10, N. Y.		231 Madison Ave., New York 16, N. Y.	
<b>Reformed Church in America</b> .....	180,000	<b>United Presbyterian Church of North America</b> .....	205,000
Rev. J. E. Hoffman, statistical clerk.		Dr. O. H. Milligan, clerk.	
156 5th Ave., New York 10, N. Y.		805 Taylor Ave., Avalon, Pittsburgh 2, Pa.	



## Sport and Recreation Associations

ACCORDING to estimates of leading trade associations in the sporting goods industry, 1949 expenditures by the American public for sporting goods in retail stores will approximate 600 million dollars. One trade journal estimates that the products of the some 500 manufacturers of sporting goods are distributed through over 10,000 retail sporting goods stores. In addition, there are well over 100,000 hardware stores, apparel shops, and so on, which provide American sports lovers with suitable apparel and equipment for any type of sport.

Several amateur sports claim the championship as to number of participants. Some 300,000 persons are members of bowling leagues or associations, and some 20 million others, according to one estimate, are occasional customers of bowling alleys. One magazine devoted to golf estimates that the total number of golf clubs and local associations will exceed 5,000 in 1949; and that there are more than 2.5 million golfers, not including a large number who play golf to an occasional extent. Professional golf contests are a "growing industry."

### *Magazines*

Among widely read national trade journals are Bowling, issued by the American Bowling Congress; and Professional Golfer,

by the Professional Golfers Association of America. In addition, there are many privately published trade journals. Each of the associations in the sports list issues bulletins of various kinds. As a result, the millions of men and women who maintain an active interest in sports can keep in constant touch with the latest contests, rules of play, and developments in each specialized field.

### *Associations*

Baseball is said to date back to 1839 in Cooperstown, N. Y., where the Hall of Fame of baseball is located. The National League of Professional Baseball Clubs was organized in 1876, and the "young" American League of Professional Baseball Clubs, in 1901. The foremost organization in the field of amateur athletics is the Amateur Athletic Union of the United States, founded in 1888. Golf is said to date back to colonial days as an import from Scotland, but it is believed that no American golf associations now in existence were formed until about 60 years ago.

Baseball enthusiasts claim a greater audience than any other sport. Few sports have become so popular in such a short span of years as has skiing, according to the 1904-organized National Ski Association, with which are affiliated more than 300 local associations.



In 1948 the National Archery Association celebrated its 70th anniversary, and the Jockey Club will mark its 55th anni-

versary in 1949. Newest of the national associations is the 1946-formed All-American Football Conference.

## 100 Associations in the Sport and Recreation Fields

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>All America Football Conference.</b> Jonas H. Ingram, president. Professional football clubs.	6-8 (1945)	8 clubs	Empire State Bldg., NEW YORK 1, N. Y.
<b>Amateur Athletic Union of the United States.</b> Daniel J. Ferris, secretary. A Nation-wide organization of clubs, educational institutions, etc., interested in the improvement and promotion of athletic sports and games. Has standing committees on Basketball, Bobsled, Boxing, Gymnastics, Handball, Horseshoe pitching, Ice hockey, Long distance running, Playgrounds, Swimming, Track and field, Tug-of-War, Volley ball, Walking, Weightlifting, Wrestling, etc.	8-10 (1888)	5,000,000 (2,000 local clubs, etc.)	233 Broadway, NEW YORK 7, N. Y.
<b>Amateur Bicycle League of America.</b> Otto Eisele, secretary.	None (1920)	4,500 (24 local chapters)	2320 Grand Ave., NEW YORK 53, N. Y.
<b>Amateur Fencers League of America.</b> Warren A. Dow, secretary.	Under 3 (1891)	1,200	161 East 91st St., NEW YORK 28, N. Y.
<b>Amateur Hockey Association of the United States.</b> P. E. M. Thompson, secretary. Establishes uniform ice hockey playing rules, promotes contest, etc. Member players are on over 100 teams.	Under 3 (1937)	Over 1,200 players	2309 Boardwalk, ATLANTIC CITY, N. J.
<b>Amateur Skating Union of the United States.</b> Benjamin Bagdade, president. Member associations cover both ice and roller skating.	Under 3 (1927)	5,000 (20 local affiliates)	18093 Ilene St., DETROIT 21, Mich.
<b>Amateur Softball Association of America.</b> M. J. Pauley, executive secretary.	Under 3 (1933)	3,000,000 (75 State chapters)	Municipal Pier, ST. PETERSBURG 4, Fla.
<b>Amateur Trapshooting Association.</b> Ray Loring, manager. Clay target shooting.	Under 3 (1923)	12,500	VANDALIA, Ohio.
<b>American Automobile Association.</b> See Sec. 5.			
<b>American Badminton Association.</b> Warren Wheary, president.	None (1936)	10,000 (270 local chapters)	1805 South 55th Ave., CHICAGO 50, Ill.
<b>American Basketball League (professional).</b> John J. O'Brien, president.	3-30 (seasonal) (1925)	7 clubs	120 Wall St., NEW YORK 5, N. Y.
<b>American Bowling Congress.</b> Elmer H. Baumgarten, secretary. Formulates and administers the rules of American tenpins, promotes league and tournament play, etc.	50-60 (1895)	1,500,000 in 280,000 teams.	2200 North 3d St., MILWAUKEE 12, Wis.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Camping Association.</b> Gerald P. Burns, executive director.	3-5 (1935)	4,000 (30 local and regional sections)	343 South Dearborn St., CHICAGO 4, Ill.
<b>American Canoe Association.</b> William Apfelbeck, president.	None (1880)	1,000 (8 local division)	15 Beacon Ave., NEW HAVEN 13, Conn.
<b>American Contract Bridge League.</b> Russell J. Baldwin, business manager.	10-15 (1927)	20,000	33 West 60th St., NEW YORK 23, N. Y.
<b>American Golf Foundation.</b> J. J. Caffey, Jr., executive secretary. Furnishes information on operation of country clubs, etc.	None (1942)	—	2600 West North Shore Dr., CHICAGO 45, Ill.
<b>American Hobby Federation.</b> H. J. Burroughs, director.	None (1936)	300 cooperating clubs, etc.	12 East 41st St., NEW YORK 17, N. Y.
<b>American Hockey League (professional).</b> Maurice Podoloff, president. (The Basketball Association of America is also in this office.)	5-7 (1926)	12 clubs	515 Madison Ave., NEW YORK 22, N. Y.
<b>American Horse Shows Association.</b> Theodore E. Buell, executive secretary.	5-7 (1917)	2,800	90 Broad St., NEW YORK 4, N. Y.
<b>American Kennel Club.</b> Henry D. Bixby, executive vice president. Maintains pedigree records of pure bred dogs; formulates uniform rules governing dog shows, etc.	150 (1884)	290 local clubs	221 Fourth Ave., NEW YORK 3, N. Y.
<b>American Lawn Bowling Association.</b> No report received.	— (1915)	—	375 West Preston St., HARTFORD 6, Conn.
<b>American League of Professional Baseball Clubs.</b> William Harridge, president.	10-30 (seasonal) (1900)	8 clubs	310 South Michigan Ave., CHICAGO 4, Ill.
<b>American Motorcycle Association.</b> E. C. Smith, secretary. Promotes motorcycle events, safety, etc. (The Motorcycle and Allied Trades Association is also in this office.)	12-15 (1921)	50,000	P. O. Box 1049, COLUMBUS 8, Ohio.
<b>American Motor Hotel Association.</b> See Sec. 13.			
<b>American Numismatic Association.</b> See Section 14.			
<b>American Numismatic Society.</b> See Section 14.			
<b>American Philatelic Society, Inc.</b> (stamp collectors). H. Clay Musser, executive secretary.	3-5 (1886)	Over 10,000 (has over 100 chapters)	P. O. Box 800, STATE COLLEGE, Pa.
<b>American Power Boat Association.</b> Len Thomson, Jr., executive secretary. Sportsmen, mechanics, recreation, fishing, speedboat racing, etc.	4-6 (1903)	2,500 (250 clubs)	700 Canton Ave., DETROIT 7, Mich.
<b>American Racing Drivers Club.</b> Harvey Tattersall, secretary.	3-5 (1939)	700	345 Calhoun Ave., NEW YORK 61, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Radio Relay League.</b> A. L. Budlong, acting secretary. Promotes interest in amateur radio communication. (The International Amateur Radio Union is also in this office.)	70-75 (1914)	65,000 (has over 400 local chapters)	38 La Salle Rd., WEST HARTFORD, Conn.
<b>American Recreation Society.</b> W. C. Sommer, secretary. Workers in public and private recreational fields.	Under 3 (1938)	1,500 (30 local chapters)	1101 M St., WASHINGTON 5, D. C.
<b>American Recreational Equipment Association.</b> See Sec. 1.			
<b>American Rowing Association.</b> Forrester A. Clark, secretary.	None —	200-225	60 State St., BOSTON 11, Mass.
<b>American Ski Manufacturers Association.</b> See Sec. 4.			
<b>American Snowshoe Union.</b> Raymond J. Levesque, secretary. Advancement of snowshoe sport.	None (1924)	5,000	LEWISTON, Maine.
<b>Associated Fishing Tackle Manufacturers.</b> See Sec. 1.			
<b>American Society of Travel Agents.</b> See Sec. 5.			
<b>Amusement parks.</b> See National Association of Amusement Parks, Pools and Beaches.			
<b>Angling.</b> See National Association of Angling and Casting Clubs.			
<b>Archery.</b> See National Archery Association of the United States.			
<b>Arms and ammunition.</b> See Sporting Arms and Ammunition Manufacturers Institute.			
<b>Association of College Unions.</b> Edgar A. Whiting, secretary. Student community centers and other campus organizations active in the social, recreational, etc., life of the student body.	Under 3 (1919)	130 institutions	Cornell University, ITHACA, N. Y.
<b>Association of Private Camps.</b> See Sec. 13.			
<b>Association of Professional Ball Players of America.</b> Win Clark, secretary.	Under 3 (1924)	9,300	524 South Spring St., LOS ANGELES 13, Calif.
<b>Athletic Goods Manufacturers Association.</b> See Sec. 3.			
<b>Athletic Institute.</b> G. J. Herrmann, secretary. Educational and promotional bureau. (The Athletic Goods Manufacturers Association is also in this office.)	5-7 (1934)	225-250	209 South State St., CHICAGO 4, Ill.
<b>Athletics (general).</b> See above, also: Amateur Athletic Union of the United States. Colored Intercollegiate Athletic Association. Helms Athletic Foundation. Intercollegiate Association of Amateur Athletics of America. National Collegiate Athletic Association. United States Olympic Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Automobile racing. See American Racing Drivers Club.</p> <p>Automobile touring. See American Automobile Association.</p> <p>Baseball:</p> <p>American League of Professional Baseball Clubs.</p> <p>Association of Professional Ball Players of America.</p> <p>International League of Professional Baseball Clubs.</p> <p>National Association of Professional Baseball Leagues.</p> <p>National Baseball Congress.</p> <p>National League of Professional Baseball Clubs.</p> <p>United States Amateur Baseball Federation.</p> <p>Baseball Writers Association of America. See Sec. 8.</p> <p>Basketball Association of America (professional). Maurice Podoloff, president. (The American Hockey League is also in this office.)</p> <p>Basketball. See above, also American Basketball League, and National Basketball League.</p> <p>Beaches. See National Association of Amusement Parks, Pools and Beaches.</p> <p>Bicycle Institute of America. See Sec. 1.</p> <p>Bicycles. See above, also Amateur Bicycle League of America.</p> <p>Billiard Association of America. Helen Kochler, secretary. Governing organization in this field: both professional and amateur.</p> <p>Billiard and Bowling Institute of America. See Sec. 1.</p> <p>Boating:</p> <p>American Power Boat Association.</p> <p>American Rowing Association.</p> <p>National Association of Amateur Oarsmen.</p> <p>National Association of Engine and Boat Manufacturers.</p> <p>North American Yacht Racing Union.</p> <p>Outboard Boating Club of America.</p> <p>Outboard Boat Manufacturers Association.</p> <p>Bowling Proprietors Association of America. See Sec. 14.</p> <p>Bowling. See above, also:</p> <p>American Bowling Congress.</p> <p>American Lawn Bowling Association.</p> <p>Billiard and Bowling Institute of America.</p> <p>National Bowling Council.</p> <p>National Duck Pin Bowling Congress.</p> <p>Women's International Bowling Congress.</p> <p>Boxing. See National Boxing Association.</p>	<p>5-7 (1946)</p> <p>3-5 (1941)</p>	<p>8 clubs</p> <p>9 association representatives</p>	<p>515 Madison Ave., NEW YORK 22, N. Y.</p> <p>629 South Wabash Ave., CHICAGO 5, Ill.</p>



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Boy Scouts of America.</b> Elbert K. Fretwell, chief scout executive. Promotes character building, patriotism, scoutcraft, etc., under trained volunteer leadership. Organized in 1910; has over 2 million members, 550 local councils.	160-170 (1910)	Over 2,000,000 (545 local councils)	2 Park Ave., NEW YORK 16, N. Y.
<b>Boys Clubs of America.</b> David W. Armstrong, director. Guidance in health, vocational, social, etc., activities for underprivileged youth.	60-70 (1906)	300,000 (300 clubs)	381 4th Ave., NEW YORK 16, N. Y.
<b>Broadcasters.</b> See sports Broadcasters Association.			
<b>Bridge.</b> See American Contract Bridge League.			
<b>Camp Fire Girls, Inc.</b> Martha F. Allen, national director. Supplements training received in home, church and school.	60-65 (1910)	360,000	16 East 48th St., NEW YORK 17, N. Y.
<b>Camping.</b> See American Camping Association; Association of Private Camps.			
<b>Canoeing.</b> See American Canoe Association.			
<b>Casting.</b> See National Association of Angling and Casting Clubs.			
<b>Clubs (boys).</b> See Boys Clubs of America.			
<b>Clubs (sports).</b> See International Association of Sports Clubs.			
<b>Coin collecting.</b> See Section 14.			
<b>Coin Machine Industries, Inc.</b> See Sec. 1.			
<b>Colleges.</b> See Association of College Unions; Colored Intercollegiate Athletic Association; Intercollegiate Association of Amateur Athletes of America; National Collegiate Athletic Association.			
<b>Colored Intercollegiate Athletic Association.</b> John H. Burr, president.	— (1912)	—	Howard University, WASHINGTON 1, D. C.
<b>Cooperative Recreation Service.</b> Lynn Rohrbough, director. Manufactures and distributes on a nonprofit basis materials and equipment for leisure-time pursuits; cooperates with other agencies in teaching recreational skills and appreciation.	8-10 (1936)	200	P. O. Box 333, DELAWARE, Ohio.
<b>Cowboys.</b> See Rodeo.			
<b>Dancing Masters of America.</b> See Sec. 14.			
<b>Dancing.</b> See above, also Folk Arts Center.			
<b>Dude Ranchers Association.</b> See Sec. 13.			
<b>Fencers.</b> See Amateur Fencers League of America.			
<b>Field Hockey Association of America.</b> Henry Kirk Greer, secretary.	None (1930)	Under 20 clubs	15 Broad St., BROOKLYN 2, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Fishing. See Associated Fishing Tackle Manufacturers; International Game Fish Association; Izaak Walton League of America.			
Folk Arts Center, Inc. Ruth Burchenal, secretary. A national information bureau, reference service, and museum on folk arts. Sponsors the National Committee on Folk Arts, composed of folk art specialists, and the American Folk Dance Society.	None (1928)	400	11 Middagh St., BROOKLYN 2, N. Y.
Football Writers Association of America. See Sec. 8.			
Football. See above, also National Football League.			
Girl Scouts of America. Mrs. Dudley H. Mills, secretary. Sponsors group self-government, and activities in such fields as homemaking, arts and crafts, sports, health and safety, music, vocations, etc.; has 1,500 local councils.	495-500 (1912)	1,330,000	155 East 44th St., NEW YORK 17, N. Y.
Gliding. See Soaring Society of America.			
Golf Ball Manufacturers Association. See Sec. 6.			
Golf. See above, also American Golf Foundation, Professional Golfers Association of America; United States Golf Association; National Association of Golf Club Manufacturers.			
Gymnasium Seating Council. See Sec. 1.			
Helms Athletic Foundation. W. R. Schroeder, managing director.	4-6 (1936)	—	117 West 9th St., LOS ANGELES 15, Calif.
Hobby Clubs of America. J. Dillingham Payne, grand master.	5-8 (1893)	2,220 local clubs	131 West 42d St., NEW YORK 18, N. Y.
Hobby Guild of America. Albert O. Bassuk, president.	3-5 (1936)	6,000	57½ Sumner Ave., BROOKLYN 6, N. Y.
Hobby Institute of America. Henry S. Evans, president.	— (1949)	—	219 West 14th St., NEW YORK 11, N. Y.
Hobbies. See above associations, also American Hobby Federation.			
Hockey:			
Amateur Hockey Association of the United States.			
American Hockey League.			
Field Hockey Association of America.			
United States Field Hockey Association.			
United States Hockey League.			
Horse racing:			
Jockey Club.			
National Association of State Racing Commissioners.			
Thoroughbred Racing Associations of the United States.			
United Hunts Racing Association.			
United States Trotting Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Horse shows:  American Horse Shows Association.  National Horse Show Association.  Also see Horse racing, above.</p> <p>Horseshoes. See National Horseshoe Pitchers Association.</p> <p>Hunting. See National Steeplechase and Hunt Association; United Hunts Racing Association.</p> <p>Ice hockey. See Hockey.</p> <p>Ice skating. See Amateur Skating Union of the United States; United States Figure Skating Association.</p>			
<b>Industrial Recreation Association.</b> John W. Fulton, executive secretary. Devoted to problems of employee recreation.	4-6 (1941)	250 firms	1 North La Salle St., CHICAGO 2, Ill.
<b>Intercollegiate Association of Amateur Athletes of America.</b> Asa S. Bushnell, secretary. (The U. S. Olympic Association is also in this office.)	Under 3 (1875)	60-70	Biltmore Hotel, NEW YORK 17, N. Y.
<b>International Amateur Radio Union.</b> Amateur radio stations throughout the world. (The American Radio Relay League is also in this office.)	None (1925)	30-40	38 La Salle Rd., WEST HARTFORD 7, Conn.
<b>International Associated Sports Clubs, Inc.</b> See Sec. 14.			
<b>International Federation of American Homing Pigeon Fanciers.</b> John Inglis, Jr., national secretary.	Under 3 (1881)	2,500 (130 local chapters)	51 Carson Ave., METUCHEN, N. J.
<b>International Game Fish Association.</b> Francesca LaMonte, secretary. The international arbiter on world record catches of marine game fish, etc.	None (1939)	75 angling clubs	American Museum of Natural History, Central Park W. at 79th, NEW YORK 24, N. Y.
<b>International League of Professional Baseball Clubs.</b> F. J. Shaughnessy, president.	15-20 (1884)	8 clubs	535 5th Ave., NEW YORK 17, N. Y.
<b>International Powercycle Association.</b> See Sec. 1.			
<b>International Rodeo Association of America.</b> E. N. Boylen, commissioner.	1-3 (1946)	100 rodeos	Box 257, PENDLETON, Oreg.
<b>Izaak Walton League of America.</b> K. A. Reid, executive director. Sportsmen and conservationists interested in sound land and water management in the public interest, improved fish and game supply, etc.	20-25 (1922)	500 local chapters	31 North State St., CHICAGO 2, Ill.
<b>Jockey Club.</b> Marshall Cassidy, executive secretary. Prescribes rules and regulations for track horse racing; issues licenses to trainers, jockeys, etc., for the purpose of maintaining a proper control over race meetings.	20-25 (1894)	40-50	250 Park Ave., NEW YORK 50, N. Y.
<b>Kennels.</b> See American Kennel Club. <b>Log rolling.</b> See National Roleo Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
Motor courts. See Tourist camps. Motorcycle and Allied Trades Association. See Sec. 1. Motorcycles. See above, also American Motorcycle Association. Music. See Sec. 14.			
National Archery Association of the United States. Henry S. C. Cummings, secretary.	Under 3 (1879)	1,500 (300 affiliated clubs)	33 Oak Hill St., NEWTON CENTER 59, Mass.
National Association of Amateur Oarsmen. K. N. Heinz, secretary.	None (1872)	65 organizations, 1,000 individuals.	5 Union Sq., NEW YORK 3, N. Y.
National Association of Amusement Parks, Pools, and Beaches. See Sec. 14.			
National Association of Angling and Casting Clubs. Charles S. Lacey, executive secretary. Promotes high standards of amateur sportsmanship in this field; furthers the propagation and protection of game fish, etc.	Under 3 (1906)	30,000 (120 local chapters)	222 Papin Ave., WEBSTER GROVES 19, Mo.
National Association of Engine and Boat Manufacturers. See Sec. 1.			
National Association of Golf Club Manufacturers. See Sec. 1.			
National Association of Professional Baseball Leagues. George M. Trautman, president.	18-20 (1901)	57 leagues (432 local clubs)	696 East Broad St., COLUMBUS 15, Ohio.
National Association of State Racing Commissioners. Tom R. Underwood, secretary.	Under 3 (1934)	20-25	Box 156, LEXINGTON, Ky.
National Association of Travel Officials. See Sec. 14.			
National Baseball Congress. Raymond Dumont, president. Holds annual tournament of amateur leagues. Membership also includes 500 commissioners and 50 local chapters.	8-10 (1931)	1,500	WICHITA 1, Kans.
National Basketball League (professional). Ward L. Lambert, commissioner.	Under 3 (1946)	11 teams	Hotel Fowler, LAFAYETTE, Ind.
National Boxing Association. Harvey L. Miller, national executive secretary.	Under 3 (1920)	56 State and municipal commissions	300 Indiana Ave., WASHINGTON 1, D. C.
National Bowling Council. Arville L. Ebersole, chairman. (The National Duck Pin Bowling Congress is also in this office.)	3-5 (1944)	Bowling organizations and companies	1420 New York Ave., WASHINGTON 5, D. C.
National Collegiate Athletic Association. Kenneth L. Wilson, secretary.	3-5 (1906)	275-280 colleges and universities	Hotel Sherman, CHICAGO 1, Ill.
National Duck Pin Bowling Congress. Arville L. Ebersole, secretary. Legislates and administers the rules of American duckpins. Membership includes 375 leagues and 3,500 teams. (The National Bowling Council is also in this office.)	Under 3 (1927)	50,000	1420 New York Ave., WASHINGTON 5, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Football League.</b> Bert Ball, commissioner.	6-8 (1920)	10 teams	1518 Walnut St., PHILADELPHIA 2, Pa.
<b>National Horseshoe Pitchers Association.</b> Harry T. Woodfield, president.	Under 3 (1921)	900-1,000 (16 locals)	4002 Oliver St., HYATTSVILLE, Md.
<b>National Horse Show Association.</b> George W. Brassil, executive secretary. Holds annual horse show at Madison Square Garden, at which 500-1,000 horse owners enter their exhibits.	3-5 (1883)	—	90 Broad St., NEW YORK 4, N. Y.
<b>National League of Professional Baseball Clubs.</b> Ford C. Frick, president.	5-20 (seasonal) (1876)	8 member clubs	30 Rockefeller Plaza, NEW YORK 20, N. Y.
<b>National Recreation Association.</b> Howard Braucher, president. Playground and recreation workers and officials, citizens, etc.	40-45 (1906)	13,000	315 4th Ave., NEW YORK 10, N. Y.
<b>National Rifle Association.</b> C. B. Lister, executive director. Promotes rifle and pistol shooting as a sport, and cooperates with the Department of National Defense in the encouragement of civilian marksmanship as a means of national defense.	110 (1871)	5,300 clubs	1600 Rhode Island Ave., WASHINGTON 6, D. C.
<b>National Rolo Association.</b> D. A. Mathison, executive secretary. Promotes the sport of log rolling.	None (1926)	100-125	1102 Lake Shore Dr., GLADSTONE, Mich.
<b>National Shuffleboard Association.</b> P. V. Gahan, president.	None (1931)	8 State, etc., associations	Box 2842, ST. PETERSBURG, Fla.
<b>National Skeet Shooting Association.</b> E. F. Sloan, manager. Clay target shooting.	7-9 (1946)	5,000 sportsmen	1600 Rhode Island Ave., WASHINGTON 5, D. C.
<b>National Ski Association of America.</b> Roger Langley, president.	None (1904)	40,000 (390 local chapters)	Box 33, BARRE, Mass.
<b>National Sporting Goods Association.</b> See Sec. 3.			
<b>National Steeplechase and Hunt Association.</b> John E. Cooper, secretary. Publishes and enforces rules to cover racing at hunt meetings, licenses owners, trainers, and riders, etc.	3-5 (1895)	60-70	250 Park Ave., NEW YORK 17, N. Y.
<b>National Toy Wholesalers Association.</b> See Sec. 4.			
<b>North American Yacht Racing Union.</b> Ernest Stavey, secretary.	Under 3 (1925)	18 associations, incl. 126 yacht clubs	37 West 44th St., NEW YORK 18, N. Y.
<b>Numismatics.</b> See Section 14.			
<b>Oarsmen.</b> See National Association of Amateur Oarsmen; also Boating.			
<b>Olympics.</b> See United States Olympic Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Outboard Boating Club of America.</b> Arnon N. Benson, executive director. Boat owners. (The Outboard Boat Manufacturers Association and Outboard Motor Manufacturers Association are also in this office.)  Philatelics. See American Philatelic Society; Society of Philatelic Americans. Pigeon fanciers. See International Federation of American Homing Pigeon Fanciers. Polo. See United States Polo Association. Pools. See National Association of Amusement Parks, Pools, and Beaches. Powercycles. See International Power-cycle Association.	None (1945)	200,000	307 North Michigan Ave., CHICAGO 1, Ill.
<b>Professional Golfers Association of America.</b> Thomas W. Crane, executive secretary.  Public Seating Industry. See Sec. 4. Racing: American Power Boat Association. American Racing Drivers Club. Jockey Club. National Association of State Racing Commissioners. North American Yacht Racing Union. Thoroughbred Racing Associations of the United States. United Hunts Racing Association. United States Trotting Association. Radio. See American Radio Relay League; International Amateur Radio Union. Radio Manufacturers Association. See Sec. 1. Ranches. See Dude Ranchers Association. Recreation (general): American Recreation Society. Association of College Unions. Cooperative Recreation Service. Industrial Recreation Association. National Recreation Association. Society of State Directors of Health, Physical Education and Recreation. Recreational equipment. See American Recreational Equipment Association. Also see reference to list of more than 20 associations of sports equipment in Sec. 1. Registered Sporting Goods Manufacturers Representatives. See Sec. 3. Revolvers. See U. S. Revolver Association. Rifles. See National Rifle Association. Rinks. See Roller skating.	26-30 (1916)	2,400 (30 local chapters)	134 North La Salle St., CHICAGO 2, Ill.
<b>Rodeo Cowboys Association.</b> Earl Lindsey, manager.  Rodeo. See above, also International Rodeo Association of America. Roleo (log rolling). See National Roleo Association. Roller Skating Rink Operators Association of the United States. See Sec. 14.	Under 3 (1945)	Over 2,000	1117 Sinclair Bldg., FORT WORTH 2, Tex.

Association and chief paid official	Paid staff and year formed	Number of members	Address
Roller skating. See above, also United Rink Operators; U. S. Amateur Roller Skating Association; U. S. Federation of Amateur Roller Skaters; Society of Roller Skating Teachers of America.			
Rowing. See American Rowing Association; National Association of Amateur Oarsmen; Boating.			
Shooting. See Amateur Trapshooting Association; National Rifle Association; National Skeet Shooting Association; U. S. Revolver Association.			
Shuffleboard. See National Shuffleboard Association.			
Skating. See Ice and Roller.			
Skeet Shooting. See National Skeet Shooting Association.			
Skiing. See American Ski Manufacturers Association; National Ski Association of America.			
Snowshoeing. See American Snowshoe Union.			
Soaring Society of America. Richard J. Comey, general manager. Sponsors research contests, formation of glider clubs and schools, etc.	Under 3 (1932)	1,000 (10 local chapters)	Box 71, ELMIRA, N. Y.
Soccer football. See U. S. Soccer Football Association.			
Society of Philatelic Americans. C. V. Webb, executive secretary. Stamp collectors and dealers.	Under 3 (1894)	4,200 (90 local chapters)	P. O. Box 587, PAINESVILLE, Ohio.
Society for the Preservation and Encouragement of Barber Shop Quartet Singing in America. Carroll P. Adams, international secretary.	8-10 (1938)	23,000	18270 Grand River Ave., DETROIT 23, Mich.
Society of Roller Skating Teachers of America. F. A. Martin, secretary. (The Roller Skating Rink Operators Association and U. S. Federation of Amateur Roller Skaters are also in this office.)	Under 3 (1940)	Over 250 teachers	5795 Woodward Ave., DETROIT 2, Mich.
Society of State Directors of Health, Physical Education and Recreation. Paul E. Landis, president.	None (1926)	120 in 37 States	Department of Education, COLUMBUS, Ohio.
Sporting goods. See National Sporting Goods Association; Registered Sporting Goods Manufacturers Representatives.			
Sporting Arms and Ammunition Manufacturers Institute. See Sec. 1.			
Sports Broadcasters Association. See Sec. 14.			
Steeplechase. See National Steeplechase and Hunt Association.			
Swimming pools. See National Association of Amusement Parks, Pools, and Beaches.			
Tennis. See U. S. Lawn Tennis Association, U. S. Paddle Tennis Association; U. S. Table Tennis Association.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Thoroughbred Racing Associations of the United States.</b> Spencer J. Drayton, executive secretary. Includes the major race tracks of America; acts as a clearing house for the exchange of ideas on mutual problems of track management.	4-6 (1942)	35 racing associations	100 Madison Ave., NEW YORK 17, N. Y.
<b>Tin Can Tourists of the World.</b> Clyde H. Lawrence, royal chief. Social organization of camping tourists.	None (1919)	80,000	DUNDEE, Iowa.
<b>Touring.</b> See American Automobile Association; Tin Can Tourists of the World.			
<b>Tourist camps.</b> See American Motor Hotel Association; United Motor Courts.			
<b>Toy Manufacturers of the U. S. A.</b> See Sec. 4.			
<b>Trailer Coach Dealers National Association.</b> See Sec. 1.			
<b>Trailer Coach Manufacturers Association.</b> See Sec. 1.			
<b>Trapshooting.</b> See Amateur Trapshooting Association.			
<b>Travel agents.</b> See American Society of of Travel Agents; National Association of Travel Officials.			
<b>Trotting.</b> See U. S. Trotting Association.			
<b>United Hunts Racing Association.</b> Lewis E. Waring, president.	Under 3 (1905)	350	250 Park Ave., NEW YORK 17, N. Y.
<b>United Motor Courts.</b> See Sec. 13.			
<b>United Rink Operators.</b> See Sec. 14.			
<b>United States Amateur Baseball Federation.</b> Leslie A. Mann, secretary.	None (1930)	—	317 North Milton Dr., SAN GABRIEL, Calif.
<b>United States Amateur Roller Skating Association.</b> George F. Apdale, president.	None (1942)	6,000 (162 clubs)	120 West 42d St., NEW YORK 18, N. Y.
<b>United States Federation of Amateur Roller Skaters.</b> F. A. Martin, secretary. (The Roller Skating Rink Operators Association and Society of Roller Skating Teachers of America are also in this office.)	Under 3 (1945)	25,000 (over 300 clubs)	5795 Woodward Ave., DETROIT 2, Mich.
<b>United States Field Hockey Association.</b> Ethel T. Kloberg, secretary.	None (1923)	5,000 (15 local chapters)	Baldwin High School, BALDWIN, N. Y.
<b>United States Figure Skating Association.</b> Lyman E. Wakefield, secretary. Amateur skating clubs and individuals; is a member of Amateur Skating Union.	—	—	First National Bank, MINNEAPOLIS 2, Minn.
<b>United States Golf Association.</b> Joseph C. Day, Jr. executive secretary.	8-10 (1894)	1,200 clubs	73 East 57th St., NEW YORK 22, N. Y.
<b>United States Hockey League</b> (professional). James C. Hendy, president.	10-12 (1945)	8 clubs	Roanoke Bldg., MINNEAPOLIS, Minn.
<b>United States Lawn Tennis Association.</b> Edwin Baker, executive secretary. Promotes tennis as an amateur sport, healthful recreation; issues material on tennis court construction and maintenance.	5-8 (1880)	900 clubs	120 Broadway, NEW YORK 5, N. Y.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>United States Olympic Association.</b> Asa S. Bushnell, secretary. Successor to American Olympic Association and U. S. Sports Federation, and organizer of the U. S. Olympic Committee and the U. S. Pan American Games Committee. Is the governing body in the "representation of the United States in the competitions and events of the United States in the Olympic and Pan American games." (The Intercollegiate Association of Amateur Athletes is also in this office.)	Under 3 (1921)	91 member organizations	Hotel Biltmore, NEW YORK 17, N. Y.
<b>United States Paddle Tennis Association.</b>	None (1923)	400,000	300 East 29th St., NEW YORK 16, N. Y.
<b>United States Polo Association.</b> George C. Sherman, secretary.	Under 3 (1890)	300 (50 local chapters)	250 Park Ave., NEW YORK 17, N. Y.
<b>United States Revolver Association.</b> Roy D. Jones, secretary.	3-5 (1900)	3,000	5 Oak St., SPRINGFIELD 9, Mass.
<b>United States Soccer Football Association.</b> Joseph J. Barriskill, executive secretary.	None (1913)	24-28	320 5th Ave., NEW YORK 1, N. Y.
<b>United States Sports Federation.</b> See new name, U. S. Olympic Association.			
<b>United States Table Tennis Association.</b> Mrs. Helene Cinnater, acting secretary.	None (1934)	3,000 (70 local chapters)	2501 Pocahontas Ave., ROCK HILL VILLAGE 17, Mo.
<b>United States Trotting Association</b> (horse shows, etc.). Roger Duncan, executive vice president.	25-28 (1938)	Over 9,000	Latta and Broad Sts., COLUMBUS, Ohio.
<b>Woman's International Bowling Congress.</b> Emma Phaler, secretary.	6-8 (1916)	350,000 (1,000 local chapters)	85 East Gay St., COLUMBUS 15, Ohio.
<b>Writers.</b> See Baseball Writers Association of America; Football Writers Association of America; also see Broadcasters.			
<b>Yacht racing.</b> See North American Yacht Racing Union.			

## State Organizations and City Chambers of Commerce

A CONSIDERABLE proportion of the small business establishments in the United States hold membership in the more than 10,000 State and local associations located throughout the United States, rather than in associations of national scope. Most States have groups which endeavor to act as the State-wide voice of local associations of business men, especially in dealings with State and local governments. There are also State chambers of commerce which endeavor to represent the coordinated thinking of the large number of local chambers.

Associations of this type are given in the following list. They include State chambers of commerce, State associations of manufacturers and of retailers, State organizations of commercial organization executives, and the development boards or planning commissions established by State Governments to assist all fields of business. In addition, the chambers of commerce have been listed for the larger cities of

most of the States.

There are more than 4,000 local chambers of commerce, boards of trade, and other community development associations in the United States, with an aggregate membership estimated at over one million. About 60 percent, including the leading ones, have membership in the Chamber of Commerce of the United States. The Chamber's Commercial Development Department issues helpful booklets on the organization and operation of such agencies. The chambers of commerce in the larger cities often have staffs of 25 to 50, and over, and more than 5,000 members. These organizations are supported by persons and firms interested in improved local government, health conditions, community upbuilding, and other civic betterment programs. Directories of local chambers are published annually by the Chamber of Commerce of the State of New York, 65 Liberty Street, New York City. Copies are available on request.

## 200 State Organizations

(and 280 local chambers of commerce)

### ALABAMA (2,848,000 population in 1948):

#### State-wide:

Alabama State Chamber of Commerce, P. O. Box 76, Montgomery. John M. Ward, executive vice president.

Associated Industries of Alabama, 812 Comer Bldg., Birmingham 3. D. Trotter Jones, executive vice president.

Alabama Commercial Organization Executives Association, Chamber of Commerce Bldg., Tuscaloosa. Paul Damond, secretary.

Alabama State Planning Board, 102 Church St., Montgomery 4.

#### Larger cities:

Birmingham Chamber of Commerce. L. E. Foster, executive vice president.

Mobile Chamber of Commerce. R. D. Hays, general manager.

Montgomery Chamber of Commerce. Paul B. Fuller, general manager.

Gadsden Chamber of Commerce. Frank Barfield, manager.

Anniston Chamber of Commerce. Mrs. Walter McElwee, acting manager.

### ARIZONA (664,000 population in 1948):

#### State-wide:

Greater Arizona, Inc., Phoenix. J. T. Poling, executive manager.

#### Larger cities:

Phoenix Chamber of Commerce. L. E. Haas, general manager.

Tucson Chamber of Commerce. C. Edgar Goyette, secretary.

Yuma Chamber of Commerce. John H. Fairweather, executive secretary.

Prescott Chamber of Commerce. Joseph H. Roberts, secretary.

Flagstaff Chamber of Commerce. Lloyd B. Harrell, manager.

### ARKANSAS (1,925,000 population in 1948):

#### State-wide:

Arkansas Economic Council-State Chamber of Commerce, 120 East 2d St., Little Rock. Frank Cantrell, managing director.

Associated Industries of Arkansas, 120 East 2d St., Little Rock. Frank Cantrell, manager.

Arkansas Association of Commercial Organization Executives, Chamber of Commerce Bldg., Mena. Mrs. Norma L. Cranford, secretary.

Arkansas Resources and Development Commission, State Capitol, Little Rock.

#### Larger cities:

Little Rock Chamber of Commerce. Scott D. Hamilton, manager.

Fort Smith Chamber of Commerce. Arthur D. Murphy, secretary.

Pine Bluff Chamber of Commerce. Charles F. Varn, secretary.

Hot Springs Chamber of Commerce. John M. Nelson, manager.

Eldorado Chamber of Commerce. Ann H. Cordell, secretary.

Texarkana Chamber of Commerce. George D. Holland, manager.

### CALIFORNIA (10,031,000 population in 1948):

#### State-wide:

California State Chamber of Commerce, Agriculture and Industry, 350 Bush St., San Francisco 4. James Mussatti, general manager.

California Manufacturers Association, 1151 S. Broadway, Los Angeles 15. Harry S. Shenk, executive vice president.

California Retailers Association, central Tower, San Francisco 3. Vincent D. Kennedy, managing director.

California Association of Chamber of Commerce Managers, Chamber of Commerce Bldg., Bellflower. Edward B. Kennedy, secretary.

Office of the Director of Planning and Research, 631 J St., Sacramento 14.

#### Larger cities:

Los Angeles Chamber of Commerce. Harold W. Wright, general manager.

San Francisco Chamber of Commerce. G. L. Fox, general manager.

Oakland Chamber of Commerce. Donald M. Follett, general manager.

San Diego Chamber of Commerce. Stanley Grove, general manager.

Long Beach Chamber of Commerce. D. W. Campbell, general manager.

Sacramento Chamber of Commerce. Arthur S. Dudley, secretary-manager.

Richmond Chamber of Commerce. Mrs. H. B. Kingsbury, secretary.

Pasadena Chamber of Commerce and Civic Association. Theodore J. Brodhead, manager.

Glendale Chamber of Commerce. Drew A. Bernard, secretary.

Berkeley Chamber of Commerce. J. Delbert Sarber, general manager.

San Jose Chamber of Commerce. Russell E. Pettit, manager.

**COLORADO** (1,165,000 population in 1948):**State-wide:**

Colorado State Chamber of Commerce, 512 Chamber of Commerce Bldg., Denver 2. Donald D. Keim, manager.

Manufacturers Association of Colorado, Colorado National Bank Bldg., Denver 2. L. H. Kittell, secretary-manager.

Colorado Retailers Association, 517 Chamber of Commerce Bldg., Denver 2. George A. Flannigan, secretary.

Colorado State Planning Commission, 130 State Office Bldg., Denver 2.

**Larger cities:**

Denver, Chamber of Commerce. George E. Collisson, secretary.

Pueblo Chamber of Commerce. Jack B. Lacy, manager.

Colorado Springs Chamber of Commerce. Howard N. Yates, secretary.

Greeley Chamber of Commerce. E. H. Folbrecht, secretary.

Fort Collins Chamber of Commerce. Donald J. Olson, secretary.

Trinidad Chamber of Commerce. E. O. Schoembs, secretary.

**CONNECTICUT** (2,011,000 population in 1948):**State-wide:**

Connecticut Chamber of Commerce, 410 Asylum St., Hartford 3. Wayne R. Dickerson, executive vice president.

Manufacturers Association of Connecticut, 436 Capitol Ave., Hartford 6. N. W. Ford, executive vice president.

Connecticut Commercial Secretaries Association, Chamber of Commerce Bldg., New Britain. Bernard G. Kranowitz, president.

Connecticut Development Commission, State Office Bldg., Hartford.

**Larger cities:**

Hartford Chamber of Commerce. William A. Dower, executive vice president.

New Haven Chamber of Commerce. Adam Johnson, executive vice president.

Bridgeport Chamber of Commerce. Harold R. Bixler, executive vice president.

Waterbury Chamber of Commerce. E. M. Crean, assistant secretary.

New Britain Chamber of Commerce. B. G. Kranowitz, executive vice president.

Stamford Chamber of Commerce. E. G. Kingsbury, secretary.

Norwalk Chamber of Commerce. Sherwood H. Prothero, executive secretary.

**DELAWARE** (297,000 population in 1948):**State-wide:**

Delaware Retailers Council, 400 Mullin Bldg.,

Wilmington 24. Edwin A. Scotton, executive vice president.

**Larger cities:**

Wilmington Chamber of Commerce. Gerrish Gassaway, secretary.

Dover Chamber of Commerce. Mrs. Mary Louise Tilgham, secretary.

**DISTRICT OF COLUMBIA** (898,000 population in 1948):

Merchants and Manufacturers Association, 400 Evening Star Bldg., Washington 4. Edward D. Shaw, secretary.

Washington Board of Trade, 204 Evening Star Bldg., Washington 4. William H. Press, executive secretary.

**FLORIDA** (2,356,000 population in 1948):**State-wide:**

Florida State Chamber of Commerce, 512 Hildebrandt Bldg., Jacksonville 2. Harold Colee, executive vice president.

Associated Industries of Florida, 724 Graham Bldg., Jacksonville 2. T. D. Bayley, general manager.

Florida State Retailers Association, P. O. Box 2081, Orlando. Dallas L. Hostetler, executive director.

Florida Association of Commercial Organization Executives, Chamber of Commerce Bldg., Miami Beach. I. N. Parrish, secretary.

Florida State Improvement Commission, P. O. Box 148, Tallahassee.

**Larger cities:**

Jacksonville Chamber of Commerce. William S. Johnson, executive vice president.

Miami Chamber of Commerce. J. Kennard Johnson, general manager.

Tampa Chamber of Commerce. Lewis H. Day, general manager.

St. Petersburg Chamber of Commerce. William F. Davenport, manager.

Pensacola Chamber of Commerce. Will J. Davis, executive secretary.

West Palm Beach Chamber of Commerce. E. F. Stumpf, secretary.

**GEORGIA** (3,128,000 population in 1948):**State-wide:**

Georgia State Chamber of Commerce, 205 Forsyth Bldg., Atlanta. Christian Munt, executive vice president.

Associated Industries of Georgia, 1053 West Peachtree St. N.E., Atlanta 5. Charles S. Dudley, executive vice president.

Georgia Mercantile Association, 353 Peachtree Arcade Bldg., Atlanta 3. L. L. Austin, secretary.



*Georgia (continued)**State-wide (continued)*

Georgia Chamber of Commerce Managers Association, c/o Chamber of Commerce, Griffin. Robert A. Burns, vice president.

Georgia Agricultural and Industrial Development Board, 100 State Capitol, Atlanta 3.

*Larger cities:*

Atlanta Chamber of Commerce. W. R. Ulrich, general manager.

Savannah Chamber of Commerce. Leo F. Johnson, manager.

Augusta Chamber of Commerce. L. S. Moody, secretary.

Macon Chamber of Commerce. Walter Thruston Cates, manager.

Columbus Chamber of Commerce. Clayton D. McLendon, secretary.

*IDAHO (530,000 population in 1948):**State-wide:*

Idaho State Chamber of Commerce, 524 Idaho Bldg., Boise. Earl W. Murphy, secretary.

Idaho State Planning Board, State Capitol Bldg., Boise.

*Larger cities:*

Boise Chamber of Commerce. Earl C. Reynolds, secretary.

Pocatello Chamber of Commerce. James L. Craig, Jr., secretary.

Idaho Falls Chamber of Commerce. Cy Davis, manager.

Nampa Chamber of Commerce. Paul V. Nash, secretary.

Twin Falls Chamber of Commerce. O. J. Bothne, manager.

Coeur D'Alene Chamber of Commerce. W. Earl Somers, managing director.

*ILLINOIS (8,670,000 population in 1948):**State-wide:*

Illinois State Chamber of Commerce, 20 North Wacker Drive, Chicago 6. Ormond F. Lyman, executive vice president.

Illinois Manufacturers Association, 120 South LaSalle St., Chicago 3. James L. Donnelly, executive vice president.

Illinois Federation of Retail Associations, 7 South Dearborn St., Chicago 3. J. T. Meek, executive director.

Illinois Commercial Secretaries Association, c/o Association of Commerce, Pekin. Britt B. Blair, secretary.

Illinois Post-War Planning Commission, 322½ East Adams St., Springfield.

*Larger cities:*

Chicago Association of Commerce and Indus-

try. Leverett S. Lyon, chief executive officer. Peoria Association of Commerce. John O. Burch, executive vice president.

Rockford Chamber of Commerce. Francis C. Spence, secretary.

East St. Louis Chamber of Commerce. Charles F. Spilker, secretary.

Springfield Chamber of Commerce. Robert B. Irwin, manager.

Oak Park Chamber of Commerce. Ross E. Anderson, executive secretary.

*INDIANA (3,909,000 population in 1948):**State-wide:*

Indiana State Chamber of Commerce, 201 Board of Trade Bldg., Indianapolis 4. Clarence A. Jackson, executive vice president.

Indiana Manufacturers Association, 1150 Consolidated Bldg., Indianapolis 4. A. C. Conde, manager.

Associated Retailers of Indiana, 808 State Life Bldg., Indianapolis 4. Roy John, managing director.

Indiana Commercial Executives Association, Indianapolis. W. H. Arnett, secretary.

Indiana Economic Council, 609 Board of Trade Bldg., Indianapolis 4.

*Larger cities:*

Indianapolis Chamber of Commerce. William H. Book, executive vice president.

Gary Chamber of Commerce. W. P. Cottingham, executive secretary.

Fort Wayne Chamber of Commerce. Earl S. Ward, executive secretary.

Evansville Chamber of Commerce. Arthur P. Eberlin, secretary.

South Bend Association of Commerce. E. L. Bach, executive secretary.

*IOWA (2,625,000 population in 1948):**State-wide:*

Iowa Manufacturers Association, Central National Bldg., Des Moines 9. Edward A. Kimball, manager.

Associated Retailers of Iowa, 5th Floor, Equitable Bldg., Des Moines 7. N. H. Nielson, secretary.

Iowa Association of Commercial Organization Secretaries, c/o Chamber of Commerce, Mason City. Lester Milligan, secretary.

Iowa Development Commission, Central National Bldg., Des Moines 9.

*Larger cities:*

Des Moines Chamber of Commerce. John D. Adams, secretary.

Sioux City Chamber of Commerce. Harold L. Murphey, executive secretary.

Iowa (*continued*)Larger cities (*continued*)

- Davenport Chamber of Commerce. Albert C. Boyd, executive secretary.
- Cedar Rapids Chamber of Commerce. Robert H. Caldwell, executive vice president.
- Waterloo Chamber of Commerce. Paul K. Myers, executive secretary.
- Dubuque Chamber of Commerce. J. A. Kerper, executive secretary.

## KANSAS (1,968,000 population in 1948):

## State-wide:

- Kansas State Chamber of Commerce, Mezzanine Floor, Hotel Kansan, Topeka. C. C. Kilker, secretary-manager.
- Associated Industries of Kansas, National Reserve Bldg., Topeka. Gerald Gordon, secretary.
- Kansas Association of Commercial Organization Managers, Topeka. Fern Schriver, secretary.
- Kansas Industrial Development Commission, 801 Harrison, Topeka.

## Larger cities:

- Wichita Chamber of Commerce. H. M. Van Auken, general manager.
- Kansas City Chamber of Commerce. C. M. Woodard, executive manager.
- Topeka Chamber of Commerce. Robert G. Geoffroy, secretary.
- Hutchinson Chamber of Commerce. R. H. Snyder, secretary.
- Salina Chamber of Commerce. John Sauerwein, secretary.
- Pittsburg Chamber of Commerce. John W. Lynch, manager.

## KENTUCKY (2,819,000 population in 1948):

## State-wide:

- Kentucky Chamber of Commerce, 317 Fin-castle Bldg., Louisville 2. Louis Quinn, secretary.
- Associated Industries of Kentucky. Kentucky Home Life Bldg., Louisville 2. Louis J. Bosse, managing director.
- Kentucky Merchants Association, 805 Kentucky Home Life Bldg., Louisville 2. Mrs. Ruth Gilbert, secretary.

## Larger cities:

- Louisville Board of Trade. William E. Morrow, secretary.
- Covington Chamber of Commerce. Mrs. Virginia H. Rodenberger, secretary.
- Lexington Chamber of Commerce. E. D. Wilder, secretary.
- Paducah Association of Commerce. R. V. Green, manager.

- Ashland Board of Trade. H. R. McWhorter, executive secretary.

## LOUISIANA (2,576,000 population in 1948):

## State-wide:

- Louisiana Department of Public Works (Planning Division), Capitol Bldg., Baton Rouge.
- Louisiana Manufacturers Association, 618 Whitney Bldg., New Orleans 12. Sam B. Dumbard, manager.
- Louisiana Retailers Association, 528 Florida St., P. O. Box 1087, Baton Rouge. L. W. Ferguson, secretary.
- Louisiana Association of Chamber of Commerce Managers, c/o Chamber of Commerce, New Iberia. Robert Badon, secretary.
- Louisiana Department of Commerce and Industry, State Capitol, Baton Rouge 4.

## Larger cities:

- New Orleans Association of Commerce. George E. Schneider, general manager.
- Shreveport Chamber of Commerce. Harold J. Bruant, general manager.
- Alexandria Chamber of Commerce. J. F. Jordan, general manager.
- Monroe Chamber of Commerce. Herbert G. Bailey, Jr., general manager.
- Baton Rouge Chamber of Commerce. Caye A. Nelson, secretary.

## MAINE (900,000 population in 1948):

## State-wide:

- Maine State Chamber of Commerce, 477 Congress St., Portland 3. Paul C. Emerson, executive manager.
- Associated Industries of Maine, Augusta House, Augusta. B. Morton Havey, executive director.
- State Merchants Association, 19 Oak St., Augusta. Atwood Nelson, secretary.
- Maine Development Commission, State House, Augusta.

## Larger cities:

- Portland Chamber of Commerce. Edward H. Kessler, Jr., executive vice president.
- Lewiston Chamber of Commerce. Guy P. Ladouceur, manager.
- Bangor Chamber of Commerce. Norbert X. Dowd, secretary.
- Auburn Chamber of Commerce. Raymond T. Mills, secretary.
- Biddeford Chamber of Commerce. Mrs. Blanch L. Perreault, acting secretary.
- Augusta Chamber of Commerce. Donald Q. Burleigh, executive secretary.

## MARYLAND (2,148,000 population in 1948):

## State-wide:

Maryland (*continued*)State-wide (*continued*)

Maryland State Chamber of Commerce, Norbeck, Robert I. Black, president.

Maryland Council of Retail Merchants, Butler Brothers Bldg., Baltimore 1. J. W. Mehling, secretary.

Maryland State Planning Commission, 104 Equitable Bldg., Baltimore 2.

## Larger cities:

Baltimore Association of Commerce. W. G. Ewald, secretary.

Cambridge Chamber of Commerce. Paul E. Burkholder, secretary.

Hagerstown Chamber of Commerce. James W. Stone, secretary.

Frederick Chamber of Commerce. George C. Slagle, secretary.

Annapolis Chamber of Commerce. E. R. Morrissey, executive secretary.

Salisbury Chamber of Commerce. Alfred T. Truitt, secretary.

## MASSACHUSETTS (4,718,000 population in 1948):

## State-wide (or regional):

New England Council, Statler Bldg., Boston. Dudley Harmon, executive vice president.

Massachusetts Development and Industrial Commission, Room 407, 20 Somerset St., Boston 8. Amico J. Barone, executive director. (State agencies, business firms, labor unions, etc.)

Massachusetts State Chamber of Commerce, 230 Boylston St., Boston. Clifton C. Mowry, executive secretary.

Associated Industries of Massachusetts, 833 Park Square Bldg., Boston 16. Roy F. Williams, executive vice president.

Massachusetts Council of Retail Merchants, 80 Federal St., Boston 10. Daniel Bloomfield, managing director.

Massachusetts Association of Commercial Executives, c/o Chamber of Commerce, Fitchburg. Willis B. Morey, secretary.

Massachusetts State Planning Board, 11 Beacon St., Boston 8.

## Larger cities:

Boston Chamber of Commerce, Melville D. Liming, managing director.

Springfield Chamber of Commerce. Harold D. Leslie, general secretary.

Fall River Chamber of Commerce. Frank W. Dunham, secretary.

New Bedford Board of Commerce. A. R. Thackeray, executive secretary.

Cambridge Chamber of Commerce. Frank H. Townsend, executive secretary.

Lynn Chamber of Commerce. John R. Hurlburg, secretary.

Somerville Davis Square Businessmen's Association. Albert M. Rudman, secretary.

Lowell Chamber of Commerce. Andrew A. McCarthy, manager.

## MICHIGAN (6,195,000 population in 1948):

## State-wide:

Michigan Manufacturers Association, 1503 National Bank Bldg., Detroit 26. John L. Lovett, general manager.

Michigan Retailers Association, 1504 Olds Tower, Lansing 8. Otis F. Cook, managing director.

Michigan Commercial Secretaries Association, Tecumseh. Ronald E. Harris, secretary.

Michigan Department of Economic Development, 422 W. Michigan Ave., Lansing 15.

## Larger cities:

Detroit Board of Commerce. Harvey J. Campbell, executive vice president.

Grand Rapids Chamber of Commerce. Alex T. McFadyen, executive secretary.

Flint Chamber of Commerce. Edward J. Penny, secretary.

Lansing Chamber of Commerce. C. W. Otto, secretary.

Saginaw Board of Commerce. Chas. W. Haensel, secretary.

## MINNESOTA (2,940,000 population in 1948):

## State-wide:

Minnesota Employers Association, Pioneer Bldg., St. Paul 1. O. F. Christenson, executive vice president.

Minnesota Association of Commercial Secretaries, c/o Civil Association, Brainerd. Joseph J. Faust, secretary.

Minnesota Department of Business Research and Development, 204 State Capitol, St. Paul 1.

## Larger cities:

Minneapolis Chamber of Commerce. Walter W. Finke, executive vice president.

St. Paul Association of Commerce. Milford T. Schiek, executive vice president.

Duluth Chamber of Commerce. Robert B. Morris, executive secretary.

Rochester Chamber of Commerce. E. L. Briese, executive secretary.

St. Cloud Chamber of Commerce. Donald J. Donahue, executive secretary.

Austin Chamber of Commerce. H. B. Lidstone, secretary.

## MISSISSIPPI (2,121,000 population in 1948):

## State-wide:

Mississippi Retailers Association, Rose Jewelry



*Mississippi (continued)**State-wide (continued)*

Co., 609 22d Ave., Meridian. Albert S. Rose, secretary.

Mississippi Association of Commercial Organization Executives, c/o Association of Commerce, Natchez. Oak Duke, secretary.

Mississippi Agricultural and Industrial Board, Fourth Floor, New Capitol Bldg., Jackson.

*Larger cities:*

Jackson Chamber of Commerce. W. W. Black, general manager.

Meridian Chamber of Commerce. Eben L. Reid, secretary.

Hattiesburg Chamber of Commerce. E. P. McNeill, manager.

Biloxi Chamber of Commerce. Anthony V. Ragnsin, secretary.

Laurel Chamber of Commerce. R. M. Harwell, manager.

Vicksburg Chamber of Commerce. Carl F. Armstrong, secretary.

**MISSOURI** (3,947,000 population in 1948):*State-wide:*

Missouri State Chamber of Commerce, 130 E. McCarty St., Jefferson City. H. C. Rethwisch, executive vice president.

Associated Industries of Missouri, 2004 Railway Exchange Bldg., St. Louis 1. Theodore J. Krauss, executive vice president.

Missouri Retailers Association, 511 Locust St., St. Louis 1. George E. Gayou, executive vice president.

Missouri Commercial Secretaries Association, c/o Chamber of Commerce. Marshall. T. A. Reid, secretary.

Missouri Department of Business and Administration, State Office Bldg., Jefferson City.

*Larger cities:*

St. Louis Chamber of Commerce. Scott R. De Kins, assistant to president.

Industrial Association of St. Louis. Noble H. Davis, secretary.

Mississippi Valley Association. Lachlan Macleay, president.

Kansas City Chamber of Commerce. George W. Catts, executive manager.

St. Joseph Chamber of Commerce. Harold P. Echternach, executive secretary.

Springfield Chamber of Commerce. Louis W. Reys, managing director.

**MONTANA** (511,000 population in 1948):*State-wide:*

Montana Chamber of Commerce, Box 1703, Helena. Wm. G. Ferguson, manager.

Associated Industries of Montana, P. O. Box 1955, Butte. Thomas I. Gibbs, state manager.

Montana Association of Commercial Organization Secretaries, Helena. W. G. Ferguson, secretary. (See Montana Chamber of Commerce.)

Montana State Planning Board, Armory Bldg., Helena.

*Larger cities:*

Butte Chamber of Commerce. W. S. Thompson, manager.

Great Falls Chamber of Commerce. A. J. Breitenstein, secretary.

Billings Commercial Club. H. L. Buck, secretary.

Missoula Chamber of Commerce. Berlin Boyd, manager.

Helena Chamber of Commerce. Ashley C. Roberts, secretary.

Kalispell Chamber of Commerce. Philip U. Kingston, secretary.

**NEBRASKA** (1,301,000 population in 1948):*State-wide:*

Associated Industries of Nebraska, 625 Trust Bldg., Lincoln. Donald E. Devries, managing director.

Nebraska Association of Commercial Organization Secretaries, Chamber of Commerce Bldg., Hastings. Dwight B. Havens, secretary.

Nebraska Department of Agriculture and Inspection, State House, Lincoln 9.

*Larger cities:*

Omaha Chamber of Commerce. Oliver W. Roberts, general manager.

Lincoln Chamber of Commerce. Archie J. Baley, general manager.

Grand Island Chamber of Commerce. Charles R. Gardner, manager.

Hastings Chamber of Commerce. Dwight B. Havens, manager.

North Platte Chamber of Commerce. C. T. Van Ausdall, manager.

Fremont Chamber of Commerce. C. W. Motter, manager.

**NEVADA** (142,000 population in 1948):*State-wide:*

Nevada Retail Merchants Association, P. O. Box 2390, Reno. Tate Williams, secretary-manager.

Nevada State Planning Board, State Highway Bldg., Carson City.

*Larger cities:*

Reno Chamber of Commerce. E. H. Walker, manager.

Las Vegas Chamber of Commerce. J. R. McQuilkin, director.

**NEW HAMPSHIRE** (548,000 population in 1948):*State-wide:*

New Hampshire Manufacturers Association, 83



New Hampshire (*continued*)State-wide (*continued*)

Hanover St., Manchester. J. J. Cummings, secretary.

New Hampshire Council of Retail Merchants, Chamber of Commerce, Concord. Joseph M. Lucier, secretary.

New Hampshire State Planning and Development Commission, State Office Bldg., Concord.

## Larger cities:

Manchester Chamber of Commerce. Elden J. Murray, executive secretary.

Nashua Chamber of Commerce. George A. Schultz, executive secretary.

Concord Chamber of Commerce. Joseph M. Lucier, secretary.

Berlin Chamber of Commerce. Ruth M. Layes, secretary.

Dover Chamber of Commerce. Harold A. Holbrook, secretary.

Portsmouth Chamber of Commerce. Helen L. Kelly, secretary.

## NEW JERSEY (4,729,000 population in 1948):

## State-wide:

New Jersey State Chamber of Commerce, 605 Broad St., Newark 2. Charles A. Eaton, Jr., executive vice president.

New Jersey Manufacturers Association, 363 West State St., Trenton 8. M. J. Hickey, secretary.

Retail Merchants Association of New Jersey, c/o L. Bamberger & Co., Newark. Arthur L. Manchee, secretary.

New Jersey Association of Commercial Executives, 19 South Harrison St., East Orange. James E. Nagle, secretary.

New Jersey Department of Economic Development, 520 East State St., Trenton 7.

## Larger cities:

Newark Chamber of Commerce. E. W. Wollmuth, executive vice president.

Jersey City Chamber of Commerce. James J. Cullington, executive vice president.

Paterson Chamber of Commerce. Edwin J. MacEwan, executive vice president.

Camden Chamber of Commerce. William A. Reckeweg, secretary.

Trenton Chamber of Commerce. Walter O. Lachner, secretary.

Elizabeth Chamber of Commerce. Adrian O. Murray, executive secretary.

## NEW MEXICO (571,000 population in 1948):

## State-wide:

New Mexico State Chamber of Commerce, Albuquerque. William L. Ullrich, secretary.

New Mexico Chamber of Commerce Managers

Association, Chamber of Commerce Bldg., Santa Fe. Glenn Burgess, secretary.

New Mexico State Planning Board, State Park Bldg., Santa Fe.

## Larger cities:

Albuquerque Chamber of Commerce. John P. Murphy, manager.

Santa Fe Chamber of Commerce. Glenn Burgess, secretary.

Roswell Chamber of Commerce. Claude Simpson, secretary.

Clovis Chamber of Commerce. Fred Brooksher, secretary.

Hobbs Chamber of Commerce. Glen L. Scanlan, manager.

Gallup Chamber of Commerce. Edward C. Binder, manager.

## NEW YORK (14,386,000 population in 1948):

## State-wide:

Chamber of Commerce of the State of New York, 65 Liberty St., New York 5. B. Colwell Davis, Jr., executive secretary.

Associated Industries of New York State, 361 Delaware Ave., Buffalo 2. Martin F. Hilfinger, president.

New York State Council of Retail Merchants, 74 Chapel St., Albany 7. Albert S. Callan, executive manager.

Empire State Association of Commerce, Utica. Alan Stevenson, executive director.

New York State Commercial Secretaries Conference, Chamber of Commerce Bldg., Jamestown. Daniel F. Lincoln, secretary.

New York State Department of Commerce, 112 State St., Albany.

## Larger cities:

NEW YORK. The following are among the larger of the approximately 30 city-wide and district chambers of commerce in New York City:

Commerce and Industry Association of New York, 233 Broadway, New York 7. Thomas Jefferson Miley, executive vice president.

New York Board of Trade, 291 Broadway, New York 7. M. D. Griffith, executive vice president.

Bronx Chamber of Commerce, 260 E. 161st St., New York 51. Walter J. Holmes, executive secretary.

Brooklyn Chamber of Commerce, 26 Court St., Brooklyn 2. Howard E. Galvin, executive vice president.

Chamber of Commerce of the Borough of Queens, 2416 Broadway, New York 7. P. W. Moore, executive vice president.

East Side Chamber of Commerce, 231 Grand St., New York 13. Barnett August, assistant secretary.

New York (*continued*)Larger cities (*continued*)

- West Side Association of Commerce, 330 West 42d St., New York 18. James W. Danahy, vice president.
- Buffalo Chamber of Commerce. Charles C. Fichtner, executive vice president.
- Rochester Chamber of Commerce. Milton E. Loomis, executive vice president.
- Syracuse Chamber of Commerce. Frederick E. Norton, executive secretary.
- Yonkers Chamber of Commerce. P. S. Peck, executive secretary.
- Albany Chamber of Commerce. Clifford J. Beckett, executive secretary.
- Utica Chamber of Commerce. George J. Winslow, executive secretary.
- Schenectady Chamber of Commerce. E. A. Palmer, manager.

## NORTH CAROLINA (3,715,000 population in 1948):

## State-wide:

- North Carolina Merchants Association, 603 Odd Fellows Bldg., Raleigh. W. L. Dowell, executive secretary.
- North Carolina Association of Chambers of Commerce Executives, Chamber of Commerce Bldg., Wilson. John G. Thomas, secretary.
- North Carolina Department of Conservation and Development, Raleigh.

## Larger cities:

- Charlotte Chamber of Commerce. Floyd F. Kay, executive vice president.
- Winston-Salem Chamber of Commerce. Harry J. Krusz, general manager.
- Greensboro Chamber of Commerce. John S. Patterson, executive vice president.
- Durham Chamber of Commerce. Frank A. Pierson, executive secretary.
- Raleigh Chamber of Commerce. Lester Rose, executive secretary.
- Asheville Chamber of Commerce. Arthur Myles Jones, manager.

## NORTH DAKOTA (560,000 population in 1948):

## State-wide:

- Greater North Dakota Association, 311 North Broadway, Fargo. Le Roy Pease, executive secretary.
- North Dakota Commercial Secretaries Association, c/o Civic and Commerce Association, Valley City. William S. Stutsman, secretary.
- North Dakota Research Foundation, The Capitol Bldg., Bismarck.

## Larger cities:

- Fargo Chamber of Commerce. Homer V. Ludwick, executive vice president.
- Grand Forks Chamber of Commerce. N. Jay Leonard, manager.
- Minot Association of Commerce. W. C. Champin, secretary.
- Bismarck Association of Commerce. John Plath, executive secretary.
- Jamestown Chamber of Commerce. J. A. Schoonover, secretary.
- Devils Lake Chamber of Commerce. Leslie I. Campbell, secretary.

## OHIO (7,799,000 population in 1948):

## State-wide:

- Ohio State Chamber of Commerce, 820 Huntington Bank Bldg., Columbus 15. Herschel C. Atkinson, executive vice president.
- Ohio Manufacturers Association, 303 Hartman Theatre Bldg., Columbus 15. Don K. Martin, executive director.
- Ohio State Council of Retail Merchants, 198 South High St., Columbus. George V. Sheridan, executive director.
- Ohio Commercial Executives Association, Chamber of Commerce Bldg., Newark. C. Allen Milliken, secretary.
- Ohio Postwar Program Commission, 33 North High St., Rooms 811-12, Columbus 15.

## Larger cities:

- Cleveland Chamber of Commerce. Walter I. Beam, executive vice president.
- Cincinnati Chamber of Commerce. Douglas K. Fuller, executive vice president.
- Columbus Chamber of Commerce. Delmar G. Starkey, general manager.
- Toledo Chamber of Commerce. Wayne E. Kakela, executive manager.
- Akron Chamber of Commerce. V. H. Johnson, executive vice president.
- Dayton Chamber of Commerce. Harry R. Hall, executive vice president.
- Youngstown Chamber of Commerce. H. R. Packard, executive secretary.
- Canton Chamber of Commerce. Henry S. Ernst, executive vice president.
- Springfield Chamber of Commerce. Carl J. Berg, executive manager.

## OKLAHOMA (2,362,000 population in 1948):

## State-wide:

- Chamber of Commerce of the State of Oklahoma, 135 West 2d St., Oklahoma City. Ford C. Harper, general manager.
- Associated Industries of Oklahoma, Colcord Bldg., Oklahoma City 2. E. J. O'Connor, executive vice president.

Oklahoma (*continued*)State-wide (*continued*):

- Oklahoma Retail Merchants Association, 630 Hightower Bldg., Oklahoma City. Wyatt Barbee, manager.
- Oklahoma Association of Commercial Organization Secretaries, Chamber of Commerce Bldg., Guthrie. L. G. Flesner, secretary.
- Oklahoma Planning and Resources Board, State Capitol Bldg., Oklahoma City.

## Larger cities:

- Oklahoma City Chamber of Commerce. Stanley C. Draper, managing-director.
- Tulsa Chamber of Commerce. Russell S. Rhodes, general manager.
- Muskogee Chamber of Commerce. F. L. Inman, secretary.
- Enid Chamber of Commerce. O. E. Zink, manager.
- Lawton Chamber of Commerce. Milton Keating, secretary.
- Swansee Chamber of Commerce. Elmer L. Kenison, manager.

## OREGON (1,626,000 population in 1948):

## State-wide:

- Columbia Empire Industries, Pacific Bldg., Portland 4. Robert R. McKean, manager.
- Oregon State Retailers Council, 824 S. W. Fifth Ave., Portland 4. Edward N. Weinbaum, secretary.
- Oregon Chamber of Commerce Executives, c/o Chamber of Commerce, La Grande. V. A. McNeil, secretary.
- Oregon Committee on Postwar Readjustment and Development, 206 State Capitol Bldg., Salem.

## Larger cities:

- Portland Chamber of Commerce. Arthur J. Farmer, general manager.
- Salem Chamber of Commerce. Clay C. Cochran, manager.
- Klamath Falls Chamber of Commerce. Charles R. Stark, manager.
- Eugene Chamber of Commerce. Fred M. Brenne, secretary.
- Medford Chamber of Commerce. Don Lane, secretary.
- Astoria Chamber of Commerce. Frederick C. Hetzel, managing-secretary.

## PENNSYLVANIA (10,689,000 population in 1948):

## State-wide:

- Pennsylvania State Chamber of Commerce, State Chamber Bldg., Harrisburg. Leonard P. Fox, general secretary.
- Pennsylvania Manufacturers Association, Finance Bldg., Philadelphia 2. John H. Seeton, secretary.

Pennsylvania Retailers Association, 417 Fulton Bank Bldg., Lancaster. John E. Means, secretary.

Pennsylvania Commercial Secretaries Association, Wyoming Valley Chamber of Commerce, Wilkes-Barre. J. Arthur Bolander, secretary.

Pennsylvania Department of Commerce, Room 121, Capitol Bldg., Harrisburg.

## Larger cities:

- Philadelphia Chamber of Commerce and Board of Trade. Clement V. Conole, general manager.
- Pittsburgh Chamber of Commerce. James H. Greene, executive vice president.
- Scranton Chamber of Commerce. Willis W. Jones, general manager.
- Erie Chamber of Commerce. James K. Shields, secretary.
- Reading Chamber of Commerce. Roger Jewett, secretary.
- Allentown Chamber of Commerce. Winfield Clearwater, executive vice president.

## RHODE ISLAND (748,000 population in 1948):

## State-wide:

- Rhode Island Industrial Commission, 1405 Industrial Trust Bldg., Providence 3. Everett S. Woodmancy, executive secretary.
- Rhode Island Development Conference, 50 Fountain St., Providence. Huntington Hanchett, secretary.
- Associated Industries of Rhode Island, 40 Fountain St., Providence 2. Reuben Peterson, Jr., general manager.
- Rhode Island Retail Association, Retail Trade Board, 162 Westminster St., Providence. Paul R. Ladd, secretary.
- Rhode Island State Planning Board, 1405 Industrial Trust Bldg., Providence 3.

## Larger cities:

- Providence Chamber of Commerce, Paul R. Ladd, general manager.
- Pawtucket Business Men's Association and Chamber of Commerce. Walter H. Pilcher, executive secretary.
- Woonsocket Chamber of Commerce. James C. Winn, secretary.
- Cranston Chamber of Commerce. John T. Gerber, secretary.
- Warwick Chamber of Commerce. William C. Grube, president.
- Newport Chamber of Commerce. Herbert A. Lawton, executive secretary.

## SOUTH CAROLINA (1,991,000 population in 1948):

## State-wide:

- South Carolina State Chamber of Commerce,



South Carolina (*continued*)State-wide (*continued*)

P. O. Box 424, Columbia. D. A. Skinner, general manager.

South Carolina Association of Commercial Organization Secretaries, Chamber of Commerce Bldg., Gaffney. J. P. Treadaway, secretary.

South Carolina Research, Planning and Development Board, P. O. Box 927, Columbia. R. M. Cooper, director.

## Larger cities:

Charleston Chamber of Commerce. J. Walker Owens, general manager.

Columbia Chamber of Commerce. R. B. Mobley, secretary.

Greenville Chamber of Commerce. E. S. Hunt, secretary.

Spartanburg Chamber of Commerce. Opie L. Shelton, general manager.

Sumter Chamber of Commerce. Claude E. Hurst, executive secretary.

Anderson Chamber of Commerce. Z. W. Meeks, executive secretary.

## SOUTH DAKOTA (623,000 population in 1948):

## State-wide:

Greater South Dakota Association, P. O. Box 1217, Huron. George A. Starring, executive director.

Retail Merchants Association of South Dakota, P. O. Box 254, Pierre. Chris Dam, secretary.

South Dakota Commercial Secretaries Association, Vermillion. Vince Montgomery, secretary.

South Dakota Natural Resources Commission, Capitol Bldg., Pierre.

## Larger cities:

Aberdeen Civic Association. George J. Bassingwaite, executive secretary.

Huron Chamber of Commerce. James J. Meaghan, secretary.

Watertown Chamber of Commerce, Paul F. Ryan, executive secretary.

Mitchell Chamber of Commerce. R. B. Willard, secretary.

## TENNESSEE (3,149,000 population in 1948):

## State-wide:

Tennessee Manufacturers Association, Stahlman Bldg., Nashville 3.

Southern States Industrial Council. C. C. Gilbert, secretary.

Retail Merchants Association of Tennessee, 307 Chamber of Commerce, Nashville 3. Sadie Hartman, executive secretary.

Tennessee State Planning Commission, 432 6th Ave., North, Nashville 3.

## Larger cities:

Memphis Chamber of Commerce. Clifford

Penland, executive vice president.

Nashville Chamber of Commerce. R. B. Beal, manager.

Knoxville Chamber of Commerce. T. L. Howard, manager.

Chattanooga Chamber of Commerce. James U. Nichols, executive director.

Jackson Chamber of Commerce. J. Everett Rogers, secretary.

Cleveland Chamber of Commerce. Mabel Lea, secretary.

## TEXAS (7,230,000 population in 1948):

## State-wide:

Texas Association of Commerce, P. O. Box 1, Austin. W. E. Long, secretary.

Texas Manufacturers Association, P. O. Box 1194, Houston 2. Edward C. Burris, executive vice president.

Retail Merchants Association of Texas, 506 Scarborough Bldg., Austin. Charles T. Lux, secretary-manager.

Texas Chamber of Commerce Managers, Chamber of Commerce Bldg., Marshall. Oscar B. Jones, secretary.

Texas Postwar Economic Planning Commission, Capitol Bldg., Austin 11.

## Larger cities:

Houston Chamber of Commerce. W. N. Blanton, executive vice president.

Dallas Chamber of Commerce. J. Ben Critz, general manager.

San Antonio Chamber of Commerce. Howell Jones, secretary.

Fort Worth Chamber of Commerce. William Holden, executive vice president.

Austin Chamber of Commerce. Walter Ewing Long, manager.

El Paso Chamber of Commerce. Chris P. Fox, general manager.

Corpus Christi Chamber of Commerce. J. E. Bell, manager.

Beaumont Chamber of Commerce. Clarence K. DeBusk, general manager.

## UTAH (655,000 population in 1948):

## State-wide:

Utah Manufacturers Association, 425 Kearns Bldg., Salt Lake City 1. Ames K. Bagley, executive secretary.

Utah Council of Retailers, 207 South Main, P. O. Box 329, Salt Lake City. Weston E. Hamilton, secretary.

Utah Chamber of Commerce Executives, Chamber of Commerce Bldg., Richfield. W. L. Warner, Jr., secretary.

Utah Department of Publicity and Industrial



Utah (*continued*)State-wide (*continued*)

Development, 512 Atlas Bldg., Salt Lake City.

## Larger cities:

Salt Lake City Chamber of Commerce. Gus P. Backman, secretary.

Ogden Chamber of Commerce. Ezra J. Fjeldsted, manager.

Provo Chamber of Commerce. Clayton Jenkins, secretary.

Logan Chamber of Commerce. Merlin R. Hovey, secretary.

## VERMONT (374,000 population in 1948):

## State-wide:

Vermont State Chamber of Commerce, Chamber of Commerce, Burlington. James P. Taylor, secretary.

Associated Industries of Vermont, 99 State St., Montpelier 14. Theodore F. Kane, manager.

Vermont Council of Retail Merchants, Chamber of Commerce, Burlington. James P. Taylor, secretary.

Vermont Development Commission, State Capitol, Montpelier.

## Larger cities:

Burlington Chamber of Commerce. Donald L. Anderson, executive secretary.

Rutland Chamber of Commerce. Axel J. Anderson, executive secretary.

Barre Chamber of Commerce. C. M. Willey, secretary.

Brattleboro Chamber of Commerce. Mrs. Adele C. Lyon, secretary.

Bennington Chamber of Commerce. David E. Moore, secretary.

## VIRGINIA (3,029,000 population in 1948):

## State-wide:

Virginia State Chamber of Commerce, 111 No. 5th St., Richmond 19. Verbon E. Kemp, executive director.

Virginia Manufacturers Association, 801 State Planters Bank Bldg., Richmond 19. Frank G. Louthan, secretary.

Retail Merchants Association of Virginia, Rm. 812, Life Insurance Co. of Virginia Bldg., Richmond 19. Charles B. McFee, Jr., managing director.

Virginia State Planning Board, 301 State Finance Bldg., Richmond.

## Larger cities:

Richmond Chamber of Commerce. J. Malcolm Bridges, executive manager.

Norfolk Association of Commerce. W. S. Harney, secretary.

Roanoke Chamber of Commerce. B. F. Moomow, executive director.

Portsmouth Chamber of Commerce. Frank Mantz, managing director.

Alexandria Chamber of Commerce. D. C. Book, business manager.

Newport News Virginia Peninsula Association of Commerce. George B. Collings, general manager.

WASHINGTON, D. C. See District of Columbia.

WASHINGTON STATE (2,487,000 population in 1948):

## State-wide:

Association of Washington Industries, 523 White Bldg., Seattle 1. Edward Davis, managing director.

Washington Chamber of Commerce Managers, Seattle. A. L. Ganson, secretary.

Division of Progress and Industrial Development, Washington Department of Conservation and Development, Transportation Bldg., Olympia.

## Larger cities:

Seattle Chamber of Commerce. Floyd O. Hagie, vice president.

Spokane Chamber of Commerce. James A. Ford, managing secretary.

Tacoma Chamber of Commerce. E. R. Fetterolf, manager.

Bremerton Chamber of Commerce. Norman J. Box, secretary.

Yakima Chamber of Commerce. L. W. Markham, manager.

Bellingham Chamber of Commerce. G. W. Gannon, manager.

## WEST VIRGINIA (1,915,000 population in 1948):

## State-wide:

West Virginia Chamber of Commerce, Chamber of Commerce Bldg., Charleston 1. Harry A. Stansburg, managing director.

West Virginia Manufacturers Association, 506 Security Bldg., Charleston 30. Marrs Wiseman, secretary.

West Virginia Retailers Association, P. O. Box 1707, Charleston. Dewey E. S. Kuhns, secretary.

West Virginia Industrial and Publicity Commission, Charleston. W. C. Handlan, executive director.

West Virginia State Planning Board, c/o Dr. C. R. Orton, Dean, College of Agriculture, West Virginia University, Oglebay Hall, Morgantown.

## Larger cities:

Huntington Chamber of Commerce. Don Baker, acting secretary.

West Virginia (*continued*)Larger cities (*continued*)

Charleston Chamber of Commerce. Charles E. Hodges, managing director.

Wheeling: Ohio Valley Board of Trade. F. Leslie Body, manager.

Clarksburg Chamber of Commerce. Barbara Harner, secretary.

Parkersburg Board of Commerce. David H. Kahn, executive secretary.

Fairmont Board of Commerce. Sutton Critchfield, secretary.

## WISCONSIN (3,309,000 population in 1948):

## State-wide:

Wisconsin State Chamber of Commerce, 119 Monona Ave., Madison. William J. Peterson, executive secretary.

Wisconsin Manufacturers Association, 633 North Water St., Milwaukee 2. Robert A. Ewens, executive vice president.

Wisconsin Association of Commercial Organization Secretaries, Chamber of Commerce, Marshfield. William A. Uthmeier, secretary.

Wisconsin State Planning Board, 300 State Office Bldg., Madison.

## Larger cities:

Milwaukee Association of Commerce. Harry J. Bell, executive director.

Madison: Madison and Wisconsin Foundation. J. W. Jackson, executive director.

Madison Business Association. Robert M. Peck, executive secretary.

Racine Association of Commerce. A. C. Mehder, secretary.

Green Bay Association of Commerce. John A. Borgenson, general manager.

Kenosha Chamber of Commerce. Charles Dillard, executive secretary.

## WYOMING (275,000 population in 1948):

## State-wide:

Wyoming Secretaries Association, Chamber of Commerce, Laramie. E. C. Smith, secretary.

Wyoming State Planning and Water Conservation Board, 213 Capitol Bldg., Cheyenne.

## Larger cities:

Cheyenne Chamber of Commerce. Robert D. Hanesworth, secretary.

Casper Chamber of Commerce. Robert S. Latta, secretary.

Sheridan Chamber of Commerce. Archie Ewoldsen, secretary.

Laramie Chamber of Commerce. E. C. Smith, secretary.

Rock Spring Chamber of Commerce. Mrs. Grace J. Knox, secretary.

## Veterans, Military, and Allied Associations

ACCORDING to the Veterans' Administration, more than 3 million disabled veterans, and dependents of deceased veterans, were receiving monthly compensation in late 1948. The number of potential beneficiaries includes approximately 15 million veterans of World War II and 4 million of other wars, as well as an undetermined number of dependents.

Largest of the veterans associations is the American Legion, founded in France in 1919. The Legion claims well over 3 million members, 15,000 local chapters or posts, and a staff of about 500 people. The 1899-formed Veterans of Foreign Wars reports a total of 8,000 locals. Memberships of from 100,000 to 200,000 each are reported by the Disabled American Veterans (formed in 1920), the American Veterans' Committee (1944), and the American Veterans of World War II (1944). The United Spanish War Veterans (formed in 1904) has 70,000 on its rolls, and the Reserve Officers' Association has almost 90,000.

### *Women's organizations*

Several veterans' organizations have large women's auxiliaries; almost 1 million hold membership in the American Legion, and 400,000 in the Veterans of Foreign Wars. Organizations composed entirely of women include the National Yeoman F and the Women World War Veterans.

### *Association activities*

The programs of veterans groups include social activities, furthering of world peace programs but maintenance of adequate defense safeguards, legislation on behalf of veterans and their dependents, youth betterment activities, and Americanization.

### *Armed Forces-Industrial Associations*

The following list is divided into three parts: Veterans and Military Associations; Armed Forces-Industrial Associations; and Associations Allied to the Military. Organizations in the second group include in their membership business firms whose products are extensively used by the particular branch of the Armed Forces represented.

## 60 Veterans, Military, and Allied Associations

### *Veterans and Military Associations*

- Air Force Aid Society** (1942).  
H. C. Davidson, director.  
Pentagon Bldg., Washington 25, D. C.
- Air Reserve Association** (1932).  
A. B. McMullen, executive director.  
1424 K St., Washington 5, D. C.
- American Legion** (1919).  
Henry H. Dudley, national adjutant.  
777 North Meridian St., Indianapolis 6, Ind.
- American Legion Auxiliary** (1921).  
Gwendolyn W. Macdowell, national secretary.  
777 North Meridian St., Indianapolis 6, Ind.
- American Veterans Committee** (1944).  
Gilbert A. Harrison, national chairman.  
1200 Eye St., Washington 5, D. C.
- American Veterans of World War II** (1944).  
Elliott Newcomb, executive director.  
724 9th St., Washington 1, D. C.
- Army Mutual Aid Association.**  
War Department, Washington 25, D. C.
- Army and Navy Union of the United States.**  
Henry W. Gerber, national adjutant.  
10 South Tennessee Ave., Atlantic City, N. J.
- Blinded Veterans' Association** (1945).  
Lloyd H. Greenwood, executive director.  
2418 18th St., Washington 9, D. C.
- Catholic War Veterans, Inc.** (1935).  
Max H. Sorensen, national commander.  
817 14th St., Washington 5, D. C.
- Coast Guard League** (1944).  
Anthony J. Caliendo, executive secretary.  
1300 E St., Washington 25, D. C.
- Disabled American Veterans** (1920).  
Vivian D. Corbly, national adjutant.  
1423 E. McMillan St., Cincinnati 6, Ohio.
- Disabled Emergency Officers of the World Wars** (1919).  
G. T. Tilghman, national adjutant.  
1604 K St., Washington 6, D. C.
- Fleet Reserve Association** (1924).  
C. E. Lofgren, secretary.  
Investment Bldg., Washington 5, D. C.
- Jewish War Veterans of the United States** (1896).  
Charles I. Schottland, executive director.  
50 West 77th St., New York 24, N. Y.
- Marine Corps League** (1923).  
Theus J. MacQueen, national commandant.  
28 Howard St., Albany, N. Y.
- Military Order of the Loyal Legion** (1865).  
Kane S. Green, recorder-in-chief.  
1805 Pine St., Philadelphia 3, Pa.
- Military Order of the Purple Heart** (1932).  
Archie J. Bakay, national adjutant.  
2715 South Michigan Ave., Chicago 16, Ill.

### *Veterans and Military, continued*

- Military Order of the World Wars** (1920).  
Col. Edwin S. Bettelheim, adjutant general.  
1700 Eye St., Washington 6, D. C.
- National Yeoman F** (1926).  
Mrs. Adele Kendrick, commander.  
2929 Southwest 7th St., Miami 35, Fla.
- Naval Reserve Officers Association.** See RONS-NROA.
- Navy Mutual Aid Association.**  
B. M. Dobson, secretary.  
U. S. Navy Department, Washington 25, D. C.
- Regular Veterans Association** (1934).  
W. M. Floyd, national commander.  
1115 15th St., Washington 5, D. C.
- Reserve Officers Association of the United States** (1922).  
E. A. Evans, executive director.  
2517 Connecticut Ave., Washington 8, D. C.
- RONS-NROA** (a 1948 merger of the Reserve Officers of the Naval Services and the Naval Reserve Officers' Association, organized 1919).  
Joe R. Haller, executive secretary.  
1726 Pennsylvania Ave., Washington 6, D. C.
- United Negro and Allied Veterans of America** (1946).  
George B. Murphy, national adjutant.  
4411 South Parkway, Chicago 15, Ill.
- United Spanish War Veterans** (1904).  
W. E. Downey, quartermaster general  
40 G St., Washington 13, D. C.
- Veterans of Foreign Wars of the United States** (1899).  
H. N. Hensley, adjutant general  
1026 17th St., Washington 6, D. C.
- Women World War Veterans, Inc.** (1918).  
Dorothy Frooks, national commander.  
452 5th Ave., New York 18, N. Y.

### *Armed Forces-Industrial Associations*

- Air Force Association** (1946).  
C. R. Smith, president.  
1616 K St., Washington 6, D. C.
- American Ordnance Association** (1919).  
L. A. Codd, executive vice president.  
Mills Bldg., Washington 6, D. C.
- American Remount Association** (1919).  
A. A. Cederwald, secretary.  
Otis Bldg., Washington 6, D. C.
- American Society of Naval Engineers** (1888).  
J. E. Hamilton, secretary.  
Bureau of Ships, Navy Department, Washington 25, D. C.
- Armed Forces Chemical Association** (1946).  
Fred M. Jacobs, secretary.  
1129 Vermont, Washington 5, D. C.



*Armed Forces—Industrial Associations, continued***Armed Forces Communication Association** (1946).

S. H. Sherrill, executive secretary.  
1624 Eye St., Washington 6, D. C.

**Armored Cavalry Association** (1885).

Claude O. Burch, secretary.  
1719 K St., Washington 6, D. C.

**Army Transportation Association** (1944).

Lois Casavant, secretary.  
930 F St., Washington 4, D. C.

**Association of Military Surgeons of the United States** (1891).

James M. Phalen, secretary.  
Army Medical Museum, Washington 25, D. C.

**National Guard Association** (1878).

George Morey, executive assistant.  
400 6th St., Washington 1, D. C.

**Navy Industrial Association** (1944)

J. K. Richards, executive director.  
110 William St., New York 7, N. Y.

**Quartermaster Association** (1921).

Walter A. Pashley, secretary.  
1026 17th St., Washington 6, D. C.

**Society of American Military Engineers** (1920).

F. H. Kohloss, secretary.  
Mills Bldg., Washington 6, D. C.

**Society of Naval Architects and Marine Engineers** (1893).

W. N. Landers, secretary.  
29 West 39th St., New York 18, N. Y.

**United States Coast Artillery Association** (1893).

W. I. Brady, secretary.  
631 Pennsylvania Ave., Washington 4, D. C.

**United States Field Artillery Association** (1910).

Lenna Pedigo, business manager.  
1218 Connecticut Ave., Washington 6, D. C.

**United States Infantry Association** (1892).

Joseph I. Greene, secretary.  
1115 17th St., Washington 6, D. C.

*Associations Allied to the Military  
(including patriotic organizations)***American Gold Star Mothers** (1928).

Anna G. Hagerty, president.  
346 North Trenton Ave., Atlantic City, N. J.

**American Legion Auxiliary** (1921).

Mrs. Gwendolyn W. Macdowell, national secretary.  
777 North Meridian St., Indianapolis, Ind.

**American Military Institute** (1933)

Robert de T. Lawrence, acting secretary.  
115 17th St., Washington 6, D. C.

*Associations Allied to the Military, continued***American War Mothers** (1917).

Mrs. Florence A. Latham, national corresponding secretary.  
919 Baltimore Ave., Kansas City 6, Mo.

**Association of Military Colleges and Schools of the United States** (1913).

L. Eugene Hedberg, executive secretary.  
2519 P St., Washington 7, D. C.

**Blue Star Mothers of America** (1943).

Mrs. Ann B. Sine, national president.  
2739 N. Cramer St., Milwaukee 3, Wis.

**Colonial Dames of America** (1890).

Ellen Johnson, executive secretary.  
421 East 61st St., New York 21, N. Y.

**Daughters of the American Revolution, National Society** (1890).

Katherine Mathies, corresponding secretary general.  
1720 D St., Washington 6, D. C.

**Daughters of Union Veterans of the Civil War** (1888).

Grace Hurd, national treasurer.  
1326 18th St., Washington 6, D. C.

**General Commission on Chaplains** (1917).

Thomas A. Rymer, director.  
122 Maryland Ave., Washington 2, D. C.

**Military Training Camps Association of the United States** (1916).

Tom R. Wyles, president.  
1660 East Hyde Park Blvd., Chicago 15, Ill.

**National Association of State Directors of Veterans** (1946).

Homer G. Bradney, president.  
223 East Monroe St., Springfield, Ill.

**National Society of Colonial Dames of America** (1891).

Mrs. Charles Willcox, custodian.  
2715 Que St., Washington 7, D. C.

**Navy League of the United States** (1903).

Evelyn M. Collins, secretary.  
820 Mills Bldg., Washington 6, D. C.

**Navy Mothers' Club of America** (1930).

Elsie Petersen, national commander.  
5023 North Marvine St., Philadelphia 41, Pa.

**Sons of the American Revolution, National Society** (1889).

Frank D. Steele, secretary general.  
Hotel Plaza, New York 19, N. Y.

**United Daughters of the Confederacy** (1894).

Mrs. John Francis Weinmann, secretary.  
5330 Pershing Ave., St. Louis, Mo.

**United States Daughters of 1812, National Society** (1892).

Mrs. Lucius W. McConnell, president.  
1461 Rhode Island Ave., Washington 5, D. C.

## Women's Organizations

FROM the start of business life in this country, women have been the largest purchasers of consumer goods. Today, they own an estimated two-thirds of the Nation's wealth, and represent a large proportion of persons employed in offices and stores. Since winning the suffrage in 1920, they have played a more and more active part in political life. National organizations of women, therefore, cover a wide variety of fields.

### *Large associations*

Outstanding in size of staff, with 100 or more employees each, are the Young Women's Christian Associations and the Girl Scouts of America; and, with somewhat smaller staffs, the General Federation of Women's Clubs, National Federation of Business and Professional Women's Clubs, National Congress of Parents and Teachers, American Association of University Women, American Home Economics Association, Association of Junior Leagues of America, National Women's Christian Temperance Union, National League of Nursing Education, Camp Fire Girls, and the Daughters of the American Revolution.

A feature of many women's organizations is the large number of active local chapters. These are found in some of the leading organizations having a primary interest in economic problems:

GENERAL FEDERATION OF WOMEN'S CLUBS, formed in 1890, has more than 3 million mem-

bers and 16,000 local clubs. A list of its major activities is included in the association list.

NATIONAL FEDERATION OF BUSINESS AND PROFESSIONAL WOMEN'S CLUBS has more than 2,000 local affiliated clubs. The "Federation" coordinates the programs of its very active locals, whose committees cover such subjects as public affairs, legislation pertaining to women, international affairs, civic betterment, and health.

AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, which will soon celebrate its fiftieth anniversary, has more than 1,000 local branches. Its headquarters office develops adult education programs, issues material to assist its local groups in the fields of social studies, international relations, economic and legal status of women, the arts, etc. Social study programs include community planning, urban redevelopment, government-industry relations, and health and welfare services.

NATIONAL CONGRESS OF PARENTS AND TEACHERS. Although both men and women comprise the membership of this outstanding organization, the major part of its program of activities is carried on by women. It was formed in 1897 to promote the welfare of children and youth in the home, school, and community. Its 4,500,000 members are affiliated with 28,000 local units.

Among other organizations which have a large number of local affiliates are the United Council of Church Women, Daughters of the American Revolution, Future Homemakers of America, National Council of Catholic Women, United Daughters of the Confederacy, Woman's International Bowling Congress, and League of Women Voters of the United States.

*New and old organizations*

The newest organization listed is the National Association of Consumers, formed in 1947 to "help raise and conserve the standard of living through consumer ac-

tion." It now has over 30 chapters and affiliated groups. Two of the oldest organizations are the Order of the Eastern Star and the National Women's Christian Temperance Union, both formed more than 70 years ago.

## 115 Women's Organizations

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Altrusa International.</b> Hazel P. Williams, executive secretary. Civic service clubs of business and professional women.	5-7 (1917)	8,000 (210 local chapters)	332 South Michigan Ave., CHICAGO 4, Ill.
<b>American Association of Industrial Nurses.</b> Gladys L. Dundore, executive secretary. Graduate registered nurses employed in industry or industrial clinics, etc.	Under 3 (1942)	3,000 (50 local chapters)	654 Madison Ave., NEW YORK 21, N. Y.
<b>American Association of Medical Social Workers.</b> Mary Blanche Moss, executive secretary.	4-6 (1918)	2,250 (19 local chapters)	1129 Vermont Ave., WASHINGTON 5, D. C.
<b>American Association of Psychiatric Social Workers.</b> Margaret Hagan, president.	Under 3 (1926)	1,000	1790 Broadway, NEW YORK 19, N. Y.
<b>American Association of Social Workers.</b> Joseph P. Anderson, executive secretary.	14-16 (1891)	11,500	130 East 22d St., NEW YORK 10, N. Y.
<b>American Association of University Women.</b> Kathryn McHale, general director. Carries on projects and studies in fields of international education, child development and parent education, educational standards and trends, the arts, economic and legal status of women, etc. Has over 1,000 branches in 48 State divisions. This is the third largest in number of members among women's organizations which have a special interest in economic problems of women. (See General Federation of Women's Clubs and National Federation of Business and Professional Women's Clubs.)	40-45 (1882)	94,000	1634 Eye St., WASHINGTON 6, D. C.
<b>American Association of Women Ministers.</b> Janet Rugg, secretary.	None (1919)	225-240	1428 North New Jersey St., INDIANAPOLIS 2, Ind.
<b>American Council of Venture Clubs.</b> Olwen Chappell, secretary. Youth affiliate of the American Federation of Seroptimist Clubs; membership composed of young business women between the ages of 19 and 29.	(Staff of AFSC) (1940)	60-70 units	1530 Chestnut St., PHILADELPHIA 2, Pa.
<b>American Dietetic Association.</b> Gladys E. Hall, executive secretary. Dietitians in hospitals, school cafeterias, etc. Promotes professional and educational standards, etc.	6-10 (1917)	8,000	620 North Michigan Ave., CHICAGO 11, Ill.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Federation of Soroptimist Clubs.</b> Martha R. Servis, executive secretary. An "International classified civic service club for professional and executive business women." (See American Council of Venture Clubs; youth affiliate of the AFSC.)	5-7 (1921)	10,000 (over 300 local units)	1530 Chestnut St., PHILADELPHIA 2, Pa.
<b>American Federation of Women's Auxiliaries of Labor.</b> Mrs. Herman H. Lowe, president. Women from families of men who are members of trade unions affiliated with the American Federation of Labor and the Railroad Brotherhoods.	— (1938)	Nearly 2,000,000	Room 202, American Federation of Labor Bldg., WASHINGTON 1, D. C.
<b>American Gold Star Mothers, Inc.</b> Anna G. Hagerty, president. Mothers of sons or daughters who lost their lives in the Armed Forces during World Wars I and II.	None (1928)	12,000 (225 chapters in th U. S.)	346 North Trenton Ave., ATLANTIC CITY, N. J.
<b>American Home Economics Association.</b> Mildred Horton, executive secretary. Has divisions on home management, family regulations and child development, food and nutrition, housing, textiles and clothing, etc.	25-30 (1908)	18,000 (50 State, and 345 college home eco- nomic clubs)	Victor Bldg., WASHINGTON 1, D. C.
<b>American Legion Auxiliary.</b> Gwendolyn W. Maedowell, national secretary. Women from families of men who belong to the American Legion, and women legion members.	20-25 (1921)	940,000	777 North Meridian St., INDIANAPOLIS 6, Ind.
<b>American Medical Women's Association.</b> Mabel Gardner, president.	None (1924)	1,200 (31 local chapters)	129 South Main St., MIDDLETOWN, Ohio.
<b>American Newspaper Women's Club.</b> Margaret Hart Canby, president.	None (1932)	300-325	1604 20th St., WASHINGTON 9, D. C.
<b>American Nurses Association.</b> Linnie Laird, secretary. Graduate, registered nurses.	— (1896)	159,000	1790 Broadway, NEW YORK 19, N. Y.
<b>American Occupational Therapy Association.</b> Wilma L. West, executive director. Research and educational; maintains national register of qualified therapists.	5-7 (1917)	3,000	33 West 42d St., NEW YORK 18, N. Y.
<b>American Physiotherapy Association.</b> Mildred Elson, executive secretary. Membership is largely women.	9-11 (1921)	3,800	1790 Broadway, NEW YORK 19, N. Y.
<b>American Society of X-Ray Technicians.</b> Genevieve J. Eilert, executive secretary. Membership composed largely of women.	Under 3 (1920)	2,800 (11 chapters)	16 14th St., FOND DU LAC, Wis.
<b>American War Mothers.</b> Florence A. Latham, national corresponding secretary. Mothers of sons or daughters in the military service during World Wars I and II.	3-5 (1917)	21,500 (480 local chapters)	919 Baltimore Ave., KANSAS CITY 6, Mo.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>American Woman's Association.</b> Marion L. Van Valkenburgh, executive director. Promotes economic, cultural, and social interests of women.	8-10 (1922)	—	111 East 48th St., NEW YORK 17, N. Y.
<b>American Women's Voluntary Services.</b> Mrs. Ogden Mills, president. Established to recruit, train, and place women in services of value to their country and their communities.	1-3 (1940)	300,000	99 Park Ave., NEW YORK 16, N. Y.
Artists. See National Association of Women Artists; National League of American Pen Women.			
<b>Associated Women of the American Farm Bureau Federation.</b> Mrs. Charles W. Sewell, administrative director.	Under 3 (1934)	1,280,000 (46 chapters)	109 N. Wabash Ave. CHICAGO 2, Ill.
<b>Association of American Women Dentists.</b> Josephine V. Wolfe, secretary.	None (1923)	150-160	25 East Washington St., CHICAGO 2, Ill.
<b>Association of Bank Women.</b> Lula Duty, secretary. Women holding executive positions in banks, trust companies, etc.	Under 3 (1921)	780-790	56 East 42d St., NEW YORK 17, N. Y.
<b>Association for Childhood Education.</b> Mary E. Leeper, executive secretary.	14-16 (1892)	46,000 (530 State and local groups)	1201 16th St., WASHINGTON 6, D. C.
<b>Association of Collegiate Schools of Nursing.</b> Dorothy Williams, executive secretary.	— (1934)	40 schools	2063 Adelbert Rd., CLEVELAND 6, Ohio.
<b>Association of Junior Leagues of America.</b> Dorothy Greer, executive secretary. Volunteer services in local social, cultural, and civic agencies.	17-20 (1921)	49,000 (165 leagues)	Waldorf Astoria Hotel, NEW YORK 22, N. Y.
<b>Association of Women Broadcasters.</b> Ruth Crane, president. (Affiliated with National Association of Broadcasters.)	Under 3 (1942)	1,200	1771 N St., WASHINGTON 6, D. C.
Aviation. See Ninety-Nines; Women Flyers of America; Women's National Aeronautical Association of the United States.			
Bank. See Association of Bank Women.			
<b>Blue Star Mothers of America.</b> Ann B. Sine, national president. Mothers of sons and daughters who served in World War II.	None (1943)	35,000 (525 chapters)	2739 North Cramer St MILWAUKEE 3, W
Bowling. See Woman's International Bowling Congress.			
Broadcasters. See Association of Women Broadcasters.			
Business and professional. See National Association of Negro Business and Professional Women's Clubs; National Federation of Business and Professional Women's Clubs.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Camp Fire Girls, Inc.</b> Martha F. Allen, national director. Supplements training received in home, church, school.	60-65 (1910)	360,000	16 East 48th St., NEW YORK 17, N. Y.
<b>Catholic.</b> See National Council of Catholic Women.			
<b>Church women.</b> See United Council of Church Women.			
<b>Civic service clubs:</b> Altrusa International. American Council of Venture Clubs. American Federation of Soroptimist Clubs. Pilot Club International. Quota Club International. Zonta International.			
<b>College.</b> See University.			
<b>Colonial Dames of America</b> (patriotic, etc.). Ellen Johnson, executive secretary.	Under 3 (1890)	1,400 (12 local chapters)	421 East 61st St., NEW YORK 21, N. Y.
<b>Colonial Dames.</b> See above, also: National Society of Colonial Dames of America.			
<b>Conference of Superintendents of Correctional Institutions for Girls and Women.</b> Ruth Collins, business manager. Works for the betterment of institutional training.	None (1929)	50	10 Greenwich Ave., NEW YORK 11, N. Y.
<b>Congress of Women's Auxiliaries (CIO).</b> Faye Stephenson, president. Women from families of men who are members of trade unions affiliated with the Congress of Industrial Organizations.	No report received	—	Ninth-Chester Bldg., CLEVELAND 14, Ohio.
<b>Congressional.</b> See Women's Joint Congressional Committee.			
<b>Correctional institutions.</b> See Conference of Superintendents of Correctional Institutions for Girls and Women.			
<b>Country Women's Council, U. S. A.</b> Mrs. Spencer Ewing, chairman. Furthers international friendship and mutual understanding among rural women of all countries, and betterment of conditions of rural life. The CWC is the United States branch of the Associated Country Women of the World; its membership includes 5 national and 29 State organizations of women.	Under 3 (1939)	3,000,000 (35 chapters)	1706 East Washington St., BLOOMINGTON, Ill.
<b>Daughters of the American Revolution National Society (DAR).</b> Katherine Mathies, corresponding secretary general. Historical, educational, and patriotic.	75-80 (1890)	158,500 (2,600 chapters)	1720 D St., WASHINGTON 6, D. C.
<b>Daughters of Union Veterans of the Civil War.</b> Grace Hurd, national treasurer. Women whose ancestors sided with the North in the Civil War.	Under 3 (1888)	30,000	1326 18th St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<p>Deans. See National Association of Deans of Women.</p> <p>Democratic club. See Women's National Democratic Club.</p> <p>Dentists. See Association of American Women Dentists.</p> <p>Dietetics. See American Dietetic Association, also Home economics.</p> <p>Eastern Star. See Order of the Eastern Star.</p> <p>Education:</p> <p>Association for Childhood Education.</p> <p>Association of Collegiate Schools of Nursing.</p> <p>Future Homemakers of America.</p> <p>National Association for Nursery Education.</p> <p>National Education Association.</p> <p>National Kindergarten Association.</p> <p>National League of Nursing Education.</p> <p>New Homemakers of America.</p> <p>Also see Teachers; and University women.</p> <p>Exchanges. See National Federation of Women's Exchanges.</p> <p>Expositions. See Women's National Institute.</p> <p>Farm:</p> <p>Associated Women of the American Farm Bureau Federation.</p> <p>Country Women's Council.</p> <p>National Home Demonstration Agents Association.</p> <p>Women's National Farm and Garden Association.</p>			
<p>Federation of Women Shareholders in American Business. Wilma Soss, president.</p>	None (1947)	—	237 Madison Ave., NEW YORK 16, N. Y.
<p>Finance. See Association of Bank Women; Federation of Women Shareholders in American Business.</p> <p>Flyers. See Aviation.</p>			
<p>Folk Arts Center, Inc. Ruth Burchenal, secretary. A national information bureau, reference service, and museum on folk arts. Sponsors the National Committee on Folk Arts, composed of folk art specialists, and the American Folk Dance Society.</p>	None (1928)	400	11 Middagh St., BROOKLYN 2, N. Y.
<p>Fraternal. See Order of the Eastern Star.</p>			
<p>Future Homemakers of America. Pauline Stout, national advisor. High school pupils studying home making. (The New Homemakers of America is also in this office.)</p>	1-4 (1945)	225,000 (6,000 local chapters)	U. S. Office of Education, WASHINGTON 25, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>General Federation of Women's Clubs.</b> Thalia S. Woods, executive secretary. Has departments on citizenship, home, education, fine arts, international rela- tions, legislation, public welfare, etc. Its 16,000 clubs represent over 3,000,000 members, which makes it the largest in number of members among women's organizations which have a special inter- est in economic problems of women. (See National Federation of Business and Professional Women's Clubs and Ameri- can Association of University Women.)	15-20 (1890)	Over 3,000,000 (16,000 locals)	1734 N St., WASHINGTON 6, D. C.
Geographers. See Society of Woman Geographers.			
<b>Girl Scouts of America.</b> Mrs. Dudley H. Mills, secretary. Sponsors group self-government, and activities in such fields as homemaking, arts and crafts, sports, health and safety, music, voca- tions, etc.	495-500 (1912)	1,330,000 (over 1,500 local councils)	155 East 44th St., NEW YORK 17, N. Y.
Handcraft. See International Federation of Hand Arts.			
Home economics. See American Home Economics Association; Future Homemakers of America; Girl Scouts of America; New Homemakers of America. Also see Dietetics.			
<b>Institute of Women's Professional Relations</b> (occupational research). Mrs. Chase Going Woodhouse, director.	3-5 (1929)	—	National Press Bldg., WASHINGTON 4, D. C.
Insurance. See National Association of Insurance Women.			
<b>International Federation of Hand Arts.</b> Aileen Fogarty, director of public relations. Encourages hand skills in the home on a noncommercial basis; membership largely women. Has committees on basket making, beadwork, carving, ceramics, crochet dolls and toys, embroidery, hooked rugs, lacc, leatherwork, metalwork, needlepoint, painting, paperwork, plastics, quilts, shellwork, spinning, weaving, etc.	6-8 (1923)	—	480 Lexington Ave., NEW YORK 17, N. Y.
Jewish women. See National Council of Jewish Women; Young Women's Hebrew Association.			
Junior leagues. See Association of Junior Leagues of America.			
Labor. See American Federation of Women's Auxiliaries of Labor; Congress of Women's Auxiliaries; National Women's Trade Union League.			
Lawyers. See National Association of Women Lawyers.			
<b>League of Women Voters of the United States.</b> Mrs. James Scarborough, secretary.	15-18 (1920)	83,000 (630 local leagues)	726 Jackson Pl., WASHINGTON 6, D. C.



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Medical:</b> American Association of Medical Social Workers. American Association of Psychiatric Social Workers. American Medical Women's Association. American Occupational Therapy Association. American Physiotherapy Association. American Society of X-Ray Technicians. Association of American Women Dentists. Osteopathic Women's National Association. Also see Nurses. <b>Military.</b> See Veterans. <b>Ministers.</b> See American Association of Women Ministers.			
<b>Mothers of World War II.</b> Eunice Bonner, secretary.	— (1942)	—	1131 North Delaware St., INDIANAPOLIS 2, Ind.
<b>Music Teachers National Association.</b> Wilfred C. Bain, secretary.	None (1876)	1,000	Indiana University, BLOOMINGTON, Ind.
Music teachers. See above, also National Guild of Piano Teachers.			
<b>National Association of College Women.</b> (Negro) Mrs. Esther Popel Shaw, secretary.	None (1933)	800	1111 Columbia Rd., WASHINGTON 9, D. C.
<b>National Association of Colored Graduate Nurses.</b> Alma Vessells, executive secretary.	3-5 (1908)	1,500 (107 local chapters)	1790 Broadway, NEW YORK 19, N. Y.
<b>National Association of Colored Women.</b> Ruby M. Kendrick, executive secretary.	3-5 (1896)	53,000 (43 State chapters)	1114 O St., WASHINGTON 5, D. C.
<b>National Association of Consumers.</b> Clifford W. Patton, executive secretary. Organized to "help raise and conserve the standard of living through consumer action."	3-5 (1947)	600 (32 chapters and affiliated groups, and 2,200 subscribers)	265 Henry St., NEW YORK 2, N. Y.
<b>National Association of Deans of Women.</b> (A department of the National Education Association.			1201 16th St., WASHINGTON 6, D. C.
<b>National Association of Insurance Women.</b> Helen Stombs, president.	None (1940)	6,500 (over 100 local chapters)	Rock Island Bank Bldg., ROCK ISLAND, Ill.
<b>National Association of Negro Business and Professional Women's Clubs.</b> Florence Madison Hill, president.	None (1936)	800 (20 local chapters)	1337 North 57th St., PHILADELPHIA 31, Pa.
<b>National Association for Nursery Education.</b> Frances Horwich, president.	Under 3 (1925)	900	Roosevelt College, CHICAGO, Ill.
<b>National Association for Practical Nurse Education.</b> Hilda M. Torrop, executive secretary.	Under 3 (1942)	200-250	654 Madison Ave., NEW YORK 21, N. Y.

Association and chief paid official	Paid staff and year formed	Number of members	Address
National Association of Women Artists. Arion Mueller, executive secretary.	3-5 (1889)	830-850	42 West 57th St., NEW YORK 19, N. Y.
National Association of Women Lawyers. Charlotte E. Gauer, president.	None (1899)	1,300	1100 North Dearborn St., CHICAGO 10, Ill.
National Congress of Colored Parents and Teachers. Mrs. Wm. Henry, president. Women and men.	Under 3 (1926)	80,000	123 South Queen St., DOVER, Del.
National Congress of Parents and Teachers. Mrs. L. W. Hughes, president. Women and men; promotes welfare of children and youth in home, school, and community.	24-30 (1897)	4,500,000 individuals; 50 State branches, 28,000 local units	600 South Michigan Blvd., CHICAGO 5, Ill.
National Consumers League. Elizabeth S. Magee, general secretary. Promotes improvements in labor standards. (Is affiliated with Women's Joint Congressional Committee and National Conference of Social Work.)	4-6 (1899)	10,000 State leagues)	348 Engineers Bldg., CLEVELAND 14, Ohio.
National Council of Administrative Women in Education (a department of the National Education Association).			1201 16th St., WASHINGTON 6, D. C.
National Council of Catholic Women. Ruth Craven, executive secretary.	9-12 (1920)	5 million (4,700 local chapters)	1312 Massachusetts Ave., WASHINGTON 5, D. C.
National Council of Jewish Women. Elsie Elfenbein, executive director.	60-65 (1893)	70,000 (215 local sections)	1819 Broadway, NEW YORK 23, N. Y.
National Council of Negro Women. Mary McLeod Bethune, president.	4-6 (1935)	850,000 (61 local chapters)	1318 Vermont Ave., WASHINGTON 5, D. C.
National Council of Women. Mrs. Ambrose N. Diehl, president. Promotes unity of thought and purpose among its member organizations on political, economic, and social problems.	Under 3 (1888) etc.,	20 national, organizations.	501 Madison Ave., NEW YORK 22, N. Y.
National Education Association. Willard E. Givens, executive secretary. Women and men; teachers and others engaged in educational work, especially those in grammar and high schools. Among its purposes are greater public support for education, better salaries for teachers, tenure regulations, retirement allowances, etc. NEA departments include: American Association of School Administrators. American Association of Teachers Colleges. American Educational Research Association. American Industrial Arts Association. Association for Supervision and Curriculum Development. National Association of Deans of Women.	340-360 (1857)	450,000 (2,100 State and local associations)	1201 16th St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National Education Association</b> ( <i>continued</i> ) National Association of Journalism Directors of Secondary Schools. National Association of School Secretaries. National Association of Secondary School Principals. National Council of Administrative Women in Education. National Council for the Social Studies. National Science Teachers Association. Speech Association of America. United Business Education Association.			
<b>National Federation of Business and Professional Women's Clubs.</b> Olive H. Huston, executive director. Assist member clubs in a coordinated program of local and national interest. Has committees on education and vocations, finance, health, international relations, legislation, program coordination, public affairs, radio, etc. This is the second largest in number of members among women's organizations which have a special interest in economic problems of women. (See General Federation of Women's Clubs and American Association of University Women.)	35-40 (1919)	150,000 (over 2,000 local clubs)	1819 Broadway, NEW YORK 23, N. Y.
<b>National Federation of Press Women.</b> Catherine Dines Prosser, president.	None (1937)	1,000 (20 local chapters)	c/o Denver Post, DENVER, Colo.
<b>National Federation of Woman's Exchanges.</b> Mary D. Payne, secretary. Articles sold through women's exchanges usually include home-made foodstuffs, infants' and children's wear, negligees and underwear; gifts of various kinds, etc.	None (1935)	25-30 exchanges	541 Madison Ave., NEW YORK 22, N. Y.
<b>National Federation of Women's Republican Clubs.</b> Mrs. Addison B. Green, president.	None (1938)	450,000 (4,500 local chapters)	1337 Connecticut Ave., WASHINGTON 6, D. C.
<b>National Guild of Piano Teachers.</b> Irl Allison, secretary.	7-10 (1934)	2,600 (300 local chapters)	Box 1113, AUSTIN, Tex.
<b>National Home Demonstration Agents Association.</b> Luella M. Condon, president. Employees of the U. S. Department of Agriculture, State land grant colleges, county governments, etc.	None (1933)	2,200 (44 State, etc., associations)	Court House, WALLA WALLA, Wash.
<b>National Kindergarten Association.</b> Bessie Locke, executive secretary. Promotes extension of kindergarten education.	— (1909)	Over 2,500	8 West 40th St., NEW YORK 18, N. Y.
<b>National League of American Pen Women.</b> Grace C. Herman, executive secretary. Writers, artists, etc.	Under 3 (1897)	3,500	814 National Press Bldg., WASHINGTON 4, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>National League of Nursing Education.</b> Adelaide A. Mayo, executive secretary. Nurses engaged in advisory, executive, or teaching positions in schools, hospitals, public health agencies, etc.	55-60 (1893)	8,600-8,700 (more than 40 State and 45 local leagues)	1790 Broadway, NEW YORK 19, N. Y.
<b>National League of Teachers Associations.</b> Frances M. Kenney, president. Promotes professional and economic status of teachers.	Under 3 (1912)	200,000 (37 State and local associations)	5839 Midway Park, CHICAGO 44, Ill.
<b>National Nursing Council.</b> Marjorie B. Davis, executive secretary.	Under 3 (1940)	14 associations	1790 Broadway, NEW YORK 19, N. Y.
<b>National Organization for Public Health Nursing.</b> Anna Fillmore, general director. Information and advisory center for individuals and agencies interested in public health nursing.	46-48 (1912)	10,000 (360 agency members and 20 State branches)	1790 Broadway, NEW YORK 19, N. Y.
<b>National Panhellenic Conference.</b> L. Pearle Greene, secretary. Delegates from 20 women's college sororities.	None (1902)	See description	302 Fall Creek Dr., ITHACA, N. Y.
<b>National Society of Colonial Dames of America.</b> Mrs. Charles Willcox, custodian. Patriotic, etc.	Under 3 (1891)	12,000 (41 State societies)	2715 Que St., WASHINGTON 7, D. C.
<b>National Woman's Party.</b> Anita L. Pollitzer, chairman. Advocates equal rights for women.	1-4 (1913)	48 State chapters	144 B St. Northeast, WASHINGTON 2, D. C.
<b>National Women's Christian Temperance Union (WCTU).</b> Lily G. Matheson, secretary.	30-40 (1874)	400,000 (8,000 local chapters)	1730 Chicago Ave., EVANSTON, Ill.
<b>National Women's Trade Union League.</b> Elisabeth Christman, secretary. Largest U. S. A. federation of labor unions with woman members.	3-5 (1903)	1,500,000 including affiliated unions	Machinists Bldg., WASHINGTON 1, D. C.
<b>National Yeoman F.</b> Adele Kendrick, commander. Women enlisted in the U. S. Naval Reserve Force of World War I.	Under 3 (1926)	950-975	2929 Southwest 7th St., MIAMI 35, Fla.
<b>Navy Mothers Clubs of America.</b> Elsie Petersen, national commander.	Under 3 (1930)	20,000 (525 chapters)	5023 North Marvine St., PHILADELPHIA 41, Pa.
<b>Needlework Guild of America.</b> Alma H. Desborough, secretary. Charitable; distributes new garments to hospitals, homes, etc.	3-5 (1885)	525 local chapters	1201 Chestnut St., PHILADELPHIA 7, Pa.
<b>Negro women:</b>			
National Association of College Women.			
National Association of Colored Graduate Nurses.			
National Association of Colored Women.			
National Association of Negro Business and Professional Women's Clubs.			
National Congress of Colored Parents and Teachers.			
National Council of Negro Women.			
New Homemakers of America.			



Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>New Homemakers of America.</b> Pauline Stout, national adviser. Negro high school girls; chiefly those in vocational schools. (The Future Homemakers of America is also in this office.)	1-4 (1945)	30,000 (in 17 Southern States)	U. S. Office of Education, WASHINGTON 25, D. C.
Newspapers. See American Newspaper Women's Club; National Federation of Press Women; Women's National Press Club.			
<b>Ninety-Nines.</b> Melba Beard, secretary. Women pilots; original membership was 99. Is affiliated with National Aeronautic Association.	Under 3 (1929)	1,100 (50 local chapters)	1025 Connecticut Ave., WASHINGTON 6, D. C.
<b>Nursing:</b> American Association of Industrial Nurses. American Nurses Association. Association of Collegiate Schools of Nursing. National Association of Colored Graduate Nurses. National Association for Practical Nurse Education. National League of Nursing Education. National Nursing Council. National Organization for Public Health Nursing.			
<b>Order of the Eastern Star, General Grand Chapter.</b> Mamie Landers, right worthy grand secretary. Wives, daughters, etc. of Master Masons.	5-7 (1876)	1,700,000 (10,800 local chapters)	1618 New Hampshire Ave., WASHINGTON 9, D. C.
<b>Osteopathic Women's National Association.</b> Lydia T. Jordan, president. Women osteopathic physicians.	None (1910)	250-300	1209 Brady St., DAVENPORT, Iowa.
Overseas service. See Women's Overseas Service League Veterans.			
<b>Pan American Women's Association.</b> Frances R. Grant, president.	Under 3 (1927)	1,000 in U. S. A.	45 West 45th St., NEW YORK 19, N. Y.
Parents and teachers. See National Congress of Colored Parents and Teachers; National Congress of Parents and Teachers.			
<b>Patriotic:</b> Colonial Dames of America. Daughters of the American Revolution. Daughters of Union Veterans of the Civil War. National Society of Colonial Dames of America. United Daughters of the Confederacy. United States Daughters of 1812.			
Peace. See Women's Action Committee for Lasting Peace; Women's International League for Peace and Freedom.			
Pen women. See National League of American Pen Women.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Pilot Club International.</b> W. Richardson, executive secretary. Civic service clubs of business and professional women.	5-7 (1921)	6,500-7,000 (217 local clubs)	1001 Persons Bldg., MACON, Ga.
<b>Pilots.</b> See Aviation.			
<b>Political:</b> League of Women Voters of the United States. National Federation of Women's Republican Clubs. Women's Joint Congressional Committee. Women's National Democratic Club. Women's National Republican Club.			
<b>Press women.</b> See newspapers.			
<b>Quota Club International.</b> Gwladys W. Jones, general secretary. Civic service clubs of business and professional women.	4-6 (1919)	6,000	1719 Eye St., WASHINGTON 6, D. C.
<b>Religious.</b> See American Association of Women Ministers; United Council of Church Women; also see Catholic and Jewish.			
<b>Republican clubs.</b> See National Federation of Women's Republican Clubs; Women's National Republican Club.			
<b>Schools.</b> See Education.			
<b>Service clubs.</b> See Civic service clubs.			
<b>Shareholders.</b> See Federation of Women Shareholders in American Business.			
<b>Social welfare (general):</b> American Association of Medical Social Workers. American Association of Psychiatric Social Workers. American Association of Social Workers. Association of Junior Leagues of America. Needlework Guild of America.			
<b>Society of Woman Geographers.</b> Benita S. Harris, office secretary.	Under 3 (1925)	300	1706 G St., WASHINGTON 6, D. C.
<b>Sororities.</b> See National Panhellenic Conference.			
<b>Sports.</b> See Women's International Bowling Congress.			
<b>Teachers:</b> Music Teachers National Association. National Congress of Colored Parents and Teachers. National Congress of Parents and Teachers. National Education Association. National League of Teachers Associations. Also see Education.			
<b>Temperance.</b> See National Women's Christian Temperance Union.			
<b>Trade unions.</b> See Labor.			

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>United Council of Church Women.</b> Ruth M. Worrell, executive secretary. An interdenominational organization of Protestant church women; works for the building of a world Christian community; has 15,000 "World Day of Prayer" groups.	20-25 (1941)	1,600 local chapters	156 5th Ave., NEW YORK 10, N. Y.
<b>United Daughters of the Confederacy.</b> Mrs. John Francis Weinmann, secretary. Women whose ancestors sided with the South in the Civil War.	Under 3 (1894)	36,000 (1,000 local chapters)	5330 Pershing Ave., ST. LOUIS, Mo.
<b>United States Daughters of 1812, National Society.</b> Mrs. Lucius W. McConnell, president.	— (1892)	—	1461 Rhode Island Ave., WASHINGTON 5, D. C.
<b>University women.</b> See American Association of University Women; National Association of College Women; National Panhellenic Conference.			
<b>Veterans:</b> American Legion Auxiliary. National Yeoman F. Veterans of Foreign Wars, Ladies Auxiliary. Women World War Veterans. Also see Overseas service.			
<b>Veterans of Foreign Wars, Ladies Auxiliary.</b> Grace H. Davis, national secretary.	— (1914)	400,000	406 West 34th St., KANSAS CITY 2, Mo.
<b>Voters.</b> See League of Women Voters of the United States.			
<b>War mothers:</b> American Gold Star Mothers. American War Mothers. Blue Star Mothers of America. Mothers of World War II. Navy Mothers Clubs of America.			
<b>Woman's Foundation.</b> Mrs. James M. Wood, president. Research in problems of the American home.	8-10 (1942)	—	10 East 40th St., NEW YORK 16, N. Y.
<b>Woman's International Bowling Congress.</b> Emma Phaler, secretary.	6-8 (1916)	350,000 (1,000 local chapters)	85 East Gay St., COLUMBUS 15, Ohio.
<b>Women Flyers of America.</b> Vivian G. Nemhauser, president. Program includes guidance in various phases of aviation.	Under 3 (1940)	800 (14 local chapters)	274 Madison Ave., NEW YORK 16, N. Y.
<b>Women World War Veterans, Inc.</b> Dorothy Frooks, national commander.	None (1918)	60,000 (300 local chapters)	452 5th Ave., NEW YORK 18, N. Y.
<b>Women's Action Committee for Lasting Peace.</b> Mrs. Norman deR. Whitehouse, chairman. Successor to National Committee on the Cause and Cure of War, organized 1925.	7-8 (1943)	20,000 (375 local chapters)	1 East 57th St., NEW YORK 22, N. Y.
<b>Women's International League for Peace and Freedom, United States Section.</b> Katherine Lee Marshall, national secretary.	15-18 (1915)	4,100 (51 chapters)	1734 F St., WASHINGTON 6, D. C.

Association and chief paid official	Paid staff and year formed	Number of members	Address
<b>Women's Joint Congressional Committee.</b> Mrs. Louis Ottenberg, chairman. Serves as clearing house of organizations engaged in promoting congressional legislation of special interest to women.	None (1920)	21 national associations	17th and K Sts., YWCA, WASHINGTON 6, D. C.
<b>Women's National Aeronautical Association of the United States.</b> Orra H. Blackmore, president. Works for the advancement of aviation.	None (1928)	520-540 (21 local chapters)	New Hotel Roosevelt, LANSING 15, Mich.
<b>Women's National Democratic Club.</b> Mrs. J. Borden Harriman, president.	3-5 (1923)	600-650	1526 New Hampshire Ave., WASHINGTON 6, D. C.
<b>Women's National Farm and Garden Association.</b> Mrs. Truman F. Barbier, president. Organized to develop understanding between rural and urban women, and aid women on the farm.	None (1913)	5,600 (59 chapters)	235 Arden Park, DETROIT 2, Mich.
<b>Women's National Institute.</b> Adele B. Scott, vice president. Sponsors an annual Women's International Exposition of arts and industries; over 50 business, philanthropic, religious, civic, patriotic, and education groups participate.	8-10 (1922)	—	480 Lexington Ave., NEW YORK 17, N. Y.
<b>Women's National Press Club.</b> Dorothy E. Williams, president. Representatives in Washington, D. C., of leading United States newspapers.	Under 3 (1921)	325	National Press Bldg., WASHINGTON 4, D. C.
<b>Women's National Republican Club.</b> Mrs. Wm. Prendergast, president.	50-55 (1921)	3,500-4,000	3 West 51st St., NEW YORK 19, N. Y.
<b>Women's Overseas Service League.</b> Rose Glass, president. Women who served overseas in World War I or World War II.	None (1921)	2,000	2017 34th Ave., South, SEATTLE 44, Wash.
<b>Women (general):</b> American Woman's Association. American Women's Voluntary Services. General Federation of Women's Clubs. Institute of Women's Professional Relations. National Council of Women. National Woman's Party. Woman's Foundation. Also see Business and professional, etc.			
<b>Young Women's Christian Associations.</b> National Board (YWCA). Mrs. H. S. Elliott, general secretary. Sponsors greater opportunities for self-development.	100-110 (1906)	3,000,000 (over 1,000 community and student YWCA's)	600 Lexington Ave., NEW YORK 22, N. Y.
<b>Young Women's Hebrew Association.</b> (Part of National Jewish Welfare Board.)	—	—	145 East 32d St., NEW YORK 16, N. Y.
<b>Zonta International.</b> Harriet C. Richards, executive secretary. Classified civic service clubs of women executives.	4-6 (1919)	6,500 (165 local chapters in U. S. A.)	59 East Van Buren St., CHICAGO 5, Ill.





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## Part III

# OTHER TYPES OF ORGANIZATIONS

This section includes summarized text describing advertising, civic, cooperative, educational, engineering, small business, social welfare, and other organizations not covered in Parts I and II; also, trade association magazines, conventions, trade shows, and trade directories.

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## Other Types of Organizations

THIS part consists of brief notes on a number of special types of organizations not covered in previous parts. Some of the organizations discussed are in special fields of business, others are of a professional, educational, or welfare nature. References to leading sources of information are included.

### ADVERTISING CLUBS

Advertising clubs are found in most leading cities. They are often of a "luncheon club" type, without a full-time paid staff or a full program. Membership includes the higher officials of advertising agency firms, trade papers, newspapers, advertisers, and related groups. Among the principal objectives of these clubs are the promotion of the "truth-in-advertising" movement, the adoption of the model "Printers' Ink" State law, and the establishment of local better business bureaus (see sec. 16). More than 75 local advertising clubs are affiliated with the Advertising Federation of America (formerly, the Associated Advertising Clubs of America).

Several hundred advertising and journalism associations of national or local scope in the United States and Canada are listed in the 1948 annual edition of *Editor and Publisher* magazine, entitled *International Year Book Number*. Typical of advertising clubs in any State are the nine shown for Ohio: Advertising Club of Akron, Dayton Advertising Club, the advertising clubs of Cincinnati, Cleveland, Columbus, Lima, and Toledo, and the women's advertising clubs of Cleveland and Toledo.

The following excerpt from the Statement of Advertising Principles of the Advertising Federation of America summarizes the chief values of good advertising:

Good advertising aims to inform the consumer and help him to buy more intelligently.

Good advertising tells the truth, avoiding misstatement of facts as well as possible deception through implication or omission. It makes no claims which cannot be met in full and without further qualification. It uses only testimonials of competent witnesses.

Good advertising recognizes both its economic responsibility to help reduce distribution costs, and its social responsibility in serving the public interest.

### CIVIC ASSOCIATIONS

In a broad sense, a civic association is any nonpartisan group of citizens who have associated themselves for the furtherance of some public cause. Under this heading could be listed chambers of commerce, citizens leagues, taxpayers or voters clubs, municipal leagues, playground associations, parent-teachers associations, boards of trade, merchants associations, commercial clubs, and good government bureaus. The more important ones are listed in the annual *Municipal Index*, 470 Fourth Avenue, New York 16, N. Y.

Local groups are often affiliated with such national organizations as the American Planning and Civic Association, American Public Welfare Association, Chamber of Commerce of the United States, National Municipal League, National Recreation Association, National League of Women Voters, National Safety Council, National Tax Association, National Health



Council, Public Ownership League of America, Government Research Association, Smoke Prevention Association of the United States, and the Public Administration Clearing House.

"Service Clubs" (such as Kiwanis, Lions, and Rotary) and locals of organizations such as the YMCA and the American Legion are also active in all or special phases of civic betterment.

## CONVENTIONS

National trade association\* conventions have become a major factor in American business progress. Standard sources list over 1,000 meetings of business, social and labor organizations held every month in the United States. Featured at forthcoming 1949 meetings will be such subjects as the European Recovery Program, Supply and Demand Trends, Labor Relations, National Defense, Production Techniques, Marketing Research, Salesmen Training, and Government Relations.

A typical trade association convention program includes 2 days of searching "clinical" analysis of each major current problem of industry; addresses by leading industry members, and often by professional and Government experts, generally followed by extensive floor discussion and panel discussions, where small groups can intensively survey specialized problems. Industrial exhibitions of latest postwar products of the industry and of related industries are becoming increasingly popular.

Visits are often made by the convention delegates to typical manufacturing plants and industrial laboratories in the convention city. Such local business-promotion tours are usually arranged by the local chamber of commerce in cooperation with local trade associations. Some conventions of only 200 businessmen will bring \$20,000 or more into a city in a 3-4-day period, and future business arrangements with local manufacturers or distributors.

Most delegates remain over for a day or two of deserved recreation—golf, etc., become the "problems of the day." Then—back to business—with new ideas and new friends.

Of 500 larger conventions in late 1948, 6 percent had 10,000 and more in attendance; 3 percent had 5,000 to 10,000; 17 percent had 1,000 to 5,000; 37 percent had 300 to 1,000; 36 percent had less than 300.

Statistical and economic information compiled by the Department of Commerce is used extensively at such meetings and trade shows. The Department's field offices in 42 business centers have latest business-trends information, available on request, and will endeavor to arrange displays of publications of special interest to a particular industry. Copies of the quarterly report on Association Conventions, prepared in the office of Domestic Commerce by the Trade Association Division, may be consulted at all Department of Commerce field offices.

Leading sources of information on conventions, trade shows, and related subjects are World Convention Dates magazine (Hendrickson Publishing Co., 26 Court Street, Brooklyn 2, N. Y.; monthly, with weekly supplements, \$20 a year), which covers over 17,000 United States conventions each year; and Convention and Trade Shows Magazine (Ambassador Hotel, Atlantic City, N. J.; monthly, with a quarterly Convention and Trade Show Directory, \$10 a year).

Leading association centers include the Exhibitors Advisory Council (the national association of larger exhibitors), International Association of Convention Bureaus (with local bureaus in all larger cities), International Association of Fairs and Expositions (chiefly agricultural fairs in the larger cities), National Association of Exhibit Managers, National Association of Display Industries, Exhibit Producers and Designers Association, Hotel Sales Management Association, and International Association of Auditorium Managers.

## COOPERATIVE ASSOCIATIONS

The term "cooperative association" is often used in a narrow sense to denote nonprofit organizations of consumers or of farmers. However, all types of the almost 4,000 nonprofit organizations named in this book are cooperative associations.

Consumer associations usually include such groups as retail store cooperatives, insurance and burial societies, building and loan leagues, some farmers cooperatives, and credit unions. Among leading organizations are the Cooperative League of the United States and National Cooperatives, Inc. (its merchandising agency), with joint offices at 343 South Dearborn Street, Chicago, Ill. With these two organizations are affiliated some 5,000 local associations of consumers who own and operate almost 6,000 retail stores.

Surveys of consumer organizations are made by the U. S. Department of Labor, Washington 25, D. C. An article in the November 1948 Monthly Labor Review, "Operations of Consumer Organizations," by Florence S. Parker, states: :

An all-time high in both membership and business was reached by the consumers cooperative movement in the United States in 1947. The combined business of the retail distributive cooperatives exceeded a billion dollars. Local service association business was over \$25 million.

Tables in the article cover: 4,000 retail associations, with 2.2 million members; 2,000 insurance associations, with 11.2 million members; 1,000 electric light and power associations, with 2.1 million members; and 33,000 telephone associations, with 0.7 million members.

The National Association of Consumers, a coordinating agency for activities on consumer problems, formed in 1947, states as its objectives:

Our long-range objective is to help raise and conserve the standards of living of the American people through consumer action. We seek (1) to promote the organization and education of consumers; (2) to gain consumer representation in agencies of government—city, State, and Federal; (3) to secure the recognition of consumer interests

in programs of business, agriculture, and labor, designed to shape and direct the American economy; and (4) to gain official consumer recognition by the United Nations and by its constituent councils and commissions which deal with consumer welfare.

Another type of consumer organization is represented by the consumer leagues, organizations of retail purchasers interested in such problems as improved working conditions. Their activities include surveys of conditions under which various articles are produced, action against sweatshop conditions, and related programs. Many are affiliated with the National Consumers League, National Women's Trade Union League, American Association for Labor Legislation, and similar groups.

Annual surveys of farmers cooperatives (buying and selling organizations) are made by the Farm Credit Administration, Washington 25, D. C.

## CREDIT ASSOCIATIONS

Such groups are of four general types:

(1) The approximately 10,000 local credit unions of savings-lending cooperatives for small personal loans, such as those affiliated with the Credit Union National Association. At the end of 1947, nearly 3½ million persons were members of credit unions, and assets exceeded 500 million dollars. Loans to members during the year totaled 456 million dollars. These figures represent increases over 1946 of 10.5 percent in members, 19.4 percent in assets, and 56.5 percent in loans made. By the start of 1948, membership and business had reached and passed the prewar peak, although there still were fewer credit cooperatives than in 1942. An all-time peak in membership, assets, and total business was reached in 1948.

(2) Almost 7,000 local building and loan associations which are home-financing cooperatives, formed to encourage thrift and promote home ownership. The national spokesmen for these groups are the United States Savings and Loan League and the National Savings and Loan League.



(3) Cooperative local credit groups of retail stores comprising the Associated Credit Bureaus of America, some of which also act as collection agencies. A large part of the over 2,100 ACBA credit bureaus are owned by nonprofit associations of local merchants; some are privately owned. There are also local associations of wholesalers, banks, etc., which are usually affiliated with the National Association of Credit Men. The broad field of credit organizations would include associations in the banking and insurance fields.

(4) A minority of trade associations operate their own credit bureaus. Many affiliate their credit departments with such organizations as the National Association of Credit Men, Associated Retail Credit Bureau of America, and the National Retail Credit Association.

#### EDUCATIONAL ASSOCIATIONS

Most scientific and professional organizations and numerous other groups state their purpose as being primarily research and educational. In a more restricted sense, however, educational associations include the more than 200 national associations of schools, colleges, universities, teachers, and libraries, and the several thousand local chapters and organizations directly concerned with the Nation's educational fields. Among foremost national organizations are the American Council on Education and the National Education Association (see sec. 15).

The standard directory of educational groups is the annual bulletin, *Educational Associations and Directories*, issued by the United States Office of Education, Federal Security Agency, Washington 25, D. C.

#### EMPLOYERS ASSOCIATIONS

An employer association, in the specialized use of the term, is an organization of employers whose principal activity is in labor relations, such as the Full-Fashioned Hosiery Manufacturers of America and the National Metal Trades Association. Other

examples include many of the several hundred national and local organizations which make up the National Industrial Council. Generally, employers associations are composed of firms in many fields of industry, rather than in one principal commodity field as are trade associations. State and local employers associations include such groups as the Associated Industries of Alabama, California Manufacturers Association, Minnesota Employers Association, and the Columbia (Oreg.) Empire Industries.

#### ENGINEERING ASSOCIATIONS

More than 50 engineering associations are listed in section 1. An interesting phase of the membership of such associations is that in some cases several thousand junior members are college students.

Annual dues in a number of associations range from \$10 to \$25 for regular members, and from \$5 to \$10 for junior members. The entire building at 29-33 West 39th Street, New York, N. Y., is owned jointly by a number of the larger engineering societies. Two coordinating agencies at this address are the Engineers Council for Professional Development and the United Engineering Trustees, Inc. Engineering association journals and bulletins are generally of a high order, and have an international circulation of considerable size.

For some associations, the paid staff numbers 25 or more, and in a few it exceeds 50 persons. Among the larger associations, the oldest is the American Society of Civil Engineers, formed in 1852. Of its 24,000 members, approximately one-third are regular members, one-third are associate members, and one-third are junior members. Its staff of some 80 employees devotes much of its time to the preparation of a wide variety of reports. Among ASCE publications are the monthly *Civil Engineering*, the monthly *Proceedings*, the annual *Transactions*, a series of pamphlets on engineering practices, and a year book. There are committees or divisions on en-

gineering education, publications, registration, fees, salaries, various research projects, city planning, construction, highway, hydraulics, irrigation, power, engineering-economics, sanitary engineering, structural, soil mechanics and foundations, surveying and mapping, waterways, air transport.

The above summary of ASCE activities is applicable to some extent to most of the larger technical societies having 10,000 or more members, and staffs of 25 or more employees—such as the American Foundrymen's Association (formed in 1896), American Institute of Electrical Engineers (1884), American Institute of Mining and Metallurgical Engineers (1871), American Society of Tool Engineers (1932). Newest among the national societies is the Society of Plastics Engineers, organized in 1941; this society has branch chapters in all large cities, as have most associations of engineers.

In the field of standardization are such outstanding agencies as the American Standards Association (with a staff of about 100), formed in 1918 by the American Society for Testing Materials and similar societies. Among many others active in standardization are the American Association of State Highway Officials, American Institute of Electrical Engineers, American Society of Mechanical Engineers, American Specification Institute, and the Society of Automotive Engineers. All these organizations work in cooperation with the National Bureau of Standards of the Department of Commerce.

The National Council of State Boards of Engineering Examiners, formed in 1920, plays an important part in maintaining the high standards of the engineering profession. A few examples of the major purposes of associations of engineers follow:

*American Society of Heating and Ventilating Engineers.* As one of its services, it supervises the investigation, collection, tabulation, and coordination of existing data and records of subjects pertaining to the art of heating, ventilating, and air

conditioning. When the need is sufficient to warrant research or testing, it devises a plan for such procedure. It has established and maintains a research laboratory and negotiates with universities, colleges, and other organizations provided with laboratories for cooperative research and testing work.

*American Society of Mechanical Engineers.* Operates divisions covering aviation, applied mechanics, management, materials handling, oil and gas power, fuels, graphic arts, hydraulics, metals engineering, heat transfer, process industries, production engineering, machine design, consulting engineering, railroad, power, textile, wood industries, rubber and plastics, industrial instruments. The purpose of ASME is to promote the art and science of mechanical engineering and the allied arts and sciences; to encourage original research; to foster engineering education; to advance the standards of engineering; to promote intercourse of engineers among themselves and with allied technologists; and severally and in cooperation with other engineering and technical societies, to broaden the usefulness of the engineering profession.

*Society of Automotive Engineers.* Has technical committees on aircraft engines, aircraft propellers, automotive designing, bearings, brakes, construction and industrial machinery, electrical equipment, iron and steel, nonferrous metals, tractors, etc. The purpose of SAE is to promote the arts and sciences, standards and engineering practices connected with the design, construction and utilization of automotive apparatus, all forms of self-propelled or mechanically-propelled mediums for the transportation of passengers or freight, and internal-combustion prime-movers.

## FEDERATIONS

A number of trade associations use the word "federation" in their titles, and others are popularly called federations. Yet only a few serve as the directing head of the activities of affiliated organizations. In



most cases, each affiliated group is completely independent in its own geographical or industrial field. The federation usually serves as a coordinating agency for the study of, and coordinated action on, broad national problems. Usually, it is also the specialized agency for legislative research, tariff studies, or trade promotion. Some federations have far smaller staffs and annual revenues than a number of their affiliates.

Examples of stronger federations among trade association are the National Lumber Manufacturers' Association and the American Paper and Pulp Association. Each is adequately staffed and carries on a wide program of activities for the some 15 national associations which finance the coordinating body. Members of the Southern Pine Association, the Western Pine Association, and all other lumber mill organizations are competitors for that part of the consumer's dollar expended for lumber. Yet all use the services of the NLMA in its specialized fields, and the NLMA is frequently successful in gaining full, or reasonably full, agreement among the competing associations on broad national and international matters.

The Associated General Contractors of America has affiliations with almost 100 local and regional associations, yet each acts with entire independence. This also applies to the 20 national and 30 State associations in the American Retail Federation. The ARF receives almost all its financial revenue from individual member firms, such as large department stores and syndicates; the dues of its association members are nominal. The Chamber of Commerce of the United States receives only a small part of its annual revenues from the 2,500 local chambers and 550 national and local trade associations which have organization memberships in the National Chamber. Each of the 350 associations of employers comprising the National Industrial Council is completely autonomous, as are the 120 associations of professional men

and women in the American Council on Education; the 50 technical and trade associations having membership in the American Standards Association; the associations of farmers in the National Cooperative Milk Producers Federation; and the social welfare associations in the National Social Work Council.

On the other hand, liaison is maintained on an almost day-to-day basis between most of the associations comprising the Public Administrative Clearing House and the Public Administrative Service, for PAIS and PAS are housed in one building in Chicago which is entirely occupied by the 15 or so national associations of public officials which comprise these two coordinating and servicing agencies. Joint secretarial, library, and publishing arrangements, combined with frequent formal and informal conferences, result in bringing about greater coordination and prevention of overlapping, than is usually found among loosely-joined national organizations.

## FOREIGN ASSOCIATIONS

Trade associations, professional societies, farmers cooperatives, labor unions and all other types of nonprofit, cooperative associations which flourish in the United States also exist—in varying degrees of popularity—in all other democratic nations.

Among many sources of information on such associations are the standard encyclopedias. The popular year-book type of publication issued in most countries, similar to the annual world Almanac in the United States, usually includes lists of the leading national organizations in each country.

In England, for example, the annual Whitaker Almanac includes a list of Great Britain's larger associations: Federation of British Industries, Association of British Chamber of Commerce, and so on.

In Canada, the Department of Labor at Ottawa compiles directories including employee and employer associations. The 1947 directory (270 pages) includes a compre-

hensive text and lists of labor, trade, agriculture, professional and other associations. Leading ones in the business fields are the Canadian Manufacturers Association, Canadian Retail Federation, Canadian Institute of International Affairs, Association of Canadian Clubs, Canadian Chamber of Commerce, Association of Canadian Better Business Bureaus, and the Canadian Mining Association.

Lists of larger associations in Latin America are prepared by the Inter-American Development Commission in Washington, D. C., which makes surveys of that field from time to time.

Good sources for similar data for other countries are the loose-leaf encyclopedias *Europa* and *Orbis*, published by Europa Publications in London and available in larger American libraries. Fuller lists are included in annual governmental and privately published year books, often available for reference in the libraries of foreign consuls located in larger cities throughout the United States.

### GOVERNMENT OFFICIALS ASSOCIATIONS

There are approximately 75 national organizations composed wholly or to a considerable extent of Government officials. Most of them have only small headquarters staffs, and depend largely on committees for their activities. One of the pioneers in this field is the National Association of Insurance Commissioners, formed in 1870.

Because the largest single group of Government workers in the United States are teachers in public schools, the National Education Association (with a membership of over 400,000 teachers, and a staff of about 350) is a leader in this field. Other associations of Federal or local Government officials or employees include the American Society of Planning Officials, Government Research Associations, National Municipal League, Association of State and Territorial Health Officials, Federation of State Medi-

cal Boards, and the International Association of Chiefs of Police.

Fifteen important associations of public officials are housed in one building in Chicago, where the Public Administration Clearing House (PACH) and the Public Administration Service assist in facilitating coordinative research for such groups as the Council of State Governments, International City Managers Association, National Association of Housing Officials.

A leading directory in this field is "Public Administration Organizations" issued by the Public Administration Clearing House. The 1948 volume (215 pp., \$3.50) included 560 national associations, of which 130 were of Government officials.

### INSTITUTES

The word "institute" in the field of associations is used in a number of ways, two of which are:

1. To denote a trade association with an organization set-up providing for unusual power in the hands of the chief official, whose contract of employment is on a 3- or 5-year basis rather than the annual one of many secretaries of trade and professional associations. An example is the Cotton Textile Institute.

2. To denote an independent or subsidiary association, engaged principally in educational services. For example, the American Institute of Banking was created in 1900 by the 1875-formed American Bankers' Association to conduct classes for employees and junior officers of banks; in 1948 there were AIB locals in almost 400 cities with 80,000 students.

### LOBBIES

When lobbying is carried on in a legitimate way, it is a helpful and, in fact, necessary procedure. Almost all the organizations listed in this handbook engage in lobbying to varying degrees. Little, if any, of the outstanding legislation in the fields of health, social welfare, and education would have been enacted when it was with-



out vigorous lobbying and allied activities by public spirited men and women. The American Farm Bureau Federation, for example, prides itself on its success in using all honorable means to educate State and Federal legislative bodies concerning farm problems. O. W. Kile states in *The Farm Bureau Through Three Decades* (1948, 415 pp., \$3.50, Waverly Press), "Probably the greatest accomplishment of the American Farm Bureau Federation in its 3 decades of existence has been to establish a 'voice' for agriculture."

A realistic picture of lobbying is presented by H. M. Baus in his 1948 *Public Relations at Work*, sponsored by the American Council on Public Relations:

In a democratic government, what way is there for a business or a labor union or an organization of any kind to be heard by the elected representatives of the people unless they present their case to the officials of governments?

Many companies, labor unions, associations, and other organizations maintain large staffs of expert personnel to represent them in the city hall, state capital, and Washington.

It is important for the executive to know the laws that have to do with lobbying. The Federal Government, three-fourths of the States, and many cities have such laws. Observance of them will avoid fines, jail sentences, and adverse publicity, not to mention failure to win a case.

### MAGAZINES OF ASSOCIATIONS

All of the 12,000 national and local trade associations, the 4,000 chambers of commerce, and the thousands of professional, social, fraternal, farm, labor, racial, and other associations and societies publish bulletins of some sort. They are necessary means of keeping members informed about the association's services and current activities.

The vast majority of national associations use a quickly-prepared (multigraph, mimeograph, multilith) form of periodical so that current news may be written and dispatched to members with utmost speed. Most of these periodicals do not carry advertisements. In general, they are sent only to member firms.

Many professional associations, however, issue regular journals, monthly or quarterly. Differing from trade associations, they do not feel the need of speedily prepared, informally published bulletins. The standard directories for data on all formal magazines are the annual *Ayers Directory of Newspapers and Periodicals* and the monthly *Standard Rate and Data Service* directory, available in most large libraries.

### PEACE ASSOCIATIONS

Information on peace associations is available from the Carnegie Endowment for International Peace, established in 1910 (700 Jackson Place, Washington 6, D. C.), and the various organizations comprising the National Council for Prevention of War (1013 Eighteenth Street, Washington 6, D. C.). The Carnegie group maintains well-staffed offices in both New York City and Washington, D. C. It works to hasten the renunciation of war as an instrument of national policy, to promote methods for the peaceful settlement of international differences, and to aid in the development of international law. It furthers the work of regional and local centers; conducts conferences on current problems; cooperates with international relations clubs in colleges and schools; establishes committees and commissions to consider urgent questions; issues publications; presents a series of radio programs, *Beyond Victory*, in conjunction with the World Wide Broadcasting Foundation; and uses educational films.

Other organizations active in this field include the American Association for the United Nations (and the affiliated Commission to Study the Organization of Peace), the American Peace Society, and the National Peace Conference (with over 30 national and 40 State organization affiliates).

### RESEARCH ASSOCIATIONS

#### *Economic research*

Practically all organizations listed in this handbook engage in some type of research.

Certain organizations endeavor to assist in the coordination of economic and social research in which there is naturally some duplication. Among these are the National Industrial Conference Board, National Bureau of Economic Research, Twentieth Century Fund, the Social Science Research Council (which is composed of the American Economic Association, American Statistical Association, American Political Science Association, and others), the Chamber of Commerce of the United States, National Association of Manufacturers, and American Management Association.

Among helpful directories on this subject are *Market Research Sources* (1940, 240 pp., 25 cents; now being revised, U. S. Department of Commerce); *World Almanac and Book of Facts* (1949, 910 pp., \$1; 125 Barclay Street, New York 15, N. Y.); "Handbook of Commercial, Financial and Information Services" (1944, 205 pp., \$3; compiled by the Special Libraries Association, 31 East Tenth Street, New York 3, N. Y.); 1949 *Industrial Market Data Book* (530 pp., \$3 a year; 300 East Ohio Street, Chicago, Ill.).

### *Scientific research*

The National Research Council, affiliated with the National Academy of Sciences (with a joint staff), is the foremost center in many aspects of scientific research. Among its publications are *Industrial Research Laboratories of the United States* (1946, 415 pp., \$4.50), and *Scientific and Technical Societies and Institutions of the United States and Canada* (1948, 370 pp., \$5).

### SALESMEN'S ASSOCIATIONS

The latest (1940) Census of Population reported on 3,189,000 salesmen and saleswomen, of whom 633,000 were classed as "traveling salesmen and sales agents." There has been a sharp increase in the membership of salesmen's associations in recent years. This has been due, to a con-

siderable extent, to the growth of legislation affecting their interests, such as laws on wages and hours, unemployment compensation, and related subjects. Two recently-formed federated groups active on such subjects, as well as the amount of commissions allowed salesmen by manufacturers and distributors, are the National Council of Salesmen's Organizations, formed in 1945 by 20 national and regional associations, and the Bureau of Salesmen's National Associations, formed in 1948 by 3 national organizations with 15,000 wholesale salesmen as members.

Most of the national salesmen's associations may be placed in two main groups. The first consists of associations whose services to members are generally along social acquaintanceship, and fraternal (including cooperative insurance) lines. Formed in 1888, the Order of United Commercial Travelers of America is one of the largest of this type. There are UCT locals in leading trade centers. Fraternal insurance features are one of the major services to its 140,000 members.

The second group specializes in business problems services, including the sponsoring of cooperative exhibitions of the products handled by the salesmen. Examples of this type are the National Association of Women's and Children's Apparel Salesmen (the Fashion Exhibitors of America is in the same office) and the National Association of Men's Apparel Clubs (often spoken of as the "MAC's").

### SECRETARIES AND EXECUTIVES ASSOCIATIONS

Of special interest to associations of business firms are the American Trade Association Executives (1,200 members, most of whom are the chief executives of national trade associations) and the American Chamber of Commerce Executives (1,900 members—secretaries and managers of local chambers of commerce).

Both ATAE and ACCE have many Canadian members; the former organized sev-



eral Canadian chapters in 1948. ATAE local chapters are usually luncheon-club organizations. At their meetings the secretaries and other executives of both national and local associations interchange ideas on current business and organization problems; outside speakers are often invited. ATAE thus states one of its purposes: "To develop and encourage high standards of service and conduct of executives professionally serving trade associations by means of study, discussion, and education regarding trade association objectives, activities, and management, and the professional responsibilities of the association executive in relation thereto."

A number of 1-week summer schools are fostered by ATAE and ACCE, in cooperation with the Chamber of Commerce of the United States. The best known is the National Institute for Commercial and Trade Organization Executives held at Northwestern University. The institute's most recent textbooks are the 1942 Chamber of Commerce Administration (280 pp., \$5) and the 1948 Trade Association Management (190 pp., \$5).

#### SMALL BUSINESS ASSOCIATIONS

The latest official estimates on the size of groups in all fields of American business are those covering the year 1939. In that year, according to the Office of Business Economics, there were 3,317,000 business firms. Of these, only 26,900 had as many as 100 employees. These firms comprised less than 1 percent of all business units, yet their employees comprised 56 percent of the national employment total. Then came 95,000 companies with 20 to 100 employees.

At the other extreme were 2,723,000 very small firms with an average employment of only two persons per firm, including the proprietor himself. It is these proprietors who, in so many cases, are unable to find time to attend the meetings of local associations and chambers of commerce. Yet they are in greatest need of the man-

agement and other services provided by well-managed associations (see p. xiii), most of which are "small business" groups.

To aid these thousands of associations, a number of special organizations have been formed in the past decade. The two largest organizations are the National Small Business Men's Association, formed in 1937, and the Conference of American Small Business Organizations, formed in 1942.

When firms increase in size to the extent of having several employees, they tend to take out membership in the local trade associations in their business field and in their local chamber of commerce. Such groups tend to give special attention to small-business problems. Many national trade associations in the retail and service fields are especially active in endeavoring to lessen the high mortality rate each year of 300,000 to 400,000 failures of smaller business establishments.

#### SOCIAL WELFARE ASSOCIATIONS

There are a very large number of cooperative associations in the social welfare field, if the words are used in a broad sense. Data on these organizations are given in the Social Work Year Book (1947, 715 pp., \$3.50, issued biennially by the Russell Sage Foundation, 130 East Twenty-second Street, New York 10, N. Y.).

Many organizations, such as the Young Men's Christian Associations, the Young Women's Christian Associations, and the Knights of Columbus, carry on both social welfare and general service activities. Others confine themselves to welfare-service matters—for example, the Salvation Army. A number of national organizations have hundreds of local chapters. Frequently, there are close ties between such locals and appropriate committees of local chambers of commerce and other community development organizations of businessmen.

The National Conference of Social Work, formed in 1873, is composed of over 50 national organizations. Another coordinat-

ing agency is the National Social Welfare Assembly (1920), with committees on veterans' services, international social-welfare problems, and financial support of national-welfare associations. Approximately 125 national groups in this field sponsored the 1948 National Conference on Family Life. Its agenda stated in part: "Organizations with a total membership of 40 million people are represented to study family life, housing, town planning, delinquency, better labor conditions \* \* \* the associations represent businessmen, doctors, lawyers, labor leaders, ministers, rabbis, housewives, women's magazine editors, young people, etc."

A specialized and important type of social welfare is work with the handicapped, carried on by such organizations as the National Society for the Prevention of Blindness, the American Hearing Society (formerly, the American Society for the Hard of Hearing), American Federation of the Physically Handicapped. Activities of such associations and their local affiliates are both remedial and preventive, and emphasis is put on rehabilitation and self-support. An increasing number of trade associations are devoting time and funds to furthering employment of the physically handicapped, independently and in cooperation with the appropriate welfare organizations.

### TRADE DIRECTORIES

One large national association received 7,000 letters in the year 1948. It reports that most of these were from the general public, rather than from its members: a good proportion of the general public requests asked for a list of the firms in that industry.

Most of the Nation's trade associations do not publish trade lists or directories. The usual procedure is to refer inquirers to the helpful standard trade directories and annual financial manuals which are available in most public libraries. Such books are listed in the Department of Com-

merce publication, American Business Directories. The 1947 edition (200 pp., 65¢) is available from Department of Commerce field offices or from the Government Printing Office, Washington 25, D. C. It gives details on approximately 400 trade directories of national scope (from Advertising and Apparel to Warehousing).

Lists of business firms in foreign countries are prepared by the Commercial Intelligence Division, Office of International Trade. (Available from the Department of Commerce, Washington 25, D. C., or from Department Field Offices at \$1 per list.) These lists are of several types: General lists of businessmen for small countries; and lists of importers and dealers, and of manufacturers and exporters, classified by commodity, for larger countries.

### TRAFFIC, RATE, AND TARIFF BUREAUS

Such organizations are numerous in the transportation field, where under supervision of the Interstate Commerce Commission uniformity in various types of regulations and charges for passenger and freight transportation are permitted by law. This is an exception to antitrust laws against fixed prices by business competitors. In a few cases, these bureaus also provide services in typical trade association fields. Large staffs are maintained by some, owing to the great amount of bookkeeping necessary to provide the public with standard time and fee schedules.

The services of one of the leading associations in the field of coordinating transportation rates and services, the National Bus Traffic Association, are thus described in its bylaws:

To provide economic means for interchange of information and exchange of views with regard to tariffs, division of interline revenue, and methods of ticketing.

To provide means for the compilation and distribution of tariffs, statistics and division sheets.

To provide means for interchange of information and exchange of views with regard to rates and fares, rate structures, rate differentials and other matters with other associations and carriers. \* \* \*



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# A p p e n d i c e s

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## Functional and Special Industry Groupings

SOME of the trade associations listed with full details in the various Industry Sections have been regrouped here, by name only, to meet the need for lists of associations in a number of important

functional and other groups. The construction industry, for example, cuts across many commodity fields. So also do associations of wholesalers and retailers, and those having a special interest in foreign trade.

### Construction Industry Associations

Because of the outstanding importance of the construction and building materials industry, which covers many commodity fields, this list of 245 construction industry associations has been prepared as a time-saving convenience.

There were approximately 310,000 firms in the contract construction industry at the start of 1949, according to estimates of the Office of Business Economics, Department of Commerce. The prewar (1939) Census of Construction covered 215,000 establishments (general contractors, builders, and special trade contractors, such as excavating, plumbing, and painting). Almost 2.5 million persons were employed in contract construction work in 1948 (not including the large number

of employees of railroads, public utilities, etc., who are employed in noncontract work).

The Construction Division, Office of Domestic Commerce, Department of Commerce, estimates that the 1949 volume of new construction will be \$18.75 billion—6 percent above the 1948 total of \$17.66 billion. Approximately 928,000 new housing units were constructed in 1948.

The associations in the following list are grouped under six industry headings: Metal products; lumber, stone, clay, and glass; transportation and other public utilities; chemicals; and petroleum, coal, and gas. Details on each association are given in these sections.

### 100 Metal Products Associations

Air Conditioning and Refrigerating Machinery Association.  
Air Distribution Institute.  
Aluminum Association.  
Aluminum Roofing Institute.  
Aluminum Window Manufacturers Association.  
American Boiler and Affiliated Industries.

American Boiler Manufacturers Association and Affiliated Industries.  
American Hardware Manufacturers Association.  
American Home Lighting Institute.  
American Institute of Bolt, Nut and Rivet Manufacturers.

American Institute of Steel Construction.  
 American Institute of Wholesale Plumbing and Heating Supply Associations.  
 American Iron and Steel Institute.  
 American Tin Trade Association.  
 Associated Equipment Distributors.

Associated General Contractors of America.  
 Association of Steel Distributors.  
 Bridge and Building Supply Men's Association.  
 Building Products Institute.  
 Cast Iron Pipe Research Association.

Cast Iron Pressure Pipe Institute.  
 Commercial Refrigerator Manufacturers Association.  
 Concrete Reinforcing Steel Institute.  
 Construction Industries Association.  
 Contractors Pump Bureau.

Convactor Manufacturers Association.  
 Copper and Brass Research Association.  
 Copper Institute.  
 Copper Wire Engineering Association.  
 Domestic Water Tank Manufacturers Council.

Enameled Cast Iron Plumbing Fixtures Association.

Gas Appliance Manufacturers Association.  
 General Contractors Association.  
 Gymnasium Seating Council.  
 Heat Exchange Institute.

Heating, Piping and Air Conditioning Contractors National Association.

Hollow Metal Door and Buck Association.  
 Industrial Unit Heater Association.  
 Insect Wire Screening Bureau.  
 Institute of Boiler and Radiator Manufacturers.

Institute of Cooking and Heating Appliance Manufacturers.

Metal Door Manufacturers Association.  
 Metal Lath Export Association.  
 Metal Lath Manufacturers Association.  
 Metal Window Institute.

Mixer Manufacturers Bureau.  
 Modular Service Association.

National Association of Domestic and Farm Pumping Equipment and Allied Products Manufacturers.

National Association of Master Plumbers.  
 National Association of Miscellaneous and Ornamental Iron Manufacturers.

National Association of Ornamental Metal Manufacturers.

National Association of Ornamental Non-Ferrous Metal Manufacturers.

National Association of Refrigeration Contractors.  
 National Association of Sheet Metal Distributors.  
 National Association of Steel Exporters.

National Automatic Sprinkler and Fire Control Association.

National Commercial Refrigerator Sales Association.

National Contract Hardware Association.  
 National Electrical Contractors Association.  
 National Electric Manufacturers Association.

National Electrical Wholesalers Association.  
 National Elevator Manufacturing Industry.  
 National Erectors Association.  
 National Heating Wholesalers Association.  
 National Lighting Fixture Guild.

National Supply Association of America.  
 National Warm Air Heating and Air Conditioning Association.

National Warm Air Register Manufacturers Institute.

National Wholesale Hardware Association.  
 Oil Heat Institute of America.

Open Steel Flooring Institute.  
 Pipe Fittings Manufacturers Association.  
 Pipe Fittings and Valve Export Association.  
 Plumbing and Drainage Manufacturers Association.  
 Plumbing and Heating Industries Bureau.

Porcelain Enamel Institute.  
 Power Crane and Shovel Association.  
 Prefabricated Home Manufacturers Institute.  
 Producers Council.  
 Rain Pipe and Trough Manufacturers Council.

Refrigeration Equipment Manufacturers Association.

Refrigeration Equipment Wholesalers Association.  
 Rolling Door Association.

Service Tools Institute.  
 Sheet Metal Contractors National Association.

Shipbuilders Council of America.  
 Sink and Counter Top Manufacturers Institute.  
 Steam Heating Equipment Manufacturers Association.

Steel Boiler Institute.  
 Steel Joist Institute.

Steel Kitchen Cabinet Institute.  
 Steel Products Warehouse Association.  
 Steel Tank Institute.  
 Stoker Manufacturers Association.  
 Tubular Plumbing Goods Institute.

United Roofing Contractors Association.  
 United States Copper Association.  
 Valve Manufacturers Association.  
 Water and Sewage Works Manufacturers Association.

Wire Reinforcement Institute.  
 Woven Wire Products Association.

## 65 Lumber Associations

Acoustical Materials Association.  
 American Forest Products Industries.  
 American Hardwood Exporters, Inc.  
 American Walnut Manufacturers Association.  
 Appalachian Hardwood Manufacturers, Inc.

Associated General Contractors of America.  
 Building Products Institute.  
 California Redwood Association.  
 Cork Institute of America.  
 Door Export Co.

Douglas Fir Export Co.  
 Douglas Fir Plywood Association.  
 Easco Lumber Association.  
 Fir Door Institute.  
 General Contractors Association.

Hardwood Dimension Manufacturers Association.  
 Hardwood Plywood Institute.  
 Mahogany Association.  
 Maple Flooring Manufacturers Association.  
 Millwork Cost Bureau.

Modular Service Association.  
 National-American Wholesale Lumber Association.  
 National Association of Building Trades  
 Employers.  
 National Association of Hardwood Wholesalers.  
 National Association of Home Builders.

National Association of Silo Manufacturers.  
 National Door Manufacturers Association.  
 National Hardwood Lumber Association.  
 National Lumber Exporters Association.  
 National Lumber Manufacturers Association.

National Oak Flooring Manufacturers Association.  
 National Plywood Distributors Association.  
 National Retail Lumber Dealers Association.  
 National Wall Paper Wholesalers Association.

National Wholesale Lumber Distributing Yard Association.

Northeastern Lumber Manufacturers Association.  
 Northern Hemlock and Hardwood Manufacturers Association.

Northern Pine Manufacturers Association.  
 Pacific Forest Industries.

Philippine Mahogany Manufacturers Import Association.

Plywood Research Foundation.  
 Ponderosa Pine Woodwork Association.  
 Prefabricated Home Manufacturers Institute.  
 Producers Council.

Public Seating Industry.  
 Red Cedar Shingle Bureau.  
 Redwood Export Co.  
 Redwood Shingle Association.  
 Retail Paint and Wall Paper Distributors of America.

Southern Cypress Manufacturers Association.  
 Southern Hardwood Producers, Inc.  
 Southern Lumber Exporters Association.  
 Southern Pine Association.  
 United Roofing Contractors Association.

United States Red Cedar Shingle Industry.  
 Veneer Association.  
 Wall Paper Institute.  
 Walnut Export Sales Co.  
 Wescosa Lumber Association.

West Coast Lumbermen's Association.  
 Western Red and Northern White Cedar Association.  
 Western Pine Association.  
 Wood Fibre Blanket Institute.

## 60 Stone, Clay and Glass Associations

Acoustical Materials Association.  
 American Concrete Contractors Association.  
 American Concrete Pipe Association.  
 American Road Builders Association.  
 Asbestos Cement Products Association.

Asphalt Roofing Industry Bureau.  
 Asphalt Tile Institute.  
 Associated General Contractors of America.  
 (Building Materials) Producers Council.  
 Building Products Institute.

Building Renovating Association.  
 Building Waterproofers Association.  
 Bureau of Contract Information.

Clay Products Association.  
 Clay Sewer Pipe Association.  
 Contracting Plasterers International Association.  
 Facing Tile Institute.  
 General Contractors Association.

Gypsum Association.  
 Highway Industries Association. (Part of American Roadbuilders Association.)  
 Highway Research Board.  
 Indiana Limestone Institute.  
 Industrial Mineral Wool Institute.

Insulation Board Institute.  
 Marble Institute of America.



Modular Service Association.  
 National Association of Building Trades Employers.  
 National Association of Home Builders.  
 National Association of Marble Dealers.  
 National Association of River and Harbor Contractors.

National Building Granite Quarries Association.  
 National Cinder Concrete Products Association.  
 National Clay Pipe Manufacturers, Inc.  
 National Concrete Masonry Association.  
 National Crushed Stone Association.

National Glass Distributors Association.  
 National Lime Association.  
 National Mineral Wool Association.  
 National Ready Mixed Concrete Association.  
 National Sand and Gravel Association.

National Slag Association.  
 National Slate Association.

National Terrazzo and Mosaic Association.  
 Oxychloride Cement Association.  
 Painting and Decorating Contractors of America.  
 Paving Brick Institute.  
 Plastic Wall Tile Manufacturers Institute.

Portland Cement Association.  
 Producers Council.  
 Sand-Lime Brick Association.  
 Stained Glass Association of America.  
 Stained and Leaded Glass Association.

Structural Clay Products Institute.  
 Tile Contractors Association of America.  
 Tile Council of America.  
 Tile Manufacturers Association.  
 United Roofing Contractors Association.

Vermiculite Institute.  
 Vitreous China Plumbing Fixtures Association.

## 11 Transportation and Other Public Utility Associations

American Association of Port Authorities.  
 American Flight Strips Association.  
 American Gas Association.  
 American Road Builders Association.  
 Association of American Railroads.  
 Edison Electric Institute.

Highway Research Board.  
 Maritime Association of the Port of New York.  
 National Association of River and Harbor Contractors.  
 National District Heating Association.  
 National Highway Users Conference.

## Chemical Associations

National Paint, Varnish and Lacquer Association.

Painting and Decorating Contractors of America.

## Petroleum, Coal, and Gas Associations

American Association of Oilwell Drilling Contractors.  
 American Petroleum Institute.  
 Asphalt Roofing Industry Bureau.

Asphalt Tile Institute.  
 Independent Petroleum Association.  
 National Petroleum Association.

## Foreign Trade Associations

This section includes 350 organizations, of which approximately 50 are Webb-Pomerene Act export associations and 30 are foreign chambers of commerce. The remaining, in most cases, are trade associations representing industries which have a special interest in export and import trade.

### *Foreign trade services*

Only a few organizations, such as the

National Foreign Trade Council and the National Council of American Importers, have a direct interest in foreign trade as a whole. Most trade associations, as their names imply, for example, American Cotton Shippers Association, National Coffee Association, are concerned primarily with their specific commodity fields. With the exception of the Webb-Pomerene Act export associations, business organizations in the United States do not carry on the busi-

ness of importing or exporting. Most trade associations confine their foreign trade activities to such matters as compiling data for their members on market potentials, shipping rates, and tariff regulations, and to cooperating with appropriate Government agencies on surveys of world trade problems affecting their industries. As a general rule, a domestic association active in foreign trade matters has one or several members of its headquarters staff devoting full time to the needs of the association's foreign trade committee.

For example, the Automobile Manufacturers Association furnishes services to its members through its export problems committee, composed of the managers of the export trade departments of various AMA member firms. In cooperation with AMA staff experts on foreign trade, the committee develops and directs the association's promotional efforts in other countries.

### *Typical program*

Naturally, the type and volume of foreign trade services furnished by larger national associations vary. The program of a typical association of manufacturers, whose members' products normally sell abroad to the extent of approximately 10 percent of the industry's output, would include services such as those outlined below.

In the export field, such an association would normally survey a variety of problems of concern to its industry. Survey topics would include: Government controls over exports; effect of further legislation, regulations, or other Government action on the export prospects of the industry's products; postwar export markets as aids in maintaining high levels of employment in the industry.

In the import field, the association would follow developments in tariffs, customs, and reciprocal trade agreements of direct concern to the industry, with a view to recommending action, when advisable. It would analyze all trade agreements, proposed or approved; prepare and present

briefs, when advisable, on behalf of the industry's manufacturers; cooperate with and present to appropriate Government agencies information with respect to matters that affect the interest of the industry; follow national legislation, including its administration, on tariffs and customs or other matters relating to the import or export of the industry's products, and take appropriate action when necessary; keep members informed regarding imports of the industry's products.

### *Webb-Pomerene associations*

Webb-Pomerene export associations operate under a special act of Congress, enacted in 1918, designed primarily to aid smaller companies in expanding their export trade. One of the provisions of the act granted partial exemption from the antitrust laws in order that companies operating under its jurisdiction might compete more realistically with the Government-sanctioned cartels of other nations. Some Webb associations act as agents for their members in taking orders, negotiating sales, and handling shipments of goods to foreign countries, thus differing materially from typical domestic trade associations in the United States. The 50 Webb Act associations in the list are marked "Webb association."

### *Foreign chambers of commerce*

Some United States firms interested in international trade also belong to foreign chambers of commerce located in this country. (See Section 19.) Larger United States companies engaged in foreign trade maintain branch offices in leading world centers, and provide the backbone of still another type of organization, usually termed American chambers of commerce abroad. These are located in the front line areas of two-way world trade. Examples are the American Chamber of Commerce in France (located in Paris) and the American Chamber of Commerce in London.

*World trade booklet*

Data on almost 1,000 national and local associations which have committees or departments on foreign trade or international relations are given in the United States Department of Commerce booklet, "United States Associations in World Trade and Affairs," 1947, 125 pp., 70 cents, available from the Superintendent of Documents, Washington 25, D. C., or the Department's field offices in 42 cities.

As is there shown, in chart and table form, the leading commodities exported in 1946 were machinery, wheat and flour, steel mill products, raw cotton, and automobiles. Each represented 5 percent or more of total export trade. Then followed meat, tobacco, petroleum, cotton manufactures, chemicals, coal, dairy products, rubber manufactures, and miscellaneous foods. Consequently, associations in these fields usually have active committees specializing in matters affecting foreign trade.

The leading fields of import trade in 1946 included only three with at least 5 percent of total imports: Coffee, wood-pulp, and wool. These were followed by rubber, furs, sugar, diamonds, petroleum,

and hides, representing 3 to 5 percent each of total imports.

*Location of associations*

More than three-fourths of the 350 associations in the following list are located in New York City, Washington, D. C., and Chicago, Ill.:

210 associations are in New York City, 50 associations are in Washington, D. C., 30 associations are in Chicago, 60 associations are in other cities.

In many nonindustrial or smaller States, the principal organizations with foreign trade departments are the State associations of manufacturers and the State chambers of commerce. (See sec. 25.) Other centers of information on foreign trade matters are the local foreign trade clubs, export managers clubs, etc., in larger cities throughout the United States.

Those associations whose foreign trade interest is chiefly in export matters are marked with an "E," a major interest in import matters is indicated by an "I." Where no symbol is given, the organization is concerned with both export and import trade matters.

**350 Foreign Trade Associations**

Advertising Federation of America.

Air Transport Association of America.

Aircraft Industries Association of America (E).

Alaska Salmon Industry.

Aluminum Association.

American Arbitration Association.

American Asiatic Association.

American Association of Advertising Agencies.

American Association of Felt and Straw Goods Importers (I).

American Association of Port Authorities.

American Bankers Association.

American Bottlers of Carbonated Beverages.

American Brazilian Association.

American Bureau of Metal Statistics.

American Bureau of Shipping.

American Chamber of Commerce for Trade with Italy.

American Chemical Society.

American Cotton Cooperative Association (E).

American Cotton Manufacturers Association (E).

American Cotton Shippers Association (E).

American Drug Manufacturers Association.

American Dry Milk Institute (E).

American Foreign Insurance Association.

American Fur Merchants Association (I).

American Glassware Association.

American Hardwood Exporters, Inc. (Webb association) (E).

American Hungarian Chamber of Commerce.

American Institute of Marine Underwriters.

American International Association for Economic and Social Development.

American Iron and Steel Institute (E).

American Macaroni Export Institute (E).

American Machine Tool Export Association (Webb association) (E).

American Management Association.

American Meat Institute.

American Merchant Marine Institute.



- American Mining Congress.  
 American Office Supply Exporters (E).  
 American Paper and Pulp Association.  
 American Petroleum Institute.  
 American Pharmaceutical Manufacturers Association.  
 American Portuguese Chamber of Commerce  
 American Provisions Export Co. (Webb association) (E).  
 American Pulpwood Association (I).  
 American Rabbit Dealers Association (I).  
 American Russian Chamber of Commerce.  
 American Silk Council (I).  
 American Society of Civil Engineers.  
 American Society of Mechanical Engineers.  
 American Society of Travel Agents.  
 American Soda Pulp Export Association (Webb association) (E).  
 American Soybean Association.  
 American Spice Trade Association (I).  
 American Spring Manufacturers Export Association (Webb association) (E).  
 American Standards Association.  
 American Stone Importers Association (I).  
 American Surgical Trade Association.  
 American Swiss Chamber of Commerce.  
 American Tanning Extract Manufacturers Association.  
 American Tariff League (I).  
 American Tin Trade Association (I).  
 American Tire Manufacturers Export Association (Webb association) (E).  
 American Trade Association for British Woolens, Inc. (I).  
 American Trade Association Executives.  
 American Watch Assemblers Association (I).  
 American Zinc Institute.  
 Argentine-American Chamber of Commerce.  
 Associated Business Papers, Inc.  
 Associated Tobacco Manufacturers (E).  
 Associated Traffic Clubs of America.  
 Association of American Importers of Green Olives (I).  
 Association of American Railroads.  
 Association of American Soap and Glycerine Producers (I).  
 Association of American Wood Pulp Importers (I).  
 Association of Cocoa and Chocolate Manufacturers of the United States (I).  
 Association of the Customs Bar (I).  
 Association of Export Advertising Agencies (E).  
 Association of Food Distributors (I).  
 Association of International Publishers Representatives.  
 Association of Lift Truck and Portable Elevator Manufacturers (E).  
 Association of National Advertisers.  
 Association of Pacific Fisheries.  
 Association of Reserve City Bankers.  
 Association of Sugar Producers of Puerto Rico (I).  
 Austrian Chamber of Commerce of the United States.  
 Automobile Manufacturers Association (E).  
 Automotive and Aviation Parts Manufacturers (E).  
 Bankers Association for Foreign Trade.  
 Bead and Stone Importers Association (I).  
 Belgian Chamber of Commerce in the United States.  
 Billiard and Bowling Institute of America.  
 Brazil Nut Association (I).  
 British Commonwealth Chamber of Commerce.  
 Bureau of Raw Materials for American Vegetable Oils and Fats (I).  
 Burlap and Jute Association (I).  
 California Alkali Export Association (Webb association) (E).  
 California Dried Fruit Export Association (Webb association) (E).  
 California Rice Exporters (Webb association) (E).  
 Can Manufacturers Institute (I).  
 Carbon Black Export, Inc. (Webb association) (E).  
 Carpet Institute.  
 Chamber of Commerce of the United States, Foreign Trade Department.  
 Chinese Chamber of Commerce.  
 Chinese Chamber of Commerce of San Francisco.  
 Cigar Institute of America.  
 Cigar Manufacturers Association of America.  
 Citrus Corporation of America (Webb association) (E).  
 Coal Exporters Association of the United States (E).  
 Coated and Processed Paper Association.  
 Cocoa Merchants Association of America (I).  
 Colombian-American Chamber of Commerce.  
 Committee for Economic Development.  
 Cooperative League of the United States.  
 Copper and Brass Research Association.  
 Copper Institute.  
 Cordage Institute. (I).  
 Cork Institute of America (I).  
 Cotton Importers Association (I).  
 Cotton Textile Institute (E).  
 Council on Foreign Relations.  
 Council for Inter-American Cooperation.  
 Cuban Chamber of Commerce.  
 Czechoslovak Chamber of Commerce.  
 Dominican Chamber of Commerce of the United States.  
 Door Export Co. (Webb association) (E).



- Douglas Fir Export Company (Webb association) (E).
- Durex Abrasives Corporation (Webb association) (E).
- Easco Lumber Association (Webb association) (E).
- Ecuadorean-American Chamber of Commerce.
- Electrical Export Corporation (Webb association) (E).
- Electrical Manufacturers Export Association (Webb association) (E).
- Essential Oil Association of the United States (I).
- Export Advertising Association (E).
- Export Managers Club of New York (E).
- Export Screw Association of the United States (Webb association) (E).
- Far East America Council of Commerce and Industry.
- Farm Equipment Institute (E).
- Flints Export Agency (Webb association) (E).
- Florida Hard Rock Phosphate Export Association (Webb association) (E).
- Flour Millers Export Association (Webb association) (E).
- Foreign Bondholders Protective Council.
- Foreign Chambers of Commerce. See special list in Section 19.
- Foreign Exchange Brokers Association of New York.
- Foreign Policy Association.
- Foundry Equipment Manufacturers Association (E).
- French Chamber of Commerce of the United States.
- Friction Materials Export Association (Webb association) (E).
- Fur Brokers Association of America (I).
- General Milk Sales, Inc. (Webb association) (E).
- Glassine and Greaseproof Manufacturers Association.
- Goodyear Tire and Rubber Export Co. (Webb association) (E).
- Grocery Manufacturers of America (E).
- Hard Fibres Association (I).
- Hawaiian Sugar Planters Association (I).
- Independent Merchant Exporters Association (E).
- Independent Petroleum Association of America.
- Indian Chamber of Commerce.
- Industrial Diamond Association of America (I).
- Inter-American Council of Commerce and Production. See new name, United States Inter-American Council.
- Inter-American Hotel Association.
- International Apple Association.
- International Chamber of Commerce. See United States Associates.
- International Industrial Relations Institute.
- International Labor Office.
- International Silk Guild (I).
- Investment Bankers Association of America.
- Kapok Association (I).
- Korean Chamber of Commerce in America.
- Lace and Embroidery Association of America (I).
- Licensed Beverage Industries, Inc.
- Life Insurance Association of America.
- Linen Trade Association (I).
- Linseed Association of New York (I).
- Lithuanian Chamber of Commerce of Illinois.
- Luggage and Leather Goods Manufacturers of America.
- Machinery and Allied Products Institute (E).
- Machinery-Metals Export Club (E).
- Machinists Vise Association.
- Mahogany Association (I).
- Maine Sardine Packers Export Association (Webb association) (E).
- Malleable Chain Manufacturers Institute (E).
- Manufacturers Surgical Trade Association.
- Manufacturing Chemists Association of the United States (E).
- Maraschino Cherry and Glace Fruit Association (I).
- Maritime Association of the Port of New York.
- Metal Lath Export Association (Webb association) (E).
- Mexican Chamber of Commerce of the United States.
- Millers National Federation (E).
- Motion Picture Association of America (E).
- Motion Picture Export Association (Webb association) (E).
- Motor and Equipment Manufacturers Association (E).
- Motor and Equipment Wholesalers Association (E).
- Multiple V-Belt Drive Association.
- National Aeronautic Association.
- National Association of Alcoholic Beverage Importers (I).
- National Association of Broadcasters.
- National Association of Button Manufacturers.
- National Association of Chewing Gum Manufacturers.
- National Association of Cotton Manufacturers (E).
- National Association of Credit Men.
- National Association of Hides and Skins Importers (I).
- National Association of Hosiery Manufacturers (E).
- National Association of Magazine Publishers.
- National Association of Manufacturers (E).
- National Association of Shippers Advisory Boards.
- National Association of Steel Exporters (E).
- National Association of Waste Material Dealers (E).

- National Association of Wool Manufacturers (I).  
 National Authority for the Ladies Handbag Industry.  
 National Bureau of Economic Research.  
 National Burlap Bag Dealers Association (I).  
 National Canners Association (E).  
 National Coal Association (E).  
 National Coffee Association (I).  
 National Confectioners Association.  
 National Cotton Compress and Cotton Warehouse Association (E).  
 National Cottonseed Products Association.  
 National Council of American Importers (I).  
 National Council of Farmer Cooperatives (E).  
 National Crepe Paper Association of America.  
 National Editorial Association.  
 National Electrical Manufacturers Association.  
 National Federation of American Shipping.  
 National Federation of Textiles.  
 National Fertilizer Association.  
 National Foreign Trade Council.  
 National Industrial Conference Board.  
 National Industrial Council.  
 National Institute of Oil Seed Products (I).  
 National Leather Fibre Conference.  
 National Live Stock and Meat Board.  
 National Lumber Exporters Association. (E).  
 National Lumber Manufacturers Association (E).  
 National Machine Tool Builders Association (E).  
 National Oak Flooring Manufacturers Association (E).  
 National Paint, Varnish and Lacquer Association.  
 National Petroleum Association (E).  
 National Planning Association.  
 National Printing Equipment Association.  
 National Retail Dry Goods Association (I).  
 National Shoe Manufacturers Association (E).  
 National Standard Parts Association (E).  
 National Stationers Association.  
 National Sugar Brokers Association (I).  
 National Wool Trade Association (I).  
 Natural Casing Institute (I).  
 Netherlands Chamber of Commerce.  
 New York Cocoa Exchange (I).  
 New York Coffee and Sugar Exchange (I).  
 New York Commodity Exchange (I).  
 New York Cotton Exchange.  
 New York Curb Exchange.  
 New York Customs Brokers Association (I).  
 New York Stock Exchange.  
 News Print Service Bureau (I).  
 North American Export Grain Association (E).  
 Northeastern Lumber Manufacturers Association.  
 Northern Hardwood Manufacturers Association.  
 Northern Pine Manufacturers Association (E).  
 Norwegian-American Chamber of Commerce.  
 Ocean Pearl Button Manufacturers Association (I).  
 Official Spanish Chamber of Commerce.  
 Oil Trades Association of New York.  
 Olive Oil Association of America (I).  
 Organization of American States.  
     In office of Pan American Union.  
 Oriental Rug Importers Association (I).  
 Overseas Automotive Club (E).  
 Pacific Forest Industries (Webb association) (E).  
 Pacific Fresh Fruit Export Association (Webb association) (E).  
 Packaging Machinery Manufacturers Institute (E).  
 Pan American Coffee Bureau (I).  
 Pan American Union.  
 Pencil Industry Export Association (Webb association) (E).  
 Pennsylvania-Grade Crude Oil Association (E).  
 Perfumery Importers Association (I).  
 Peruvian-American Association.  
 Philippine-American Chamber of Commerce.  
 Philippine Mahogany Manufacturers Import Association (I).  
 Philippine Sugar Association (I).  
 Pipe Fittings and Valve Export Association (Webb association) (E).  
 Potash Export Association (Webb association) (E).  
 Poultry and Egg National Board.  
 Precious Stone Dealers Association. See American Stone Importers Association.  
 Producers Council.  
 Propeller Club of the United States.  
 Proprietary Association.  
 Puerto Rico Rum Institute (I).  
 Radio Manufacturers Association (E).  
 Rail Steel Bar Association (E).  
 Railway Car Export Corporation of America (Webb association) (E).  
 Red Cedar Shingle Bureau.  
 Redwood Export Company (Webb association) (E).  
 Rice Export Association (E).  
 Rubber Export Association (Webb association) (E).  
 Rubber Manufacturers Association.  
 Rubber Trade Association of New York (I).  
 Scientific Apparatus Makers of America (E).  
 Shipbuilders Council of America.  
 Society of the Plastics Industry.  
 Soda Pulp Manufacturers Association (I).  
 Soft Fibre Manufacturers Institute (I).  
 Southern Hardwood Producers, Inc. (E).  
 Southern Lumber Exporters Association (E).  
 Southern Pine Association (E).

Sponge Institute.  
 Sporting Arms and Ammunition Manufacturers Institute.  
 Steam Locomotive Export Association (Webb association) (E).  
 Steamship Freight Brokers Association.  
 Sulphur Export Corporation (Webb association) (E).

Swedish Chamber of Commerce.  
 Synthetic Organic Chemical Manufacturers Association.  
 Tanners Council of America (I).  
 Tapioca Institute of America (I).  
 Tea Association of the United States (I).

Tea Bureau, Inc. (I).  
 Texas Rice Export Association (Webb association) (E).  
 Textile Bag Manufacturers Association.  
 Textile Export Association of the United States (Webb association) (E).  
 Tobacco Associates, Inc. (E).

Tobacco Merchants Association of the United States.  
 Toilet Goods Association.  
 Toy Manufacturers of the United States.  
 Trade Association Department, Chamber of Commerce of the U. S.  
 Trade Association Division (ODC), United States Department of Commerce.

Typewriter Manufacturers Export Association (Webb association) (E).  
 United States Alkali Export Association (Webb association) (E).

United States Associates, International Chamber of Commerce.  
 United States Brewers Foundation.  
 United States Cane Sugar Refiners Association (I).  
 United States Cuban Sugar Council (I).  
 United States Inter-American Council (formerly, Inter-American Council of Commerce and Production).

United States Paper Exporters Council (E).  
 United States Potters Association.  
 United States Pulp Producers Association (I).  
 United States Scientific Export Association (Webb association) (E).  
 United States Shellac Importers Association (I).

Universal Dairy Products Company (Webb association) (E).  
 Vencer Association.  
 Venezuelan Chamber of Commerce.  
 Vitified China Association.  
 Walnut Export Sales Company (Webb association) (E).

Washington Evaporated Apple Export Association (Webb association) (E).  
 Watch Material Distributors Association (I).  
 Wescosa Lumber Association (Webb association) (E).  
 West Coast Lumbermen's Association.  
 Western Pine Association (E).

Wine and Brandy Export Association (Webb association) (E).  
 Wire Rope Export Trade Association (Webb association) (E).  
 Wood Naval Stores Export Association (Webb association) (E).

## Machinery Industry Associations

(Except automotive and other transportation equipment)

Listed below are associations of machinery manufacturers and distributors (electrical and non-electrical), including equipment and supplies. Details on each are given in section 1, Metal Products Associations.

The list does not include associations in the automotive and other transportation fields. These may be found in Section 5.

*Some Leading Factory Employment States in the Machinery (except electrical) Industry (See Section 1).*





## 150 Machinery Associations

- Air Conditioning and Refrigerating Machinery Association.
- Allied Trades of the Baking Industry.
- American Gear Manufacturers Association.
- American Machine and Parts Association.
- American Machine Tool Distributors Association.
- American Machine Tool Export Associates.
- American Office Supply Exporters Association.
- American Supply and Machinery Manufacturers Association.
- American Surgical Trade Association.
- American Washer and Ironer Manufacturers Association.
- Anti-Friction Bearing Manufacturers Association.
- Appliance Parts Jobbers Association.
- Associated Equipment Distributors.
- Association of American Battery Manufacturers.
- Association of Electronic Parts and Equipment Manufacturers.
- Association of Lift Truck and Portable Elevator Manufacturers.
- Association of Manufacturers of Wood-Working Machinery.
- Association of Roller and Silent Chain Manufacturers.
- Association of Sprocket Chain Manufacturers.
- Automatic Phonograph Manufacturers Association.
- Automotive Electric Association.
- Bakery Equipment Manufacturers Association.
- Barn Equipment Association.
- Batch Pasteurizer Manufacturers Council.
- Beater, Jordan and Allied Equipment Manufacturers Association.
- Better Light, Better Sight Bureau.
- Beverage Machinery Manufacturers Association.
- Bobbin Manufacturers Association.
- Brake Lining Manufacturers Association.
- Broaching Tool Institute.
- Canning Machinery and Supplies Association.
- Card Clothing Manufacturers Association.
- Caster and Floor Truck Manufacturers Association.
- Chain Institute.
- Clay Machinery Manufacturers Association.
- Coin Machine Industries.
- Commercial Refrigerator Manufacturers Association.
- Compressed Air and Gas Institute.
- Contractors Pump Bureau.
- Conveyor Equipment Manufacturers Association.
- Copper Wire Engineering Association.
- Counter Freezer Association.
- Cutting Die Institute.
- Cutting Tool Manufacturers Association.
- Dairy Industries Supply Association.
- Diamond Core Drill Manufacturers Association.
- Diesel Engine Manufacturers Association.
- Electric Fuse Manufacturers Guild.
- Electric Hoist Manufacturers Association.
- Electric Industrial Truck Association.
- Electric Overhead Crane Institute.
- Electric Tool Institute.
- Electrical Export Corporation.
- Electrical Manufacturers Export Association.
- Electrical Solderless Service Connector Institute.
- Farm Equipment Institute.
- Farm Equipment Wholesalers Association.
- Floor Machinery Manufacturers Association.
- Foundry Equipment Manufacturers Association.
- Friction Materials Export Association.
- Gas Appliance Manufacturers Association.
- Gasoline Pump Manufacturers Association.
- Grinding Wheel Institute.
- Hand Chain Hoist Institute.
- Heat Exchange Institute.
- Hoist Builders.
- Hydraulic Institute.
- Hydraulic Machinery Manufacturers Association.
- Incandescent Lamp Manufacturers Association.
- Industrial Furnace Manufacturers Association.
- Internal Combustion Engine Institute.
- International Association of Electrical Leagues.
- Knitting Machine Manufacturers Association of the United States.
- Laundry and Cleaners Allied Trades Association.
- Laundry and Dry Cleaners Machinery Manufacturers Association.
- Machine Knife Association.
- Machinery and Allied Products Institute.
- Machinery Dealers National Association.
- Machinery-Metals Export Club.
- Machinists Vise Association.
- Malleable Chain Manufacturers Institute.
- Manufacturers of Hard Edge, Flexible Back, Metal Cutting Band Saws.
- Manufacturers Standardization Society of the Valve and Fittings Industry.
- Material Handling Institute.
- Meat Machinery Manufacturers Institute.
- Mechanical Lubricator Association.
- Mechanical Press Builders Association.
- Metal Abrasive Council.
- Metal Cutting Tool Institute.
- Mine Tool Association.
- Mixer Manufacturers Bureau.
- Monorail Manufacturers Association.
- Multiple V-Belt Drive and Mechanical Power Transmission Association.
- National Appliance and Radio Dealers Association.
- National Association of Dairy Equipment Manufacturers.





Pomerene Act. These are given in the list of wholesale and retail associations, following.

Data on the dollar volume of manufacturing, the leading industrial States, and

the number of manufacturing firms by size groups, in each field of industry, are given in the statistical supplement. Additional statistical data are included in each Industry Section.

## 850 Manufacturers Associations

Abrasive Grain Association.

Acoustical Materials Association.

Adhesives Manufacturers Association of America.

Administrative Board of the Dress Industry.

Advertising Specialty National Association.

Advertising Typographers Association of America.

Affiliated Dress Manufacturers, Inc.

Agricultural Insecticide and Fungicide Association.

See National Agricultural Chemicals Association.

Agricultural Limestone Institute.

Agricultural Publishers Association.

Air Conditioning and Refrigerating Machinery Association.

Air Distribution Institute.

Air Filter Institute.

Aircraft Industries Association of America.

Allied Railway Supply Association.

Allied Trades of the Baking Industry.

Allied Underwear Association.

Alloy Casting Institute.

Alloy Tank Manufacturers Council.

Aluminum Association.

Aluminum Research Institute.

Aluminum Roofing Institute.

Aluminum Wares Association.

Aluminum Window Manufacturers Association.

American Bakers Association.

American Bleached Shellac Manufacturers Association.

American Boiler and Affiliated Industries.

American Boiler Manufacturers Association and Affiliated Industries.

American Book Publishers Council.

American Brush Manufacturers Association.

American Bulk Condensed Milk Association.

American Butter Institute.

American Button Mould Manufacturers Association.

American Champagne Guild.

American Cloak and Suit Manufacturers Association.

American Coke and Coal Chemicals Institute.

American Concrete Pipe Association.

American Corn Millers Federation.

American Cotton Manufacturers Association.

American Dehydrators Association.

American Dental Trade Association.

American Die Casting Institute.

American Dog Feed Institute.

American Drug Manufacturers Association.

American Dry Milk Institute.

American Feed Manufacturers Association.

American Fur Liners Contractors Association.

American Gear Manufacturers Association.

American Glassware Association.

American Hardware Manufacturers Association.

American Hearing Aid Association.

American Highway Sign Association.

American Home Lighting Institute.

American Institute of Bolt, Nut, and Rivet Manufacturers.

American Institute of Steel Construction.

American Institute of Tack Manufacturers.

American Iron and Steel Institute.

American Jeweled Watch Manufacturers Association.

American Lace Manufacturers Association.

American Ladder Institute.

American Leather Belting Association.

American Machine and Parts Association.

American Manganese Producers Association.

American Meat Institute.

American Monument Association.

American Music Guild.

American Newspaper Publishers Association.

American Office Supply Exporters Association.

American Paper and Pulp Association.

American Petroleum Institute.

American Pharmaceutical Manufacturers Association.

American Photo-Engravers Association.

American Plant Food Council.

American Potash Institute.

American Pulpwood Association.

American Railway Car Institute.

American Recreational Equipment Association.

American Refractories Institute.

American Ski Manufacturers Association.

American Steel Tire Manufacturers Association.

American Sugar Cane League.

American Supply and Machinery Manufacturers Association.

American Surgical Trade Association.  
 American Tanning Extract Manufacturers Association.  
 American Textbook Publishers Institute.  
 American Tin Trade Association.  
 American Veneer Package Association.

American Walnut Manufacturers Association.  
 American Washer and Ironer Manufacturers Association.  
 American Watch Assemblers Association.  
 American Zinc Institute.  
 Anti-Friction Bearing Manufacturers Association.

Appalachian Hardwood Manufacturers, Inc.  
 Artificial Flower Manufacturers Board of Trade.  
 Asbestos Cement Products Association.  
 Asbestos Textile Institute.  
 Asphalt Institute.

Asphalt Roofing Industry Bureau.  
 Asphalt Tile Institute.  
 Associated Business Papers, Inc.  
 Associated Cooperage Industries of America.  
 Associated Court and Commercial Newspapers.

Associated Fishing Tackle Manufacturers.  
 Associated Fur Coat and Trimming Manufacturers.  
 Associated Manufacturers of Saddlery Accessories.  
 Associated Manufacturers of Tubular Pipings and Trimmings.  
 Associated Manufacturers of Washable Service Apparel.

Associated Serum Producers.  
 Associated Tobacco Manufacturers.  
 Association of American Battery Manufacturers.  
 Association of American Playing Card Manufacturers.  
 Association of American Soap and Glycerine Producers.

Association of Boys and Students Clothing Manufacturers.  
 Association of Cocoa and Chocolate Manufacturers of United States.  
 Association of Comics Magazine Publishers.  
 Association of Electronic Parts and Equipment Manufacturers.  
 Association of Knitted Fabrics Manufacturers.

Association of Knitted Glove and Mitten Manufacturers.  
 Association of Lift Truck and Portable Elevator Manufacturers.  
 Association of Manufacturers of Chilled Car Wheels.  
 Association of Manufacturers of Wood-Working Machinery.  
 Association of North American Directory Publishers.

Association of Pacific Fisheries.  
 Association of Roller and Silent Chain Manufacturers.  
 Association of Screen Magazine Publishers.  
 Association of Sprocket Chain Manufacturers.  
 Association of Sugar Producers of Puerto Rico.

Athletic Goods Manufacturers Association.  
 Automatic Phonograph Manufacturers Association.  
 Automobile Manufacturers Association.  
 Automotive and Aviation Parts Manufacturers, Inc.  
 Automotive Electric Association.

Automotive Lift Institute.  
 Aviation Distributors and Manufacturers Association.  
 Bakery Equipment Manufacturers Association.  
 Bank and Security Vault Manufacturers Association.  
 Barley and Malt Institute.

Barn Equipment Association.  
 Barre Granite Association.  
 Batch Pasteurizer Manufacturers Council.  
 Beater, Jordan and Allied Equipment Manufacturers.  
 Bee Industries Association of America.

Belt Association.  
 Beverage Machinery Manufacturers Association.  
 Bicycle Institute of America.  
 Billiard and Bowling Institute of America.  
 Biscuit and Cracker Manufacturers Association of America.

Blotting Paper Manufacturers Association.  
 Bobbin Manufacturers Association.  
 Book Paper Manufacturers Association.  
 Book Manufacturers Institute.  
 Book Publishers Bureau.

Boys Apparel and Accessories Manufacturers Association.  
 Brake Lining Manufacturers Association.  
 Brand Names Foundation.  
 Brass and Bronze Ingot Institute.  
 Brass Forging Association.

Brattice Cloth Manufacturers Association.  
 Brewers Yeast Council.  
 Bridge and Building Supply Men's Association.  
 Bright Wire Goods Manufacturers Service Bureau.  
 Broaching Tool Institute.

Broadcast Music, Inc.  
 Buff and Polishing Wheel Manufacturers Association.  
 Building Products Institute.  
 Bureau of Raw Materials for American Vegetable Oils and Fats Industries.  
 Business Forms Institute.

Calcium Chloride Association.  
 California Olive Association.



- California Redwood Association.  
Can Manufacturers Institute.  
Candle Manufacturers Association.  
Canned Chop Suey Foods Industry.  
Canned Pea Association.  
  
Canners League of California.  
Canning Machinery and Supplies Association.  
Canvas Water Proofer's Association.  
Carbon Paper and Inked Ribbon Association.  
Carbon Wrench Statistical Service.  
  
Card Clothing Manufacturers Association.  
Carpet Institute.  
Casket Manufacturers Association of America.  
Cast Iron Pipe Research Association.  
Cast Iron Pressure Pipe Institute.  
  
Caster and Floor Truck Manufacturers Association.  
Catholic Press Association.  
Cedar Chest Manufacturers of America.  
Cereal Institute.  
Chain Institute.  
  
Children's Dress, Cotton Dress, and Sportswear Contractors Association.  
Chlorine Institute.  
Cigar Institute of America.  
Cigar Manufacturers Association of America.  
Chamber of Commerce of the United States (Manufacturers Department).  
  
Clay Machinery Manufacturers Association.  
Clay Products Association.  
Clay Sewer Pipe Association.  
Clock Manufacturers Association of America.  
Cloth Reel Manufacturers Association.  
  
Clothespin Manufacturers of America.  
Clothing Manufacturers Association of the United States of America.  
Coach Lace Institute.  
Coated Abrasive Association.  
Coated and Processed Paper Association.  
  
Coin Machine Industries, Inc.  
Cold Storage Door Manufacturers Council.  
Collapsible Tube Manufacturers Association.  
Commercial Refrigerator Manufacturers Association.  
Compressed Air and Gas Institute.  
  
Compressed Gas Manufacturers Association.  
Contractors Pump Bureau.  
Controlled Circulation Newspapers of America.  
Convecter Manufacturers Association.  
Conveyor Equipment Manufacturers Association.  
  
Copper and Brass Research Association.  
Cooper Institute.  
Copper Wire Engineering Association.  
Cordage Institute.  
Cordial Guild of America.  
  
Cork Institute of America.  
Corn Industries Research Foundation.  
Corset and Brassiere Association of America.  
Cotton Textile Institute.  
Counter Freezer Association.  
  
Covered Button and Buckle Association.  
Crayon, Water Color and Craft Institute.  
Crown Manufacturers Association of America.  
Crucible Manufacturers Association.  
Custom Tailors and Designers Association of America.  
  
Cutting Die Institute.  
Cutting Tool Manufacturers Association.  
Dairy Industries Supply Association.  
Dairy Products Improvement Institute.  
Decorative Lighting Guild of America.  
  
Dental Laboratories Institute of America.  
Dental Manufacturers of America.  
Diamond Manufacturers Association of America.  
Diamond Core Drill Manufacturers Association.  
Diesel Engine Manufacturers Association.  
  
Distillate Burner Manufacturers Association.  
Distilled Spirits Institute.  
Domestic Water Tank Manufacturers Council.  
Douglas Fir Plywood Association.  
Dried Fruit Association of California.  
  
Drinking Straw Institute.  
Drop Forging Association.  
Dry Color Manufacturers Association.  
Durene Association of America.  
Eastern Women's Headwear Association.  
  
Edible Gelatin Manufacturers Research Society.  
Educational Jewelry Manufacturers Association.  
Electric Fuse Manufacturers Guild.  
Electric Hoist Manufacturers Association.  
Electric Industrial Truck Association.  
  
Electric Overhead Crane Institute.  
Electric Tool Institute.  
Electrical Solderless Service Connector Institute.  
Embroidery Manufacturers Bureau.  
Employing Photo-Engravers Association of America.  
  
Employing Printers Association of America.  
Enameled Cast Iron Plumbing Fixtures Association.  
  
Enameled Utensil Manufacturers Council.  
Engraved Stationery Manufacturers Association.  
Envelope Manufacturers Association.  
  
Evaporated Milk Association.  
Facing Tile Institute.  
Farm Equipment Institute.  
Farm and Home Freezer Manufacturers Association.  
Farmers and Manufacturers Beet Sugar Association.  
Fashion Originators Guild of America.



- Feed Institute.  
 Felt Association.  
 Felt Manufacturers Association.  
 Fibre Box Association.  
 Fibre Drum Manufacturers Association.  
 Fine and Specialty Wire Manufacturers Association.  
 Fir Door Institute.  
 Fire Extinguisher Manufacturers Association.  
 Flat Veneer Products Association.  
 Flavoring Extract Manufacturers Association of the United States.  
 Flexible Packaging Institute.  
 Floor Machinery Manufacturers Association.  
 Fluorescent Lighting Association.  
 Folding Paper Box Association of America.  
 Food Tray Association.  
 Forged Tool Society.  
 Forging Manufacturers Association.  
 Formed Steel Tube Institute.  
 Foundry Equipment Manufacturers Association.  
 Foundry Supply Manufacturers Association.  
 Fountain Pen and Mechanical Pencil Manufacturers Association.  
 Frequency Modulation Association.  
 Frozen Food Locker Institute.  
 Fruit and Syrup Manufacturers Association.  
 Full-Fashioned Hosiery Manufacturers of America.  
 Fur Dressers and Fur Dyers Association.  
 Galvanized Ware Manufacturers Council.  
 Gas Appliance Manufacturers Association.  
 Gasoline Pump Manufacturers Association.  
 Glass Container Manufacturers Institute.  
 Glassine and Greaseproof Manufacturers Association.  
 Gypsum Association.  
 Glycerine Producers Association.  
 Golf Ball Manufacturers Association.  
 Gray Iron Founders Society.  
 Greater Blouse, Skirt, and Neckwear Contractors Association.  
 Greater Clothing Contractors Association.  
 Grinding Wheel Institute.  
 Grocery Manufacturers of America.  
 Groundwood Paper Manufacturers Association.  
 Gummed Industries Association.  
 Gymnasium Seating Council.  
 Hack Saw Manufacturers Association of America.  
 Hair Pin and Bob Pin Manufacturers Institute.  
 Hand Chain Hoist Institute.  
 Handkerchief Industry Association.  
 Hardware Cloth and Poultry Netting Institute.  
 Hardware Manufacturers Statistical Association.  
 Hardwood Dimension Manufacturers Association.  
 Hardwood Plywood Institute.  
 Hat Institute.  
 Hatters Fur Cutters Association of the United States.  
 Heat Exchange Institute.  
 Heel Lumber Producers Association.  
 Hickory Handle Association.  
 Hoist Builders Association.  
 Hollow Metal Door and Buck Association.  
 Hospital Industries Association.  
 House Dress Institute.  
 Hydraulic Institute.  
 Hydraulic Machinery Manufacturers Association.  
 Incandescent Lamp Manufacturers Association.  
 Independent Association of Stocking Manufacturers.  
 Independent Natural Gas Association of America.  
 Independent Petroleum Association of America.  
 Indiana Limestone Institute.  
 Industrial Association of House Dress, Robe and Uniform Manufacturers.  
 Industrial Council of Cloak, Suit and Skirt Manufacturers.  
 Industrial Diamond Association of America.  
 Industrial Furnace Manufacturers Association.  
 Industrial Mineral Wool Institute.  
 Industrial Safety Equipment Association.  
 Industrial Unit Heater Association.  
 Industrial Wire Cloth Institute.  
 Infants and Children's Coat Association.  
 Infants and Juvenile Manufacturers Association.  
 Insect Wire Screening Bureau.  
 Institute of Boiler and Radiator Manufacturers.  
 Institute of Cooking and Heating Appliance Manufacturers.  
 Institute of Makers of Explosives.  
 Institute of Shortening and Edible Oils.  
 Insulation Board Institute.  
 Internal Combustion Engine Institute.  
 International Association of Blue Print and Allied Industries.  
 International Association of Electrotypers and Stereotypers.  
 International Association of Garment Manufacturers.  
 International Association of Ice Cream Manufacturers.  
 International Powercycle Association.  
 International Typographic Composition Association.  
 Jewelry Crafts Association.  
 Kaolin Clay Producers Association.  
 Kiln Cooler and Dryer Manufacturers Association.  
 Kitchen Guild of America.  
 Knitting Machine Manufacturers Association of the United States.  
 Kraft Paper Association.  
 Label Manufacturers National Association.

- Laminated Bakery Package Research Council.
- Laminated Paperboard Package Association.
- Lamp and Shade Institute of America.
- Last Manufacturers Association.
- Laundry and Cleaners Allied Trades Association.
- Laundry and Dry Cleaners Machinery Manufacturers Association.
- Lead Industries Association.
- Leaf Spring Institute.
- League of Distilled Spirits Rectifiers.
- Licensed Beverage Industries, Inc.
- Lingerie Manufacturers Association.
- Liquefied Petroleum Gas Association.
- Liquid Tight Paper Container Association.
- Lithographers National Association.
- Locomotive Institute.
- Luggage and Leather Goods Manufacturers of America.
- Machine Knife Association.
- Machinery and Allied Products Institute.
- Machinists Vise Association.
- Magnesia Insulation Manufacturers Association.
- Magnesium Association.
- Mahogany Association.
- Mail Advertising Service Association, International.
- Malleable Chain Manufacturers Institute.
- Malleable Founders Society.
- Manganese Track Society.
- Manufacturers Aircraft Association.
- Manufacturers of Hard Edge, Flexible Back, Metal Cutting Band Saws.
- Manufacturers Standardization Society of the Valve and Fittings Industry.
- Manufacturers Surgical Trade Association.
- Manufacturing Chemists Association of the United States.
- Maple Flooring Manufacturers Association.
- Maraschino Cherry and Glace Fruit Association.
- Marble Institute of America.
- Marking Device Association.
- Material Handling Institute.
- Mayonnaise and Salad Dressing Manufacturers Association.
- Meat Machinery Manufacturers Institute.
- Mechanical Lubricator Association.
- Mechanical Packing Association.
- Mechanical Press Builders Association.
- Merchants Ladies Garment Association.
- Metal Abrasive Council.
- Metal Cutting Tool Institute.
- Metal Door Manufacturers Association.
- Metal Finding Manufacturers Association.
- Metal Lath Manufacturers Association.
- Metal Powder Association.
- Metal Stamping Research Institute.
- Metal Treating Institute.
- Metal Wearing Apparel Institute.
- Metal Window Institute.
- Mica Fabricators Association.
- Milk Bottle Crate Manufacturers Council.
- Milk Cap Statistical Bureau.
- Milk and Ice Cream Can Institute.
- Milk Industry Foundation.
- Milk Sugar Institute.
- Millers National Federation.
- Millinery Creators Guild.
- Millinery Stabilization Commission.
- Millwork Cost Bureau.
- Mine Tool Association.
- Mirror Manufacturers Association.
- Mixer Manufacturers Bureau.
- Model Industry Association.
- Monorail Manufacturers Association.
- Motor and Equipment Manufacturers Association.
- Motorcycle and Allied Trades Association.
- Multiple V-Belt Drive and Mechanical Power Transmission Association.
- Music Publishers Protective Association.
- National Advertising Newspaper Association.
- National Agricultural Chemicals Association.
- National Agricultural Limestone Association.
- National Association of Band Instrument Manufacturers.
- National Association of Bedding Manufacturers.
- National Association of Blouse Manufacturers.
- National Association of Button Manufacturers.
- National Association of Catholic Publishers and Dealers in Church Goods.
- National Association of Chewing Gum Manufacturers.
- National Association of Cotton Manufacturers.
- National Association of Display Industries.
- National Association of Domestic and Farm Pumping Equipment and Allied Products Manufacturers.
- National Association of Engine and Boat Manufacturers.
- National Association of Fan Manufacturers.
- National Association of Finishers of Textile Fabrics.
- National Association of Flag Manufacturers.
- National Association of Furniture Manufacturers.
- National Association of Glue Manufacturers.
- National Association of Golf Club Manufacturers.
- National Association of Greeting Card Publishers.
- National Association of Hosiery Manufacturers.
- National Association of House Dress Manufacturers.
- National Association of Ice Industries.
- National Association of Ice Refrigerator Manufacturers.

- National Association of Insecticide and Disinfectant Manufacturers.  
National Association of Lace Curtain Manufacturers.  
National Association of Ladies Hatters.  
National Association of Leather Glove Manufacturers.  
National Association of Magazine Publishers.  
National Association of Manufacturers.  
National Association of Manufacturers of Pressed and Blown Glassware.  
National Association of Marble Dealers.  
National Association of Margarine Manufacturers.  
National Association of Miscellaneous and Ornamental Iron Manufacturers.  
National Association of Musical Merchandise Manufacturers.  
National Association of Ornamental Metal Manufacturers.  
National Association of Ornamental Non-Ferrous Metal Manufacturers.  
National Association of Packaged Fuel Manufacturers.  
National Association of Photographic Manufacturers.  
National Association of Photo-Lithographers.  
National Association of Pipe Nipple Manufacturers.  
National Association of Play Publishers.  
National Association of Popcorn Manufacturers.  
National Association of Printers Roller Manufacturers.  
National Association of Printing Ink Makers.  
National Association of Retail Ice Cream Manufacturers.  
National Association of Sanitary Milk Bottle Closure Manufacturers.  
National Association of Scale Manufacturers.  
National Association of Shirt and Pajama Manufacturers.  
National Association of Silo Manufacturers.  
National Association of Slipper Manufacturers.  
National Association of Textile Machinery Manufacturers.  
National Association of Uniform Manufacturers.  
National Association of Vertical Turbine Pump Manufacturers.  
National Association of Water Conditioning Equipment Manufacturers.  
National Association of Wood Heel Manufacturers.  
National Association of Wool Fibre Manufacturers.  
National Association of Wool Manufacturers.  
National Authority for the Ladies Handbag Industry.  
National Automatic Sprinkler and Fire Control Association.  
National Beauty and Barber Manufacturers Association.  
National Broom Manufacturers Association.  
National Building Granite Quarries Association.  
National Business Papers Association.  
National Canners Association.  
National Canvas Goods Manufacturers Association.  
National Cheese Institute.  
National Cinder Concrete Products Association.  
National Clay Pipe Manufacturers.  
National Coat and Suit Industry Recovery Board.  
National Concrete Burial Vault Association.  
National Concrete Masonry Association.  
National Confectioners Association.  
National Costumers Association.  
National Cottonseed Products Association.  
National Crushed Stone Association.  
National Dehydrators Association.  
National Dietary Foods Association.  
National Door Manufacturers Association.  
National Dress Manufacturers Association.  
National Editorial Association.  
National Egg Products Association.  
National Electric Sign Association.  
National Electrical Manufacturers Association.  
National Elevator Manufacturing Industry.  
National Erectors Association.  
National Federation of Textiles.  
National Fertilizer Association.  
National Fibre Can and Tube Association.  
National Founders Association.  
National Gift and Art Association.  
National Hand Embroidery and Novelty Manufacturers.  
National Handle Manufacturers Association.  
National Hardwood Lumber Association.  
National Headwear Manufacturers Association.  
National Heavy Outerwear Association.  
National Housewares Manufacturers Association.  
National Ice Cream Mix Association.  
National Industrial Sand Association.  
National Knitted Outerwear Association.  
National Kraut Packers Association.  
National Leather Fibre Conference.  
National Lime Association.  
National Lubricating Grease Institute.  
National Lumber Exporters Association.  
National Lumber Manufacturers Association.  
National Macaroni Manufacturers Association.  
National Machine Tool Builders Association.  
National Manufacturers of Soda Water Flavors.  
National Memorial Bronze Manufacturers Association.  
National Metal Spinners Association.  
National Metal Trades Association.



National Microfilm Association.  
 National Mineral Feeds Association.  
 National Mineral Wool Association.  
 National Music Printers and Allied Trades Association.  
 National Notion Association.

National Oak Flooring Manufacturers Association.  
 National Paint, Varnish and Lacquer Association.  
 National Paper Box Manufacturers Association.  
 National Paper Box Supplies Association.  
 National Paperboard Association.

National Peanut Council.  
 National Petroleum Association.  
 National Photographic Mount Manufacturers Association.  
 National Piano Manufacturers Association.  
 National Pickle Packers Association.

National Potato Chip Institute.  
 National Preservers Association.  
 National Pretzel Bakers Institute.  
 National Printing Equipment Association.  
 National Railway Appliances Association.

National Rainwear Manufacturers Association.  
 National Ready Mixed Concrete Association.  
 National Renderers Association.  
 National Sand and Gravel Association.  
 National School Service Institute.

National Screw Machine Products Association.  
 National Shoe Manufacturers Association.  
 National Shrimp Cannery Association.  
 National Skirt and Sportswear Association.  
 National Slag Association.

National Slate Association.  
 National Soft Wheat Millers Association.  
 National Soup Mix Association.  
 National Soybean Processors Association.  
 National Split Pea Association.

National Spray Painting and Finishing Association.  
 National Sprayer and Duster Association.  
 National Standard Parts Association.  
 National Steam Specialty Club.  
 National Stripper Well Association.

National Terrazzo and Mosaic Association.  
 National Textile Processors Guild.  
 National Tool and Die Manufacturers Association.  
 National Truck Body Manufacturers Association.  
 National Truck Tank and Trailer Tank Institute.

National Warm Air Heating and Air Conditioning Association.  
 National Warm Air Register Manufacturers Institute.  
 National Welding Supply Association.  
 National Wine Association.  
 National Women's Neckwear and Scarf Association.

National Women's Undergarment Manufacturers Association.  
 National Wood Tank Institute.  
 National Wooden Box Association.  
 National Wooden Pallet Manufacturers Association.

National Work Clothing Manufacturers Association.

Natural Casing Institute.  
 Natural Gasoline Association of America.  
 Natural Gasoline Supply Men's Association.  
 Negligee Manufacturers Association.  
 Negro Newspaper Publishers Association.

New England Manufacturing Jewelers and Silversmiths Association.  
 News Print Service Bureau.  
 Newsprint Manufacturers Association of the United States.

Non-Ferrous Founders Society.  
 Northeastern Lumber Manufacturers Association.

Northern Hemlock and Hardwood Manufacturers Association.

Northern Pine Manufacturers Association.  
 Ocean Pearl Button Manufacturers Association.  
 Office Equipment Manufacturers Institute.  
 Oil Heat Institute of America.

Oil Mill Machinery Manufacturers and Supply Association.

Open Steel Flooring Institute.  
 Optical Manufacturers Association.  
 Orthopedic Appliance and Limb Manufacturers Association.  
 Outboard Boat Manufacturers Association.

Outboard Motor Manufacturers Association.  
 Oxychloride Cement Association.  
 Packaging Institute.  
 Packaging Machinery Manufacturers Institute.  
 Paper Bag Institute.

Paper Cup and Container Institute.  
 Paper Makers Advertising Association.  
 Paper Mill Wire Cloth Manufacturers Association.  
 Paper Napkin Association.  
 Paper Pail Association.

Paper Plate Association.  
 Paper Shipping Sack Manufacturers Association.  
 Paper Stationery and Tablet Manufacturers Association.  
 Papermakers Woven Felt Association.  
 Paraffined Carton Association.

Paraffined Carton Research Council.  
 Paving Brick Institute.  
 Peanut Butter Manufacturers Association.  
 Pencil Makers Association.  
 Pennsylvania Grade Crude Oil Association.  
 Periodical Publishers Association of America.



- Petroleum Equipment Suppliers Association.  
 Philippine Mahogany Manufacturers Import Association.  
 Pickle Manufacturers Society.  
 Picture Moulding and Framed Products Association.  
 Pin, Clip, and Fastener Association.  
 Pipe Fabrication Institute.  
 Pipe Fittings Manufacturers Association.  
 Piston Ring Manufacturers Group.  
 Plastic Coatings and Film Association.  
 Plastic Materials Manufacturers Association.  
 Plastic Products Manufacturers Association.  
 Plastic Wall Tile Manufacturers Institute.  
 Pleaters, Stitchers and Embroiderers Association.  
 Plumbing and Drainage Manufacturers Association.  
 Pneumatic Automotive Equipment Association.  
 Point of Purchase Advertising Institute.  
 Ponderosa Pine Woodwork Association.  
 Popcorn Processors Association.  
 Popular Priced Dress Manufacturers Group.  
 Porcelain Enamel Institute.  
 Portland Cement Association.  
 Poultry Publishers Association.  
 Power Crane and Shovel Association.  
 Power Transmission Association.  
 Power Transmission Council.  
 Prefabricated Home Manufacturers Institute.  
 Pressed Metal Institute.  
 Printing Industry of America.  
 Processing Oils and Chemicals Association.  
 Producers Council.  
 Propeller Fan Manufacturers Association.  
 Proprietary Association.  
 Public Seating Industry.  
 Puerto Rico Rum Institute.  
 Pulp and Paper Machinery Association.  
 Pulverizing Machinery and Equipment Association.  
 Pyrotechnic Industries.  
 Quality Bakers of America Cooperative, Inc.  
 Radio Manufacturers Association.  
 Rail Steel Bar Association.  
 Railway Appliance Manufacturers Association.  
 Railway Business Association.  
 Railway Car Appliances Association.  
 Railway Electric Supply Manufacturers Association.  
 Railway and Industrial Spring Association.  
 Railway Supply Manufacturers Association.  
 Railway Telegraph and Telephone Appliance Association.  
 Railway Tie Association.  
 Rain Pipe and Trough Manufacturers Council.  
 Rayon Yarn Producers Group.  
 Red Cedar Shingle Bureau.  
 Redwood Shingle Association.  
 Refrigeration Equipment Manufacturers Association.  
 Resistance Welder Manufacturers Association.  
 Rice Millers Association.  
 Ring Traveler Manufacturers Association.  
 R L M Standards Institute.  
 Rock and Ore Crusher Association.  
 Rolling Door Association.  
 Rolling Mill Machinery and Equipment Association.  
 Rosin Oil Institute.  
 Rubber Manufacturers Association.  
 Rubber Reclaimers Association.  
 Saddlery Hardware Manufacturers Institute.  
 Saddlery Manufacturers Association of the United States.  
 Safe Manufacturers National Association.  
 Safety Glass Association.  
 Salt Producers Association.  
 Sand-Lime Brick Association.  
 Sanitary Institute of America.  
 Saw Mill Machinery Manufacturers Association.  
 Scientific Apparatus Makers of America.  
 Seafood Statistical Bureau.  
 Seamless Steel Tube Institute.  
 Self-Rising Flour Institute.  
 Service Tools Institute.  
 Sewing Machine Trade Association.  
 Sheet Metal Screw Statistical Service.  
 Shipbuilders Council of America.  
 Shipping Container Institute.  
 Shirt Institute.  
 Shoe Pattern Manufacturers Association.  
 Signal Appliance Association.  
 Silk Commission Manufacturers Association.  
 Silk and Rayon Printers and Dyers Association of America.  
 Silver Users Association.  
 Sink and Counter Top Manufacturers Institute.  
 Skein Dyers Association of America.  
 Slide Fastener Manufacturers Association.  
 Small Brewers Association.  
 Soap and Detergent Manufacturers Association.  
 Society of the Plastics Industry.  
 Socket Screw Products Bureau.  
 Soda Fountain Manufacturers Association.  
 Soda Pulp Manufacturers Association.  
 Sodium Silicate Manufacturers Institute.  
 Soft Fibre Manufacturers Institute.  
 Southern Combed Yarn Spinners Association.  
 Southern Cypress Manufacturers Association.  
 Southern Furniture Manufacturers Association.  
 Southern Garment Manufacturers Association.  
 Southern Hardwood Producers.  
 Southern Lumber Exporters Association.  
 Southern Pine Association.

- Soy Flour Association.  
 Special Refractories Association.  
 Specialty Paper and Board Affiliates.  
 Sporting Arms and Ammunition Manufacturers Institute.  
 Spring Manufacturers Association.  
 Spring Washer Institute.  
 Stained Glass Association of America.  
 Stained and Leaded Glass Association.  
 Steam Engine Manufacturers Association.  
 Steam Heating Equipment Manufacturers Association.  
 Steel Boiler Institute.  
 Steel Founders Society of America.  
 Steel Joist Institute.  
 Steel Kitchen Cabinet Institute.  
 Steel Plate Fabricators Association.  
 Steel Shipping Container Institute.  
 Steel Tank Institute.  
 Sterling Silversmiths Guild of America.  
 Stoker Manufacturers Association.  
 Structural Clay Products Institute.  
 Sulphite Paper Manufacturers Association.  
 Sun Glass Institute.  
 Sweet Wine Producers Association of California.  
 Synthetic Organic Chemical Manufacturers Association.  
 Tag Manufacturers Institute.  
 Tall Oil Association.  
 Tanners Council of America.  
 Tapioca Institute of America.  
 Textile Bag Manufacturers Association.  
 Textile Color Card Association of the United States.  
 Textile Fabrics Association.  
 Textile Refinishers Association.  
 Theatre Equipment and Supply Manufacturers Association.  
 Thread Institute.  
 Tie Fabrics Association.  
 Tile Council of America.  
 Tile Manufacturers Association.  
 Tire and Rim Association.  
 Tissue Association.  
 Toilet Goods Association.  
 Toncan Culvert Manufacturers Association.  
 Toy Manufacturers of the United States of America.  
 Track Supply Association.  
 Trailer Coach Manufacturers Association.  
 Transportation Metal Sash Institute.  
 Truck Trailer Manufacturers Association.  
 Tubular Exchanger Manufacturers Association.  
 Tubular Plumbing Goods Institute.  
 Tubular and Split Rivet Council.  
 Tufted Textile Manufacturers Association.  
 Twisted Jute Packing and Oakum Institute.  
 Underwear Institute.  
 Uniform Manufacturers Exchange.  
 United Better Dress Manufacturers Association.  
 United Fur Manufacturers Association.  
 United Infants and Children's Wear Association.  
 United Knitwear Manufacturers League.  
 United Pants and Novelties Contractors Association.  
 United Popular Dress Manufacturers Association.  
 United States Beet Sugar Association.  
 United States Brewers Foundation.  
 United States Cane Sugar Refiners Association.  
 United States Cap Screw Service Bureau.  
 United States Copper Association.  
 United States Machine Screw Service Bureau.  
 United States Paper Exporters Council.  
 United States Potters Association.  
 United States Pulp Producers Association.  
 United States Red Cedar Shingle Industry.  
 United States Wood Screw Service Bureau.  
 Upholstery and Drapery Fabric Manufacturers Association.  
 Vacuum Cleaner Manufacturers Association.  
 Valve Manufacturers Association.  
 Varnished Tubing Association.  
 Vegetable Parchment Manufacturers Association.  
 Veneer Association.  
 Venetian Blind Association of America.  
 Vermiculite Institute.  
 Visual Equipment Manufacturers Council.  
 Vitreous China Plumbing Fixtures Association.  
 Vitrified China Association.  
 Wall Paper Institute.  
 Washable Suits, Novelties and Sportswear Contractors Association.  
 Water and Sewage Works Manufacturers Association.  
 Water Softener and Filter Institute.  
 Waterproof Paper Manufacturers Association.  
 Waxed Paper Institute.  
 Webbing Manufacturers Institute.  
 West Coast Lumbermen's Association.  
 Western Pine Association.  
 Western Red and Northern White Cedar Association.  
 Wet Ground Mica Association.  
 Window Shade Institute.  
 Wine Institute.  
 Wire Machinery Builders Association.  
 Wire Reinforcement Institute.  
 Wire Rope Institute.  
 Wirebound Box Manufacturers Association.  
 Wood Fibre Blanket Institute.  
 Wood Office Furniture Institute.

Wood Turners Service Bureau.  
Wooden Pail and Tub Association.  
Wool Hat Manufacturers Association of America.  
Woolen Hosiery Institute of America.

Woolknit Associates.  
Work Glove Institute.  
Woven Wire Products Association.  
Writing Paper Manufacturers Association.

Wholesale and Retail Associations

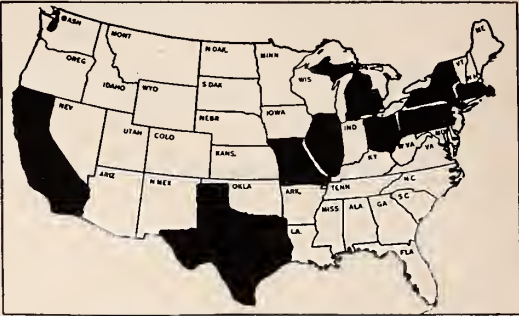
According to the Department of Labor, there were almost 10 million employees in wholesale and retail trade at the start of 1949. Department of Commerce estimates of 1948 retail and wholesale sales gave \$130 billion for the Nation's almost 1.8 million retail stores, and \$94 billion for the almost 190,000 wholesale establishments. The wholesale sales figure does not include manufacturers' sales branches. The 1947 total was \$88 billion (or \$155 billion if manufacturers' sales branches are included).

Representing these approximately 2 million firms are 90 national associations of retailers (and over 3,000 State and local associations) and 250 national associations of wholesalers (1,000 State and local groups). Most of the larger local associations are affiliated with the national organizations. The National Association of Retail Grocers has over 400 local associations as affiliates, and is the largest in this respect. Largest of distributor associations in size of staff is the National Retail Dry Goods Association, with over 80 employees. The NRDGA carries on an unusually full program of activities.

Wholesale employment

The last census of wholesale trade (1939) showed 1.6 million employees in wholesale trade. The following table gives the relative size of employment for 23 commodity fields in that part of wholesale trade covered by service and limited-function wholesalers (that is, all wholesale trade except manufacturers' sales branches, farm products assemblers, petroleum bulk outlets, and agents and brokers). The greater part of the 250 national associations of wholesalers are in these 23 fields.

Some Leading States in Wholesale Employment.



Wholesale Trade Employment service and limited-function by Commodity Fields, 1939.

Commodity field:	Percent of total
Grocers . . . . .	17
Farm products (consumer goods) . . .	10
Automotive . . . . .	8
Machinery . . . . .	8
Beer, etc. . . . .	5
Waste materials . . . . .	5
Dry goods . . . . .	4
Hardware . . . . .	4
Electrical goods . . . . .	4
Building materials . . . . .	4
Clothing . . . . .	3
Drugs . . . . .	3
Farm products (raw materials) . . . .	3
Paper . . . . .	2
Farm supplies . . . . .	2
Furniture . . . . .	2
Metals . . . . .	2
Plumbing supplies . . . . .	2
Tobacco . . . . .	2
Chemicals . . . . .	1
Coal . . . . .	1
Jewelry . . . . .	1
Sporting goods . . . . .	1

Source: Bureau of the Census, U. S. Department of Commerce (Census of Business).

Retail employment

Approximately 40 percent of the 4.6 million retail store employees (in 1939) were in food and kindred establishments. Then came clothing and general merchandise



stores with 22 percent, and the automobile-filling stations group with 15 percent.

Furniture stores and drug stores each furnished 4 percent of all retail jobs. Then came building materials, fuel and ice, and hardware and farm implements with 2 percent each.

### *Department of Commerce information*

The Marketing Division in the Office of Domestic Commerce is an excellent source of information on wholesale and retail trade. Its work is guided by an advisory committee representing approximately 50 national associations of retailers and 50 leading retail proprietors. This Division also serves the various business service trades.

The Bureau of the Census, Business Division, is in charge of the 1948 Census of Business, work on which was started in early 1949. Available without charge are the Division's various current reports on retail and wholesale trade, with breakdowns for most States and leading fields of business.

### *Local problems*

Manufacturers' problems are usually national or regional in scope. Retailers' problems are generally so localized that the number of national retail associations is comparatively small. Only a few of the retail groups listed below have staffs of 25 or more persons. Among these are:

**AMERICAN RETAIL FEDERATION**—claims to speak for some 500,000 of the 1,800,000 retail stores, through 20 national and 34 State associations.

**NATIONAL RETAIL DRY GOODS ASSOCIATION**—has by far the largest staff of any retail association. The NRDGA is the spokesman for department stores, the largest branch of retail trade as to average sales and employment per store.

**NATIONAL RETAIL FURNITURE ASSOCIATION**—its "National Furniture Review" has a circulation of 11,000.

**NATIONAL AUTOMOBILE DEALERS ASSOCIATION**—its "NADA Magazine" goes to over 30,000

merchants. A large proportion of national associations in the retail field publish formal magazines of the trade journal type. This is in sharp contrast to national associations of manufacturers, few of which issue magazines.

### *Retail "small business"*

Retail trade includes the Nation's greatest number of very small business units—960,000 stores had prewar average annual sales of less than \$10,000. In fact, only 430,000 of the nearly 1,800,000 total, including 90,000 chain-owned retail establishments, had individual average annual receipts of at least \$20,000. These larger stores, comprising 24 percent of all stores, had 78 percent of all sales. The remaining 1,340,000 small-business units, or 76 percent of total stores, accounted for 22 percent of total retail trade.

As the population increases, the number of retail stores rises—the average is one store for every 80 persons. In 1929 there were approximately 1.5 million stores to serve 122 million people. In 1948 almost 1.8 million stores were needed for the population of 146 million people. Of all retail stores in 1939, 47 percent were operated by the proprietor without any paid employees; 39 percent had only 1 to 3 employees. These two small-store groups had 86 percent of all stores, but only 41 percent of total retail trade employment. Such stores tend to belong to local associations rather than to those of national scope. In 1947, according to Social Security Administration data, there were over 300,000 retail stores with no paid employees, and 500,000 with 1 to 3 employees, a total of 1,300,000 business firms of very small size.

Many fields in the service industries (such as beauty shops, shoe and other repair shops) carry on retail trade to a limited extent. Such firms often become members of trade associations of retailers. The service industries comprise the second largest field of small business in the United States. Of the 640,000 firms in this group



in 1939, 55 percent had no employees, and 35 percent had only 1 to 3 workers. In 1947, there were almost 150,000 shops with no employees, and 400,000 with 1 to 3 workers, a total of 550,000 very small establishments.

### *Associations*

Approximately 250 national associations of wholesalers and 90 of retailers are named in the two lists following. Full

details on each are contained in the various Industry Sections. The 50 Webb-Pomerene Act export associations have been included in the wholesale list because the chief purpose of most of these groups is to act as sales agents of manufacturing companies, and in some cases as wholesalers. Some of the associations listed include both wholesalers and retailers in their memberships; a few include both manufacturers and distributors.

## 250 Associations of Wholesalers

(Full detail on each are given in the various Industry Sections)

American Association of Felt and Straw Goods Importers.  
 American Bakers Association.  
 American Coal Sales Association.  
 American Cotton Linter Association.  
 American Cotton Shippers Association.  
 American Cranberry Exchange.  
 American Dental Trade Association.  
 American Fur Merchants Association.  
 American Hardwood Exporters, Inc. (Webb association).  
 American Honey Institute.  
 American Institute of Wholesale Plumbing and Heating Supply Associations.  
 American Machine Tool Distributors Association (Webb association).  
 American Machine Tool Export Association.  
 American Office Supply Exporters Association.  
 American Provisions Export Co. (Webb association).  
 American Rabbit Dealers Association.  
 American Seed Trade Association.  
 American Silk Council.  
 American Soda Pulp Export Association (Webb association).  
 American Spice Trade Association.  
 American Spring Manufacturers Export Association (Webb association).  
 American Steel Warehouse Association.  
 American Stockyards Association.  
 American Stone Importers Association.  
 American Surgical Trade Association.  
 American Tin Trade Association.  
 American Tire Manufacturers Export Association (Webb association).  
 American Trade Association for British Woolens.  
 American Watch Assemblers Association.  
 Appliance Parts Jobbers Association.

Associated Equipment Distributors.  
 Association of American Importers of Green Olives.  
 Association of American Wood Pulp Importers.  
 Association of Cotton Textile Merchants of New York.  
 Association of Cotton Yarn Distributors.  
 Association of Food Distributors.  
 Association of Independent Optical Wholesalers.  
 Association of Steel Distributors.  
 Automotive Electric Association.  
 Aviation Distributors and Manufacturers Association.  
 Bead and Stone Importers Association.  
 Beauty and Barber Supply Institute.  
 Biscuit and Cracker Distributors Association.  
 Bristle Institute of America.  
 Burlap and Jute Association.  
 Burley Leaf Tobacco Dealers Association.  
 California Alkali Export Association (Webb association).  
 California Dried Fruit Export Association (Webb association).  
 California Rice Exporters (Webb association).  
 Carbon Black Export, Inc. (Webb association).  
 Citrus Corporation of America (Webb association).  
 Coal Exporters Association of the United States.  
 Cocoa Merchants Association of America.  
 Concrete Reinforcing Steel Institute.  
 Cotton Importers Association.  
 Dental Dealers of America.  
 Dried Fruit Association of California.  
 Door Export Co. (Webb association).  
 Douglas Fir Export Co. (Webb association).  
 Durex Abrasives Corporation (Webb association).  
 Easco Lumber Association (Webb association).  
 Electrical Export Corporation (Webb association).

- Electrical Manufacturers Export Association  
 (Webb association).  
 Embroidery Merchants Association.  
 Essential Oil Association of the United States.  
 Export Screw Association of the United States  
 (Webb association).  
 Farm Equipment Wholesalers Association.  
 Federal Wholesale Druggists Association.  
 Federation of Cash Grain Commission Merchants  
 Association.  
 Fish Distributors Cooperative Association.  
 Fishery Council.  
 Flints Export Agency (Webb association).  
 Florida Hard Rock Phosphate Export Association  
 (Webb association).  
 Flour Millers Export Association (Webb associa-  
 tion).  
 Food Service Equipment Industry.  
 Friction Materials Export Association (Webb asso-  
 ciation).  
 Frozen Food Locker Institute.  
 Fur Brokers Association of America.  
 Garden Seed Association.  
 General Milk Sales Inc.  
 Goodyear Tire and Rubber Export Co. (Webb as-  
 sociation).  
 Grain and Feed Dealers National Association.  
 Hard Fibres Association.  
 Hosiery Wholesalers National Association.  
 Independent Druggists Alliance.  
 Independent Grocers Alliance.  
 Independent Merchants Exporters Association.  
 Independent Wholesale Dry Goods Association.  
 Institute of American Poultry Industries.  
 Institute of Scrap Iron and Steel.  
 Institutional and Service Textile Distributors.  
 International Apple Association.  
 International Silk Guild.  
 Kapok Association.  
 Lace and Embroidery Association of America.  
 Laundry and Cleaners Allied Trades Association.  
 Leaf Tobacco Exporters Association.  
 Linen Trade Association.  
 Linseed Association of New York.  
 Machinery Dealers National Association.  
 Machinery—Metals Export Club.  
 Manufacturers Agents National Association.  
 Maine Sardine Packers Export Association (Webb  
 association).  
 Marble Institute of America.  
 Metal Lath Export Association (Webb association).  
 Model Industry Association.  
 Motion Picture Export Association (Webb associa-  
 tion).  
 Motor and Equipment Wholesalers Association.  
 National-American Wholesale Grocers Association.  
 National-American Wholesale Lumber Association.  
 National Association of Alcoholic Beverage  
 Importers.  
 National Association of Credit Men.  
 National Association of Flour Distributors.  
 National Association of Hardwood Wholesalers.  
 National Association of Hotel & Restaurant Pur-  
 veyors.  
 National Association of Ice Industries.  
 National Association of Importers of Hides and  
 Skins.  
 National Association of Merchandise Brokers.  
 National Association of Musical Merchandise  
 Wholesalers.  
 National Association of Non-Slaughtering Meat  
 Processors and Wholesalers.  
 National Association of Sheet Metal Distributors.  
 National Association of Shoe Wholesalers.  
 National Association of Steel Exporters.  
 National Association of Tobacco Distributors.  
 National Association of Waste Material Dealers.  
 National Association of Wholesalers.  
 National Bakers Supply House Association.  
 National Barrel and Drum Association.  
 National Beer Wholesalers Association.  
 National Broom Corn and Supply Dealers  
 Association.  
 National Burlap Bag Dealers Association.  
 National Butane Propane Association.  
 National Button Association.  
 National Candy Wholesalers Association.  
 National Coffee Association.  
 National Commercial Refrigerator Sales  
 Association.  
 National Contract Hardware Association.  
 National Cottonseed Products Association.  
 National Council of American Importers.  
 National Council of Independent Petroleum Asso-  
 ciations.  
 National Electrical Wholesalers Association.  
 National Electronic Distributors Association.  
 National Fats and Oils Brokers Association.  
 National Fisheries Institute.  
 National Food Brokers Association.  
 National Food Distributors Association.  
 National Gift and Art Association.  
 National Grain Trade Council.  
 National Hay Association.  
 National Heating Wholesalers Association.  
 National Hide Association.  
 National Institute of Oil Seed Products.  
 National League of Wholesale Fresh Fruit and  
 Vegetable Distributors.

National Leather and Shoe Finders Association.  
 National Lighting Fixture Guild.  
 National Live Stock Exchange.  
 National Lumber Exporters Association.  
 National Oil Marketers Association.

National Paper Trade Association.  
 National Plywood Distributors Association.  
 National Poultry, Butter and Egg Association.  
 National Sanitary Supply Association.  
 National Sporting Goods Association.

National Standard Parts Association.  
 National Stationers Association.  
 National Sugar Brokers Association.  
 National Supply Association.  
 National Supply & Machinery Distributors Association.

National Voluntary Groups Institute.  
 National Wallpaper Wholesalers Association.  
 National Welding Supply Association.  
 National Wheel and Rim Association.  
 National Wholesale Druggists Association.

National Wholesale Frozen Food Distributors.  
 National Wholesale Furniture Association.  
 National Wholesale Garment Association.  
 National Wholesale Hardware Association.  
 National Wholesale Jewelers Association.

National Wholesale Lumber Distributing Yard Association.  
 National Wool Trade Association.  
 Naval Stores Dealers Association.  
 North American Export Grain Association.  
 Oil Trades Association of New York.

Olive Oil Association of America.  
 Optical Wholesalers National Association.  
 Oriental Rug Importers Association.  
 Overseas Automotive Club.  
 Oyster Growers and Dealers Association.

Pacific Forest Industries (Webb association).  
 Pacific Fresh Fruit Export Association (Webb association).

Pencil Industry Export Association (Webb association).

Perfumery Importers Association.  
 Petroleum Equipment Suppliers Association.

Philippine Mahogany Manufacturers Import Association.

Photographic Merchandising and Distributing Association.

Pipe Fittings and Valve Export Association (Webb association).

Potash Export Association (Webb association).  
 Poultry and Egg National Board.

Railway Car Export Corporation of America  
 (Webb association).

Raw Fur and Wool Association of St. Louis.

Redwood Export Company (Webb association).  
 Refrigeration Equipment Wholesalers Association.  
 Rice Export Association.  
 Rubber Export Association (Webb association).  
 Rubber Trade Association of New York.

Salesmen's organizations. See p. 388.  
 Southern Lumber Exporters Association.  
 Sponge Institute.  
 Steam Locomotive Export Association (Webb association).

Steel Products Warehouse Association.

Sulphur Export Corporation (Webb association).  
 Tea Association of the United States.  
 Tea Bureau.

Terminal Elevator Grain Merchants Association.  
 Texas Rice Export Association (Webb association)

Textile Brokers Association.  
 Textile Distributors Institute.  
 Textile Export Association of the United States  
 (Webb association).

Textile Fabrics Association.  
 Textile Waste Exchange.

Theatre Equipment Dealers Protective Association.  
 Tobacco Associates, Inc.  
 Tobacco Association of the United States.  
 Toy Wholesalers Association of the United States.  
 Typewriter Manufacturers Export Association  
 (Webb association).

United Fresh Fruit and Vegetable Association.  
 United States Alkali Export Association (Webb association).

United States Paper Exporters Council.  
 United States Scientific Export Association (Webb association).

United States Shellac Importers Association.

United States Wholesale Grocers Association.  
 Universal Dairy Products Co. (Webb association).  
 Walnut Export Sales Co. (Webb association).  
 Washington Evaporated Apple Export Association  
 (Webb association).

Watch Material Distributors Association.

Wescosa Lumber Association (Webb association).  
 Wholesale Commission Florists of America.  
 Wholesale Dry Goods Institute.  
 Wholesalers Stationers Association of the United States.

Wine and Brandy Export Association (Webb association).

Wine and Spirits Wholesalers of America.  
 Wire Rope Export Trade Association (Webb association).

Wood Naval Stores Export Association (Webb association).

Woolen Wholesalers National Association.  
 Woolknit Associates.

Yarn Merchants Association.



## 90 Associations of Retailers

Full details on each are given in the various Industry Sections. The 12 associations marked with an asterisk are composed entirely, or largely, of chain stores (including wholesaler-sponsored chains).

- American Association of Nurserymen.
- American Booksellers Association.
- American National Retail Jewelers Association.
- American Retail Coal Association.
- American Retail Federation.
- Art and Antique Dealers League of America.
- Associated Retail Bakers of America.
- \*Associated Retail Confectioners of the United States.
- Associated Ship Chandlers.
- Associated Tavern Owners of America.
- Automotive Trade Association Managers.
- Central Council of National Retail Associations.
- Chamber of Commerce of the United States (Distribution Department).
- Controllers Congress (an affiliate of the National Retail Dry Goods Association).
- Cooperative Food Distributors of America.
- Custom Tailors and Designers of America.
- Florists Telegraph Delivery Association.
- Grain and Feed Dealers National Association.
- Guild of Prescription Opticians of America.
- \*Independent Druggists Alliance.
- Independent Food Distributors Council.
- \*Independent Grocers Alliance of America.
- \*Institute of Distribution.
- International Association of Electrical Leagues.
- Jewelry Industry Council.
- \*Limited Price Variety Stores Association.
- \*Mail Order Association of America.
- Master Photo Dealers and Finishers Association.
- Milk Industry Foundation.
- Monument Builders of America.
- \*National Association of Chain Drug Stores.
- National Association of College Stores.
- National Association of Credit Jewelers.
- National Association of Direct Selling Companies.
- \*National Association of Food Chains.
- National Association of Independent Tire Dealers.
- National Association of Music Merchants.
- National Association of Retail Clothiers and Furnishers.
- National Association of Retail Druggists.
- National Association of Retail Grocers.
- National Association of Retail Ice Cream Manufacturers.
- National Association of Retail Meat Dealers.
- National Association of Retail Secretaries.
- \*National Association of Shoe Chain Stores.
- National Association of Variety Stores.
- National Association of Visual Education Dealers.
- National Auto Wreckers Association.
- National Automatic Merchandising Association.
- National Automobile Dealers Association.
- National Conference of State Retail Associations.
- National Congress of Petroleum Retailers.
- National Consumer-Retailer Council.
- National Electrical Retailers Association.
- National Federation of Woman's Exchanges.
- National Industrial Stores Association.
- National Luggage Dealers Association.
- National Mail Order Nurserymen's Association.
- National Office Furniture Association.
- National Office Machine Dealers Association.
- National Restaurant Association.
- National Retail Credit Association.
- National Retail Dry Goods Association.
- National Retail Farm Equipment Association.
- National Retail Florists Association.
- National Retail Furniture Association.
- National Retail Hardware Association.
- National Retail Liquor Package Stores Association.
- National Retail Lumber Dealers Association.
- National Retail Tea and Coffee Merchants Association.
- National Retailer-Owned Grocers, Inc.
- National Shoe Retailers Association.
- National Society of Auctioneers.
- National Sporting Goods Association.
- National Stationers Association.
- National Tavern Association.
- National Used Car Dealers Association.
- \*National Voluntary Groups Institute.
- Retail Credit Institute of America.
- Retail Manufacturing Furriers of America.
- Retail Paint & Wall Paper Distributors of America.
- Retail Tobacco Dealers of America.
- Society of American Florists and Ornamental Horticulturists.
- Society of Antique Silver Dealers of America.
- Specialty Bakery Owners of America.
- Specialty Stores Association.
- \*Super Market Institute.
- Trailercoach Dealers National Association.
- \*Women's Apparel Chains Association.



## Multiple Association Offices

THE term "multiple-management" is here used to indicate an office which acts as the secretarial staff for four or more national trade associations. There are comparatively few of these management offices in the United States.

In most cases the industries covered by the associations are small in size and somewhat closely related. For example, the largest multiple-secretary office manages 15 separate bureaus or associations for such smaller manufacturing industries as wire screen, pins and clips, hairpins, buckles, washers, etc., in the metals field; and two associations of manufacturers of crane machinery. The next largest, with 12 associations, serves seven wholesale metal products groups and several associations of manufacturers of brushes, welders, etc. Another, with 10 organizations, has one association each for five types of screws, one for a special type of rivet, etc. An office with eight associations has one for canned peas, one for split peas, one for canned cherries, and so on.

The scope of service rendered is some-

times limited, with statistical reporting and legislative research the major activities. The office staff (full time) usually averages one specialist and one clerk for each association represented. Association dues, therefore, can be kept to a minimum, in line with the type of specialized service given.

Multiple association offices fill a special need, yet the system has not increased to any extent in recent years (see data in 1947, 1942, and prior directories of the Department of Commerce). The oldest multiple office, now headed by George A. Fernley, was organized more than 50 years ago by the Fernley family. An especially interesting set-up is that of the Machinery and Allied Products Institute, formed during the NRA period, which acts as a loose federation of twenty-one independent, separately staffed associations but as a multiple secretary or joint secretariat for nine others. In this way MAPI serves 30 of the 150 national associations in the machinery field. The 17 multiple offices listed below manage 120 associations, chiefly of manufacturers.

Four offices have 10 or more associations each (a total of 49 associations):

H. S. Blake, New York City . . . .	15 associations . . . .	(Largely metal products: pins, buckles, etc.).
G. A. Fernley, Philadelphia . . . .	12 associations . . . .	(Largely wholesalers).
W. J. Parker, New York City . . . .	do . . . .	(Largely metal products).
G. P. Byrne, New York City . . . .	10 associations . . . .	(Largely metal products: screws, etc.).

Eight offices have 5 to 9 associations each (a total of 53 associations):

Machinery and Allied Products Institute, Chicago.	9 associations	(Metal products).
D. S. Hunter, Cleveland	8 associations	(Largely metal containers).
Byrne Marcellus, Chicago	do	(Largely peas, cherries, etc.).
O. J. Condon, Washington, D. C.	6 associations	(Largely ornamental iron products).
R. K. Hanson, Pittsburgh	do	(Largely metal products).
C. C. Rohrbach, New York City	do	(Largely drills, compressed air, etc.).
J. Goldstein, New York City	5 associations	(Men's clothing).
H. H. Robbins, Chicago	do	(Paper packages).

Five offices have 4 associations each (a total of 20 associations):

- S. N. Clarkson, New York City (furnaces, mica, etc.).
- A. V. Gruhn, Chicago (insurance; mutual companies).
- W. A. Penrose, Washington, D. C. (wire cloth, wooden spoons, etc.).
- Stevenson, Jordan and Harrison, New York City (glassware, candles, etc.).
- H. B. Sweatt, New York City (chemical products).

## 130 Offices with Two or Three Associations Each

In contrast to the 17 association management offices listed below, there are a number of offices representing two or three associations each. In some instances the associations cover separate industries. In others, there are separate associations or bureaus covering different branches of the

same industry. For example, one office manages the National Sand and Gravel Association (formed in 1917), the National Ready Mixed Concrete Association (1930), and the National Industrial Sand Association (1936).

Seventeen Multiple Association Management offices and 130 association offices representing two or three organizations each:

### Ahearn, Vincent P.

- National Theatre Bldg., Washington 4, D. C.
- National Industrial Sand Association.
- National Ready Mixed Concrete Association.
- National Sand and Gravel Association.

### Angster, Herbert C.

- 39 South La Salle St., Chicago 3, Ill.
- National Association of Domestic and Farm Pumping Equipment and Allied Products Manufacturers.
- National Association of Water Conditioning Equipment Manufacturers.

### Atkinson, H. A.

- 170 East 64th St., New York 21, N. Y.
- Church Peace Union.
- World Alliance for International Friendship through the Churches.

### Bacon, Ralph W. (See Organization Service Corp.)

### Baldwin, Robert T.

- 50 East 41st St., New York 17, N. Y.
- Chlorine Institute.
- Milk Sugar Institute.

### Bane, Frank.

- 1313 East 60th St., Chicago 37, Ill.
- Council of State Governments.
- Governors Conference of the United States.
- This is the headquarters address of the Public Administration Clearing House; see sec. 15.

### Baxter, Frank H.

- 370 Lexington Ave., New York 17, N. Y.
- Electrical Solderless Service Connector Institute.
- Tag Manufacturers Institute.

### Becker, F. G.

- 224 South Michigan Ave., Chicago 4, Ill.
- Fibre Box Association.
- National Paperboard Association.

### Benson, Arnon N.

- 307 North Michigan Ave., Chicago 1, Ill.
- Outboard Boat Manufacturers Association.
- Outboard Boating Club of America.
- Outboard Motor Manufacturers Association.

### Blake, Herbert S., Jr. (See Organization Service Corp.)

### Blake, Montgomery S. (See Organization Service Corp.)

**Blank, Ben.**

171 Madison Ave., New York 16, N. Y.  
 Bead and Stone Importers Association.  
 Yarn Merchants Association.

**Bluth, Marc G.**

307 North Michigan Ave., Chicago 1, Ill.  
 Committee of Ten Coal and Heating Industries.  
 Stoker Manufacturers Association.

**Booth, Robert S.** (See Organization Service Corp.)**Bosson, Campbell.**

30 State St., Boston 9, Mass.  
 Bobbin Manufacturers Association.  
 National Leather Fibre Conference.

**Braucher, Frank.**

271 Madison Ave., New York 16, N. Y.  
 Magazine Advertising Bureau.  
 Periodical Publishers Association of America.  
 Publishers Information Bureau.

**Burke, Thomas J.**

122 East 42d St., New York 17, N. Y.  
 Glassine and Greaseproof Manufacturers Association.  
 Sulphite Paper Manufacturers Association.  
 Vegetable Parchment Manufacturers Association.

**Bushnell, Asa S.**

Hotel Biltmore, New York 17, N. Y.  
 Intercollegiate Association of Amateur Athletes of America.  
 United States Olympic Association.

**Byrne, G. P.**

53 Park Pl., New York 7, N. Y.  
 Bright Wire Goods Manufacturers Service Bureau.  
 Carbon Wrench Statistical Service.  
 Electric Fuse Manufacturers Guild.  
 Service Tools Institute.  
 Sheet Metal Screw Statistical Service.  
 Socket Screw Products Bureau.  
 Tubular and Split Rivet Council.  
 United States Cap Screw Service Bureau.  
 United States Machine Screw Service Bureau.  
 United States Wood Screw Service Bureau.

**Caddow, H. A.**

717 Market St., San Francisco 3, Calif.  
 Wine and Brandy Export Association (Webb.)  
 Wine Institute.

**Carraway, R. S.**

425 West 25th St., New York 10, N. Y.  
 Burlap and Jute Association.  
 Hard Fibers Association.

**Cermak, J. J.**

1756 K St., Washington 6, D. C.  
 Facing Tile Institute.  
 Paving Brick Institute.  
 Structural Clay Products Institute.

**Clarkson, Stewart N.**

420 Lexington Ave., New York 17, N. Y.  
 Industrial Furnace Manufacturers Association.  
 Metal Treating Institute.  
 Mica Fabricators Association.  
 Wet Ground Mica Association.

**Close, Charles E.**

600 South Michigan Ave., Chicago 5, Ill.  
 Hardwood Plywood Institute.  
 Veneer Association.

**Cobrin, Harry A.**

220 Fifth Ave., New York 1, N. Y.  
 Association of Boys and Students Clothing Manufacturers, Clothing Manufacturers Association of the United States.

**Collinge, Fred A.**

Wabash, Ind.  
 Association of Manufacturers of Wood Working Machinery.  
 Beater, Jordan and Allied Equipment Manufacturers Association.  
 Machine Knife Association.

**Comeaux, C. Stewart.**

343 Lexington Ave., New York 16, N. Y.  
 Institute of Makers of Explosives.  
 Pyroxylin and Resin Coaters Institute.  
 Sporting Arms and Ammunition Manufacturers Institute.

**Condon, O. J.**

209 Cedar Ave., Washington 12, D. C.  
 Aluminum Roofing Institute.  
 Aluminum Window Manufacturers Association.  
 National Association of Miscellaneous and Ornamental Iron Manufacturers.  
 National Association of Ornamental Metal Manufacturers.  
 National Association of Ornamental Non-Ferrous Metal Manufacturers.  
 National Memorial Bronze Manufacturers Association.

**Cooke, Grace E.**

7 Water St., Boston 9, Mass.  
 Employment Agencies Protective Association of the United States.  
 National Employment Board.

**Cummings, Stanley J.**

112 East 19th St., New York 3, N. Y.  
 National Association of Uniform Manufacturers.  
 Uniform Manufacturers Exchange.



**Dalton, William.**

Tower Bldg., Washington 5, D. C.  
American Warehousemen's Association.  
National Association of Refrigerated Ware-  
houses.

**Davis, Watson.**

1719 N St., Washington 6, D. C.  
American Documentation Institute.  
Science Clubs of America.  
Science Service.

**Deeney, Leonora.**

904 Hibernia Bank Bldg., New Orleans 12, La.  
National Shrimp Cannery Association.  
Seafood Statistical Bureau.

**Deutsch, Philip O.**

19 West 44th St., New York 18, N. Y.  
Gummed Industries Association.  
Waterproof Paper Manufacturers Association.

**Dillingham, H. L.** (See Stevenson, Jordan & Harrison).

**Dinsmore, Wayne.**

407 South Dearborn St., Chicago 5, Ill.  
Associated Manufacturers of Saddlery Acces-  
sories.  
Horse and Mule Association of America.  
Saddlery Manufacturers Association of the  
United States.

**Dolan, Harry P.**

7 West Madison St., Chicago 2, Ill.  
Caster and Floor Truck Manufacturers Asso-  
ciation.  
Multiple V-Belt Drive and Mechanical Power  
Transmission Association.

**Dorsett, J. D.**

60 John St., New York 7, N. Y.  
Association of Casualty and Surety Companies.  
International Association of Casualty and  
Surety Underwriters.

**Driver, Ernest G.**

99 John St., New York 7, N. Y.  
American Institute of Marine Underwriters.  
Association of Marine Underwriters of the  
United States.

**Dunlap, H. C.**

1 Drumm St., San Francisco 11, Calif.  
California Dried Fruit Export Association.  
Dried Fruit Association of California.

**Dunn, Charles W.**

608 Fifth Ave., New York 20, N. Y.  
American Pharmaceutical Manufacturers Asso-  
ciation.  
Premium Advertising Association of America.

**Ebersole, A. L.**

1420 New York Ave., Washington 5, D. C.  
National Bowling Council.  
National Duck Pin Bowling Congress.

**Eckert, R. R.**

50 Broadway, New York 1, N. Y.  
American Bureau of Metal Statistics  
Copper Institute.  
United States Copper Association.

**Edelman, Abraham.**

1133 Broadway, New York 10, N. Y.  
Covered Button and Buckle Association.  
Plastic Products Manufacturers Association.

**Eisenman, W. H.**

7301 Euclid Ave., Cleveland 3, Ohio.  
American Society for Metals.  
National Metal Congress.

**Embrey, C. S.**

Munsey Bldg., Washington 4, D. C.  
Contractors Pump Bureau.  
Mixer Manufacturers Bureau.

**Every, Dernel.**

122 East 42d St., New York 17, N. Y.  
Kraft Paper Association.  
Tall Oil Association.

**Fairechild, I. J.**

1709 M St., Washington 6, D. C.  
Enameled Cast Iron Plumbing Fixtures Asso-  
ciation.  
Vitreous China Plumbing Fixtures Association.

**Feldman, Erwin.**

1350 Broadway, New York 18, N. Y.  
National Association of House Dress Mann-  
ufacturers.  
National Button Association.

**Fernley, George A., and Associates.**

505 Arch St., Philadelphia 6, Pa.  
(The name of the secretary of each association  
is included below.)  
American Brush Manufacturers Association (H.  
R. Rinchart).  
American Machine Tool Distributors Associa-  
tion (T. A. Fernley).  
Aviation Distributors and Manufacturers Asso-  
ciation (H. D. Richards).  
National Association of Sheet Metal Distribu-  
tors (T. A. Fernley).  
National Piano Manufacturers Association  
(G. A. Fernley).  
National Supply and Machinery Distributors  
Association (H. R. Rinchart).



**Fernley, George A., and Associates** (*continued*)

National Welding Supply Association (R. C. Fernley).  
 National Wholesale Hardware Association (G. A. Fernley).  
 National Wholesale Jewelers Association (T. A. Fernley).  
 Resistance Welder Manufacturers Association. (G. A. Fernley).  
 United Saw Service Association (H. D. Richards).  
 Watch Material Distributors Association, (H. D. Richards).

**Fickett, W. P.**

40 Worth St., New York 13, N. Y.  
 National Association of Button Manufacturers.  
 Ocean Pearl Button Manufacturers.  
 Textile Fabrics Association.

**Finkelstein, Sam.**

1450 Broadway, New York 18, N. Y.  
 Millinery Fashion Bureau.  
 Millinery Stabilization Commission.  
 National Council of Millinery Associations.

**Goldhaber, Max M.**

186 Joralemon St., Brooklyn 2, N. Y.  
 Metal Door Manufacturers Association.  
 National Metal Spinners Association.

**Goldstein, Jules.**

347 Fifth Ave., New York 16, N. Y.  
 Associated Pants Manufacturers.  
 Boys Apparel and Accessories Manufacturers Association.  
 International Association of Garment Manufacturers.  
 National Heavy Outerwear Association.  
 National Work Clothing Manufacturers Association.

**Gruhn, A. V.**

919 North Michigan Ave., Chicago 11, Ill.  
 American Mutual Alliance.  
 Federation of Mutual Fire Insurance Companies.  
 National Association of Automotive Mutual Insurance Companies.  
 National Association of Mutual Casualty Companies.

**Gutermuth, C. R.**

Investment Bldg., Washington 5, D. C.  
 American Wildlife Foundation.  
 National Resources Council of America.

**Guzik, Leo.**

32 Broadway, New York 4, N. Y.  
 Hosiery Wholesalers National Association.  
 Woolen Wholesalers National Association.

**Gwilym, H. I.**

Leader Bldg., Cleveland 14, Ohio.  
 Cab Research Bureau.  
 National Association of Taxicab Owners.

**Hadlick, Paul E.**

Builders Exchange Bldg., Minneapolis, Minn.  
 Beverage Machinery Manufacturers Association.  
 National Oil Marketers Association.

**Hagens, Orville R.**

1549 Lawrence St., Denver, Colo.  
 National Association of Horological Schools.  
 United Horological Association of America.

**Hall, John S.**

1251 First National Bank Bldg., Chicago 3, Ill.  
 Flavoring Extract Manufacturers Association of the United States.  
 Fruit and Syrup Manufacturers Association.  
 National Manufacturers of Soda Water Flavors.

**Hanson, R. Kennedy.**

Clark Bldg., Pittsburgh 22, Pa.  
 American Supply and Machinery Manufacturers Association.  
 Electric Tool Institute.  
 Fire Extinguisher Manufacturers Association.  
 Material Handling Institute.  
 Pipe Fabrication Institute.  
 Pneumatic Automotive Equipment Association.  
 (The Refrigeration Equipment Manufacturers Association was in this office until late 1948.)

**Herrmann, G. J.**

209 South State St., Chicago 4, Ill.  
 Athletic Goods Manufacturers Association.  
 Athletic Institute.

**Hiney, R. S.**

53 West Jackson Blvd., Chicago 4, Ill.  
 Employing Photo-Engravers Association of America.  
 Employing Printers of America.

**Hoskins, Glenn G.**

520 North Michigan Ave., Chicago 11, Ill.  
 National Dehydrators Association.  
 National Soup Mix Association.

**Hovey, Dave.**

Box 422, Rockford, Ill.  
 American Association of Botanical Gardens and Arboretums.  
 American Association of Zoological Parks and Aquariums.  
 American Institute of Park Executives.

**Hunter, D. S., and Associates.**

Keith Bldg., Cleveland 15, Ohio.  
Air Distribution Institute.  
Domestic Water Tank Manufacturers Council.  
Enameled Utensil Manufacturers Council.  
Galvanized Ware Manufacturers Council.  
Milk Bottle Crate Manufacturers Council.  
Milk and Ice Cream Can Institute.  
Rain Pipe and Trough Manufacturers Council.  
Rosin Oil Institute.

**Hyre, Rexford C.**

Society of Savings Bldg., Cleveland 14, Ohio.  
Musical Instrument and Accessories Industries  
Fair Trade Practice Committee.  
National Association of Musical Merchandise  
Wholesalers.

**Jackson, Rodger R.**

95 Liberty St., New York 6, N. Y.  
Laundry and Cleaners Allied Trades Association.  
Laundry and Cleaners Machinery Manufacturers Association.

**James, Harlean.**

Union Trust Bldg., Washington 5, D. C.  
American Planning and Civic Association.  
National Conference on State Parks.

**Jeffery, W. P.**

50 Broadway, New York 4, N. Y.  
Hack Saw Manufacturers Association of America.  
Manufacturers of Hard Edge, Flexible Back,  
Metal Cutting Band Saws.

**Jordan, Charles F. (See Organization Service Corp.)**

**Jourman, Ellis.**

Louderman Bldg., St. Louis 1, Mo.  
Fashion Exhibitors of America.  
National Association of Women's and Children's  
Apparel Salesmen.

**Kavanagh, John A.**

369 Lexington Ave., New York 17, N. Y.  
Flexible Packaging Institute.  
Paper Bag Institute.

**Kelley, W. J. (See Machinery and Allied Products Institute.)**

**Kiefer, Rose M. (Mrs.).**

360 North Michigan Ave., Chicago 1, Ill.  
Independent Food Distributors Council.  
National Association of Retail Grocers.

**Knighton, Wilfred L.**

303 Lexington Ave., New York 16, N. Y.  
Allied Non-Theatrical Film Association.  
Photographic Merchandising and Distributing  
Association.

**Koeppenick, E. L.**

1406 G St., Washington 5, D. C.  
National Ice Cream Mix Association.  
National Wine Association.

**Kohr, Luther A.**

1265 Broadway, New York 1, N. Y.  
American Association of Medical Milk Com-  
missions.  
Certified Milk Producers of America.

**LaChance, E.**

431 South Dearborn St., Chicago 5, Ill.  
American Association of Railroad Superintend-  
ents.  
American Railway Bridge and Building Asso-  
ciation.  
Roadmasters and Maintenance of Way Asso-  
ciation of America.

**Lamb, George P.**

Shoreham Bldg., Washington 5, D. C.  
Crown Manufacturers Association of America.  
Wire Rope Institute.

**Lerner, B. H.**

225 West 34th St., New York 1, N. Y.  
National Association of Blouse Manufacturers  
National Skirt and Sportswear Association.

**Lincoln, George J.**

Lincoln-Liberty Bldg., Philadelphia 7, Pa.  
Liquid Tight Paper Container Association.  
Milk Cap Statistical Bureau.  
National Association of Sanitary Milk Bottle  
Closure Manufacturers.

**Lindenmeyer, Paul A.**

Arcola, Ill.  
National Broom Corn and Supply Dealers As-  
sociation.  
National Broom Manufacturers Association.

**Lindsay, Harry B.**

27 Elm St., Worcester 8, Mass.  
Abrasive Grain Association.  
Grinding Wheel Institute.

**Loomis, Kenyon.**

441 Lexington Ave., New York 17, N. Y.  
Adhesive Manufacturers Association of America.  
Tapioca Institute of America.

**Lovell, M. J.**

276 Fifth Ave., New York 1, N. Y.  
House Dress Institute.  
National Association of Shirt and Pajama Man-  
ufacturers.

**Lowe, W. F.**

Kennedy Bldg., Tulsa, Okla.  
 Natural Gasoline Association of America.  
 Natural Gasoline Supply Men's Association.

**Lucas, James C.**

1627 K St., Washington 6, D. C.  
 Central Council of National Retail Associations.  
 National Conference of State Retail Associations.

**Lund, Mark H.**

122 East 42d St., New York 17, N. Y.  
 Food Tray Association.  
 Paper Plate Association.

**Machinery and Allied Products Institute.**

**W. J. Kelley, president.**  
 120 South La Salle St., Chicago 3, Ill.  
 Acts as joint secretariat for nine associations;  
 see section I.

**Marcellus, Byrne, Co.**

332 South Michigan Ave., Chicago 4, Ill.  
 American Weldment Manufacturers Association.  
 Canned Chop Suey Foods Industry.  
 Canned Pea Association.  
 Garden Seed Association  
 Hospital Industries Association.  
 National Split Pea Association.  
 National Red Cherry Institute.  
 Screen Process Printing Association, International.

**Martin, F. A.**

5795 Woodward Ave., Detroit 2, Mich.  
 Roller Skating Rink Operators Association of  
 the United States.  
 Society of Roller Skating Teachers of America.  
 United States Federation of Amateur Roller  
 Skaters.

**Maule, Walter W.**

Kennett Square, Pa.  
 Cultivated Mushroom Institute of America.  
 Mushroom Growers Cooperative Association.

**Mayham, S. L.**

9 Rockefeller Plaza, New York 20, N. Y.  
 Perfumery Importers Association.  
 Toiler Goods Association.

**Merriman, D. A.**

208 South La Salle St., Chicago 4, Ill.  
 Chain Institute.  
 Hand Chain Hoist Institute.

**Monroe, Lewis O.**

General Motors Bldg., Detroit 2, Mich.  
 Industrial Unit Heater Association.  
 National Association of Fan Manufacturers.  
 Propeller Fan Manufacturers Association.

**Moss, Harold H.**

8617 Germantown Ave., Philadelphia 18, Pa.  
 Biscuit and Cracker Distributors Association.  
 National Pretzel Bakers Institute.

**Nelson, G. A.**

30 Church St., New York 7, N. Y.  
 Railway Telegraph and Telephone Appliance  
 Association.  
 Signal Appliance Association.

**Newcomb, E. L.**

330 West 42d St., New York 18, N. Y.  
 American Foundation for Pharmaceutical Edu-  
 cation.  
 Druggists Research Bureau.

**Noelke, A. H.**

38 South Dearborn St., Chicago 3, Ill.  
 American Washer and Ironer Manufacturers  
 Association.  
 Waxed Paper Institute.

**Noffsinger, J. S.**

839 17th St., Washington 6, D. C.  
 National Council of Business Schools.  
 National Council of Technical Schools.  
 National Home Study Council.

**Organization Service Corp.**

**Herbert S. Blake, chairman.**  
 74 Trinity Pl., New York 6, N. Y.  
 (The name of the secretary of each association is  
 also included below.)  
 Broaching Tool Institute (M. S. Blake).  
 Coach Lace Institute (H. S. Blake, Jr.).  
 Electric Overhead Crane Institute (M. S. Blake).  
 Felt Association (H. S. Blake, Jr.).  
 Hair Pin and Bob Pin Manufacturers Institute  
 (M. S. Blake).  
 Hardware Cloth and Poultry Netting Institute  
 (R. W. Bacon).  
 Industrial Wire Cloth Institute (R. W. Bacon).  
 Insect Wire Screening Bureau (R. W. Bacon).  
 Metal Wearing Apparel Institute (R. S. Booth).  
 Pin, Clip, and Fastener Association (C. F.  
 Jordan).  
 Power Crane and Shovel Association (H. S.  
 Blake, Jr.).  
 Saddlery Hardware Manufacturers Institute  
 (R. S. Booth).  
 Spring Washer Institute (H. S. Blake, Jr.).  
 Transportation Metal Sash Institute (M. S.  
 Blake).  
 Tubular Plumbing Goods Institute (R. S. Booth).

**Ould, C. R.**

50 Church St., New York 7, N. Y.  
 American Spring Manufacturers Export Asso-  
 ciation.  
 Railway and Industrial Spring Association.



**Parker, H. R.** (See Stevenson, Jordan and Harrison.)

**Parker, W. J.**

366 Madison Ave., New York 17, N. Y.  
 American Die Casting Institute.  
 Automotive Lift Association.  
 Bakery Equipment Manufacturers Assn.  
 Bank and Security Vault Manufacturers Association.  
 Clock Manufacturers Association of America.  
 Forging Manufacturers Association.  
 Industrial Safety Equipment Association.  
 Kaolin Clay Producers Association.  
 National Association of Lace Curtain Manufacturers.  
 Safe Manufacturers National Association.  
 Sun Glass Institute.  
 Tubular Exchanger Manufacturers Association.

**Patterson, Mark L.**

11 South La Salle St., Chicago 3, Ill.  
 Association of Sprocket Chain Manufacturers  
 Malleable Chain Manufacturers Institute.

**Penrose, William A.**

839-17 St., Washington 6, D. C.  
 Clothespin Manufacturers of America.  
 Fine and Specialty Wire Manufacturers Association.  
 Flat Vencer Products Association.  
 Paper Mill Wire Cloth Manufacturers of the United States.

**Platt, Lester B.** (See Stevenson, Jordan and Harrison.)

**Podoloff, Maurice.**

515 Madison Ave., New York 22, N. Y.  
 American Hockey League.  
 Basketball Association of America.

**Price, J. L.**

309 West Market St., Warren, Ohio.  
 American Collectors Association.  
 National Association of Medical-Dental Bureaus.

**Rabbino, L. and M.**

331 Madison Ave., New York 17, N. Y.  
 Men's Neckwear Manufacturers Institute of America.  
 Shirt Institute.

**Radcliffe, Harry S.**

45 East 17th St., New York 3, N. Y.  
 Lace and Embroidery Association of America.  
 Linen Trade Association.  
 National Council of American Importers.

**Radcliffe, Lewis.**

5600 32d St., Washington 15, D. C.  
 Oyster Growers and Dealers Association of North America.  
 Oyster Institute of North America.  
 Sponge Institute.

**Rath, E. R.**

41 Park Row, New York 7, N. Y.  
 American Leather Belting Association.  
 Power Transmission Council.

**Reed, DeWitt C.**

105 Hndson St., New York 13, N. Y.  
 Association of American Importers of Green Olives.  
 Date Industries Association.  
 Maraschino Cherry and Glace Fruit Association.

**Reid, W. M.**

Queen and Crescent Bldg., New Orleans 12, La.  
 Rice Export Association (Webb).  
 Rice Millers Association.

**Relf, H. C.**

Washington Bldg., Tacoma 2, Wash.  
 Door Export Co.  
 Pacific Forest Industries.

**Reynolds, D. H.** (Washington Office of Machinery and Allied Products Institute.)

910 17th St., Washington 6, D. C.  
 American Machine and Parts Association.  
 Water Softener and Filter Institute.

**Rinehart, H. R.** (See Fernley, George A.)

**Robbins, Harvey H.**

111 West Washington St., Chicago 2, Ill.  
 Laminated Bakery Package Research Council.  
 Laminated Paperboard Package Association.  
 Paper Pail Association.  
 Paraffined Carton Association.  
 Paraffined Carton Research Council.

**Rohrbach, C. C.**

90 West St., New York 6, N. Y.  
 Compressed Air and Gas Institute.  
 Crucible Manufacturers Association.  
 Diamond Core Drill Manufacturers Association.  
 Heat Exchange Institute.  
 Hydraulic Institute.  
 Special Refractories Association.

**Rosoff, Morris.**

150 Broadway, New York 7, N. Y.  
 Association of Steel Distributors.  
 National Association of Steel Exporters.



**Schotterer, Ray C.**

220 Fifth Ave., New York 1, N. Y.  
 Essential Oil Association of the United States.  
 Federal Wholesale Druggists Association.  
 National Drug Trade Conference.

**Schoemer, John R.**

420 Madison Ave., New York 17, N. Y.  
 American Society of Architectural Hardware  
 Consultants.  
 National Contract Hardware Association.

**Schoonmaker, T. R.**

100 Hudson St., New York 13, N. Y.  
 Association of Food Distributors.  
 Brazil Nut Association.

**Shrum, G. D.**

Law and Finance Bldg., Pittsburgh 19, Pa.  
 Forged Tool Society.  
 Foundry Supply Manufacturers Association.

**Sibilia, P. E.**

11 Broadway, New York 4, N. Y.  
 Argentine-American Chamber of Commerce.  
 Peruvian-American Association.

**Sieck, Harry A.**

Keith Bldg., Cleveland 15, Ohio.  
 Alloy Tank Manufacturers Council.  
 Batch Pasteurizer Manufacturers Council.

**Smith, Allan R.**

120 South La Salle St., Chicago 3, Ill.  
 National Truck Tank and Trailer Tank Institute.  
 Steel Tank Institute.

**Smith, E. C.**

P. O. Box 1049, Columbus 8, Ohio.  
 American Motorcycle Association.  
 Motorcycle and Allied Trades Association.

**Smith, Warren.**

358 Fifth Ave., New York 1, N. Y.  
 Hat Institute.  
 Hat Research Foundation.

**Stevenson, Jordan and Harrison.**

19 West 44th St., New York 18, N. Y.  
 American Glassware Association (H. L. Dilling-  
 ham).  
 Candle Manufacturers Association (H. R.  
 Parker).  
 Collapsible Tube Manufacturers Association  
 (L. B. Platt).  
 Twisted Jute Packing and Oakum Institute  
 (L. B. Platt).

**Stoddard, Ralph P.**

Leader Bldg., Cleveland 14, Ohio.  
 Cold Storage Door Manufacturers Council.  
 National Photographic Mount Manufacturers  
 Association.

**Stout, Pauline.**

United States Office of Education, Washington  
 25, D. C.  
 Future Homemakers of America.  
 New Homemakers of America.

**Sundberg, Carl A.**

30 Church St., New York 7, N. Y.  
 Locomotive Institute.  
 Steam Locomotive Export Association.

**Sweatt, H. B.**

55 West 42d St., New York 18, N. Y.  
 Dry Color Manufacturers Association.  
 Edible Gelatin Manufacturers Research Society  
 of America.  
 National Association of Glue Manufacturers.  
 Processing Oils and Chemicals Association.

**Swensson, Stuart J.**

First National Bank Bldg., Pittsburgh 22, Pa.  
 Aluminum Wares Association.  
 American Hot Dip Galvanizers Association.  
 Open Steel Flooring Institute.

**Tenney, A. W.**

United States Office of Education, Washington  
 25, D. C.  
 Future Farmers of America.  
 New Farmers of America.

**Thomson, Wm. J.**

30 Church St., New York 7, N. Y.  
 American Steel Tire Manufacturers Association.  
 American Tire Manufacturers Export Associa-  
 tion.

**Tindall, Glenn M.**

75 East Wacker Dr., Chicago 1, Ill.  
 Institute of Air Age Activities.  
 Plastic Wall Tile Manufacturers Institute.

**Tolles, E. Donald.**

71 West 35th St., New York 1, N. Y.  
 Electric Hoist Manufacturers Association.  
 Monorail Manufacturers Association.

**Tuscany, Arthur J.**

Engineers Bldg., Cleveland 14, Ohio.  
 Foundry Equipment Manufacturers Association.  
 Metal Abrasive Council.

**Tyler, Stephen L.**

120 East 41st St., New York 17, N. Y.  
 American Institute of Chemical Engineers.  
 Engineers Joint Council.

**Vail, E. G.**

1706 L St., Washington 6, D. C.  
Meat Machinery Manufacturers Institute.  
National Association of Ice Refrigerator Manufacturers.

**Veltfort, T. E.**

420 Lexington Ave., New York 17, N. Y.  
Brass Forging Association.  
Copper and Brass Research Association.

**Walde, W. L.**

839 17th St., Washington 6, D. C.  
National Preservers Association.  
Peanut Butter Manufacturers Association.

**Waterfall, Wallace.**

205 West Monroe St., Chicago 6, Ill.  
Acoustical Materials Association.  
Acoustical Society of America.

**Weinrach, Benjamin.**

312 South Broad St., Philadelphia 2, Pa.  
Dental Dealers of America.  
Dental Laboratories Conference.  
Dental Manufacturers of America.

**Werntz, Orrin B.**

13210 Shaker Sq., Cleveland 20, Ohio.  
National Screw Machine Products Association.  
Pressed Metal Institute.

**Westcott, Minita.**

435 North Michigan Ave., Chicago 11, Ill.  
Mirror Manufacturers Association.  
Venetian Blind Association of America.

**Whittemore, Harold C.**

250 Fifth Ave., New York 1, N. Y.  
Toy Wholesalers Association of the United States.  
Wholesale Stationers Association of the United States.

**Ziegfield, Robert L.**

420 Lexington Ave., New York 17, N. Y.  
Lead Industries Association.  
Metal Powder Association.

**Zinbarg, Irvin Payson.**

60 East 42d St., New York 17, N. Y.  
Building Renovating Association.  
Building Waterproofers Association.  
Electrolysis Society of America.

**Zuckerman, Max H.**

225 West 34th St., New York 1, N. Y.  
Industrial Association of House Dress, Robe, and Uniform Manufacturers.  
United Infants and Children's Wear Association.

**Zwemer, Raymond L.**

2101 Constitution Ave., Washington 25, D. C.  
National Academy of Sciences.  
National Research Council.

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## Foundations

GENERALLY speaking, the foundations named on following pages include those which are national or regional in scope, those concerned to a large extent with economic and allied research, or those which have expenditures of considerable size. The largest endowments are the Rockefeller and Carnegie foundations, each exceeding \$200 million; those with \$50 million or more include the Commonwealth (Harkness), Duke, Ford, Hayden, Kellogg, and Kresge funds.

### *Economic research*

Economics and business-problems research are principal objectives of an increasing number of foundations. Among larger ones devoting all or much of their resources to studies of and action on employment conditions, business-Government problems, and related subjects, are the newly-formed Henry Ford Foundation and the Brookings, Falk, Filene, Haynes, Sloan, Twentieth Century Fund, and Whitney organizations. Many foundations working primarily in social welfare or education also engage in, or finance, studies which are of special interest to businessmen and their trade associations.

The Brookings Institution, known for its outstanding surveys of modern business problems, has received many supplemental grants from the Rockefeller, Carnegie, Falk, and other endowments. The latest broad economic survey by the Twentieth

Century Fund, established by E. A. Filene (of Boston) funds, is the 810-page *America's Needs and Resources*, issued in 1947.

### *Industrial research*

In the field of industrial research are such endowed agencies as the Battelle Memorial Institute of Columbus, Ohio (formed in 1929), and the Mellon Institute at Pittsburgh, where laboratory research was initiated in 1911. Each has a staff of several hundred chemists, physicists, and metallurgists. A number of trade associations have set up endowments or special funds which are sometimes expended in university laboratories or in privately endowed institutions. A few associations have established their own industrial research laboratories. The National Bureau of Standards, the world's largest Government research laboratory, is also utilized by a number of associations in making various types of cooperative technical studies.

### *Foundation directories*

Among directories of foundations, published periodically, are: *American Foundations and Their Fields* (1942, 275 pp., Raymond Rich Associates, New York, N. Y.); *American Foundations for Social Welfare* (1946, 250 pp., Russell Sage Foundation, New York, N. Y.); *Philanthropic Foundations and Higher Education* (1938, 365 pp., Columbia University Press, New York, N. Y.); *Yearbook of Philan-*



thropy (1943, 75 pp., Inter-River Press, New York, N. Y.).

The Russell Sage Foundation 1946 directory covers 505 foundations, and states, in part:

The broad purpose of foundations is the distribution of wealth for the public good. This purpose they pursue in widely differing ways, but in general they represent a new and more scientific attitude toward giving. They stress the discovery of facts, education, prevention, correction, and cure as contrasted with relief of individual needs. . . . Because foundations are organized solely to do an effective job of giving, and are profiting by cumulative experience, they are often the pioneers in new fields and the leaders of progressive movements, exercising an influence out of proportion to the mere 3 percent of the budget of private philanthropy which is within their control.

The general confusion in the public mind as to what foundations are and do is the result, not merely of the complex nature and rapid growth of foundations themselves, but of the assumption of the titles "foundation," "fund," and "endowment" by many organizations which have little claim to them. . . . The most deplorable use of the term "foundation" has been made by a variety of organizations which employed it to inspire public confidence in questionable enterprises.

Further details on most of the foundations listed below may be found in the above-named directories. Several of the organizations were started with foundation funds, but are now largely supported by membership fees. The figures in brackets indicate the year the foundation was organized.

## 160 Foundations

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- Advertising Research Foundation (1935). 11 West 42d St., New York 18, N. Y.
- Air Hygiene Foundation of America. See new name, Industrial Hygiene Foundation of America.
- Allen Foundation (1938). 2 East 61st St., New York 21, N. Y.
- Altman Foundation (1913). 361 5th Ave., New York 16, N. Y.
- American Academy in Rome (1891). 101 Park Ave., New York 17, N. Y.
- American Association of University Women. Fellowship Fund (1890). 1634 Eye St., Washington 6, D. C.
- American Bankers Association Foundation for Education in Economics (1925). 22 East 10th St., New York 16, N. Y.
- American Economic Foundation (1939). 295 Madison Ave., New York 17, N. Y.
- American Foundation (for studies in government) (1925). 565 5th Ave., New York 19, N. Y.
- Alcoholic Foundation. P. O. Box 459, Grand Central Annex, New York 17, N. Y.
- American Foundation for the Blind (1921). 15 West 16th St., New York 11, N. Y.
- American Foundation for Homocopathy (1921). 1726 Eye St., Washington 6, D. C.
- American Foundation for Mental Hygiene (1928). 1790 Broadway, New York 18, N. Y.
- American Foundation for Pharmaceutical Education (1942). 330 West 42d St., New York 18, N. Y.
- American Foundation for Tropical Medicine (1910). 270 Madison Ave., New York 16, N. Y.
- American Gulf Foundation (1942). 2600 West North Shore Drive, Chicago 45, Ill.
- American Leprosy Foundation (1927). 1 Madison Ave., New York 10, N. Y.
- American Missionary Association (1846). 287 4th Ave., New York 10, N. Y.
- American-Scandinavian Foundation (1911). 116 East 64th St., New York 21, N. Y.
- Anderson Foundation (1936). State National Bank Bldg., Houston 2, Tex.
- Armour Research Foundation (1936). 35 West 33d St., Chicago 16, Ill.
- Arthritis and Rheumatism Foundation (1948). 535 5th Ave., New York 17, N. Y.
- Auerbach Foundation (1911). 956 Main St., Hartford 3, Conn.
- Automotive Safety Foundation (1937). Hill Bldg., Washington 6, D. C.
- Bache Foundation (1937). 61 Broadway, New York 4, N. Y.
- Baker Charity Trust (1937). 2 Wall St., New York 5, N. Y.
- Baptist Foundation of Texas (1930). Baptist Bldg., Dallas 1, Tex.
- Barnes Commission on Physical Medicine. 597 Madison Ave., New York 22, N. Y.
- Battelle Memorial Institute (1923). 505 King Ave., Columbus, Ohio.
- Belgian American Educational Foundation (1920). 420 Lexington Ave., New York 17, N. Y.
- Board of Directors of City Trusts. City of Philadelphia (1869). 120 South 3d St., Philadelphia 6, Pa.
- Board of Education of the Methodist Church, Student Loan Fund (1872). 810 Broadway, Nashville 2, Tenn.



- Brez Foundation** (1917). 2 Rector St., New York 6, N. Y.
- Brookings Institution** (1927). 722 Jackson Pl., Washington 6, D. C.
- Buchanan Foundation** (1923). Texarkana, Tex.
- Buhl Foundation** (1928). Farmers Bank Bldg., Pittsburgh 22, Pa.
- Burke Relief Foundation** (1902). 785 Mamaroneck Ave., White Plains, N. Y.
- Byram Foundation** (1938). P. O. Box 59, Pleasantville, N. Y.
- Campbell Foundation** (1940). Trust Co. of Georgia Bldg., Atlanta 3, Ga.
- Carnegie Corporation of New York** (1911). 522 5th Ave., New York 18, N. Y.
- Carnegie Endowment for International Peace** (1910). 700 Jackson Pl., Washington 6, D. C.
- Carnegie Foundation for the Advancement of Teaching** (1905). 522 5th Ave., New York 18, N. Y.
- Carnegie Hero Fund Commission** (1904). 2307 Oliver Bldg., Pittsburg 22, Pa.
- Carnegie Institution of Washington** (1902). 1530 P St., Washington 5, D. C.
- Chemical Foundation** (1919). 40 Wall St., New York 5, N. Y.
- Chicago Community Trust** (1915). 10 South La Salle St., Chicago 3, Ill.
- Children's Fund of Michigan** (1929). 660 Frederick St., Detroit 2, Mich.
- Church Peace Union** (1914). 70 5th Ave., New York 11, N. Y.
- Cleveland Foundation** (1914). 1338 Terminal Tower Bldg., Cleveland 13, Ohio.
- Columbia Foundation** (1940). 1601 Russ Bldg., San Francisco 4, Calif.
- Committee of the Permanent Charity Fund** (1915). 100 Franklin St., Boston 10, Mass.
- Commonwealth Fund-Harkness** (1918). 41 East 57th St., New York 22, N. Y.
- Cowles Foundation** (1934). 715 Locust St., Des Moines 4, Iowa.
- Crabtree Trustees** (1928). 619 Washington St., Boston 11, Mass.
- Cranbrook Foundation** (1927). Bloomfield Hills, Mich.
- Dazian Foundation for Medical Research** (1939). 142 West 44th St., New York 18, N. Y.
- Debs Memorial Radio Fund** (1928). 117 West 46th St., New York 19, N. Y.
- De Hirsch Fund** (1890). 386 4th Ave., New York 16, N. Y.
- Dodge Foundation** (1917). 40 Wall St., New York 5, N. Y.
- Duke Endowment** (1924). 30 Rockefeller Plaza; New York 20, N. Y.
- Economic and Business Foundation** (1940). New Wilmington, Pa.
- Ehrmann Foundation** (1943). 29 Broadway, New York 6, N. Y.
- Elks National Foundation** (1928). 16 Court St., Boston 8, Mass.
- Emerson Foundation** (1932). 96 Genesee St., Auburn, N. Y.
- Eno Foundation for Highway Control** (1921). Saugatuck, Conn.
- Falk Foundation** (1929). Farmers Bank Bldg., Pittsburgh 22, Pa.
- Farm Foundation** (1933). 600 South Michigan Ave., Chicago 5, Ill.
- Feild Co-operative Association** (1919). 406 Lamar Life Bldg., Jackson 2, Miss.
- Field Foundation** (1940). 250 Park Ave., New York 17, N. Y.
- Filene (E. A.) Good Will Fund** (1938). 31 Milk St., Boston 9, Mass.
- Filene (Lincoln) Foundation** (1937). 220 Devonshire St., Boston 10, Mass.
- Ford Foundation** (1936). 3000 Schaefer Rd., Dearborn, Mich.
- Foreign Service Educational Foundation** (1943). 1906 Florida Ave., Washington 9, D. C.
- Foundation for Economic Education** (1946). Irvington-on-Hudson, N. Y.
- Foundation for the Study of Cycles** (1940). 274 Madison Ave., New York 16, N. Y.
- Franklin Foundation** (1908). Berkeley and Appleton Sts., Boston 16, Mass.
- Friendship Fund** (1918). 522 5th Ave., New York 18, N. Y.
- Fuller Fund** (1913). 205 Church St., New Haven 8, Conn.
- Fur Trade Foundation** (1924). 224 West 30th St., New York 1, N. Y.
- Gannett Newspaper Foundation** (1935). 55 Exchange St., Rochester 4, N. Y.
- General Education Board** (1902). 49 West 49th St., New York 20, N. Y.
- Georgia Warm Springs Foundation** (1927). 120 Broadway, New York 5, N. Y.
- Gorgas Memorial Institute of Tropical and Preventive Medicine** (1921). 1835 Eye St., Washington 5, D. C.
- Grant Foundation** (1936). 1441 Broadway, New York 18, N. Y.
- Guggenheim (D. and F.) Foundation** (1924). 120 Broadway, New York 5, N. Y.
- Guggenheim (J. S.) Foundation** (1925). 551 5th Ave., New York 17, N. Y.
- Guggenheim (M. and L.) Foundation** (1929). 120 Broadway, New York 5, N. Y.
- Guggenheim (S. R.) Foundation** (1937). 120 Broadway, New York 5, N. Y.
- Harmon Foundation** (1922). 140 Nassau St., New York 7, N. Y.

- Havens Relief Fund Society (1871). 289 1th Ave., New York 10, N. Y.
- Hayden Foundation (1937). 25 Broad St., New York 4, N. Y.
- Haynes Foundation (1926). 2324 South Figueroa St., Los Angeles 7, Calif.
- Heckseher Foundation (1921). 1 East 104th St., New York 29, N. Y.
- Heinz Endowment (1941). Box 926, Pittsburgh 30, Pa.
- Helms Athletic Foundation (1936). 117 West 9th St., Los Angeles 15, Calif.
- Hofheimer Foundation (1919). 41 East 57th St., New York 22, N. Y.
- Horowitz Foundation (1922). 60 East 42d St., New York 17, N. Y.
- Hyde Foundation (1924). 535 5th Ave., New York 17, N. Y.
- Independent Aid (1934). 41 East 57th St., New York 22, N. Y.
- Industrial Hygiene Foundation of America (1935). 4400 5th Ave., Pittsburgh 13, Pa.
- International Cancer Research Foundation (1932). Lincoln-Liberty Bldg., Philadelphia 7, Pa.
- International Film Foundation (1945). 1600 Broadway, New York 19, N. Y.
- Irwin Charity Foundation (1919). 1020 Matson Bldg., San Francisco 5, Calif.
- Jordan Foundation (1928). 1204 North Delaware St., Indianapolis 2, Ind.
- Kellogg Foundation (1930). 258 Champion St., Battle Creek, Mich.
- Kent Foundation (1919). 1105a Market St., Wilmington 99, Del.
- Knights Templar Educational Foundation (1922). Chamber of Commerce Bldg., Indianapolis 4, Ind.
- Kresge Foundation (1924). 2727 2d Blvd., Detroit 32, Mich.
- Lasker Foundation (1942). Chrysler Bldg., New York 17, N. Y.
- LeTourneau Foundation (1935). P. O. Box 240, Peoria 1, Ill.
- Lithographic Technical Foundation (1924). 131 East 39th St., New York 16, N. Y.
- MacFadden Foundation (1931). 535 5th Ave., New York 17, N. Y.
- Macy (Josiah) Foundation (1930). 565 Park Ave., New York 21, N. Y.
- Mayo Properties Association (1919). Rochester, Minn.
- Mellon Educational and Charitable Trust (1930). 716 Jackson Pl., Washington 6, D. C.
- Mellon Institute of Industrial Research (1913). 4400 5th Ave., Pittsburgh 13, Pa.
- Milbank Memorial Fund (1905). 40 Wall St., New York 5, N. Y.
- National Farm Youth Foundation (1940). 15020 Woodward Ave., Detroit 3, Mich.
- National Foundation for Education in American Citizenship (1940). 5850 Sunset Lane, Indianapolis 5, Ind.
- National Foundation for Infantile Paralysis (1938). 120 Broadway, New York 5, N. Y.
- National Foundation for Science and Industry (1945). 203 North Wabash Ave., Chicago 1, Ill.
- National Home and Property Owners Foundation (1945). 1773 Massachusetts Ave., Washington 6, D. C.
- National Mental Health Foundation (1916). 1520 Race St., Philadelphia 2, Pa.
- National Religion and Labor Foundation (1932). 106 Carmel St., New Haven 11, Conn.
- Netherland-America Foundation (1921). 41 East 42d St., New York 17, N. Y.
- New York Community Trust (1923). 120 Broadway, New York 5, N. Y.
- New York Foundation (1909). 61 Broadway, New York 6, N. Y.
- Norman Fund (1935). 60 Beaver St., New York 4, N. Y.
- Nutrition Foundation (1941). 405 Lexington Ave., New York 17, N. Y.
- Pew Memorial Foundation (1948). 1600 Walnut St., Philadelphia, Pa.
- Phelps-Stokes Trustees (1911). 101 Park Ave., New York 17, N. Y.
- Pierce Foundation (1924). 40 West 40th St., New York 18, N. Y.
- Pollak Foundation for Economic Research (1920). Jaffry, N. H.
- Race Betterment Foundation (1906). 165 North Washington Ave., Battle Creek, Mich.
- Rockefeller Brothers Fund (1910). 50 West 50th St., New York 20, N. Y.
- Rockefeller Foundation (1913). 49 West 49th St., New York 20, N. Y.
- Rockefeller Institute for Medical Research (1901). York Ave. and 66th St., New York 21, N. Y.
- Rosenwald Fund (1917). 4901 Ellis Ave., Chicago 15, Ill.
- Russell Sage Foundation (1907). 130 East 22d St., New York 10, N. Y.
- Schurz Memorial Foundation (1930). 420 Chestnut St., Philadelphia 6, Pa.
- Scripps Foundation for Research in Population Problems (1922). Miami University, Oxford, Ohio.
- Service League Foundation (1921). 1319 Main St., Springfield 3, Mass.
- Sloan Foundation (1934). 30 Rockefeller Plaza, New York 20, N. Y.

- Southern Education Foundation** (1937). 726 Jackson Pl., Washington 6, D. C.
- Spelman Fund of New York** (1928). 49 West 49th St., New York 20, N. Y.
- Strong Foundation** (1928). National Savings and Trust Bldg., Washington 2, D. C.
- Tax Foundation** (1937). 30 Rockefeller Plaza, New York 20, N. Y.
- Taylor Trust** (1914). Haverford, Pa.
- Teagle Foundation** (1944). 30 Rockefeller Plaza, New York 20, N. Y.
- Textile Foundation** (1930). National Bureau of Standards, Washington 25, D. C.
- Tiffany Foundation** (1918). 1083 5th Ave., New York 28, N. Y.
- Trudeau Foundation** (1916). Saranac Lake, N. Y.
- Twentieth Century Fund** (1919). 330 West 42d St., New York 18, N. Y.
- Upjohn Unemployment Trustee Corporation** (1932). 301 Henrietta St., Kalamazoo 99, Mich.
- Viking Fund** (1941). 14 East 71st St., New York 21, N. Y.
- Watumull Foundation** (1942). 937 Malcolm Ave., Los Angeles 24, Calif.
- Whitney Foundation** (1937). 120 Broadway, New York 5, N. Y.
- Wieboldt Foundation** (1921). 106 South Ashland Blvd., Chicago 7, Ill.
- Wilson (Woodrow) Foundation** (1922). 45 East 65th St., New York 21, N. Y.
- World Peace Foundation** (1910). 40 Mt. Vernon St., Boston 8, Mass.

Note: The recently-formed CULLEN FOUNDATION (City National Bank Bldg., Houston, Texas, Hugh Cullen. Director) has \$150 million assets; educational and medical research.



# Organizations in the Educational, Scientific, Social Welfare, and Other Fields

(Except those included in the professional sections of Part I; also Section 27, etc.)

THE 430 organizations listed on following pages include legal, medical, public administration, and racial groups, as well as those in the educational, scientific, and social welfare fields.

Details on these and similar organizations are given in the following standard directories:

**Scientific and Technical Societies and Institutions of the United States and Canada.** 1948, 370 pp., \$5. National Research Council, 2101 Constitution Ave., Washington 25, D. C.

**Social Work Year Book (Biennial).** 1947, 715 pp., \$3.50. Russell Sage Foundation, 130 East 22d St., New York 10, N. Y.

**Public Administration Organizations.** 1948, 215 pp., \$3.50. Public Administration Clearing House, 1313 East 60th St., Chicago 37, Ill.

**Educational Directory, Part 4 (Educational Associations and Directories).** 1947-48, 50 pp., 15 cents. United States Office of Education, Washington 25, D. C. For sale by the Superintendent of Documents, U. S. Government Printing Office, Washington 25, D. C.

**Academy of Political Science.** Care of Columbia University, New York 27, N. Y.

**Alliance for Guidance of Rural Youth.** 1201 16th St., Washington 6, D. C.

**Alliance of Pan American Round Tables.** 4312 Avondale St., Dallas 4, Tex.

**American Academy of Arts and Letters.** 633 West 155th St., New York 30, N. Y.

**American Academy of Arts and Sciences.** 28 Newbury St., Boston 16, Mass.

**American Academy of Pediatrics.** 636 Church St., Evanston, Ill.

**American Academy of Political and Social Science.** 3457 Walnut St., Philadelphia 4, Pa.

**American Academy of Tropical Medicine.** 1430 Tulane Ave., New Orleans 13, La.

**American Alumni Council.** Wilson College, Chambersburg, Pa.

**American Antiquarian Society.** Park Ave. and Salisbury St., Worcester 5, Mass.

**American Artists Professional League.** Carnegie Hall, New York 19, N. Y.

**American Association for Adult Education.** 525 West 120th St., New York 27, N. Y.

**American Association for the Advancement of Science.** 1515 Massachusetts Ave., Washington 5, D. C.

**American Association of Botanical Gardens and Arboreta.** Box 422, Rockford, Ill.

**American Association for Cancer Research.** Yale University, New Haven 7, Conn.

**American Association of Colleges for Teacher Education.** State Teachers College, Oneonta, N. Y.

**American Association of Collegiate Registrars.** Clemson College, S. C.

**American Association of Dental Examiners.** Francis Bldg., Louisville 2, Ky.

**American Association of Dental Schools.** Temple University, Philadelphia 10, Pa.

**American Association of Economic Entomologists.** College Park, Md.

**American Association of Group Workers.** 131 East 56th St., New York 22, N. Y.

**American Association of Industrial Dentists.** 4604 South Chelsea Lane, Bethesda 14, Md.

**American Association of Industrial Physicians and Surgeons.** 28 East Jackson Blvd., Chicago 4, Ill.



- American Association of Instructors of the Blind. Overbrook School for the Blind, 64th and Malvern Ave., Philadelphia 31, Pa.
- American Association of Junior Colleges. 1201 19th St., Washington 6, D. C.
- American Association of Law Libraries. 329 Court House, Baltimore 2, Md.
- American Association of Marriage Counselors. Care of Dr. Robert W. Laidlaw, 563 Park Ave., New York 21, N. Y.
- American Association of Masseurs and Masseuses. 102 Caledonia St., Sausalito, Calif.
- American Association on Mental Deficiency. Mansfield Depot, Conn.
- American Association of Museums. Smithsonian Institution, Washington 25, D. C.
- American Association of Osteopathic Colleges. Box 730, Kirksville, Mo.
- American Association of Plastic Surgeons. 102 2d Ave., Southwest Rochester, Minn.
- American Association to Promote the Teaching of Speech to the Deaf. 1537 35th St., Washington 7, D. C.
- American Association for Public Opinion Research. 30 Rockefeller Plaza, New York 20, N. Y.
- American Association of Registration Executives. District Health Department, New Municipal Bldg., Washington 1, D. C.
- American Association of Schools of Social Work. 130 East 22d St., New York 10, N. Y.
- American Association of Technical High Schools and Institutes. 22d and Lehigh Ave., Philadelphia 32, Pa.
- American Association for the United Nations. 45 East 65th St., New York 21, N. Y.
- American Association of University Professors. 1101 Connecticut Ave., Washington 6, D. C.
- American Association of Workers for the Blind. 15 West 16th St., New York 11, N. Y.
- American Association of Zoological Parks and Aquariums. Box 422, Rockford, Ill.
- American Astronomical Society. University of Wisconsin, Madison 6, Wis.
- American Bar Association. 1140 North Dearborn St., Chicago 10, Ill.
- American Bureau for Medical Aid to China. 122 East 22d St., New York 10, N. Y.
- American Business Law Association. Ohio University, Athens, Ohio.
- American Business Research Foundation (alcoholic research). 111 West Jackson Blvd., Chicago, Ill.
- American Cancer Society. 47 Beaver St., New York 4, N. Y.
- American Civil Liberties Union. 170 5th Ave., New York 10, N. Y.
- American College of Allergists. La Salle Bldg., Minneapolis 2, Minn.
- American College of Osteopathic Surgeons. Box 263, Coral Gables, Fla.
- American College Personnel Association. University of Missouri, Columbia, Mo.
- American College of Physicians. 4200 Pine St., Philadelphia 4, Pa.
- American College Public Relations Association. Franklin and Marshall College, Lancaster, Pa.
- American College of Radiology. 20 North Wacker Dr., Chicago 6, Ill.
- American College of Surgeons. 40 East Erie St., Chicago 11, Ill.
- American Committee on Maternal Welfare. 24 West Ohio St., Chicago 10, Ill.
- American Congress of Physical Medicine. 30 North Michigan Ave., Chicago 2, Ill.
- American Congress on Surveying and Mapping. P. O. Box 470, Washington 4, D. C.
- American Council on Education for Journalism. Medill School of Journalism, Northwestern University, Evanston, Ill.
- American Council of Learned Societies. 1219 16th St., Washington 6, D. C.
- American Council on Race Relations. 4901 Ellis Ave., Chicago 15, Ill.
- American Council of Voluntary Agencies for Foreign Service. 122 East 22d St., New York 10, N. Y.
- American Country Life Association. 600 South Michigan Ave., Chicago 5, Ill.
- American Cryptogram Association. Box 267, Burton, Ohio.
- American Dental Association. 222 East Superior St., Chicago 11, Ill.
- American Diabetes Association. 1 Nevius St., Brooklyn 17, N. Y.
- American Education Fellowship. 34 East Main St., Champaign, Ill.
- American Enterprise Association. 4 East 41st St., New York 17, N. Y.
- American Eugenics Society. 1790 Broadway, New York 19, N. Y.
- American Federation of Arts. 1262 New Hampshire Ave., Washington 6, D. C.
- American Federation of International Institutes. 11 West 42d St., New York 18, N. Y.
- American Federation of the Physically Handicapped. National Press Bldg., Washington 4, D. C.
- American Field Service. 30 East 51st St., New York 22, N. Y.
- American Foreign Law Association. 79 John St., New York 7, N. Y.
- American Genetic Association. 1507 M St., Washington 5, D. C.
- American Geographic Society. Broadway at 156th St., New York 32, N. Y.

- American Geophysical Union. 1530 P St., Washington 5, D. C.
- American Gynecological Society. 1313 East Ann St., Ann Arbor, Mich.
- American Hearing Society. 21 North 3d St., Minneapolis 1, Minn.
- American Heart Association. 1790 Broadway, New York 19, N. Y.
- American Heritage Foundation. 17 East 15th St., New York 17, N. Y.
- American Historical Association. Library of Congress Annex, Washington 25, D. C.
- American Industrial Hygiene Association. Care of Mellon Institute, 4400 5th Ave., Pittsburgh 13, Pa.
- American Industrial Radium and X-Ray Society. 53 West Jackson Blvd., Chicago 1, Ill.
- American Institute of Family Relations. 5287 Sunset Blvd., Los Angeles 27, Calif.
- American Institute of Pacific Relations. 1 East 54th St., New York 22, N. Y.
- American Institute of Park Executives. Box 422, Rockford, Ill.
- American Institute of Physics. 57 East 55th St., New York 22, N. Y.
- American Institute of Planners. Care of Massachusetts Institute of Technology, Cambridge 39, Mass.
- American Interprofessional Institute. Sharp Bldg., Lincoln 8, Nebr.
- American Jewish Committee. 386 4th Ave., New York 16, N. Y.
- American Jewish Conference. 521 5th Ave., New York 17, N. Y.
- American Jewish Congress. 1834 Broadway, New York 23, N. Y.
- American Judicature Society. Hutchins Hall, University of Michigan, Ann Arbor, Mich.
- American Junior Red Cross. 18th and E Sts., Washington 6, D. C.
- American Law Institute. 3400 Chestnut St., Philadelphia 4, Pa.
- American Mathematical Society. 531 West 116th St., New York 27, N. Y.
- American Meteorological Society. 5 Joy St., Boston 8, Mass.
- American Mission to Lepers. 156 5th Ave., New York 10, N. Y.
- American Nature Association. 1214 16th St., Washington 6, D. C.
- American Naturopathic Association. 2201 West Texas St., Midland, Tex.
- American Occupational Therapy Association. 33 West 42d St., New York 18, N. Y.
- American Osteopathic Association. 212 East Ohio St., Chicago 11, Ill.
- American Oriental Society. Sterling Memorial Library, New Haven, Conn.
- American Parents Committee. 52 Vanderbilt Ave., New York 17, N. Y.
- American Patent Law Association. National Press Bldg., Washington 4, D. C.
- American Peace Society. 1712 H St., Washington 6, D. C.
- American Philosophical Association. University of Wisconsin, Madison, Wis.
- American Physical Society. Columbia University, New York 27, N. Y.
- American Political Science Association. Ohio State University, Columbus 10, Ohio.
- American Prison Association. 135 East 15th St., New York 3, N. Y.
- American Psychiatric Association. St. Elizabeths Hospital, Washington 20, D. C.
- American Psychoanalytic Association. 215 East 82d St., New York 28, N. Y.
- American Psychological Association. 1515 Massachusetts Ave., Washington 5, D. C.
- American Public Health Association. 1790 Broadway, New York 19, N. Y.
- American Public Welfare Association. 1313 East 60th St., Chicago 37, Ill.
- American Radium Society. 605 Commonwealth Ave., Boston 15, Mass.
- American Rehabilitation Committee. 28 East 21st St., New York 10, N. Y.
- American Rose Society. P. O. Box 687, Harrisburg, Pa.
- American Scenic and Historic Preservation Society. Sub-Treasury Bldg., Wall and Nassau Sts., New York 5, N. Y.
- American School Health Association. 3335 Main St., Buffalo 14, N. Y.
- American Schools and Colleges Association. 30 Rockefeller Plaza, New York 20, N. Y.
- American Schools of Oriental Research. 409 Prospect St., New Haven 11, Conn.
- American Social Hygiene Association. 1790 Broadway, New York 19, N. Y.
- American Society for Control of Cancer. 350 Madison Ave., New York 17, N. Y.
- American Society of Corporate Secretaries. 151 Broadway, New York 6, N. Y.
- American Society for Engineering Education. Northwestern University, Evanston, Ill.
- American Society of International Law. 700 Jackson Pl., Washington 6, D. C.
- American Society of Naturalists. University of Texas, Austin, Tex.
- American Society of Planning Officials. 1313 East 60th St., Chicago 37, Ill.
- American Society of Plastic and Reconstructive Surgery. 15 Washington St., Newark 2, N. J.
- American Society for the Prevention of Cruelty to Animals. 50 Madison Ave., New York 10, N. Y.



- American Society of Tropical Medicine.** National Institute of Health, Bethesda, Md.
- American Society of Zoologists.** University of Chicago, Chicago 37, Ill.
- American Sociological Society.** Northwestern University, Evanston, Ill.
- American Speech Correction Association.** Box 3066, Ohio State University, Columbus, Ohio.
- American Student Health Association.** Wesleyan University, Delaware, Ohio.
- American Surgical Association.** Johns Hopkins Hospital, Baltimore 18, Md.
- American Venereal Disease Association.** 750 Harrison Ave., Boston 18, Mass.
- American Vocational Assn.** 1010 Vermont Ave., Washington 5, D. C.
- American Wildlife Foundation.** Investment Bldg., Washington 5, D. C.
- Archaeological Institute of America.** Harvard Divinity School, Cambridge 38, Mass.
- Associated Medical Care Plans.** 425 North Michigan Ave., Chicago 11, Ill.
- Associated Police Communication Officers.** 4024 North Pioneer Ave., Chicago 34, Ill.
- Associated University Bureaus of Business and Economic Research.** University of Maryland, College Park, Md.
- Association of Administrators of the Interstate Compact for the Supervision of Parolees and Probationers** (part of Council of State Government). 1313 East 60th St., Chicago 37, Ill.
- Association of American Colleges.** 726 Jackson Pl., Washington 6, D. C.
- Association of American Geographers.** University of Chicago, Chicago 37, Ill.
- Association on American Indian Affairs.** 48 East 86th St., New York 28, N. Y.
- Association of American Law Schools.** Indiana University School of Law, Bloomington, Ind.
- Association of American Medical Colleges.** 5 South Wabash Ave., Chicago 3, Ill.
- Association of American Physicians.** 1201 North Calvert St., Baltimore 2, Md.
- Association of American Physicians and Surgeons.** 11 South La Salle St., Chicago 3, Ill.
- Association of American Rhodes Scholars.** 6376 City Line, Philadelphia, Pa.
- Association of American Universities.** University of Missouri, Columbia, Mo.
- Association of Art Museum Directors.** Cleveland Museum of Art, Cleveland 6, Ohio.
- Association of Business Officers in Preparatory Schools.** Choate School, Wallingford, Conn.
- Association of Civic Service Clubs Executives.** 116 John St., New York 7, N. Y.
- Association of College Honor Societies.** University of Cincinnati, Cincinnati, Ohio.
- Association of Collegiate Schools of Architecture.** Alabama Polytechnic Institute, Auburn, Ala.
- Association of the Customs Bar.** 2 Rector St., New York 6, N. Y.
- Association of Land Grant Colleges and Universities.** 1406 G St., Washington 3, D. C.
- Association of Research Libraries.** Care of University of Pennsylvania, Philadelphia, Pa.
- Association of State Planning and Development Agencies.** 1313 East 60th St., Chicago 37, Ill.
- Association of State and Territorial Health Officers.** State Department of Public Health, Indianapolis, Ind.
- Association for Supervision and Curriculum Development** (a department of the National Education Association). 1201 16th St., Washington 6, D. C.
- Association of Urban Universities.** Wayne University, Detroit, Mich.
- Bibliographical Society of America.** P. O. Box 397, Grand Central Annex, New York 17, N. Y.
- Big Brothers of America.** 25 South Van Pelt St., Philadelphia 3, Pa.
- Biosophical Institute, Inc.** 1977 Broadway, New York 23, N. Y.
- B'nai B'rith.** 1003 K St., Washington 1, D. C.
- Botanical Society of America.** Columbia University, New York 27, N. Y.
- Boy Rangers of America.** 740 Lexington Ave., New York 22, N. Y.
- Bureau of Intercultural Education.** 1697 Broadway, New York 19, N. Y.
- Business Historical Society.** Baker Library, Soldiers Field, Boston 63, Mass.
- Care** (Cooperative for American Remittances to Europe, Inc.). 50 Broad St., New York 4, N. Y.
- Carnegie Institution of Washington.** 1530 P St., Washington 5, D. C.
- Central Association of College and University Business Officers.** Washington University, St. Louis, Mo.
- Central Location Index, Inc.** 165 West 46th St., New York 19, N. Y.
- Child Study Association of America.** 221 West 57th St., New York 19, N. Y.
- Child Welfare League of America.** 130 East 22d St., New York 10, N. Y.
- Chile American Association.** 31 Nassau St., New York 5, N. Y.
- China Institute of America.** 125 East 65th St., New York 21, N. Y.
- China Society of America.** 570 Lexington Ave., New York 22, N. Y.
- Citizens National Committee.** 2844 Connecticut Ave., Washington 9, D. C.
- Civil Service Assembly of the United States and Canada.** 1313 East 60th St., Chicago 37, Ill.

- College Art Association of America. 625 Madison Ave., New York 22, N. Y.
- Commission for International Educational Reconstruction. 744 Jackson Pl., Washington 6, D. C.
- Committee for the Nation's Health. 1790 Broadway, New York 19, N. Y.
- Common Council for American Unity. 20 West 40th St., New York 18, N. Y.
- Community Chests and Councils, Inc. 155 East 44th St., New York 17, N. Y.
- Consumers Cooperative Association. P. O. Box 2359, Kansas City 13, Mo.
- Consumers Research. Washington, N. J.
- Consumers Union of United States. 17 Union Sq. West, New York 3, N. Y.
- Council Against Intolerance in America. 17 East 42d St., New York 17, N. Y.
- Council for Democracy. 11 West 42d St., New York 18, N. Y.
- Council of Guidance and Personnel Associations. University of Denver, Denver 10, Colo.
- Council for Inter-American Cooperation. 111 Broadway, New York 6, N. Y.
- Council of Jewish Federations and Welfare Funds. 165 West 46th St., New York 19, N. Y.
- Council of National Library Associations. 45 Broadway, New York 6, N. Y.
- Council of Sramen's Agencies. 25 South St., New York 4, N. Y.
- Council of State Governments. 1313 East 60th St., Chicago 37, Ill.
- Czechoslovak National Council of America. 3917 West 26th St., Chicago 23, Ill.
- Democratic National Committee. Ring Bldg., Washington 6, D. C.
- East and West Association. 62 West 15th St., New York 19, N. Y.
- Econometric Society. University of Chicago, Chicago 37, Ill.
- Educational Policies Commission. 1201 16th St., Washington 6, D. C.
- English Speaking Union of the United States. 19 East 54th St., New York 22, N. Y.
- Esperanto Association of North America. 119 West 16th St., New York 11, N. Y.
- Eye-Bank for Sight Restoration, Inc. 210 East 61th St., New York 21, N. Y.
- Family Service Association of America. 122 East 22d St., New York 10, N. Y.
- Federal Bar Association. 116 5th St., Washington 1, D. C.
- Federal Business Associations (a Federal Government agency), Bureau of Federal Supply, Treasury Department, Washington 25, D. C.
- Federal Personnel Council. 1626 K St., Washington 25, D. C.
- Federation of American Scientists. 1749 L St., Washington 6, D. C.
- Federation of French Alliances in the United States and Canada. 22 East 60th St., New York 22, N. Y.
- Federation of State Medical Boards of the United States. Bankers Trust Bldg., Des Moines, Iowa.
- Free World Association. 385 Madison Ave., New York 17, N. Y.
- Freedom House, Inc. 20 West 40th St., New York 18, N. Y.
- French Institute in the United States. 22 East 60th St., New York 22, N. Y.
- Friends of the Land. 1368 North High St., Columbus 1, Ohio.
- Future Teachers of America (NEA). 1201 16th St., Washington 6, D. C.
- Game Conservation Society. 1819 Broadway, New York 23, N. Y.
- Garden Club of America. 1220 Park Ave., New York 28, N. Y.
- Genetics Society of America. University of Wisconsin, Madison 6, Wis.
- Golden Rule Foundation. 60 East 42d St., New York 17, N. Y.
- Goodwill Industries of America. 744 North 4th St., Milwaukee 3, Wis.
- Governmental Research Association. 30 Rockefeller Plaza, New York 20, N. Y.
- Governors Conference of the United States. 1313 East 60th St., Chicago 37, Ill.
- Headmasters Association. Care of Episcopal Academy, Overbrook, Philadelphia 31, Pa.
- Hispanic Society of America. Broadway between 155th and 156th Sts., New York 32, N. Y.
- Horse and Mule Association of America. 107 South Dearborn St., Chicago 5, Ill.
- Indian Rights Association. 301 South 17th St., Philadelphia 3, Pa.
- Industrial Management Society. 176 West Adams St., Chicago 3, Ill.
- Industrial Relations Counselors, Inc. 1270 6th Ave., New York 20, N. Y.
- Institute of American Genealogy. 407 South Dearborn St., Chicago 5, Ill.
- Institute of International Education. 2 West 45th St., New York 19, N. Y.
- Institute of Mathematical Statistics. University of Michigan, Ann Arbor, Mich.
- Institute for Training in Municipal Administration. 1313 East 60th St., Chicago 37, Ill.
- Institute of World Affairs. 66 5th Ave., New York 11, N. Y.
- Inter-American Bar Association. 1129 Vermont Ave., Washington 5, D. C.
- Inter-American Bibliographic and Library Association. In office of Pan American Foundation.
- Inter-American Safety Council. 2 Rector St., New York 6, N. Y.



- Inter-American Statistical Institute.** Care of National Office of Vital Statistics, Washington 25, D. C.
- Intercollege Association for Study of the Alcohol Problem.** 12 North 3d St., Columbus 15, Ohio.
- International Association of Chiefs of Police.** 918 F St., Washington 4, D. C.
- International Association of Fire Chiefs.** 24 West 40th St., New York 18, N. Y.
- International Association of Governmental Labor Officials.** U. S. Department of Labor, Washington 25, D. C.
- International Association for Identification.** Police Department, Youngstown 2, Ohio.
- International Association of Industrial Accident Boards and Commissions.** U. S. Department of Labor, Washington 25, D. C.
- International Association of Torch Clubs.** White Bldg., Buffalo 2, N. Y.
- International Auxiliary Language Association.** 420 Lexington Ave., New York 17, N. Y.
- International Chiropractors Association.** 838 Brady St., Davenport, Iowa.
- International Industrial Relations Institute.** 130 East 22d St., New York 10, N. Y.
- International Labor Office, Washington Branch.** 1825 Jefferson Pl., Washington 6, D. C.
- International Law Association, American Branch.** 55 Liberty St., New York 5, N. Y.
- International Order of Good Templars.** 1459 Boulevard, West Hartford 7, Conn.
- Interstate Conference of Employment Security Agencies.** Room 2330, Federal Security Bldg., Washington 25, D. C.
- Japan Society.** 135 Broadway, New York 6, N. Y.
- League for Industrial Democracy.** 112 East 19th St., New York 3, N. Y.
- League for Less Noise.** 580 5th Ave., New York 19, N. Y.
- Linguistic Society of America.** Morrill Hall, Cornell University, Ithaca, N. Y.
- Mathematical Association of America.** University of Buffalo, Buffalo 14, N. Y.
- Medical Library Association.** Vanderbilt University, Nashville 4, Tenn.
- Metric Association.** 1701 H St., Washington 6, D. C.
- National Academy of Sciences.** 2101 Constitution Ave., Washington 7, D. C.
- National Advisory Council on School Building Problems.** 301 State Finance Bldg., Richmond 19, Va.
- National Alliance of Art and Industry.** 119 East 19th St., New York 3, N. Y.
- National Association of Attorneys-General** (an affiliate of the Council of State Governments.) 1313 East 60th St., Chicago 37, Ill.
- National Association of Business Teacher-Training Institutions.** University of Southern California, Los Angeles 7, Calif.
- National Association of Chiropodists.** 3500 14th St., Washington 10, D. C.
- National Association of Civic Secretaries.** Carew Tower Bldg., Cincinnati 2, Ohio.
- National Association of County Officials.** Ogden, Utah.
- National Association of the Deaf.** School for the Deaf, Columbus, Ohio.
- National Association of Deans and Advisers of Men.** University of Illinois, Urbana, Ill.
- National Association of Gardeners.** 432 4th Ave., New York 16, N. Y.
- National Association of Industrial Teacher Trainers.** 4017 University High School, University of Michigan, Ann Arbor, Mich.
- National Association of Journalism Directors of Secondary Schools** (a department of the National Education Association). 1201 16th St., Washington 6, D. C.
- National Association of Legal Aid Organizations.** 25 Exchange St., Rochester 4, N. Y.
- National Association of Postmasters.** Oconto, Wis.
- National Association of Retired Civil Employees.** 1246 20th St., Washington 6, D. C.
- National Association of Sanitarians.** 116 Temple St., Los Angeles 12, Calif.
- National Association of School Secretaries** (a department of the National Education Association). 1201 16th St., Washington 6, D. C.
- National Association of School Social Workers.** Madison Public Schools, Madison, N. J.
- National Association of Schools of Social Administration.** University of Oklahoma, Norman, Okla.
- National Association of Secondary School Principals** (a department of the National Education Association). 1201 16th St., Washington 6, D. C.
- National Association of Secretaries of State.** 1313 East 60th St., Chicago 37, Ill.
- National Association of State Directors of Vocational Education.** State Board for Vocational Education, Olympia, Wash.
- National Association of State Libraries.** State Library, Boston, Mass.
- National Association of State Universities.** University of Iowa, Iowa City, Iowa.
- National Association of Training Schools.** Farmington, Mich.
- National Audubon Society.** 1000 5th Ave., New York 28, N. Y.
- National Board of Medical Examiners.** 225 South 15th St., Philadelphia 2, Pa.
- National Bureau of Civic Research.** 510 South Spring St., Los Angeles 13, Calif.

- National Bureau of Standards (a Government agency). U. S. Department of Commerce, Washington 25, D. C.
- National Business Teachers Association. 216 East 9th St., Cincinnati 2, Ohio.
- National Child Labor Committee. 419 4th Ave., New York 16, N. Y.
- National Chiropractic Association. National Bldg., Webster City, Iowa.
- National Civic Federation. 12 West 35th St., New York 1, N. Y.
- National Civil Service League. 67 West 11th St., New York 18, N. Y.
- National Civil Service Association. New Jersey Civil Service Commission, Trenton, N. J.
- National Commercial Teachers Federation. Bowling Green, Ky.
- National Committee on Atomic Information. 1749 L St., Washington 6, D. C.
- National Committee on Boys and Girls Club Work, Inc. 59 East Van Buren St., Chicago 5, Ill.
- National Committee on Maternal Health. 501 Madison Ave., New York 22, N. Y.
- National Committee for Mental Hygiene. 1790 Broadway, New York 19, N. Y.
- National Committee on Parent Education. 221 West 57th St., New York 19, N. Y.
- National Committee on Prisons and Prison Labor. 44 Wall St., New York 5, N. Y.
- National Conference of Bar Examiners. Equitable Bldg., Denver 2, Colo.
- National Conference of Commissioners on Uniform State Laws. First National Bank Bldg., Omaha 2, Nebr.
- National Conference of Juvenile Agencies. Woodbine, N. J.
- National Conference on Labor Legislation. U. S. Department of Labor, Washington 25, D. C.
- National Conference of Social Work. 82 North High St., Columbus 15, Ohio.
- National Conference on State Parks. Union Trust Bldg., Washington 5, D. C.
- National Conference of Superintendents of Training Schools and Reformatories. Dobbs Ferry, N. Y.
- National Congress of American Indians. 1426 35th St., Washington 7, D. C.
- National Council of Catholic Men. 1312 Massachusetts Ave., Washington 5, D. C.
- National Council of Chief State School Officers. Office of State Commissioner of Education, Little Rock, Ark.
- National Council for Community Development. 1712 K St., Washington 6, D. C.
- National Council on Family Relations. 1126 East 59th St., Chicago 37, Ill.
- National Council of Juvenile Court Judges. 1305 Locust St., Kansas City 6, Mo.
- National Council of Local Administrators of Vocational Education and Practical Arts. Kirkman Vocational High School, Chattanooga, Tenn.
- National Council of Parent Education, Inc. 221 West 57th St., New York 19, N. Y.
- National Council of Patent Law Associations. National Press Bldg., Washington 4, D. C.
- National Council for the Prevention of War. 1013 18th St., Washington 6, D. C.
- National Council on Schoolhouse Construction. George Peabody College, Nashville, Tenn.
- National Council for the Social Studies (a department of the National Education Association). 1201 16th St., Washington 6, D. C.
- National Council of State Agencies for the Blind. 1060 Broad St., Newark 2, N. J.
- National Council of State Garden Clubs. 500 5th Ave., New York 18, N. Y.
- National Council of State School Board Associations. 306 $\frac{1}{2}$  East Monroe St., Springfield, Ill.
- National Council on Teacher Retirement. Care of New Orleans Teachers Retirement Fund, New Orleans 13, La.
- National Economic Council. 350 5th Ave., New York 1, N. Y.
- National Federation of Jewish Men's Clubs. 3080 Broadway, New York 27, N. Y.
- National Federation of Settlements. 214 East 53d St., New York 22, N. Y.
- National Florence Crittenton Mission. 408 Duke St., Alexandria, Va.
- National Garden Institute. 598 Madison Ave., New York 22, N. Y.
- National Geographic Society. 16th and M Sts., Washington 6, D. C.
- National Health Council. 1790 Broadway, New York 19, N. Y.
- National Health and Welfare Retirement Association. 15 Maiden Lane, New York 7, N. Y.
- National Indian Association. 1109 Madison Ave., New York 28, N. Y.
- National Industries for the Blind. 15 West 16th St., New York 11, N. Y.
- National Information Bureau. 205 East 42d St., New York 17, N. Y.
- National Institute of Arts and Letters. 633 West 155th St., New York 32, N. Y.
- National Institute of Municipal Law Officers. 730 Jackson Pl., Washington 6, D. C.
- National Institute of Public Affairs. Investment Bldg., Washington 5, D. C.
- National Institute of Social Sciences. 271 Madison Ave., New York 16, N. Y.
- National Institutional Teacher Placement Association. University of Colorado, Boulder, Colo.



- National Inter-Collegiate Flying Club.** 1025 Connecticut Ave., Washington 6, D. C.
- National Interfraternity Conference.** Washington College, Chestertown, Md.
- National Jail Association.** 135 East 15th St., New York 3, N. Y.
- National Jewish Welfare Board.** 145 East 32d St., New York 16, N. Y.
- National Lawyers Guild.** 920 20th St., Washington 6, D. C.
- National League of Teachers Associations.** 5839 Midway Park, Chicago 44, Ill.
- National Municipal League.** 299 Broadway, New York 7, N. Y.
- National Noise Abatement Council.** 9 Rockefeller Plaza, New York 20, N. Y.
- National Opinion Research Center.** University of Chicago, 4901 South Ellis Ave., Chicago 15, Ill.
- National Parks Association.** 1214 16th St., Washington 6, D. C.
- National Patent Council.** 1434 West 11th St., Gary, Ind.
- National Peace Conference.** 8 West 40th St., New York 18, N. Y.
- National Probation and Parole Association.** 1790 Broadway, New York 19, N. Y.
- National Publicity Council for Health and Welfare Services.** 130 East 22d St., New York 10, N. Y.
- National Rehabilitation Association.** 411 7th Ave., Nashville 4, Tenn.
- National Resources Council of America.** Investment Bldg., Washington 5, D. C.
- National Scholastic Press Association.** 18 Journalism Bldg., University of Minnesota, Minneapolis 14, Minn.
- National Science Teachers Association** (a department of the National Education Association). 1201 16th St., Washington 6, D. C.
- National Sculpture Society.** 115 East 40th St., New York 16, N. Y.
- National Self Government Committee, Inc.** 80 Broadway, New York 5, N. Y.
- National Sharecroppers Fund.** 8 West 40th St., New York 18, N. Y.
- National Sheriffs Association.** Transportation Bldg., Washington 6, D. C.
- National Shorthand Reporters Association.** Port Huron, Mich.
- National Social Welfare Assembly.** 1790 Broadway, New York 19, N. Y.
- National Society for the Blind.** Woodward Bldg., Washington 5, D. C.
- National Society for Crippled Children and Adults.** 11 South La Salle St., Chicago 3, Ill.
- National Society for the Prevention of Blindness.** 1790 Broadway, New York 19, N. Y.
- National Society for the Study of Education.** 5835 Kimbark Ave., Chicago 37, Ill.
- National Story League.** 306 East High St., Lexington, Ky.
- National Tuberculosis Association.** 1790 Broadway, New York 19, N. Y.
- National University Extension Association.** Indiana University, Bloomington, Ind.
- Near East Foundation.** 54 East 64th St., New York 21, N. Y.
- Netherlands Chamber of Commerce.** 41 East 42d St., New York 17, N. Y.
- Occupational Research Foundation.** 17 East 51st St., New York 22, N. Y.
- Osborne Association.** 114 East 30th St., New York 16, N. Y.
- Pan American Foundation.** 1217 13th St., Washington 5, D. C.
- Pan American League.** Ingraham Bldg., Miami, Fla.
- Pan American Society of the United States.** 630 5th Ave., New York 20, N. Y.
- Penal Industries Association.** 4000 Cooper St., Jackson, Mich.
- Peoples Lobby.** 810 F St., Washington 4, D. C.
- Population Association of the United States.** Care of United States Public Health Service, Washington 25, D. C.
- Portuguese Continental Union of the United States.** 901 Boylston St., Boston 15, Mass.
- Post War World Council.** 112 East 19th St., New York 3, N. Y.
- Progressive Citizens of America.** 39 Park Ave., New York 16, N. Y.
- Public Affairs Committee, Inc.** 22 East 38th St., New York 16, N. Y.
- Public Affairs Institute.** 312 Pennsylvania Ave. Southeast, Washington 3, D. C.
- Radiological Society of North America.** 713 East Genessee St., Syracuse 2, N. Y.
- Republican National Committee.** 1337 Connecticut Ave., Washington 6, D. C.
- Research Council on Problems of Alcohol.** 60 East 42d St., New York 17, N. Y.
- Salvation Army.** 120 West 14th St., New York 11, N. Y.
- Save the Children Federation.** 1 Madison Ave., New York 10, N. Y.
- Science Clubs of America.** 1719 N St., Washington 6, D. C.
- Seeing Eye, Inc.** Morristown, N. J.
- Seismological Society of America.** University of California, Berkeley 4, Calif.
- Smoke Prevention Association of the United States.** Care of City Hall, Chicago 2, Ill.
- Social Science Research Council.** 230 Park Ave., New York 17, N. Y.
- Society for Applied Anthropology.** Yale University, New Haven, Conn.

Society of Economic Paleontologists and Mineralogists. P. O. Box 979, Wright Bldg., Tulsa 1, Okla.

Society for Occupational Research. 608 Kinlin Dr., Glendale, Calif.

Southeast Asia Institute. 7 East 70th St., New York 21, N. Y.

Stammerers Advisory Guild. 119 Boylston St., Boston 16, Mass.

State and Provincial Public Health Laboratory Directors Conference. State Health Department, Albuquerque, N. M.

State University Association. University of South Dakota, Vermillion, S. D.

Survey Associates, Inc. 112 East 19th St., New York 3, N. Y.

Temperance League of America. 131 B St., Southeast, Washington 3, D. C.

Toastmasters International. P. O. Box 714, Santa Ana, Calif.

Union of American Biological Societies. Department of Botany, Columbia University, New York 27, N. Y.

United Inventors and Scientists of America. 2712½ West 7th St., Los Angeles 5, Calif.

United Service for New Americans. 15 Park Row, New York 7, N. Y.

United States Conference of Mayors. 730 Jackson Pl., Washington 6, D. C.

United World Federalists. 31 East 74th St., New York 21, N. Y.

Volta Bureau for the Deaf. 1537 35th St., Washington 7, D. C.

Volunteers of America. 34 West 28th St., New York 1, N. Y.

Wilderness Society. 1810 Mintwood Pl., Washington 9, D. C.

Wildlife Management Institute. Investment Bldg., Washington 5, D. C.

Wildlife Society. Texas A & M College, Bryan, Tex.

World Calendar Association. 630 5th Ave., New York 20, N. Y.

World Federation of Education Associations. 705 East 7th St., Bloomington, Ind.

World Peaceways, Inc. 103 Park Ave., New York 17, N. Y.

World Student Service Fund. 122 East 22d St., New York 10, N. Y.

Young Men's Christian Associations of the United States. 347 Madison Ave., New York 17, N. Y. (YWCA—see p. 551)

Young Men's Hebrew Association. 115 East 32d St., New York 16, N. Y.

#### ADDENDA

Association of American Library Schools. University of Washington, Seattle 5, Washington.

Association of School Business Officials. 306 E. Lovell St., Kalamazoo 5, Mich.

Cooperative Health Federation of America. 343 S. Dearborn St., Chicago 4, Ill.

Export Managers Club of New York. 2 Lafayette St., New York 7, N. Y.

Foreign Commerce Club of New York. 30 Broad St., New York 4, N. Y.

Institute of Public Administration. 684 Park Ave., New York 21, N. Y.

International Social Service, American Branch. 122 E. 22nd St., New York 10, N. Y.

Labor Research Association. 80 E. 11th St., New York 3, N. Y.

Labor's League for Political Education. 1525 H St., Washington 5, D. C.

Modern Language Association of America. 100 Washington Square E., New York 3, N. Y.

National Plant, Flower and Fruit Guild. 152 W. 42nd St., New York 18, N. Y.

National Science Foundation (a government agency) Washington 25, D. C.

National Society of Inventors. Dupont Circle Bldg., Washington 6, D. C.

National Speleological Society. Evening Star Bldg., Washington 4, D. C.

National Student Association. 304 N. Park St., Madison 5, Wis.

National Vocational Guidance Association. 82 Beaver St., New York 5, N. Y.

National Wildlife Federation. 3308 14th St., Washington 10, D. C.

Planned Parenthood Federation of America. 501 Madison Ave., New York 22, N. Y.

Play Schools Association. 119 W. 57th St., New York 19, N. Y.

Polish National Alliance of the U. S. 1511 W. Division St., Chicago 22, Ill.

Public Affairs Information Service. 11 W. 10th St., New York 18, N. Y.

School Public Relations Association. 216 E. Ninth St., Cincinnati, Ohio.

Shut-In Society. 221 Lexington Ave., New York 16, N. Y.

Sister Elizabeth Kenny Foundation. 2400 Foshay Tower, Minneapolis, Minn.

Social Work Vocational Bureau. 122 E. 22nd St., New York 10, N. Y.

Society of Industrial Designers. 48 E. 19th St., New York 17, N. Y.

United Nations. Lake Success, Long Island, N. Y. See description on p. xvi.

Workers Defense League. 112 E. 19th St., New York 3, N. Y.

Workers Education Bureau of America. 1410 Broadway, New York 18, N. Y.

Zionist Organization of America. 41 E. 42nd St., New York 17, N. Y.



## Federal Government Agencies of Special Interest to Trade Associations

ONE of the foremost duties of any national organization is to keep its members in general touch with Federal legislation affecting their interests. State associations provide a similar service for State laws and proposed legislation. A summary of the "Government Relations" services of national trade associations is given on page xiii.

The United States Government Manual is an invaluable handbook on Federal agencies, many of which have branch offices throughout the country. (Only one-tenth of Federal employment is in Washington, D. C.) The 1948 edition of the Manual (720 pp., \$1, Government Printing Office, Washington 25, D. C.), includes such helpful information as the following:

List of over 40 bibliographies of Government publications, and data on the Congressional Directory (\$1.50), Congressional Record (\$1.50 per month while Congress is in session), Monthly Catalog of U. S. Government Publications (\$2.25 a year), U. S. Quarterly Book List (\$3.50 a year), etc. Among the bibliographies, available from the Government Printing Office upon request, are Commerce and Manufactures, Census, Transportation, Tariff, Mines, Forestry, Finance, Labor, Foreign Relations, and Laws.

List of major publications of all departments and larger bureaus.

Thirty-two pages of charts on larger Government agencies, and detailed text on each agency of the legislative, executive, and judicial branches of the Federal Government.

Listed below are some of the agencies of special interest to associations; for further details write to the agency, Washington 25, D. C.:

**Department of Commerce.** Offices of Domestic Commerce, Business Economics, International Trade, Patents, and Technical Services. Bureau of the Census, National Bureau of Standards, Weather Bureau, Civil Aeronautics Administration, etc.

**Department of Agriculture.** Bureau of Agricultural Economics, Production and Marketing Administration, Agricultural Research Administration, Commodity Exchange Authority, Forest Service.

**Department of Labor.** Bureaus of Labor Statistics, Labor Standards, Apprenticeship, Wage and Hour and Public Contracts, and the Women's Bureau.

**Department of the Interior.** Bureau of Mines, Bureau of Reclamation, Fish and Wildlife Service, Oil and Gas Division.

**Department of Justice.** Antitrust Division, Federal Bureau of Investigation.

**Department of State.** Offices of International Trade Policy, Foreign Service, International Information, Financial and Development Policy, Educational Exchange.

**Department of Treasury.** Bureaus of Internal Revenue, Federal Supply, Customs, and the Division of Tax Research.

**Federal Trade Commission.** Bureau of Litigation (divisions of Antimonopoly Trials, Deceptive Practices Trials, Export Trade); Bureau of Trade Practice Conferences and Wool Act Administration, Bureau of Industrial Economics.

**Interstate Commerce Commission.** Bureaus of Transport Economics and Statistics; Motor Carriers; and Water Carriers and Freight Forwarders.

In addition, the following agencies are listed to give an indication of the diversified fields in which the Government is active (for full listing, see United States Government Manual, described above):

**United States Tariff Commission** (divisions of Metals, Chemicals, Lumber and Paper, Textiles, etc.).

**Securities and Exchange Commission** (Trade and Exchanges, Corporation Finance, Public Utilities, etc.).

**National Archives** (Federal Register, Industrial Records, etc.).

**Federal Security Agency** (Social Security Administration, Office of Education, Public Health Service, Office of Vocational Rehabilitation,

Children's Bureau, Food and Drug Administration).

**National Military Establishment** (departments of the Army, Navy, and Air Force; Munitions Board—this Board's work was closely studied by many associations during 1943).

**Federal Works Agency, Federal Power Commission, Federal Reserve System, Housing and Home Finance Agency.**

Also, there are the many committees of Congress; the various Federal courts of the judicial branch; and such agencies in the Executive branch as the Council of Economic Advisers, National Security Resources Board, Economic Cooperation Administration, Office of the Housing Expediter, National Security Council, Council of National Defense, Office of Defense Transportation, and Bureau of the Budget.

## Centers of Information on Trade Associations

**FOUR** leading centers of information on trade associations are listed below:

**United States Department of Commerce.** Trade Association Division, Jay Judkins, Chief; Office of Domestic Commerce, Washington 25, D. C. Its directories cover approximately 12,000 trade associations, 4,000 chambers of commerce and boards of trade, and several thousand professional and other associations. It also prepares reports on trade association activities and allied subjects.

**Chamber of Commerce of the United States.** Trade Association Department, Henry P. Fowler, Manager, 1615 H St., Washington 6, D. C. Affiliated organizations include more than 500 trade associations and 2,300 chambers of commerce. The "National Chamber" has issued a number of textbooks on trade association problems; single copies are usually available without charge. Its Commercial Organization Department issues booklets on chamber of commerce problems.

**National Association of Manufacturers.** National Industrial Council, Thomas M. Brennan, executive director, 11 West 49th St., New York 20, N. Y. More than 350 associations of manufacturers are members of the Council. These as-

sociations receive special bulletins on problems of associations of manufacturers, also many of the publications of NAM.

**American Trade Association Executives.** Reuel W. Elton, general manager, Evening Star Bldg., Washington 4, D. C. Its 1,100 members are executives of national and local trade associations. ATAE issues a monthly bulletin, and has prepared many valuable committee reports available to members. The textbook, *Trade Association Management* (190 pp., \$5), was issued in 1948 by the National Institute for Commercial and Trade Organization Executives, a summer school sponsored by ATAE, the Chamber of Commerce of the United States, the American Chamber of Commerce Executives, and Northwestern University.

### *Bibliography*

Some standard sources of information have been listed and described in parts I, II, and III. A bibliography on businessmen's organizations and allied subjects is available on request from the Trade Association Division, U. S. Department of Commerce, Washington 25, D. C. It lists approximately 100 books and directories.

## Organization of a Trade Association and Outline of Sample Bylaws

**M**OST larger trade associations are incorporated under the laws of one of the 48 States. They operate under some such formal statement of objectives and methods of conducting activities as that outlined below in a sample Trade Association Bylaws. This document was prepared by Henry P. Fowler, manager of the Trade Association Department of the Chamber of Commerce of the United States, and the Chamber's general counsel, and is based on a study of the bylaws of a number of associations. The introductory statement summarizes the reasons why formal incorporation is recommended by most experienced trade association executives and by lawyers versed in the problems of cooperative organizations of businessmen.

State laws differ somewhat as to the forms of incorporation, powers granted nonprofit organizations, fees for filing incorporation papers, annual meetings and reports, maintenance of a legal representative or office in the State incorporation, procedures necessary to amend the articles of incorporation or dissolve the association, and so on. Information on these matters may be obtained from the Secretary of State of each State, whose office is always in the State's capital city. Guidance of legal counsel is always desirable in organizing an association.

### *Why join?*

In forming an association, whether local or national, it is desirable to first obtain the support of a good proportion of the firms in the industry or trade to be covered. Such questions as: Why should we have an association? Why should I join? must be faced and answered by the organization committee and the firms in the industry in favor of forming an association. The following extracts from *Trade Association Management* (1948; 190 pp., \$5; National Institute for Commercial and Trade Organization Executives, 38 South Dearborn Street, Chicago 3, Ill.) are helpful in preparing for these preliminary problems:

Now let us summarize the "why" of association membership. Since trade associations are cooperative ventures that involve the working together of groups of people, it is well to consider the things people will and will not do in considering the question of membership:

#### *A. Why People Join Trade Associations*

1. They believe in the association and its objectives.
2. They use the services of the organization.
3. They like to attend meetings.
4. They appreciate contacts and companionship.
5. They want to join because their friends belong.
6. They seek personal preference and recognition.
7. They want to keep informed on trade matters.
8. They are "good fellows."
9. They obtain educational advantages.
10. They want to improve the industry.



11. They want to improve the business methods and efficiency of their plants.
12. They want to fight unfair legislation and taxation.
13. They like the social and recreational features.
14. They want to work with competitors on mutual problems.

#### *B. Why People Decline to Join Trade Associations*

1. They do not believe organized effort can accomplish anything.
2. They do not want to spend money for dues.
3. They think they can get the benefits anyway (the "free riders").
4. They like to be individual "big shots."
5. They are just naturally "mean."
6. They haven't got the money.
7. They have had some unfortunate past experience.
8. They are non-mixers; and do not like to meet people.
9. They have an exaggerated opinion of their own cleverness.
10. They think they have all they can get out of the organization. (These are "in-and-out ers.")
11. They can't dominate association policies.

### *Bylaws*

The following extracts are from Trade Association Bylaws (13 pp., available upon request), prepared by the Trade Association Division of the Chamber of Commerce of the United States:

The written instrument which describes and defines the general features of a trade association's organization, powers, duties, and responsibilities, is its by-laws, or its constitution and by-laws, or its charter and by-laws. Whatever forms and names the documents may have, the substance of their content is the same.

By-laws are a statement of the association's objects and of the methods of conducting its activities, as well as an authoritative definition of its form of organization. They should not be too detailed, but should embody sound organization principles. If the principles are right, the details may be taken care of ordinarily without difficulty, as occasion arises. However, a declaration of principles and policies should be so drawn as to give a prospective association member a clear understanding of the obligations and responsibilities to which he is subscribing.

In some cases trade associations are incorporated, usually under state laws authorizing the incorporation of non-stock or non-profit organizations. An important reason for incorporation is to limit lia-

bilities to the assets of the corporation, and prevent any possibility of directors, officers, or others being held personally liable for acts of the association. Other reasons are found in the desirability of legal continuity, despite changing personnel, directors, and changing memberships; prevention of doubt as to the legal title of property of the association; simplicity of action in entering contracts and in enforcing contracts; and the facilitation of formal representation of members in legal proceedings.

The by-laws that follow have been prepared from a careful study of the by-law provisions of the larger, older, and more successful trade associations. No attempt has been made to give a set of by-laws to meet all requirements, just as herein written, but an effort has been made to include the most important provisions that might fall within the requirements of an organization in which membership is direct and only of one type. These by-laws are presented, therefore, as a guide that can be followed in preparing by-laws to fit such an organization in the trade association field. So-called "Institutes" vary little from trade associations in organization structure or method of operation.

### BYLAW PROVISIONS

#### ARTICLE I.—NAME

SECTION 1. The name of the association shall be .....

#### ARTICLE II.—DEFINITION

SECTION 1. The term "..... Industry" or "Industry" includes: (Describe nature and scope of the industry, business, or trade which it is contemplated will be represented in the association.)

#### ARTICLE III.—OBJECTS

SECTION 1. The objects of this association shall be:

(1) To consider and deal with those common intra-industry problems of management, such as those involved in the production, distribution, employment, and financial functions of the..... industry; to secure cooperative action in advancing the common purposes of its members, foster equity in business usages, and promote activities aimed to enable the industry to conduct itself with the greatest economy and efficiency.

(2) To give proper consideration and expression of opinion upon questions affecting the industry and the financial, commercial, and industrial interest of the country.

(3) To cooperate with other industries and organizations.

(4) To do anything necessary and proper for the

accomplishment of any objects herein set forth or which shall be recognized as proper and lawful objectives of trade associations, all of which shall be consistent with the public interest, as well as in the interest of this industry and trade.

*Note.*—Bylaws not infrequently include a list of activities. If such provisions are incorporated, they should neither be all inclusive nor mandatory. Such provisions may read as follows:

SECTION 2. In furtherance of these purposes and objects, but not in limitation thereof, the association shall have power:

(1) To collect and disseminate statistics and other information.

(2) To promote standardization and simplification of products.

(3) To conduct investigations and submit reports with reference to layout, location, and production methods.

(4) To promote activities relating to purchasing practices and procedure, such as cooperative buying, technical research, testing supplies and materials, and uniform contracts of purchase.

(5) To conduct trade promotion activities, including advertising and publicity.

(6) To analyze distribution channels and methods.

(7) To advance lawful and fair trade practices, customs, and usages.

(8) To promote the arbitration of disputes.

(9) To foster and promote sound and equitable employment relations policies, including the maintenance of reasonable hours of employment, the payment of reasonable wages, and the elimination of child labor.

(10) To further vocational and sales training and education of those connected with or desirous of becoming affiliated with the industry.

(11) To further the reduction of accidents and the establishment of sanitary conditions of employment.

(12) To analyze the financial structure of the industry in reference to capital investments and earnings.

(13) To promote sound accounting practices and uniform costing methods.

(14) To study financial and related policies with respect to sales, credits, insurance, obsolescence, and depreciation.

(15) To promote an exchange of credit information.

(16) To disseminate information of a general economic, social, and governmental character, to analyze subjects relating thereto, and to secure and present the views of the members to other organizations, the government, and the public.

(17) To engage in any lawful activities which will enhance the efficient and economic progress of the industry and apprise the public of its scope and character.

The Chamber of Commerce mimeograph then presents suggested wording for articles such as the following:

Article IV —Membership.

Article V —Dues.

Article VI —Meetings.

Article VII —Order of Business.

Article VIII—Annual Election.

Article IX —Board of Directors.

Article X —Officers.

Article XI —Committees.

Article XII —Mail Vote.

Article XIII—Seal.

Article XIV—Amendments.

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# Statistical Supplement

## 1. BASIC ECONOMIC DATA

Current statistical data given in the 15 Industry Sections cover such items as physical production of manufactured goods, value of manufacturers' sales, employment and pay rolls, number of firms, and leading production States. Most of these data are compiled by the Departments of Commerce and Labor. Related statistics are presented in considerable detail in tables 1 to 3 on following pages. Additional tables in mimeographed form (or sources of further data covering 1949-50) may be secured by writing to the Trade Association Division, Office of Domestic Commerce (compiler of the handbook).

### *Department of Commerce data*

Valuable market data and other information of aid in planning programs are available in a number of Department of Commerce publications. Its annual Statistical Abstract of the United States (1948 edition, 1,060 pp., \$2.75, compiled by the Bureau of the Census), and its monthly Survey of Current Business (\$3 a year, 25 cents a copy, with weekly supplements, prepared by the Office of Business Economics), contain summarized information from all Government agencies, as well as from many trade associations and other sources. The Facts for Industry series of the Bureau of the Census includes 57 monthly, quarterly, and other statistical releases, on metal, textile, wood, chemical, and other products. The Industry Reports of the Office of Domestic Commerce cover

lumber, pulp and paper, chemicals and drugs, canned fruits and vegetables, coffee, tea, cocoa, and spices, fats and oils, sugar, leather, rubber, construction, transportation, and containers and packaging. Two of these reports are free; the others are sold at nominal prices (with discounts for quantity lots to associations and other bulk subscribers).

Several recent releases of the Department of special interest to associations, including the forthcoming reports of the new national censuses, are described below.

### *Population*

Recent releases of the Bureau of the Census present detailed estimates of population from 1949 to 1960 and estimates of State population for mid-1948. It is estimated that the mid-1950 population will be 149.9 million persons (possibly 150.7 million, if the number of children has been underestimated in recent years), or 7 percent of the world total of approximately 2.3 billion persons.

By July 1955, the population will number 155.5 million persons, and 160 million by 1960. By 1958, 34 million children will be enrolled in elementary and high schools (almost 40 percent more than in 1947). The population increase will be about an annual rate of 1.0 percent, or more than 1.5 million persons per year (the 1940-47 rate was 1.3 percent). By 1955, the excess of females may be 1,004,000, due to more favorable mortality rates for women. Changes in age composition will affect the size and composition of the country's labor supply, the demand for various types of consumer goods and services, the number of males available for military service, and the like, including old-age pension programs. (Census release, February 14, 1949.)



In 1950, persons over 65 in age may total 11 million, compared with 9 million in 1940. Children under 15 may total 41 million (32 million in 1940). Age groups are estimated as follows for 1950 (figures are in round numbers):

<i>Age groups for younger people</i>	<i>Persons Million</i>
Under 5 in age . . . . .	15.6
5 to 14 in age . . . . .	25.3
15 to 19 in age . . . . .	10.7
20 to 24 in age . . . . .	11.8
	<hr/> 63.4

<i>Age groups for older people</i>	<i>Persons Million</i>
From 25 to 44 in age . . . . .	44.5
45 to 64 in age . . . . .	30.8
Over 65 . . . . .	11.3
	<hr/> 86.6

### *Break-down of the 1948 population*

Normally, the labor force (employees and proprietors) totals 40 percent of the Nation's population; young children and housewives total 50 percent. The Annual Report on the Labor Force, by the Bureau of the Census (Series P-50, No. 13, 34 pp., February 16, 1949, free), contains valuable data for production and marketing studies by associations. It states: "Virtual full employment prevailed in the United States during 1948. Employment ranged from a low of 57 million to 61.5 during the summer. Unemployment was generally of short duration; about one-half of those unemployed at the time of the various monthly surveys had been looking for work for 4 weeks or less."

In 1948, nonfarm employment averaged 51.5 million (86 percent of the national total), an increase of more than 30 percent, or 13.5 million persons, since 1940. Farm employment averaged 8 million (14 percent of the total), a 15 percent decrease in number of persons since 1940. (Farm employment included 4.7 million farmers; and 3.3 million employees and family workers.) The 1948 population of 146 million was composed of 59 million income producers (wage, salary, employer and self-employed), and 38 million housewives, children, and the unemployed:

#### *Income producers*

- 16 million in manufacturing.
- 10 million in trade.
- 8 million in farming.
- 5 million in business services.
- 4 million in transportation and other public utilities.
- 2 million in construction.
- 2 million in domestic service.
- 4 million in State-local Government.
- 2 million in Federal Government (civil).
- 1 million in Federal Government (military).
- 1 million in mining.
- 4 million in all other, including professional self-employed.

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#### *Others*

- 15 million children of 4 years and under.
- 24 million children of 5 to 14 years.
- 11 million children of 15 to 19 years.
- 33 million housewives.
- 3 million aged (75 years and over).
- 2 million unemployed.

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### *Income*

Another recent report of value in association research is the Bureau of the Census release on family and individual incomes for 1947 and 1944, issued February 7, 1949 (Series P-60, No. 5; 29 pp., free). This report states that the proportion of families with incomes of \$5,000 and over increased from 12 percent in 1944 to 19 percent in 1947. Median income for males, from wages and salaries, increased from \$1,038 in 1939, to \$2,260 in 1947.

Family median incomes in 1947 averaged \$3,031 (many families included two or more workers), but more than 10 million families of the 37 million total had incomes of less than \$2,000. Male incomes varied from a low of \$1,565 in the personal services industries, to an average of \$2,554 in manufacturing and \$2,800 in mining. The Census estimate of a median family income of \$3,031 in 1947 is broken down into various income groups, representing the 37 million families total:

<i>Income</i>	<i>Families</i>
Under \$1,500 . . . . .	18.6
\$1,500 to \$2,500 . . . . .	20.1
\$2,500 to \$3,500 . . . . .	22.0
\$3,500 to \$4,500 . . . . .	15.3
\$4,500 to \$6,000 . . . . .	12.4
Over \$6,000 . . . . .	11.6



Estimates on income payments by States are issued each year by the Office of Business Economics, U. S. Department of Commerce. Per capita income in 1947 ranged from an average of \$800 in several States, to \$1,600 and more in 8 high income States.

### *Coming census reports*

Final reports of the 1947 Census of Manufactures, by industries and by areas, will probably be available by mid-1949. The enormous task of carrying out complete national censuses is thus discussed in a recent release. A Preview of the 1950 Census:

The 1950 Census will enumerate facts concerning some 150 million people, 6.5 million farms, and 40 million dwelling units. In the 1940-47 period, 70 million people moved (13 million to other countries and 12 million to other States). Western states gained 33 percent in population. Population gain in the 1940-50 period will be 18 to 19 million persons, a new record.

About 1 million maps are being prepared to cover dwelling places and farms in each of the 200,000 enumeration districts.

Special advisory committees are assisting from the American Statistical Association and other organizations. Under recent legislation, Censuses of Business, Manufactures and Mineral Industries will be conducted at 5-year intervals, from 1954. The Census of Manufactures of 1947, covering some 250,000 establishments, was made in 1948 (the first since 1939). The Census of Business of 1948, covering 3 million establishments, will be made in 1949 (also the first since 1939). The 1950 Census will cover population and agriculture.

### *Tables*

*Table 1.*—This basic table covers a variety of major economic factors for selected years—1929 (a boom year), 1933 (a depression year), 1939 and 1940 (two immediate prewar years), 1944 (a war-peak year), and 1947-48 (the two immediate postwar years). Population has increased 24 million persons since 1929. Unemployment has varied from 25 percent of the total labor force (in 1933) to less than 5 percent in recent years.

The war peak employment in manufacturing exceeded 17 million in 1943-44, 6 million factory employees above the 1939

total. National income in 1948 was 224 billion dollars, compared with 81 billion dollars in 1940; an increase of almost 180 percent. Wholesale prices increased approximately 110 percent during this period.

Because of varying price changes, the monthly index of physical volume of manufacturing production, compiled by the Federal Reserve System, is of special interest to trade associations and business firms. As shown in table 1, it is presented in index form (the 1935-39 average represents 100) and measures factory production in physical units, rather than in dollar volume. War needs brought about a remarkable increase in the output of American factories, with a rise in the index from 126 in 1940 to 252 in 1944. The early 1949 figure is 200 for manufacturing (and 192 for the manufacturing and mining total of industrial production.)

Agricultural production in 1948 totaled 31 billion dollars in cash receipts, in sharp contrast to the 9 billion dollars total in 1940, and 11 billion dollars in 1929.

*Table 2.*—Trends in dollar volume of factory production (manufacturers' sales) are presented for the years 1939 to 1948, with details for 20 industrial classifications. Because of marked fluctuations in prices, wholesale price index figures are given for the same years. It will be noted that the 6 metal products groups represented approximately 29 percent of total production in 1939, rising to 45 percent in the war year 1943. In 1948 the sales of metal products were 73 percent above the 1929 level, compared with an increase of 113 percent for textile products, and 155 percent for manufactured food products.

*Table 3.*—A number of States show marked changes in their relationship to national manufacturing employment over the past 20 years. California, for example, increased from 2.7 percent of all factory workers in 1919 to 6.8 percent in 1943, and to 5.1 percent in 1948. For most States, however, the variation has been slight, except for the shifts during the war years.

TABLE 1. Population, Labor Force, National Income, Production, Prices, and Other Economic Trend Indicators, 1929-49

Item	Unit	1929	1933	1939	1940	1944	1947	1948	Early 1949
Population	In millions	121.8	125.6	130.9	132.0	138.1	144.0	146.1	148.6
Labor force:									
Total (including armed forces)		49.4	51.8	55.6	56.0	65.9	61.6	62.7	62.3
Civilian	do	49.2	51.6	55.2	55.6	65.6	60.2	61.4	60.8
Employed (civilian)	do	17.6	38.8	43.6	47.5	51.0	58.0	59.4	57.8
Unemployed	do	1.6	12.8	9.5	8.1	7.7	2.1	2.1	3.0
Employees:									
Manufacturing	do	10.5	7.3	10.1	10.8	17.1	15.9	16.3	15.3
Trade	do	6.4	5.0	6.7	7.1	7.4	9.5	9.7	9.7
Transportation and utilities	do	3.9	2.7	2.9	3.0	3.8	4.1	4.1	3.9
Government (Federal, State, and local)	do	3.1	3.2	4.0	4.2	6.0	5.4	5.7	5.8
Government (Federal only)	do	.6	.6	1.0	1.1	3.3	2.1	1.9	1.9
National income	In billions	\$87.4	\$39.6	\$72.5	\$81.3	\$182.3	\$202.6	\$221.4	\$225
Gross national product	do	\$103.8	\$55.8	\$90.4	\$100.5	\$210.6	\$231.6	\$254.9	\$260
Wholesale prices:									
All commodities		100.0	69.2	80.9	82.5	109.1	159.3	173.0	163
Manufactured products	do	100.0	74.6	85.1	86.3	106.7	151.0	168.7	160
Consumer prices	do	100.0	75.4	81.1	81.8	102.4	130.0	139.8	138
Prices received by farmers	do	100.0	48.3	63.8	67.1	130.9	186.6	192.6	170
Manufacturing (physical volume)	Index 1935-39 = 100	110	68	109	126	252	191	198	183
Manufacturers' sales	In billions			\$61.3	\$100.3	\$160.8	\$188.1	\$211.1	\$194
Wholesale sales:	do	\$37.8	\$16.6	\$30.1	\$33.5	\$54.1	\$87.6	\$94.4	\$90
Retail sales	do	\$18.5	\$24.5	\$42.0	\$46.4	\$69.6	\$118.3	\$129.9	\$130
Agriculture (estimated cash receipts)	do	\$11.3	\$5.4	\$8.7	\$9.1	\$21.2	\$30.5	\$31.3	\$30
Mining	do	\$5.9	\$2.6	\$1.9	\$5.6	\$8.4	\$12.4	\$15.6	\$15
Construction	do	\$9.9	\$2.2	\$6.3	\$6.8	\$4.1	\$11.0	\$17.7	\$19
Selected commodities production:									
Coal (bituminous)	Million short tons	535.0	333.6	394.9	460.8	619.6	630.6	591.0	510
Crude petroleum	Billion barrels	1.0	.9	1.3	1.4	1.7	1.9	2.0	1.9
Lumber	Billion board feet	36.9	14.0	25.0	28.9	32.9	36.6	36.9	35
Steel ingots	Million short tons	.63	.26	.53	.67	.90	.85	.89	85
Motor vehicles (factory sales)	Million units	5.4	1.9	3.6	4.5	.7	4.8	5.3	6
New plant equipment (all industries)	In billions	\$9.2	\$2.1	\$5.2	\$6.5	\$5.2	\$16.2	\$18.8	\$18
Electric energy production	Billion kilowatt hours	161.3	161.3	161.3	179.9	279.5	307.4	336.3	340
Gas sales (natural and manufactured)	Trillion cubic feet	1.4	1.2	1.7	1.8	2.6	3.1	3.4	
Number of telephones in use	In millions	20.1	16.7	20.8	21.9	26.9	31.9	38.2	
Automobile registration (including trucks)	do	26.5	23.9	30.6	32.0	30.1	37.4	40.6	42
Expenditures (Federal Government)	In billions	\$3.8	\$4.3	\$8.8	\$9.1	\$93.7	\$42.5	\$39.8	\$40
Debt, gross (Federal Government)	do	\$17.0	\$23.0	\$40.0	\$43.0	\$201.0	\$258.0	\$252.0	\$252
Exports (including receipts)	do	\$5.2	\$1.7	\$3.2	\$1.0	\$13.3	\$15.3	\$12.6	\$13
Imports (general)	do	\$4.4	\$1.4	\$1.4	\$2.6	\$3.9	\$5.7	\$7.1	\$7
Stock prices (combined index)	do	200.9	67.0	94.2	88.1	99.8	123.0	124.4	118
Number of business firms:									
Total	In thousands	3,042	2,796	3,246	3,292	2,888	3,786	3,882	3,920
Retail trade	do	1,353	1,316	1,565	1,580	1,338	1,745	1,771	1,780
Service industries	do	595	579	619	629	558	721	714	751
Finance, insurance, and real estate	do	301	270	285	285	272	301	304	307
Manufacturing	do	249	161	214	216	233	316	318	320
Construction (contract)	do	234	186	200	214	151	316	297	312
Wholesale trade	do	120	115	143	143	119	178	185	186
All other (transportation, mining, etc.)	do	188	169	823	227	217	257	263	264

<sup>1</sup> Original index, 1935-39 = 100, converted to 1929 = 100.

<sup>2</sup> Original index, 1909-1911 = 100, converted to 1929 = 100.

Source: U. S. Department of Commerce; Statistical Abstract of the United States, 1948, Bureau of the Census; and Survey of Current Business, 1947 Supplement and February 1949 Annual Review Number, Office of Business Economics.

TABLE 2. *Manufacturers' Sales and Wholesale Prices, 1939-48*

	1939		1940		1941		1942		1943		1944		1945		1946		1947		1948	
	Value (millions)	Per-cent	Value (millions)	Per-cent	Value (millions)	Per-cent	Value (millions)	Per-cent	Value (millions)	Per-cent	Value (millions)	Per-cent	Value (millions)	Per-cent	Value (millions)	Per-cent	Value (millions)	Per-cent	Value (millions)	Per-cent
Total sales . . . . .	\$61,340	100.0	\$70,313	100.0	\$98,069	100.0	\$124,150	100.0	\$151,233	100.0	\$160,826	100.0	\$148,456	100.0	\$144,241	100.0	\$188,057	100.0	\$211,081	100.0
Metal products . . . . .	17,680	28.8	23,251	33.1	36,589	37.3	50,698	40.8	68,295	45.2	72,228	44.9	60,356	40.7	44,328	30.7	62,137	33.0	72,001	34.1
Machinery (except electrical) . . . . .	3,571	5.8	4,697	6.7	7,390	7.5	10,293	8.3	12,119	8.0	12,447	7.7	11,097	7.5	8,925	6.2	11,718	6.2	12,918	6.1
Electrical machinery and equipment . . . . .	1,861	3.0	2,483	3.5	3,769	3.8	4,475	3.6	5,586	3.7	6,874	4.3	6,107	4.1	4,697	3.3	7,309	3.9	8,561	4.1
Iron and steel and products . . . . .	6,079	9.9	7,678	10.9	11,921	12.2	14,517	11.7	16,655	11.0	17,547	10.9	16,481	11.1	14,695	10.2	18,970	10.1	22,009	10.4
Nonferrous metal and products . . . . .	1,726	2.8	2,120	3.0	3,065	3.1	3,351	2.7	4,530	3.0	4,678	2.9	4,323	2.9	4,765	3.3	6,779	3.6	7,569	3.6
Automobiles and equipment . . . . .	3,578	5.8	4,697	6.7	6,530	6.7	7,925	6.4	13,554	9.0	15,027	9.3	11,398	7.7	8,207	5.7	13,323	7.1	16,346	7.7
Transportation equipment except autos . . . . .	865	1.4	1,576	2.2	3,914	4.0	10,137	8.2	15,851	10.5	15,655	9.7	10,950	7.4	3,039	2.1	4,038	2.1	4,598	2.2
Apparel . . . . .	3,300	5.4	3,600	5.1	( <sup>1</sup> )	( <sup>1</sup> )	( <sup>1</sup> )	( <sup>1</sup> )	( <sup>1</sup> )	( <sup>1</sup> )	5,200	3.2	( <sup>1</sup> )	( <sup>1</sup> )	6,200	4.3	7,500	4.0	9,500	4.5
Textile mill products, except apparel . . . . .	4,020	6.6	4,368	6.2	6,281	6.4	8,013	6.5	8,545	5.7	8,206	5.1	8,191	5.5	10,338	7.2	11,853	6.3	13,625	6.5
Lumber . . . . .	1,100	1.8	1,400	2.0	( <sup>1</sup> )	( <sup>1</sup> )	( <sup>1</sup> )	( <sup>1</sup> )	( <sup>1</sup> )	( <sup>1</sup> )	2,400	1.5	( <sup>1</sup> )	( <sup>1</sup> )	2,300	1.6	3,300	1.8	3,200	1.5
Paper and allied products . . . . .	1,785	2.9	2,064	2.9	2,836	2.9	2,928	2.4	3,325	2.2	3,530	2.2	3,623	2.4	4,334	3.0	5,664	3.0	6,107	2.9
Furniture and finished lumber products . . . . .	1,385	2.3	1,569	2.2	2,026	2.1	2,194	1.8	2,291	1.5	2,405	1.5	2,364	1.6	2,742	1.9	3,572	1.9	3,747	1.8
Food and kindred products . . . . .	13,095	21.3	13,763	19.6	17,488	17.8	22,976	18.5	25,032	16.6	26,743	16.6	26,996	18.2	30,892	21.4	40,080	21.3	42,431	20.1
Petroleum and coal products . . . . .	5,266	8.6	5,520	7.9	6,622	6.8	7,446	6.0	8,461	5.6	9,788	6.1	9,945	6.7	9,954	6.9	13,705	7.3	18,284	8.7
Chemicals and allied products . . . . .	4,339	7.1	4,858	6.9	6,546	6.7	7,310	5.9	8,699	5.8	9,881	6.1	9,915	6.7	10,750	7.5	13,845	7.4	14,203	6.7
Printing and publishing . . . . .	2,512	4.1	2,679	3.8	2,906	3.0	3,012	2.4	3,509	2.3	3,939	2.4	4,351	2.9	5,358	3.7	6,507	3.5	7,142	3.4
Stone, clay, and glass products . . . . .	1,563	2.5	1,767	2.5	2,391	2.4	2,402	1.9	2,448	1.6	2,379	1.5	2,418	1.6	3,210	2.2	3,688	2.0	4,289	2.0
Leather and products . . . . .	1,318	2.1	1,371	1.9	1,890	1.9	2,286	1.8	2,284	1.5	2,340	1.5	2,389	1.6	2,751	1.9	3,575	1.9	3,829	1.8
Rubber products . . . . .	1,072	1.7	1,154	1.6	1,686	1.7	1,881	1.5	2,898	1.9	3,318	2.1	3,355	2.3	3,267	2.3	3,528	1.9	3,549	1.7
Tobacco manufactures . . . . .	1,334	2.2	1,430	2.0	1,593	1.6	1,817	1.5	2,121	1.4	2,165	1.3	2,260	1.5	2,745	1.9	2,957	1.6	3,236	1.5
Miscellaneous . . . . .	1,571	2.6	1,519	2.2	19,215	9.4	11,187	9.0	113,325	8.8	6,304	3.9	112,293	8.3	5,072	3.5	6,146	3.3	5,938	2.8
Wholesale price index (1939 = 100)																				
Total (all commodities) . . . . .	100.0		101.9		113.2		128.1		133.7		134.9		137.2		157.1		197.3		214.0	
Metals and products . . . . .	100.0		101.5		105.3		110.0		110.0		110.0		110.9		122.4		153.6		173.3	
Textile products . . . . .	100.0		105.9		121.7		139.0		139.7		141.2		143.6		166.9		203.3		213.2	
Foods . . . . .	100.0		101.3		117.5		141.5		151.4		149.0		150.9		185.7		239.6		254.4	

<sup>1</sup> Figures for apparel and lumber are included in miscellaneous for the years 1941, 1942, 1943, and 1945 (see February 1948 issue of the Survey of Current Business).  
 Source: Sales—U. S. Department of Commerce, Office of Business Economics. Percentage figures were computed by the Trade Association Division, Office of Domestic Commerce. Prices—U. S. Department of Labor, Bureau of Labor Statistics. (The 1926 base used by the BLS has been changed to a 1939 base.)



TABLE 3. Shifts in Manufacturing Employment for Selected Years From 1919 to 1948, and Relative Importance of Each State to the United States Total

State	1919 (just after World War I)	1929 (postwar peak)	1933 (depression year)	1939 (just before World War II)	1943 (the 2 peak production years of World War II)	1946 (postwar years of readjustment)	1947	1948 (October)
	Percent	Percent	Percent	Percent	Percent	Percent	Percent	Percent
United States Total Employment	9,096,100 100.0%	8,821,800 100.0%	6,055,700 100.0%	10,411,700 100.0%	17,797,200 100.0%	16,815,400 100.0%	14,859,300 100.0%	15,144,600 100.0%
Alabama	1.2	1.4	1.4	1.3	1.5	1.5	1.4	1.5
Arizona	.1	.1	.1	.1	.1	.1	.1	.1
Arkansas	.5	.5	.4	.5	.4	.5	.5	.5
California	2.7	3.3	3.2	4.0	6.8	6.1	4.9	5.1
Colorado	.4	.4	.4	.4	.4	.4	.4	.4
Connecticut	3.2	2.9	3.0	2.9	2.8	2.7	2.8	2.6
Delaware	.3	.3	.3	.3	.3	.3	.3	.3
Florida	.8	.7	.7	.7	.8	.8	.8	.6
Georgia	1.1	1.8	2.1	1.9	1.7	1.8	1.8	1.8
Idaho	.2	.2	.1	.2	.1	.1	.1	.2
Illinois	7.2	7.8	6.9	7.7	7.3	7.5	8.1	8.2
Indiana	3.1	3.6	3.3	3.6	3.6	3.6	3.7	3.6
Iowa	.9	.9	.9	.9	.9	.9	.9	1.0
Kansas	.7	.5	.5	.4	.5	.5	.5	.6
Kentucky	.8	.9	.9	.8	.8	.8	.8	.9
Louisiana	1.1	1.0	.9	1.0	1.0	1.1	.9	1.0
Maine	1.0	.8	1.0	.9	.8	.8	.8	.8
Maryland	1.5	1.5	1.7	1.9	2.0	1.6	1.6	1.6
Massachusetts	7.8	6.3	6.6	5.6	4.7	5.1	4.9	4.8
Michigan	5.2	6.0	5.8	6.6	6.9	7.0	6.7	6.6
Minnesota	1.3	1.2	1.2	1.1	1.3	1.3	1.3	1.3
Mississippi	.6	.6	.5	.5	.5	.6	.6	.6
Missouri	2.1	2.3	2.3	2.3	2.4	2.3	2.3	2.3
Montana	.2	.1	.1	.1	.1	.1	.1	.1
Nebraska	.4	.3	.3	.3	.3	.4	.3	.3
Nevada	.1	.1	.1	.1	.1	.1	.1	.1
New Hampshire	.9	.7	.8	.6	.4	.5	.5	.5
New Jersey	5.6	5.0	4.9	5.5	5.4	5.1	5.0	4.9
New Mexico	.1	.1	.1	.1	.1	.1	.1	.1
New York	13.5	12.5	12.1	12.7	12.1	13.0	12.7	12.5
North Carolina	1.7	2.4	3.3	3.0	2.2	2.5	2.5	2.4
North Dakota	.1	.1	.1	.1	.1	.1	.1	.1
Ohio	8.0	8.4	7.8	7.6	7.8	8.3	8.2	8.1
Oklahoma	.3	.3	.4	.4	.6	.4	.4	.4
Oregon	.6	.7	.7	.8	.6	.8	.8	.8
Pennsylvania	11.5	11.8	11.8	10.5	11.1	9.8	10.0	10.0
Rhode Island	1.5	1.4	1.5	1.3	1.0	1.0	1.0	1.0
South Carolina	.9	1.2	1.7	1.4	1.1	1.2	1.3	1.3
South Dakota	.1	.1	.1	.1	.1	.1	.1	.1
Tennessee	1.0	1.5	1.6	1.6	1.5	1.6	1.6	1.7
Texas	1.2	1.5	1.7	1.7	2.5	2.1	2.2	2.3
Utah	.2	.2	.2	.2	.2	.2	.2	.2
Vermont	.1	.3	.2	.3	.3	.3	.3	.2
Virginia	1.1	1.1	1.2	1.6	1.3	1.4	1.4	1.4
Washington	1.5	1.3	1.2	1.7	1.7	1.2	1.2	1.3
West Virginia	.9	1.0	1.1	.9	.8	.9	.9	.9
Wisconsin	2.9	3.0	2.6	2.6	2.5	2.8	2.9	2.9
Wyoming	.1	.1	.1	.1	.1	.1	.1	.1
District of Columbia	.1	.1	.1	.1	.1	.1	.1	.1

1 Less than one-tenth of 1 percent.

Source: U. S. Department of Commerce, Bureau of the Census, for years 1919, 1929, and 1933 (from Census of Manufactures). Percentage figures were computed by the Trade Association Division, Office of Domestic Commerce.

U. S. Department of Labor, Bureau of Labor Statistics, for 1939-48 (from Estimates of Employment in Manufacturing Industries, by States, 1943-46, issued in February, 1948, for years 1939-46; and from the Bureau's monthly bulletin, Employment and Pay Rolls, for the years 1947 and 1948). Percentage figures computed as indicated above.



## 2. STANDARD INDUSTRIAL CLASSIFICATION

The Standard Industrial Classification undertakes to cover the entire field of economic activities in the United States: Agriculture, forestry, and fisheries; mining; construction; manufacturing; wholesale and retail trade; finance, insurance, and real estate; transportation, communications, and other public utilities; and business, professional, government, and other services. It is intended primarily as an aid in securing uniformity and comparability in the presentation of statistical data collected by various agencies of the United States Government, State agencies, trade associations, and private research agencies.

Further details are furnished in the various volumes of the Standard Industrial Classification Manual, prepared by the Bureau of the Budget, Executive Office of the President. Volume I, covering manufacturing industries, was issued in 1945 (part 1, 81 pp., \$1; part 2, 195 pp., \$1.50; Government Printing Office, Washington 25, D. C.). Final reports on nonmanufacturing industries are scheduled for publication in 1949.

The outline given below shows the major SIC headings and identifying group numbers. This classification is now used by the Bureau of the Census, the Social Security Administration, and most other Federal agencies and State employment commissions, and by a growing number of larger corporations and trade associations.

### AGRICULTURE, FORESTRY, AND FISHERIES:

- 01 Farms
- 07 Agricultural services and hunting and trapping
- 08 Forestry
- 09 Fisheries

### MINING:

- 10 Metal mining
- 11 Anthracite (coal) mining
- 12 Bituminous coal and lignite mining
- 13 Crude petroleum and natural gas extraction
- 14 Non-metallic-mineral mining (except fuels)

### CONTRACT CONSTRUCTION:

- 15 Building construction—General contractors
- 16 Construction other than building—General contractors
- 17 Construction—Special trades contractors

### MANUFACTURING:

- 19 Ordnance and accessories
- 20 Food and kindred products
- 21 Tobacco manufactures
- 22 Textile mill products
- 23 Apparel and other finished products (made from fabrics and similar materials)
- 24 Lumber and wood products (except furniture)
- 25 Furniture and fixtures
- 26 Paper and allied products
- 27 Printing, publishing, and allied industries
- 28 Chemicals and allied products
- 29 Products of petroleum and coal
- 30 Rubber products
- 31 Leather and leather products
- 32 Stone, clay, and glass products
- 33 Primary metal industries
- 34 Fabricated metal products (except ordnance, machinery and transportation equipment)
- 35 Machinery (except electrical)
- 36 Electrical machinery, equipment, and supplies
- 37 Transportation equipment
- 38 Professional, scientific, and controlling instruments; photographic and optical goods; watches and clocks.
- 39 Miscellaneous manufacturing industries

### TRANSPORTATION:

- 40 Railroads
- 41 Local and interurban railways and bus lines
- 42 Motor vehicle transportation, except local bus lines
- 43 Transportation by air
- 44 Water transportation
- 45 Pipe line transportation
- 46 Public warehousing
- 47 Services incidental to transportation
- 48 Telecommunications
- 49 Utilities and sanitary services

### WHOLESALE TRADE:

- 50 Wholesale trade—Merchant wholesalers
- 51 Wholesale trade, other than merchant wholesalers

### RETAIL TRADE:

- 52 Building materials and farm equipment
- 53 General merchandise
- 54 Food
- 55 Dealers and gasoline service stations
- 56 Apparel and accessories
- 57 Furniture, home furnishings, and equipment
- 58 Eating and drinking places
- 59 Miscellaneous retail stores

FINANCE, INSURANCE AND REAL ESTATE:

- 60 Banking
- 61 Credit agencies other than banks
- 62 Holding and other investment companies
- 63 Security and Commodity brokers, dealers, exchanges, and services
- 64 Insurance carriers
- 65 Insurance agents, brokers and service
- 66 Real estate
- 67 Combinations of real estate, insurance, loans, law offices

SERVICES:

- 70 Hotels, rooming houses, camps, and other lodging places
- 72 Personal services:
  - 721 Laundries and laundry services
  - 722 Cleaning and dyeing plants
  - 723 Photographic studios (including commercial photography)
- 724 Beauty and barber shops
- 725 Shoe repair shops, shoe shine parlors, and hat cleaning shops

- 726 Funeral services and crematories
- 727 Pressing, alterations, and garment repair
- 729 Miscellaneous personal services
- 73 Business services, not elsewhere classified (advertising, credit reporting, duplicating, mailing lists, and stenographic services)
- 75 Automobile repair services and garages
- 76 Miscellaneous repair services (electrical, furniture, etc.)
- 77 Radio broadcasting, television, etc.
- 78 Motion pictures
- 79 Amusement and recreation services, except motion pictures
- 80 Medical and other health services
- 81 Legal services
- 82 Educational services
- 84 Museum, art galleries, etc.
- 86 Nonprofit membership organizations
- 88 Private households
- 89 Miscellaneous services
- 90 Government

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